

EUROZ - ROTTNEST CONFERENCE

Strong momentum driving improving performance



14 March 2024

Disclaimer

Forward looking statements

This release contains certain forward looking statements and forecasts, including in relation to possible or assumed future performance, costs, dividends, rates, prices, revenue, potential growth of MLG Oz Limited, industry growth or other trend projections.

Such statements are not a guarantee of future performance and involve unknown risks and uncertainties, as well as other factors which are beyond the control of MLG Oz Limited. Actual results and developments may differ materially from those expressed or implied by these forward looking statements, depending on a variety of factors.

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QUARRY ASSETS



LARGE FLEET



BENEFIT OF INTEGRATED MODEL

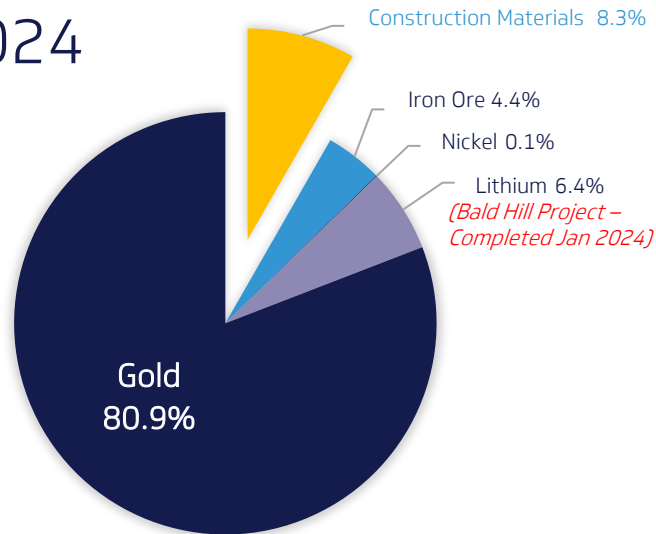
- Single service provider
- Single contractual management touch point
- Reduced duplication (single workshop, shared equipment)
- Processing facilities typically long life
- Haulage can be adjusted to changing mine plans
- Builds long term client relationship

+ Contractual capital protection clauses negotiated when projects require large capital outlay

REVENUE EXPOSURE IS PRIMARILY IN THE GOLD SECTOR



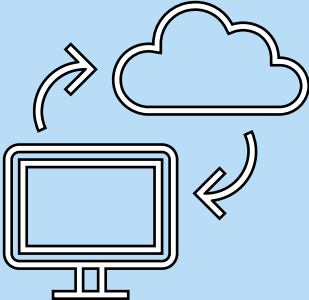
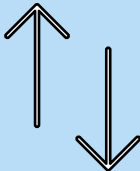
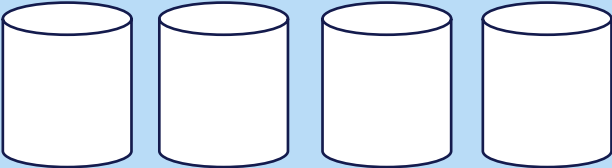
2024



- Strong revenue growth driven by existing customer growth and new contract wins
- Revenue weighted to large, low-cost gold miners
- Significant improvement in crushing and screening

LONG TERM QUALITY CLIENT BASE

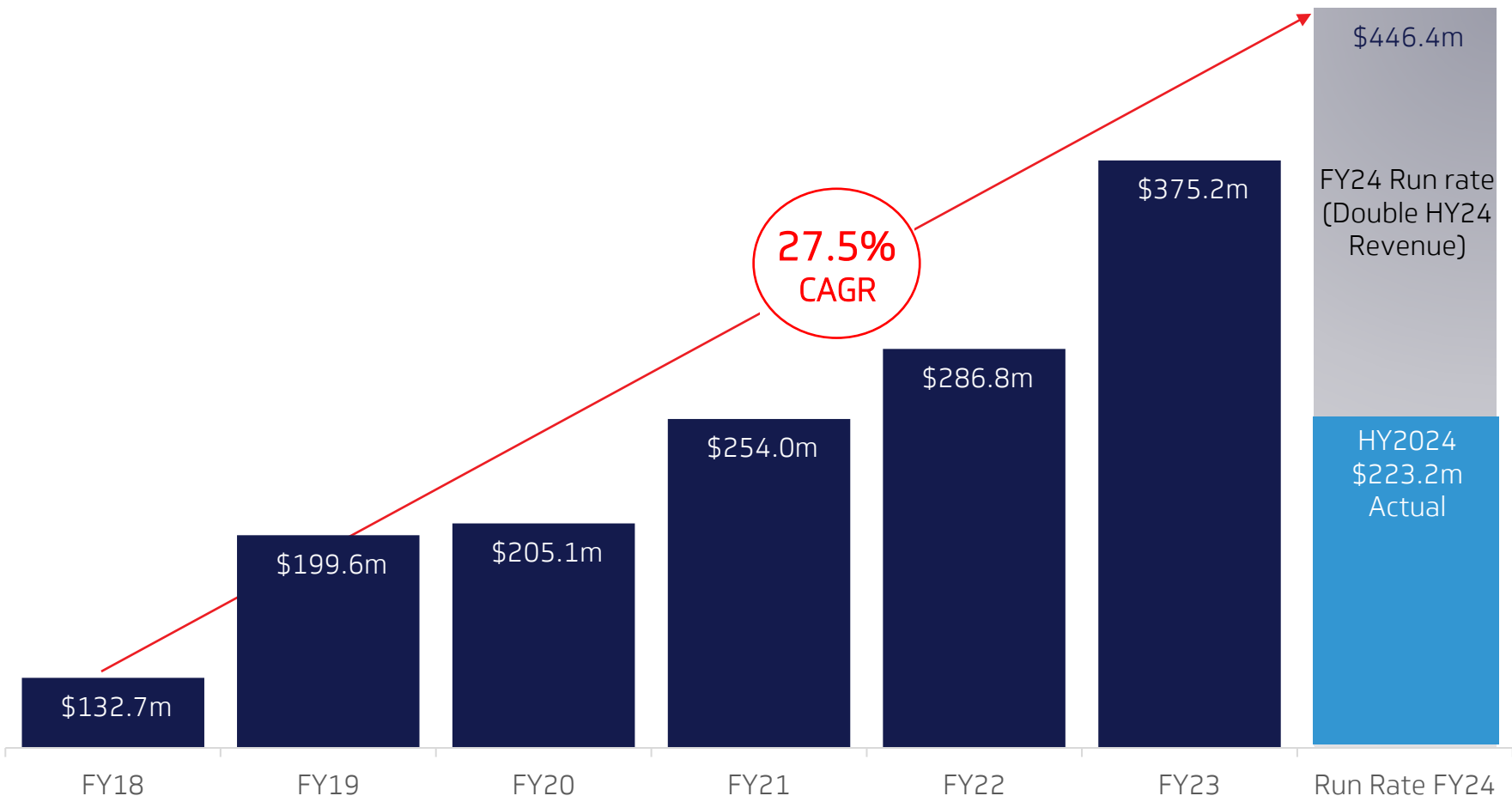


	Performance	<ul style="list-style-type: none">• Daily revenue across all locations• Expense transactions by site• Profit and Loss visibility by site• Rates portal for invoicing• Rise and Fall monitoring• Dashboard metrics (multiple)
	People	<ul style="list-style-type: none">• Headcount and turnover
	Equipment	<ul style="list-style-type: none">• Engine Hours and utilisation• GPS monitoring (Speed/Distance)
		<ul style="list-style-type: none">• Extract and translate rules• Data manipulation and coding• Governance, integrity and security
		<ul style="list-style-type: none">• Source data• Equipment technology (weightometers, seeing machines in prime movers, GPS monitoring, sensors)• Financial Ledger• OH&S Database• Automated time recording

VERY STRONG HISTORY OF REVENUE GROWTH







Pro Forma¹ Revenue

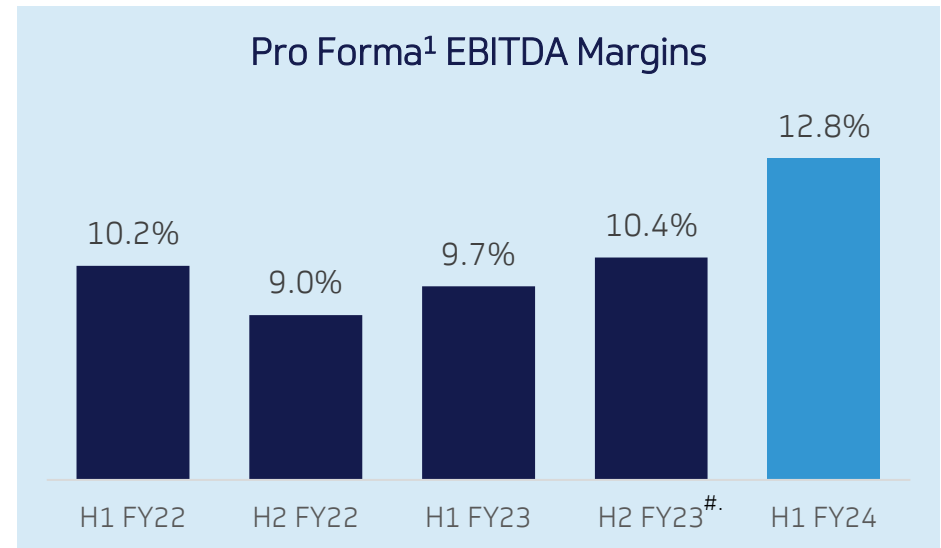


Notes:
1. Pro Forma offsets fuel tax credit revenue and other income against Costs of sales

HY2024 Financial Performance

*REVENUE \$226.4m (\$175.9m HY23)	 28.7%
EBITDA \$28.5m (\$16.6m HY23)	 71.8%
NPAT \$7.1m (\$2.6m HY23)	 174.4%
GEARING 1.1x (2.0x HY23)	 45.0%

- Industry demand continues to drive revenue growth
- Improving EBITDA margins
- Material growth in overall profitability
- Significant reduction in financial gearing



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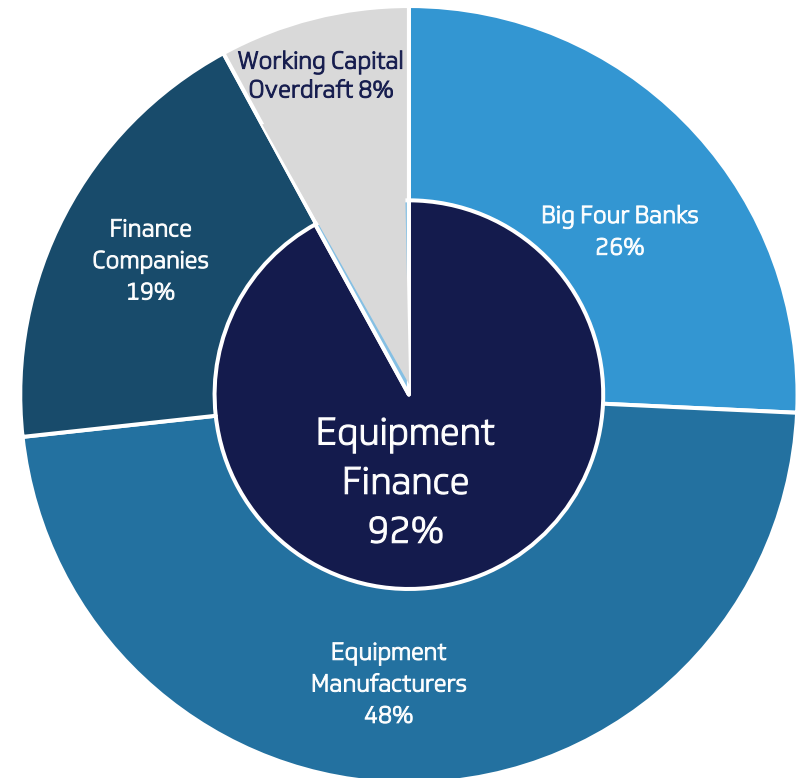
2. [#] H2 FY23 Underlying EBITDA - adjusts for impact of sale of high-capacity crushing plants (\$3.1m write-off of inventory/ancillary)

HY2024 Financial Position



Capital Structure – Financial Debt

Multi tenor equipment finance contracts
(3, 4 and 5 years)



MLG's financial position and service offering is strategically well positioned

MLG does not currently have any direct competitors who provide a fully integrated service but do have competition within each service line e.g. Haulage

LAST 18 MONTHS

- Rivet Mining Services entered administration in March 2023 and has ceased operating

MORE RECENTLY

- Private Bulk Haulage & Earthmoving business based in Kalgoorlie was reportedly placed into administration by the ATO
- Large-scale private equity owned logistics provider has been withdrawing from surface operations to focus on their underground (East coast coal based) business
- Large publicly listed Logistics business has not been regularly tendering on off-road transport as it repositions its operations toward on-road port and logistics activities

- Demand outlook with existing clients remains significant
- Margin expansion still a priority but expectation is to maintain similar margin through H2
 - Timing of new project mobilisation and setup (New Granny Smith project and ramp up of Genesis volumes)
 - Transition of crushing equipment from Bald Hill project to new operations (Gold and Iron ore clients)
 - portfolio still retains underperforming client sites – to be addressed in H2
- EBITDA margins expected to grow further in FY2025
- Well positioned to optimise performance and maintain revenue and profitability growth

