



## 8VI Appendix 4C & Quarterly Activity Report

**Singapore, 31 January 2023**

8VI Holdings Limited (“8VI” or the “Group”) releases its cash flow report for the quarter ended 31 December 2022 (Appendix 4C) and provides an update on the key areas for the quarter and in January 2023.

- The Group's year-to-date revenue of S\$14.1 million (unaudited) has declined by approximately 41.7% as compared to the previous corresponding financial period. While 8VI enjoyed rapid exponential growth during the COVID-19 pandemic, the return to normalcy post-pandemic coupled by a shift in the Group's business model has resulted in an overall reduced performance across the Group. As 8VI navigates the ever-changing landscape in the market, the Board continues to work closely with the Management team in reviewing its strategic position and adapting its business model to create and build enduring competitive advantage.
- The Group continues to navigate and operate through the difficult macro-economic environment and challenging market conditions in FY2022/2023 with several targeted refinements in its tactical and strategic approach. In January 2023, the Group appointed Ms Low Ming Li as the new Chief Executive Officer to lead 8VI's shift in its future strategy and business model, while Mr Ken Chee remains on the board as Executive Director to provide entrepreneurial leadership and strategic objectives for the Group.
- As part of 8VI's effort to restructure its business and focus on bringing back operational efficiency, a range of cost management exercises have been implemented Group-wide throughout January 2023.
- Following her appointment, Ms Low, together with the Board of Directors and 3 other top management personnel in the Group agreed to a 30% reduction in their total remuneration effective January 2023. In addition, Mr Clive Tan and Mr Ken Chee have waived all rights to the performance rights issued to them.

A summary of Mr Clive Tan, Mr Philip William Forrest and Mr Ng Tiong Gee's material terms of services agreement is included as an annexure to this announcement. The material terms of services agreement for Ms Low and Mr Chee was previously announced on 3<sup>rd</sup> January 2023.



- During the quarter, 8VI Taiwan hosted its VI Summit in Taipei on 4<sup>th</sup> December 2022. The inaugural VI Summit in Taiwan was a physical event which saw an attendance of over 300 participants from the local investing community looking to learn more about fundamental investing as well as investing into the future.



Figure 1. Taiwan's inaugural VI Summit

- For VI College, total number of graduates for the quarter stands at 2,201 as compared to 6,509 in the previous quarter (Q2 FY2023).
- Meanwhile, the key performance indicators for VI App for the period ended December 2022 are as shown in the table below:

VI App	CMGR	LTM
Total User Growth Rate	1%	19%
Subscriber Growth Rate	-5%	-47%

Table 1. VI App performance metrics for period ended December 2022  
CMGR - Compounded Monthly Growth Rate, LTM - Last Twelve Months

- In the interest of restructuring VI App's offerings for larger scale adoption, previous refinements have been made to its marketing and pricing strategy in July 2022 in line with its Blue Ocean plans. Further in-depth user and product research potentially indicated a new addressable market and opportunity, and in keeping our brand current to create new growth in a new target audience, VI App will be rebranded in February 2023 to reflect its refined positioning.



- As part of the Group's plans to expand its offerings and bridge gaps in the VI Community's overall wealth management journey, the financial and insurance advisory business vertical was established in the previous financial year. In preparation for the Group's effort to create new offerings and continuous lifetime value for the community, we have seen significant progress in licensing applications in both Singapore and Malaysia, with in-principle approvals granted by the respective regulators for most of the licenses applied by the Group's financial and insurance advisory business entities.
- Despite an overall dampened financial performance in the current financial year as compared to the previous corresponding periods, 8VI perseveres on its mission to empower everyone towards sustainable wealth with its existing FinEduTech business and new revenue verticals.
- Q3 FY2023 revenue (unaudited) stands at S\$3.9 million, down 40% as compared to S\$6.5 million in Q3 FY2022.
- Cash receipts from customers for the December 2022 quarter was recorded at S\$1.8 million, as compared to S\$3.3 million in the previous quarter (Q2 FY2023).

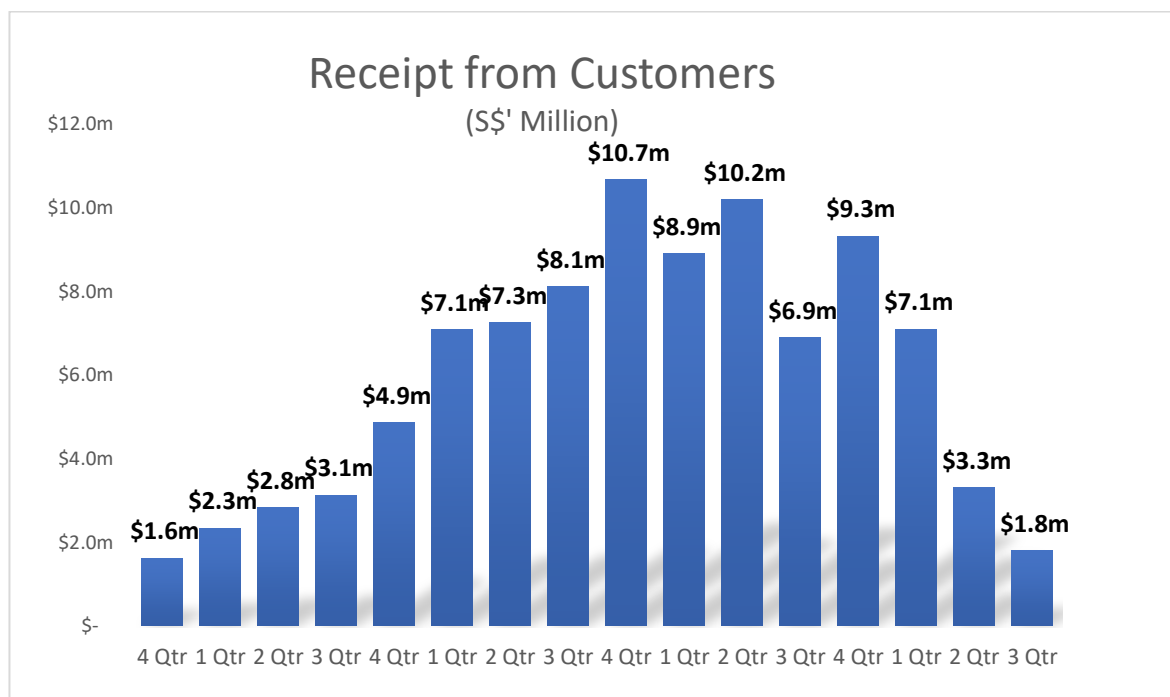
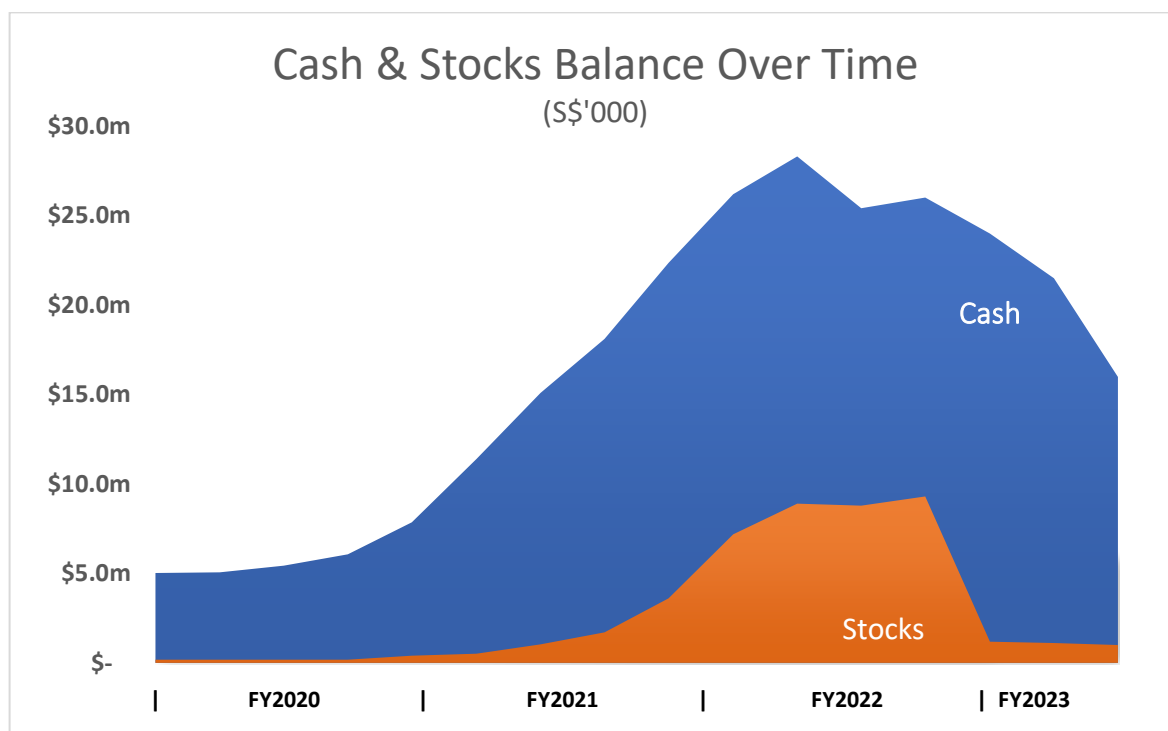


Table 2. Cash Receipts from Customers



- Liquid assets which include cash and cash equivalents and investment in securities (“Stocks”) as of 31 December 2022 stands at S\$16.0 million, a 26% decrease as compared to S\$21.5 million from end of the previous quarter (Q2 FY2023).



*Table 3. Cash & Stocks Balance Over Time*

- Cash outflows from operating activities for the December 2022 quarter was recorded at S\$4.4 million, as compared to S\$2.3 million in the previous quarter (Q2 FY2023).
- Free cash flows for the December 2022 quarter stood at negative S\$4.7 million, as compared to negative S\$2.7 million in the previous quarter (Q2 FY2023).
- In comparison to Q2 FY2023, the impact on cash flows was mainly caused by lower operating cash receipts due to several strategic and tactical refinements in the business in view of the greater macro-economic landscape coupled with high operating costs amid an increasing number of physical events across multiple countries as in-person events return in the post-pandemic period.
- Within the quarter, the Group recorded a S\$0.6 million write-off in damage receivables for its subsidiary, 8VI Taiwan Co., Ltd [楷洋國際實業股份有限公司], with regard to the entity’s case against a former director and a supervisor over breach of their fiduciary duties. The Supreme Court of the Republic of China has ordered for a retrial by the Taiwan High Court in view of the appeal submitted by both plaintiff and defendants. Considering the uncertain outcome in the retrial, the Group decided to write-off the S\$0.6 million in damage receivables on grounds of prudence.

**Related Party Payments:**

- During the quarter, the Company made payments of S\$816 thousand to related parties and their associates. These payments relate to the existing remuneration agreements and service agreements between the Company and its related parties.

In conclusion, the Board and Management are mindful of the macro-economic challenges and will continue to work and respond to the changing conditions in ensuring that 8VI remain well positioned to navigate the extraordinary circumstances and global environment.

####

**Authorised by:**  
The 8VI Board



## About 8VI Holdings Limited

**8VI Holdings Limited (“8VI”)** is a Singapore-based FinEduTech company operating under the brand name **VI**.

Established in 2008, **VI** is the representation of our beliefs and roots in Value Investing and empowers the average man-on-the-street to achieve sustainable wealth as part of their mission to make investments smarter, faster and easier.

**VI App**, a unique, proprietary stock analysis tool developed through 8BIT Global Pte Ltd (“8BIT”), crunches traditional financial data and simplifies the complex stock analysis and decision-making process for equity investors into easy-to-use visuals under a comprehensive framework. As a licensed Financial Adviser approved by the Monetary Authority of Singapore, 8BIT provides financial advice concerning securities and units in collective investment scheme through research analyses and research reports, through **VI App**.

With numerous offices across the Asia Pacific region, **VI College** supports a community of graduates and value investors globally through its flagship “VI Bootcamp” and other programmes. As the region’s leading FinEduTech provider, **VI College** leverages the power of technology and transforms the perception and application of value investing.

**ENDS**

**Media Enquiries:**

**Singapore**

Investor Relations

Email: [ir@8viholdings.com](mailto:ir@8viholdings.com)



## **APPENDIX: Material Terms of Services Agreement**

The material terms of Mr Clive Tan Che Koon's Services Agreement are as follows:

Total fixed remuneration:	Director fee of SGD2,520 per month
Short Term Incentive:	Variable Bonus dependent upon the performance of the Group's results subject to Board approval.
Long Term Incentive:	Options to subscribe 500,000 ordinary shares at exercise price of AUD 0.45 per shares expiring on 30/06/2025
Termination:	Nil

The material terms of Mr Philip William Forrest's Services Agreement are as follows:

Total fixed remuneration:	Director fee of SGD2,450 per month
Termination:	Nil

The material terms of Mr Ng Tiong Gee's Services Agreement are as follows:

Total fixed remuneration:	Director fee of SGD2,450 per month
Termination:	Nil

## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

**Name of entity**

8VI Holdings Limited

**ABN**

605 944 198

**Quarter ended ("current quarter")**

31 Dec 2022

Consolidated statement of cash flows		Current quarter	Year to date (9 months)
		SGD'000	31 Dec 22 SGD'000
<b>1</b>	<b>Cash flows from operating activities</b>		
1.1	Receipts from customers	1,839	12,217
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(2,112)	(5,041)
	(c) advertising and marketing	(1,397)	(5,325)
	(d) leased assets	-	-
	(e) staff costs	(1,890)	(5,239)
	(f) administration and corporate costs	(971)	(2,687)
1.3	Dividends received (see note 3)	1	15
1.4	Interest received	137	141
1.5	Interest and other costs of finance paid	-	-
1.6	Income taxes paid	-	(243)
1.7	Government grants and tax incentives	32	100
1.8	Other (provide details if material)	-	-
<b>1.9</b>	<b>Net cash from / (used in) operating activities</b>	<b>(4,361)</b>	<b>(6,062)</b>
<b>2</b>	<b>Cash flows from investing activities</b>		
2.1	Payments to acquire:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	(21)	(184)
	(d) investments	-	(1,703)
	(e) intellectual property	(300)	(981)
	(f) other non-current assets	(408)	(408)
2.2	Payments to dispose:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	8,853
	(e) intellectual property	-	-
	(f) other non-current assets	51	153



Consolidated statement of cash flows		Current quarter	Year to date (9 months)
		SGD'000	31 Dec 22 SGD'000
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	(a) Capital injection in associate to subsidiary, net of cash acquired	-	-
	(b) Others (provide details if material)	-	83
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	<b>(678)</b>	<b>5,813</b>
<b>3</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	(275)	(850)
3.7	Transaction costs related to loans and borrowings	(36)	(112)
3.8	Dividends paid	-	-
3.9	Other - Purchase of treasury shares	-	(371)
<b>3.10</b>	<b>Net cash from / (used in) financing activities</b>	<b>(311)</b>	<b>(1,333)</b>
<b>4</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of period	20,396	16,669
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(4,361)	(6,062)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(678)	5,813
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(311)	(1,333)
4.5	Effect of movement in exchange rates on cash held	(21)	(62)
<b>4.6</b>	<b>Cash and cash equivalents at end of period</b>	<b>15,025</b>	<b>15,025</b>
<b>5</b>	<b>Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts</b>	<b>Current quarter SGD'000</b>	<b>Previous quarter SGD'000</b>
5.1	Bank balances	13,958	19,316
5.2	Call deposits	1,067	1,080
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>15,025</b>	<b>20,396</b>

<b>6</b>	<b>Payments to related parties of the entity and their associates</b>	<b>Current quarter SGD'000</b>
6.1	Aggregate amount of payments to related parties and their associates included in item 1	(816)
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments		

<b>7</b>	<b>Financing facilities</b> <i>Note: the term "facility" includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	<b>Total facility amount at the quarter end SGD'000</b>	<b>Amount drawn at quarter end SGD'000</b>
7.1	Loan facilities	483	483
7.2	Credit standby arrangements	-	-
7.3	Other (please specify)	-	-
7.4	<b>Total financing facilities</b>	483	483
7.5	<b>Unused financing facilities available at quarter end</b>		-
7.6	<p>Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.</p> <p>The existing S\$483 thousand bank borrowing from RHB Bank bears interest at 3% per annum, with remaining 17 monthly instalments and is guaranteed by the Company. There is no additional financing facilities being entered during the quarter.</p>		

<b>8</b>	<b>Estimated cash available for future operating activities</b>	<b>SGD'000</b>
8.1	Net cash from / (used in) operating activities (Item 1.9)	(4,361)
8.2	Cash and cash equivalents at quarter end (Item 4.6)	15,025
8.3	Unused finance facilities available at quarter end (Item 7.5)	-
8.4	Total available funding (Item 8.2 + Item 8.3)	15,025
8.5	<b>Estimated quarters of funding available (Item 8.4 divided by Item 8.1)</b>	3
8.6	If Item 8.5 is less than 2 quarters, please provide answers to the following questions:	
	1. Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer: N/A	
	2. Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?	
	Answer: N/A	
	3. Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?	
	Answer: N/A	

**Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 31 Jan 2023

Authorised by: By the Board  
(Name of body or officer authorising release - see note 4)

**Notes**

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.