Norwood Systems Limited

ABN 15 062 959 540 and its controlled entities



PRELIMINARY FINAL REPORT 30 June 2023

AND CONTROLLED ENTITIES ABN 15 062 959 540

Corporate directory

Current Directors

Mr Paul Ostergaard	Managing Director
Mr Philip Marsland	Non-executive Director
Mr Philip Otley	Non-executive Director
Dr John Tarrant	Non-executive Director

Company Secretary

Mr Stuart Usher

Registered Office & Principal Place of Business

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	Nedlands, WA 6009
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Website:	www.norwoodsystems.com

Auditors

Hall Chadwick WA Audit Pty Ltd

Street:	283 Rokeby Road
	Subiaco WA 6008
Telephone:	+61 (0)8 9426 0666

Solicitors

Steinepreis Paganin

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	16 Milligan Street			
	Perth WA 6000			
Telephone:	+61 (0)8 9321 4000			

Share Registry

Advanced Share Registry Limited			
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	Nedlands WA 6009		
Telephone:	1300 113 258 (within Australia)		
	+61 (0)8 9389 8033 (International)		
Facsimile:	+61 (0)8 6370 4203		
Email:	admin@advancedshare.com.au		
Website:	www.advancedshare.com.au		

Securities Exchange

Australian Securities Exchange

Street:	Level 40, Central Park
	152-158 St Georges Terrace
	Perth WA 6000
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Preliminary Final Report 30 June 2023 AND CONTROLLED ENTITIES ABN 15 062 959 540

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Company Update

- 1. Highlight
- O Norwood strengthened its working capital position and balance sheet to support engagement with significant potential clients, including Tier 1 Communication Service Providers (CSPs).
 - The Company had a robust cash position of \$380,000 at 30 June 2023, and banked an additional \$270,000 of customer revenues in July 2023, and received a further \$121,000 in R&D tax factoring in August 2023.
- O The Company continued to refine, enhance, and successfully market Norwood's AI-powered CogVoice™ platform during the financial year including the following.
 - Leveraged privileged beta access to the GPT-4 APIs by OpenAI for the development of CogVoice[™] downstream applications.
 - These applications included the CogVoice Call Screener[™] application, which Norwood successfully launched on the global AWS Partner Ecosystem Portal, gaining the coveted AWS Foundational Technical Review (**FTR**) Approval.
 - Norwood onboarded three new senior CSP sales contractors to accelerate Norwood's CogVoice go-to-market efforts in North America and Europe, which have already cultivated co-sale relationships with several leading cloud service providers.
 - Secured two North American Tier-1 CSP Proofs-of-Concept for Norwood's CogVoice offerings.
- The Company progressed work for long-term Norwood client, Spark NZ, as scheduled, under a Purchase Order agreement that extends contracted terms until at least the end of FY2026.
- Delivered new purchase orders from Spark NZ totalling NZD\$682,000 for FY2023 (compared to approximately NZD\$639,000 for FY2022).
- During the financial year Norwood appointed Ronan Dunne, former CEO of Verizon Consumer Group and O2, as a Strategic Advisor.
- The Company also advanced contractual negotiations for a substantial project with a Tier-1 Australian CSP, after successfully delivering a CogVoice-powered Proof-of-Concept (PoC) communications Solution under the global technology and services partnership with Infosys Limited.

2. Operational Review

As a Company, we are delighted to present the Norwood Systems Limited (Norwood) FY23 operational report.

During FY23, Norwood continued to make substantial investments in R&D and marketing to position itself at the forefront of the artificial intelligence revolution, offering brand new solutions to address the multi-billion global spam call problem^{1,2} and to provide new SOHO/SMB solutions for CSPs that help individual tradespeople or white-collar professionals to engage with their customers.

Norwood's core focus throughout the fiscal year to achieve this objective was the development of its CogVoice™ platform. CogVoice leverages the power of large language model AI to provide exceptional natural language fluidity and responsiveness, making the customer/caller engagement more streamlined and effective. With its low-cost implementation, best-in-class latency, and 4G/5G compatibility, CogVoice is the ideal solution for Communications Service Providers (**CSPs**) of all sizes.

CogVoice hit a number of key milestones over the year, including the successful execution of a Proof-of-Concept (**PoC**) for an Australian Tier 1 operator in partnership with Infosys, as well as securing two further North American Tier-1 CSP CogVoice PoCs in the second half of FY23.

Norwood is leveraging the core CogVoice technology, in tandem with its privileged beta access to the GPT-4 APIs by OpenAI, to develop CogVoice downstream applications that provide CSPs with valuable offerings that can help lift CSP revenue and drive monetisation of their customer base.

This includes the CogVoice Jobs Agent[™], which Norwood has introduced to selected CSPs as an innovative application designed to support busy CSP subscribers in the SOHO/SME sector by revolutionising how professionals such as tradespeople and professionals engage with potential clients when they are unable to answer phone calls.



¹ CNBC report: https://www.cnbc.com/2021/06/29/americans-lost-billions-of-dollars-to-phone-scams-over-the-pastyear.html

² BBC report: https://www.bbc.com/news/business-58926333

Company Update

The CogVoice Jobs Agent intelligently interacts with callers, handles and organises incoming job opportunities, matching them to the service provider's skills profile using advanced LLM interference capabilities, and ensuring that valuable leads or prospects are not left unattended.

Norwood also launched the CogVoice Call Screener[™] application, which Norwood successfully launched on the global AWS Partner Ecosystem Portal, gaining the coveted AWS Foundational Technical Review (**FTR**) Approval.

CogVoice Call Screener is an AI-LLM-powered tool that examines incoming calls at the voice interface level. It effectively identifies and eliminates potential scam or spam callers while ensuring that legitimate callers remain connected. The growing interest from CSP regulators in addressing call fraud, as evidenced by increased activity such as the recent consultation paper from CommReg in Ireland³, suggests that CSPs may be motivated to explore the potential of CogVoice Call Screener.

Attaining FTR approval underscores Norwood's expertise in delivering high-quality AWS-based solutions, enhancing the Company's competitive edge on the AWS Partner Ecosystem Portal.

Beyond CogVoice, Norwood progressed work for long-term client Spark NZ as scheduled, under a Purchase Order agreement that extends contracted terms until at least the end of FY2026.

For FY2023, Norwood delivered new purchase orders from Spark NZ totalling NZD\$682,000, versus approximately NZD\$639,000 for FY2022.

The relationship with Spark NZ continues to evolve positively, after an agreement between the Company and Spark NZ was initially announced in January 2020.

3. Corporate

Capital Raising

During FY23, and post-FY23, Norwood undertook a fully underwritten 1 for 10 non-renounceable Option Entitlement offer (**Entitlement Offer**) and Underwritten Option Placement offer (**Placement Offer**) in accordance with its replacement prospectus dated 15 June 2023 and supplementary prospectus dated 19 June 2023.

Balmain Resources Pty Ltd (Balmain), a Company that Director Dr John Tarrant controls had fully underwritten both Offers.

The Placement Offer included up to 66,356,636 options at an issue price of \$0.0025 per option to raise \$165,891. The Company received acceptances for a total of 58,859,150 new Options raising \$147,148, with the shortfall under the Offer being 7,497,486 (Shortfall Options).

The Entitlement Offer included up to 41,112,778 options at an issue price of \$0.002 per option to raise \$82,226. The Company received acceptances for a total of 23,849,619 new Options with additional 'Top Up' Options applied for totalling 50,373,454 options.

The Company therefore received oversubscriptions under the Offer of 33,110,295 options (**oversubscriptions**). Balmain as Underwriter together with the Company scaled back the oversubscriptions. In total, Norwood raised \$248,117.

Both the Placement Offer and Entitlement Offer Options are quoted on the ASX under the ASX ticker *NOROD* and are exercisable at 8 cents per option and expire on 31 December 2024.

If all New Options are fully exercised, the Company may experience a cash inflow of up to \$8.6 million prior to 31 December 2024.

Loan funding

The Company previously entered into a deed of variation to a loan agreement that that provided access to a working capital facility of up to \$300,000. Refer to ASX Announcement dated 12th May 2023, titled 'Norwood varies repayment date of working capital facility'. The loan was advanced by Balmain Resources Pty Ltd, a company that director, Dr John Tarrant controls.

Under a deed of variation, the repayment date was varied from 30 June 2023 to 31 December 2023. During the period 26,177,781 Options were converted into fully paid ordinary shares at 2.4 cents per share raising a total \$628,267 in cash for the Company. Subsequent to 30 June 2023, there has been a further \$23,000 in cash received for option conversions.

³ https://www.comreg.ie/comreg-consults-on-combatting-scam-calls-and-texts/



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Company Update

4. Outlook

Following an oversubscribed capital raising, as well as further cash injections from customer revenues and R&D tax factoring post-FY23, Norwood has entered FY24 in a robust financial and operational position, pivoted to deliver growth.

Norwood is well-placed to translate the extensive and successful R&D efforts it has made on CogVoice to-date into substantial and tangible projects.

The Company recently onboarded three new senior CSP sales contractors to accelerate Norwood's CogVoice go-to-market efforts in North America and Europe, which have already cultivated co-sale relationships with several leading cloud service providers.

Additionally, Norwood is progressing advanced contract negotiations for a substantial project with a Tier-1 Australian CSP, after successfully delivering a CogVoice-powered (**PoC**) communications solution under the global technology and services partnership signed with Infosys Limited in FY2022.

Discussions have been protracted due to the range of potential architectural approaches, multiple products offerings being discussed, and the need to involve a very broad range of stakeholders within the Tier 1 CSP, up to executive level.

Norwood continues to benefit from a long-term revenue base through Spark NZ contract, and has received strong positive feedback from CSPs for its range of diverse, yet complementary, AI-powered solutions.

This positions Norwood for a transformational FY24 with a first-mover competitive advantage in the rapidly evolving AI sector, targeting the CSP channel as a relatively uncontested route to market.

5. Financial Review

The financial statements have been prepared on a going concern basis, which contemplates the continuity of normal business activity and the realisation of assets and the settlement of liabilities in the ordinary course of business. The Group incurred a loss for the year of \$1,788,119 (2022: \$1,083,468 loss).

The Group's revenue for the year ended 30 June 2023 was recorded at \$964,197 compared to \$1,229,100 for the year ended 30 June 2022.

Core Operating metrics	FY 2020	FY 2021	FY 2022	FY 2023
Revenue (\$)	870,015	1,050,831	1,229,100	964,197
Net profit/(loss) (\$)	(1,891,225)	(870,660)	(1,083,468)	(1,788,119)

The net liabilities of the Group have increased to \$(994,275) at 30 June 2023 from \$(835,135) at 30 June 2022.

As at 30 June 2023, the Group's cash and cash equivalents decreased to \$380,142 from \$496,931 in the prior corresponding period. However, post 30 June 2023, Norwood banked \$270,000 of customer revenues and received a further \$121,000 in R&D tax factoring.

Please see the Operational Review above for additional business segment performance.

6. Future Developments, Prospects and Business Strategies

Likely developments in the operations of the Group have been disclosed in the Operating and Financial Review section of the Directors' Report. Other likely developments, future prospects and business strategies of the operations of the Group and the expected results of those operations, not otherwise disclosed in this report, have not been included in this report as the Directors believe that the inclusion of such information would be likely to result in unreasonable prejudice to the Group.

Around

PAUL OSTERGAARD Managing Director Dated this Thursday, 31 August 2023



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APPENDIX 4E (RULE 4.3A)

Preliminary Financial Report Results for Announcement to the Market

for the year ended 30 June 2023

1.	Reporting period (item 1)				
	O Report for the financial year ended:	30 June 2023			
	O Previous corresponding period is the year ended:	30 June 20	22		
2.	Results for announcement to the market	Movement	Percentage %	Amount \$	
	O Decrease in revenues from ordinary activities (item 2.1)	↓	(21.55) to	964,197	
	• Increase in loss from ordinary activities after tax attributable to members (item 2.2)	↑	65.04 to	(1,788,119)	
	 Increase in loss after tax attributable to members (item 2.3) 	$\mathbf{\Lambda}$	65.04 to	(1,788,119)	
2.1.	Dividends (item 2.4)		Amount per Security ¢	Franked amount per security %	
	Interim dividend		nil	n/a	
	• Final dividend		nil	n/a	
	 Record date for determining entitlements to the dividend (item 	n 2.5) n/a			
2.2.	Brief explanation of any of the figures reported above necessary a. Refer to Company Update.	to enable the figu	res to be understood	d (item 2.6):	
3.	Preliminary Final Report				
3. 1.	Statement of comprehensive income (item 3):				
5.1.	Refer to Consolidated statement of profit or loss and other comp	rehensive income	on page 6		
3.2.	 Statement of financial position (item 4): Refer to Consolidated statement of financial position on page 7 				
3.3.	 Statement of cash flows (item 5): Refer to Consolidated statement of cash flows on page 9 				
3.4.	Statement of changes in equity (item 6): Refer to Consolidated statement of changes in equity on page 8				
4.	Dividends (item 7) and Returns to shareholders including Nil.	distributions an	d buy backs (item	14.2)	
4.1.	Details of dividend or distribution reinvestment plans in operatio Not applicable	n are described be	elow (item 8):		
5.	Ratios			Previous	
			Current Period \$	corresponding Period \$	
5.1.	Financial Information relating to 5.2 and 5.3:			Ŷ	
	Earnings for the period attributable to owners of the parent		(1,788,119)	(1,083,468)	
	Net assets		(994,275)	(835,135)	
	Less: Intangible assets (including net deferred tax balances)		-		
	Net tangible asset deficit		(994,275)	(835,135)	
			(337,273)	(000,100	



APPENDIX 4E (RULE 4.3A)

Preliminary Financial Report Results for Announcement to the Market

for the year ended 30 June 2023

5	Ratios (cont.)	Current Period No.	Previous corresponding Period No.
	Fully paid ordinary shares	413,577,781	340,047,768
	Weighted average number of ordinary shares outstanding during the period used in calculation of basic earnings per share (EPS)	373,613,242	284,299,660
		¢	¢
5.2.	Net tangible assets backing per share (item 9):	(0.240)	(0.246)
5.3.	Earnings per share attributable to owners of the parent (item 14.1):	(0.480)	(0.380)

As at 30 June 2023, the Group has 73,905,763 unissued shares under options (2022: 100,163,956) and 10,000,000 performance shares on issue (30 June 2022: nil). No performance rights have vested. Unvested options and performance rights are not considered to be dilutive. In addition, the Group does not report diluted earnings per share on losses generated by the Group. During the 2023 financial year, the Group's unissued shares under option and performance shares were anti-dilutive.

6.	Details of entities over which control has been gained or lo	ost durin	g the p	eriod (item 10):	
6.1.	Control gained over entities				
	 Name of entities (item 10.1) 		Nil		
	 Date(s) of gain of control (item 10.2) 		N/A		
6.2.	Loss of control of entities				
	Name of entities (item 10.1)		Nil		
	 Date(s) of loss of control (item 10.2) 		N/A		
6.3.	Contribution to consolidated profit (loss) from ordinary activities aft the controlled entities to the date(s) in the current period when con gained / lost (item 10.3).	-	N/A		
6.4.	Profit (loss) from ordinary activities after tax of the controlled entities whole of the previous corresponding period (item 10.3)	es for the	Nil		
7.	Details of associates and joint venture (item 11):				
	Name of entities (item 11.1)	Nil			
	O Percentage holding in each of these entities (item 11.2)	N/A			
					Previous
					corresponding
				Current period \$	Period Ś
	• Aggregate share of profits (losses) of these entities (item 11.3)			N/A	N/A
8.	 Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position (item 12): 				
	Refer to Company Update on page 1 of the accompanying Preliminary Final Report.				
9.					
	prepared in accordance with Australian Accounting Standards (item 13)				
10.	0. A commentary on the results for the period (item 14):				
	Refer to <i>Company Update</i> on page 1 of the accompanying Preliminary Final Report.				
11.	The Preliminary Final Report has been prepared based on the 30 Jun by an independent audit firm in accordance with the requirements of			•	-

AND CONTROLLED ENTITIES ABN 15 062 959 540

Consolidated statement of profit or loss and other comprehensive income

for the year ended 30 June 2023

Note	2023 \$	2022 \$
Continuing operations		
Revenue 1.1	964,197	1,229,100
Other income 1.2	533,999	468,757
Accountancy, audit, and legal fees	(185,474)	(214,925)
Administration expenses	(68,729)	(92,682)
ASX and share registry fees	(96,009)	(74,299)
Consultancy and subcontractor fees	(109,567)	(68,089)
Depreciation	(85,857)	(146,681)
Employee and director benefits expense2.1	(1,931,813)	(1,545,363)
Finance costs	(62,736)	(35,014)
Information technology infrastructure cost	(297,430)	(277,040)
Patent, research, and development	(27,878)	(118,272)
Sales and marketing	(34,488)	(37,035)
Share-based payment expense	(186,066)	(85,808)
Travel and entertainment	(117,872)	(435)
Other expenses	(82,396)	(85,682)
Loss before tax	(1,788,119)	(1,083,468)
Income tax expense	-	-
Net loss for the year	(1,788,119)	(1,083,468)
Other comprehensive income for the period, net of tax	-	-
Total comprehensive income attributable to members of the parent entity	(1,788,119)	(1,083,468)
Earnings per share:	¢	¢
Basic loss per share (cents per share) 6.4	(0.48)	(0.38)
Diluted loss per share (cents per share)6.4	N/A	N/A

The consolidated statement of profit or loss and other comprehensive income is to be read in conjunction with the accompanying notes.



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30 June 2023

Consolidated statement of financial position

as at 30 June 2023

	Note	2023	2022
		\$	\$
Current assets	2.4	200.442	405 024
Cash and cash equivalents	3.1	380,142	496,931
Trade and other receivables	3.2	270,693	273,032
Total current assets		650,835	769,963
Non-current assets			
Property, plant, and equipment	4.1	59,017	32,798
Right of use assets	4.2	42,740	115,040
Total non-current assets		101,757	147,838
		101,737	147,838
Total assets		752,592	917,801
Current liabilities			
Trade and other payables	3.3	670,379	491,623
Lease liabilities	4.2	48,443	117,247
Borrowings	3.4	741,572	848,642
Provisions	4.3	241,060	269,144
Total current liabilities		1,701,454	1,726,656
Non-current liabilities			
Provisions	4.3	45,413	26,280
Total non-current liabilities		45,413	26,280
Total liabilities		1,746,867	1,752,936
Net liabilities		(994,275)	(835,135)
Net habilities		(554,275)	(855,155)
Equity			
Issued capital	5.1	33,818,296	32,179,354
Reserves	5.4	240,174	9,339,571
Accumulated losses		(35,052,745)	(42,354,060)
Total equity		(994,275)	(835,135)

The consolidated statement of financial position is to be read in conjunction with the accompanying notes.



AND CONTROLLED ENTITIES ABN 15 062 959 540

Consolidated statement of changes in equity

for the year ended 30 June 2023

	Note	Issued Capital \$	Share-based payment Reserve \$	Accumulated Losses \$	Total equity \$
Balance at 1 July 2021		30,958,991	9,164,081	(41,270,592)	(1,147,520)
Loss for the year attributable to owners of the parent		-	-	(1,083,468)	(1,083,468)
Other comprehensive income for the year attributable to owners of the parent			-	-	-
Total comprehensive income for the year attributable to owners of the parent		_	-	(1,083,468)	(1,083,468)
Transaction with owners, directly in equity					
Shares issued during the year (net of costs)	5.1	1,220,363	10,366	-	1,230,729
Options granted during the year		-	165,124	-	165,124
Balance at 30 June 2022		32,179,354	9,339,571	(42,354,060)	(835,135)
Balance at 1 July 2022		32,179,354	9,339,571	(42,354,060)	(835,135)
Loss for the year attributable to owners of the parent		-	-	(1,788,119)	(1,788,119)
Other comprehensive income for the year attributable to owners of the parent		-	-	-	-
Total comprehensive income for the year attributable to owners of the parent		-	-	(1,788,119)	(1,788,119)
Transaction with owners, directly in equity					
Shares issued during the year (net of costs)	5.1	1,389,516	-	-	1,389,516
Share based payments	7.1	-	186,066	-	186,066
Options issued during the year	5.2	-	53,397	-	53,397
Transfers to and from reserves		249,426	(9,338,860)	9,089,434	-
Balance at 30 June 2023		33,818,296	240,174	(35,052,745)	(994,275)

The consolidated statement of changes in equity is to be read in conjunction with the accompanying notes.



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Consolidated statement of cash flows

for the year ended 30 June 2023

Preliminary Final Report 30 June 2023

Note	2023	2022
	\$	\$
Cash flows from operating activities		
Receipts from customers	885,714	1,066,973
Government grants received	534,664	390,333
Payments to suppliers and employees	(2,584,329)	(2,549,292)
Net finance (costs) / income	(11,069)	323
Net cash used in operating activities	(1,175,020)	(1,091,663)
Cash flows from investing activities		
Purchase of plant and equipment	(39,776)	(3,032)
Net cash used in investing activities	(39,776)	(3,032)
Cash flows from financing activities		
Proceeds from issue of equity	831,115	1,039,906
Payments for capital raising costs	-	(57,635)
Proceeds of borrowings	783,591	358,631
Repayment of borrowings	(447 <i>,</i> 895)	(316,464)
Payments for the principal portion of lease liabilities	(68,804)	(71,286)
Proceeds from convertible notes	-	580,000
Net cash provided by financing activities	1,098,007	1,533,152
Net increase / (decrease) in cash and cash equivalents held	(116,789)	438,457
Cash and cash equivalents at the beginning of the year	496,931	58,474
Cash and cash equivalents at the end of the year 3.1	380,142	496,931

The consolidated statement of cash flows is to be read in conjunction with the accompanying notes.



Preliminary Final Report 30 June 2023 AND CONTROLLED ENTITIES ABN 15 062 959 540

Notes to Appendix 4E Preliminary Final Report

for the year ended 30 June 2023

Note	1. Revenue and other income	2023 \$	2022 \$
1.1	Revenue		· · · · · · · · · · · · · · · · · · ·
	World Apps revenue	14,155	32,435
	World Voicemail revenue	740,873	866,896
	Corona revenue	129,169	225,769
	Other revenue	80,000	104,000
		964,197	1,229,100
1.2	Other Income		
	Net interest (expense)/income	(665)	323
	Government grant income	534,664	468,434
		533,999	468,757
		2023	
Note	2 Loss before income tax	2023 \$	2022 \$
	Ilowing significant expense items are relevant in explaining the financial mance:		
2.1	Employment costs		
	• Directors' Fees	55,299	286,223
	• Employee wages	1,709,000	1,130,280
		_,,,	1,100,100
	Superannuation	167.514	128.860
	• Superannuation	167,514	128,860
		167,514 1,931,813	128,860 1,545,363
Note		1,931,813	1,545,363
Note 3.1		1,931,813 2023	1,545,363 2022
	3 Financial assets and financial liabilities Cash and cash equivalents	1,931,813 2023 \$	1,545,363 2022 \$
	3 Financial assets and financial liabilities	1,931,813 2023	1,545,363 2022
	3 Financial assets and financial liabilities Cash and cash equivalents	1,931,813 2023 \$	1,545,363 2022 \$
	3 Financial assets and financial liabilities Cash and cash equivalents	1,931,813 2023 \$ 380,142 380,142 2023	1,545,363 2022 \$ 496,931 496,931 2022
3.1	3 Financial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables	1,931,813 2023 \$ 380,142 380,142	1,545,363 2022 \$ 496,931 496,931
3.1	 3 Financial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables Current 	1,931,813 2023 \$ 380,142 380,142 2023 \$	1,545,363 2022 \$ 496,931 496,931 2022 \$
3.1	 3 Financial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables Current Trade receivables 	1,931,813 2023 \$ 380,142 380,142 2023 \$ 270,361	1,545,363 2022 \$ 496,931 496,931 2022 \$ 271,508
3.1	 Sinancial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables Current Trade receivables Other receivables 	1,931,813 2023 \$ 380,142 380,142 2023 \$ 270,361 33,433	1,545,363 2022 \$ 496,931 496,931 2022 \$ 271,508 111,596
3.1 3.2	 3 Financial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables Current Trade receivables 	1,931,813 2023 \$ 380,142 380,142 2023 \$ 270,361 33,433 (33,101)	1,545,363 2022 \$ 496,931 496,931 2022 \$ 271,508 111,596 (110,072)
3.1	 Sinancial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables Current Trade receivables Other receivables Provision of loan receivable 	1,931,813 2023 \$ 380,142 380,142 2023 \$ 270,361 33,433 (33,101) 270,693	1,545,363 2022 \$ 496,931 496,931 2022 \$ 271,508 111,596 (110,072) 273,032
3.1	 Sinancial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables Current Trade receivables Other receivables 	1,931,813 2023 \$ 380,142 380,142 2023 \$ 270,361 33,433 (33,101) 270,693	1,545,363 2022 \$ 496,931 496,931 2022 \$ 271,508 111,596 (110,072) 273,032
3.1 3.2 3.2.1	 Sinancial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables Current Trade receivables Other receivables Provision of loan receivable 	1,931,813 2023 \$ 380,142 380,142 2023 \$ 270,361 33,433 (33,101) 270,693	1,545,363 2022 \$ 496,931 496,931 2022 \$ 271,508 111,596 (110,072) 273,032
 3.1 3.2 3.2.1 3.3 	3 Financial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables Current Trade receivables Other receivables Provision of loan receivable Trade and other payables Current Drade and other payables	1,931,813 2023 \$ 380,142 380,142 2023 \$ 270,361 33,433 (33,101) 270,693 2023 \$	1,545,363 2022 \$ 496,931 496,931 2022 \$ 271,508 111,596 (110,072) 273,032 2022 \$
 3.1 3.2 3.2.1 3.3 	 S Financial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables Current Trade receivables Provision of loan receivable Trade and other payables Current Unsecured Trade payables 	1,931,813 2023 \$ 380,142 380,142 2023 \$ 270,361 33,433 (33,101) 270,693 2023 \$ 2023 \$	1,545,363 2022 \$ 496,931 496,931 2022 \$ 271,508 111,596 (110,072) 273,032 2022 \$ 156,433
 3.1 3.2 3.2.1 3.3 	 S Financial assets and financial liabilities Cash and cash equivalents Cash at bank Cash at bank Carcent Current Provision of loan receivables Provision of loan receivables Current Unsecured Trade payables Accruals and other payables 	1,931,813 2023 \$ 380,142 380,142 2023 \$ 270,361 33,433 (33,101) 270,693 2023 \$ 131,032 311,184	1,545,363 2022 \$ 496,931 496,931 2022 \$ 271,508 111,596 (110,072) 273,032 2022 \$ 156,433 258,143
 3.1 3.2 3.2.1 3.3 	 S Financial assets and financial liabilities Cash and cash equivalents Cash at bank Trade and other receivables Current Trade receivables Provision of loan receivable Trade and other payables Current Unsecured Trade payables 	1,931,813 2023 \$ 380,142 380,142 2023 \$ 270,361 33,433 (33,101) 270,693 2023 \$ 2023 \$	1,545,363 2022 \$ 496,931 496,931 2022 \$ 271,508 111,596 (110,072) 273,032 2022 \$ 156,433



AND CONTROLLED ENTITIES ABN 15 062 959 540

Notes to Appendix 4E Preliminary Final Report

for the year ended 30 June 2023

	3 Financial assets and financial liabilities (cont.)		
3.4	Borrowings	2023	2022
3.4.1	Current	\$	\$
5.1.1	R&D Loan facility	376,912	308,631
	Accrued interest	24,487	15,011
	Director Ioan – Paul Ostergaard	20,000	45,000
	Director Ioan – Balmain Resources Pty Ltd	320,173	480,000
		741,572	848,642
Note	4 Non-financial assets and financial liabilities		
	Descente alart and environment	2023	2022
4.1	Property, plant, and equipment	\$	\$
	Office equipment – at cost	177,202	137,426
	Accumulated depreciation	(128,831)	(116,517)
		48,371	20,909
	Leasehold improvements – at cost	81,592	81,592
	Accumulated amortisation	(70,946)	(69,703)
		10,646	11,889
	Total property, plant, and equipment	59,017	32,798
4.2	Leases	2023	2022
		\$	\$
4.2.1	Right of use assets		
	Right of use asset - Buildings		
		322,580	322,580
	Accumulated amortisation	(279,840)	(207,540)
4.2.2	Accumulated amortisation	(279,840) 42,740	(207,540) 115,040
4.2.2	Accumulated amortisation Lease liabilities Current	(279,840)	(207,540)
4.2.2	Accumulated amortisation	(279,840) 42,740	(207,540) 115,040
4.2.2	Accumulated amortisation Lease liabilities Current	(279,840) 42,740	(207,540) 115,040
4.2.2 4.3	Accumulated amortisation Lease liabilities Current	(279,840) 42,740 48,443 - 48,443 2023	(207,540) 115,040 117,247 - 117,247 2022
4.3	Accumulated amortisation Lease liabilities Current Non-current Provisions	(279,840) 42,740 48,443 - 48,443	(207,540) 115,040 117,247 - 117,247
	Accumulated amortisation Lease liabilities Current Non-current Provisions Current Current	(279,840) 42,740 48,443 - 48,443 2023 \$	(207,540) 115,040 117,247 - 117,247 2022 \$
4.3	Accumulated amortisation Lease liabilities Current Non-current Provisions	(279,840) 42,740 48,443 - 48,443 2023 \$ 241,060	(207,540) 115,040 117,247 - 117,247 2022 \$ 269,144
4.3 4.3.1	Accumulated amortisation Lease liabilities Current Non-current Provisions Current Employee entitlements	(279,840) 42,740 48,443 - 48,443 2023 \$	(207,540) 115,040 117,247 - 117,247 2022 \$
4.3	Accumulated amortisation Lease liabilities Current Non-current Employee entitlements Non-current	(279,840) 42,740 48,443 - 48,443 2023 \$ 241,060 241,060	(207,540) 115,040 117,247 - 117,247 2022 \$ 269,144 269,144
4.3 4.3.1	Accumulated amortisation Lease liabilities Current Non-current Provisions Current Employee entitlements	(279,840) 42,740 48,443 - 48,443 2023 \$ 241,060	(207,540) 115,040 117,247 - 117,247 2022 \$ 269,144



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NORWOOD SYSTEMS LIMITED

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Notes to Appendix 4E Preliminary Final Report

for the year ended 30 June 2023

Note	5	Equity					
5.1	lss	ued capi	tal	2023 No.	2022 No.	2023 \$	2022 \$
Fully p	aid o	ordinary s	hares at no par value	413,577,781	340,047,768	33,818,296	32,179,354
5.1.1	Ore	Ordinary shares		2023 No.	2022 No.	2023 \$	2022 \$
	At	the beginn	ing of the year	340,047,768	260,504,864	32,179,354	30,958,991
	Shares issued during the year:						
	0	07.2021	Consideration for professional services received	-	2,500,000	-	-
	0	09.2021	Unlisted ZEPO options exercised with \$nil ex. price	-	1,200,000	-	-
	0	10.2021	Placement	-	19,000,000	-	323,000
	0	02.2022	Conversion of Convertible Notes	-	12,500,000	-	300,000
	0	03.2022	Consideration for professional services received	-	1,836,933	-	27,774
	0	06.2022	Rights Issue	-	42,505,971	-	637,590
	0	10.2022	Issued to an employee	4,943,238	-	76,500	-
	0	11.2022	Conversion of Convertible Notes	32,000,000	-	480,000	-
	0	11.2022	Issued as director remuneration	2,686,567	-	40,298	-
	0	11.2022	<i>Options exercised at</i> \$0.024 ex. price	2,007,937	-	48,190	-
	0	12.2022	<i>Options exercised at</i> \$0.024 ex. price	5,464,490	-	131,148	-
	0	12.2022	lssued in lieu of cash payment for administration fees	250,000	-	5,000	-
	0	03.2023	Expiry of subscribed options - premium	-	-	132,713	-
	0	05.2023	<i>Options exercised at \$0.024 ex. price</i>	785,715		18,857	
	0	06.2023	<i>Options exercised at \$0.024 ex. price</i>	25,392,066		609,410	
	0	06.2023	Expiry of historic options - premium	-	-	116,713	-
	Tra issu		osts relating to share				
	0	Cash-bas	ed	-	-	(14,887)	(57,635)
	0	Equity-ba	ised	-	-	(5,000)	(10,366)
	At	end of the	year	413,577,781	340,047,768	33,818,296	32,179,354

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Notes to Appendix 4E Preliminary Final Report

for the year ended 30 June 2023

Note	5 Equity (cont.)				
5.2	Options	2023	2022	2023	2022
Optior	1S	No. 73,905,763	No. 100,163,956	\$ 9,182,542	\$ 9,339,571
optioi					
5.2.1	Options	2023 No.	2022 No.	2023 \$	2022 \$
	At the beginning of the year	100,163,956	68,821,636	9,339,571	9,164,081
	Options movement during the year:				
	10.2023 Expiry of options	-	(67,621,636)	-	-
	09.2021 Exercise of options	-	(1,200,000)	-	-
	02.2022 Directors options issued	-	15,000,000	-	85,808
	03.2022 Placement	-	39,657,985	-	79,316
	O6.2022 Rights Issue free attaching options	-	42,505,971	-	-
	06.2022 Advisors options issued	-	3,000,000	-	10,366
	• 11.2022 Free attaching options on conversion of notes	32,000,000	-	-	-
	I1.2022 Director options issued - shortfall	26,698,651	-	53,397	-
	11.2022 Directors options issued	30,000,000	-	81,066	-
	• 11.2022 Exercise of options	(2,007,937)	-	-	-
	12.2022 Exercise of options	(5,464,490)	-	-	-
	O3.2023 Expiry of options - premium	(66,356,636)		(132,713)	
	05.2023 Exercise of options	(785,715)	-	-	-
	06.2023 Exercise of options	(25,342,066)	-	-	-
	O6.2023 Reversal of director options that failed to vest due to a market condition	(15,000,000)	-	(42,066)	
	• 06.2023 Expiry of historic options - premium	-	-	(116,713)	-
	Transfer of historic option value to accumulated losses	-	-	(9,047,368)	-
	At end of the year	73,905,763	100,163,956	135,174	9,339,571
5.3	Performance equity	2023 No.	2022 No.	2023 \$	2022 \$
Perfor	mance equity	10,000,000	-	105,000	-
5.3.1	Performance equity movement	2023 No.	2022 No.	2023 \$	2022 \$
	At the beginning of the year		_	- -	<i>~</i>
	Performance equity changes during the year:				
	 Issue of performance rights 	10,000,000	-	105,000	-
	At reporting date	10,000,000	-	105,000	-

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Notes to Appendix 4E Preliminary Final Report

for the year ended 30 June 2023

Note	5 E	quity (cont.)			
5.4	Reserv	/es		2023 \$	2022 \$
Share-	based pa	ayment reserve		240,174	9,339,571
				240,174	9,339,571
Note	6 Ea	arnings per share (EPS)	Note	2023 \$	2022 \$
6.1	Recon	ciliation of earnings to profit or loss			
	Loss for	r the year		(1,788,119)	(1,083,468)
	Less: lo	ss attributable to non-controlling equity interest		-	-
	Loss us	ed in the calculation of basic and diluted EPS		(1,788,119)	(1,083,468)
				2023 No.	2022 No.
6.2	-	ted average number of ordinary shares outstanding ; the year used in calculation of basic EPS		373,613,242	284,299,660
	Weight	ed average number of dilutive equity instruments outstanding	6.5	N/A	N/A
6.3		ted average number of ordinary shares outstanding the year used in calculation of basic EPS		373,613,242	284,299,660
6.4	Earnin	gs per share		2023 ¢	2022 ¢
	Basic lo	oss per share (cents per share)	6.5	(0.48)	(0.38)
	Diluted	loss per share (cents per share)	6.5	N/A	N/A

6.5 As at 30 June 2023 the Group has 73,905,763 unissued shares under option (2022: 100,163,956). The Group does not report diluted earnings per share on losses generated by the Group. During the year, the Group's unissued shares under option and partly-paid shares were anti- dilutive.

Note	7 Share-based payments	Note	2023 \$	2022 \$
7.1	Share-based payments:			
	Recognised in profit and loss:	Options	186,066	85,808
		Share-settled payments	116,798	27,774
	Recognised in equity (transaction)	on costs)	5,000	10,366
	Gross share-based payments		307,864	123,948

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