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## Improved perfomance

- Improved margin in Q3 FY23 due to project maturity and initial outlay in preparation and mobilisation and realised efficiencies
- 3Q FY23 **Revenue of \$27.4m** and **EBITDA of \$6.6m** (24.1% margin)
- 3Q YTD FY23 Revenue of \$73.3m and EBITDA of \$11.6m (15.8% margin)
- 121% increase in EBITDA margin, compared to 1H FY23
- Experiencing a sustained level of enquiries, resulting in a healthy order book and longer term tender opportunities
- 46 drill rigs in fleet, with 300+ personnel servicing projects
- The Company is focussed on maintaining sustained earnings through 4Q FY23
- Focus on cash generation and conversion

## **3Q YTD FY2023 Key Results**

3Q YTD FY23 Total Revenue <sup>1</sup>	A\$73.3 million
3Q YTD FY23 EBITDA <sup>1</sup>	A\$11.6 million
Cash & Cash Equivalents <sup>1, 2</sup>	A\$10.9 million
Trade & Other Receivables <sup>1,2</sup>	A\$14.1 million
Trade & Other Payables <sup>1, 2</sup>	A\$5.0 million
Net Assets <sup>1, 2</sup>	A\$44.6 million

#### Notes

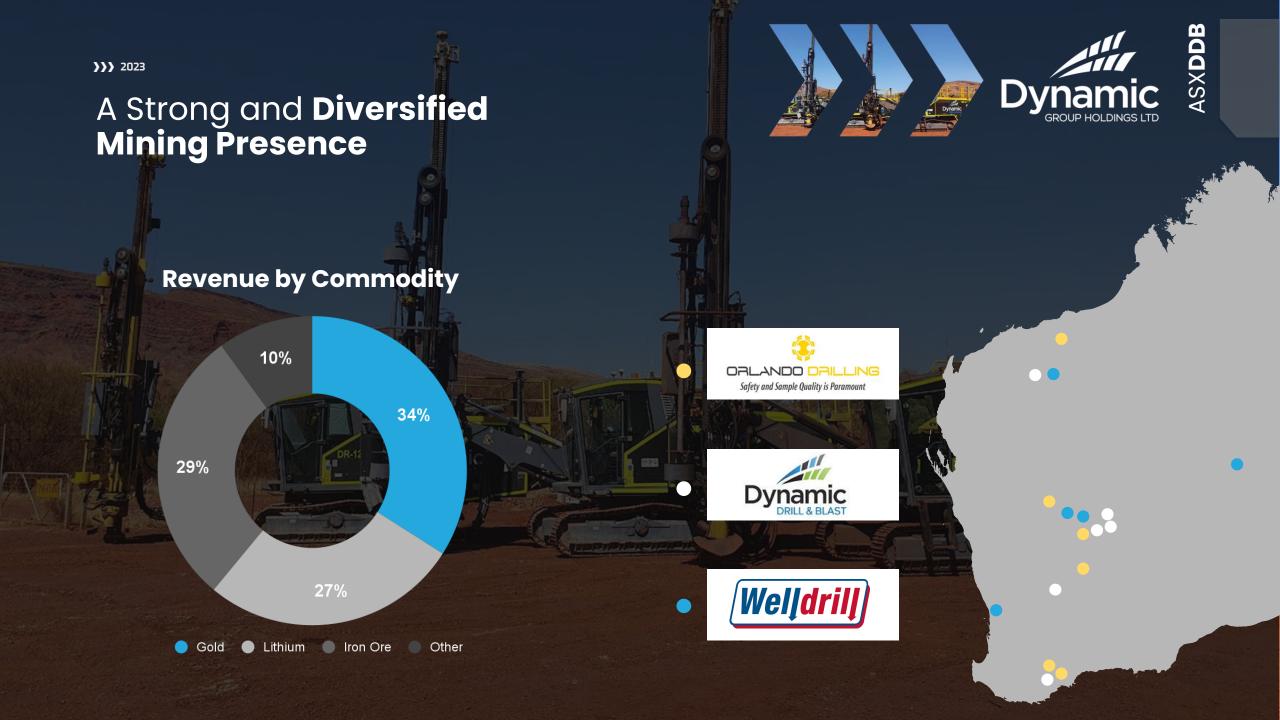
- 1. Financial metrics are un-audited
- 2. As calculated at quarter end

# Dynamic's **Organisational Structure**



Since listing in August 2020, Dynamic has proactively diversified its service offering to enhance its ability to provide multiple services to a single client

	ORLANDO DRILLING  Safety and Sample Quality is Paramount	Dynamic DRILL & BLAST	<b>Welldrill</b>
SERVICES	Exploration drilling Grade control drilling	Mine production drill & blast Construction drill & blast Vibration sensitive drill & blast	Production supply and injection wells  Deep artesian & geothermal wells  Mine service holes  Pump test services
ASSETS	2 x Air Core (AC) Drill Rigs 12 x Reverse Circulation (RC) Drill Rigs 1 x Diamond Drill (DD) Rigs	23 x Blast Hole Rigs	8 Water Well Rigs
CUSTOMERS	NORTHERNSTAN  Allkem  FIRST QUANTUM  WINTERALS  Pilbara  Minerals  Minerals  Market and reference base	Carey ) Allkem	Ciontown Gold Fields





## **Corporate Overview**

ASX Code	DDB
Shares Issued	134,552,955
Share Price (at 28/04/2023)	A\$0.24
Market Capitalisation (at 28/04/2023)	A\$32.3m
Net Debt <sup>1, 2</sup> (as at 31/03/2023)	A\$23.1m
<b>Cash<sup>1, 2</sup></b> (as at 31/03/2023)	A\$10.9m
Enterprise Value (at 28/04/2023)	A\$55.4m
Net Asset Value (as at 31/03/2023)	A\$44.6m

## **Proven and Credentialled Team**

Non-Executive Chairman Garret Dixon		
Chief Executive Officer	Geoff Newman	
Executive Director	Mark Davis	
Executive Director	Matt Freedman	
Executive Director	Joel Skipworth	
Non-Executive Director	George Garnett	

## **Top Shareholders**

15.38%
12.08%
12.08%
11.27%
6.19%
6.19%

Total of top 6 shareholders 63.19%

Top 20 Shareholders 82.13%

Board and Management 28.49%

#### notes

<sup>1.</sup> Financial metrics are un-audited.

<sup>2.</sup> As calculated at quarter end

## 2011 Incorporation of Dynamic Drill and Blast

August 2020 Successfully listed on ASX

#### May 2021

Strategic acquisition of Orlando Drilling, a WA-based grade control, exploration and resource definition drilling service provider, with a broad base of bluechip clients.

## August 2021

FY 21 pro-forma group revenue of \$58.3m and EBITDA of \$12.9m

#### February 2022

1H FY22 Revenue of \$34.7m and EBITDA of \$8.1m delivered an impressive 193% and 178% increase from 1H FY21

#### August 2022

FY22 group revenue of \$74.1m and EBITDA of \$17.1m

#### **July 2022**

Strategic acquisition of Welldrill, a WAbased water well drilling provider, with long-term contracts with tier one clients.

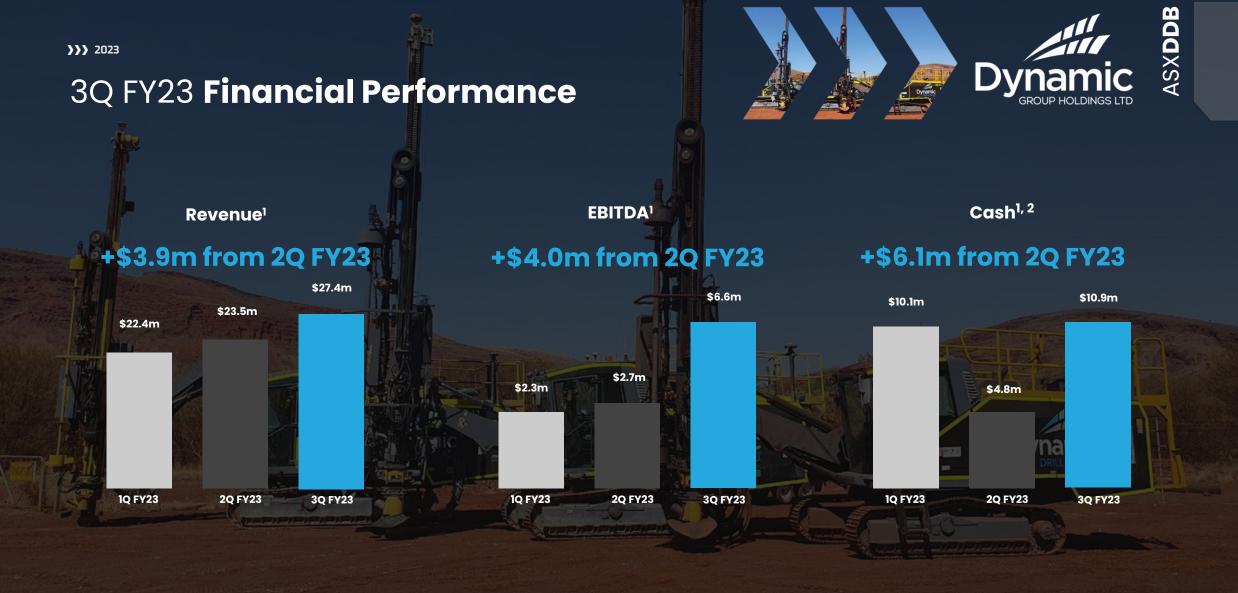
## **April 2023**

3Q FY23 Revenue \$27.4m & EBITDA \$6.7m

3Q FY23 YTD \$73.3m Revenue & EBITDA \$11.7m

### February 2023

1H FY22 Revenue of \$45.9m & EBITDA of \$5m



#### Notes:

- 1. Financial metrics are un-audited
- 2. As calculated at quarter end



2Q FY23

1Q FY23

**3Q FY23** 

**2Q FY23** 

**3Q FY23** 

1Q FY23

#### Notes:

1. Financial metrics are un-audited.

**2Q FY23** 

2. As calculated at quarter end

1Q FY23

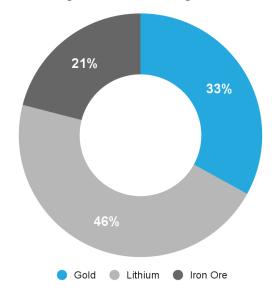
3. Increase in debt is due to deferred consideration for the acquisition of Welldrill, and the acquisition of Welldrill Rig 7 in March 2023

3Q FY23

## Drill & Blast Division (Dynamic Drill & Blast)

- High utilisation (>90%) of rig fleet in 3Q FY23
- Successful deployment on newly purchased rig to long term production contract
- Successful mobilisation to Tier 1 Iron Ore producer in the Pilbara
- Cornerstone contracts remain with medium and long term tenure

## Revenue by Commodity - Drill & Blast







Blast hole drill rigs



Eprioc T45 Top Hammer Drill Rig



Night shift at a long term project



Epiroc D65 Down The Hole Hammer Drill Rig



Drill and blast crew with Mobile Processing Unit and support LV



Blast hole drills on the move

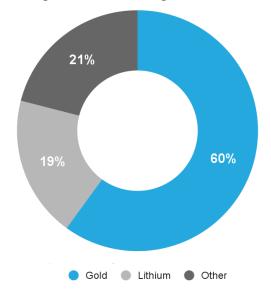


# ASXDDB

## **Exploration Drilling Division (Orlando Drilling)**

- Preferred supplier for anticipated 40,000m+ of reverse circulation drilling
- Redeployment of 2 x rigs (and associated personnel) to Welldrill
- Delayed start up on short term projects due to heritage and environmental challenges
- Increased tender activity for FY24 drilling programs

## Revenue by Commodity - Orlando Drilling







Exploration drills and supporting equipment

# Exploration Equipment Portfolio





Drilling versatility in any terrain



Four RC Tack Mounted Drill Rigs



Six Schramm T685 RC Drill Rigs



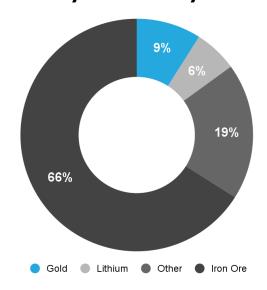
RC deep hole drilling to 450m+

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### **Water Drilling Division (WellDrill)**

- Welldrill continues to service the tier I long term Iron Ore cornerstone project, which continues to have growth in existing scope
- All drills remain deployed, with redeployment of Orlando personnel increasing double shift utilisation
- New rig commissioned and ready for deployment in 4Q23
- Modification and redeployment of 2 x exploration rigs
- · Ongoing strong tendering activity

## **Revenue by Commodity - WellDrill**







Water drills and supporting equipment



Fraste FS500 and ancillary equipment



Fraste FS500 rig in the Pilbara



Fraste FS500 rig operating in Pilbara

- Production contracts remain with medium and long term tenure
- Increased level of enquiry across all business units
- Latent rig capacity provides the opportunity to increase margins without additional capital outlay
- Potential reallocation of idle fleet within the group
- Continued focus on realising synergies across the group
- Maintainable EBITDA margin target 20-25%
- Focus on improved cash conversion
- Emphasis on ensuring a resilient balance sheet
- M&A growth opportunities continue to be assessed



