

ANNUAL GENERAL MEETING

Managing Director and CEO Presentation



01 NOVEMBER 2023

THE FY2023 FINANCIAL YEAR FINISHED STRONGLY



Statutory Revenue
\$383.8m ↑ **+32.4%**
(\$289.8m FY22)

Underlying EBITDA
\$38.1m ↑ **+27.0%**
(\$30.0m FY22)

Underlying NPAT
\$10.5m ↑ **+118.8%**
(\$4.8m FY22)

Capex
\$38.2m ↓ **-31.5%**
(\$55.8m FY22)

Financial Debt
54.1m ↓ **-15.7%**
(\$64.2m FY22)

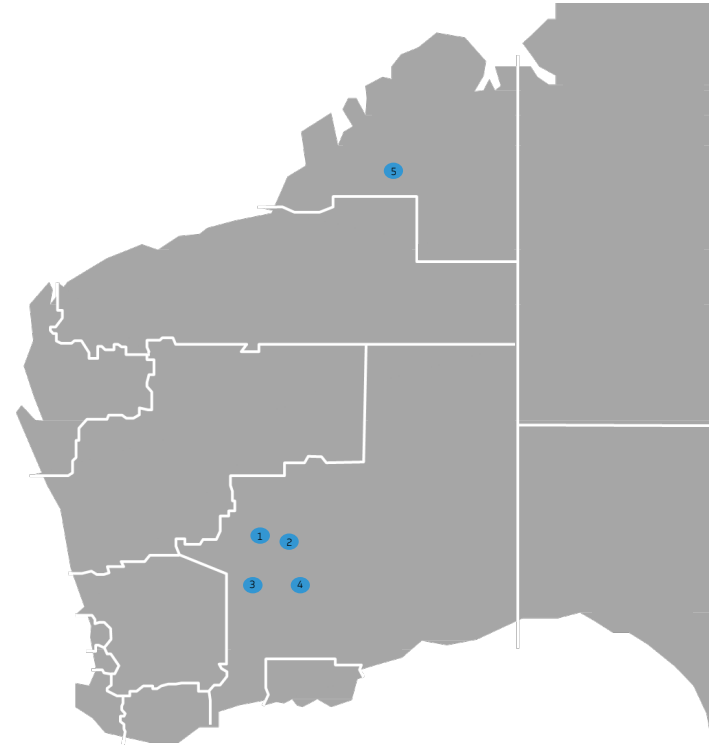
1. Delivered continued strong revenue growth,
2. Increased the number of MLG employees by 30%,
3. Improved our productivity and utilisation of assets,
4. Drove higher margins across the year,
5. Completed the sale of our high-capacity crushing plants,
6. Implemented new systems and management tools,
7. Mobilised new projects,
8. Successfully completed our first open pit mining project,
9. Optimised our portfolio of projects, and
10. Materially reduced our financial debt and strengthened our balance sheet

“Expansion of production across Western Australia’s gold producers and the expanding lithium and base metals developments driving a material increase in demand from our strategically located company owned quarries”.



STRATEGICALLY LOCATED SITES ENSURE ACCESS TO HIGH VOLUME OF CONSTRUCTION MATERIAL

- Materially increasing demand for volume
- Forms key integration with our client needs
- Capacity to expand
- 100% MLG controlled
- Key area of focus for FY2024 in delivery and margin



Material Sources

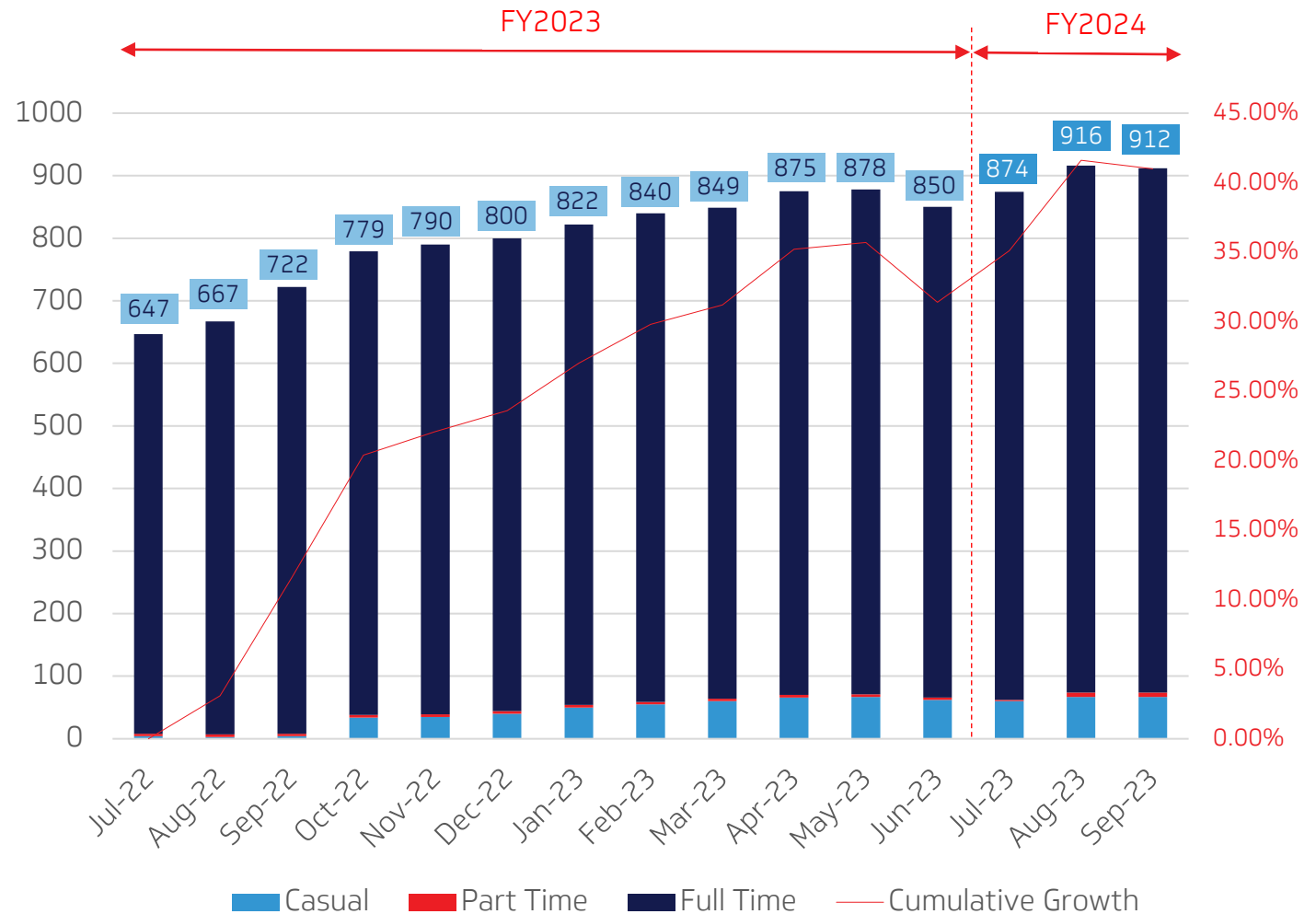
1	Jonah Bore
2	Tarmoola
3	8 Mile
4	Cane Grass
5	Fitzroy Crossing

INCREASE IN HEADCOUNT IS DRIVING IMPROVED PRODUCTIVITY



Higher number of operators and road train drivers increases utilisation of equipment and therefore production volumes which in turn increases revenue

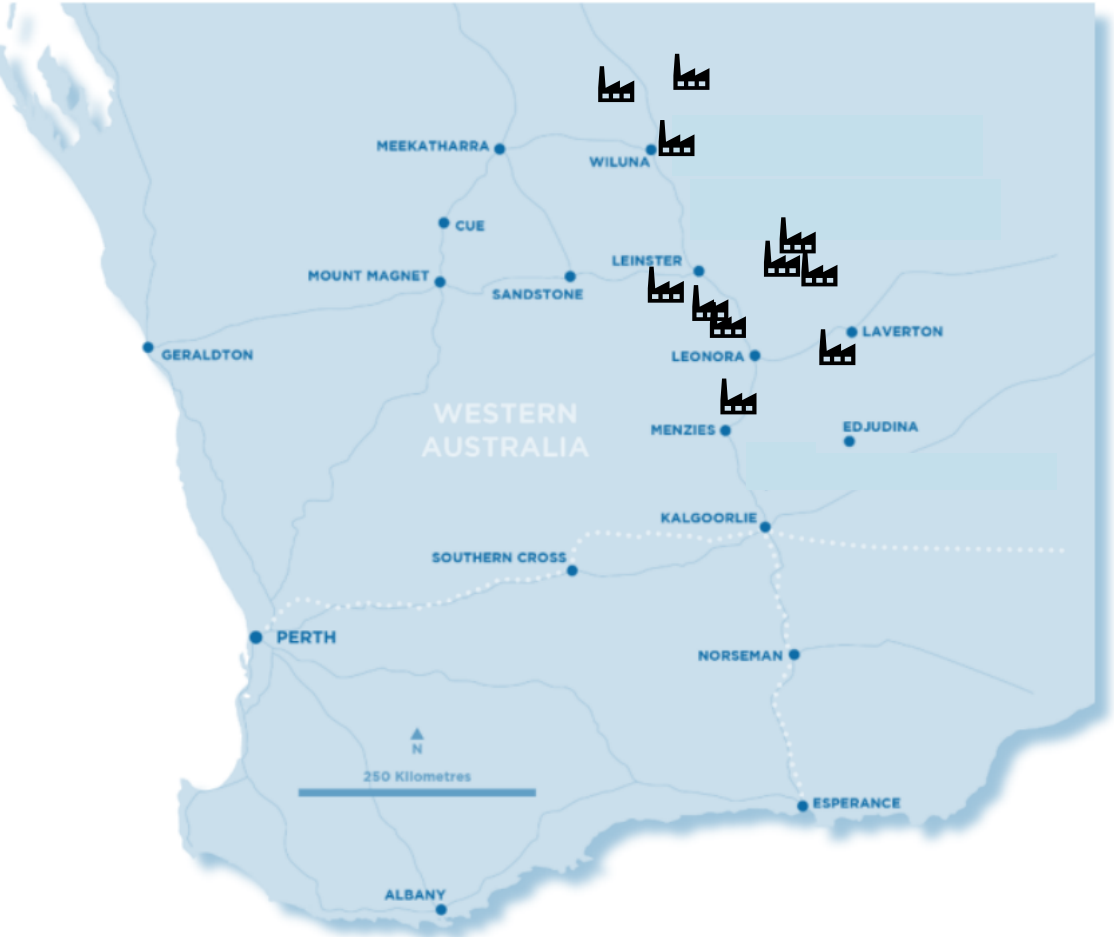
- 40.0% increase in headcount
- New to Industry training program (transition from general freight and civil construction experience to off-road mining standards)
- Dedicated recruitment teams (Domestic and International)
- Turnover in industry continues to remain high



EXPANSION OF PROCESSING CAPACITY DRIVING SIGNIFICANT DEMAND



Leonora and Laverton District



Gold Processing Capacity 10 Years ago **11.5 mtpa** **34.7 mtpa** NOW

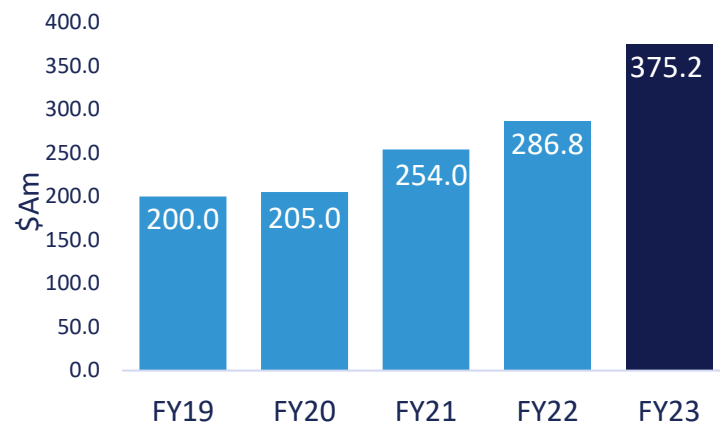
Jundee	Expanded	+1.3m
Wiluna	Same	-
Bellevue	New	+1.8m
Agnew	Expanded	+0.2m
Rosemont	New	+1.5m
Moolart Well	Same	-
Garden Well	New	+5.0m
Mount Morgans	New	+4.0m
Thunderbox	Expanded	+4.2m
King of the Hills	New	+5.0m
Gwalia	Expanded	+0.2m
Additional		+23.2m

Gold production capacity has grown >200% in 10 years along with a material uplift in battery and base metal processing capacity however the supply capacity for heavy haulage and site services has not grown at this rate = **DEMAND > SUPPLY**

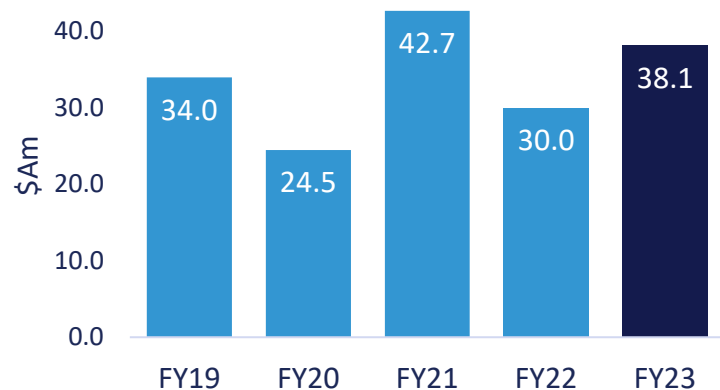
IMPROVED FINANCIAL PERFORMANCE IN FY2023



Pro forma¹ revenue



Pro forma¹ EBITDA (Underlying)



FY2023 FINANCIAL PERFORMANCE

\$000's	Notes
Revenue	
Mine Site Services and Bulk Haulage	
Crushing and Screening	
Export Logistics	
Total revenue	
Costs of sales	1
Gross profit	
General and administration	
EBITDA	
Depreciation	
Loss on Sale of Assets	
EBIT	
Margins	
EBITDA	
EBIT	

*Pro-Forma Underlying	Pro Forma Statutory	Pro Forma Statutory
FY23	FY23	FY22
329,943	329,943	252,006
40,096	40,096	27,523
5,171	5,171	7,312
375,210	375,210	286,841
(314,817)	(317,921)	(243,115)
60,393	57,289	43,726
(22,256)	(22,256)	(13,597)
38,137	35,033	30,129
(23,373)	(23,373)	(21,300)
(345)	(6,963)	(86)
14,419	4,697	8,743
10.2%	9.3%	10.5%
3.8%	1.3%	3.0%

Notes:

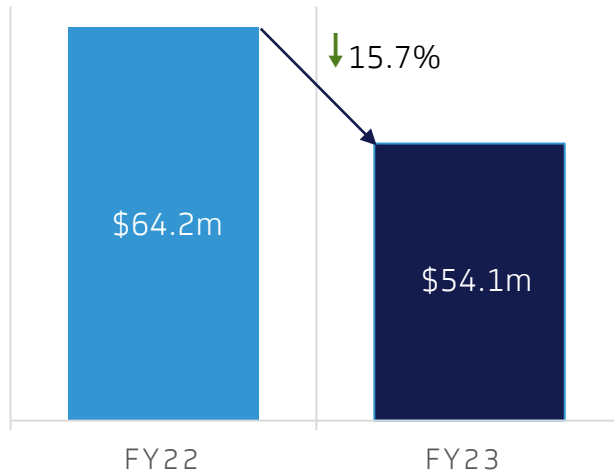
¹ Pro Forma offsets fuel tax credit revenue and other income against Costs of sales

***Pro-forma Underlying** - adjusts for impact of sale of high-capacity crushing plants - \$3.1m write-off of inventory/ancillary and \$6.6m loss on sale)

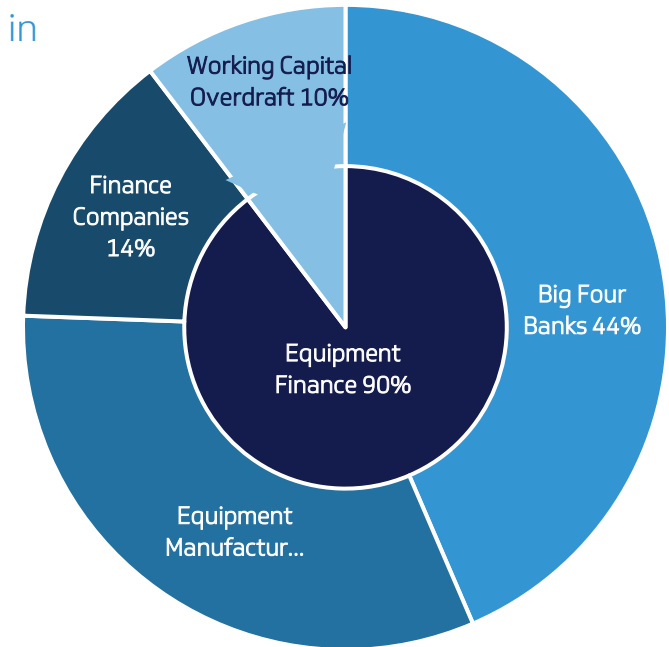
DEBT PROFILE – 90% OF FINANCIAL DEBT IS EQUIPMENT FINANCE

Higher profitability and sale of high-capacity crushing plants has resulted in lower gearing position

FINANCIAL LIABILITIES



- **\$10.1m** reduction in financial debt
- **1.4x** Gearing ratio (Underlying EBITDA)



- ✓ Multi tenor maturities (mitigates refinance risk)
- ✓ Lower cost of debt (asset backed)
- ✓ Multiple suppliers (Major banks, OEM, Specialist)
- ✓ Constant repayment of debt– Monthly instalments
- ✓ \$90m unencumbered assets –

Margins have improved over Q1

- Margin delivery in Q1 trending above FY23 second half run rate
- Revenue higher than pcg
- Majority of projects delivering more consistently
- Strong utilisation and productivity continues to drive higher volume for clients and revenue for MLG
- Cost focus and careful management of people helping return improved profitability
- Procurement savings starting to contribute to stronger margins

Portfolio optimisation continues

- High demand provides immediate redeployment options
- New work priced to reflect sustainable return on capital
- Circa 10% of portfolio delivering unsustainable margin
- Negotiations underway with specific clients
- Reduction in service or cessation of delivery in line with contract terms

First half trading environment has been supportive

- Margin delivery in Q1 trending above FY23 second half run rate
- Revenue higher than prior comparable period
- Client demand for volume and additional scope has been strong
- High productivity delivered by our operational teams
- Low incidence of weather impacts
- New systems and management tools continuing to support improved decision making

Full year outlook

- Potential to complete the optimisation of our portfolio and establish sustainable rates across all sites
- Bald Hill crushing services will complete in near term but good opportunity to redeploy (work yet to be won)
- Further procurement savings are still available
- Staff turnover across blue collar workforce remains high – any improvement has a material effect
- Demand for MLG services is significant – Sustainability and capital expenditure profile will dictate selection
- Management remain focused on delivering sustainable revenue growth and margin to drive profitability

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Disclaimer

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