

DIGITAL 

March 2024 Quarterly Investor Webinar

ASX:DCC, OTCQB:DGGXF | digitalx.com

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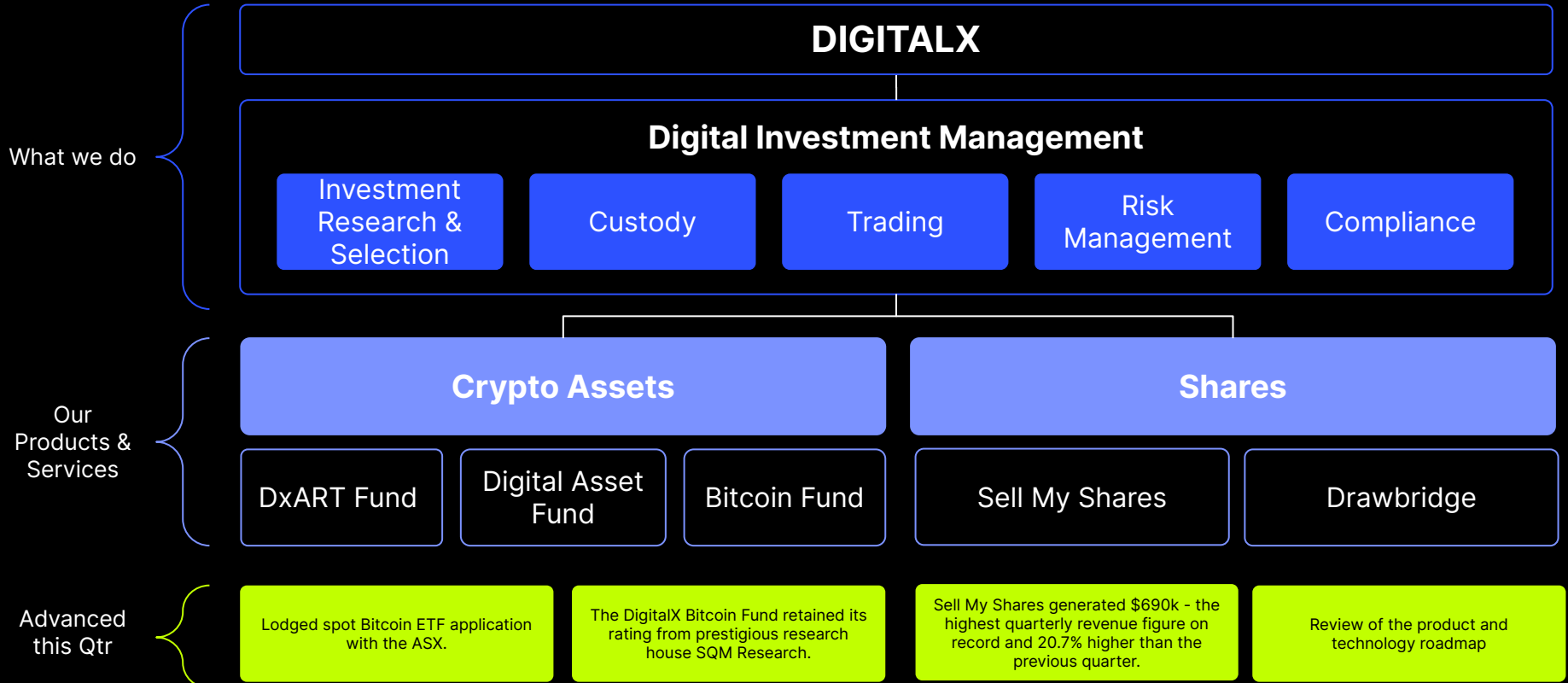
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Our Company



Highlights - Building scalable, sustainable revenue

The value of the Company's digital asset treasury holdings (including fund units) increased by \$15.5m or 68.2% over the three-month period

The Company raised a total of AU \$1.89m through a Share Purchase Plan for eligible DCC shareholders and \$5.3m through a Private Placement to raise working capital, bolster active treasury management and invest in real world asset tokenisation infrastructure

The application for DigitalIX's Bitcoin ETF was lodged with the ASX by the fund's Responsible Entity, K2 Asset Management

The DigitalIX Fund earned a Performance Fee of \$272k which contributed to total fund revenue of \$424k which was an increase in total fund revenue of 331.8%

The DigitalIX Bitcoin Fund and the DigitalIX Fund increased 70.2% and 56.9% respectively

Sell My Shares continued its upward revenue trend - quarterly brokerage revenue was \$690k, 20.7% above the previous quarter

Quarterly Business Activity

Sell My Shares

Sell My Shares continues to perform strongly, generating \$690k in revenue over the quarter. This is the highest quarterly revenue figure on record and 20.7% higher than the previous quarter.

Digital Asset Management

The DigitalX Fund earned a Performance Fee of \$271,883 over the quarter, which contributed to total funds revenue for the quarter of \$424k. As a result there was a 331.8% increase relative to the previous quarter ending December 2023 and an increase of 531.8% from the previous corresponding quarter ending March 2023.

The Company was pleased to have the DigitalX Bitcoin Fund retain its rating from prestigious research house SQM Research over the quarter. The Fund continued to maintain its overall position as SQM's number one best performing fund for one year returns.

Product Development

The product team continued work on encoding the portfolio composition component of the investment process, which is called the DigitalX "Playlist".

The team is exploring and prototyping decentralised alternatives to traditional methods of portfolio construction, sourcing and analysis of asset data.

The development is being conducted internally and with partners, including the DFCRC. This approach presents opportunities for comparative assessment, synergies, and differentiation across DigitalX product offerings.

Corporate Activities

Share Purchase Plan

In mid-December 2023, the Company launched a Share Purchase Plan to raise up to \$2.5 million.

As at the closing date of 25 January 2024, the Company was pleased to announce that it raised a total of \$1,885,108.10, with 40,980,513 new DCC Ordinary Shares issued to eligible applicants. Each of the Company's Directors elected to subscribe for their full entitlement under the SPP.

Treasury

There were no additional changes to the DigitalX treasury holdings over the quarter. The value of the Company's digital asset treasury holdings (including fund units) increased by \$15.4m or 68.2% over the three-month period, from \$22.6m at the end of December 2023 to \$38.1m at the close of the March 2024 quarter.

Private Placement

In mid-March 2024, the Company launched a Private Placement to raise \$3,000,000. The Company raised a total of \$5,300,000 under the Placement. The Company issued 79,104,479 new DCC Ordinary Shares at a price of \$0.067 per share, with 89,104,479 attached options exercisable at \$0.10 which expire 30 September 2024. The Issue Price represented a discount of 19.2% to the closing Share Price of \$0.083 on 13 March 2024.

FY24 Priorities

Funds

- Work with partners 3iQ and K2AM to launch a spot Bitcoin ETF on the ASX
- Share with wholesale investors the benefits we see in having 5% of their portfolio in digital assets
- Partnering to find a cornerstone investor
- Explore the pathway to productise the smartlist and playlist

Drawbridge/SMS

- Find product-market-fit for our Drawbridge offering
- Continue our margin improvement drive in this business
- Bring in more wholesale clients and identify adjacent revenue streams

Partnerships

- Continue to develop our smartlist and playlist innovations with UNSW and the DFCRC
- Continue to develop Web3.0 Sales channels
- Partner with complementary businesses that fast track strategic priorities
- Identify a Web 3.0 partner who can assist in accentuating our vision and strategy

Outlook

- We believe that the outlook for the digital asset space is positive and the Company should continue to benefit from this.
- The narrative globally around real world asset tokenisation is gaining positive momentum with fund managers of the calibre of BlackRock now establishing tokenised-based fund offerings.
- The Company is deploying proceeds from the recent raises into our own Fund products, offering exposure to digital assets. This is in line with the Company's previous announce that proceeds from the raises would be used for bolstering active treasury management, and investing further in real word asset tokenisation infrastructure.
- In the coming quarter the Company will continue to execute on its Web2 to Web3 strategy of utilising and developing potential Web3 Channels in order to expand our current product offering globally.
- The Company continues to focus on execution, and on simplifying the business and its message to shareholders.

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