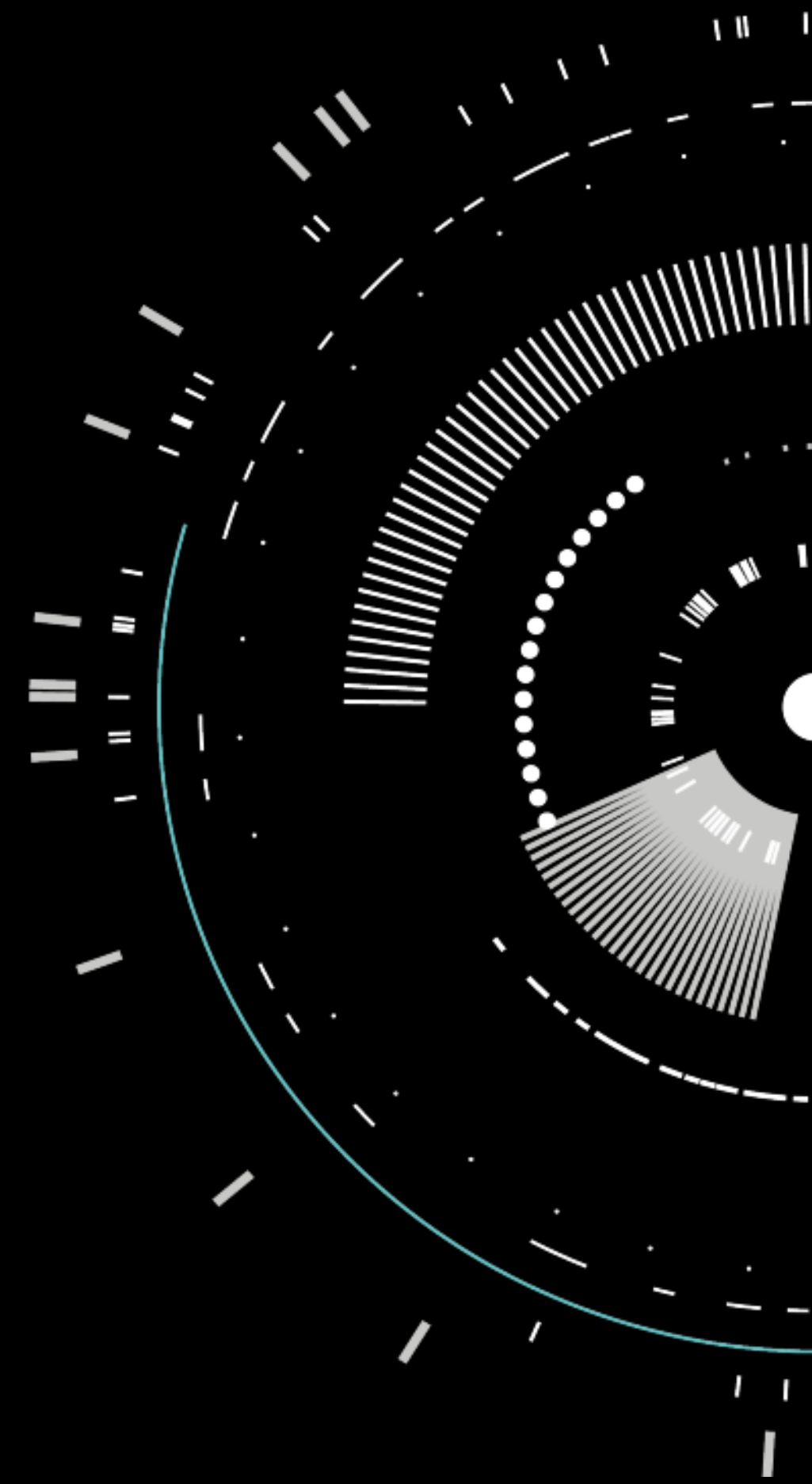


Smart Transport Technology Solutions

December Quarterly FY24 Financial Highlights

29 January 2024



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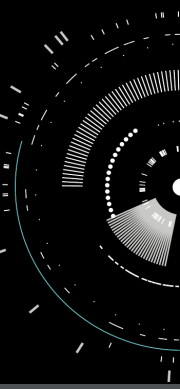
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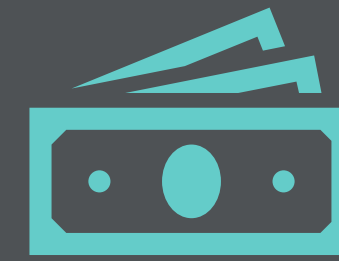
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Integrated smart transport technology solutions provider



\$21m total income
in FY23, with a substantial
SaaS recurring revenue
stream



\$2m Underlying EBITDA
in FY23, delivering our financial
target of profitable growth



~2.5x
increase in Orcoda share price
in 2023



280+
customers in transportation,
healthcare transport, infrastructure
and resources sectors

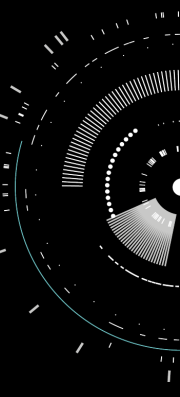


7,000+
customer vehicles using Orcoda
technologies to optimise their
transport operations



~3 million
transport movements p.a. are
optimised and managed by
Orcoda software solutions

Q2 FY24 FINANCIAL HIGHLIGHTS

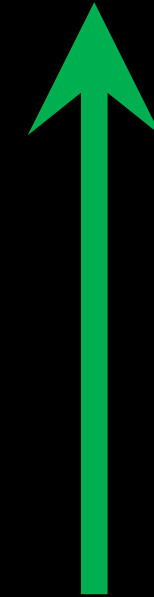


Q2 CUSTOMER RECEIPTS

\$6.5m

+45%

vs. Q2 FY23

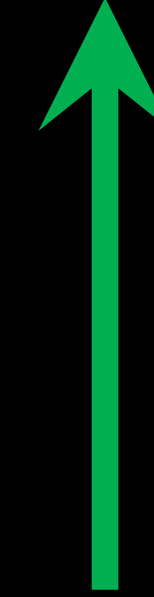


Q2 OPERATING CASH FLOWS

\$0.2m

+114%

vs. Q2 FY23

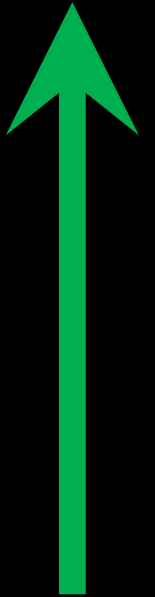


Q2 TOTAL INCOME

\$5.5m

+39%

vs. Q2 FY23

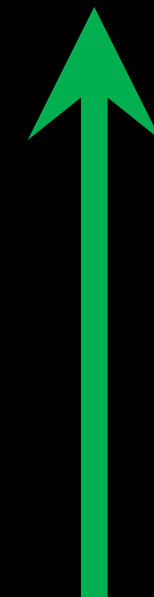


1H CUSTOMER RECEIPTS

\$15.9m

+41%

vs. 1H FY23

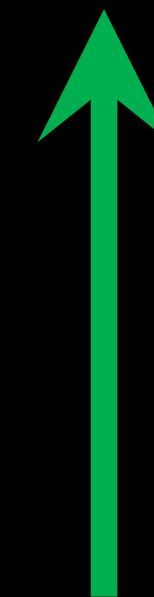


1H OPERATING CASH FLOWS

\$1.9m

+345%

vs. 1H FY23



1H TOTAL INCOME

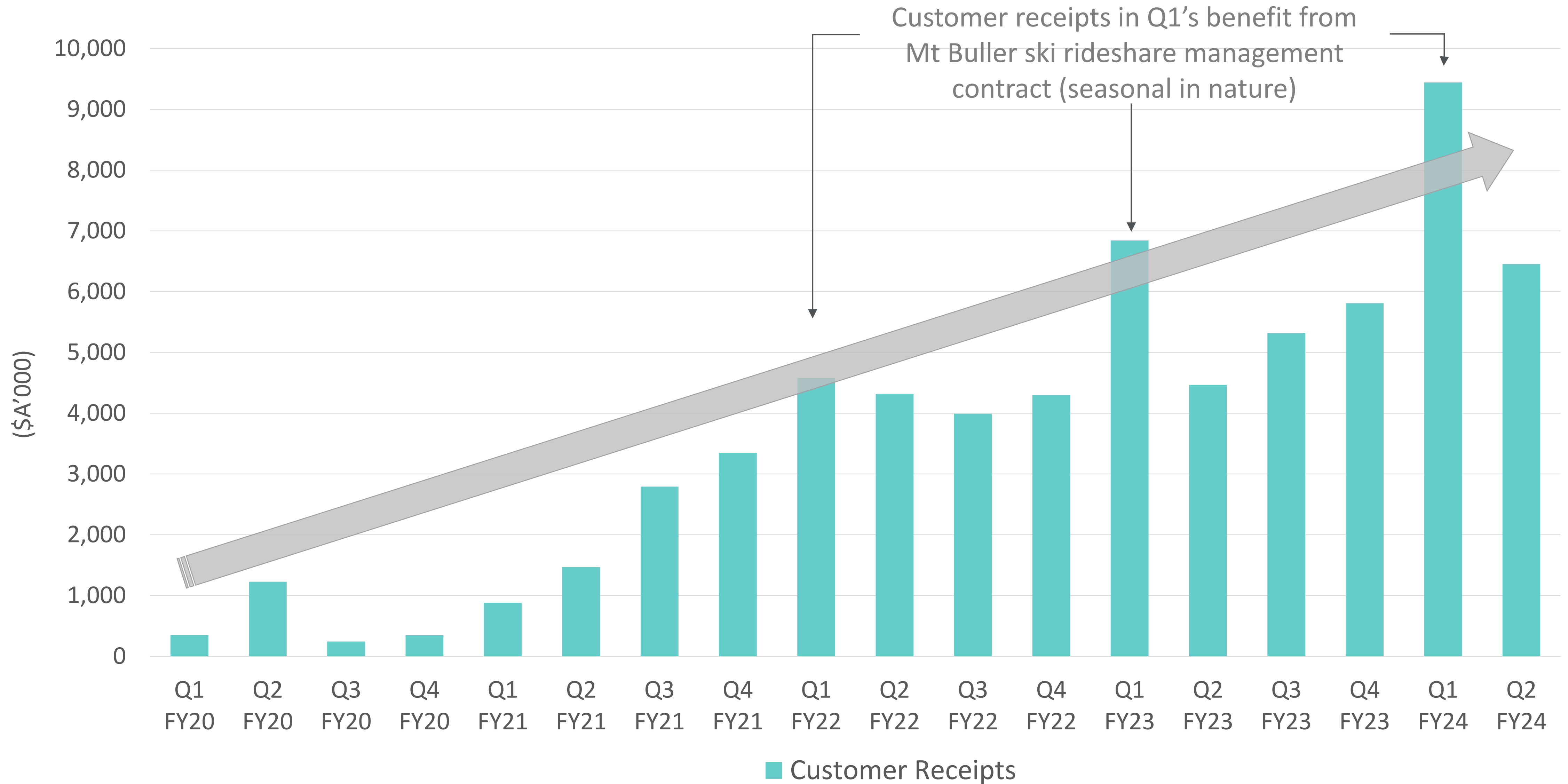
\$14.5m

+49%

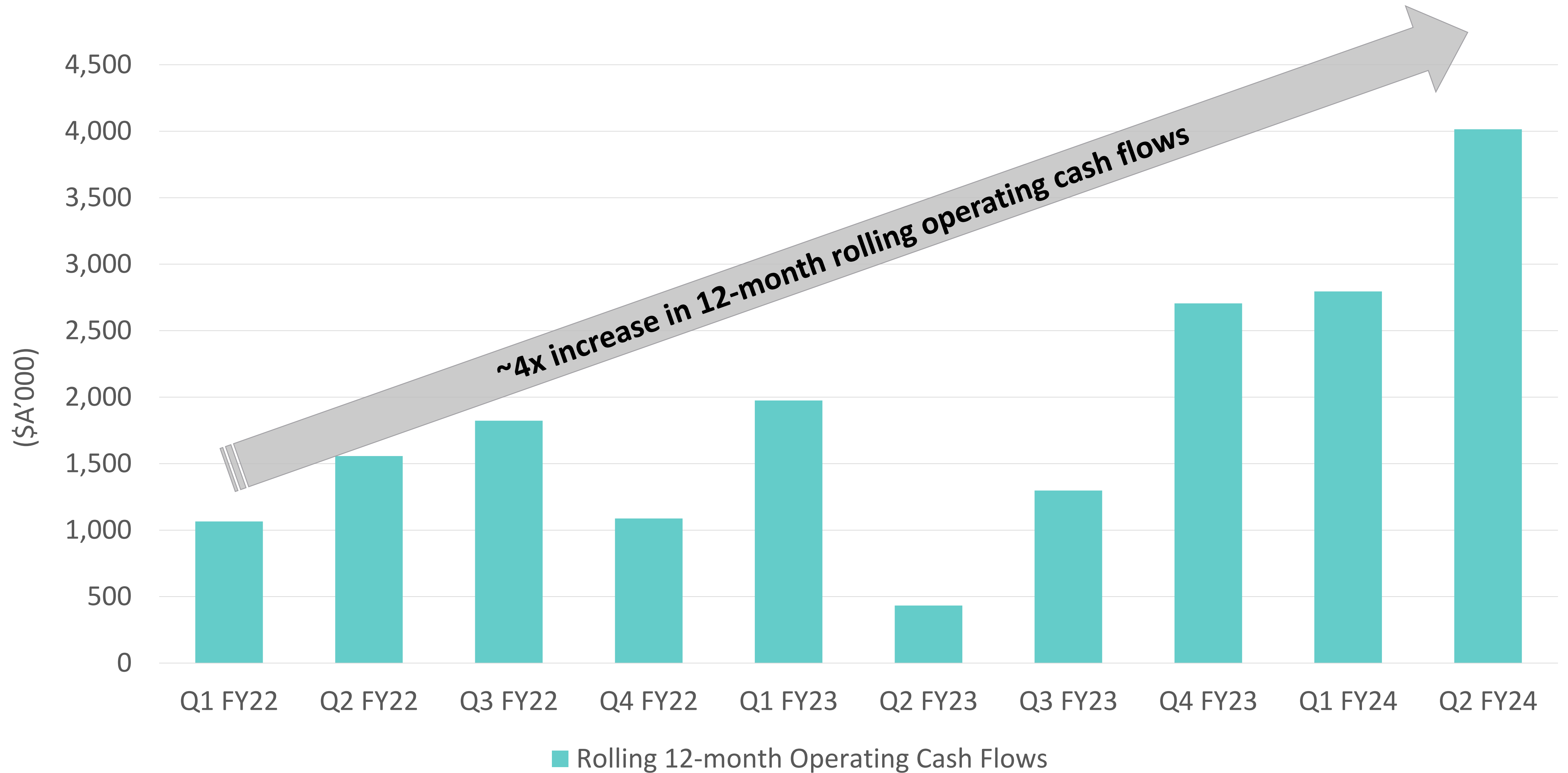
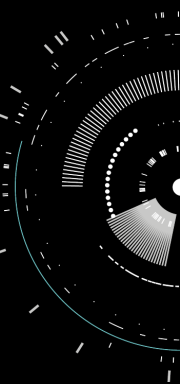
vs. 1H FY23



ROBUST GROWTH IN CUSTOMER RECEIPTS

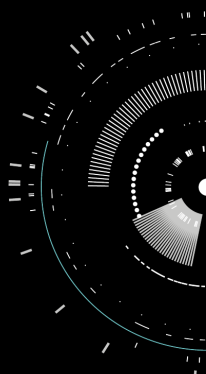


CONSECUTIVE QUARTERS OF POSITIVE OPERATING CASH FLOWS





- ❖ Strong quarter contributing to record half-yearly results in customer receipts, total income and operating cash flows for 1H FY24, all increased substantially compared to the previous corresponding period (refer to slide 3)
- ❖ Robust growth attributable to positive momentum in our transport management software business and Betta Group, as well as contribution from the Future Fleet acquisition (from 1 July 2023)
 - A good result considering adverse weather conditions that affected the Mt Buller ski rideshare contract and Betta Group projects
 - Excluding Future Fleet, Orcoda achieved ~30% organic growth in total income in 1H FY24 over the previous corresponding period
- ❖ In our transport management software business, implementation of several large SaaS contracts, such as Northline and Comlink Australia, was successfully completed, enabling earning of substantial recurring monthly revenues going forward
- ❖ Ongoing success in business development activities, such as signing of a large SaaS contract with Mini-Tankers (part of Refuelling Solutions) with substantial recurring monthly license fee and paid development for a custom booking platform
- ❖ Launching new software products in the vehicle pooling and vehicle rental segments following successful trial with Koala Cars' rental fleet. Market opportunities could be substantial if successfully commercialised
 - Signed MoU with ShareRing, a tech company providing blockchain digital identities for customer ID verification and digitised data collection, to integrate its ID platform with Orcoda Apps particularly for the vehicle rental app
- ❖ Robust balance sheet with \$5.3 million cash & cash equivalents and \$6.3 million available working capital (inclusive of unused financial credit facilities) as of 31/12/2023



Smart transport related IOT devices integrated into Orcoda Software / Apps connected to vehicles and transport infrastructure



Responsible for installation of smart devices within vehicles (bus, car, truck, train etc) and connecting to Orcoda Software



Responsible for installation of smart devices within transport infrastructure (road, rail & air) and connecting to Orcoda Software



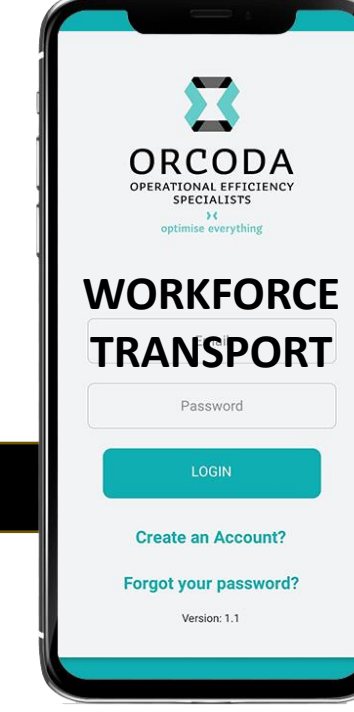
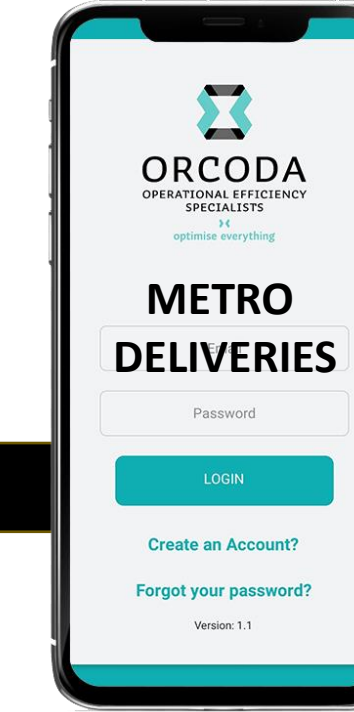
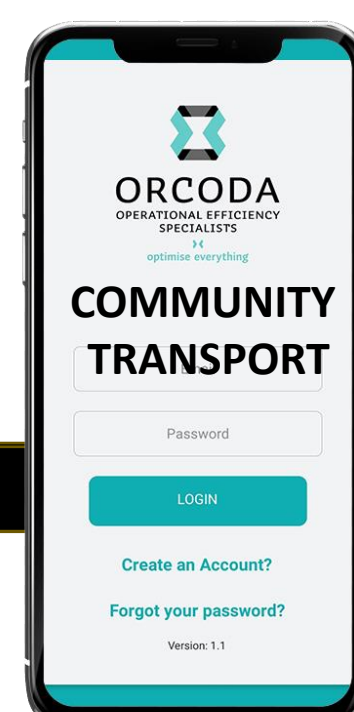
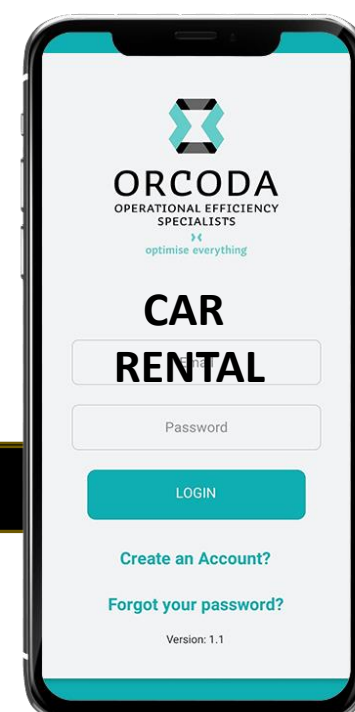
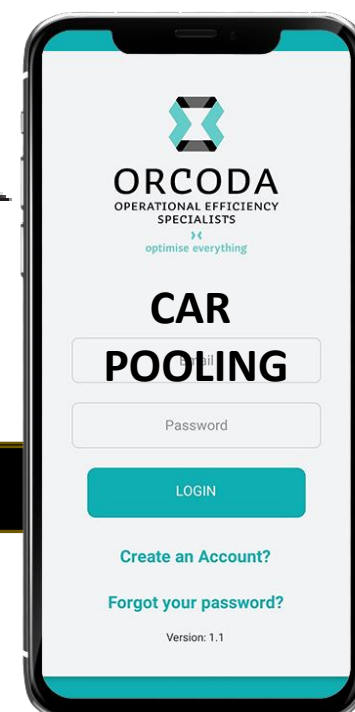
ORCODA BOOKING SYSTEM

BOOKS PEOPLE, PARCELS AND GOODS ON TO THE VEHICLES THAT THEY TRAVEL IN OR ON

ORCODA TRANSPORT MANAGEMENT SYSTEM

MANAGES VEHICLES (BUS, CAR, TRUCK, TRAIN, DRONE ETC) SCHEDULING, ROUTING AND OPTIMISING

Our Vision: to be a leading Smart Cities transport technology solutions provider



Smart Integrated Technology Solutions

Assets (Transportation) ↔ People (Workforce) ↔ Electrification and Infrastructure (Smart Cities)



4 Transport and communication Infrastructure services

1 Transport management solutions

Our Vision: to be a leading Smart Cities transport technology solutions provider

3 Fleet management and tracking solutions

2 Workforce transport management solutions



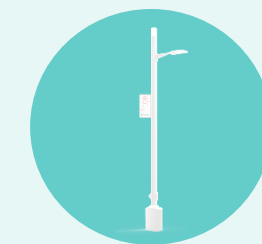
Favourable macro dynamics and large total addressable markets

- Digital transformation trend is accelerating – strong tailwinds of growth in OLMS and OWLS adoption
- Benefitting from accelerating technology adoption such as AI and connected cars, expect significant smart-cities and smart roads investments over the next decade
- Significant opportunities across transportation, healthcare and resources industry verticals



Market-leading optimisation algorithm in asset logistics and integrated solutions

- Software solutions powered by automated logistics optimisation algorithm, which accounts for a multitude of customizable constraints and real-time data
- Through Future Fleet, provides integrated fleet management solutions to capture and provide real-time data



Complementary transport infrastructure services and electrification expertise

- Through Betta Group, ability to bundle software solutions with installation capabilities to pursue major smart city projects
- Well positioned to benefit from the Government's budgeted transport infrastructure spend of \$110bn over next 10 years and smart transport infrastructure build-out



Robust profitable growth based on recurring revenue and highly scalable model

- Strong revenue growth with substantial recurring revenue stream, sustained profitability and positive operating cash flows generation
- SaaS model is highly scalable
- Strong balance sheet with ~\$6.3m available working capital as of December half-year end



Experienced management team and Board with proven track record

- Management team has average 25 years of relevant experience and complementary skill-sets
- Strong focus on balancing robust profitable growth vs. positioning for long-term megatrends to create shareholder value
- Proven track record of delivering organic growth and executing strategic transactions



Experienced leadership | Long-term shareholder support | Balance Sheet for growth

Board



Nicholas Johansen
Non-Executive Chairman
Chair Audit Committee
Partner Cozens Johansen Law



Geoffrey Jamieson
Managing Director
Member Audit Committee
Ex Merchant banker, 35+ years' experience as MD or CFO for ASX listed companies



Brendan Mason
Non-Executive Director
Chairman Rem Committee
Ex Caterpillar, Cochlear, Boral, Lucent/Bell Labs



Geoff Williams
Non-Executive Director
Founder of Betta Group, 20+ years corporate experience

Management Team



Samuel Yue
Chief Financial Officer
MD Barclays Investment Bank, VP Corp Dev Carlsberg, Goldman Sachs



John Lemon
Company Secretary
Qualified solicitor and 20+ years' experience as company secretary for ASX-listed and private companies



Simon Anthonisz
GM Healthcare and Transport Logistics Division and Group Operating Officer
HR expert / extensive experience across UK & Australia rail & infrastructure projects



Jesse Drummond
Chief Technology Officer
Extensive experience in developing enterprise application software and managing cloud solution architecture



Rick Polzi
MD Future Fleet
20 years with Future Fleet; Bachelor of Engineering (Electrical)



Rae Jeffrey
GM Betta Group
Ex Ventia Utility Services Central Queensland last 10 years and grew business from \$7m p.a. to \$31m p.a.

Market information

Share price at 24-Jan-2024 (rounded) \$0.28

Shares on issue 169m

Market capitalisation \$47m

Cash and cash equivalents (as of 31 Dec 2023) \$5.3m

Shareholders > 5% of Issued Shares (as of latest practicable date)

Geoffrey Williams*	9.7%
Pronk Holdings Group*	8.9%
Blamnco Trading and Chembank	7.1%
Ravenslea Nominees*	6.3%
Cameron Richard Pty Ltd	5.2%
Halcyon United Pty Ltd*	5.2%

* Held by current or former employees/directors

GEOFF JAMIESON
MANAGING DIRECTOR

www.orcoda.com

This presentation has been authorised by the Orcoda Board of Directors.

Orcoda Limited (ASX: ODA) is a leading provider of integrated smart technology solutions in transport logistics, workforce logistics and transport infrastructure. We are dedicated to optimising our clients' operations, enhancing efficiencies, connectivity and compliance. Our mission is to be our clients' trusted partner in their digital transformation journey.

Our clients include some of Australia's largest companies in the transport logistics, healthcare transport, infrastructure and resources sectors.

Our long term vision is to be a leading Smart Cities transport technology solutions provider.

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Please sign up to our Interactive Investor Hub
<https://investorhub.orcoda.com/> to find our company announcements, receive updates and interact with Orcoda management.