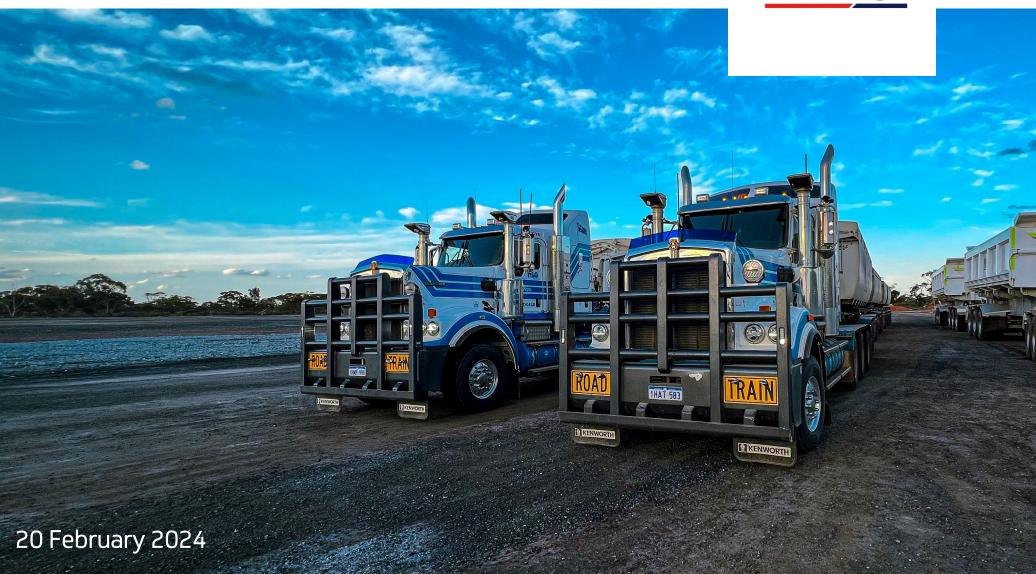
## HALF YEAR FINANCIAL RESULTS

For period ended 31 December 2023





### Disclaimer

### Forward looking statements

This release contains certain forward looking statements and forecasts, including in relation to possible or assumed future performance, costs, dividends, rates, prices, revenue, potential growth of MLG Oz Limited, industry growth or other trend projections.

Such statements are not a guarantee of future performance and involve unknown risks and uncertainties, as well as other factors which are beyond the control of MLG Oz Limited. Actual results and developments may differ materially from those expressed or implied by these forward looking statements, depending on a variety of factors.

Subject to any continuing obligations under applicable law or any relevant stock exchange listing rules, in providing this information, the Company does not undertake any obligation to publicly update or revise any of the forward looking statements or to advise of any change in events, conditions or circumstances on which any such statement is based.



### INTEGRATED SERVICES MODEL



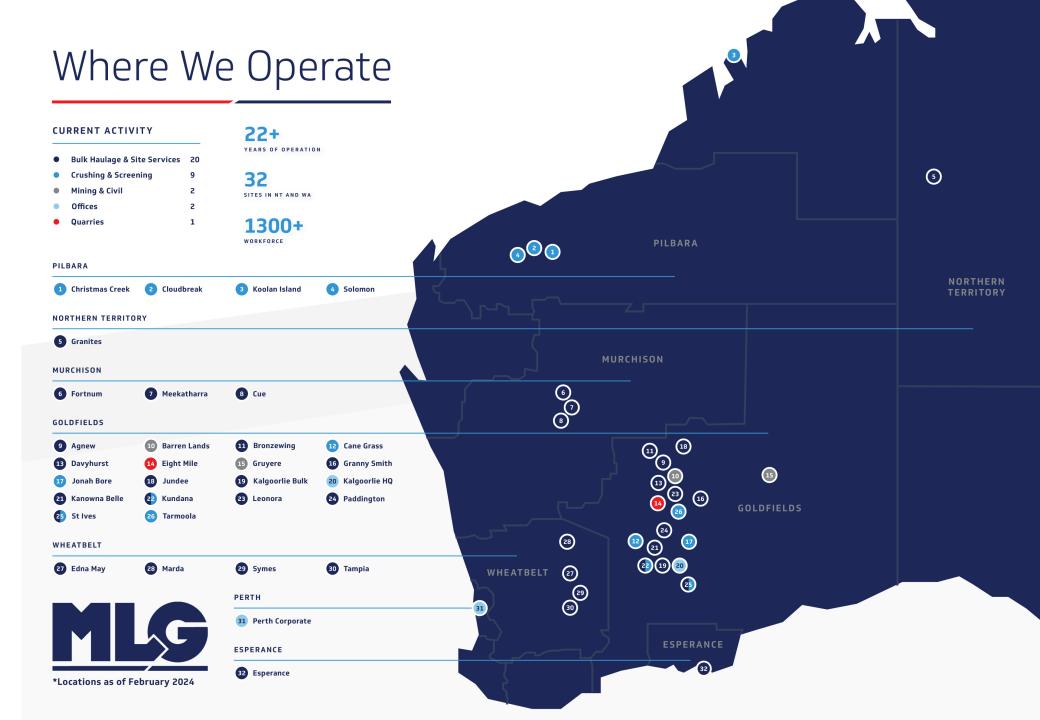


#### **BENEFIT OF INTEGRATED MODEL**

- Single service provider
- Single contractual management touch point
- Reduced duplication (single workshop, shared equipment)
- Processing facilities typically long life
- Haulage can be adjusted to changing mine plans
- Builds long term client relationship

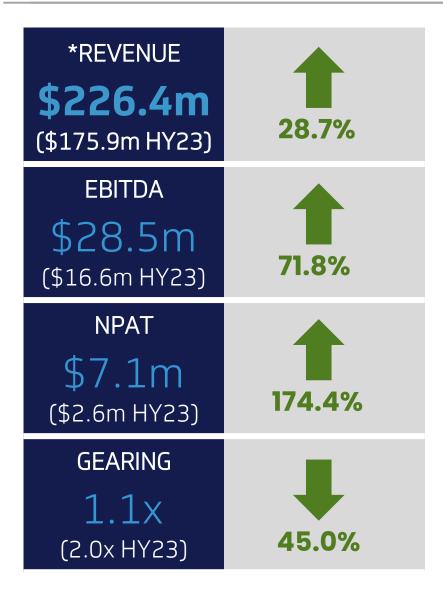


Contractual capital protection clauses negotiated when projects require large capital outlay

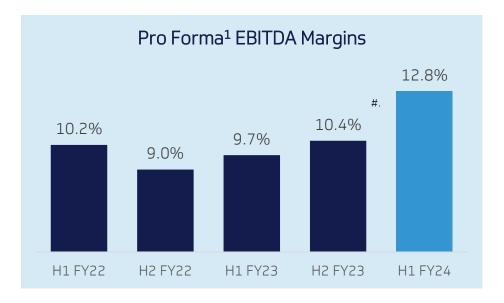


#### POSITIVE MOMENTUM DRIVING STRONGER FINANCIAL RETURNS





- Industry demand continues to drive revenue growth
- Improving EBITDA margins
- Material growth in overall profitability
- Significant reduction in financial gearing
- High growth outlook has deferred dividend for now



#### Notes:

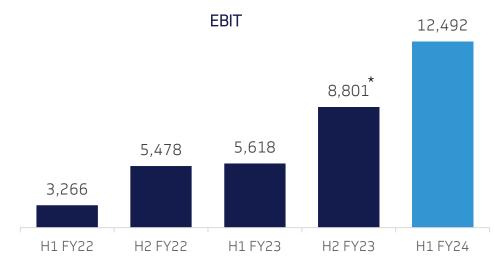
- 1. Pro Forma offsets fuel tax credit revenue and other income against Costs of sales
- 2. #- H2 FY23 Underlying EBITDA adjusts for impact of sale of high-capacity crushing plants (\$3.1m write-off of inventory/ancillary)

### STRATEGIC POSITION DELIVERING PROFIT GROWTH



- Client demand driving higher revenue
  - Organic growth as clients expand volume through their processing facilities
  - Impact of new clients (Westgold, Bellevue)
  - Greater proportion of Civil and Crushing projects
- Increasing margins and higher revenues delivering greater profit
- Tighter cost control and improved procurement savings contributing to margin growth
- Operational efficiencies supporting productivity
- Focus on portfolio has helped maximise returns
  - Renegotiation of rates
  - Non-renewal of selected projects





<sup>\*</sup>Excludes impact of the sale of high-capacity crushing plants in FY2023

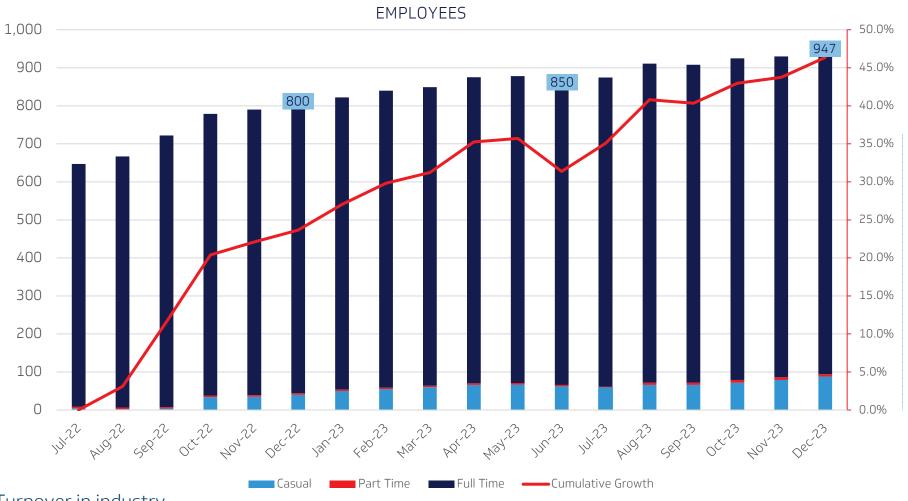
### **HIGHLIGHTS – STRONG GROWTH IN REVENUE AND MARGIN**



- Strong revenue growth with existing clients and new contract wins
  - Gold focused revenue underpinned by large, low-cost producers
  - Continued growth with existing customer base a strong endorsement of MLG business model
- EBITDA margin increases to 12.8%
  - After challenging period, margins improved off the back of a number of commercial and operational improvements
- Continued focus on margin improvement back to 15%+ EBITDA margin required to drive sustainable returns
  - Further room for margin improvement, with additional optimisation of portfolio contracts and underperforming sites
  - Increased exposure to integrated site services work leveraging scale at additional sites
  - Continued focus on cost control and procurement benefits
  - Increased productivity as staff turnover reduces from historical industry high levels
- Balance sheet strengthened with leverage further reducing down to 1.1x from 2.0x trailing EBITDA
  - MLG strongly positioned to fund continued investment subject to adequate return hurdles, or dividends going forward
- MLG well positioned as competitive landscape remains constrained after challenging period

### HEADCOUNT REMAINS A KEY FOCUS TO SUSTAIN GROWTH





- Turnover in industry continues to remain high
- 46.4% increase in headcount over last 18 months

Higher number of operators and road train drivers increases utilisation of equipment and therefore production volumes which in turn increases revenue

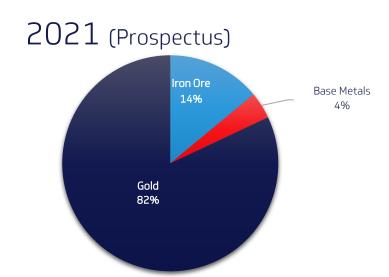
### REVENUE EXPOSURE IS PRIMARILY IN THE GOLD SECTOR

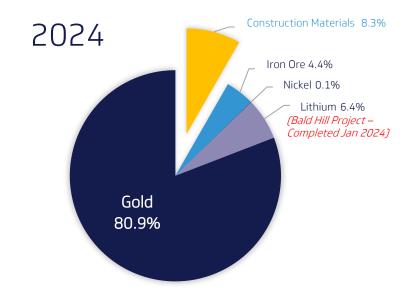


- Strong revenue growth driven by existing customer growth and new contract wins
- Revenue weighted to large, low-cost gold miners
- Significant improvement in crushing and screening

### Pro Forma<sup>1</sup> Revenue







Notes

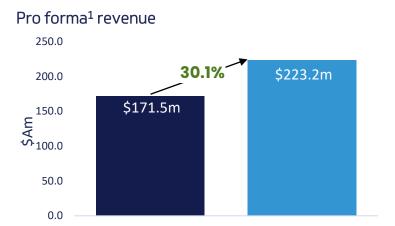
1. Pro Forma offsets fuel tax credit revenue and other income against Costs of sales

## FINANCIAL PERFORMANCE



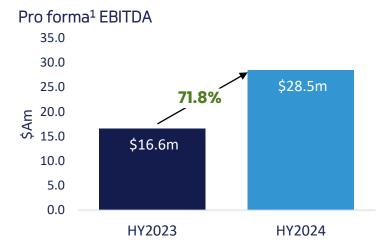
### FINANCIAL PERFORMANCE – HY 2024 for period ended 31 December 2023





HY2023

HY2024



			Pro Forma Statutory	Pro Forma Statutory
\$000's	Notes		HY24	HY23
Revenue				
Mine Site Services and Bulk Haulage		<b>23.5%</b>	185,927	150,557
Crushing and Screening		<b>131.2%</b>	37,180	16,080
Export Logistics		<b>97.6%</b>	116	4,896
Total revenue	1	<b>30.1%</b>	223,223	171,532
Costs of sales	1		(184,147)	(145,503)
Gross profit		<b>1</b> 50.1%	39,076	26,028
General and administration		<b>12.0%</b>	(10,551)	(9,422)
EBITDA		<b>1</b> 71.8%	28,525	16,606
Depreciation			(15,268)	(10,915)
Loss on Sale of Assets			(765)	(73)
EBIT		122.4%	12,492	5,618
Margins				
EBITDA		<b>1</b> 32.0%	12.8%	9.7%
EBIT		<b>1</b> 69.7%	5.6%	3.3%

Notes:

<sup>&</sup>lt;sup>1.</sup> Pro Forma offsets fuel tax credit revenue and other income against Costs of sales

### IMPROVING MARGINS DRIVING LARGER CASHFLOW

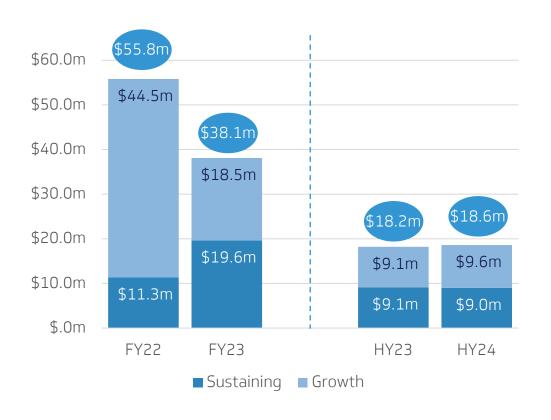


	HY2024	HY2023	
EBITDA	28,525	16,606	71.8%
Receipts from customers	235,811	183,624	28.4%
Payments to suppliers and employees	(212,644)	(166,688)	<b>27.6</b> %
Fuel Tax Credits	2,590	1,076	140.7%
Operating Cashflow (Before Tax and Finance costs)	25,756	18,012	43.0%
Operating Cash conversion	90.3%	108.5%	15.9%
Interest & Finance Costs	(1,137)	(763)	49.0%
Tax	-	4,936	100.0%
Operating Cashflow	24,619	22,185	11.0%

• Large tax refund in pcp

### CAPITAL EXPENDITURE IN LINE WITH EXPECTATIONS





#### **Sustaining Capex**

- Existing asset overhauls
- Major Component changes
- Replacement of end-of-life assets
- Tooling in workshops
- Safety initiatives (Specialist customisation)

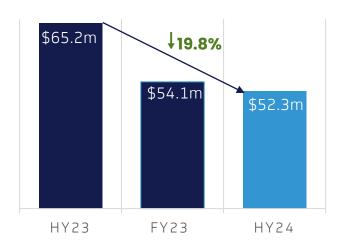
#### **Growth Capex**

- New projects (GSM, Genesis)
- Existing projects (organic growth)
- Predominantly new assets (Equipment Finance)
- Software investments

### STRONGER BALANCE SHEET POSITION TO SUPPORT GROWTH



### FINANCIAL LIABILITIES (INCLUDING OPERATING LEASES)



- \$12.9m reduction in financial debt vs HY2023
- Materially reduced gearing ratio 1.1x

(Financial Debt (including operating leases)/Last 12 months EBITDA)

2.0x at 31 December 2022

- Financial liabilities primarily equipment finance (fixed rate single asset contracts)
- NTA/share up 6.5% to 94.2c

<b>\$</b> 000's	Consolidated 31 Dec 2023	Consolidated 30 June 2023
Cash and cash equivalents	384	144
Trade and other receivables	53,295	47,381
Inventories	16,895	14,551
Total current assets	70,574	62,075
Property, plant and equipment	181,358	177,538
Other non-current assets	8,673	6,541
Total non-current assets	190,031	184,079
Total assets	260,605	246,154
Trade and other payables	49,847	47,852
Financial liabilities	26,491	28,633
Lease liabilities	3,240	2,040
Provisions	2,916	600
Total current liabilities	82,494	79,125
Financial liabilities	24,074	25,463
Lease liabilities	5,536	4,753
Other non-current liabilities	22,362	18,694
Total non-current liabilities	51,972	48,910
Total liabilities	134,466	128,036
Net assets	126,139	118,118

### DISCIPLINED CAPITAL MANAGEMENT HAS DELIVERED GREATER CAPACITY



Increase in
Working Capital
(overdraft increased
from \$15.0m to \$20.0m)

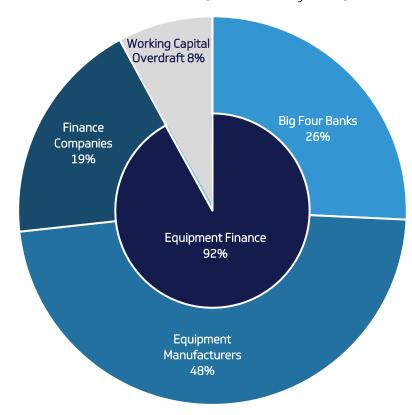
Reflects higher monthly revenue

Proportionally modern fleet

Seen as strong security for lenders

Available capacity in existing equipment finance facilities

\$78m of unencumbered Assets (Road Fleet and Crushing equipment) Provides capacity for significant additional funding if required Debt funded through multi tenor equipment finance contracts (3, 4 and 5 years)



# OUTLOOK



### PRIORITY ON GENERATION OF SUSTAINABLE MARGINS



- Demand outlook with existing clients remains significant
- Margin expansion still a priority but expectation is to maintain similar margin through H2
  - higher proportion of integrated site services work (New Granny Smith project and ramp up of Genesis volumes)
  - portfolio still retains underperforming client sites to be addressed in H2
- EBITDA margins expected to grow further in FY2025
- New civil construction projects commencing in H2 (Gruyere TSF and Swiftsure open cut)
- Fleet capacity reaching full utilisation mitigated by new fleet arriving in H2



### MLG WELL PLACED TO CONTINUE TO EXPERIENCE STRONG GROWTH



Material improvement in margins and profitability in HY2024

Gold industry
experiencing high
commodity price
and driving greater
volume

Competitive
landscape
remains
constrained
(particularly in
off-road haulage)

MLG's capabilities and balance sheet strength positions us well to maximise opportunities

