

ASX ANNOUNCEMENT

30 December 2022

Appendix 3Y Change of Director's Interest Notice x 5

Australian property technology company, Openn Negotiation Limited (ASX: OPN), (Company) provides the following Appendix 3Y change of directors' interest notices:

		Performance Rights
Mr Wayne Zekulich	Non-Executive Chairman	300,000
Mr Peter Gibbons	Managing Director	1,500,000
Ms Danielle Lee	Non-Executive Director	200,000
Mr Darren Bromley	Executive Director / CFO	500,000
Mr Duncan Anderson	Executive Director / CTO	1,500,000

In addition to the security issues relating to the attached Appendix 3Y's, the Company has issued 865,000 Performance Rights pursuant to the Openn Negotiation Ltd Employee Incentive Plan as updated and approved at the 2022 Annual General Meeting.

The corresponding Appendix 3G and 3H will be released in compliance with the ASX Listing Rule 3.10.3A.

This announcement is authorised for market release by the Company Secretary.

ENDS

Further information:

Company Secretary T: 1800 667 366 investors@openn.com.au

About Openn Negotiation

Openn Negotiation Limited (**ASX: OPN**) is an Australian property technology company offering a proprietary cloud-based software platform to support real estate agents in selling property online with greater transparency.

The Openn platform facilitates a negotiation process, featuring streamlined digital contracting and automated communication tools, which enhances a property transaction. The solution provides buyers with real-time feedback through their device on how much competition exists and where their price stands in the negotiation, resulting in an optimal sales outcome.

Appendix 3Y

Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	Openn Negotiation Limited
ABN	75 612 329 754

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Duncan Royce Anderson
Date of last notice	21 July 2021

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	Mr Duncan Royce Anderson & Dr Barbara Ross Anderson as trustee for DR & BR Anderson Family Trust
Date of change	30 December 2022
No. of securities held prior to change	Mr Duncan Royce Anderson & Dr Barbara Ross Anderson as trustee for DR & BR Anderson Family Trust: 1,395,833 OPN Ordinary Shares, and 1,550,000 OPNAD Performance Rights Restricted Class A
Class	Class C performance rights
Number acquired	1,500,000
Number disposed	Nil
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$140,250 as disclosed in 9.5(g) of the 2022 Notice of Annual General Meeting (Trinomial Barrier Option Valuation).

⁺ See chapter 19 for defined terms.

No. of securities held after change	Mr Duncan Royce Anderson & Dr Barbara Ross Anderson as trustee for DR & BR Anderson Family Trust: 1,395,833 OPN Ordinary Shares, and 1,550,000 OPNAD Performance Rights Restricted Class A 1,500,000 Performance Rights Class C
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buyback	Participation in the Openn Negotiation Ltd Employee Incentive Plan

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	N/A
Nature of interest	N/A
Name of registered holder (if issued securities)	N/A
Date of change	N/A
No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed	N/A
Interest acquired	N/A
Interest disposed	N/A
Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation	N/A
Interest after change	N/A

Part 3 – +Closed period

Were the interests in the securities or contracts detailed above traded during a +closed period where prior written clearance was required?	No
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

 $[\]boldsymbol{+}$ See chapter 19 for defined terms.

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Introduced 30/09/01 Amended 01/01/11

Name of entity	Openn Negotiation Limited
ABN	75 612 329 754

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Darren Michael Bromley
Date of last notice	5 August 2022

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct and Indirect
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	Amanda EK Collins
Date of change	30 December 2022
No. of securities held prior to change	Darren Bromley as trustee for The DB Family Trust: 1,081,572 OPN Ordinary Shares, and 1,550,000 OPNAD Performance Rights Restricted Class A Amanda EK Collins 392,300 OPN Ordinary Shares
Class	Class C performance rights
Number acquired	1,500,000
Number disposed	Nil
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$46,750 as disclosed in 9.5(g) of the 2022 Notice of Annual General Meeting (Trinomial Barrier Option Valuation).

⁺ See chapter 19 for defined terms.

No. of securities held after change	Darren Bromley as trustee for The DB Family Trust: 1,081,572 OPN Ordinary Shares, and 1,550,000 OPNAD Performance Rights Restricted Class A 500,000 Performance Rights Class C
	Amanda EK Collins
	392,300 OPN Ordinary Shares
Nature of change	Participation in the Openn Negotiation Ltd
Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buyback	Employee Incentive Plan

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	N/A
Nature of interest	N/A
Name of registered holder (if issued securities)	N/A
Date of change	N/A
No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed	N/A
Interest acquired	N/A
Interest disposed	N/A
Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation	N/A
Interest after change	N/A

Part 3 – +Closed period

Were the interests in the securities or contracts detailed above traded during a *closed period where prior	No
written clearance was required?	
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

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Introduced 30/09/01 Amended 01/01/11

Name of entity	Openn Negotiation Limited	
ABN	75 612 329 754	

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Danielle Marguerite Lee
Date of last notice	5 August 2022

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct and Indirect
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	Invia Custodian Pty Limited as trustee for The Lee Super Fund, an entity related to Danielle Lee
Date of change	30 December 2022
No. of securities held prior to change	Ms Danielle Marguerite Lee: • 200,000 OPNAD Performance Rights Restricted Class A Invia Custodian Pty Limited <the a="" c="" fund="" lee="" super="">: • 300,000 OPN Ordinary Shares</the>
Class	Class C performance rights
Number acquired	200,000
Number disposed	Nil
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$18,700 as disclosed in 9.5(g) of the 2022 Notice of Annual General Meeting (Trinomial Barrier Option Valuation).

⁺ See chapter 19 for defined terms.

No. of securities held after change	Ms Danielle Marguerite Lee: 200,000 OPNAD Performance Rights Restricted Class A 200,000 Performance Rights Class C Invia Custodian Pty Limited <the a="" c="" fund="" lee="" super="">: 300,000 OPN Ordinary Shares</the>
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buyback	Participation in the Openn Negotiation Ltd Employee Incentive Plan

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	N/A
Nature of interest	N/A
Name of registered holder (if issued securities)	N/A
Date of change	N/A
No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed	N/A
Interest acquired	N/A
Interest disposed	N/A
Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation	N/A
Interest after change	N/A

Part 3 – +Closed period

Were the interests in the securities or contracts detailed above traded	No
during a ⁺ closed period where prior	
written clearance was required?	
If so, was prior written clearance	N/A
provided to allow the trade to	
proceed during this period?	
If prior written clearance was	N/A
provided, on what date was this	
provided?	

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Introduced 30/09/01 Amended 01/01/11

Name of entity	Openn Negotiation Limited	
ABN	75 612 329 754	

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Peter John Gibbons
Date of last notice	21 July 2021

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	Mr Peter John Gibbons & Ms Tamara Bridget Gibbons as trustee for The Gibbons Family Trust
Date of change	30 December 2022
No. of securities held prior to change	Mr Peter John Gibbons & Ms Tamara Bridget Gibbons as trustee for The Gibbons Family Trust: 25,310,182 OPN Ordinary Shares, and 3,250,000 OPNAD Performance Rights Restricted Class A
Class	Class D performance rights
Number acquired	1,500,000
Number disposed	Nil
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$140, 250 as disclosed in 9.5(g) of the 2022 Notice of Annual General Meeting (Trinomial Barrier Option Valuation).

⁺ See chapter 19 for defined terms.

No. of securities held after change	Mr Peter John Gibbons & Ms Tamara Bridget Gibbons as trustee for The Gibbons Family Trust: 25,310,182 OPN Ordinary Shares, and 3,250,000 OPNAD Performance Rights Restricted Class A
	1,500,000 Performance Rights Class D
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buyback	Participation in the Openn Negotiation Ltd Employee Incentive Plan

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	N/A
Nature of interest	N/A
Name of registered holder (if issued securities)	N/A
Date of change	N/A
No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed	N/A
Interest acquired	N/A
Interest disposed	N/A
Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation	N/A
Interest after change	N/A

Part 3 – +Closed period

Were the interests in the securities	No
or contracts detailed above traded	
during a ⁺ closed period where prior	
written clearance was required?	
If so, was prior written clearance	N/A
provided to allow the trade to	
proceed during this period?	
If prior written clearance was	N/A
provided, on what date was this	
provided?	

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Introduced 30/09/01 Amended 01/01/11

Name of entity	Openn Negotiation Limited	
ABN	75 612 329 754	

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Wayne Joseph Zekulich
Date of last notice	5 August 2022

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Indirect
Nature of indirect interest	Mrs S G Zekulich as trustee for the Twisst Family
(including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	Trust. an entity related to Wayne Zekulich
Date of change	30 December 2022
No. of securities held prior to change	 300,000 OPN Ordinary Shares, and 300,000 OPNAD Performance Rights Restricted Class A
Class	Class C performance rights
Number acquired	300,000
Number disposed	Nil
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$28,050 as disclosed in 9.5(g) of the 2022 Notice of Annual General Meeting (Trinomial Barrier Option Valuation).
No. of securities held after change	 500,000 OPN Ordinary Shares, and 300,000 OPNAD Performance Rights Restricted Class A 200,000 Performance Rights Class C

⁺ See chapter 19 for defined terms.

Nature of change	Participation in the Openn Negotiation Ltd
Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buyback	Employee Incentive Plan

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

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N/A
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Part 3 – +Closed period

Were the interests in the securities or contracts detailed above traded during a ⁺ closed period where prior written clearance was required?	No
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

 $[\]boldsymbol{+}$ See chapter 19 for defined terms.