

# Quarterly Report for the Period Ended 30 June 2023

Alterra Limited (ASX: 1AG) ("Alterra" or "the Company") is pleased to present its Quarterly Report and Appendix 4C for the period ended 30 June 2023.

#### Operational update at the Carpenters Avocado Project

#### **Winter Maintenance**

The June 2023 quarter is typically a quiet period for avocado operations. The onset of winter rains reduces access to the orchards and restricts operational activity, but maintenance activities continued to ensure the existing plantings remain healthy through the winter period. Fungal activity is typically high during autumn and winter months and executing a robust fungicidal program is pivotal to tree health during this period. Cover crops were seeded in April to stabilise the ground pre-winter and reduce the occurrence of erosion.

Rainfall at Carpenters has been above average for the start of the winter season and the most recently planted trees have continued to show strong signs of growth. This growth is indicative that the best practice drainage techniques employed at Carpenters are working as designed and validates the approach that has prioritised horticultural considerations.

#### **Preparation for Stage 4**

In between early rain events, preparation works commenced for the future Stage 4 program and will continue later in the year. The final scale of Stage 4 will be finalised towards the end of winter, but during the wetter months, works have focused on infrastructure development.

#### Preparation for first harvest of Stage 1

Stage 1, which is the original 5ha R&D trial site planted 2020, is approaching first harvest and has set some exceptional quality fruit for its first cropping cycle. The team looks forward to picking fruit for the first time later this year.











Stage 1 fruit is now visible as Carpenters approaches first harvest later this year.



#### **Dam Construction**

Dam 1 construction was halted by the Operator, Red Moon Property Holdings Pty Ltd, during the quarter after the dam reached sufficient holding capacity to capture in excess of 1GL of water (600ML Class A licence + 400ML latency), which meets the watering requirements for Alterra's planned planting schedule. Work on the dam will recommence after the winter rains pass and the ground dries sufficiently. The rainfall events that have occurred have been filling the dam quickly, validating modelling and demonstrating sufficient water supply to sustain the project.

#### Safety

There were no reportable incidents during the Quarter (LTIFR - zero).

#### Corporate

Subsequent to Quarter end, Chief Operating Officer, Ben Norrish announced his resignation. Alterra sincerely thanks Ben for his time with the Company which will conclude at the end of August 2023. The successful delivery of the 85ha Stage 3 planting program and the establishment of leading horticultural management practices at the Carpenters Project are significant milestones that Ben delivered and have set the Company up for long term operational benefits over the life of the project.

Ben has offered to act in an expert advisory capacity in the future which the Alterra team appreciates and may potentially draw on during the roll out the Stage 4 planting program.

In accordance with ASX Listing Rule 4.7C.3, the Company advises that payments made to related parties and their associates during the Quarter included director fees, salaries, superannuation and payments to director related parties for the provision of accounting and company secretarial services (\$145k).

This announcement has been authorised by the Board of Directors of Alterra.

- ENDS -

#### **Further information:**

Mark Clements, Company Secretary

P: (+61) 08 9204 8400

E: mclements@alterra.com.au



#### **About Alterra Limited**

Alterra is developer of the Carpenters avocado project located between Manjimup and Pemberton in Western Australia's south-west.

Stage 2 (2021) (7ha) is complete following an initial Stage 1 (5ha) planting in 2020. The Company has optimised the development schedule for Carpenters and has recently completed planting Stage 3 (85ha).

Alterra is also a 15% shareholder in Carbon Conscious Investments Limited, which manages large scale projects registered with the Clean Energy regulator that generate Australian Carbon Credit Units.

Alterra continues to assess additional horticultural opportunities to add value for shareholders.

Visit alterra.com.au for more information

Visit alterra.com.au for more information.

Alterra Ltd ASX 1AG Page 2



#### **Forward Looking Statements**

This announcement contains forward-looking statements that involve risk and uncertainties. Indications of, and guidelines or outlook on, financial position and returns, performance, targets, timelines, estimates and assumptions in respect of production, prices, operating and other costs, capital expenditures and development timelines are forward looking statements. These statements are based on an assessment of present economic and operating conditions, and on a number of assumptions and estimates regarding future events and actions that, while considered reasonable as at the date of this announcement are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the Company, the directors and management. We cannot and do not give any assurance that the results, performance or achievements expressed or implied by the forward-looking statements contained in this announcement will actually occur and readers are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements are subject to various risk factors that could cause actual events or results to differ materially from the events or results estimated, expressed or anticipated in these statements.

Alterra Ltd ASX 1AG Page 3

### **Appendix 4C**

## Quarterly cash flow report for entities subject to Listing Rule 4.7B

#### Name of entity

Alterra Limited		
ABN	Quarter ended ("current quarter")	
20129035221	30 June 2023	

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (9 months) \$A'000	
1.	Cash flows from operating activities			
1.1	Receipts from customers	108	380	
1.2	Payments for			
	(a) research and development	-	-	
	(b) product manufacturing and operating costs	(159)	(423)	
	(c) advertising and marketing	-	-	
	(d) leased assets	(292)	(682)	
	(e) staff costs	(248)	(1,116)	
	(f) administration and corporate costs	(400)	(1,293)	
1.3	Dividends received (see note 3)	-	-	
1.4	Interest received	-	-	
1.5	Interest and other costs of finance paid	(90)	(90)	
1.6	Income taxes paid	-	-	
1.7	Government grants and tax incentives	-	912	
1.8	Other (GST refunds)	-	276	
1.9	Net cash from / (used in) operating activities	(1,081)	(2,036)	

2.	Cas	sh flows from investing activities		
2.1	Pay	ments to acquire or for:		
	(a) entities		-	-
	(b)	businesses	-	-
	(c)	property, plant and equipment	(372)	(1,988)
	(d)	investments	-	-
	(e)	intellectual property	-	-
	(f)	other non-current assets	-	-

ASX Listing Rules Appendix 4C (17/07/20)

Page 1

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (9 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	88	263
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	(284)	(1,725)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	-	3,700
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	(15)
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	-	3,685

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	3,634	2,345
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(1,081)	(2,036)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(284)	(1,725)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (9 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	3,685
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	2,269	2,269

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	1,917	3,282
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (Restricted term deposit)	352	352
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	2,269	3,634

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1 (director related remuneration and salaries in accordance with employment and contractor agreements and approved by the remuneration committee)	145
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
Note: i	f any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a de	escription of, and an

explanation for, such payments.

7.	Financing facilities  Note: the term "facility' includes all forms of financing arrangements available to the entity.	Total facility amount at quarter end	Amount drawn at quarter end \$A'000	
	Add notes as necessary for an understanding of the sources of finance available to the entity.	\$A'000	<b>,</b>	
7.1	Loan facilities	3,700	3,700	
7.2	Credit standby arrangements	-	-	
7.3	Other (please specify)	-	-	
7.4	Total financing facilities	3,700	3,700	
7.5	Unused financing facilities available at qu	ıarter end	-	
7.6	Include in the hear below a decomintion of acc		the leader interest	

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

NAB funding of \$3.7m secured against assets of the company and a mortgage and over the Carpenters Project lease with a right of entry to leasehold premises at Carpenters. The loan term is 2 years and matures in February 2025 with interest charged at 9.25% per annum.

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	(1,081)
8.2	Cash and cash equivalents at quarter end (item 4.6)	2,269
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	2,269
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	2.1
	Note: if the entity has reported positive net operating cash flows in item 1.9, answer item figure for the estimated quarters of funding available must be included in item 8.5.	8.5 as "N/A". Otherwise, a

8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: N/A			

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: N/A		

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

#### Compliance statement

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

#### 27 July 2023

## Mark Clements Company Secretary

#### **Notes**

- This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.