### B PARKD COMPANY UPDATE NOVEMBER 2023

# SOLUTIONS

### FASTER CHEAPER SUSTAINABLE FLEXIBLE

# SMARTER CAR PARKING



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### PARKD LIMITED (ASX: PKD)

### WHO WE ARE

We are an Industrial Construction Technology Company offering solutions for the design and construction of commercial facilities, relocatable and permanent car parks.



### FASTER CHEAPER SUSTAINABLE FLEXIBLE



We deliver specialised consulting and contracting services for the development of permanent and temporary modular car parks and commercial buildings including:

- Technical Design consulting services
- Construction Contracting Services
- Supply of a Flat-Pack solutions for the construction of car parks
- Innovators of Construction Technology



### EXECUTIVE SUMMARY

### OPERATIONAL ACTIVITIES



Technical Advisory



Contracting



**IP** Licencing

### OWNERSHIP STENGTH

39.5% Management / Board 60.5% HNW and Retail

Increased Technical Design and Advisory works delivering solid income growth.

Successful conversion of Technical Advisory works to construction contracts is providing a strong pipeline of work into FY24 with \$10M Work in Hand\* \*based on contracted advisory, design and construction works

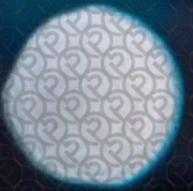
EXPANSION IN IP Our CVB <sup>TM</sup> patented registered in **4 Countries Australia, America**, South Africa & Japan Currently pending in New Zealand, Canada and Europe Our Metal Deck Connection System has commenced Patent Protection and has immediate application in Australia and potential in existing International Markets

### FASTER CHEAPER SUSTAINABLE FLEXIBLE

### PROJECT DELIVERY



## **OPERATIONAL OVERVIEW**



SOLUTIONS

### FASTER CHEAPER SUSTAINABLE FLEXIBLE

# SMARTER CAR PARKING





PARKD deliver specialised project management and lead consultant advisory services for the development of commercial and industrial built form projects. Our advisory services deliver project outcomes with the support of key consultants in a fraction of the time traditional pathways require.

#### DELIVERED SERVICES

- Feasibility Reports
- Delivery of Project Development Applications
- Delivery of Contract Documentation for Costing/Construction





### **TECHNICAL ADVISORY** ACTIVITIES

### CONTRACTS DELIVERED

Projects delivered or underway with Audi Centre Perth, Perth Airport, Sydney Airport, NSW Port Authority, South Metropolitan Health Service, John Hughes Automotive Group, Bethesda Private Hospitals, Sultan Group, City of Fremantle, & City of Bendigo

### TENDERING & INDUSTRY PARTNERSHIPS

Strong relationship with Contractors Built and Watpac BESIX for the Supply only System Kit-of-Parts nationally to support design and tendering opportunities

### INDUSTRY SPECIALISTS

Through our direct link to construction activities and pre-engineered solutions using our System, PARKD provides prompt and accurate prediction of construction costs and program timeframes to our clients

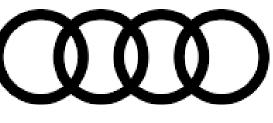






### FASTER CHEAPER SUSTAINABLE FLEXIBLE

**Health Service** 



Audi Centre Perth







**John Hughes** 













Note: Includes all recent and past consultancy services



### <u>RUSHTON ST</u> JOHN HUGHES GROUP

Turnkey Design and Construction Contract Construction inside existing warehouse Un-propped construction method Project Value \$1.5M Gross vehicle storage: Approx. 160 Area: 1800m2 Structure Type: Permanent System Assembly: 16 Crane days Concrete Pour: 1 day Fit-out: 6 weeks









### PROJECT DIVISION OVERVIEW

We offer turnkey construction contracting services through our building company PARKD Construction Pty Ltd whilst also offering the general market the PARKD Car Park System in a Kit-of-Parts which can be delivered anywhere in Australia.

#### SPECIALIST CONTRACTING SOLUTIONS

The Company has strengthened its position in the Auto Retail Sector as a specialist contractor and solution provider. With the current market conditions and level of enquiry, working towards PARKD being a key player in the delivery of multi-level car park projects Nationally.

#### DESIGN AND CONSTRUCTION DNA

We are uniquely positioned to negotiate our contracts following delivery of Technical Advisory works offering both our client and PARKD certainty in delivery outcomes in regard to Cost, Program and Disruption.

#### <u>KIT-OF-PARTS CAR PARKS</u>

With development of the PARKD Metal Deck Connection System in partnership with Fielders decking solution Slimdek, PARKD is able to supply its parking solutions ready for assembly Nationally and Internationally.

### FASTER CHEAPER SUSTAINABLE FLEXIBLE



#### Diagrammatic Section AA

Front Plate Height RL 25200

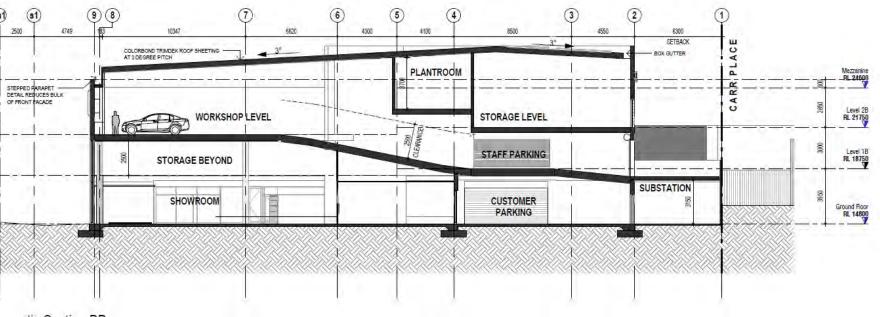
Level 2A RL 21200

Level 1A BL 18300

Front Plate Heigh RL 25200

Level 2A RL 21200

> Level 1A RL 18300



2 Diagrammatic Section BB

Diagram of multi-level structure



### PROJECTS DIVISION UNDER CONSTRUCTION

### <u>AUDI MYAREE</u> <u>QUATTRO AUTOMOTIVE GROUP</u>

Turnkey Design and Construction Contract Un-propped construction method Project Value: \$9.5M Use: Commercial Retail Contract Stage: Stage 2 Construction Works Structure Type: Permanent System Assembly: 40 Crane days Concrete Pour: 3 days Fit-out: 20 weeks





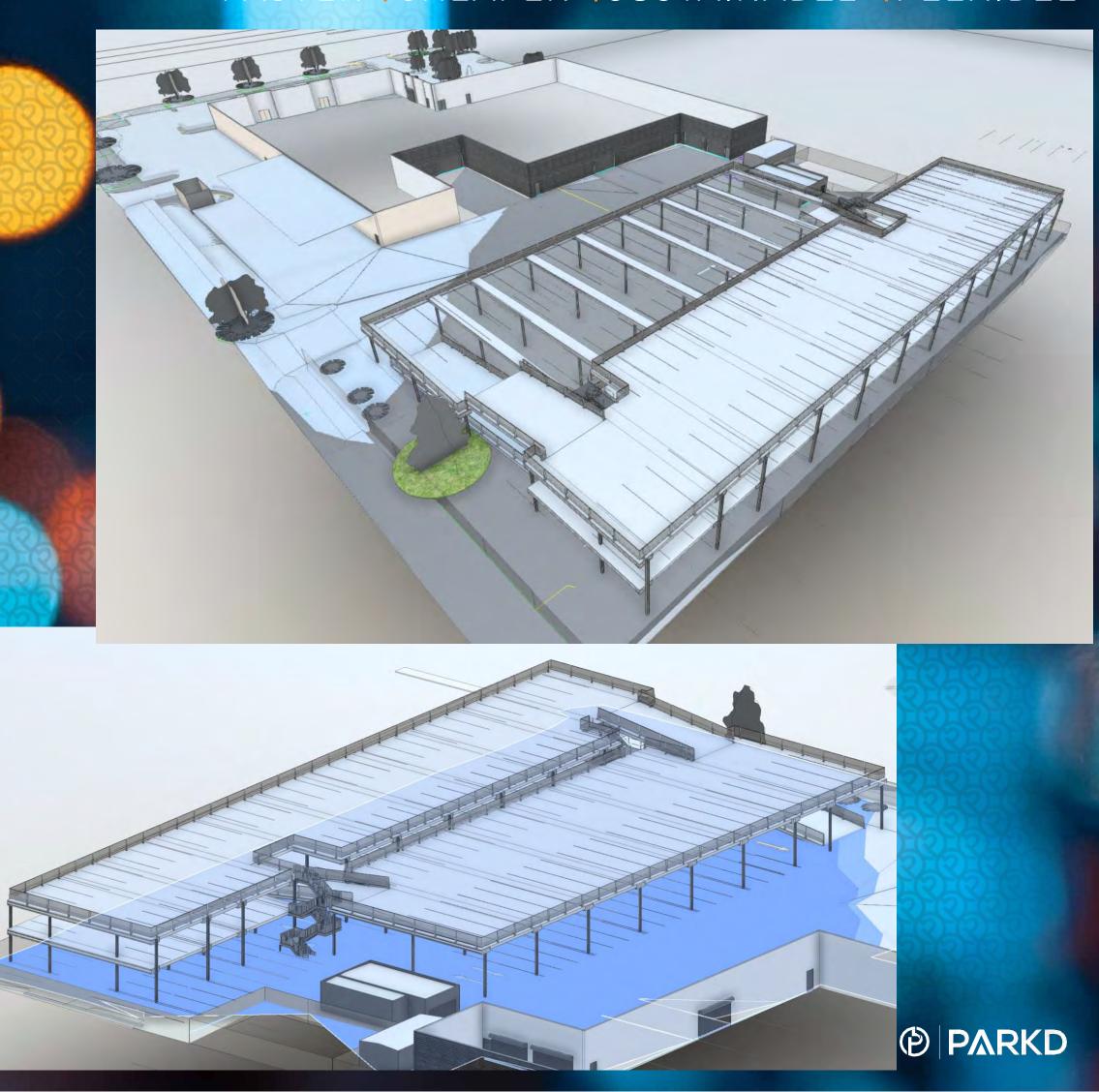


### PROJECTS DIVISION STAGE 1 CONTRACT DOCUMENTATION

### <u>FORWARD ST</u> JOHN HUGHES GROUP

Turnkey Staged Design and Construction Contract Un-propped construction method Project Value: \$4.5M Gross vehicle storage: Approx. 300 Construction Stage: Stage 1 Complete awaiting instruction to proceed with Stage 2 Construction Works Structure Type: Permanent System Assembly: 40 Crane days Concrete Pour: 3 days Fit-out: 6 weeks







## IP & RESEARCH AND DEVELOPMENT

#### WHAT WE DO

The IP owned and developed by PARKD offer the construction market with extraordinary opportunities to improve Safe Working Methods, Site productivity, Sustainable Outcomes and Minimisation of waste and labour on construction sites.

Our recently developed Metal Deck Connection System, under which a Licencing Agreement is under negotiation, has been identified by the industry as an enabler to open new and existing markets for Profiled Steel Sheet Decking.

### PROJECT TYPES

- Metal Deck Connection System development in partnership with Fielders (a division of Bluescope)
- · Continuously Voided Beam System adopted for ultra long span applications







Curtin University







### PATENT STATUS

CVB<sup>™</sup> is patent registered in 4 country's and awaiting final assessment and registration in Europe, New Zealand and Canada over the coming year.

Our Metal Deck Connection System (MDSB) has commenced the patent process for global markets

### MDSB TESTING COMPLETE

Our revolutionary Metal Deck Connection System has successfully passed testing at Curtin University exceeding Australian Standards and Codes for use in Australia and abroad. The MDSB amplifies the benefits offered by Metal Deck solutions by converting site based installation to Design for Manufacture (DFM) assemble on site

#### IP LICENCING

The Profiled Steel Sheet Metal Deck represents a \$5BUSD market internationally and is predicted to grow to \$32B USD by 2032<sup>1</sup> due to the low embedded carbon outcomes when applied in construction. The non-binding term sheet under exclusive negotiation with Fielders (a division of Bluescope) seeks to significantly grow their market share in Australia and abroad

1. https://www.gminsights.com/industry-analysis/profiled-steel-sheet-decking-market





## INDUSTRY AWARDS





### PARKING AUSTRALIA SUSTAINABLE CAR PARK DEVELOPMENT

National Award for Outstanding Sustainable Parking Development awarded to PARKD Ltd by the Australian Parking Australia. The project for John Hughes Motor Group was recognized as achieving the highest sustainable outcome for a parking development in Australia. The judges were impressed with the low carbon content of the PARKD system, LEAN Construction Practice minimizing waste on site through prefabrication the rapid construction program helped by just-in-time deliveries and modular nature of the build.

### <u>CONCRETE INSTUTE OF AUSTRALIA</u> TECHNOLOGY & INNOVATION IN CONCRETE

PARKD LTD wins State Technology and Innovation Award in the <u>Concrete Institute of</u> <u>Australia</u> Awards for Excellence in Concrete for the design and construction of the John Hughes Project using the rapid permanent PARKD prefabricated structural system. The Project involved the rapid construction of an extensive suspended mezzanine structure for the storage of vehicles inside an existing warehouse using PARKD's patented Continuously Voided Beams

With a high percentage of prefabricated elements, the project was assembled in a matter of weeks reducing cost and risk to both our client and PARKD.

The awards recognise the significant contributions to excellence in concrete research, design, construction and materials in Australia and in particular this category includes significant contributions to the understanding or use of concrete as evidenced by research, technical publications, patent applications, new products or pieces of equipment, new techniques, design innovations, or educational activity.



# B COMPANY OUTLOOK



SOLUTIONS

### FASTER CHEAPER SUSTAINABLE FLEXIBLE



# SMARTER CAR PARKING



## COMPANY OUTLOOK

### **OPERATIONAL SYNERGIES....**



### Technical Advisory

Continue delivering specialised technical leadership for Government and Non-Government Organisations



## IP Research and Development

Activating IP and Patents through strategic partnerships to promote the PARKD Car Park System and our innovative Metal Deck Connection System

### Contracting



Negotiated construction contracts positively lead by our Technical Advisory Works and Licencing Partners

### FASTER CHEAPER SUSTAINABLE FLEXIBLE

### ...driving towards TRANSFORMATIONAL GROWTH

FY24 Revenue growth with current contracts in place

**Strength / expansion** of our Intellectual Property offers royalty potential and competitive cost advantages for our projects

Earning strengthened through both technical advisory and contracting activities and royalty streams through potential licencing of IP

Transformational scaling and business operation as the business delivers **diversified Commercial and Industrial projects** as a Contractor



## DARKD INVESTOR HIGHLIGHTS

Revenue step change growth from FY23

Activation of IP through licencing terms

Strong platform of contracted work FY24 Potential royalty earnings from MDSB

### FASTER CHEAPER SUSTAINABLE FLEXIBLE

Highly scalable business model Nationally and Internationally

Increased opportunity potential through licencing partner



### THE SUSTAINABLE PARTNER FOR PARKING INFRASTRUCTURE

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#### TRANSFORMATIONAL CAR PARKS FOR A CHANGING WORLD.



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