

Quarterly Report for the Period Ended 30 September 2023

Alterra Limited (ASX: 1AG) (“**Alterra**” or “**the Company**”) is pleased to present the Quarterly Report and Appendix 4C for the period ended 30 September 2023 (“**Quarter**”).

Operations

Orchard Winter Update

The orchard has weathered the winter months successfully with drainage systems all performing as intended. The soil conditions were replenished with a healthy level of moisture in the soil and excess runoff was managed in accordance with best practice erosion and sediment control methodology.

Subsequent to the end of the Quarter, the return of the orchard workforce after the winter break has allowed the commencement of scheduled deflowering, maintenance throughout the orchard and replanting trees where required. This includes the addition of several beehives to assist in pollination across the orchard. The maintenance work will continue during the current quarter as part of the normal annual routine and updated images of the orchard and work underway have been included below.

Carpenters remains committed to building a sustainable agribusiness operation of scale. To achieve this goal, the Company remains focused on the following operational guiderails;

- Responsibly using increasingly scarce arable land and water resources;
- Lowering the cost of production with modern irrigation and fertilisation techniques;
- Making decisions that are supported with data to ensure operations are sustainable for the life of the project; and,
- Use an environmentally sustainable approach to infrastructure development to maintain best in sector performance.



*Stage 3 (85ha) has successfully weathered its first winter season with excellent drainage performance.
The trees are healthy and ready for spring deflowering and other maintenance ahead*



Stage 1 is preparing to be harvested for the first time, representing an important milestone for Alterra and the Carpenters Project

Upcoming Stage 1 Harvest

The Company is fast approaching the maiden harvest on the Stage 1 planting, a milestone that registers Alterra officially as an avocado producer. The harvest is due to commence in late November and is expected to take around a week. While the harvest itself is expected to only yield a relatively low tonnage, as the maiden crop, it will test important logistics chains both on-site within the Alterra operation and with the downstream collection and sales.

Stage 4 Planting Preparation

Preparation for a Stage 4 development is continuing with clearance of the proposed planting area well advanced. In keeping with previous practice, a final investment decision on the final scale and timing of Stage 4 will be made at a date closer to scheduled planting and subject to routine commercial considerations.

Dam Update

Dam 1 construction was halted by the Operator, Red Moon Property Holdings Pty Ltd, prior to the onset of the winter season. Work will recommence when the ground dries sufficiently to allow vehicle access to complete the dam wall.

During winter the collection of runoff and partial stream flow allowed the dam to fill to the 600ML Class A licence volume that is permitted above the latent capacity. After reaching this level early during the season, all streamflow was diverted around the dam wall with a temporary bypass. The volume of rainfall that occurred over winter has provided additional validation that the modelling of the catchment area is capable of supplying sufficient water supply to sustain the Project.



Safety

There were no reportable incidents during the Quarter (LTIFR – zero).

Corporate

During the Quarter Chief Operating Officer, Ben Norrish announced his resignation. The Company greatly appreciates his accomplishments while at the Carpenters Project, including the establishment of several key horticultural management systems and successful completion of the Stage 3 planting program.

On 1 September 2023, 5,000,000 unlisted options expiring on 25 March 2027 at various exercise prices lapsed without exercise and 10,500,000 performance rights expired on 30 September 2023 without exercise.

In accordance with ASX Listing Rule 4.7C.3, the Company advises that payments made to related parties and their associates during the Quarter included director fees, salaries, superannuation and payments to director related parties for the provision of accounting and company secretarial services (\$126k).

The Company's cash position as of 30 September 2023 was \$1.494m.

This announcement has been authorised by the Board of Directors of Alterra.

- ENDS -

Further information:

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About Alterra Limited

Alterra is developer of the Carpenters avocado project located between Manjimup and Pemberton in Western Australia's south-west.

The Carpenters Project currently consists of circa 100ha of Hass avocados represented by an initial Stage 1 (5ha) planting in 2020, followed by Stage 2 planting (2021) (7ha) and Stage 3 planting (85ha)(2023).

Alterra is also a 15% shareholder in Carbon Conscious Investments Limited, which manages large scale projects registered with the Clean Energy regulator that generate Australian Carbon Credit Units.

Alterra continues to assess additional horticultural opportunities to add value for shareholders.

Visit alterra.com.au for more information

Forward Looking Statements

This announcement contains forward-looking statements that involve risk and uncertainties. Indications of, and guidelines or outlook on, financial position and returns, performance, targets, timelines, estimates and assumptions in respect of production, prices, operating and other costs, capital expenditures and development timelines are forward looking statements. These statements are based on an assessment of present economic and operating conditions, and on a number of assumptions and estimates regarding future events and actions that, while considered reasonable as at the date of this announcement are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the Company, the directors and management. We cannot and do not give any assurance that the results, performance or achievements expressed or implied by the forward-looking statements contained in this announcement will actually occur and readers are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements are subject to various risk factors that could cause actual events or results to differ materially from the events or results estimated, expressed or anticipated in these statements.

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Alterra Limited

ABN

20129035221

Quarter ended ("current quarter")

30 September 2023

| Consolidated statement of cash flows | Current quarter \$A'000 | Year to date (12 months) \$A'000 |
|---|------------------------------------|---|
| 1. Cash flows from operating activities | | |
| 1.1 Receipts from customers | 144 | 525 |
| 1.2 Payments for | | |
| (a) research and development | - | - |
| (b) product manufacturing and operating costs | (81) | (503) |
| (c) advertising and marketing | - | - |
| (d) leased assets | (80) | (763) |
| (e) staff costs | (185) | (1,302) |
| (f) administration and corporate costs | (240) | (1,532) |
| 1.3 Dividends received (see note 3) | - | - |
| 1.4 Interest received | - | - |
| 1.5 Interest and other costs of finance paid | (96) | (186) |
| 1.6 Income taxes paid | - | - |
| 1.7 Government grants and tax incentives | - | 912 |
| 1.8 Other (GST refunds) | - | 276 |
| 1.9 Net cash from / (used in) operating activities | (538) | (2,573) |
| 2. Cash flows from investing activities | | |
| 2.1 Payments to acquire or for: | | |
| (a) entities | - | - |
| (b) businesses | - | - |
| (c) property, plant and equipment | (237) | (2,226) |
| (d) investments | - | - |
| (e) intellectual property | - | - |
| (f) other non-current assets | - | - |

| Consolidated statement of cash flows | | Current quarter \$A'000 | Year to date (12 months) \$A'000 |
|--------------------------------------|---|----------------------------|--|
| 2.2 | Proceeds from disposal of: | | |
| | (a) entities | - | - |
| | (b) businesses | - | - |
| | (c) property, plant and equipment | - | - |
| | (d) investments | - | - |
| | (e) intellectual property | - | - |
| | (f) other non-current assets | - | - |
| 2.3 | Cash flows from loans to other entities | - | - |
| 2.4 | Dividends received (see note 3) | - | 263 |
| 2.5 | Other (provide details if material) | - | - |
| 2.6 | Net cash from / (used in) investing activities | (237) | (1,963) |

| | | | |
|-------------|---|----------|--------------|
| 3. | Cash flows from financing activities | | |
| 3.1 | Proceeds from issues of equity securities (excluding convertible debt securities) | - | - |
| 3.2 | Proceeds from issue of convertible debt securities | - | - |
| 3.3 | Proceeds from exercise of options | - | - |
| 3.4 | Transaction costs related to issues of equity securities or convertible debt securities | - | - |
| 3.5 | Proceeds from borrowings | - | 3,700 |
| 3.6 | Repayment of borrowings | - | - |
| 3.7 | Transaction costs related to loans and borrowings | - | (15) |
| 3.8 | Dividends paid | - | - |
| 3.9 | Other (provide details if material) | - | - |
| 3.10 | Net cash from / (used in) financing activities | - | 3,685 |

| | | | |
|-----------|--|-------|---------|
| 4. | Net increase / (decrease) in cash and cash equivalents for the period | | |
| 4.1 | Cash and cash equivalents at beginning of period | 2,269 | 2,345 |
| 4.2 | Net cash from / (used in) operating activities (item 1.9 above) | (538) | (2,573) |
| 4.3 | Net cash from / (used in) investing activities (item 2.6 above) | (237) | (1,963) |

| Consolidated statement of cash flows | | Current quarter \$A'000 | Year to date (12 months) \$A'000 |
|--------------------------------------|---|----------------------------|--|
| 4.4 | Net cash from / (used in) financing activities (item 3.10 above) | - | 3,685 |
| 4.5 | Effect of movement in exchange rates on cash held | - | - |
| 4.6 | Cash and cash equivalents at end of period | 1,494 | 1,494 |

| 5. | Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts | Current quarter \$A'000 | Previous quarter \$A'000 |
|-----|---|----------------------------|-----------------------------|
| 5.1 | Bank balances | 1,142 | 1,917 |
| 5.2 | Call deposits | - | - |
| 5.3 | Bank overdrafts | - | - |
| 5.4 | Other (Restricted term deposit) | 352 | 352 |
| 5.5 | Cash and cash equivalents at end of quarter (should equal item 4.6 above) | 1,494 | 2,269 |

| 6. | Payments to related parties of the entity and their associates | Current quarter \$A'000 |
|-----|--|----------------------------|
| 6.1 | Aggregate amount of payments to related parties and their associates included in item 1 (director related remuneration and salaries in accordance with employment and contractor agreements and approved by the remuneration committee) | 126 |
| 6.2 | Aggregate amount of payments to related parties and their associates included in item 2 | - |

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.

| | | | |
|-----------|---|---|--|
| 7. | Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity.</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i> | Total facility amount at quarter end \$A'000 | Amount drawn at quarter end \$A'000 |
| 7.1 | Loan facilities | 3,700 | 3,700 |
| 7.2 | Credit standby arrangements | - | - |
| 7.3 | Other (please specify) | - | - |
| 7.4 | Total financing facilities | 3,700 | 3,700 |
| 7.5 | Unused financing facilities available at quarter end | | - |
| 7.6 | Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well. | | |
| | NAB funding of \$3.7m secured against assets of the company and a mortgage and over the Carpenters Project lease with a right of entry to leasehold premises at Carpenters. The loan term is 2 years and matures in February 2025 with interest charged at 9.25% per annum. | | |

| | | |
|-----------|--|----------------|
| 8. | Estimated cash available for future operating activities | \$A'000 |
| 8.1 | Net cash from / (used in) operating activities (item 1.9) | (538) |
| 8.2 | Cash and cash equivalents at quarter end (item 4.6) | 1,494 |
| 8.3 | Unused finance facilities available at quarter end (item 7.5) | - |
| 8.4 | Total available funding (item 8.2 + item 8.3) | 1,494 |
| 8.5 | Estimated quarters of funding available (item 8.4 divided by item 8.1) | 2.7 |
| | <i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i> | |
| 8.6 | If item 8.5 is less than 2 quarters, please provide answers to the following questions: | |
| 8.6.1 | Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not? | |
| | Answer: N/A | |
| 8.6.2 | Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful? | |
| | Answer: N/A | |
| 8.6.3 | Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis? | |
| | Answer: N/A | |
| | <i>Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.</i> | |

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

31 October 2023

Mark Clements
Company Secretary

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.