

31 October 2023

Investor Presentation and Investor Meetings

Philadelphia and Phoenix US, 31 October 2023: Clinical dermatology company, Botanix Pharmaceuticals Limited (ASX: BOT, “Botanix” or “the Company”), is pleased to provide a copy of its updated investor presentation as attached to this release.

Senior leadership from the Company will be meeting with investors in Australia this week, to update them on the progress of *Sofdra*[™] towards resubmission of the NDA and planned approval in mid-CY 2024.

The investor presentation highlights the significant activity undertaken by the Botanix team in the last month, since the FDA provided feedback regarding the Instructions for Use for *Sofdra* and minor updates required for resubmission of the NDA. The presentation also outlines the activities being undertaken to prepare for launch, following the recent engagement of our telehealth partner UpScript Health.

Release authorised by

Vince Ippolito

Executive Chairman

About Botanix Pharmaceuticals

Botanix Pharmaceuticals Limited (ASX:BOT) is a dermatology company based in Philadelphia and Phoenix (US) which is progressing its lead product SOFDRA for the treatment of primary axillary hyperhidrosis, through FDA approval. FDA is planning for a resubmission of the NDA for *Sofdra* in 1Q CY 2024 with approval targeted for mid-CY 2024. Sofpironium Bromide is positioned to be a leading first line and second line therapy and potentially represents a safe and effective new option for patients.

The Company also has a pipeline of other products in late-stage clinical studies for the treatment of moderate to severe rosacea (successful Phase 1b/2 study in 4Q 2022), dermatitis and acne respectively. Botanix is also developing a topical antimicrobial product for the eradication of bacteria on the skin surface, initially in patients who are undergoing hemodialysis. To learn more please visit: <http://www.botanixpharma.com/>

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Investor Update

October 2023

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Botanix – Accelerating towards commercialization of SOFDRA™

DERMATOLOGY FOCUS

New treatments for underserved common skin diseases, with a first focus on excessive sweating (“primary axillary hyperhidrosis”)

TOPICALLY DRIVEN

Targeting key indications with topical (gel) treatments that are safe, well tolerated and validated with clinical efficacy

WORLD CLASS TEAM

US-based team that have been responsible for successful development and commercial launches of more than 30 dermatology drugs

NEW PRODUCT “SOFDRA”

SOFDRA is the first and only new chemical entity for primary axillary hyperhidrosis (5% product already approved in Japan with solid sales)¹

TARGETING MID-24 FDA APPROVAL

Submission of final component required for approval (the ‘Instructions for Use’) on target for Q1 CY2024, targeting FDA approval in mid-CY2024

World class board and management team

Developed, secured approval for and commercialised over 30 successful dermatology products



VINCE IPPOLITO
Executive Chairman

- COO of Anacor and Medicis; former President Dermavant; more than 17 years at Novartis
- More than 35 years experience in pharma with 20+ years within dermatology



HOWIE MCKIBBON
Chief Executive Officer

- Former SVP Commercial of Dermavant, Anacor and Medicis
- 20+ years working in dermatology—launched more than 15 brands and managed over 35 dermatology products



DR PATRICIA WALKER
Chief Medical Adviser

- Former President and head R&D Brickell Biotech
- Former CMO/CSO at Kythera, Inamed and Allergan Medical responsible for multiple products including Botox and Tazorac



MATT CALLAHAN
Board Executive Director

- Serial founder and ex-investment director of two venture capital firms in life sciences
- Developed four products through FDA approval and launch



DR BILL BOSCH
Board Director

- 30+ years experience in pharma industry
- Co-inventor of SoluMatrix™ drug delivery technology and NanoCrystal® Technology



ANTHONY ROBINSON
VP of Development

- Recently Vice President R&D at Advicenne
- Senior leadership roles at Aquestive Therapeutics, Intromune and Shire Pharmaceuticals



DR JACK HOBLITZELL
SVP Pharmaceutical Development

- 30+ years leading world-class technical operations
- Senior leadership roles at Assertio Therapeutics, Pfizer, King, Ivax and Teva



DR IRA LAWRENCE
Clinical and Regulatory Adviser

- 30+ years of senior level leadership experience within the global pharmaceutical and medical device industries
- Former SVP R&D Medicis, Astellas and Fujisawa

Corporate Overview

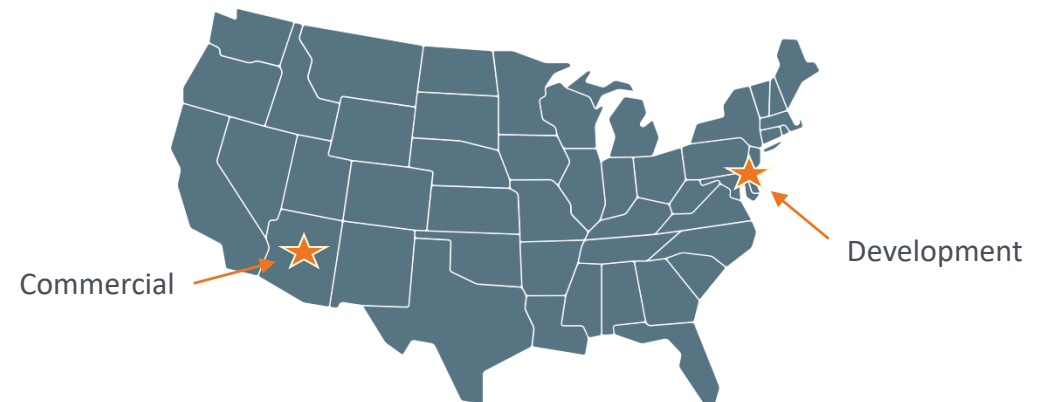
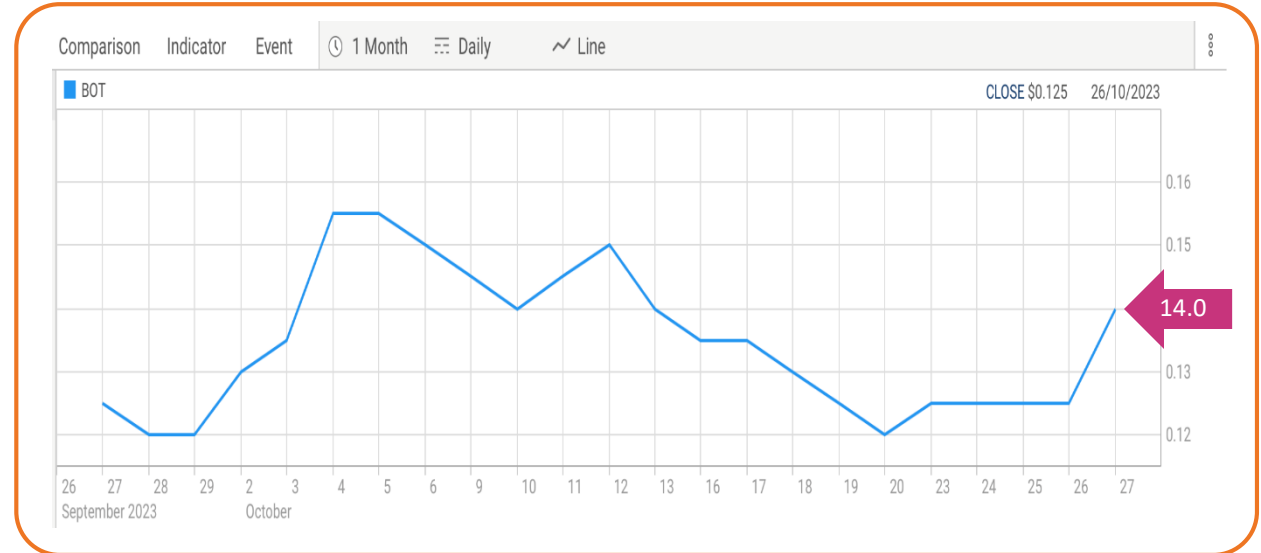
Well-funded to FDA approval, supported by leading life science institutional investors

ASX: BOT TRADING INFORMATION

| | |
|------------------------------|----------------|
| Share price | A\$0.14 |
| 6-month low / high | A\$0.052/0.21 |
| Shares outstanding | 1,421,196,813 |
| Market Capitalization | A\$199m |
| Cash (30 Sep 2022) | A\$ 6.8m |
| Debt (30 Sep 2022) | Nil |

SUBSTANTIAL SHAREHOLDERS

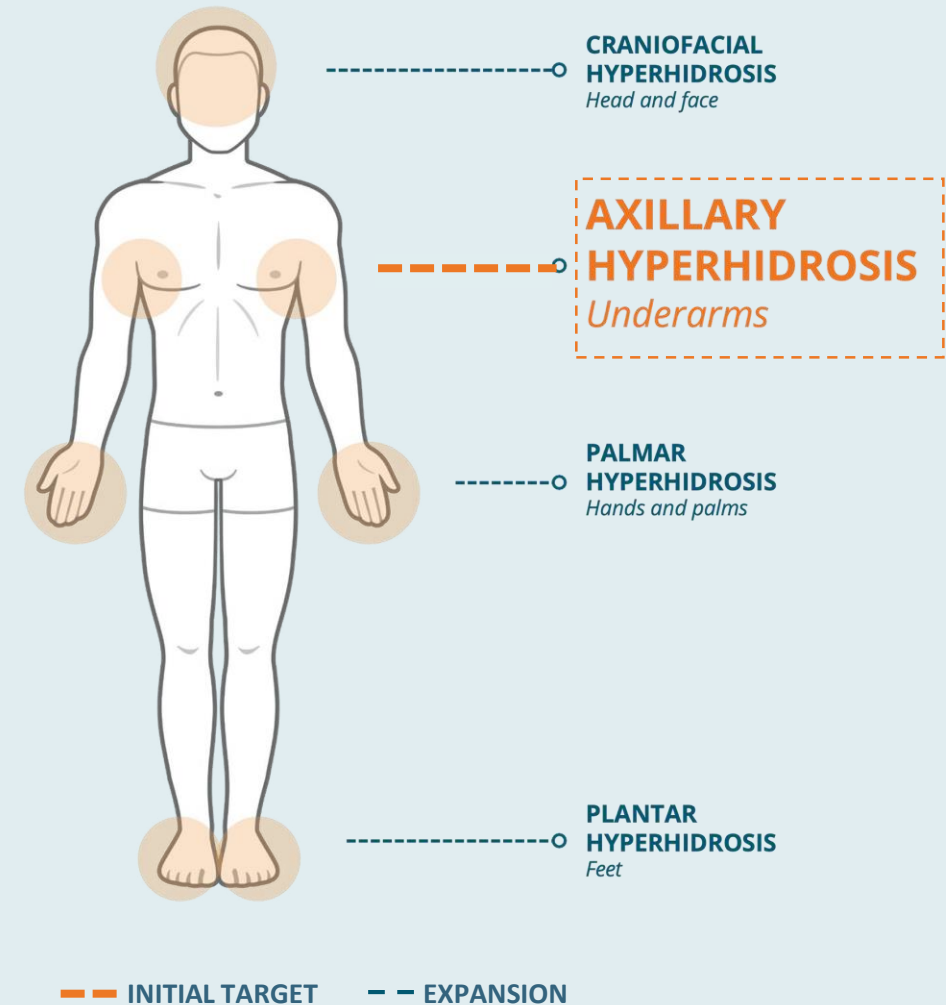
| Shareholder | % |
|----------------------|-------|
| Antares Capital | 9.0% |
| Board and Management | 7.6% |
| Top 20 | 34.3% |



Hyperhidrosis

A medical condition where excessive sweating occurs beyond what is needed to maintain normal body temperature

- ❖ Hyperhidrosis affects ~16M people in the US¹
- ❖ Results from overstimulation of the nervous system (a physiological not psychological condition)¹
- ❖ 90% of axillary (underarm) patients also have it in a second region¹
- ❖ The most common age of onset for axillary hyperhidrosis patients is 12–17²
- ❖ **Market for treatments is ~\$US1.6B per annum—projected to grow to \$US2.8B by 2030²**



FREQUENTLY
CHANGE
CLOTHES



FRESHEN UP
BY WIPING OR
BATHING



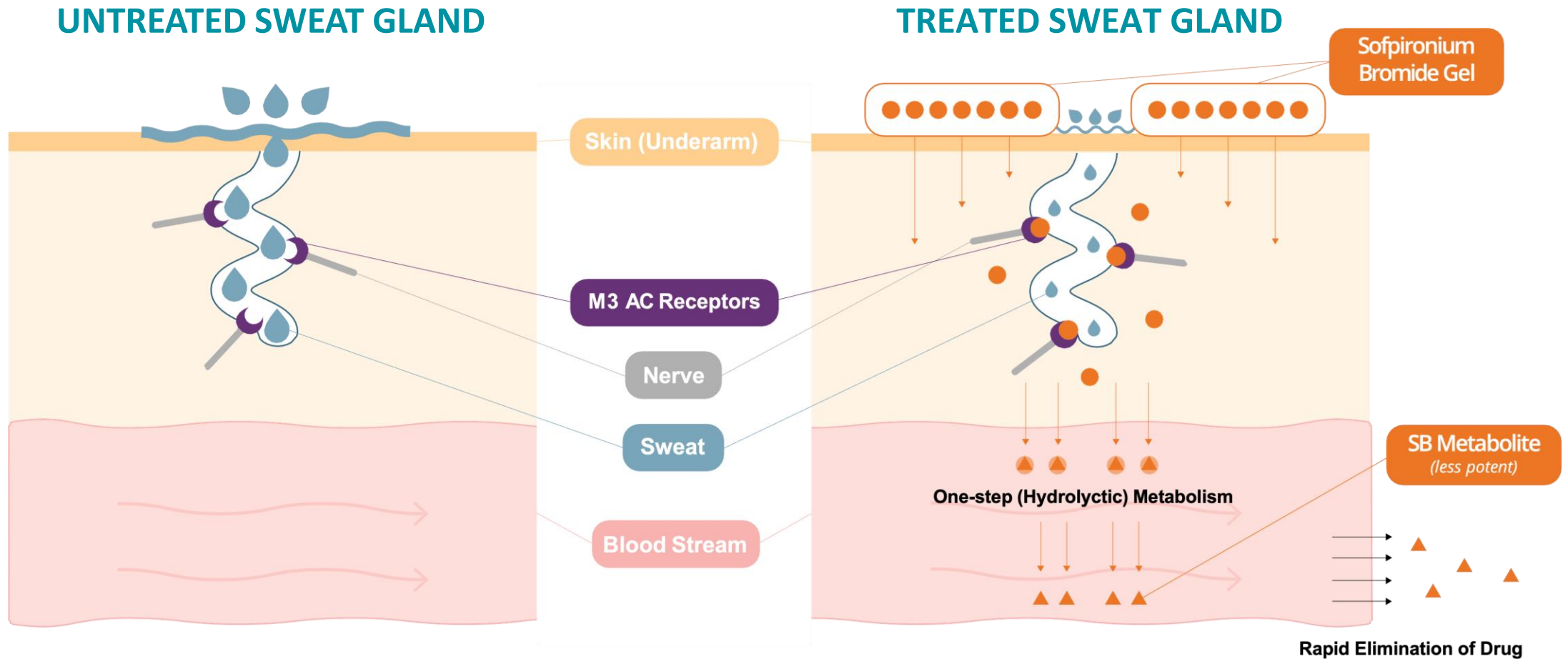
PLACE NAPKINS OR
PADS UNDER THEIR
ARMS OR THEIR
POCKETS



HIDE UNDER
DARK-COLOURED,
BULKY CLOTHES

Sofdra™ mechanism of action

Blocks sweat gland receptors and rapidly degrades for excretion



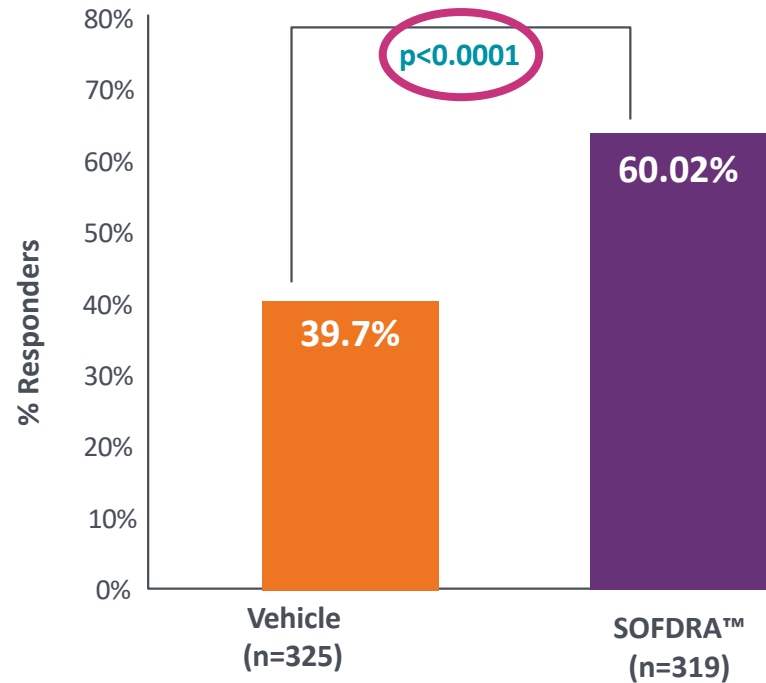
M3 AC Receptors = Muscarinic Acetylcholine Receptors which regulate the function of sweat glands

SB Metabolite = Sofpironium Bromide is converted into a less active form to help minimize side effects

Both Phase 3 clinical study co-primary endpoints were highly statistically significant

POOLED DATA (CARDIGAN I AND II)

≥2-point improvement in HDSM-Ax-7 from baseline to end of treatment¹

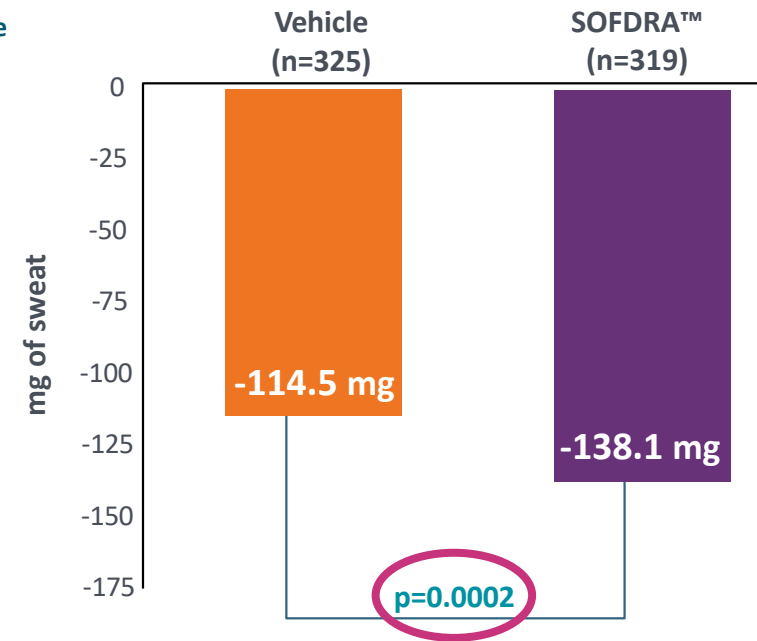


SB = Sofpironium Bromide

HDSM-Ax-7 scale measures patient reported severity of axillary (underarm) hyperhidrosis

POOLED DATA (CARDIGAN I AND II)

GSP change from baseline to end of treatment¹



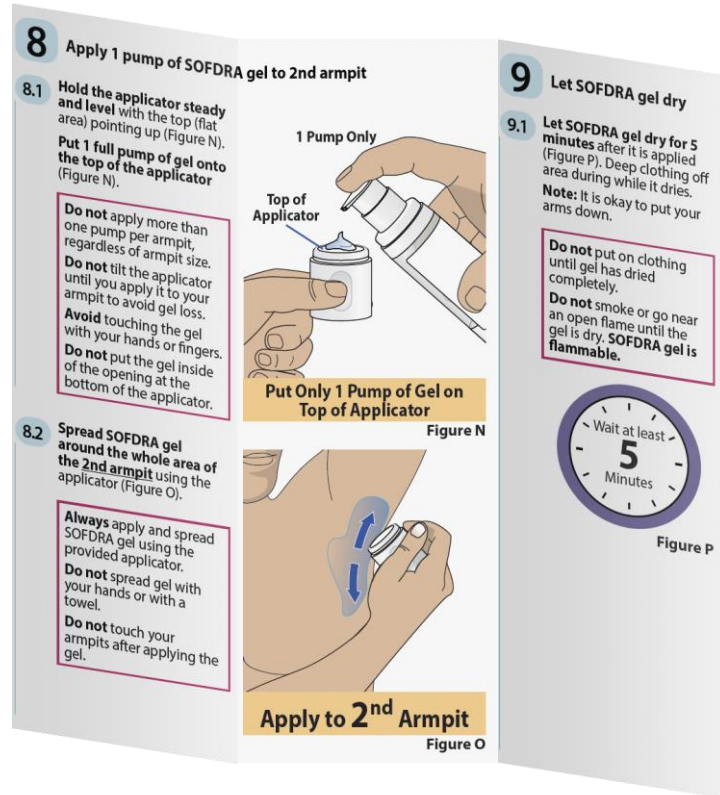
GSP (Gravimetric Sweat Production) is an objective measurement of underarm sweat production (mg/ 5 min)

FDA Communication

Efficacy, safety and manufacturing all acceptable, one issue to address - patient use instructions

- ❖ The only area identified by FDA was related to the patient *Instructions for Use*
- ❖ No efficacy, safety, or manufacturing issues were raised, and no additional clinical studies are required by FDA to support NDA approval
- ❖ No new review issues are anticipated as part of the resubmission review and the requested activities can be quickly addressed
- ❖ Botanix will meet with FDA in November/December to confirm resubmission guidance
- ❖ On track to resubmit the NDA by early Q1 CY2024, with a target approval of mid-CY2024
- ❖ Anticipated delay in launch from 1Q CY2024 of 3-6 months, with no change in large market opportunity

Instructions for Use revision – well advanced and on target



Instructions For Use

- ❖ Revised the Instructions For Use to further simplify the guidance for application ✓
- ❖ Updated bottle label and carton to prominently display “wash hands with soap and water immediately after use” ✓
- ❖ Conducted a *pilot* human factors study to demonstrate the revised Instructions For Use are reliably followed ✓
- ❖ Filed an end-of-review meeting request with FDA to be held end of November/start of December CY 2023 ✓
- ❖ Preparing to commence human factors *validation* study to confirm revised Instructions for Use are reliably followed underway
- ❖ Preparing resubmission to FDA once completed study results are available targeted for early Q1 CY2024 underway

Commercial preparation for Sofdra™ launch

Sofdra™ launch strategy

Rapidly establish Sofdra as a safe and effective first-line topical treatment of primary axillary hyperhidrosis, in patients 9 years of age and older

- Drive dermatology adoption through comprehensive engagement around a compelling clinical story
- Engage and motivate patients to take control of their hyperhidrosis and visit a physician for appropriate diagnosis and prescription
- Ensure favorable coverage with payers
- Provide patient access and immediate fulfillment through telemedicine and a dedicated pharmacy network, to drive trial and usage
- Hire and train a highly effective sales force and target accordingly

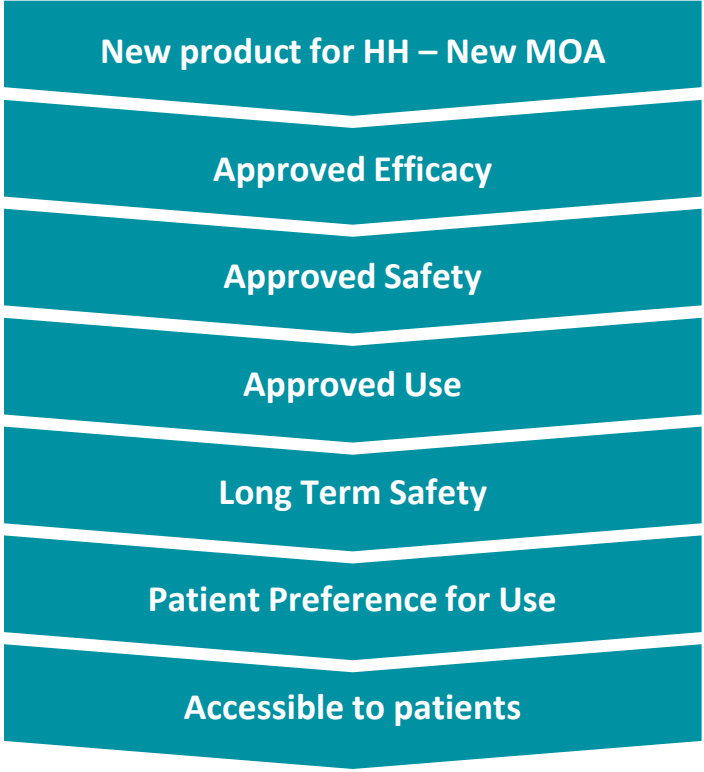
Significant opportunity for a new topical agent with class leading efficacy and safety



Due to its significant psychological impact, 54% of respondents suffering from hyperhidrosis say that they would pay anything for a treatment to stop their excessive sweating¹

Tactics grounded on tested product position and messages

DRAFT HIGH-LEVEL STORY FLOW



CORE VISUAL AID

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Sofpironium Bromide Mechanism of Action

UNTREATED SWEAT GLAND vs TREATED SWEAT GLAND

Important Safety Information
 Ihil mincipidi velessi satur? Riberum sandigeni odi ditatio ssitit, ilamen denibus, nat quia num nobilitatum

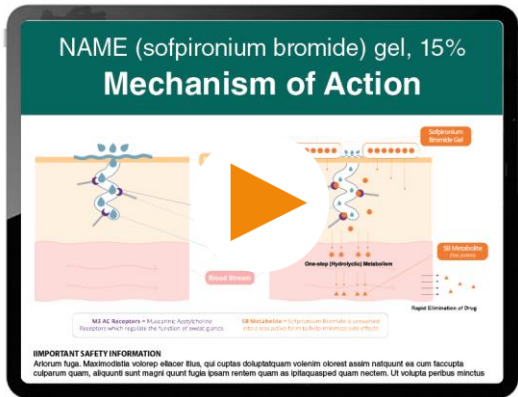
See Important Safety Information. See Full Prescribing Information.

NAME
 (sopironium bromide) gel, 15%

eDetail format

Sales force effectively convey story & provide opportunity for trial

eDETAIL WITH MOA ANIMATION



Digital platform to contain approved information to facilitate field force communication with physicians

PLACEBO DEMO AND VIDEO DEMO



Aim to provide placebo product for every sales representative to demonstrate ease of use and provide video demo at launch



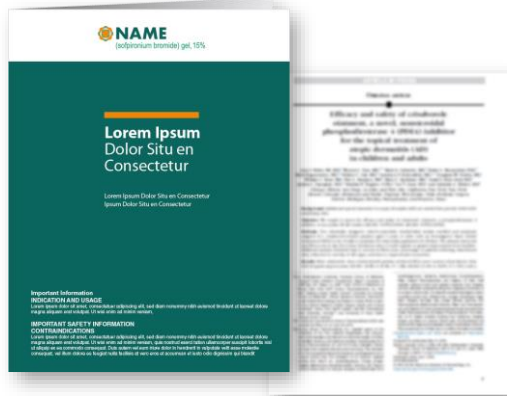
LEAVE-BEHIND

Consolidated Sales Aid style brochure that effectively conveys the story

Engagement with dermatologists supported by nonpersonal tactics

CLINICAL RE-PRINT

Arm field force with data



Article reprint with branded cover to facilitate early interactions with dermatologists

WEBSITE

Support field force interactions through print/digital channels



Provide full information on including core data and other dermatology resources to increase brand awareness

JOURNAL AD



Print and digital journal advertisements create and reinforce awareness among dermatologists

BANNER ADS



Strategically placed banner ads, to drive physicians to branded website

Tactics will provide information across multiple platforms

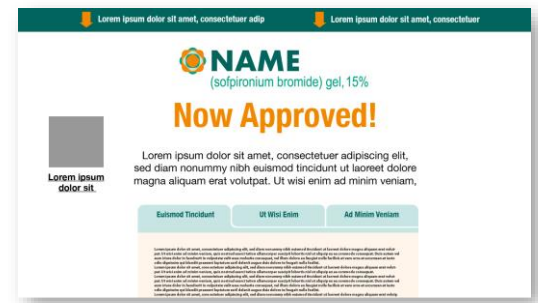
Drive brand awareness of approval and provide resources to patients seeking further information

PR



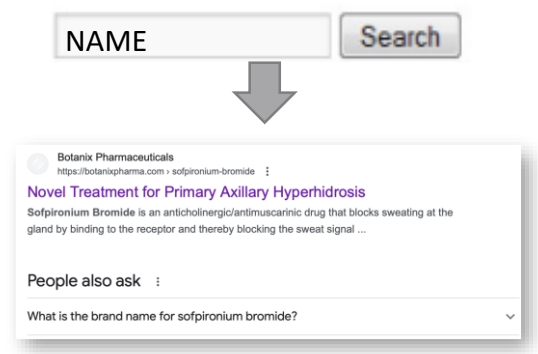
Drive positive and widespread discussion at FDA approval to establish a important new treatment option for primary axillary hyperhidrosis

“Now Approved” website



Responsive website compatible across desktop and mobile, including prescribing information, press release, important safety information, and communications opt-in

SEO, SEM



Support of branded keywords for physician and consumer focused ads served

Opt-Ins

- Yes, tell me when NAME gel is available
- Let me know when I can use telemedicine
- Send me product updates

Build awareness and motivate patients to sign up to be receive updates

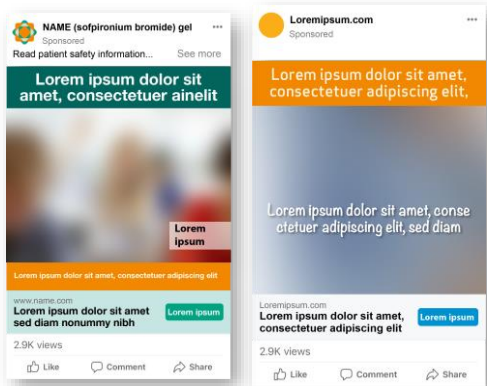
Engage consumers where they are already active

Launch integrated DTC campaign to drive targeted awareness and motivate patients to take action; drive rapid uptake of prescriptions

DIGITAL



Branded banner ads and updated website
Customized branded banner ads that drive target to website and online self-test



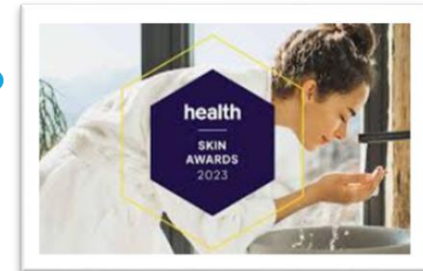
Branded/unbranded social media
Connect with patients and create a community

TRADITIONAL



Branded campaign ads
Advertisements designed for direct response placed in strategically targeted print/digital publications

PR



Drive positive discussion and coverage in consumer media. Strengthen relationships with community influencers. Establish BotaniX as a leader and partner to the HH community

Ensuring favorable Payer coverage leading up to and post launch

Maximize coverage through strategic contracting

Pre-Approval Period

Confirm anticipated Payer management

- ❖ Confirm current management approach for HH therapies
- ❖ Identify potential contracting opportunities
- ❖ Clinical presentations as requested

PDUFA–Launch Period

Execute contracts

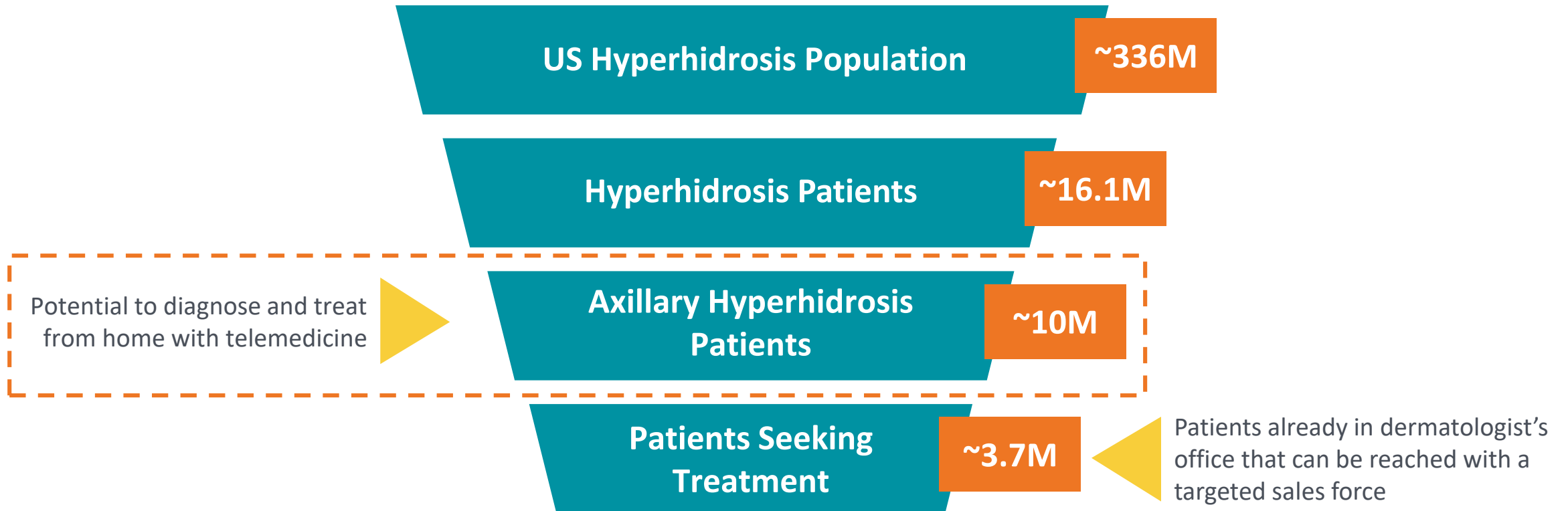
- ❖ Pricing and Product Fact Sheet
- ❖ Formulary kit
- ❖ Sales force training materials (Implementation Guides)
- ❖ Execute contracts with prioritized Payer accounts

Post-Launch Period

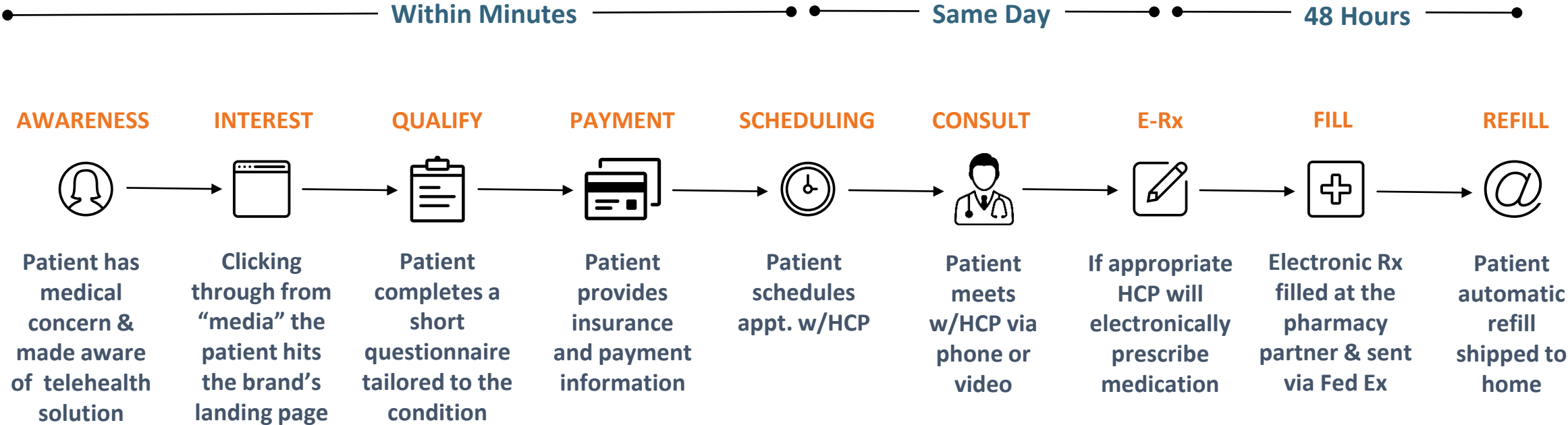
Contract for Favorable Coverage and Support Pull-Through

- ❖ Capitalize on formulary “wins” with sales force
- ❖ Continue discussions and execute contracts with prioritized accounts

Digital strategy—expands the addressable patient population



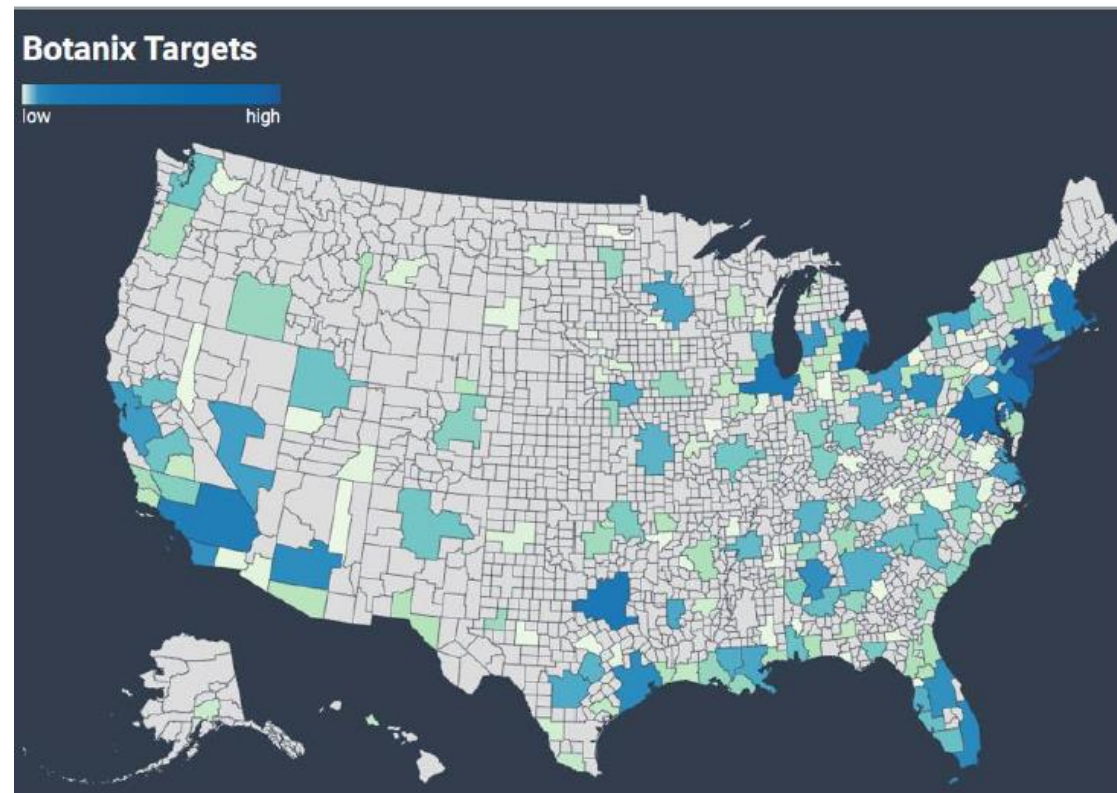
Telehealth experience significantly speeds time to therapy



MOVE FROM THE CURRENT STATE OF WEEKS / MONTHS TO HOURS FOR A PRESCRIPTION

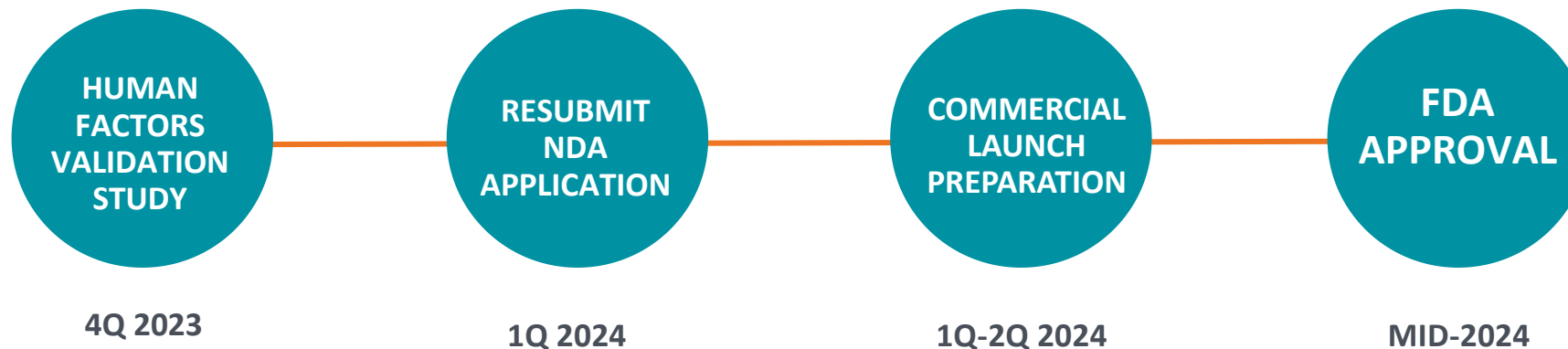
Target most productive prescribers & expand reach via digital

- ❖ Rapid scale-up of a new 20 - 30 rep field force to reach 4,500 high prescribing dermatologists
- ❖ Top sales professionals identified
- ❖ Recruiting ongoing for post approval start



Focused pre-launch period ahead

- ❖ FDA submission on track for 1Q CY2024, with approval targeted for mid-CY2024
- ❖ Only remaining issue to be addressed for FDA approval relates to patient Instructions for Use – no efficacy, safety or manufacturing issues
- ❖ Commercial preparation accelerating, given de-risking of FDA approval
- ❖ Company is funded to approval and has multiple commercialization options



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Investor Update

October 2023