

BOARD & MANAGEMENT

Wayne Zekulich

Non-Executive Chairman

Peter Gibbons

Managing Director

Darren Bromley

Executive Director / CFO Company Secretary

Sean Adomeit

Chief Executive Officer Au/NZ

Eric Bryant

Director of Operations North America

CAPITAL STRUCTURE

Ordinary Shares 319.1 million
Options 48.1 million
Performance rights 20.5 million

TOP 20 SHAREHOLDERS

62.00% on 21 June 2023

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Quoted \$0.10 Options Top 20, Distribution and Expiry

Australian-listed property technology company, Openn Negotiation Limited (ASX: OPN) (**Company**) is provides the following information regarding the issue and quotation of 28,639,691 options pursuant to the Appendix 2A lodged on 21 June 2023 (**Placement Options**).

In January 2023, the Company undertook a capital raising by way of placement of Shares to various Exempt Investors and to the Directors (**Related Parties**), raising \$3.65 million before costs through the issue of a total of 53,676,471 Shares at \$0.068 each (**Placement**). Euroz Hartleys Ltd acted as Lead Manager to the Placement.

Investors in the Placement received a free attaching option for every two New Shares issued, each exercisable at \$0.10 and expiring 2 years from the issue date. Under the Lead Manager Mandate, the Euroz Hartleys Ltd are entitled to receive up to 2,683,824 options (Lead Manager Options) on the same terms as the Placement Options.

The Appendix 3B's lodged on 19 January 2023 indicated an expected Placement Option expiry date of 21 March 2025.

On 15 June 2023, 25,955,867 Placement Options were issued to non-related parties and 2,683,824 Lead Manager Options were issued with an expiry of 15 June 2025.

The Company will seek approval for the issue of Placement Options to Related Parties at a future date.

Attached are also the Top 20 and distribution schedule pursuant to the Placement and Lead Manager Options.

This announcement is authorised for market release by the Company Secretary.

ENDS

Further information:

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Managing Director
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About Openn Negotiation

Openn is an Australian property technology company offering a proprietary cloud-based software platform to support real estate agents in selling property online with greater transparency.

The Openn platform facilitates a negotiation process, featuring streamlined digital contracting and automated communication tools, which enhances a property transaction. The solution provides buyers with real-time feedback through their device on how much competition exists and where their price stands in the negotiation, resulting in an optimal sales outcome.



OPENN NEGOTIATION LIMITED

LISTED OPTIONS EXPIRING 15/06/2025 @ \$0.10 As of 21 Jun 2023

Composition : OPT

Top Holders Snapshot - Ungrouped

Rank	Name	Address Units	% of Units
1.	ZENIX NOMINEES PTY LTD	2,683,824	9.37
2.	MRS ELIZABETH ANNE REILLY <reilly a="" c="" family=""></reilly>	2,389,706	8.34
3.	G C BASS NOMINEES PTY LTD <g a="" bass="" c="" family=""></g>	2,205,882	7.70
4.	BNP PARIBAS NOMINEES PTY LTD HUB24 CUSTODIAL SERV LTD <drp a="" c=""></drp>	1,598,529	5.58
5.	FLUE HOLDINGS PTY LTD <bromley a="" c="" superannuation=""></bromley>	1,500,000	5.24
6.	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	1,102,941	3.85
7.	MR ANDREW MCKENZIE + MRS CATHERINE MCKENZIE 	1,000,000	3.49
8.	BASKERVILLE INVESTMENTS PTY LTD <baskerville a="" c="" family=""></baskerville>	735,294	2.57
9.	ZERRIN INVESTMENTS PTY LTD	735,294	2.57
10.	ATTRITION HOLDINGS PTY LTD	500,000	1.75
11.	CLIFFWAY PTY LTD <john a="" c="" h="" poynton="" super=""></john>	500,000	1.75
12.	ICE COLD INVESTMENTS PTY LTD	500,000	1.75
13.	KEEP MOVING PTY LTD	492,647	1.72
14.	COASTAL ESTATES PTY LTD	441,176	1.54
15.	JASFORCE PTY LTD	441,176	1.54

Rank	Name	Address Units	% of Units
16.	MR ANDREW CLAYTON <the a="" c="" carey="" king=""></the>	367,647	1.28
17.	DIDCAL PTY LTD <ab a="" c="" chapman="" f="" family="" s=""></ab>	367,647	1.28
18.	POCO ASINO INVESTMENTS PTY LTD	367,647	1.28
19.	PULNER PTY LTD <satobe a="" c=""></satobe>	367,647	1.28
20.	ICE COLD INVESTMENTS PTY LTD <browns a="" c="" cheltenhan="" f="" rd="" s=""></browns>	1 333,333	1.16
Totals:	Top 20 holders of LISTED OPTIONS EXPIRING 15/06/2025 @ \$	0.10 18,630,390	65.05
Total Remaining Holders Balance		10,009,301	34.95



OPENN NEGOTIATION LIMITED

LISTED OPTIONS EXPIRING 15 JUNE 2025 @\$0.10 (Total)

Range of Units As Of 20/06/2023

% Units
0.00
0.00
0.00

Composition : OPT

1,001 - 5,000 0 0 0.00 5,001 - 10,000 0 0 0.00 10,001 - 100,000 27 1,796,173 6.27 100,001 Over 60 26,843,518 93.73 Rounding 0.00	% Units	Units	Total holders	Range
5,001 - 10,000 0 0 0.00 10,001 - 100,000 27 1,796,173 6.27 100,001 Over 60 26,843,518 93.73 Rounding 0.00	0.00	0	0	1 - 1,000
10,001 - 100,000 27 1,796,173 6.27 100,001 Over 60 26,843,518 93.73 Rounding 0.00	0.00	0	0	1,001 - 5,000
100,001 Over 60 26,843,518 93.73 Rounding 0.00	0.00	0	0	5,001 - 10,000
Rounding 0.00	6.27	1,796,173	27	10,001 - 100,000
•	93.73	26,843,518	60	100,001 Over
Total 87 28,639,691 100.00	0.00			Rounding
	100.00	28,639,691	87	Total

Unmarketable Parcels

Minimum Parcel Size	Holders	Units

Minimum \$ 500.00 parcel cannot be calculated due to no price

Selection Criteria: Hide Unmarketable Parcels: Shown Control Account: Included