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SENSITIVE INFORMATION

Investor Update

Q1FY24 | SEPTEMBER QUARTER



Daniel Lai
Managing Director
& CEO



Kurt Mueffelman
Global COO
& US President

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No Warranties

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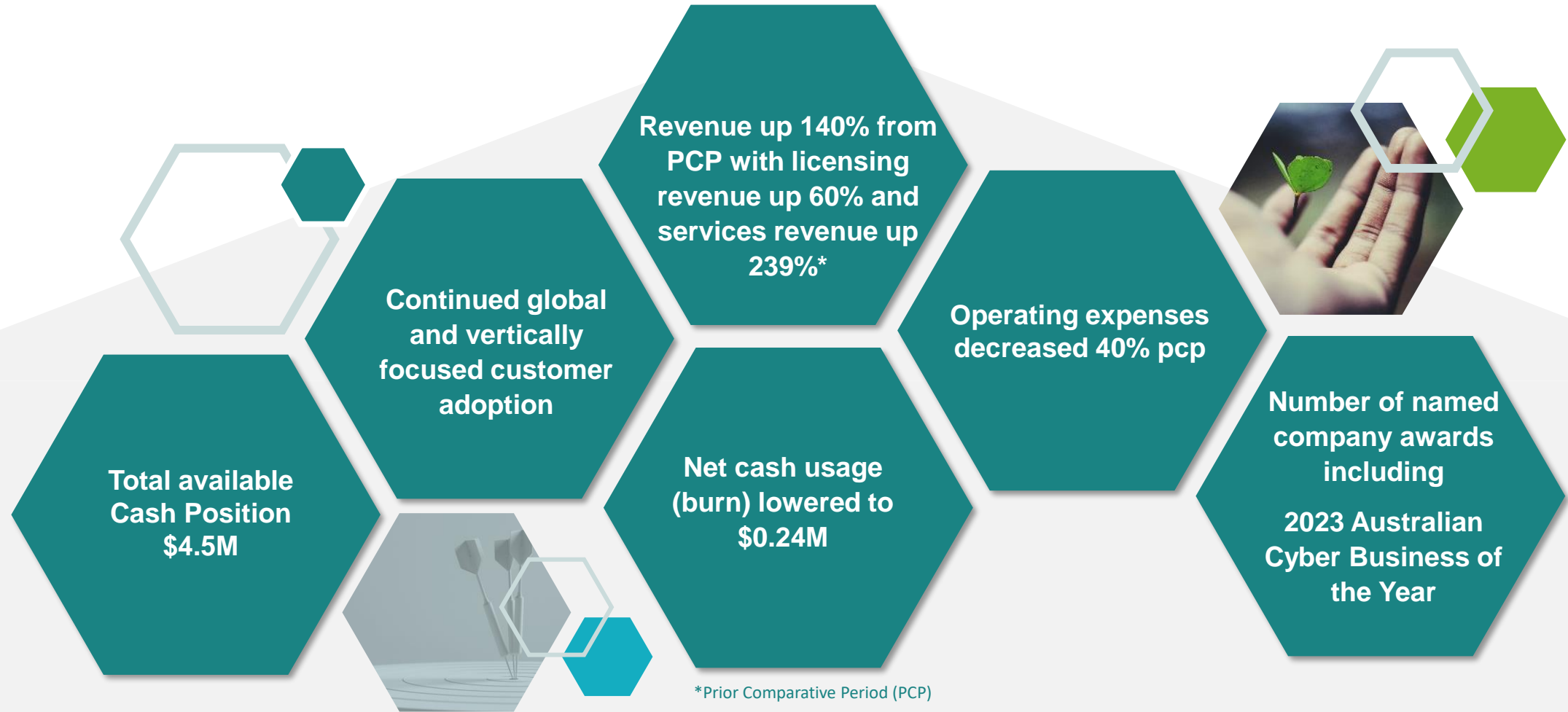
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Q124 Quarterly Highlights

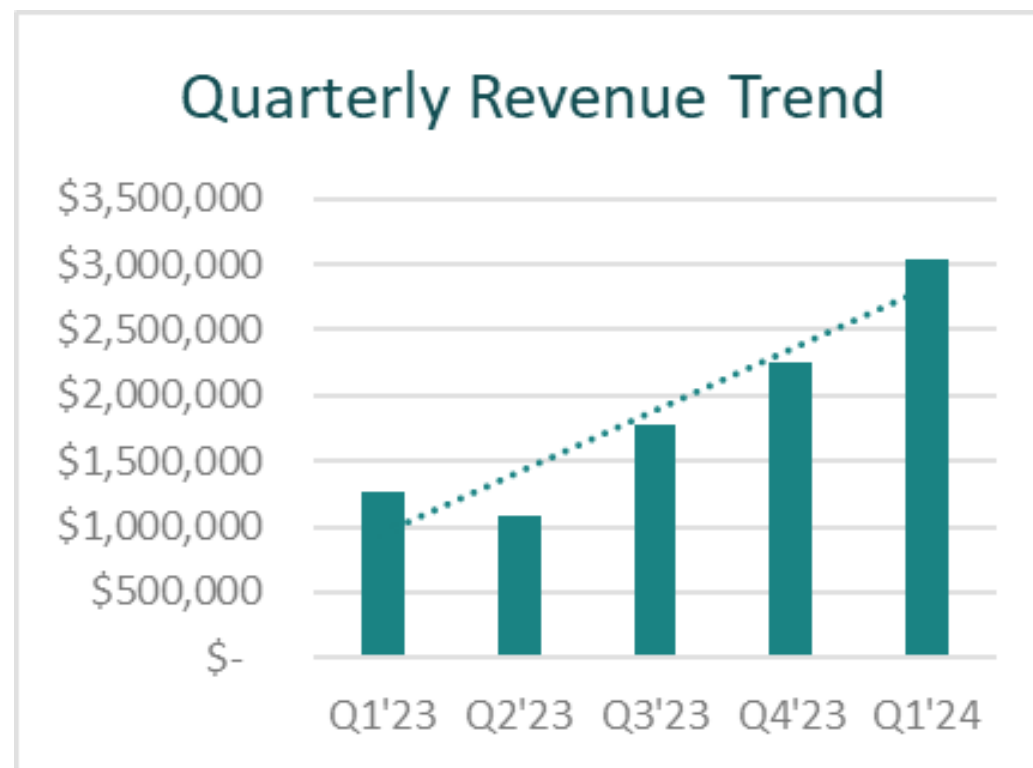
Continued strategic execution



Q124 Financial Overview –

	FY24		FY23	
(A\$'000)	Q1		Q1	
Licencing Revenue	1,102		690	
Services Revenue	1,916		566	
Equipment Revenue	14		8	
Total Revenue	3,033		1,264	
<i>% Increase on the prior comparative period</i>	<i>140%</i>			
Annual Recurring Revenue	3,399		3,472	
<i>% Decrease on the prior comparative period</i>	<i>2.1%</i>			
Gross Margin	47.4%		62.5%	
OPEX (after capitalising development costs)	1,637		2,749	

*Unaudited results



Q1 Customer Growth

Broader industry adoption and recognition

HIGHLIGHTS

- Successful delivery of previously announced PoC
- Shortened sales cycles for point solution deals; building volume
- Launch of Kojensi in UK alongside Fujitsu
- Became NetApp Technology Alliance Program member as a Preferred Partner

Industry Recognition



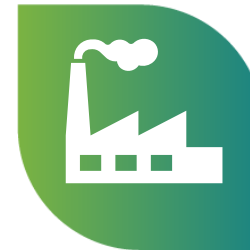
Singapore-based
Skool4Kidz
License extension



Australian logistics
Company



U.S.
Manufacturer of
precision military
components for
CMMC/ITAR



Australian Defence
for extension of
NC Protect



European bank for
encryption



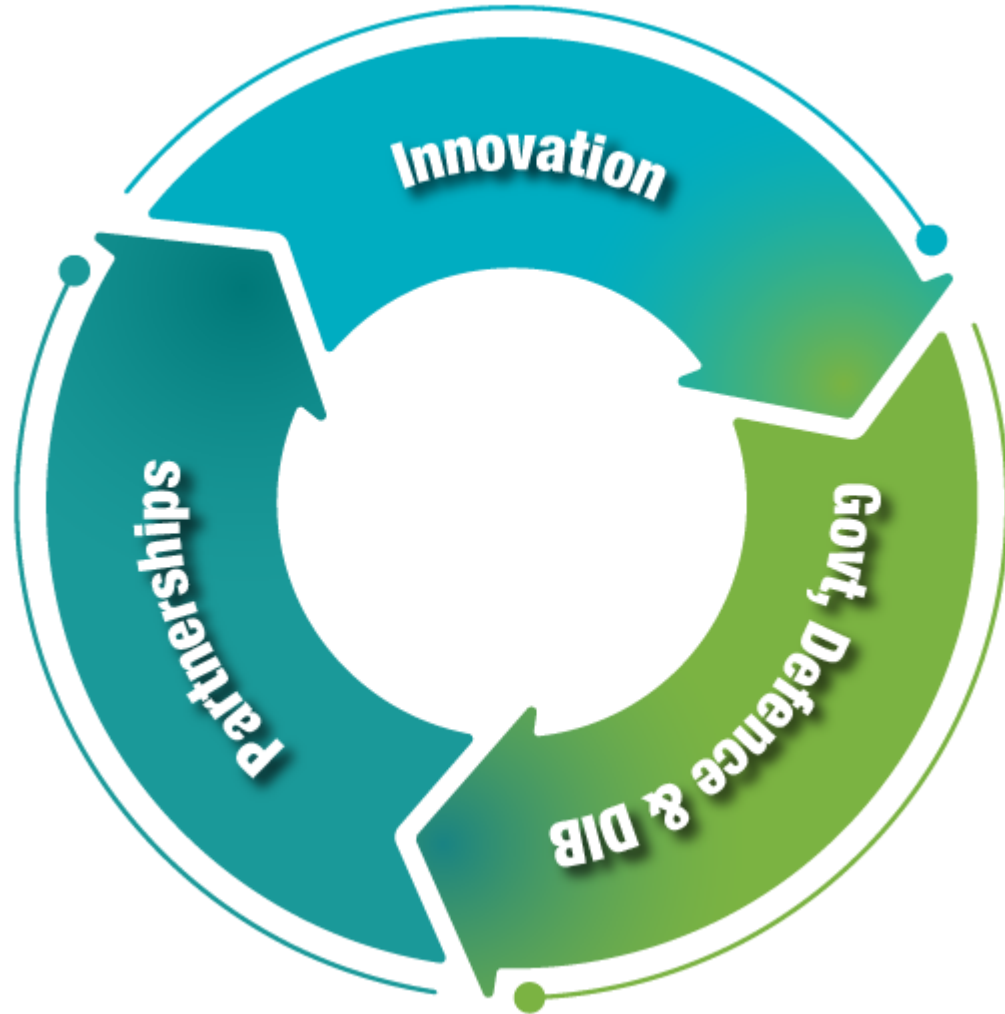
Global defence
manufacturer
seeking data-
centric security



US real estate
development
firm for dynamic
watermarking



Strategic Growth Objectives



The preferred platform for sharing information across Government, Defence and Defence Industry



The premium provider of Policy Enforced Access Management products to the Global Defence market



The Global thought leader in data-centric architecture

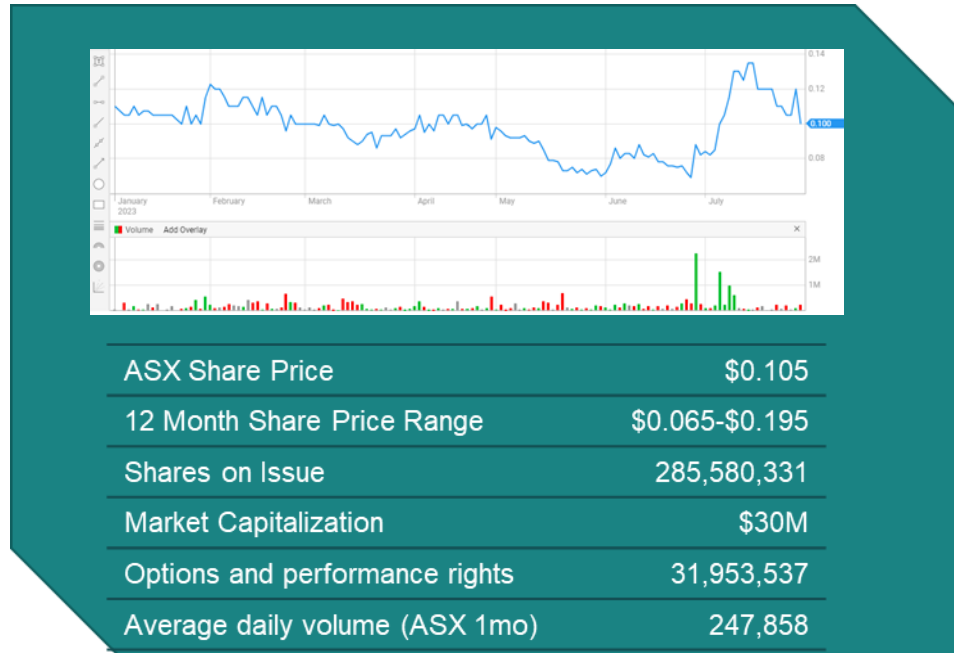
Key Vertical

Global Defence, Defence Industry and Intelligence

- Identified need
 - Mandated Zero Trust architectures
 - Mandated Data Centric Security
- Existing Deep relationships in Australian Defence
- Barriers to entry for competitors
- Committed to solving the information sharing problem
- Fast growing global sector by GDP



Driving Shareholder Value



Opportunities for market improvement

- Achieve positive cash flow
 - Strong prior year reduction 52% (FY22 vs FY23)
- Large Australian licensing Defence deal
 - Previously announced PoC
 - Extension of licenses
- Significant international Defence deal
 - US / Canada PoC



Level 3 , 10 National Circuit
Barton ACT 2600 Australia

1300 ARCHTIS
+61 2 6162 2792
+61 419 528 061

www.archtis.com

 @arch_tis

Q&A