

Powering a sustainable energy future

# September 2023 Quarterly Activities Presentation



Investor conference call covering the September 2023 Quarterly results will be held

6.00am (WST) / 9.00am (AEDT) - 26 October 2023

Options for participating in the call:

Teleconference – for Analysts, Brokers, Fund Managers and Media <a href="https://register.vevent.com/register/Bl5deca91178054fa1821e55f072dac38f">https://register.vevent.com/register/Bl5deca91178054fa1821e55f072dac38f</a>

Webcast – for Retail Shareholders and Investors
https://edge.media-server.com/mmc/p/oe2avert

26 October 2023

ASX:PLS

# **Delivering our strategy**



To be a leader in the provision of sustainable battery materials products

**Operate** Deliver our operating performance commitments

**Grow** > Achieve the full potential of the Pilgangoora asset

**Chemicals** Extract greater value along the battery materials supply chain

**Diversify** Diversify revenue beyond the Pilgangoora asset

# **Quarter highlights**



**Production** 

Sales

**Price** 

144.2kt produced<sup>1</sup>

146.4kt shipped

US\$2,240/t realised price<sup>2</sup>

Growth

First ore achieved from P680 Primary Rejection Facility

Chemicals
POSCO JV plant
receives first
concentrate shipment

**Expansion** 

Study commenced to potentially increase nameplate production capacity above 1Mtpa

See Appendix for further information.

SC ~5.3% basis CIF China equating to ~US\$2,553/dmt on a SC6 basis



# Operate

# **Health and safety**





3.99

Total recordable injury frequency rate (TRIFR)<sup>1</sup>

**1.82** (target 1.0)

Safety Interactions<sup>2</sup> completed per 1,000 hours

24.5%

Female employment

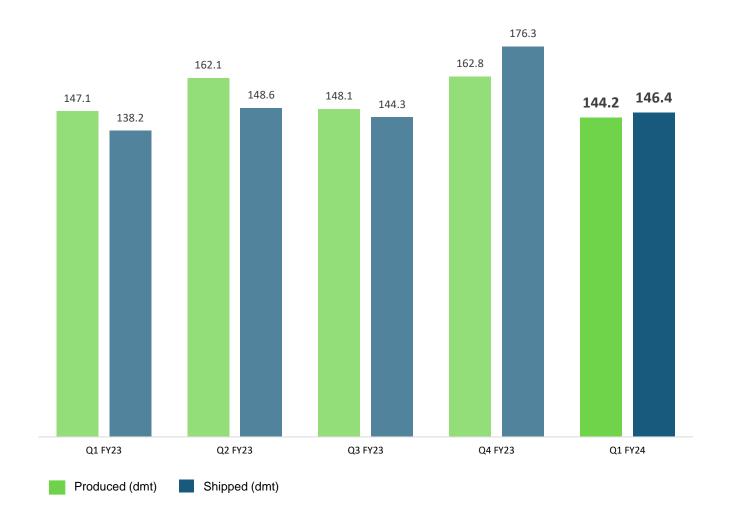
<sup>1.</sup> Rolling 12-month indicator as at 30 September 2023.

<sup>2.</sup> Safety interaction is a leading indicator. The measurement is based on the September Quarter 2023 as at 30 September 2023.

# Strong operational quarter - delivered to plan



### Quarter on quarter performance



- Pilgangoora Operations production delivered to plan in Q1 FY24 with scheduled maintenance shutdowns, including for P680 tie-ins, impacting production.
- FY24 production to be more heavily weighted towards H2 following ramp up of the P680 Primary Rejection Facility in Q2 FY24.
- Pilbara Minerals has secured long term access to additional storage at Berth 1 which provides further capacity to export product to market.



# Grow

# P680 - Primary Rejection Facility commissioned





Construction works completed safely with no major injuries throughout the project

Dry and wet commissioning of the plant commenced

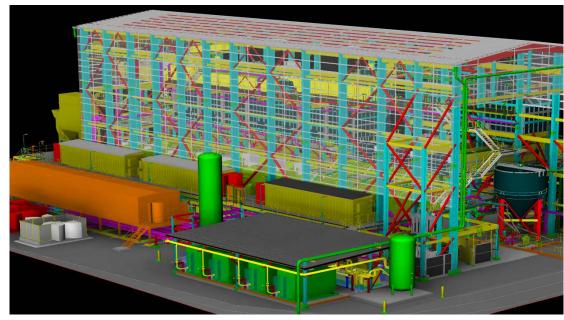
First Ore achieved and ramp up to nameplate capacity in progress – targeting full run rate by the end of Q2 FY24





# **P680 - Crushing and Ore Sorting Facility**

under construction



Integrated crushing and ore sorting facility schematic



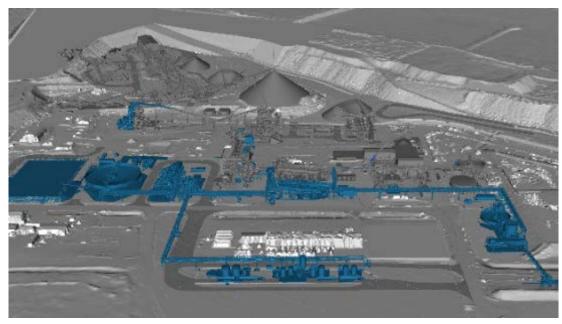
Crushing and ore sorting facility concrete poured





### **P1000 Expansion**

### under construction



Pilgan Plant schematic

- i) existing plant infrastructure in dark grey
- ii) P1000 Project Expansion in dark blue



P1000 earthworks commenced

# 35% increase in Pilgangoora Ore Reserve

- Pilgangoora Ore Reserve increased by 55 Mt to 214 Mt following FY23 drill program and Mineral Resource update<sup>1</sup>
- Extends Pilgangoora Operations' mine life by ~9 years to ~34 years²
- Study commenced to explore potential further expansion of production capacity beyond 1 Mtpa.
  - Study results due for release Q4 FY24



<sup>&</sup>lt;sup>1</sup> See Appendix for further information

<sup>&</sup>lt;sup>2</sup> The indicative mine life quoted is from 30 June 2023, based on the planned ramp up to a 6.3 Mtpa production capacity assuming successful delivery of the P1000 Project and based on the updated 30 June 2023 Ore Reserve comprising 9% Proven Ore Reserves and 91% Probable Ore Reserves.



# Chemicals

### Chemicals



Strategically positioned to capture value across the lithium supply chain

### **Upstream**

Spodumene concentrate



~5.2% lithia content<sup>1</sup>



### **Mid-Stream**

Lithium enriched product



>16% lithium metal technical grade





JOINT VENTURE 2

### **Downstream**

Lithium hydroxide



>99% purity battery grade



JOINT VENTURE<sup>3</sup>

<sup>&</sup>lt;sup>1.</sup> Average grade of spodumene concentrate produced in FY23.

<sup>&</sup>lt;sup>2</sup> Mid-stream project – refer to ASX Announcement 28 November 2022.

<sup>&</sup>lt;sup>3.</sup> Downstream partnership - refer to ASX Announcement 11 April 2022.

### Downstream chemicals facility with POSCO





18% equity interest with call option to increase to 30% in a 43,000 tpa lithium hydroxide facility in Gwangyang, South Korea in joint venture with POSCO

Train 1<sup>1</sup> advised 77% complete with commissioning expected to commence in Q2 FY24

Train 2 advised 44% complete with commissioning expected to commence in Q3 FY24

First shipment of spodumene concentrate delivered in the quarter

Opening ceremony for Train 1 to be held in Q2 FY24

<sup>1.</sup> The naming of Trains 1 and 2 has been reversed by the PPLS Joint Venture. Train 1 was previously reported as Train 2, and Train 2 was previously reported as Train 1.

Image: Construction site at the POSCO Pilbara Lithium Solutions LHM facility as at 18 October 2023



# **Diversify**

# Strategic partnering process

Opportunity to access lithium raw materials from a world-class deposit

### **Partnership opportunity**

with Pilbara Minerals on downstream lithium conversion facility in a mutually agreed location

### **Long-term lithium supply**

up to 300,000 tpa spodumene concentrate allocated to underpin a lithium conversion facility

### World-class

lithium resource supplying a future lithium chemicals conversion facility





# September Quarter Financials





### Summary Operational and Financial Metrics<sup>1</sup>

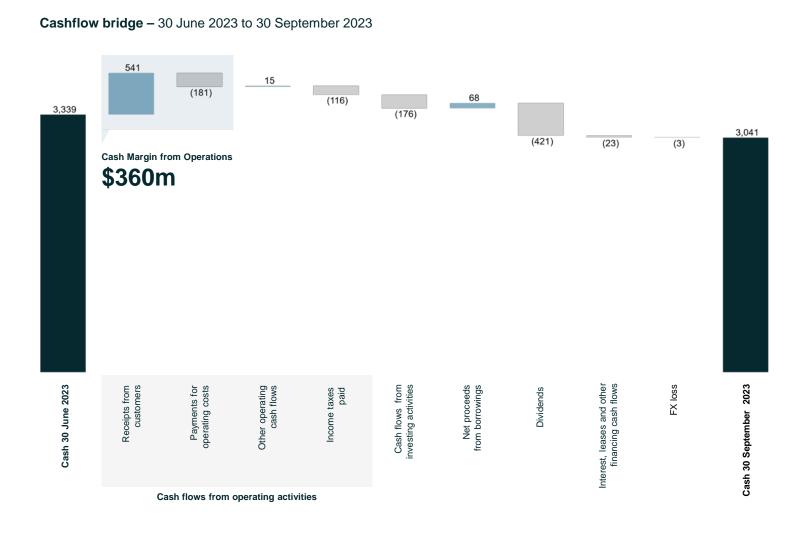
	Units	Q4 FY23	Q1 FY24	(%)
Production volume	kt	162.8	144.2	(11)
Sales volume	Kt	176.3	146.4	(17)
Realised Price	US\$/t	3,256	2,240	(31)
Revenue	A\$M	844	493	(42)
Unit operating cost (FOB) <sup>2</sup>	A\$/t	628	747	19
	US\$/t	420	489	16
Unit operating cost (CIF) <sup>3</sup>	A\$/t	976	1,004	3
	US\$/t	653	658	1
Cash balance	A\$B	3.3	3.0	(9)

- 1: Refer to ASX announcement "September 2023 Quarterly Activities Report" released on 26 October 2023 for further information on Operational and Financial metrics.
- 2. Unit operating cost (FOB Port Hedland excluding freight and royalties) include mining, processing, transport, port charges, and site based general and administration costs and are net of any tantalite by-product credits. It is calculated on an incurred basis (including accruals), and includes inventory movements, and credits for capitalised deferred mine waste development cost, and it excludes depreciation of fixed assets and right of use leases, and amortisation of deferred stripping.
- 3. Unit operating cost (CIF China) includes the unit operating costs (FOB Port Hedland excluding freight and royalties) plus freight and royalty costs. Royalty costs include a 5% state government royalty on the FOB selling price, a 1% native title royalty on the FOB selling price, and a 5% private royalty on the FOB selling price which is only applied to a part of the resource/reserve acquired following the Altura Lithium Operation acquisition.

- Group revenue declined by 42% in the Quarter to \$493M driven by 31% decrease in average realised sales price and planned lower sales volume
- Unit operating cost (FOB) increased by 19% to \$747/t reflecting early investment in P680 and lower production volume relative to Q4 FY23. Unit operating costs are expected to decline over FY24 as production volumes increase from P680
- Unit operating cost (CIF) was broadly stable quarter on quarter at \$1,004/dmt in Q1 FY24 with increased production costs offset by lower royalty and shipping costs
- Cash decreased to \$3.0B in Q1 FY24 from \$3.3B in Q4 FY23 and reflected a final FY23 dividend payment of \$421M

# Q1 FY24 cash flow reflects strong cash margin and final FY23 dividend





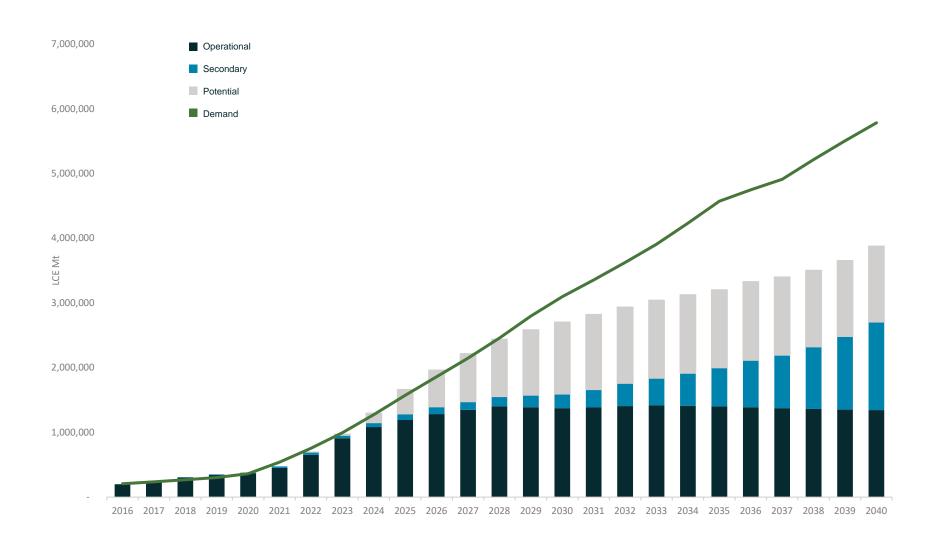
 Cash Margin from Operations remained strong in the Q1 FY24 period at \$360M, notwithstanding lower realised prices



# Markets

# Long term lithium deficit





Expected deficit in lithium by 2040 is the equivalent of

13-21

# Pilgangooras<sup>1</sup>



dependent on potential supply coming online

Source: Benchmark Mineral Intelligence 2022. September Quarter 2023 data. Assumed Pilgangoora production of 1Mtpa SC6.0, or 60kt of contained Li $_2$ O which has been converted to LCE at a 2.473 conversion factor (148ktpa LCE). The range of 13-21 Pilgangooras is determined by the amount of lithium supply available, 21 representing the difference between Demand and the sum of Operational and Secondary supply, and 13 representing the difference between Demand and the sum of Operational, Secondary and Potential supply. Operational includes brownfields expansions, operational supply and care and maintenance/idled capacity. Secondary includes recycling/global supply. Potential includes projects that are possible, probable and highly probable.



# Questions



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# Appendices

Additional operational and financial information

# **Physicals summary**



Total Ore Mined and Processed	UNITS	Q1 FY23	Q2 FY23	Q3 FY23	Q4 FY23	Q1 FY24
Ore mined	wmt	1,442,545	1,095,739	1,225,563	1,271,150	1,411,017
Waste material	wmt	6,540,334	6,360,951	6,572,687	7,311,878	7,741,062
Total material mined	wmt	7,982,879	7,456,690	7,798,250	8,583,028	9,152,078
Average Li <sub>2</sub> O grade mined	%	1.4%	1.4%	1.4%	1.3%	1.3%
Ore processed	dmt	801,968	902,924	846,949	893,500	852,148

Total Production and Shipments	UNITS	Q1 FY23	Q2 FY23	Q3 FY23	Q4 FY23	Q1 FY24
Spodumene concentrate produced	dmt	147,105	162,151	148,131	162,761	144,184
Spodumene concentrate shipped	dmt	138,249	148,627	144,312	176,314	146,354
Tantalite concentrate produced	lb	17,222	17,721	8,575	7,224	8,496
Tantalite concentrate shipped	lb	6,174	18,374	-920 <sup>1</sup>	-	-
Spodumene concentrate grade produced	%	5.2%	5.2%	5.3%	5.2%	5.2%
Lithia recoveries	%	68.8%	67.8%	66.4%	69.6%	66.6%

<sup>1.</sup> This is an adjustment on the previous quarter's total shipped quantity. No tantalite was shipped in the March 2023 Quarter, the June 2023 Quarter or the September 2023 Quarter

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#### Important Information regarding Mineral Resources, Ore Reserves and P680 and P1000 Projects

Information in this presentation regarding expansions in nameplate capacity of the Pilgan Plant in respect of the P680 and P1000 projects are underpinned by the Company's existing Ore Reserves that have been prepared by a Competent Person in accordance with the JORC Code (2012 Edition) and were released by the Company to ASX on 24 August 2023. The relevant proportions of proven Ore Reserves and probable Ore Reserves and 91% probable Ore Reserves. The Company confirms it is not aware of any new information or data that materially affects the information included in that release or report and that all material assumptions and technical parameters underpinning the Ore Reserves estimates continue to apply and have not materially changed.

Information in this presentation relating to Mineral Resource estimates is extracted from the ASX release dated 7 August 2023 and 24 August 2023. Information in this presentation relating to Ore Reserve estimates is extracted from the ASX release dated 24 August 2023. Pilbara Minerals confirms that it is not aware of any new information or data that materially affects the information included in these announcements and that all material assumptions and technical parameters underpinning the Mineral Resource and Ore Reserve estimates continue to apply and have not materially changed. Pilbara Minerals confirms that the form and context in which the competent persons' findings are presented in this presentation have not been materially modified from the original market announcements.

#### Guidance as to Production, Unit Costs and Capital Expenditure

Any guidance as to production, unit costs and capital expenditure in this presentation is based on assumptions, budgets and estimates existing at the time of assessment which may change over time impacting the accuracy of those estimates. These estimates are developed in the context of an uncertain operating environment including in respect of inflationary macroeconomic conditions, incomplete engineering and uncertainties surrounding the risks associated with mining and project development including the construction, commissioning and ramp up of projects such as the P680 and P1000 Projects which may delay or impact production and have a flow on effect on sales. Actual results may therefore vary significantly depending on these risks and the timing required to address them. The information is therefore provided as an indicative guide to assist sophisticated investors with modelling of the Company. It should not be relied upon as a predictor of future performance.

#### **Midstream Demonstration Plant Project**

Front End Engineering Design (FEED) and other technical studies in respect of the Mid-Stream Demonstration Plant have been undertaken to determine the potential viability of the demonstration plant and to reach a final investment decision. The FEED study has been prepared to an accuracy level of +/-20% (for Capital costs) and +/-20% (for Operating costs). As with all studies of this nature no assurance or certainty can be provided that the conclusions of the studies including in respect of capital and operating cost estimates and timing will be realised..

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In order to provide additional insight into the business, certain non-IFRS measures such as "EBITDA", "underlying profit after tax", "Cash Balance inclusive of LOC" and "Net Cash/(Debt)" may be used in this presentation which are unaudited, non-IFRS measures that, in the opinion of the Company's directors, provides useful information to assess the financial performance of the Company over the reporting period. Reconciliations to IFRS measures are included within this presentation.

This presentation should be read in conjunction with the Company's FY23 Annual Financial Report and accompanying notes dated 25 August 2023.

### Past performance

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#### References to Australian dollars

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#### Authorisation of release

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# Pilgangoora Mineral Resources and Ore Reserves





Category	Tonnes	Li <sub>2</sub> 0	Ta₂O₅	Fe <sub>2</sub> O <sub>3</sub>	Li <sub>2</sub> O	Ta₂O₅			
	(Mt)	(%)	(ppm)	(%)	(Mt)	(M lb)			
Mineral Resource estimate at 30 June 2023									
Measured	22.1	1.34	146	0.44	0.3	7			
Indicated	315.2	1.15	106	0.53	3.6	74			
Inferred	76.6	1.07	124	0.54	0.8	21			
Total	413.8	1.15	112	0.53	4.8	102			
Ore Reserve estimate at 30 June 2023									
Proved	19.1	1.32	133	0.92	0.3	6			
Probable	195.1	1.18	100	1.00	2.3	42			
Total	214.2	1.19	103	0.99	2.5	48			

#### Notes

- 1. Totals may not add up due to rounding.
- All Open-pit Ore Tonnes are defined using the weighted average cost and recovery of the Pilgan and Ngungaju Plants.
- Ore Reserves were estimated using projected concentrate prices of US\$1,450/dmt (CIF price) for 6% Li<sub>2</sub>O concentrate and US\$36/lb for 25% Ta<sub>2</sub>O<sub>5</sub> concentrate.
- The Ore Reserve is the economically mineable part of the Measured and Indicated Resource. It includes allowance for ore losses and dilution during mining extraction discussed further below.
- 5. Pilbara Minerals ensures that the Mineral Resource and Ore Reserve estimates quoted are subject to governance arrangements and internal controls at both a site level and at the corporate level. Mineral Resources and Ore Reserves are reported in compliance with the JORC Code 2012, using industry standard techniques and internal guidelines for the estimation and reporting of Ore Reserves and Mineral Resources. The Mineral Resources and Ore Reserve statements included in this document were reviewed by the Competent Persons prior to inclusion.
- 6. Stockpiles at the Ngungaju Plant have had no Ta<sub>2</sub>O<sub>5</sub> grade applied.
- 7. The Probable Ore Reserves include 5.0Mt of stockpiles. These comprise 1.7Mt at 1.27%  $\text{Li}_2\text{O}$  and 0.72%  $\text{Fe}_2\text{O}_3$  at the Ngungaju Plant and 3.3Mt at 1.26%  $\text{Li}_2\text{O}$ , 106ppm  $\text{Ta}_2\text{O}_6$  and 0.80%  $\text{Fe}_2\text{O}_3$  at the Pilgan Plant.
- For further information on the Pilgangoora Mineral Resource estimate, refer to the ASX announcements on 7 August 2023 "Substantial 109Mt Mineral Resource increase to 414Mt - further extends Pilgangoora's position as a world class lithium project" and ASX release dated 24 August 2023 "55Mt increase in Ore Reserves to 214Mt".
- For further information on the Pilgangoora Ore Reserve estimate, refer to the ASX announcements on 24 August 2023 "55Mt increase in Ore Reserves to 214Mt".