



Engineering Success

Investor Presentation

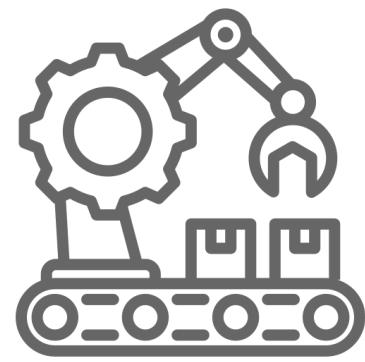
1H FY24

ASX:**CVL** SGX:**P9D**



Who we are

Civmec is an Australian, multidisciplinary heavy engineering and construction company, providing high-quality, integrated services to the energy, resources, infrastructure, marine and defence sectors.



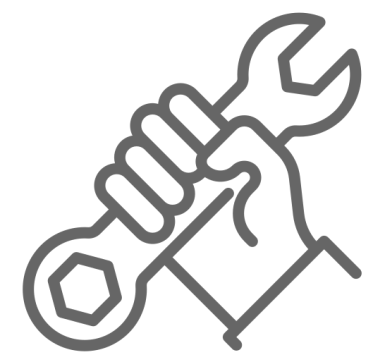
MANUFACTURING

- Heavy engineering
- Off site modular construction
- Bulk material handling equipment
- Shipbuilding



CONSTRUCTION

- Modular construction
- Structural, mechanical and piping (SMP)
- Electrical, instrumentation and control (EIC)
- Structural concrete works
- Site earthworks



MAINTENANCE AND CAPITAL WORKS

- SMPE&I maintenance
- Civil
- Industrial insulation
- Rope access
- Heat resistant industrial linings



ENERGY



RESOURCES



INFRASTRUCTURE,
MARINE & DEFENCE



Strategic locations



A Henderson, WA (head office)

- Largest heavy engineering facility in Australia
- 200,000m² land with extensive wharf access
- Over 100,000m² of useable undercover area
- Throughput capacity of 80,000 tonnes steel/annum



B Newcastle, NSW

- One of the largest heavy engineering facilities on the east coast
- 227,000m² of land with direct waterfront access
- Throughput capacity of 25,000 tonnes steel/annum



C Gladstone, QLD

- Located on 3,000m² land, with workshop/offices
- Supporting process plant maintenance and capital works
- Expansion plans underway for extensive new facility



D Port Hedland, WA

- Newly constructed 5,000m² facility on 50,000m² of land
- Strategically located at the world's largest iron ore export port
- Supporting process plant maintenance and capital works
- Offering range of services for resources, energy clients

1H FY24 snapshot

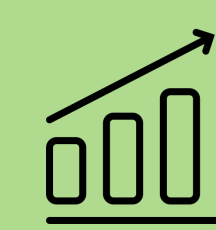
- Solid performances across all sectors
- Investment made in long-life assets positioning Civmec for growth
- Continued strong performance demonstrates the power of diversified revenue strategy

REVENUE



A\$492.3m ▲ **17.5%**
increase from 1H FY23

NPAT



A\$31.9m ▲ **12.8%**
increase from 1H FY23

EBITDA



A\$59.6m ▲ **12.6%**
increase from 1H FY23

CASH GENERATED FROM OPERATIONS



A\$111.2m ▲ **32.2%**
increase from 1H FY23

INTERIM DIVIDEND



2.5c ▲ **25%**
Australian
increase from 1H FY23

WORK SECURED



~A\$400m ▲ in 1H FY24

EARNINGS PER SHARE



6.3c ▲ **12.3%**
Australian
increase from 1H FY23

ORDER BOOK



A\$1 billion +

Strong Performance

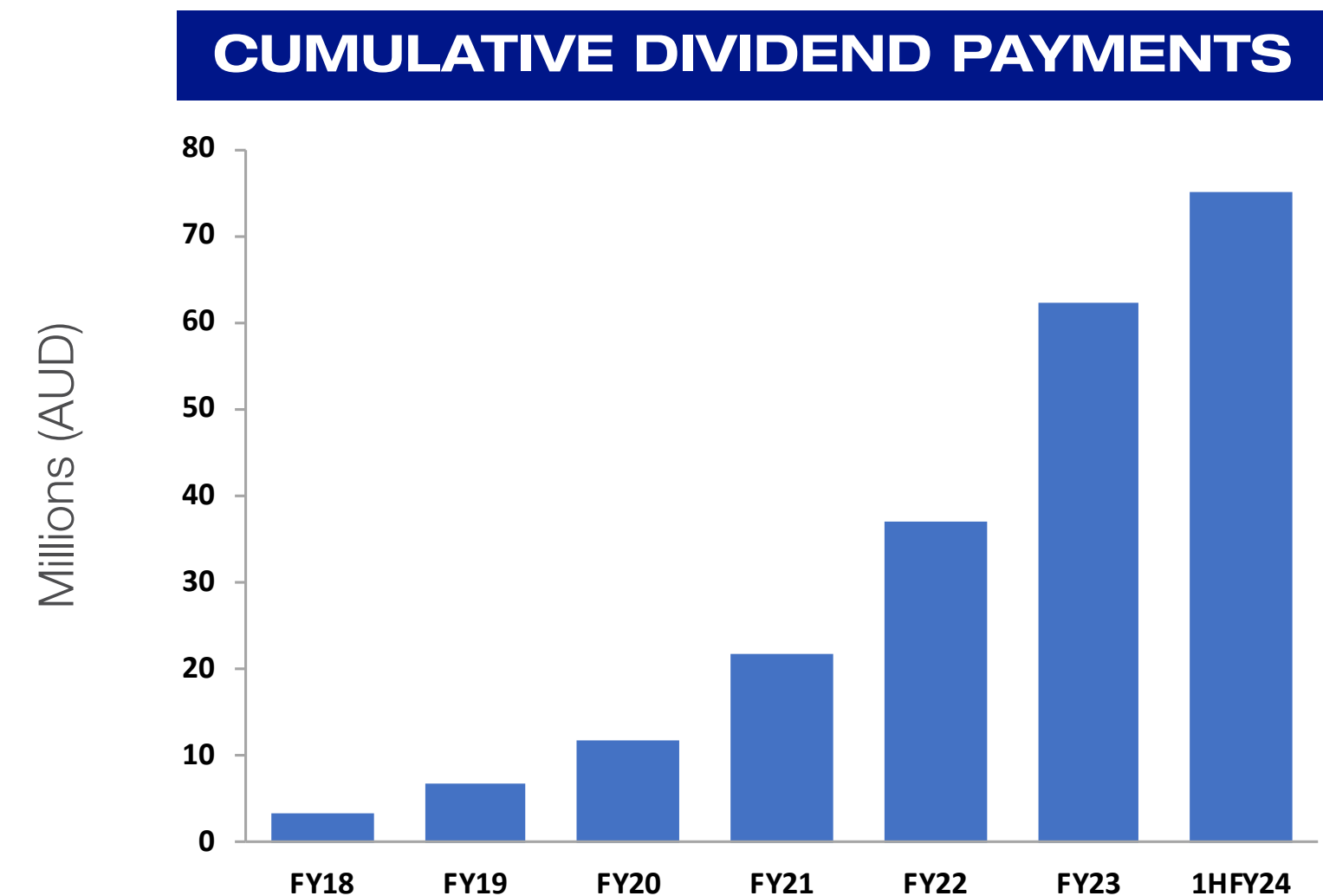
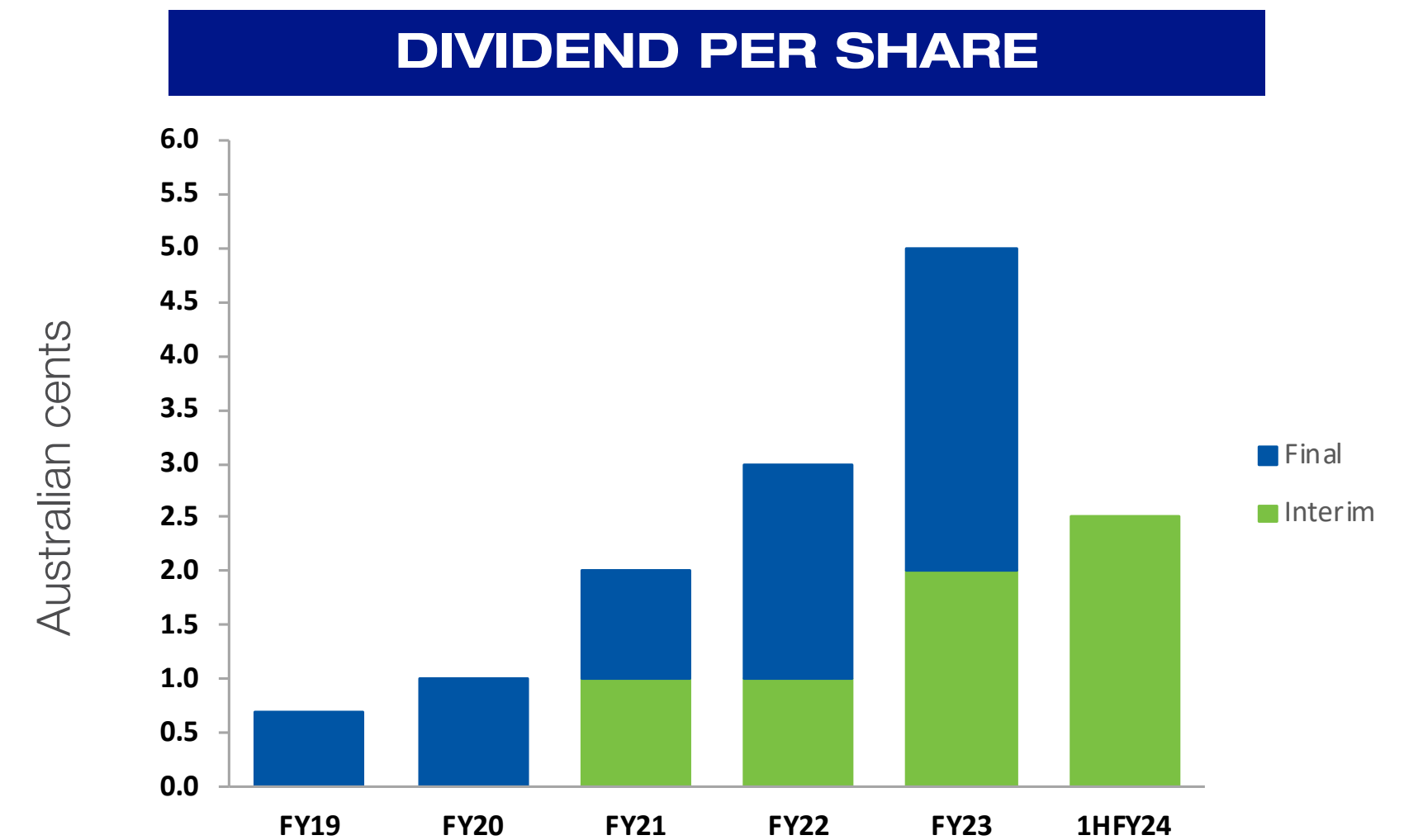
continued returns

A\$111m CASH GENERATED FROM OPERATIONS 1H FY24

44% PAYOUT RATIO IN FY23

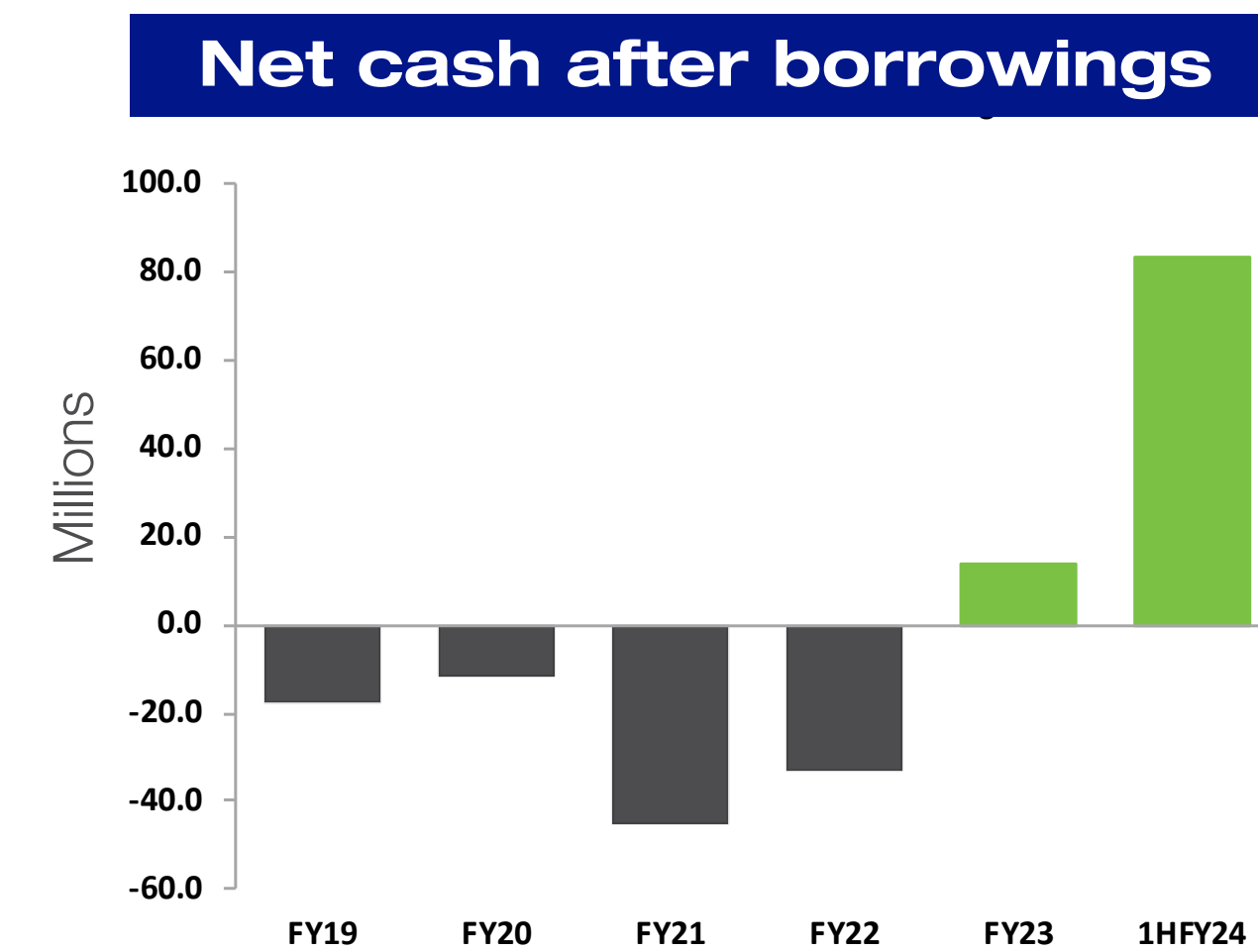
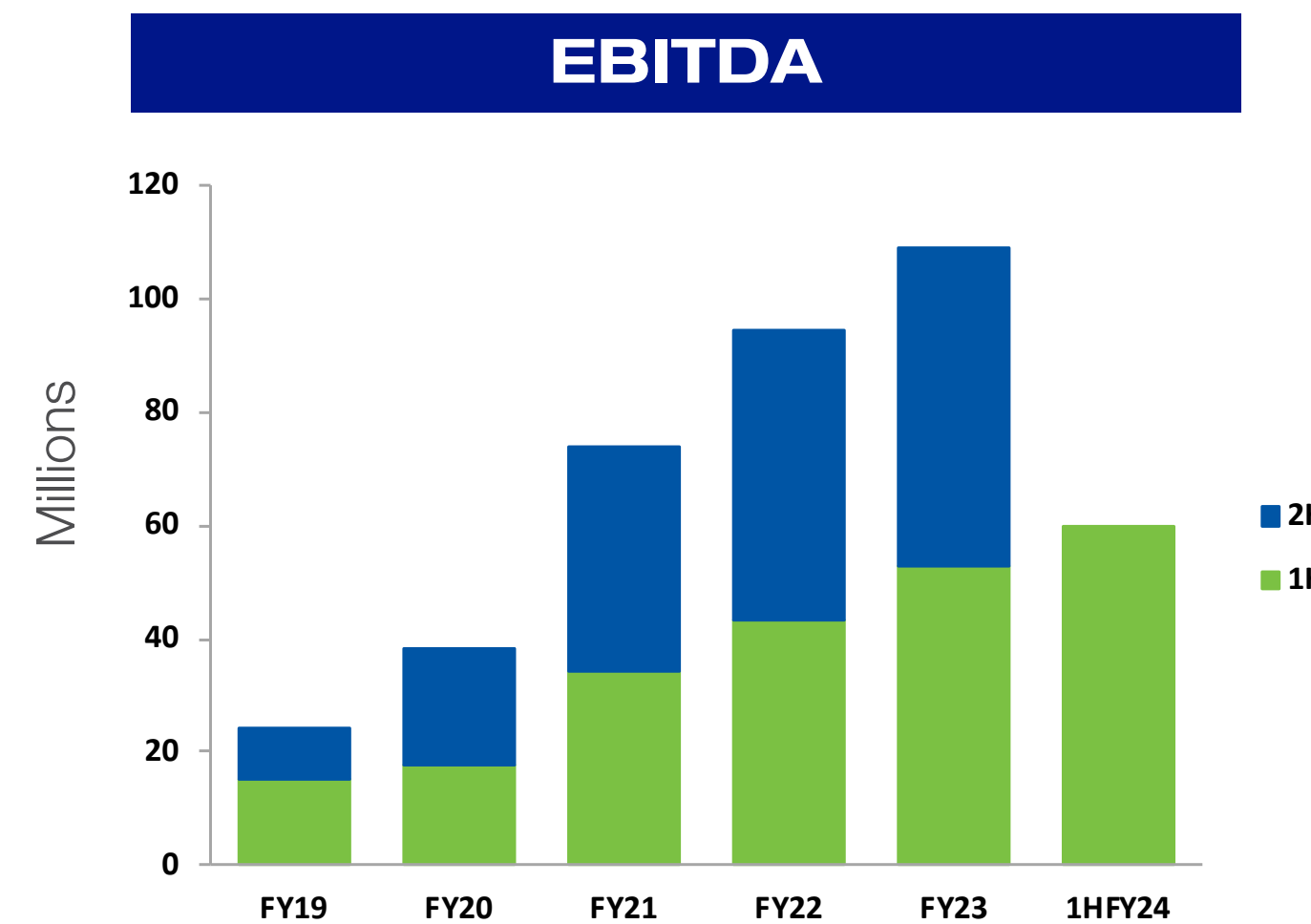
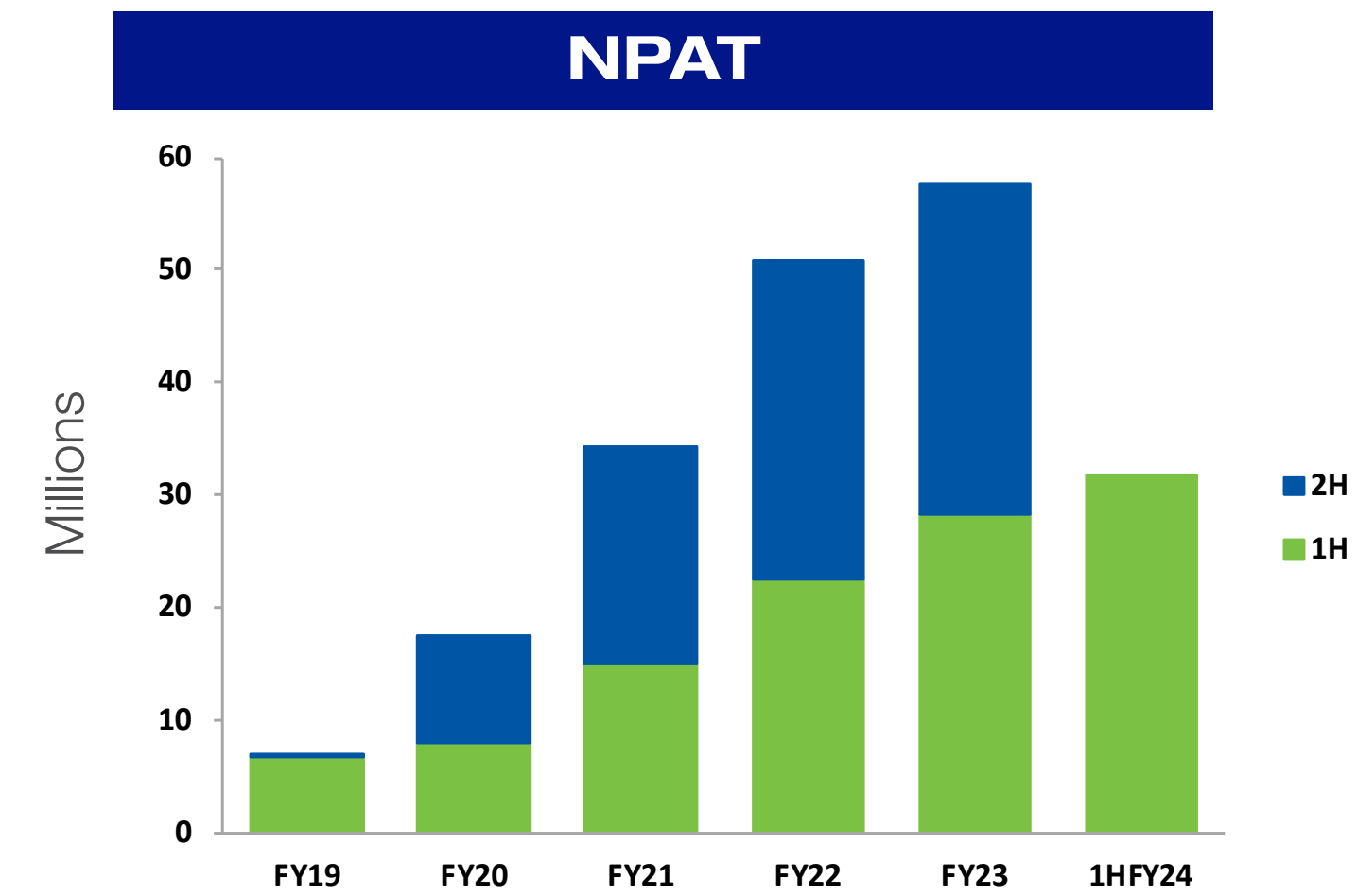
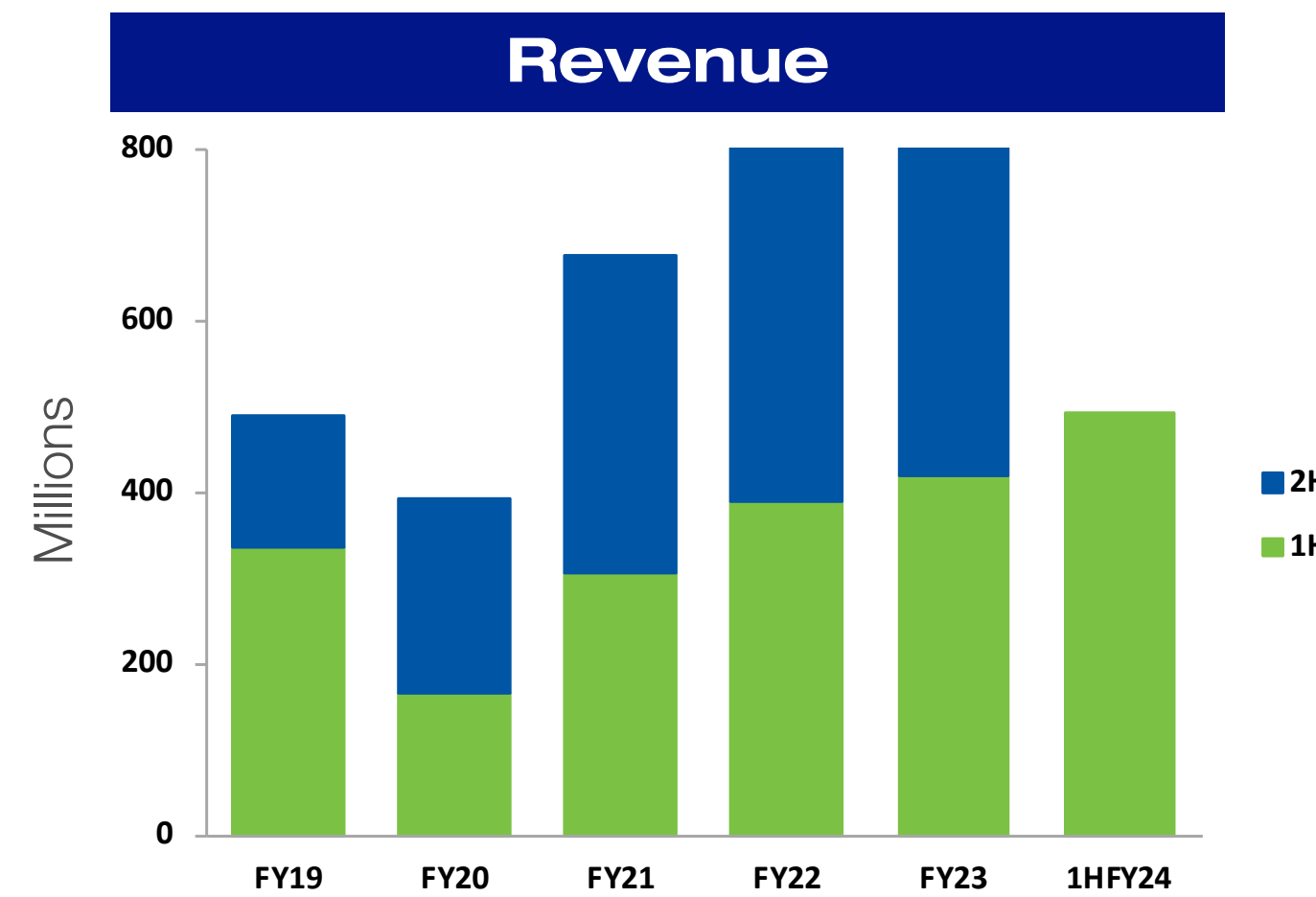
14.9c TOTAL DIVIDEND PER SHARE SINCE FY18
Australian

86.3c NET TANGIBLE ASSETS PER SHARE
Australian



Proven track record

- Continued commitment to sustainable growth
- Increased focus on maintenance and capital works sectors
- Continued strong performance in construction and manufacturing
- Strategic capital expenditure has set a strong platform for operating cash flow



Strong Balance Sheet

- Cash of \$143m reflecting A\$111m of cash generated from operations for the half.
- Net tangible assets per share of 86.3c at 31 December 2023.
- PPE includes \$31.1m of right of use assets relating to long term land leases, associated lease liabilities expire in 2079 and 2089.
- Investment properties comprise a Henderson property leased to a third-party tenant.
- Borrowings increased to \$60m (from \$56.5m), to fund the construction of the Port Hedland Facility.
- Deferred tax liabilities reflect differences in the accounting and tax carrying values of PPE.
- Interim dividend declared of 2.5c, totaling ~ A\$13m to be paid in April 2024.

		1H FY24 A\$'000	FY23 A\$'000
Current assets	Cash	143,131	70,381
	Receivables and other current assets	35,367	110,517
	Contract assets	129,560	100,093
	Current assets	308,058	280,991
Non-current assets	Property, plant and equipment	481,958	476,302
	investment properties	17,753	17,184
	Intangible assets	10	10
	Deferred tax assets	555	47
TOTAL ASSETS		808,334	774,534
Current liabilities	Trade and other payables	116,838	117,671
	Contract liabilities	55,994	44,706
	Lease liabilities	6,331	6,816
	Borrowings	-	8,000
	Income tax payable	4,107	673
	Provisions	13,998	16,175
Current Liabilities		197,268	194,041
Non-current liabilities	Lease liabilities	52,268	50,519
	Borrowings	60,000	48,500
	Provisions	2,642	2,411
	Deferred tax liabilities	58,546	58,454
TOTAL LIABILITIES		370,724	353,925
NET ASSETS		437,610	420,609

Sector performance



ENERGY

- Revenue growth to A\$20.4m. Gross profit growth of 104% compared to 1H FY23.
- Subsea projects continue to provide ongoing revenue with strong indicators of a positive outlook.
- Chevron, Woodside, Baker Hughes and Subsea 7 are repeat clients to partner with Civmec for various projects.
- Global demand for energy set to grow 47% by 2050.*

*Source: US Energy Information Administration

4% of 1H FY24 Revenue



RESOURCES

- Revenue 1H FY24 was A\$418.9m. Gross profit growth of 10% compared to 1H FY23.
- Successful completion of the Iron Bridge construction project and transition bulk of workforce to other major projects.
- Major Projects at Western Ranges (Rio Tinto) and Covalent (Wesfarmers / SQM) combined workforce in excess of 1100.
- Contract extensions and new maintenance opportunities on both the west & east coast from term agreements with new clients.

85% of 1H FY24 Revenue



INFRASTRUCTURE, MARINE & DEFENCE

- Revenue 1H FY24 was A\$53.1m. Gross profit growth of 48.8% compared to 1H FY23.
- Continued delivery of high quality blocks for the OPV program.
- Delivery of east coast infrastructure projects including the manufacture, supply and site works of steel packages for the pedestrian bridge for Coffs Harbour Bypass (NSW), Molonglo River Bridge (ACT), and Sydney's Gateway project.
- Causeway Pedestrian and Cyclist Bridge project is progressing well with major site works and foundations laid for the three main bridge support columns.

11% of 1H FY24 Revenue

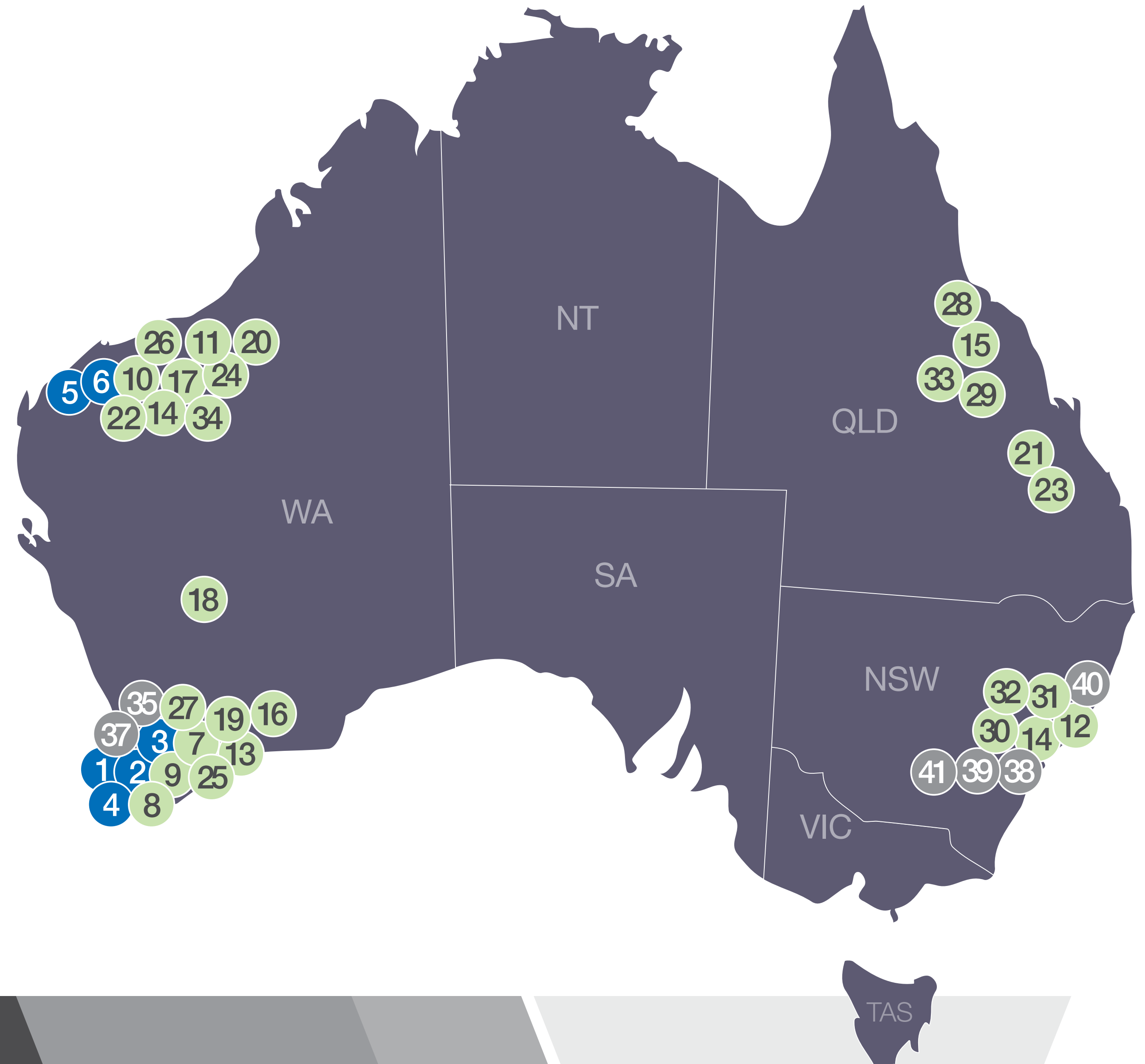
Key project locations

Construction, Maintenance and Capital Works

Key Civmec projects completed or in delivery during 1H FY24.

- Energy
- Resources
- Infrastructure, Marine and Defence

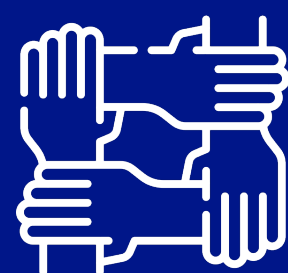
Refer to appendix for corresponding key project list.



ESG activities



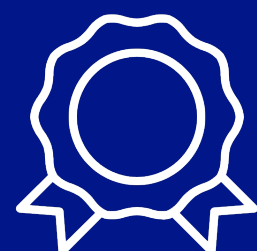
- Continued investment into the future of our industry, with in excess of 125 apprentices, trainees, and graduates.



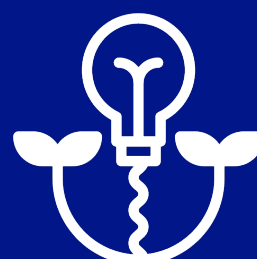
- Overall female representation climbed to 9.84%, showcasing our dedication to improving gender equality. In white collar roles, gender representation is equal at 50%.



- Actively supported St Patrick's Community Support Centre, Anglicare, Waalitj Foundation and Foodbank at Christmas time, making a meaningful impact within our community to help those in need.



- Dedicated supporter of veterans' careers as a proud signatory of the Veteran Employment Commitment and associated partnerships.

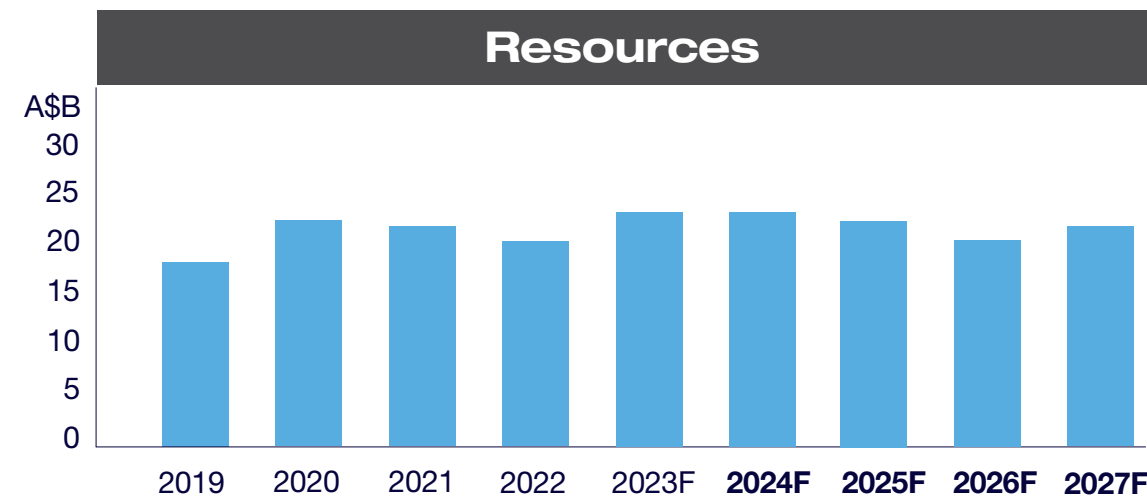


- Increased focus on energy transition opportunities.



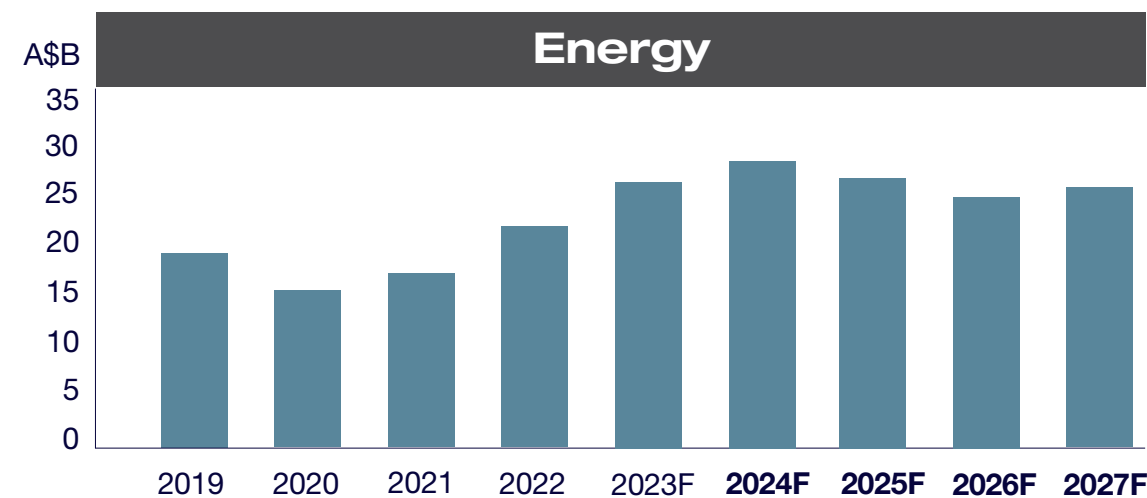
Outlook

FY24 to FY27 combined forecast spend across our operating sectors: over A\$450b



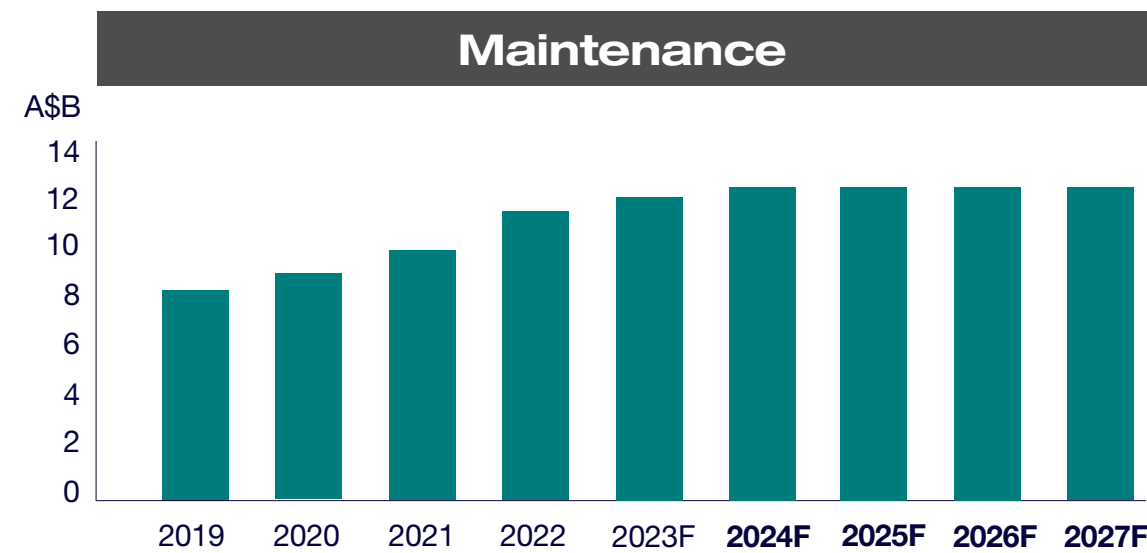
Resources: Over A\$80 Billion FY24 to FY27

Source: BIS Oxford Economics, 2023



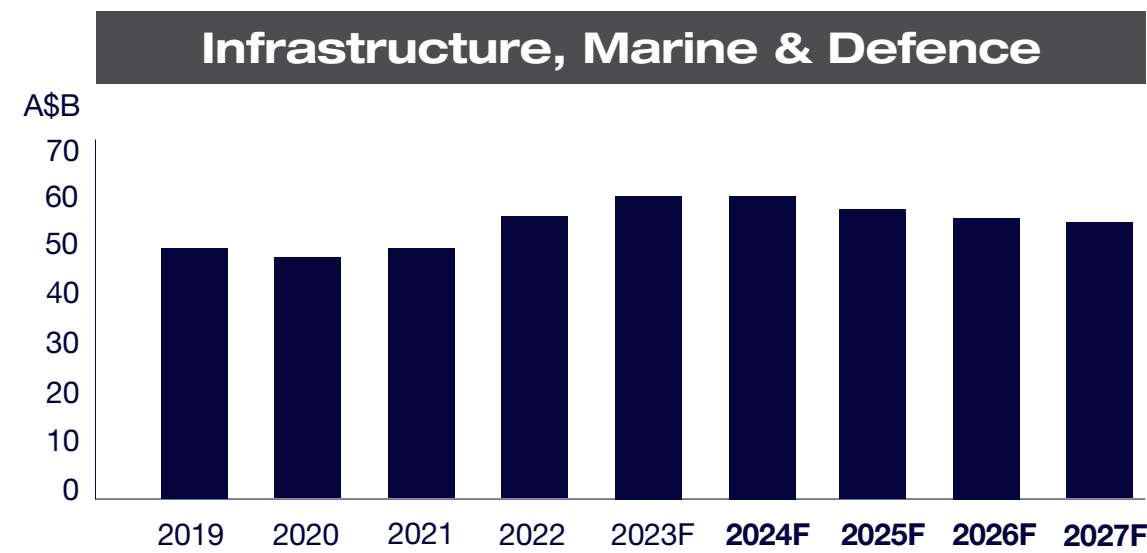
Energy: Over A\$90 Billion FY24 to FY27

Source: BIS Oxford Economics, 2023



Maintenance: Over A\$45 Billion FY24 to FY27

Source: BIS Oxford Economics, 2023



Infrastructure, Marine & Defence: Over A\$235 Billion FY24 to FY27

Source: BIS Oxford Economics, 2023

- Tendering activity continues to be strong across all sectors, with the Group focused on securing projects that will allow it to grow its workforce at a sustainable pace.
- Strong medium and long term demand across maintenance and resources sector.
- Continued opportunities on BHP Panel agreement.
- Increased maintenance opportunities due to strategic facilities and presence.
- Main Roads WA panel agreement presenting increased growth in the infrastructure sector.

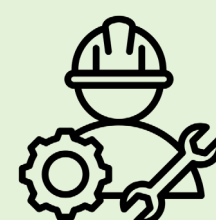
Investment highlights

OPERATIONAL EXCELLENCE



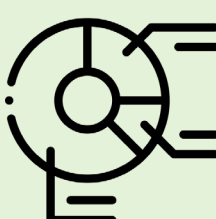
EXPERIENCED EXECUTIVE TEAM

All with shareholding in the company.



TIER 1 CONTRACTOR

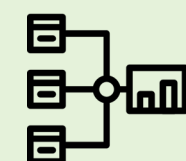
Proven delivery capability and established market share.



CONTINUED TO BUILD ON THE COMPANIES REVENUE SECTORS

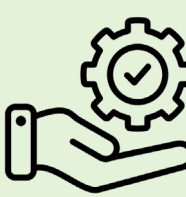
Strategic focus on revenue including increase in maintenance and infrastructure accreditations particularly in the road and bridges space.

GROWTH OPPORTUNITIES



STRONG PROJECT PIPELINE

Positive outlook for Australian market.



MAINTENANCE OPPORTUNITIES

Growth potential to increase market share in maintenance and capital works.



ENERGY TRANSITION

Well positioned to support energy transition projects.

FINANCIAL PERFORMANCE



CONSISTENT RETURNS

Strong and growing dividend returns with improving payout ratios.



CONTINUED IMPROVEMENT

Continued revenue and profit improvements.



MODEST PE RATIO

A Price Earnings ratio of 7.



GOOD DIVIDEND YIELD

Yield of ~ 6% (8.5% including franking credits).

Disclaimer

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References to dollars, cents or \$ in this presentation are to Australian currency unless otherwise stated. References to “Civmec”, “the Company”, “the Group”, or “the Civmec Group” may be references to Civmec Limited or its subsidiaries.

Authorised for release to ASX and SGX by Pat Tallon, CEO.

Appendix

1H FY24 key project list

■ Energy

■ Resources

■ Infrastructure, Marine and Defence

CLIENT/OWNER		PROJECT	LOCATION				
1	OneSubsea	Julimar Development Project Phase 3 (JDP3) – fabrication	Henderson, WA	20	Fortescue Metals Group	Maintenance and capital upgrade works	Pilbara, WA
2	Baker Hughes for Chevron Australia	Jansz-Lo Compression Project Subsea Compression Manifold Station (J-IC SCMS) – subsea structures	Henderson, WA	21	Queensland Alumina Limited (QAL)	Mechanical maintenance works to support major shutdowns	Gladstone, QLD
3	Inpex	Ichthys Project – deck strengthening	Henderson, WA	22	Rio Tinto	Western Range Project – primary crusher, conveyors and tie-in works	Paraburdoo, WA
4	Subsea7 executed by Subsea Integration Alliance	Scarborough Project – subsea structures	Henderson, WA	23	Rio Tinto	Maintenance and refractory term contract for Boyne Smelters Limited (BSL)	Gladstone, QLD
5	Woodside Energy	Five-year non-binding outline agreement, with two one-year extension options	Karratha, WA	24	Roy Hill	Maintenance agreement for shutdown and maintenance support services for fixed plant assets	Pilbara, WA
6	Yara Pilbara Nitrates	Nitrates facility – maintenance works	Karratha, WA	25	Talison Lithium	Site maintenance work	Greenbushes, WA
7	Albemarle	Kemerton Lithium Expansion Project	Kemerton, WA	26	Pilbara Minerals	Pilgangoora lithium mine - steel fabrication	Port Hedland, WA
8	Alcoa Australia	Calciner maintenance, major overhaul and repair services to Alcoa mines	Pinjarra, Wagerup and Kwinana, WA	27	MARBL Lithium	Maintenance and capital upgrade works	Kemerton, WA
9	BHP	Nelson Point Car Dumper 3 (CD3) Replacement Project	Henderson, WA	28	Cement Australia	Shutdown services	QLD
10	BHP	Port Debottlenecking Project Stage One (PDP1) – civils and bulk earthworks	Pilbara, WA	29	Coronado Curragh	Maintenance works	Gladstone, QLD
11	BHP	Site Engineering Panel – three-year contract, with two-year extension option	Pilbara, WA	30	Graymont Australia	Maintenance works	Galong, NSW
12	Port Waratah Coal Services	Bucket wheel and bucket wheel ring chute	Newcastle, NSW	31	Newcastle Coal	Maintenance works	Newcastle, NSW
13	Covalent Lithium	Lithium Refinery Project – construction	Kwinana, WA	32	Cargill Australia	Maintenance works	Newcastle, NSW
14	Schlam and Austin Engineering	Dumper tray bodies	Newcastle, NSW	33	QMAG Pty Ltd	Maintenance works	Central QLD
15	Glencore	Glencore coal mines – CHPP repairs and maintenance	QLD	34	Pilbara Infrastructure	Maintenance and capital upgrades	Pilbara, WA
16	IGO	Master Service Agreement – maintenance and project work	South-east WA	35	Luerssen Australia	SEA 1180 Offshore Patrol Vessel Program	Henderson, WA
17	Iron Bridge JV (IBJV)	Iron Bridge Magnetite Project – SMPEI	Marble Bar, WA	36	Main Roads WA	Causeway Pedestrian and Cyclist Bridges	Perth, WA
18	Karara Mining	Maintenance agreement for Karara magnetite mine	Mid-west, WA	37	Fitzroy Bridge Alliance	New Fitzroy Bridge Project	Henderson, WA
19	Newmont	Maintenance and capital works at Boddington gold mine	Boddington, WA	38	Transport for NSW	Sydney Gateway Bridge Stage 3	Sydney, NSW
				39	Transport for NSW	Western Distributor Smart Motorway (WDSM) - gantry fabrication	Sydney, WA
				40	Ferrovial Gamuda JV	Coffs Harbour Bypass Pedestrian Bridge	Newcastle, NSW
				41	BMD Constructions	Molonglo River Bridge Crossing	Newcastle, NSW