

## Appendix 4C

### Quarterly cash flow report for entities subject to Listing Rule 4.7B

**Name of entity**

KADDY LIMITED

**ABN**

59 086 435 136

**Quarter ended ("current quarter")**

31 March 2023

<b>Consolidated statement of cash flows</b>		<b>Current quarter \$A</b>	<b>Year to date (9 months) \$</b>
<b>1. Cash flows from operating activities</b>			
1.1 Receipts from customers		6,145,605	16,424,171
1.2 Payments for			
(a) research and development		(229,457)	(975,135)
(b) product manufacturing and operating costs		(3,879,920)	(9,295,603)
(c) advertising and marketing		(43,427)	(336,680)
(d) leased assets		(1,250,879)	(3,774,807)
(e) staff costs		(2,811,170)	(9,644,351)
(f) administration and corporate costs		(325,757)	(1,147,739)
1.3 Dividends received (see note 3)		-	-
1.4 Interest received		9,630	11,653
1.5 Interest and other costs of finance paid		(149,862)	(379,770)
1.6 Income taxes paid		-	-
1.7 Government grants and tax incentives		-	-
1.8 Other		1,559,635	1,559,635
<b>1.9 Net cash from / (used in) operating activities</b>		<b>(975,602)</b>	<b>(7,558,626)</b>
<b>2. Cash flows from investing activities</b>			
2.1 Payments to acquire:			
(a) entities		-	-
(b) businesses		-	-
(c) property, plant and equipment		(3,829)	(269,113)
(d) investments		-	-
(e) intellectual property		-	-
(f) other non-current assets		-	-

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2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	132,091	132,364
	(d) investments	-	4,882
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
<b>2.6</b>	<b>Net cash from / (used in) investing activities</b>	<b>128,262</b>	<b>(131,867)</b>

<b>3.</b>	<b>Cash flows from financing activities</b>		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	178,620
3.2	Proceeds from issue of convertible debt securities	600,000	3,769,500
3.3	Proceeds from exercise of options	-	4,262
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	470,862	3,751,777
3.6	Repayment of borrowings	(1,454,218)	(2,212,530)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (funds on term deposit as security for property lease bonds)	-	(344,473)
<b>3.10</b>	<b>Net cash from / (used in) financing activities</b>	<b>(383,356)</b>	<b>5,147,156</b>

<b>4.</b>	<b>Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of period	2,041,772	3,354,413
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(975,602)	(7,558,627)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	128,262	(131,867)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(383,356)	5,147,156

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4.5	Effect of movement in exchange rates on cash held	-	-
4.6	<b>Cash and cash equivalents at end of period</b>	<b>811,076</b>	<b>811,076</b>

5.	<b>Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	<b>Current quarter \$A</b>	<b>Previous quarter \$A</b>
5.1	Bank balances	811,076	2,041,772
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>811,076</b>	<b>2,041,772</b>

**6. Payments to related parties of the entity and their associates**

6.1 Aggregate amount of payments to related parties and their associates included in item 1

6.2 Aggregate amount of payments to related parties and their associates included in item 2

<b>Current quarter \$A</b>
105,991
-

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments:

During the quarter the entity paid \$105,991 in Director fees to Non-Executive and Executive Directors.

**7. Financing facilities**

*Note: the term "facility" includes all forms of financing arrangements available to the entity.*

*Add notes as necessary for an understanding of the sources of finance available to the entity.*

- 7.1 Loan facilities
- 7.2 Credit standby arrangements
- 7.3 Other (please see below table for detail)<sup>(1)</sup>
- 7.4 **Total financing facilities**

Total facility amount at quarter end \$A	Amount drawn at quarter end \$A
-	-
-	-
3,488,027	2,615,108
<b>3,488,027</b>	<b>2,615,108</b>

**7.5 Unused financing facilities available at quarter end**

**871,737**

- 7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

<sup>(1)</sup> Kaddy Limited Financing facilities

Kaddy Limited has Hire Purchase loan arrangements with the several finance providers for warehouse and logistics equipment:

- Crown Finance with an interest rate 11.25%, a term of 60 months and expiry Aug 27.
- Capital Finance with an interest rate 6.54%, a term of 60 months and expiry of April 22.
- Crown Finance with an interest rate 6.84%, a term of 60 months and various expiries from of Feb 22 to May 26.
- Energy Ease Finance with an interest rate 6.84%, a term of 84 months and expiry of Jan 25.
- Get Capital Finance with an interest rate 19.13%, a term of 30-36 months and expiry of Sep 22.
- Macquarie Finance with an interest rate 8.04%, a term of 60 months and various expiries from Mar 23 of Jun 23.
- Metro Finance with an interest rate 6.91-7.18%, a term of 60 months and various expiries from Mar 23 of Jul 23.
- Pepper Finance with an interest rate 8.3%, a term of 60 months and expiry of Mar 24.
- Selfco Leasing with an interest rate 12.72, a term of 60 months and expiry of Jul 23.
- Toyota Finance with an interest rate 3.99-7.01%, a term of 60 months and various expiries from Nov 21 to Jun 24
- Crown Credit with an interest rate of 6.76-9.96%, a term of 60 months and expiry of Aug 27

All facilities are secured via a registered GSA over the equipment.

Kaddy Limited also has 2 debtor finance facilities:

- EarlyPay for \$1m with an interest rate of 8.75% secured against Kaddy Marketplace debtors.
- Scottish Pacific Business Finance for \$3m with an interest rate based on 30 day bank bill rate (BBSY) plus 4% secured against Kaddy Fulfilment trade debtors.

8. Estimated cash available for future operating activities	\$A
8.1 Net cash from / (used in) operating activities (Item 1.9)	(975,602)
8.2 Cash and cash equivalents at quarter end (Item 4.6)	811,076
8.3 Unused finance facilities available at quarter end (Item 7.5)	871,737
8.4 Total available funding (Item 8.2 + Item 8.3)	1,682,813
8.5 <b>Estimated quarters of funding available (Item 8.4 divided by Item 8.1)</b>	1.72

*Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.*

8.6 If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: No, the company has executed changes that have reduced net operating cash outflows by \$1.0m per month and will further reduce outflow in Q4. The company expects Operations to reach a net cash inflow during Q4.

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: The Company is holding discussions with a range of investors and funders and will provide updates to shareholders as appropriate. During Q3, Lecca has remitted \$0.6m.

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: Yes, given the actions taken to reduce operating cash outflows noted in question 8.6.1 and the additional funding noted in question 8.6.2, the company expects to be able to continue its operations and to meet its business objectives.

*Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.*

## Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

28 February 2024

Date: .....

Authorised for release by the Board of Kaddy Limited

## Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.