

# WE ARE DRA GLOBAL

### → WORLD CLASS CAPABILITY

Across engineering, project delivery and operations management

### → DEEP EXPERTISE

In precious metals, base metals, battery minerals, rare earths and bulk commodities

## → CULTURE OF DELIVERING

8,000 completed projects, studies and managed service solutions



We are a global multi-disciplinary engineering, project delivery and operations management group, focused on the mining, minerals and metals industry. We have deep expertise in mining and processing, and related non-process infrastructure including water and energy sustainability solutions. Our team provides advisory, engineering and project delivery services through the entire capital project lifecycle. Our FY2022 results represent a rebasing of the business, with the performance turnaround through the second half demonstrating the positive trajectory expected moving forward.



**James Smith** // Chief Executive Officer

## **BUSINESS MODEL**

Supporting the full project lifecycle



## PROJECT DEVELOPMENT



## **PROJECT DELIVERY** & EXECUTION



## **OPERATIONS & MAINTENANCE**

## **WORLD CLASS CAPABILITIES**

- Minerals and metals processing
- Mining
- Non-process infrastructure
- Electrical, control and instrumentation
- Water
- Energy
- Engineering
- Construction management
- Advisory
- Operations and maintenance services

## COMMODITY EXPERTISE

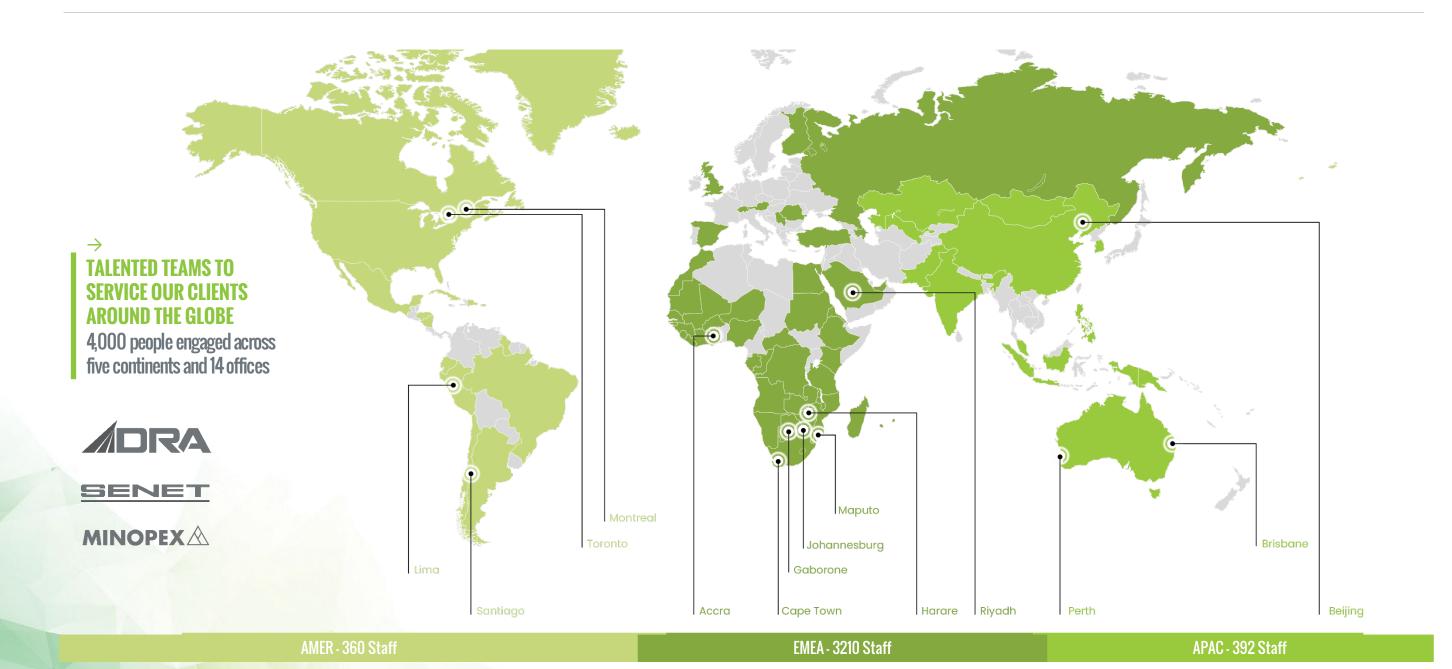
- Precious metals
- Base metals
- Battery minerals
- Rare earths
- Bulk commodities
- Precious stones
- Nuclear fuels
- Industrial minerals
- Mineral sands
- Thermal and metallurgical coal

## **OUR CORE VALUES**

Values driven delivery over the full mining, minerals and metals industry project lifecycle

People are the cornerstone of our business





# FINANCIAL RESULTS

A\$895M

Revenue

A\$1.2Bn FY2021

A\$(21.4M)

Statutory NPAT A\$53.5M FY2021

A\$24.3M

Underlying EBITDA<sup>1</sup>
A\$79.7M FY2021

A\$(15.7M)

Underlying NPAT<sup>1</sup>
A\$44.4M FY2021

A\$1.5M

Statutory EBIT
A\$65.5M FY2021

A\$59.1M

Net Cash<sup>2</sup>

A\$7.0M

Underlying EBIT<sup>1</sup>
A\$56.4M FY2021

(79.9) CPS

Adjusted Basic EPS<sup>3</sup>
64.5 CPS FY2021

<sup>1.</sup> Non-IFRS measure. A reconciliation is disclosed in the Appendix of this presentation.

<sup>2.</sup> Cash net of interest-bearing borrowings, other financial liabilities and lease liabilities.

<sup>3.</sup> Earnings adjusted for the revaluation of UPRs on issue. Unadjusted basic loss per share is 44.0 CPS.

# FINANCIAL REVIEW

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Our revenue continues to be well diversified across regions, commodities and clients

**Focusing** on quality of earnings

First half EBIT significantly impacted by legacy APAC loss-making fixed-price contracts (G&S Engineering)

Commercially resolved and finalised legacy fixed price construction contracts

Delivered profitable second half Underlying EBIT of A\$23.4M

Revised full year underlying EBIT guidance met

**AMER and EMEA delivered** in line with expectations

Successfully completed
the divestment of the G&S
Engineering business to
KAEFER Integrated Services

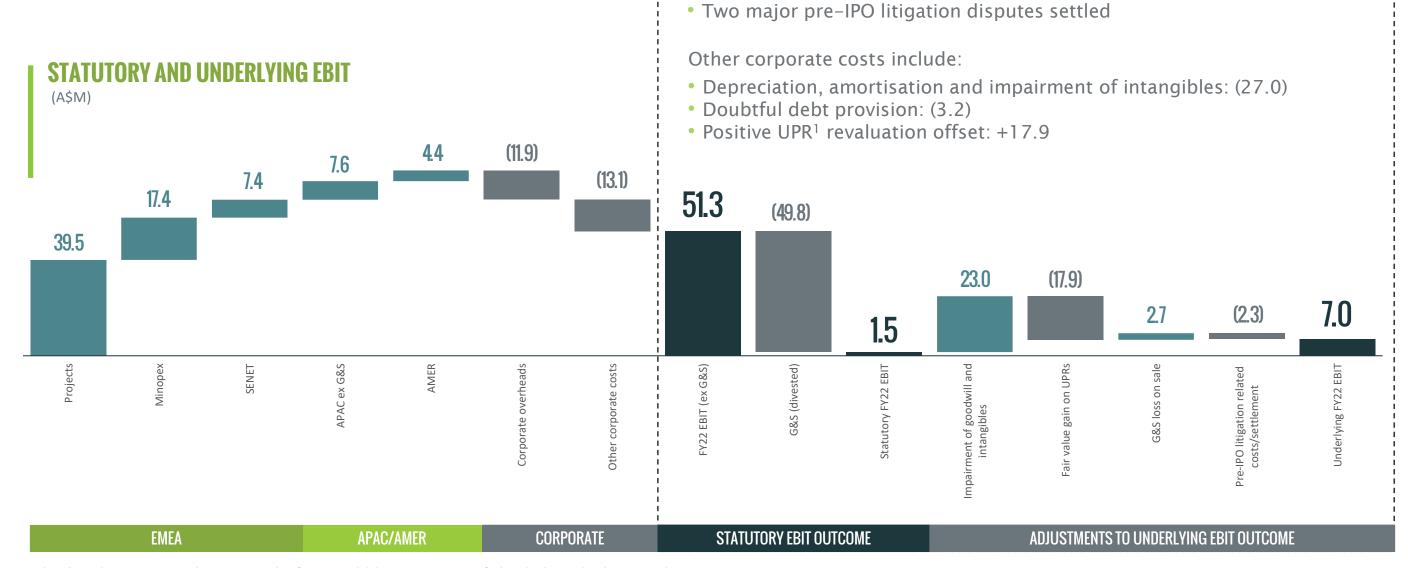
Progress made on resolving pre-IPO litigation matters



My priorities are to maintain alignment with the broader management team regarding financial discipline that we require in restrengthening our balance sheet and focusing on quality of our earnings, together with continually improving our governance and risk management processes.



## FY2022 EARNINGS ANALYSIS



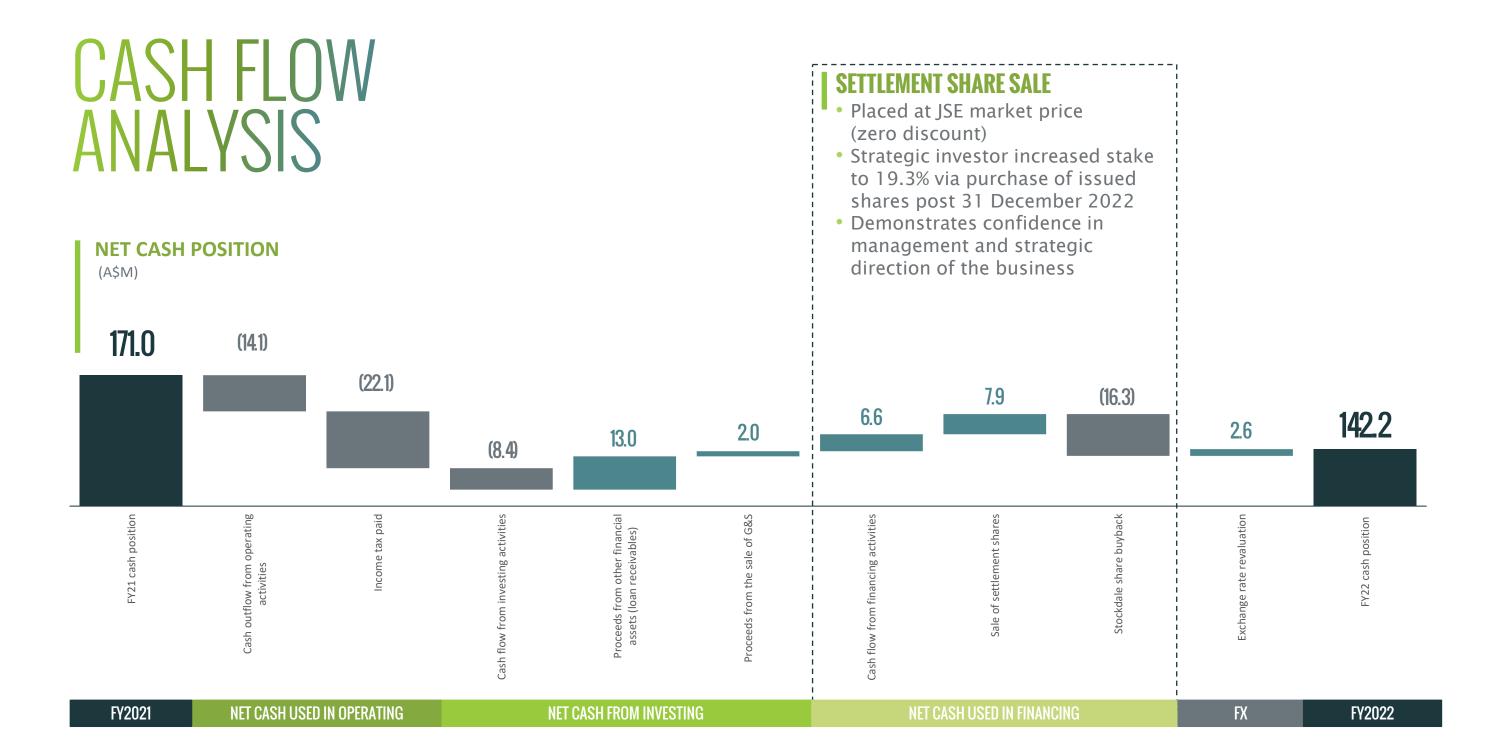
**KEY OUTCOMES** 

• Major business units performance in each region meeting expectations

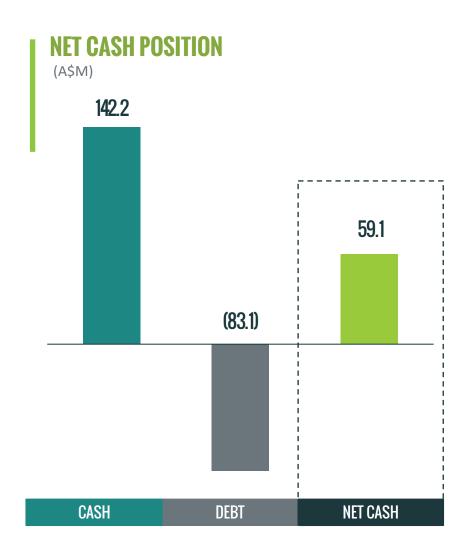
Continued growth in AMER (excluding US Energy Operations)

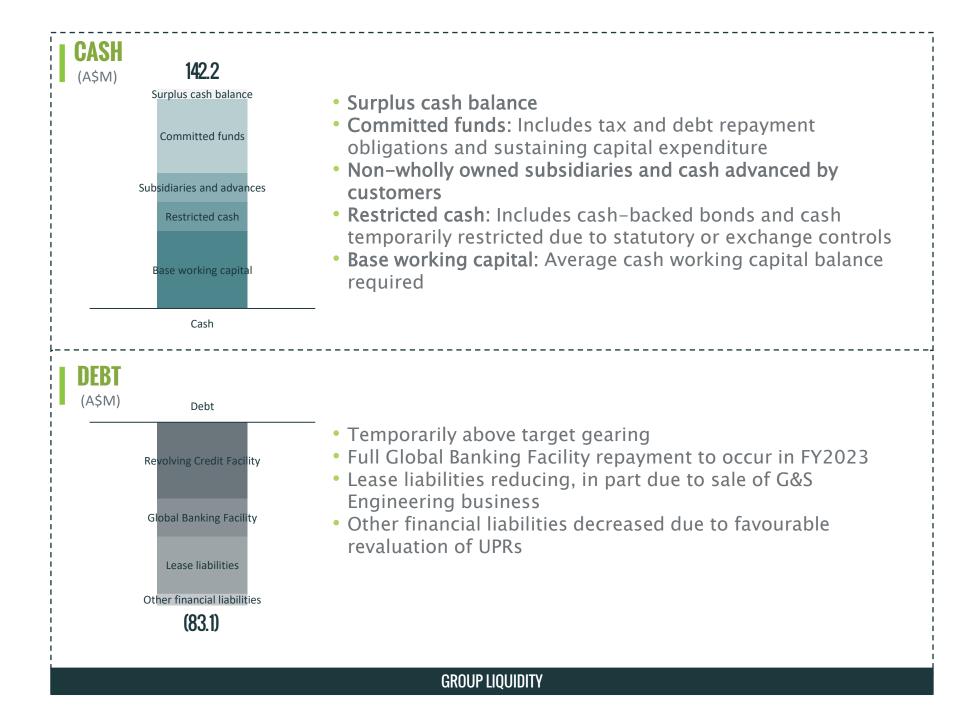
(excluding divested G&S Engineering business)

<sup>1.</sup> Unlisted upside participation rights (UPR) issued to former Stockdale investors as part of a buy-back completed on 14 April 2021.



## BALANCE SHEET





# CAPITAL ALLOCATION FRAMEWORK

### → DIVIDEND DISTRIBUTION POLICY

Targeting annual dividend distributions of 30% to 60% of net profit after tax from normal operations

## → ENSURING SUSTAINABLE, FFFICIENT RETURNS

Future distributions will be a function of profitability, having consideration for capital allocation priorities

## → CAPITAL ALLOCATION PRIORITIES THROUGH FY2023

- Retention of and investment in our people
- Reduction of financial gearing to below our 20% target level
- · Maintain base working capital
- Capital expenditure to support current operations and nearterm growth opportunities

# SUSTAINABLY GROWING OUR PEOPLE AND OUR BUSINESS WHILE TARGETING ATTRACTIVE CAPITAL DISTRIBUTIONS



# OPERATIONAL PERFORMANCE

Delivered 473 projects, studies, and consulting assignments, and operated 14 processing facilities and 2 underground mining sites across the Group

Strengthened our geographic footprint as North and South America continue to grow

Strong operational performance from core businesses in EMEA and AMER

**Restructured APAC** for profitability and growth

Completed the sale of the G&S Engineering business and commercially resolved legacy fixed-price construction contracts Secured A\$638M in new contracts and extensions, with major awards during the year.

Backlog improved to A\$858M

Strong pipeline of work with A\$4.3B of opportunities in the near and long-term

Focused on core EPCM and O&M businesses

**Major awards:** 

Ivanhoe Mines,
Bravus Mining and Resources,
Anglo American,
Adventus Mining Corporation,
African Rainbow Minerals,
ArcelorMittal,
Foran Mining Corporation,
Sibanye-Stillwater,
Newmont,
Northam Platinum,
Groupe Managem,
Antamina,
Ma'aden



# SAFETY AND WELLBEING

## Improved LTIFR and TRIFR results in FY2022

Safety performance indicators:

**TRIFR:** 0.52 (0.78 FY2021)

**LTIFR:** 0.13 (0.17 FY2021)



TRIFR was **down by 33%** from FY2021

LTIFR was down by 23% from FY2021

Reported person-hours on 29 projects by year end with 28 heing LTI-free and 58 maintenance and operation sites with 52 heing LTI-free

Focused on active leadership participation and rolled out several awareness programs that set clear expectations and behaviours to help reduce risk at the frontline

12 mental health first aiders in Australia

→ 38 wellbeing events were held for our people in FY2022

# PEOPLE AND CULTURE

Reshaped our corporate structure to enhance collaboration and introduced a refreshed Global Leadership Team

Response rate of 75% and engagement score of 77 in the annual employee survey, an improvement from last year and above the industry benchmark

22,737 e-training courses completed, and
 155 leaders enrolled in leadership development courses

22% female workplace representations, an increase of 4%

**41** new graduates, **18** graduates promoted

Maintained B-BBEE rating in South Africa, better aligned to Mining Charter 3 and making progress on Employment Equity

Started our journey to define the "DNA of DRA" culture



## **COMMUNITY**

## Making a difference in our communities:

Supported The Chaeli Campaign's Inclusive Education Programme through a monetary donation Supported the Bangwanate Disabled Project by funding the construction of a new sports field and fencing

Collectively raised almost A\$3M for Youth Focus allowing them to continue to provide vital mental health and suicide prevention services for youth across Western Australia

Handed over a newly constructed community creche in the Phalaborwa area, Limpopo, to help improve the wellbeing of children and young people

Together with Foran Mining Company, set up an indigenous student scholarship program at academic institutions in Saskatchewan, Canada, to support incremental training and development of the country's first nations people





## OUR ASPIRATION

# TURNING THE FUTURE OF MINING INTO REALITY



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### FOR OUR PEOPLE

To provide a supportive and inspiring work culture, which allows employees to thrive and grow while doing meaningful work that helps them fulfil their career aspirations.



### FOR OUR CLIENTS

To be recognised as the company that creates more value for our clients than any other competitor through a differentiated approach that helps to shape the future of the mining industry and grow our brand in the market.



## FOR OUR COMMUNITIES

To be trusted as the organisation that, through innovative engineering, can deliver the resource commodities that economies need while sourcing, extracting and processing in a way that leaves a positive, sustainable impact in our communities.



To deliver sustainable, long-term success of our business so that it consistently grows in value over time. We achieve this by applying sound principles of governance and risk management in a sustainable way.



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## STRATEGIC PILLARS

## CLIENT



- Deeply understand our target market segments.Drive continuous
- Drive continuous improvement and quality customer relationship management.
- Adapt our service offering to meet client needs

## → PORTFOLIO PERFORMANCE



- Successfully deliver projects and operations by driving a culture of continuous improvement and best practices in all we do

### → TALENT



- Attract, engage and retain talented people who contribute to high performing teams.
- Cultivate a high trust culture in which our people can grow, thrive and have fun

## ightarrowInnovation



- Maintain our position at the forefront of industry innovation
- Continue to build competitive differentiation to make us truly unique in the industry in what we do and how we do it

### → SUSTAINABLE DRA



- Leverage our knowledge and deep experience to assist clients with sustainability solutions

# THREE HORIZONS

ROADMAP TO 2025

HORIZON

**NEAR TERM** 

**Working across three horizons** 

### **NEW SERVICES & OFFERINGS**

### Strategic initiatives

- Advisory
- Sustainability solutions
- Underground mining
- Energy transition
- · Metals and hydrometallurgy
- · FES and MEE capability



### SEED OPTIONS FOR THE FUTURE

- Digital solutions
- New regions
- Novel technologies
- Clean energy solutions
- New business models

## **DEFEND & GROW CURRENT BUSINESSES**

## Strategic pillars • Client

- Portfolio performance
- Talent
- Innovation
- Sustainable DRA



## BUSINESS OUTLOOK

Continued focus on improving quality of earnings across the Group

**Positive outlook** for the **APAC** business

Re-establish balance sheet strength

**Enhance cashflow** generation

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Stable business
performance
while pursuing growth
opportunities in core
EPCM and O&M
businesses

Developing a framework to monitor and manage sustainability performance

Continued higher than normal inflationary pressures expected in the near-term

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**Retain** and grow key skills and talent - be an employer of choice

**Moving forward** with a refreshed Global Leadership Team

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**Improved backlog** of \$858M that continues into FY2024

~60% of forecast FY2023 revenue in **committed orders** 

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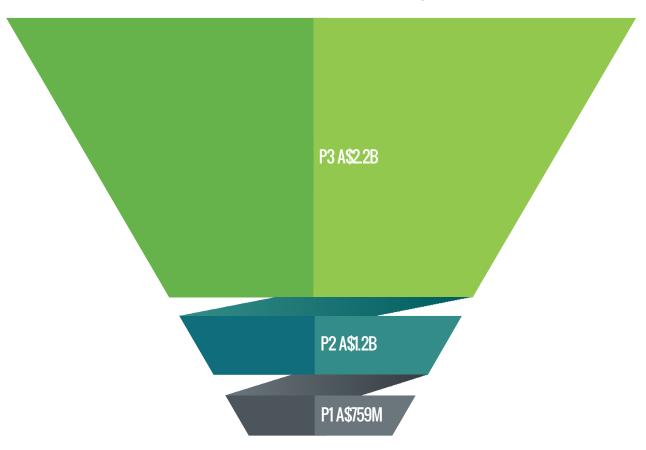
**Strong pipeline** of work with A\$4.3B of opportunities in the near and long-term

Maintain high-quality service delivery for clients

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Navigating potential macroeconomic headwinds - rising interest rates: country recession risks

## TOTAL PIPELINE A\$4.3B



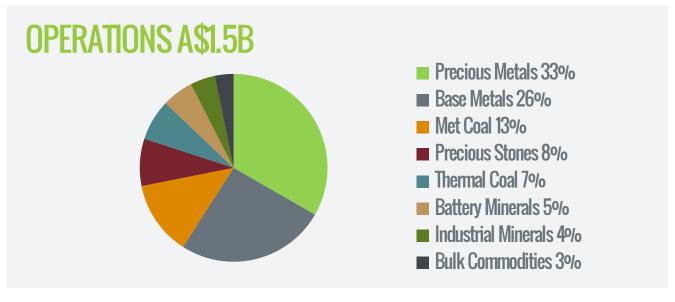
P3 Longer-term, in development -qualified opportunity

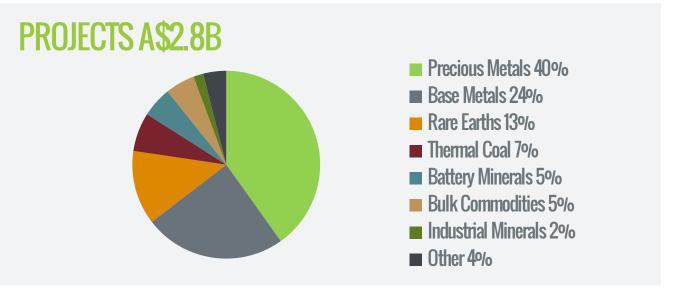
**P1** 

Near-term, medium likelihood, active engagement (shaping) - focus on conversion to P1

Near-term, high likelihood - in tender, tender submitted or being negotiated

### BY SERVICE OFFERING AND COMMODITY





# CORPORATE OVERVIEW

## DRA SHARES

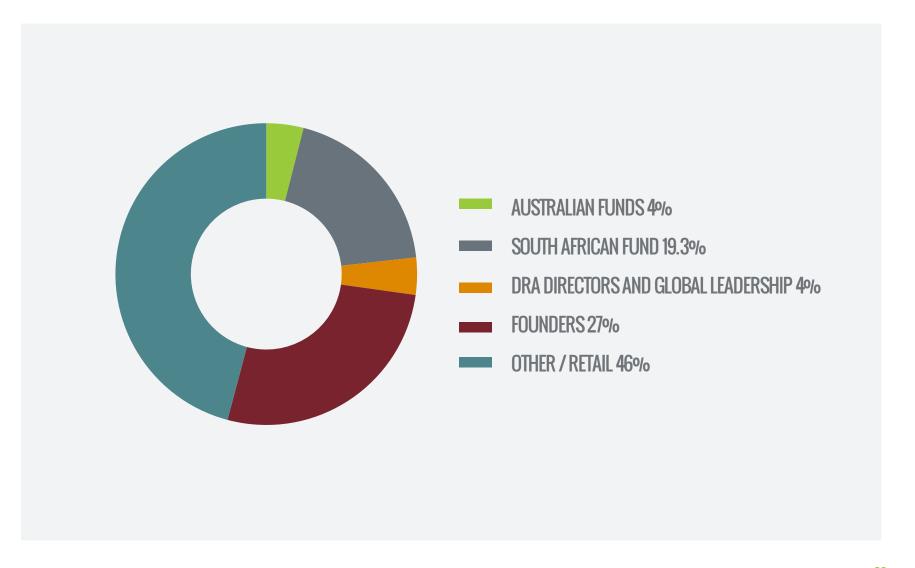
Share Price <sup>1</sup>	A\$1.90
Market Capitalisation <sup>2</sup>	A\$103.4M
Fully paid ordinary shares on issue	54.4M
Basic EPS (adjusted for UPR revaluation) <sup>3</sup>	(79.9) cps
Dividend	Nil

## DRA SHAREHOLDERS4

Australian Funds	4º/o
South African Fund	19.3%
DRA Directors and Global Leadership Team	<b>4</b> 0/0
Founders	27%
Other / Retail (including employees)	46%
Top 10 / 20 Shareholders	57% 69%



<sup>2.</sup> Based on ASX closing price of \$1.90 on 27 February 2023 and 54,410,498 fully paid ordinary



<sup>3.</sup> Determined based on a loss after income tax excluding revaluation of UPRs for the full year ended

<sup>4.</sup> Approximate percentages as at 10 February 2023.

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## ABOUT DRA GLOBAL LIMITED



DRA Global Limited (DRA or the Company) is an international multi-disciplinary engineering, project management and operations management group, predominantly focused on the mining, minerals and metals industry.

The Group has an extensive track record spanning almost four decades across a wide range of commodities, delivered 8,000 projects, studies and managed services solutions, and currently operates more than a dozen sites through its operations and maintenance division.

Our teams have deep expertise in the mining, minerals and metals processing industries, as well as related non-process infrastructure such as environmental, social, and governance (ESG), water, and energy solutions. The Group delivers comprehensive advisory, engineering and project delivery services throughout the capital project lifecycle, from concept through to operational readiness and commissioning as well as ongoing operations.

DRA covers all major mining centres with offices across Africa, North and South America, the Middle East and the Asia-Pacific.

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## BALANCE SHEET

A\$M	FY2022	FY2021
Cash and cash equivalents	142.2	171.0
Contract assets and trade receivables	174.2	190.9
Other current assets	48.6	31.7
Other assets (non-current)	178.8	246.7
Total assets	543.8	640.3
Trade and other payables	86.2	141.2
Contract liabilities	32.9	23.4
Other financial liabilities	3.6	39.6
Other current liabilities	87.8	102.0
Other liabilities (non-current)	79.9	68.0
Total liabilities	290.4	374.2
Net Assets	253.4	266.1
NAV per share (cents) <sup>1</sup>	466	538

<sup>1.</sup> Excludes 4.6M Share Scheme Settlement Shares in FY2021, treated as treasury shares. FY2021 NAV per share equates to 491 cents when Share Scheme Settlement Shares are included.

# RECONCILIATION OF STATUTORY TO UNDERLYING RESULTS

A\$M	FY2022	FY2021
Statutory NPAT	(21.4)	53.5
Adjusted for:		
Taxes	20.3	23.5
Net Interest (income)/expense	2.6	(11.5)
Earning before interest and tax (EBIT)	1.5	65.5
Underlying adjustments:		
IPO costs (non-recurring)	-	1.9
Fairvalue gain on UPRs	(17.9)	(13.0)
Impairment of goodwill and intangibles	23.0	
G&S Engineering business loss on sale (non-recurring)	2.7	
Legal costs related to pre-IPO disputes	23	20
Dispute settlements	(4.6)	-
Underlying EBIT	7.0	56.4
Adjusted for:		
Depreciation and Amortisation	17.3	23.3
Underlying EBITDA	24.3	79.7
Adjusted for:		
Underlying Net Interest income/ (expense)		
and Taxes <sup>1</sup>	(22.7)	(12.0)
Depreciation and Amortisation	(17.3)	(23.3)
Underlying NPAT	(15.7)	44.4

DRA results are reported under
Australian Accounting Standards as
issued by Australian Accounting
Standards Board which are compliant
with the International Financial
Reporting Standards (IFRS) as issued
by the International Accounting
Standards Board

The Company discloses certain non-IFRS measures that are not prepared in accordance with IFRS and therefore are considered non-IFRS financial measures

The non-IFRS measures should only be considered in addition to and not as a substitute for other measures of financial performance prepared in accordance with IFRS

<sup>1.</sup> Underlying Net Interest income/(expense) and Taxes excludes interest expense related to Dispute settlements (A\$3.0M) and the net income tax benefit of all underlying adjustments of A\$2.7M.