Investor Roadshow September 2023

11 September 2023

Introduction to SCEE

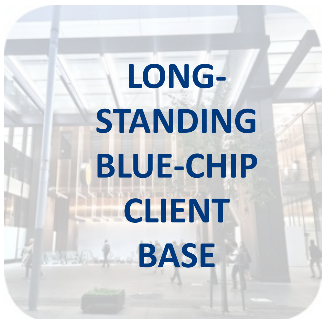
SCEE GROUP

Leading national electrical, instrumentation, communications and maintenance services group…

- Established in 1978 in Perth and listed in 2007 (ASX:SXE)
- Leading and trusted national provider of specialized electrical, instrumentation, maintenance and communication services
- Diversified operations across three broad market sectors: Resources, Commercial and Infrastructure
- Diversification supported by successful track record of acquiring value accretive businesses: Datatel in 2016, Heyday in 2017 and the Trivantage Group (S.J. Electric, SEME Solutions and Trivantage Manufacturing) in 2020
- Over last eight years, management have materially grown order book from $55m in 2016 to $610m in 2023

…built by design through operational excellence and a disciplined M&A strategy

SCEE ELECTRICAL	Historically focused on resources and industrial work, but more recently diversified into transport, infrastructure, defence, utilities and renewables
DATATEL ELECTRICAL & COMMUNICATIONS	Telecoms and communications specialist - provides services to the education, health, government, resources and transport sectors
Heyday Group	NSW and ACT-based electrical contractor servicing the commercial and fit-out sectors, and the retail, education, health, hotel, defence, datacentre, and residential sectors
SJ ELECTRIC	National provider of electrical and maintenance services to supermarkets, and the retail and commercial sectors
SEME SOLUTIONS	Provides electronic security services to the resources, law enforcement, custodial, industrial, and health sectors
TRIVANTAGE MANUFACTURING	Leading manufacturer of premium quality switchboards to a range of end users both internally in the Group and externally to customers



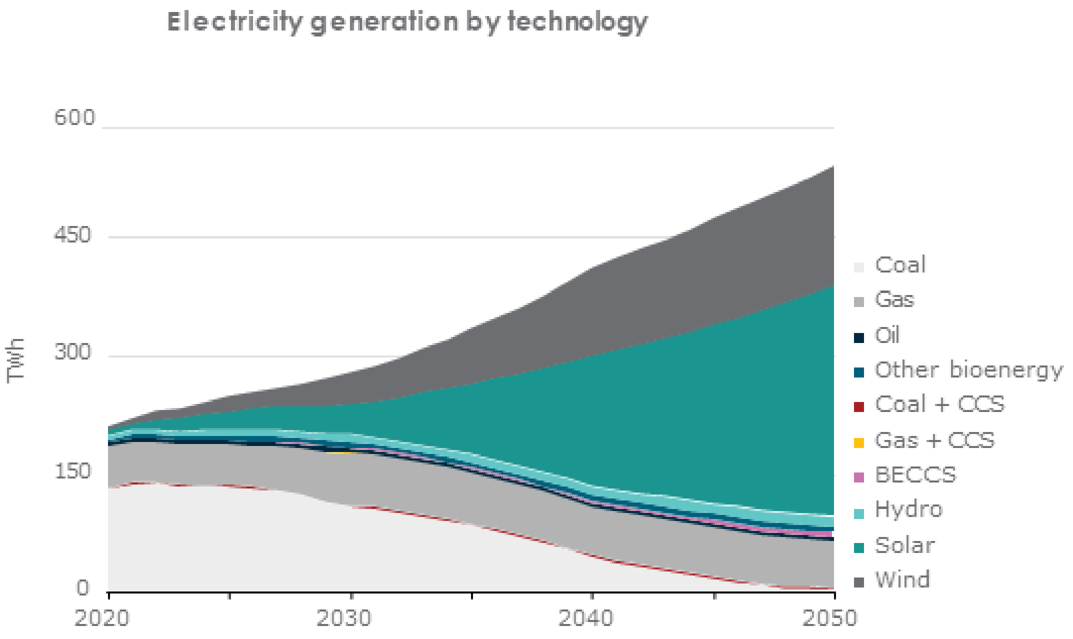
Electrification and decarbonisation

Australia is undergoing an energy transition to achieve net zero emissions by 2050

Reduction in fossil fuel consumption will require a high degree of electrification in the road transport and industrial sectors.

Electrification is also expected to occur across a range of applications in industry, mining and manufacturing, as well as gas use in buildings.

"Introduce a national plan to phase out fossil gas in existing buildings and appliances" Recommendation 2.2 – EVERY BUILDING COUNTS REPORT – Green Building Council of Australia 2023



Source: Australia's Long-Term Emissions Reduction Plan

Expected energy transition to 2050
('Step Change' scenario)

Storage capacity
to increase by a factor of 30
(Batteries, virtual power plants, pumped hydro.)

NOW	2030	2050
2 GW	15 GW	61 GW

Grid-scale wind and solar
to increase 9-fold

NOW	2030	2050
16 GW	44 GW	141 GW

Distributed solar PV
to increase 5-fold

NOW	2030	2050
15 GW	35 GW	69 GW

Electricity usage from the grid
to nearly double

NOW	2030	2050
180 TWh	184 TWh	320 TWh

Gas-fired peaking plants
to increase
While current mid-merit plants will all retire within that period.

NOW	2050
7 GW	10 GW

Coal generation
to be withdrawn
Capacity to be retired by:

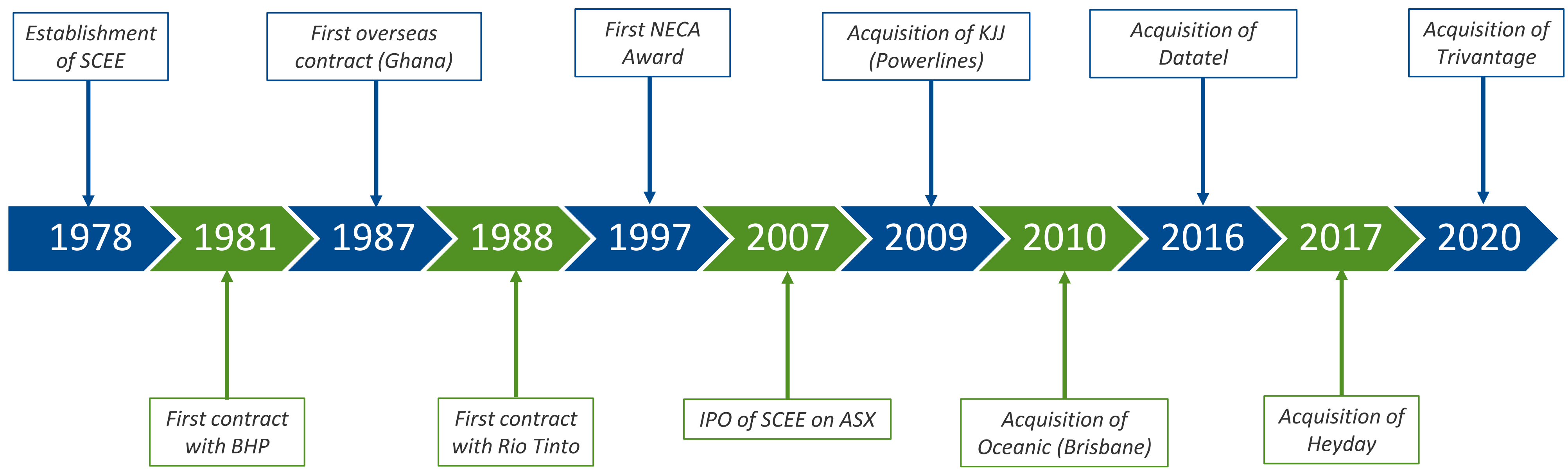
2030	2043
60%	100%

Source: Australian Energy Market Operator - Integrated System Plan 2022

SCEE's strategy

SCEE Group primarily sees itself as an electrical contractor diversified across the resources, commercial and infrastructure sectors

- Our growth strategy continues to be to deepen our presence in those sectors and broaden our geographic diversity through expanding our core competencies and adding adjacent and complementary capabilities, either organically or by acquisition
- We are increasing our exposure to services and maintenance style works with recurring revenues now over 35% of activity
- We are actively exploring acquisition targets offering further geographic diversification and new capabilities
- The electrification and decarbonisation of the Australian and global economies present SCEE with opportunities across all its operations



Financial Performance

FY23 record results

Revenue $464.7m (FY22: $553.3m) down 16.0% on prior year

Record EBITDA $38.2m (FY22: $35.3m) **up 8.1%** on prior year *

Record EBIT $29.6m (FY22: $26.7m) **up 10.7%** on prior year *

Record NPAT $20.1m (FY22: $15.3m) **up 31.6%** on prior year

Result included $2.1m (FY22: $2.2m) amortisation for Trivantage acquisition

Record profits for all three Trivantage businesses and achieved full FY23 earn-out targets

Record Cash $77.7m (FY22: $53.1m) **up 46.3%** on prior year and no debt

Record Order Book $610m (FY22: $565m) **up 8.0%** on prior year

Final Dividend 4.0 cps declared and fully franked, with 1.0 cps interim dividend a 7.5% yield

** EBITDA and EBIT are non-IFRS financial measures, for a reconciliation to statutory results see Appendix*

Record profits

Revenue of $464.7m (FY2: $553.3m) down 16.0% on prior record year as major resources projects (Kemerton and Gudai-Darri) completed in first half and anticipated new camps awards either reduced or received later

Ongoing significant revenue contributors for SCEE Electrical are Juwi Solar and BHP Port Debottlenecking projects, for Heyday Western Sydney International Airport and Pitt Street Sydney Metro, and Woolworths and Coles for Trivantage

Gross margin percentage increased from 13.1% to 16.4% from solid project performances and successful close-outs of major resources projects. Inflationary cost pressures and labour market issues have had no material impact

Record EBITDA*, EBIT* and NPAT

NPAT of $20.1m up 31.6% and which includes $2.1m amortisation for Trivantage (FY22: $2.2m) and the FY22 result contained a $2.3m provision for Trivantage deferred consideration

Result includes a record profit performance by each of the three Trivantage businesses meaning the FY23, and final, earn-out target fully achieved

Summary financials:

	FY23	FY22	%
	$m	$m	
Revenue	464.7	553.3	*(16.0%)*
Gross Profit	76.3	72.5	*5.1%*
Gross Margin %	*16.4%*	*13.1%*	
Overheads *	(39.8)	(38.3)	*3.9%*
EBITDA *	38.2	35.3	*8.1%*
*EBITDA % **	*8.2%*	*6.4%*	
EBIT *	29.6	26.7	*10.7%*
*EBIT % **	*6.4%*	*4.8%*	
NPAT	20.1	15.3	*31.6%*
NPAT %	*4.3%*	*2.8%*	

** Overheads, EBITDA and EBIT are non-IFRS financial measures, for a reconciliation to statutory results see Appendix*

Record cash

Cash increased to record $77.7m (FY22: $53.1m) up 46.3% on prior year driven by record profits and return of working capital from major resources projects

Remain debt free

$56.6m of bank guarantees and surety bonds on issue at 30 June out of a total group capacity of $100m leaving headroom of $43.4m

Franking account balance of $32.3m at 30 June

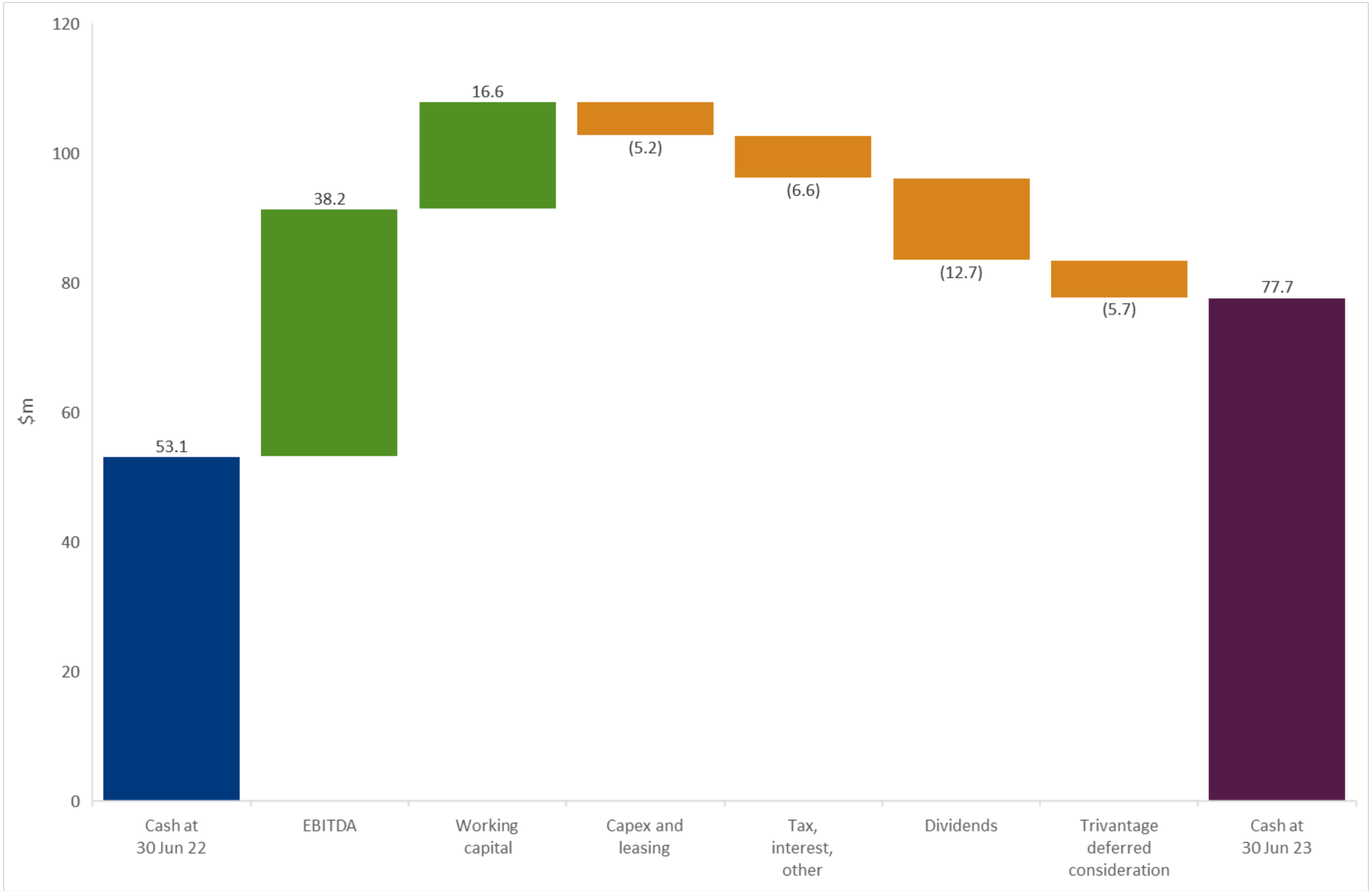
Fully franked dividend of 4.0 cents per share declared, to be paid 11 October 2023. With April's 1.0 cent per share interim dividend, gives a fully franked 7.5% dividend yield at 30 June

Balance sheet summary:

	Jun 23	Jun 22
	$m	$m
Current assets	*187.7*	*211.2*
Non-current assets	*130.8*	*134.3*
Total Assets	318.4	345.5
Current liabilities	*124.5*	*143.9*
Non-current liabilities	*11.8*	*27.3*
Total Liabilities	136.3	171.2
Equity	182.1	174.3

Cashflow

Paid final Trivantage acquisition payment of $7.3m in September meaning Trivantage has achieved all earn-out targets in full since acquisition.
Will be funding $10.5m of fully franked dividends in October



Highlights

Operations

Lost Time Injury ("LTI") free across group for the year (2.4 million manhours LTI-free in FY23)

Kemerton Lithium, Rio Gudai Darri and BHP Villages projects successfully completed

Juwi Solar Farms and Tom Price Battery Storage projects ongoing

NSW activity increasing after weather and coronavirus impacted previous years

Western Sydney International Airport ramping up with considerable scope growth awarded

Awarded Atlassian Building, Shoalhaven Hospital and multiple data centre contracts in NSW

Second switchboard manufacturing facility opened in Victoria due to demand

Awarded Queensland accommodation villages works post year-end

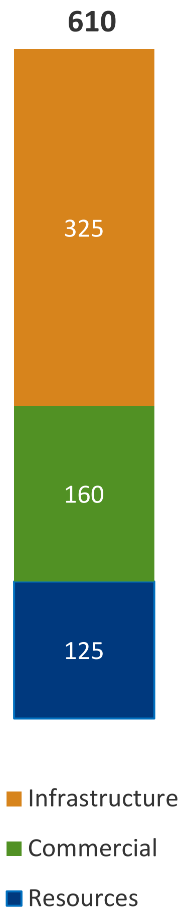
Workforce over 1,400 employees and growing again

Recurring revenues from services, maintenance, framework agreements now over 35% of activity

Diversified across markets and operations

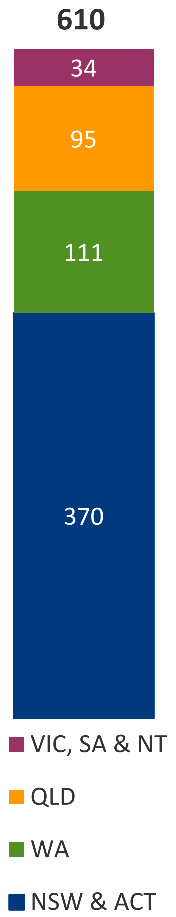
FY 23 Order Book by Sector $m

- Record order book $610m
- Infrastructure over half of order book



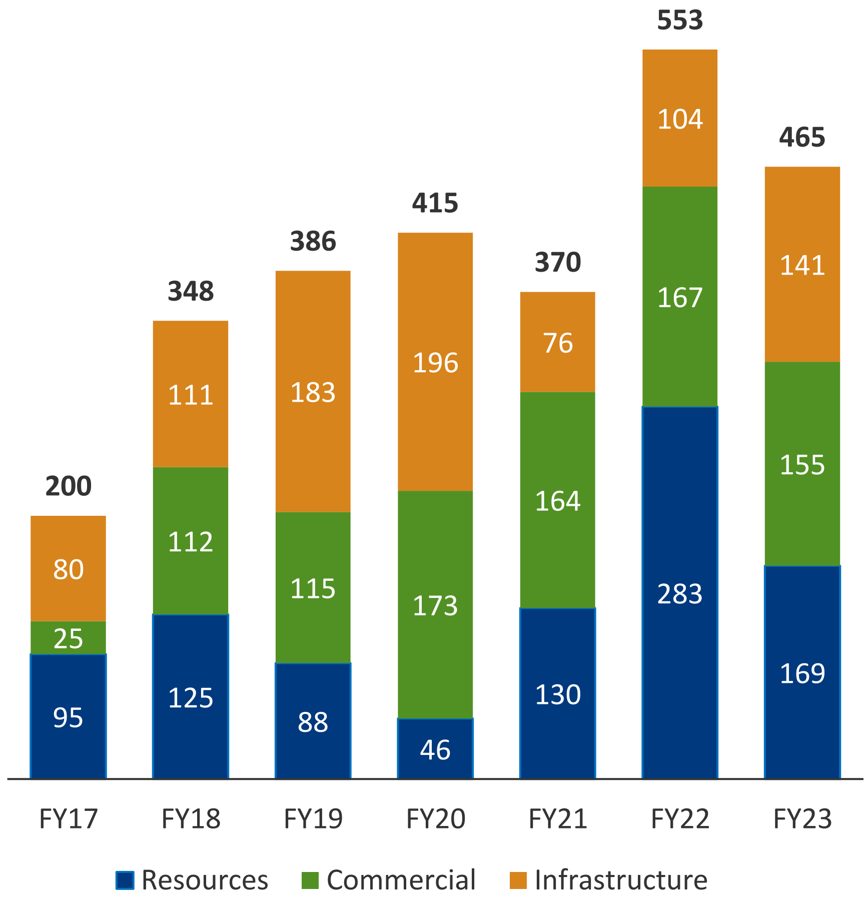
FY 23 Order Book by Geography $m

- Over 80% of order book on East Coast



Revenue breakdown by Sector $m

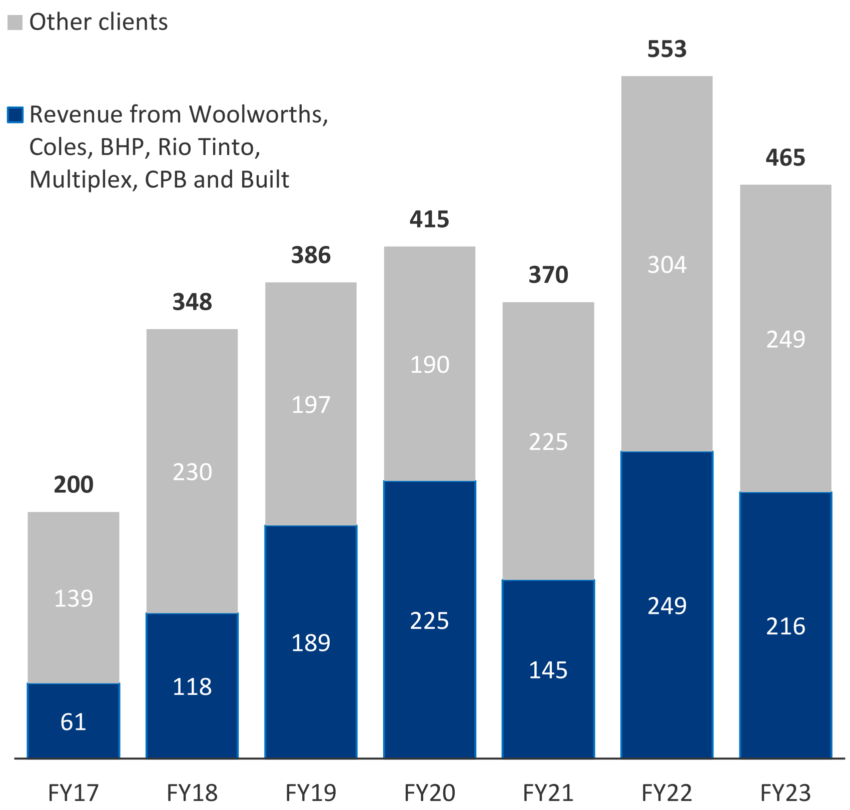
- Resources fell back from FY22 as major iron ore projects completed
- Infrastructure gaining momentum into FY24



Long-standing blue-chip client base

Seven selected clients – Woolworths, Coles, BHP, Rio Tinto, Multiplex, CPB and Built – have consistently provided over 40% on average of revenues over the last seven years totalling over $1 billion of work

Revenue from above clients as percentage of total revenue						
FY17	*FY18*	*FY19*	*FY20*	*FY21*	*FY22*	*FY23*
31%	*34%*	*49%*	*54%*	*39%*	*45%*	*46%*



These seven clients have long-standing and deep relationships with SCEE spanning decades and some across multiple group businesses

Woolworths client of Trivantage since **1973**
Multiple services and frameworks agreements ongoing

Coles client of Trivantage since **1975**
Multiple services and frameworks agreements ongoing

BHP client of SCEE Group since **1981**
Current/recent projects: Villages Security Projects, BHP Juwi NGSP,

Rio client of SCEE since **1988**
Current/recent projects: Tom Price Battery Storage, Gudai-Darri Iron Ore, Gove Refinery

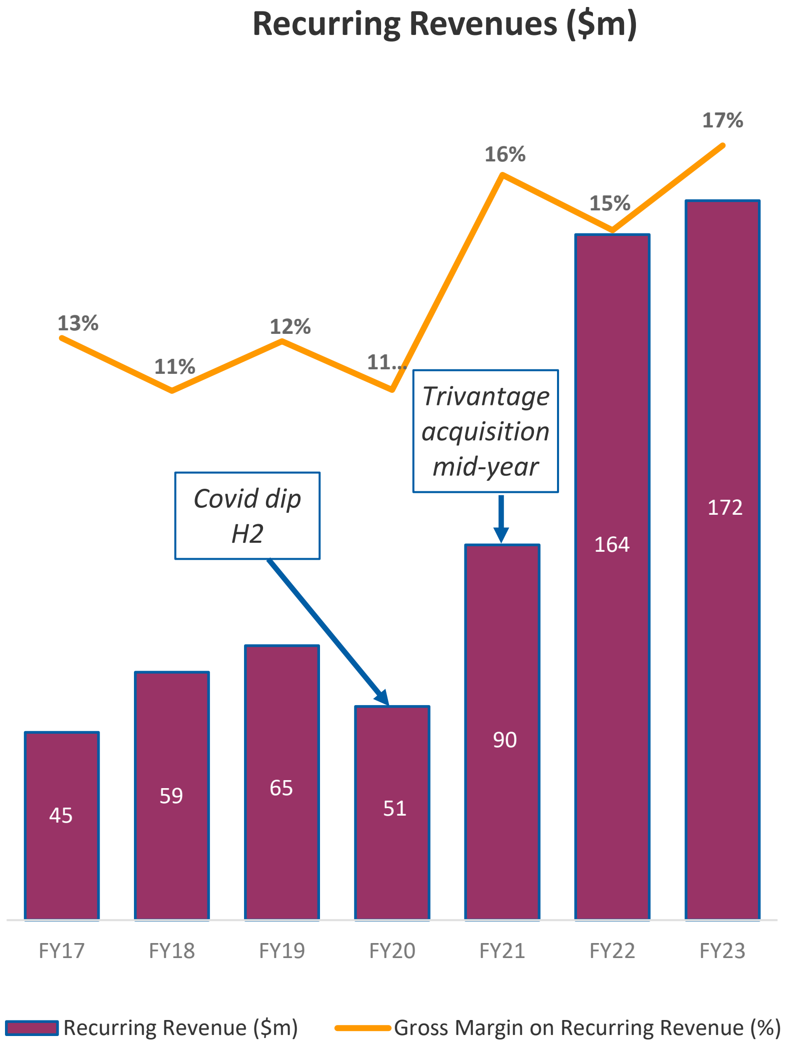
Multiplex client of Heyday since **2002**
Current/recent projects: Western Sydney Airport, Westmead Hospital

CPB client of SCEE Group since **2007**
Current/recent projects: Sydney Metro Pitt Street Station and Towers, Mount Keith Debottlenecking

Built client of Heyday since **2012**
Current/recent projects: Atlassian HQ building, Sandstone Education Building, various Parramatta Square

Growth of recurring revenues and earnings

Strong track record of recurring revenues and earnings growth - FY23 recurring revenues were 37% of total annual revenue



Wide range of recurring works under services, maintenance, sustaining capital, and framework agreements, including:

- Maintenance teams at Citic Pacific Sino Iron and Newmont Boddington Gold mines and across Rio Tinto and BHP Pilbara and Arrow Energy's Queensland operations
- Energy Queensland asset inspection agreement
- Datatel education, healthcare and local government works
- Supermarket works for Woolworths and Coles
- SEME security systems maintenance at correctional facilities and hospitals
- Considerable longevity in many of these arrangements

Strong dividend yield and financial position

Shareholder returns over last seven years

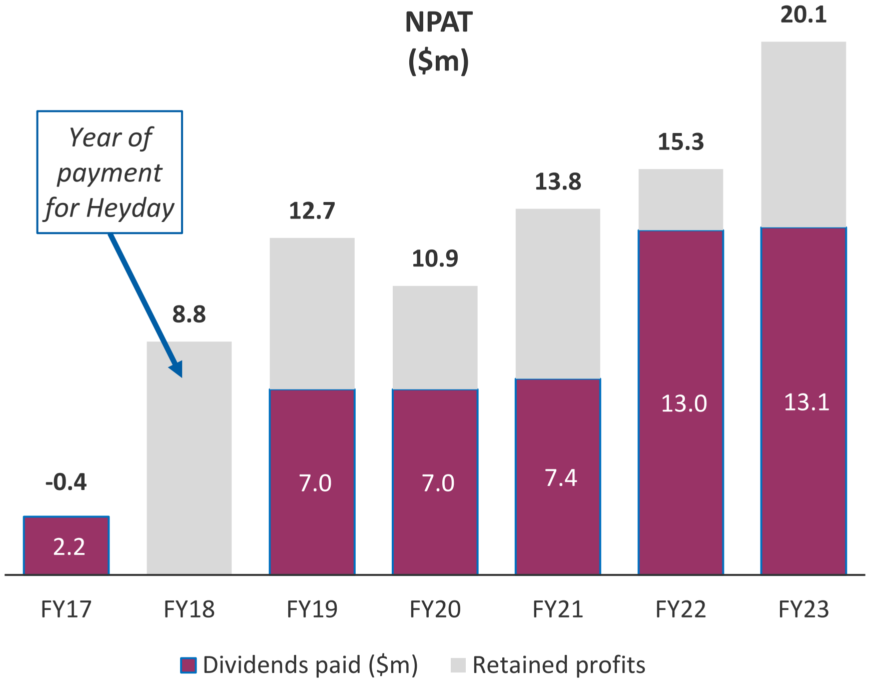
4.0 cps fully-franked dividend to be paid 11 October 2023

Dividends paid (cps)

FY17	FY18	FY19	FY20	FY21	FY22	FY23
3.0	0.0	3.0	3.0	3.0	5.0	5.0

Implied yield (%)

FY17	FY18	FY19	FY20	FY21	FY22	FY23
5.2%	0.0%	5.6%	6.8%	5.6%	8.5%	7.5%



Strong cash position to support continued growth

	$m
Cash	77.7
Debt	0.0
Net cash	**77.7**
Bank Guarantees and Surety Bonds on issue	56.6
Group Finance Facilities capacity	100.0
Bonding headroom	**43.4**
Franking Account balance	**32.3**

Electrification and decarbonisation

SCEE exposed to the electrification and decarbonisation of the economy through three avenues:

- Supporting the decarbonisation of client operations – such as in the resources sector undertaking battery, solar, wind and powerline projects for mining companies
- Assisting meeting the demand for commodities required for decarbonisation – bidding on, or positioning for, lithium, copper, nickel and hydrogen developments
- Offering its services across a diverse and growing range of electrification and decarbonisation initiatives – including green buildings, solar farms, powerlines, recycling plants, refrigeration power efficiencies and electric vehicle charging systems

Electrification and decarbonisation (cont.)

SCEE BUSINESS	WHAT OUR CLIENTS SAY	EXAMPLE SCEE PROJECTS
SCEE Electrical	**BHP:** *"We will…take action to reduce our operational GHG emissions (Scopes 1 and 2) in line with our…goal of net zero"* **Rio Tinto: "***We're targeting net zero emissions from our operations by 2050…15% reduction by 2025…50% reduction by 2030…net zero by 2050"*	• BHP Juwi Northern Goldfields Solar Project • Rio Tinto Tom Price 45MW/12MWh Battery Energy Storage for Spinning Reserve ("BESSR") Facility
Datatel Electrical & Communications	**University of Western Australia (*Environmental Sustainability Strategy 2020-25*):** *"…monitoring and reporting of energy consumption for each building…increasing the percentage of energy produced from renewable sources…improving energy efficiency of buildings and equipment"*	• LED lighting upgrades at UWA campus buildings, aged care facilities, hospitals and local government authority amenities
Heyday Group	**Atlassian:** *"We will run operations on 100% renewable energy by fiscal year 2025"*	• Atlassian Australian HQ building development with a 5.5-star NABERS Energy Commitment Agreement and targeting a 6-star Green Star rating
SJ Electric	**Coles Group:** *"…reduce combined Scope 1 and 2 greenhouse gas emissions by more than 75% by the end of FY30 (from a FY20 baseline)"* **Woolworths:** *"We continue to focus on reducing electricity usage across our stores, with energy efficiency initiatives continuing to deliver year-on-year reductions on store energy use"*	• Coles refrigerator night blinds roll-out • Woolworths store lighting upgrades
SEME Solutions	**MinRes:** *"…we are committed to investing in activities that reduce the carbon intensity of our operations"*	• Manufacture and supply of unmanned solar-powered security gates for remote sites
Trivantage Manufacturing	**Hitachi Energy: "…***we aim to achieve carbon-neutrality in our own operations by 2030"* ***ABB:*** *"ABB has pledged to make its own operations carbon Neutral…while at the same time helping customers reduce their CO2 emissions by 100 megatons"*	• Manufacture and supply of Battery Energy Storage System enclosures • Underground mine electric vehicle fast-charging systems for CSA Copper Mine, Cobar, NSW

Track record of successful acquisitions

Completed value-accretive acquisitions of Datatel in 2016, Heyday in 2017 and the Trivantage Group in 2020

Actively exploring further acquisition targets offering increased geographic diversification and new capabilities

DATATEL ELECTRICAL & COMMUNICATIONS

Offers access to communications and telco sectors

Total consideration paid $6.2m

Implied acquisition multiple in final year of earn-out:

4.3x EBIT

Heyday Group

Entry to commercial and infrastructure sectors in NSW and ACT

Total consideration paid $54.1m

Implied acquisition multiple in final year of earn-out:

2.9x EBIT

TRIVANTAGE

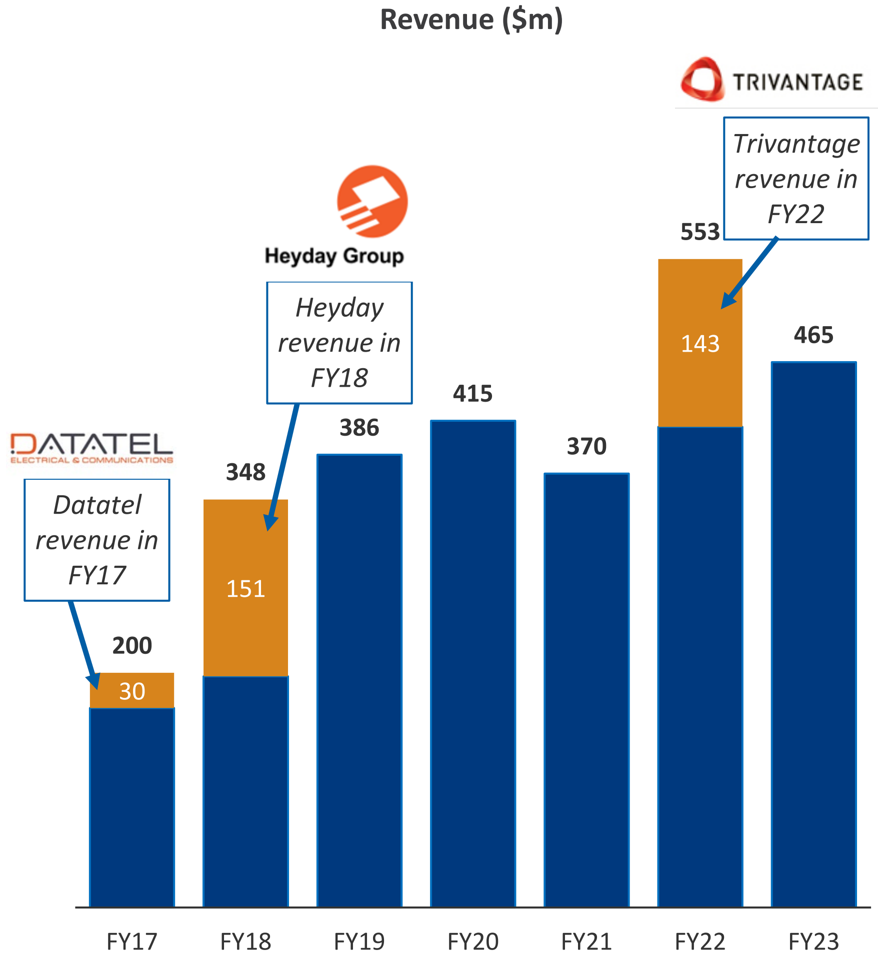
National provider of services to supermarkets security sector and switchboard manufacturer

Total consideration paid $53.5m

Implied acquisition multiple in final year of earn-out:

3.4x EBIT

Revenue contribution of acquisition in first full year of consolidation



Conclusion and outlook

Conclusion and outlook

Record EBITDA*, EBIT* and NPAT up 8.1%, 10.7% and 31.6% respectively on prior year

Record Cash $77.7m (FY22: $53.1m) **up 46.3%** on prior year and no debt

Record Order Book $610m (FY22: $565m) **up 8.0%** on prior year

Final Dividend 4.0 cps declared and fully franked, with 1.0 cps interim dividend a 7.5% yield

Recurring revenues from services, maintenance, framework agreements now over 35% of activity

Electrification and decarbonisation exposures offer huge opportunities across group

Trivantage acquisition achieved full FY23 earn-out having exceeded targets in all three years

Further acquisition targets being actively explored

Cash balance supports further acquisition activity

Targeting FY24 Revenue circa $500m and similar EBITDA to FY23 with growth in FY25 and beyond

** EBITDA and EBIT are non-IFRS financial measures, for a reconciliation to statutory results see Appendix*

Q&A

Corporate summary

Capital Structure	
ASX Code	SXE
Share Price (6 September 2023)	78.5c
No. of ordinary shares (6 September 2023)	262.7m
Market Capitalisation (6 September 2023)	$206.2m
No. of performance rights (6 September 2023)	3.6m
Cash (30 June 2023)	$77.7m
Debt (30 June 2023)	Nil
Enterprise Value (6 September 2023)	$128.5m

Shareholders at 4 September 2023	
Thorney Investments	15.9%
First Sentier Investors	8.5%
Other Institutions in Top 30 Shareholders	10.3%
Frank Tomasi	17.9%
Others (Retail, Private, Employees, Directors)	47.4%
Total	100.0%

Appendix – IFRS reconciliation

SCEE's results are reported under International Financial Reporting Standards (IFRS). SCEE discloses certain non-IFRS measures that are not prepared in accordance with IFRS. The non-IFRS measures should only be considered in addition to, and not as a substitute for, other measures of financial performance prepared in accordance with IFRS.

EBITDA and EBIT are non-IFRS measures which do not have any standard meaning prescribed by IFRS and therefore may not be always be comparable to EBITDA and EBIT presented by other companies.

EBITDA represents earnings before interest, income tax, depreciation and amortisation. EBIT represents earnings before interest and income tax. A reconciliation of profit before tax to EBITDA and EBIT is presented in the table on this slide.

	FY23	FY22
	$m	$m
Contract revenue	464.7	553.3
Contract expenses	(388.4)	(480.8)
Gross Profit	**76.3**	**72.5**
Other income	1.7	1.1
Overheads (1)	(39.8)	(38.3)
EBITDA	**38.2**	**35.3**
Depreciation and amortization (2)	(8.7)	(8.6)
EBIT	**29.6**	**26.7**
Net finance expense (3)	(0.5)	(4.3)
Profit before tax	**29.0**	**22.4**
Income tax expense	(8.9)	(7.1)
Profit from continuing operations	**20.1**	**15.3**

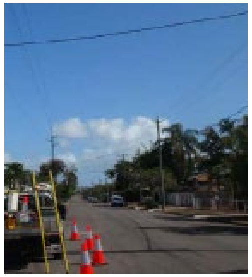
(1) Employee benefits expenses, Occupancy expenses, Administration expenses and Other expenses from ordinary activities

(2) Depreciation expense, Amortisation expense and Amortisation of customer contracts and relationships

(3) Finance income, Finance expenses and Change in fair value of deferred acquisition consideration

Appendix – selection of current projects

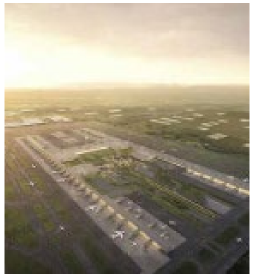
BHP Juwi Northern Goldfields Solar Project – SCEE Electrical
Over $15m



Ergon Energy Asset Inspection and Maintenance Services – SCEE Electrical
Over $70m

Microsoft SYD08 Data Centre Seven Hills - Heyday
Over $30m

BOJV Atlassian Australia HQ building – Heyday
Over $35m



Multiplex Western Sydney International Airport - Heyday
Over $100m

CPB Sydney Metro Pitt Street Station and Towers - Heyday
Over $70m

Coles and Woolworths Supermarkets – S.J. Electric
Over $50m per annum

Westgate Tunnel Switchboards – Trivantage Manufacturing
Over $10m

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