

21 March 2024

## APM secures new North America Contracts

- **Toronto Catchment awarded in Phase 3 of Ontario Employment Services Transformation**
- **Continued success in US contract awards**
- **Estimated total contract value awarded to our North American segment in FY24 YTD to approximately \$1 billion**

**APM Human Services International Limited** (ASX: APM; 'APM' or 'the Company') is pleased to announce it has secured the Toronto Catchment in Phase 3 of the Ontario Employment Services Transformation in Canada. This follows additional Job Corps and Workforce contract wins in the United States ('US').

### Ontario Employment Services Transformation Phase 3 Win

The Government of Ontario is currently transforming employment services to make them more efficient, streamlined, and outcomes focussed. The program is being rolled out across four phases.

To date, APM, through its Canadian subsidiary WCG Services, has successfully bid for the Peel, York and Ottawa catchments during the Prototype and Phases 1 and 2.

Toronto represents the largest catchment in the final phase and has a 5-year contract period. The implementation and transition phase will occur over the next 12 months, with operations commencing late in FY25.

### United States Contract Wins

Job Corps is the largest nationwide residential career training program in the US and has been operating for more than 50 years. It assists eligible young people aged 16 to 24 to complete their high school education, train for meaningful careers, and gain employment.

As previously announced, APM, through its US subsidiaries, secured 4 new Job Corps awards during H1 FY24 and now operates 8 Job Corps centres; up from 4 centres immediately post the Equus' acquisition. The four new contracts range in duration from 1.5 to 5 years and commenced during H1 FY24.

In addition, APM, through its subsidiaries, has been awarded a number of Workforce contracts under a variety of funding streams including WIOA and TANF that vary in duration up to 5 years.

Commenting on the North American segment performance YTD, APM Group CEO, Michael Anghie said:

"Today's announcement reflects the efforts of our local Canadian and US teams, supported by APM's platform and people globally.

"Our North American contract awards in FY24 YTD will contribute an estimated \$1b in gross revenue to APM over approximately 5 years. In total, these programs are expected to deliver estimated additional revenue of approximately \$140m and \$210m in FY25 and FY26 respectively versus FY24.

"APM's track record of high performance and deep commitment to delivering positive client outcomes enables our continued success. The opportunity to assist our government partners in delivering their most important social programs, and to extend APM's impact in serving a greater number of clients across more communities, is something we greatly value." Mr Anghie concluded.

- Ends -

Authorised for release by the Group CEO and Company Secretary of the Company.

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**About APM**

Founded in 1994 in Perth, Western Australia, APM is an international human services provider with the purpose of "Enabling Better Lives".

Each financial year, APM supports more than 2 million people of all ages and stages of life through its service offerings that include assessments; allied health and psychological intervention; medical, psycho-social and vocational rehabilitation; vocational training and employment assistance; and community-based support services.

With over 1,600 sites spanning 11 countries (Australia, United Kingdom, Canada, United States of America, New Zealand, Germany, Switzerland, Sweden, Spain, Singapore, and South Korea), APM's more than 15,000 team members work to enhance community health and wellbeing, delivering services to clients across the early childhood, youth, employment, insurance, justice, veterans, disability, and aged care sectors.

For further information please visit: <https://apm.net.au>