

Appendix 4E

Preliminary Final Statements to the Australian Securities Exchange

Cape Range Limited and its controlled entities
ABN 43 009 289 481

Reporting period	Year ended 31 December 2023
Previous period	Year ended 31 December 2022

Results for Announcement to the Market

LOSS OF \$563,931 IN 2023 (2022: LOSS OF \$651,915)

Throughout the year, the Company's Malaysian operations experienced a modest recovery resulting in a 14% revenue increase.

The loss after tax for the year of \$563,931 represented a 13% improvement compared to the previous year of \$651,915.

Malaysia's economic prospects for 2024 are optimistic. GDP growth for 2024 is forecast to expand by 4% to 5%. Last year's growth was supported by resilient domestic demand in both the private and public sectors.

As part of Biztrak's proactive sales and marketing strategies in 2023, Biztrak participated in a number of exhibitions and expos, including:

- SAGA Government Agencies Conference 2023 at Hilton Hotel Kota Kinabalu, Sabah, June 6-8, 2023;
- 6th Malaysia International Retail & Franchise Expo 2023 at KLCC Convention Centre, Kuala Lumpur, July 7-9, 2023 (in partnership with our business partner, TimeTec Cloud Sdn Bhd, a Malaysia-based solution company in Human Resource System);
- Malaysia Halal Expo 2023 at Mines International Exhibition & Convention Centre, September 1-3, 2023 (in partnership with TimeTec Cloud Sdn Bhd);
- Smart Nation Expo 2023 at Malaysia International and Trade Exhibition Centre, Kuala Lumpur, September 19-21, 2023 (invited by our business partner, a German-based solution company in Transport Management System);
- Malaysia's International Trade Fair on Intralogistics and Supply Chain Management at Setia Spice Arena Penang on November 8-10, 2023 (invited by our business partner, a German-based solution company in Transport Management System).

These exhibitions and expos facilitated direct engagement with Biztrak's target audiences and enabled the efficient promotion of our software solutions to potential leads and the generation of higher sales conversions. Furthermore, our participation with our partners at these exhibitions and expos enabled us to synergise our offerings and cross-sell our solutions to their customer bases. In addition, a more diversified audience was present, to which we were able to showcase the integration of Biztrak's software solutions.

Going forward, we will be actively involved in relevant trade exhibitions across Malaysia to further expand our reach within the Malaysian market.

To further enhance the online presence of our Biztrak Online cloud accounting, we created a new stand-alone website for Biztrak Online. The website went live in February 2024.

Throughout 2024, Biztrak will continue expanding its social media campaigns in order to create positive awareness (that provide target customers with regular updates, industry news, new product releases and opportunities for engagement) along with a monthly email marketing campaign.

Furthermore, Biztrak will focus on specific tactics aimed at increasing online conversions through website optimisation, search engine marketing campaigns (including pay-per-click ad campaigns), social media engagement and referral marketing programs.

Biztrak's online marketing will actively focus on search engine optimisation to maintain the visibility of its website, as well as creating content on different social media platforms to drive traffic to its website to generate leads for our sales team.

Starting in July 2024, the Malaysian government will commence implementing e-invoicing systems for local companies. Biztrak is closely monitoring the Inland Revenue Board of Malaysia regarding the technical guidelines to ensure that Biztrak updates its accounting systems prior to the deadline. A series of workshops will be conducted for our clients across the country once the guidelines are provided and the accounting system updates are finalised.

All amounts are denoted in AU\$	31 December 2023	31 December 2022	Change	Change
	\$	\$	\$	%
Revenue from continuing operations (Appendix 4E item 2.1)	601,879	526,599	75,280	14%
(Loss) from ordinary activities after tax attributable to members (Appendix 4E item 2.2)	(563,931)	(651,915)	87,984	13%
Net Comprehensive Loss attributable to members of the parent entity (Appendix 4E item 2.3)	(447,008)	(658,460)	211,452	32%
	Cents per share	Cents per share	Cents per share	
Basic loss per share (cents) (Appendix 4E item 14.1)	(0.59)	(0.69)	0.10	14%
Diluted loss per share (cents) (Appendix 4E item 4.1)	(0.59)	(0.69)	0.10	14%
Net tangible assets per share (cents) (Appendix 4E Item 9)	1.81	2.29	(0.48)	(21%)

Dividends (Appendix 4E item 2.4 & 2.5)

No Dividends have been declared or paid during the financial year ended 31 December 2023 and the Company does not propose to pay any final dividends in respect of that year.

Audit Status (Appendix 4E item 15)

This report is based on accounts which are in the process of being audited. The Audited Annual Financial Statements are expected to be released by 31 March 2024.

Commentary on Results & Significant Feature of Operating Performance (Appendix 4E item 14)

1. Revenue from continuing operations (Appendix 4E item 2.6 & 14)

Revenue from ordinary activities for the financial year was \$601,879 (31 December 2022: \$526,599).

2. Loss from ordinary activities after tax attributable to members (Appendix 4E item 2.6 & 14).

The loss after income tax for the reporting period was \$563,931 (2022: loss \$651,915).

3. Net Comprehensive Loss attributable to members of the parent entity (Appendix 4E item 2.6 & 14)

The net comprehensive loss attributable to members of the parent entity for the reporting period was \$447,008 (2022: loss \$658,460).

Supplementary Information

1. Trends in performance (Appendix 4E item 14.5)

See comments on page 1 above.

2. Other factors that affected results in the period or which are likely to affect results in the future (Appendix 4E item 14.6)

See comments on page 1 above.

3. Other significant information (Appendix 4E item 12)

Not applicable

Attachments forming part of the Appendix 4E:

The Preliminary Financial Report of Cape Range Limited for the year ended 31 December 2023 is attached.

Signed by

A handwritten signature in black ink, appearing to read 'Wayne Johnson', with a long horizontal flourish extending to the right.

Wayne Johnson
Chairman
Sydney
29 February 2024

**Preliminary Consolidated Statement of Profit and Loss and Other Comprehensive Income
For the financial year ended 31 December 2023**

	Note	31 December 2023 \$	31 December 2022 \$
Revenue		601,879	526,599
Cost of sales		(54,701)	(31,691)
Gross profit		547,178	494,908
Other operating income		33,504	15,870
Reversal of doubtful debt provisions		912	6,551
Expenses			
Administration expenses		(1,105,104)	(820,322)
Marketing & promotional expenditure		(4,783)	(1,414)
Other operating expenses		(12,009)	(542)
Finance costs		(4,420)	(6,309)
Depreciation and amortisation expenses		(23,832)	(63,549)
Provision for doubtful debt		-	(14,515)
Impairment of intangible assets		-	(303,864)
Total expenses		(1,150,148)	(1,210,515)
Loss before income tax		(568,554)	(693,186)
Income tax (expense)/gain		4,623	41,271
Loss after tax		(563,931)	(651,915)
Other comprehensive income for the year, net of tax			
Exchange differences on translating foreign operations		116,923	(6,545)
Total comprehensive income for the year		(447,008)	(658,460)
Basic and diluted (loss) per share (cents per share)	4	(0.59)	(0.69)

The above Preliminary Consolidated Statement of Profit & Loss and other Comprehensive Income is to be read in conjunction with the accompanying notes.

**Preliminary Consolidated Statement of Financial Position
As at 31 December 2023**

	Note	31 December 2023 \$	31 December 2022 \$
Assets			
Current assets			
Cash and cash equivalents	5	1,902,149	2,347,681
Trade and other receivables	6	202,500	193,097
Total current assets		2,104,649	2,540,778
Non-current assets			
Plant and equipment	7	16,171	26,017
Right-of-use assets		10,091	23,702
Intangible assets	8	-	-
Total non-current assets		26,262	49,719
Total assets		2,130,911	2,590,497
Current liabilities			
Trade and other payables	9	190,571	157,496
Deferred revenue		206,306	198,299
Lease liabilities		10,450	13,433
Borrowings	10	2,268	33,359
Total current liabilities		409,595	402,587
Non-current liabilities			
Deferred tax liabilities		-	4,683
Lease liabilities		-	10,981
Borrowings	10	-	3,922
Total non-current liabilities		-	19,586
Total liabilities		409,595	422,173
Net assets		1,721,316	2,168,324
Equity			
Issued capital	11	21,048,346	21,048,346
Foreign currency translation reserve	12	197,616	80,693
Accumulated losses		(19,524,646)	(18,960,715)
Total equity		1,721,316	2,168,324

The above Preliminary Consolidated Statement of Financial Position is to be read in conjunction with the accompanying notes.

**Preliminary Consolidated Statement of Changes in Equity
For the financial year ended 31 December 2023**

	Issued Capital Ordinary Shares \$	Foreign Currency Translatio n Reserve \$	Accumulated Losses \$	Total Equity \$
Balance at 01/01/2023	21,048,346	80,693	(18,960,715)	2,168,324
Foreign exchange translation reserve	-	116,923	-	116,923
Loss for the year	-	-	(563,931)	(563,931)
Total comprehensive income for the year	-	116,923	(563,931)	(447,008)
Transactions with owners, in their capacity as owners and other transfers	-	-	-	-
Balance at 31/12/2023	21,048,346	197,616	(19,524,646)	1,721,316
Balance at 01/01/2022	21,048,346	87,238	(18,308,800)	2,826,784
Foreign exchange translation reserve	-	(6,545)	-	(6,545)
Loss for the year	-	-	(651,915)	(651,915)
Total comprehensive income for the year	-	(6,545)	(651,915)	(658,460)
Transactions with owners, in their capacity as owners and other transfers	-	-	-	-
Balance at 31/12/2022	21,048,346	80,693	(18,960,715)	2,168,324

The above Preliminary Consolidated Statement of Changes in Equity is to be read in conjunction with the accompanying notes.

Preliminary Consolidated Statement of Cash Flows
For the financial year ended 31 December 2023

	Note	31 December 2023 \$	31 December 2022 \$
Cash flows from operating activities			
Receipts from customers		541,136	517,908
Payments to suppliers and employees		(961,727)	(888,623)
Interest received		28,147	12,265
Refund/(payment) of income tax		685	(949)
Finance costs		(4,420)	(6,309)
Net cash (used in)/from operating activities	5(b)	(396,179)	(365,708)
Cash flows from investing activities			
Proceeds from sale of plant & equipment		281	-
Payments for plant & equipment		(657)	(1,728)
Payments for intangibles		-	(185,840)
Net cash used in investing activities		(376)	(187,568)
Cash flows from financing activities			
Repayment of term loan		(35,013)	(31,075)
Repayment of lease liabilities		(13,964)	(16,312)
Net cash used in financing activities		(48,977)	(47,387)
Net decrease in cash and cash equivalents held		(445,532)	(600,663)
Cash and cash equivalents at the beginning of the financial year		2,347,681	2,948,344
Cash and cash equivalents at the end of the financial year	5(a)	1,902,149	2,347,681

The above Preliminary Consolidated Statement of Cash Flows is to be read in conjunction with the accompanying notes.

Cape Range Limited
Notes to the Preliminary Financial Statements
For the financial year ended 31 December 2023

Notes to the preliminary financial statements

For the financial year ended 31 December 2023

1. Reporting Entity

Cape Range Limited is a company limited by shares incorporated in Australia. The Company's registered office is 36 Prestwick Drive, Twin Waters, Queensland, 4564.

2. Basis of Preparation

This preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of ASX Appendix 4E. This report is to be read in conjunction with any public announcements made by Cape Range Limited during the reporting period in accordance with the continuous disclosure obligations arising under the Corporations Act 2001 and Australian Securities Exchange Listing Rules.

The Preliminary Financial Statements of Cape Range Limited and its controlled entities, comply with Australian Accounting Standards.

Functional and presentation currency

The preliminary financial report is presented in Australian dollars, which is the Company's presentation currency.

New and Revised Accounting Requirements

The Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board that are relevant to its operations and effective for the current reporting period. The adoption of these new and revised Standards and Interpretations has not resulted in a significant or material change to the Group's accounting policies.

3. Segment reporting (Appendix 4 E Item 14.4)

For management purposes the Group is organised into two strategic units:

- Corporate head office in Australia
- Operations and technology development based in Malaysia

Such structural organisation is determined by the nature of risks and returns associated with each business segment and define the management structure as well as the internal reporting system. It represents the basis on which the Group reports its primary segment information to the Board.

The operating segment analysis presented in these Preliminary Financial Statements reflects operations analysis by business. It best describes the way the Group is managed and provides a meaningful insight into the business activities of the Group.

The following table presents details of revenue and operating loss by business segment as well as reconciliation between the information disclosed for reportable segments and the aggregated information in the Preliminary Financial Statements. The information disclosed in the table below is derived directly from the internal financial reporting system used by the Board of Directors to monitor and evaluate the performance of our operating segments separately.

Cape Range Limited
Notes to the Preliminary Financial Statements
For the financial year ended 31 December 2023

3. Segment reporting (Appendix 4 E Item 14.4) continued

	Australia \$	Malaysia \$	Eliminations \$	Total \$
Year ended 31 December 2023				
Revenue from external customers	-	601,879	-	601,879
Reportable segment (loss) after tax	(439,939)	(123,992)	-	(563,931)
Year ended 31 December 2022				
Revenue from external customers	-	526,599	-	526,599
Reportable segment (loss)/profit after tax	(434,203)	(217,712)	-	(651,915)
Reportable segments assets				
At 31 December 2023	14,133,558	258,853	(12,261,500)	2,130,911
At 31 December 2022	14,548,937	228,060	(12,186,500)	2,590,497
Reportable segments liabilities				
At 31 December 2023	181,804	835,135	(607,344)	409,595
At 31 December 2022	157,241	798,150	(533,218)	422,173

4. Earnings per Share (Appendix 4E Item 14.1)

	2023 \$	2022 \$
Net (loss) attributable to the equity holders of the Company	(563,931)	(651,915)
	2023 No.	2022 No.
Weighted average number of ordinary shares	94,908,301	94,908,301
	2023 Cents	2022 Cents
Basic and Diluted Loss per share	(0.59)	(0.69)

5. Cash and Cash Equivalents

	2023 \$	2022 \$
(a) Cash and cash equivalents	1,902,149	2,347,681
(b) Reconciliation of net cash used in operating activities to operating loss		
Operating loss after income tax expense for the year	(563,931)	(651,915)
Add non – cash items:		
Depreciation and amortisation	23,832	63,549
Reversal of doubtful debts provisions	(912)	(6,551)
Provision for doubtful debts	-	14,515
Impairment of intangible assets	-	303,864
Foreign exchange differences	116,923	(6,545)
Add / (deduct) movement in working capital:		
Trade and other receivables	(74,107)	(64,306)
Deferred revenue	8,007	48,976
Trade and other payables	97,947	(25,075)
Deferred tax liabilities	(3,938)	(42,220)
	(396,179)	(365,708)

6. Trade and Other Receivables

	2023	2022
	\$	\$
Trade Debtors	483,071	460,613
Less Provision for Impairment	(426,583)	(431,718)
	56,488	28,895
Other receivables	144,767	162,212
Income tax receivable	1,245	1,990
	202,500	193,097

7. Plant and Equipment

	2023	2022
	\$	\$
Equipment – at cost	370,022	369,646
Less: accumulated depreciation	(353,851)	(343,629)
	16,171	26,017
Movement		
Balance as at 1 January	26,017	39,999
Additions	657	1,728
Disposals	(281)	-
Depreciation expense	(10,222)	(15,710)
Balance as at 31 December	16,171	26,017

8. Intangible Assets

	2023	2022
	\$	\$
Development expenditure		
At cost	3,898,166	3,898,166
Less: Accumulated amortisation	(2,471,897)	(2,471,897)
Accumulated impairment losses	(1,426,269)	(1,426,269)
	-	-
Intellectual property		
At cost	1,440,323	1,440,323
Less: Accumulated amortisation	(1,083,291)	(1,083,291)
Accumulated impairment losses	(357,032)	(357,032)
	-	-
Total intangible assets	-	-

Cape Range Limited
Notes to the Preliminary Financial Statements
For the financial year ended 31 December 2023

9. Trade and Other Payables

	2023	2022
	\$	\$
Trade payables	80,311	48,619
Other payables and accruals	110,260	108,877
	190,571	157,496

10. Borrowings

	2023	2022
	\$	\$
Current	2,268	33,359
Term loans	2,268	33,359
Non- Current	-	3,922
Term loans	-	3,922

The Biztrak term loans are jointly and severally guaranteed by past Biztrak directors and a fixed deposit. The loan interest rate is 8.90% (2022: 8.90% to 9.15%).

11. Issued Capital (Appendix 4E Item 14.6)

	2023	2022	2023	2022
	Shares	Shares	\$	\$
Ordinary shares fully paid	94,908,301	94,908,301	21,048,346	21,048,346

(a) Movement in ordinary shares

	2023	2023	2022	2022
	Shares	\$	Shares	\$
Opening balance at beginning of the financial year	94,908,301	21,048,346	94,908,301	21,048,346
Issue of shares	-	-	-	-
Cost of issue	-	-	-	-
Closing balance at end of the financial year	94,908,301	21,048,346	94,908,301	21,048,346

(b) Options and performance rights

As at 31 December 2023, there were no options on issue (2022: nil). During the year no options were issued (2022: nil)

As at 31 December 2023, there were no performance rights on issue (2022: nil). During the year no new performance rights were issued (2022: nil).

12. Reserves

	2023	2022
	\$	\$
Foreign currency reserve		
Opening balance	80,693	87,238
Foreign currency translation ¹	116,923	(6,545)
Closing balance	<u>197,616</u>	<u>80,693</u>

¹ The reserve is used to recognise exchange differences arising from translation of the financial statements of international operations in Australian dollars.