



Fatfish Group Limited
(ACN 004 080 460)
Level 4, 91 William Street
Melbourne VIC 3000
Australia

www.fatfish.co

31 October 2023

ASX and Media Announcement

Quarter Ended 30 September 2023 -79% Reduction in Operating Cash Outflow

Fatfish Group Ltd ("**Fatfish**" or the "**Company**") is pleased to provide the quarterly summary of its activities for the quarter ended 30 September 2023 ("**Quarter**").

During the Quarter, Fatfish experienced a slight decrease in cash receipts, with a total of cash receipt of A\$0.7 million, compared to A\$1.0 million in the preceding quarter. Despite this, we are pleased to report that diligent efforts have been made to enhance the efficiency of our operating activities. As a result, net cash utilised in operating activities was notably reduced to A\$95,000, representing a significant **79% reduction** from the A\$450,000 recorded in the previous quarter.

Management remains steadfast in its commitment to fostering high-quality revenue streams and has been actively engaged in the implementation of cost review measures aimed at achieving profitability.

Business Overview

The company's fintech business held via Asean Fintech Group continues to see growth in its payment gateway business which saw A\$665 million worth of transactions transacted during the Quarter.

Carewise - a new healthcare digital insurance product launched by the Asean Fintech Group receives endorsement from its partnered insurance provider and regulators and is soft-launched during the Quarter.

Fatberry has introduced new general insurance products during the Quarter and automated many of its inbound enquiry using AI technology.

In addition, the Group has formed an AI Incubation Team within the Group to explore and incubate potential businesses using AI technologies.



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Listing Rule 4.7C.1

In accordance with Listing Rule 4.7C.1, a summary of the net cash operating cash outflows for the quarter ended 30 September 2023 are as follows:

| | |
|---|-----------|
| Receipts from customers | \$680,000 |
| Interest received | \$1,000 |
| Payments for: | |
| Product manufacturing and operating costs | \$376,000 |
| Advertising and marketing | \$1,000 |
| Staff costs | \$261,000 |
| Administration and corporate costs | \$130,000 |
| Interest and other costs of finance paid | \$8,000 |

Listing Rule 4.7C.3

In accordance with Listing Rule 4.7C.3 under Item 6 of the Company's Appendix 4C of the cash flow report for the quarter, it has been reported that payments to Related Parties are approximately \$9,000.

The Company's Appendix 4C statement is herein attached at the back of this announcement.

This announcement has been authorised by the Board of Directors of FFG.

— END —

About Fatfish Group Limited

Fatfish Group Limited (**ASX: FFG**) ("**FFG**" or the "**Company**") is a publicly traded tech venture firm with businesses in Southeast Asia and internationally, with interests in building ventures across fintech, gaming and other tech-related entities.

FFG owns a majority stake in Abelco Investment Group AB (NGM: ABIG), which is traded on the Swedish exchange, Nordic Growth Market. FFG and Abelco operate from innovation hubs located in Kuala Lumpur, Singapore and Stockholm.

For more details, email ir@fatfish.co or visit www.fatfish.co.

Appendix 4C
Quarterly cash flow report for entities
subject to Listing Rule 4.7B

Name of Entity

| |
|-----------------------|
| FATFISH GROUP LIMITED |
|-----------------------|

ABN

| |
|----------------|
| 88 004 080 460 |
|----------------|

Quarter ended ("current quarter")

| |
|-------------------|
| 30 SEPTEMBER 2023 |
|-------------------|

| Consolidated Statement of cash flows | Current quarter \$A'000 | Year to date (9 months) \$A'000 |
|---|------------------------------------|--|
| 1. Cash flows from operating activities | | |
| 1.1 Receipts from customers | 680 | 2,959 |
| 1.2 Payments for | | |
| (a) research and development | - | - |
| (b) product manufacturing and operating costs | (376) | (2,448) |
| (c) advertising and marketing | (1) | (14) |
| (d) leased assets | - | - |
| (e) staff costs | (261) | (964) |
| (f) administration and corporate costs | (130) | (463) |
| 1.3 Dividends received (see note 3) | - | - |
| 1.4 Interest received | 1 | 3 |
| 1.5 Interest and other costs of finance paid | (8) | (29) |
| 1.6 Income taxes paid | - | - |
| 1.7 Government grants and tax incentives | - | - |
| 1.8 Other (provide details if material) | - | - |
| 1.9 Net cash from/(used in) operating activities | (95) | (956) |

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

| | Current quarter \$A'000 | Year to date (9 months) \$A'000 |
|---|----------------------------|------------------------------------|
| 2. Cash flows from investing activities | | |
| 2.1 Payments to acquire: | | |
| (a) entities | - | - |
| (b) businesses | - | - |
| (c) property, plant and equipment | - | (25) |
| (d) investments | - | - |
| (e) intellectual property | - | - |
| (f) other non-current assets | - | - |
| 2.2 Proceeds from disposal of: | | |
| (a) entities | - | - |
| (b) businesses | - | - |
| (c) property, plant and equipment | - | - |
| (d) investments | - | - |
| (e) intellectual property | - | - |
| (f) other non-current assets | - | - |
| 2.3 Cash flows from loans to other entities | - | 297 |
| 2.4 Dividends received (see note 3) | - | - |
| 2.5 Other (provide details if material) | - | (23) |
| 2.6 Net cash from/(used in) investing activities | - | 249 |

| | Current quarter \$A'000 | Year to date (9 months) \$A'000 |
|---|----------------------------|------------------------------------|
| 3. Cash flows from financing activities | | |
| 3.1 Proceeds from issues of equity securities (excluding convertible debt securities) | - | 1,295 |
| 3.2 Proceeds from issue of convertible debt securities | - | - |
| 3.3 Proceeds from exercise of options | - | - |
| 3.4 Transaction costs related to issues of equity securities or convertible debt securities | - | - |
| 3.5 Proceeds from borrowings | - | - |
| 3.6 Repayment of borrowings | - | (647) |
| 3.7 Transaction costs related to loans and borrowings | - | - |
| 3.8 Dividends paid | - | - |
| 3.9 Other - payments for share buyback | - | (1) |
| 3.10 Net cash from/(used in) financing activities | - | 647 |

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

| | Current quarter \$A'000 | Year to date (9 months) \$A'000 |
|---|----------------------------|------------------------------------|
| 4. Net increase/(decrease) in cash and cash equivalents for the period | | |
| 4.1 Cash and cash equivalents at beginning of period | 1,095 | 1,052 |
| 4.2 Net cash from /(used in) operating activities (item 1.9 above) | (95) | (956) |
| 4.3 Net cash from /(used in) investing activities (item 2.6 above) | - | 249 |
| 4.4 Net cash from /(used in) financing activities (item 3.10 above) | - | 647 |
| 4.5 Effect of movement in exchange rates on cash held | (11) | (3) |
| 4.6 Effect on deconsolidation of subsidiaries that have been deemed investment entities | - | - |
| 4.7 Cash and cash equivalents at end of period | 989 | 989 |

| | Current quarter \$A'000 | Previous quarter \$A'000 |
|--|----------------------------|-----------------------------|
| 5. Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts. | | |
| 5.1 Bank balances | 989 | 1,095 |
| 5.2 Call deposits | - | - |
| 5.3 Bank overdrafts | - | - |
| 5.4 Other (provide details) | - | - |
| 5.5 Cash and cash equivalents at end of quarter (should equal item 4.6 above) | 989 | 1,095 |

6. Payments to related parties of the entity and their associates

- 6.1 Aggregate amount of payments to related parties and their associates included in item 1
- 6.2 Aggregate amount of payments to related parties and their associates included in item 2

| Current quarter \$A'000 |
|----------------------------|
| 9 |
| - |

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

| 7. Financing Facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity</i> <i>Add notes as necessary for an understanding of the sources of finance available to the entity.</i> | Total facility amount at quarter end \$A'000 | Amount drawn at quarter end \$A'000 |
|--|---|--|
| 7.1 Loan facilities | - | |
| 7.2 Credit standby arrangements | - | - |
| 7.3 Other (please specify) | 8,000 | 8,000 |
| 7.4 Total financing facilities | 8,000 | 8,000 |

7.5 Unused financing facilities available at quarter end -

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

The Company entered into a definitive legally binding agreement with US based Arena Investors, LP for the issuance of up to \$8 million convertible notes. Salient terms of the Notes are as follows:

(i) To be drawn 1 tranche;

(ii) Investor may elect to convert the Notes at any time up to the Maturity Date, at a conversion price of \$0.07 per Note.

(iii) Maturity date is 12 months from date of issue of the tranche, which shall be extendable upon mutual agreement of the parties, after which the Company shall redeem the relevant Notes in cash, provided that they have not been converted into shares by the Investor; and

(iv) Coupon rate of 1.0% per annum.

| 8. Estimated cash available for future operating activities | \$A'000 |
|--|--------------|
| 8.1 Net cash from/(used in) operating activities (item 1.9) | (95) |
| 8.2 Cash and cash equivalents at quarter end (item 4.6) | 989 |
| 8.3 Unused finance facilities available at quarter end (Item 7.5) | - |
| 8.4 Total available funding (Item 8.2 + Item 8.3) | 989 |
| 8.5 Estimated quarters of funding available (Item 8.4 dividend by Item 8.1) | 10.41 |

8.6 If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not ?

N/A

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

N/A

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis ?

N/A

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Compliance Statement

1. This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
2. This statement gives a true and fair view of the matters disclosed.

Date: 31 October 2023

Authorised by: By the Board of Directors

Notes:

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the {name of board committee - eg *Audit and Risk Committee*}". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system risk management and internal control which is operating effectively.