

#### **JUNE 2023**

# ANNUAL GENERAL MEETING PRESENTATION

#### **SKIN ELEMENTS LIMITED**

ASX:SKN

# The **Board of Directors**





Mr Peter Malone
Executive Chairman and Chief
Executive Officer / Managing Director

Peter Malone has over 30 years' experience in global financial markets in key leadership roles. Mr Malone is an international entrepreneur and has been responsible for raising in excess of AUD\$150 million for innovative technology development programmes.

Mr Malone is responsible for the strategic direction of the Company and is the Executive Chairman and Chief Executive Officer / Managing Director of the Company. He has a proven track record in developing and managing the commercialisation of disruptive new technology companies from idea stage through to reality.



Mr Filippo (Phil) Giglia Independent Non-Executive Director

Phil Giglia is a Chartered Accountant with more than 30 years' experience, with a strong depth of expertise in the small to medium enterprise sector. He is also a Registered Tax Agent and Company Auditor.

Mr Giglia worked for leading global accountancy firm Price Waterhouse Coopers from 1985 to 1991.

He is the founder and principal of Perth accountancy practice, Giglia & Associates, and is also a director of Global Marine Enclosures Pty Ltd.



Mr Stuart Usher Independent Non-Executive Director and Company Secretary

Mr Usher is a Certified Practicing Accountant and Chartered Company Secretary with over 25 years experience in the management and corporate affairs of public listed companies in Australia and Internationally.

He has extensive experience across many industries focusing on corporate & financial management, strategy & planning, mergers & acquisitions, and investor relations & corporate governance.

# Part One Resolutions



| votetra | k°                 |
|---------|--------------------|
| LINK    | Market<br>Services |

| LINK Market<br>Services   |         | Lodged<br>For | Lodged<br>Open | Lodged<br>Against | Total<br>Votes |
|---|---------|---------------|----------------|-------------------|----------------|
| Resolution 01 REMUNERATION REPORT                                 | Votes   | 80,044,495    | 413,268        | 139,545           | 80,597,308     |
|   | %       | 99.31%        | 0.51%          | 0.17%             |                |
|   | Holders | 26            | 4              | 3                 |                |
| Resolution 02 APPROVAL OF 10% PLACEMENT FACILITY                  | Votes   | 170,193,893   | 413,268        | 139,545           | 170,746,706    |
|   | %       | 99.68%        | 0.24%          | 0.08%             |                |
|   | Holders | 38            | 4              | 3                 |                |
| Resolution 03 RE-ELECTION OF MR FILIPPO (PHIL) GIGLIA AS DIRECTOR | Votes   | 166,624,616   | 413,268        | 139,545           | 167,177,429    |
|   | %       | 99.67%        | 0.25%          | 0.08%             |                |
|   | Holders | 37            | 4              | 1                 |                |
| Resolution 04 ELECTION OF MR STUART DOUGLAS USHER AS A DIRECTOR   | Votes   | 171,693,893   | 413,268        | 139,545           | 172,246,706    |
|   | %       | 99.68%        | 0.24%          | 0.08%             |                |
|   | Holders | 39            | 4              | 3                 |                |
|   |         |               |                |                   |                |

# Part Two Resolutions



| votetrak*               |   |  |  |  |
|-------------------------|---|--|--|--|
| LINK Market<br>Services | S |  |  |  |

| LINK Market<br>Services  |         | Lodged<br>For | Lodged<br>Open | Lodged<br>Against | Total<br>Votes |
|--|---------|---------------|----------------|-------------------|----------------|
| Resolution 05  RATIFICATION OF PRIOR ISSUE OF OPTIONS - LISTING RULE 7.1                       | Votes   | 171,748,438   | 413,268        | 85,000            | 172,246,706    |
|  | %       | 99.71%        | 0.24%          | 0.05%             |                |
|  | Holders | 40            | 4              | 2                 |                |
| Resolution 06  RATIFICATION OF PRIOR ISSUE OF SHARES - LISTING RULE 7.1A                       | Votes   | 171,693,893   | 467,813        | 85,000            | 172,246,706    |
|  | %       | 99.68%        | 0.27%          | 0.05%             |                |
|  | Holders | 39            | 5              | 2                 |                |
| Resolution 07 PROPOSED ISSUE OF SHARES AND OPTIONS TO 708 CAPITAL PTY LTD FOR UNDERWRITING FEE | Votes   | 171,748,438   | 413,268        | 85,000            | 172,246,706    |
|  | %       | 99.71%        | 0.24%          | 0.05%             |                |
|  | Holders | 40            | 4              | 2                 |                |
| Resolution 08 PROPOSED ISSUE OF OPTIONS TO 708 CAPITAL PTY LTD FOR LEAD MANAGER SERVICES       | Votes   | 171,748,438   | 413,268        | 85,000            | 172,246,706    |
|  | %       | 99.71%        | 0.24%          | 0.05%             |                |
|  | Holders | 40            | 4              | 2                 |                |
|  |         |               |                |                   |                |

# Biotechnology to Deliver Healthy Lifestyle and Healthy Planet



- The early 21st century has emphasised the importance of sustainable consumption driven by healthy lifestyle and healthy planet.
- The global embrace of new technologies such as renewable energy, electric vehicles, and recyclable or reusable materials is clear evidence.
- There is increasing evidence of the effects of harmful, aggressive toxic ingredients and in our bodies.
- Skin Elements is at the forefront of this revolution with the development of its high performance proprietary skin bio-technology a plant based SE Formula<sup>TM</sup> technology replacing toxic chemicals in skincare.
- This innovative research and development path has seen our \$36m invested in the research and development of the core SE Formula technology and development of numerous applications.
- As a key phase of the global development process Skin Elements worked with a global network of partners, distributors, laboratories and regulators to ensure the worlds healthiest products.

# **Commitment to Safety and Sustainability**





- Skin Elements was founded on the principle of improving health and wellness of people, across the globe, without harming our planet.
- The company is committed to creating a safe and supportive environment for everyone. We are dedicated to making a difference in the lives of our customers and a positive impact on our planet.
- The SE Formula<sup>™</sup> technology is developed on Naturopathic principles using organic and natural ingredients.
- Skin Elements supports:











The process of research and development of the SE FormulaTM biotechnology followed a broadly three phase process:

### **PHASE 1**

Investigation into ingredients and processes to prepare prototype formulations to achieve specific criteria

### PHASE 2

Produce test batches and undertake product trials, test marketing and regulatory certifications

## PHASE 3

**Scale up & Commercialisation** 



### **SE FORMULA**

Phase 1, research and development of the SE Formula<sup>™</sup> biotechnology creating a unique antimicrobial process that can be used in many different applications.



#### **Sun Protection**

Soléo Organics was the first application borne out of the SE Formula™ research & development that resulted in a major advancement in sun protection technology.

Soléo Organics is now commencing phase 3 with investigations into scale manufacturing of white label ranges for international health retailers.



### **Therapeutic Pawpaw**

The PapayaActivs natural therapeutics product range combines the power of Papaya with proven ingredients traditionally used in herbal medicine.

PapayaActivs is completing phase 2 with improvements in the formulations and expansion of the product range.



### **Hygiene Disinfectants**

Hygiene Disinfectant ranges, formulated for use in households and in agriculture.

SuprCuvr and Eco Nurture are commencing phase 2 following numerous initial trials in cleaning and agricultural applications. This has progressed into expanded trials in kiwifruit orchards and contract hygiene cleaning services.

#### **Disclaimer**

All information, terms and pricing set out in this document is indicative, based on, among other things, market conditions at the time of this writing and is subject to change without notice. This document has been prepared by Skin Elements Limited (SKN).

The information contained in this document is not investment or financial product advice and is not intended to be used as the basis for making an investment decision. Please note that, in providing this document, Skin Elements Limited (SKN) has not considered the objectives, financial position or needs of any particular recipient. SKN strongly suggests that investors consult a financial advisor prior to making an investment decision.

No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this document. To the maximum extent permitted by law, none of Skin Elements Limited, its related bodies corporate, shareholders or respective directors, officers, employees, agents or advisors, nor any other person accepts any liability, including, without limitation, any liability arising out of fault or negligence for any loss arising from the use of information contained in this document.

This document includes "forward looking statements" within the meaning of securities laws of applicable jurisdictions. Forward looking statements can generally be identified by the use of the words "anticipate", "believe", "expect", "project", "forecast", "estimate", "likely", "intend", "should", "could", "may", "target", "plan" "guidance" and other similar expressions. Indications of, and guidance on, future earning or dividends and financial position and performance are also forward-looking statements. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors, many of which are beyond the control of Skin Elements Limited and its officers, employees, agents or associates, that may cause actual results to differ materially from those expressed or implied in such statement. Actual results, performance or achievements may vary materially from any projections and forward looking statements and the assumptions on which those statements are based.

Readers are cautioned not to place undue reliance on forward looking statements and Skin Elements Limited assumes no obligation to update such information.

This document is not, and does not constitute, an offer to sell or the solicitation, invitation or recommendation to purchase any securities or financial instrument and neither this presentation nor anything contained in it forms the basis of any contract or commitment. Any offer or sale of securities or financial instrument will be made pursuant to definitive documentation, which describes the terms of the offer (Offer Document). An Offer Document for any offer of securities or convertible note will be made available when the securities or convertible note are offered. Prospective investors should consider the Offer Document in deciding whether to acquire securities or convertible note under the offer. Prospective investors who want to acquire securities or convertible note under the offer will need to complete a convertible note deed and/or an application form that is in or accompanies the Offer Document.

