

ASX: RKT



ROCKET DNA
DRONES & AUTOMATION



Investor Presentation

March Quarter, Q1 FY2024

Authorised for release by the Board of
RocketDNA Ltd



Our mission is to democratise drone data that empowers decision-makers for a safer & more productive world.

BARS Certified

Highest Safety Recognition

RocketDNA has been verified in both South Africa and Australia against the BARS standard - one of the highest commitments to safety in the contracted aviation world.

BVLOS Approved

Enabling Long-Range Operations

With approval from the Australian & South African Civil Aviation & Safety Authorities, we are able to execute long-range Beyond Visual Line of Sight missions, unlocking cost efficiencies.

AI-Enabled

Faster Geospatial Insights

A growing segment of our data products and insights are powered by AI tools, allowing us to process, quantify and report faster than previous manual calculations

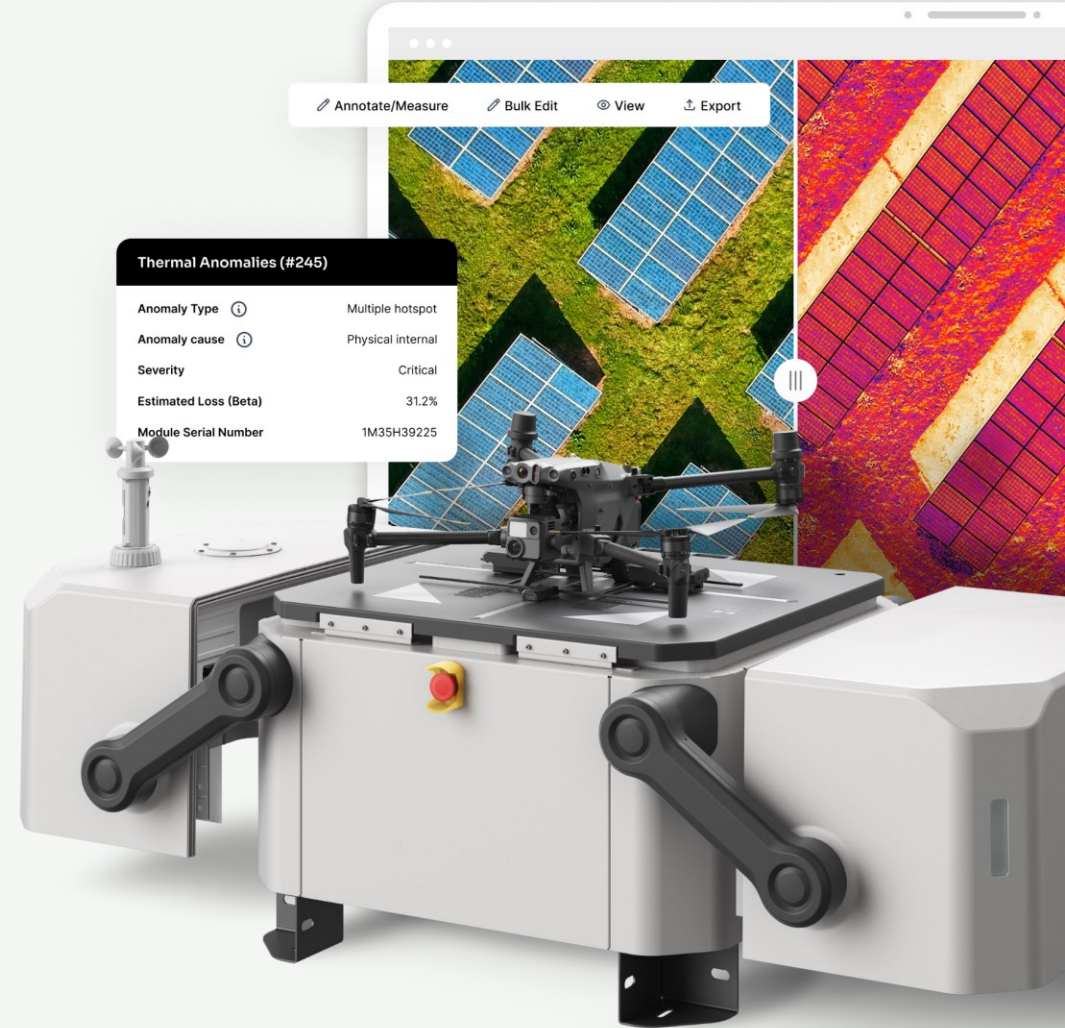
Company Snapshot

Enterprise Value (A\$)

| | | |
|-------------------------------|--------------------------------------|-----------------|
| Market cap¹ | Share price \$0.008 at 29 April 2024 | \$5.249M |
| Cash² | As at 31 March 2024 | \$2.015M |
| Debt² | As at 31 March 2024 | Nil |
| Enterprise value | | \$3.234M |

Key Operating Metrics (A\$) (December Financial Year-End)

| | | | |
|------------------------|-------------------|----------|--------------------------|
| Revenue FY23 | End Dec 2023 | \$6.137M | +7% compared to FY22 |
| ARR³ | End March Q1 2024 | \$3.022M | +6% compared to end FY23 |



¹ 656,114,841 ordinary shares outstanding at the date, including those in voluntary escrow

² Excluding shareholder loans, credit cards, motor vehicle and equipment leasing

³ Annual Recurring Revenue (ARR), Total Contract Value (TCV), see 'ARR | TCV' slide for details.

Our Presence and Customer Base

Growing tier-1 and tier-2 customer base; trusted and used by these companies



📍 Offices 🏠 Operations

Highlights

Year ended 31 December 2023



Corporate Rebrand

Name change aligning business activities and corporate identity



Board Refresh

Leveraging new skills & experience for long-term growth and risk management



Long-Term Contracts

Multiple material contract wins of tier 1 and 2 mining clients globally



Recurring Revenue Model

Strong growth in annual recurring revenues (ARR) to \$2.84m up 18% on 2022



AI-centric Solutions

Revised integrated business model and addition of AI software solution partnership



Regulatory Approvals

Achievement of complex Beyond Visual Line of Site and Remote Operations



Strong Financial Controls

Strong demonstrated cost management with \$1.0m EBITDA improvement year on year



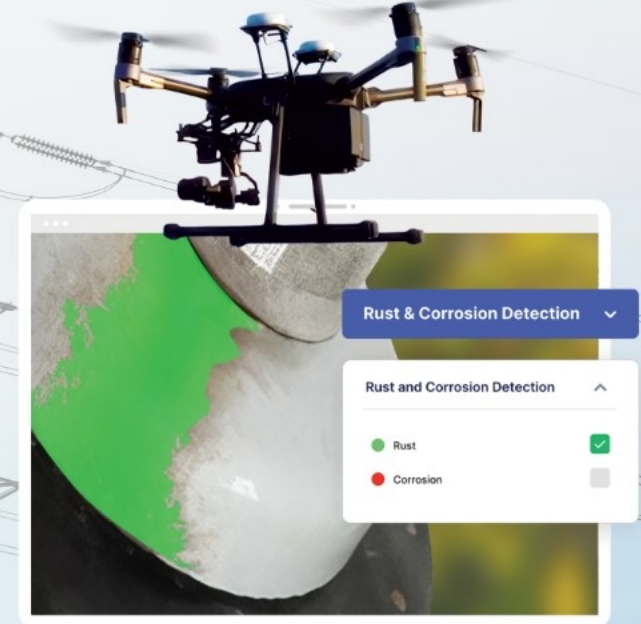
New Product Launched

Release of new autonomous drone-in-a-box xBot® offering



Strong Cash Position

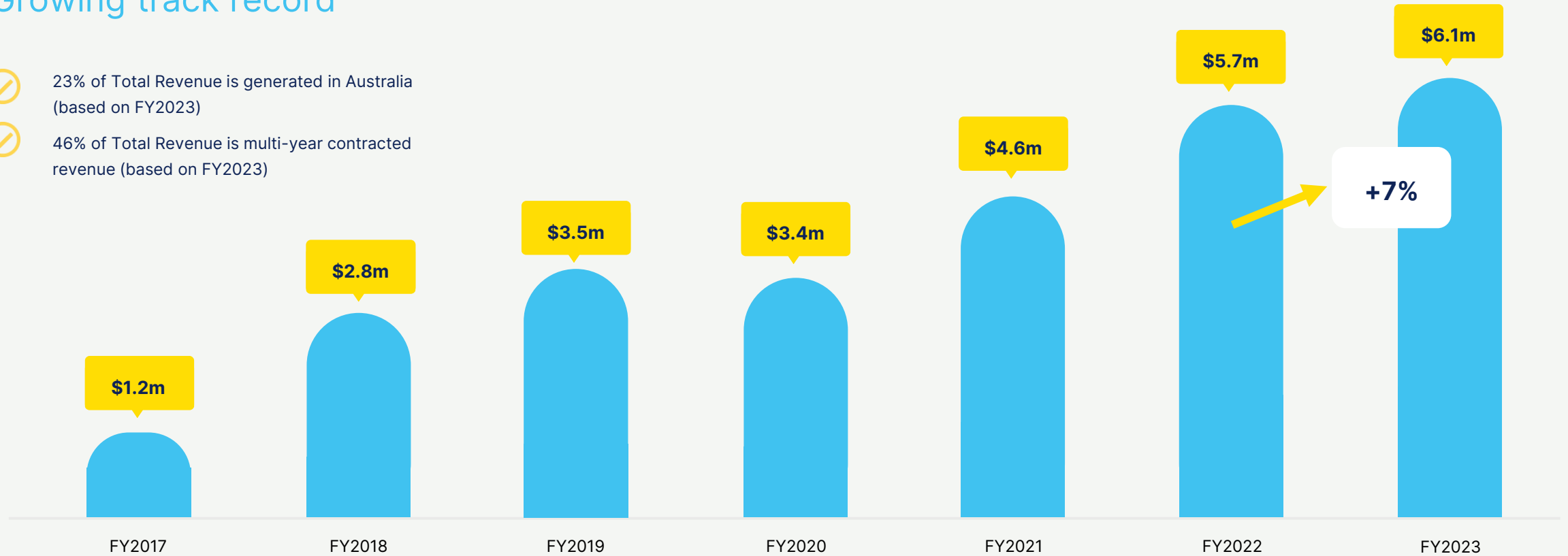
Capital raise completed providing funding to grow the business in FY2024




Annual revenue growth¹


Growing track record

- ✓ 23% of Total Revenue is generated in Australia (based on FY2023)
- ✓ 46% of Total Revenue is multi-year contracted revenue (based on FY2023)





 Geotechnical


 Tailings Storage Management




Training & Consulting

 Exploration

 Survey & Planning


 Drill & Blast

 Agriculture & Environmental



xBot® Platform

 Infrastructure & Construction



Hardware & Software

 Surveillance & Public Safety

Automating Workflows that improve Safety & Productivity



BVLOS Operations
(Beyond-Visual-Line-of-Sight)



Above 400' Operations



Remote BVLOS Operations
(Drone-in-a-Box/ xBot®)



Team of Aviation Professionals
(with IREX for BVLOS)



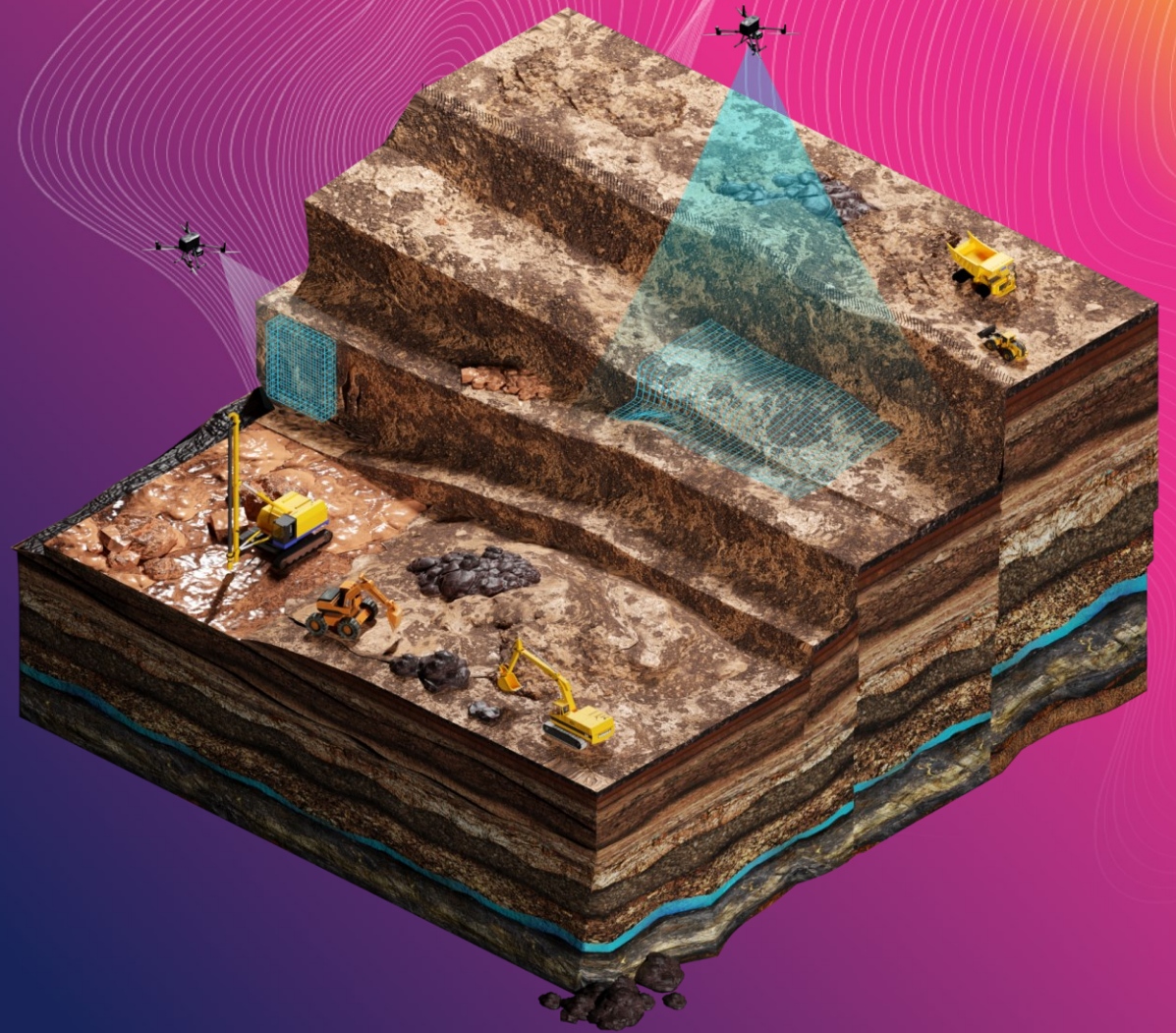
Established Safety, Quality & Compliance Systems

Advanced Drone Operations Capability

Existing authorisations and experience to conduct Complex drone operations safely & efficiently



FINANCIAL HIGHLIGHTS



Quarterly Results - Highlights



Q1 FY2024 (March) ¹

xBot® solution rolling out; Key financial metrics show continued growth

ARR

- ✓ ARR - \$3.022m up 6% on prior quarter (Q4 FY2023) and up 9% on Q1 FY2023
- ✓ Includes recent Calidus contract win in late March

Revenue & Cash¹

- ✓ Revenue - \$1.732m up 6% on the prior quarter and up 18% on Q1 FY2023
- ✓ Cash Receipts - \$1.964m up 18% on prior quarter and up 16% on Q1 FY2023
- ✓ Contracted revenue accounted for 41% of total revenue (based on Q1 FY2024)

Cash flow

- ✓ Net cash used in operating activities - \$104k, compared to \$335k in Q4 FY2023

Key developments (Q1 FY2024)

- ✓ **Board change (post quarter end);** David Morton appointed to Chairman and CEO Chris Clark transitioned from the role of Chair to focus on his role as Managing Director and CEO
- ✓ **Contract signed with Calidus Resources;** 3-year contract with TCV of AU\$376k and ARR of AU\$115k (material contract)
- ✓ **Key pipeline activities (post quarter end);** xBot® autonomous drone solution successfully rolling out

RocketDNA CEO Christopher Clark said: "I am pleased with our continued financial progress as we focus on our aspirational goal of achieving positive EBITDA. We are also very excited as a management team at the growing opportunities and pipeline and having achieved initial sales of our xBot® solution.

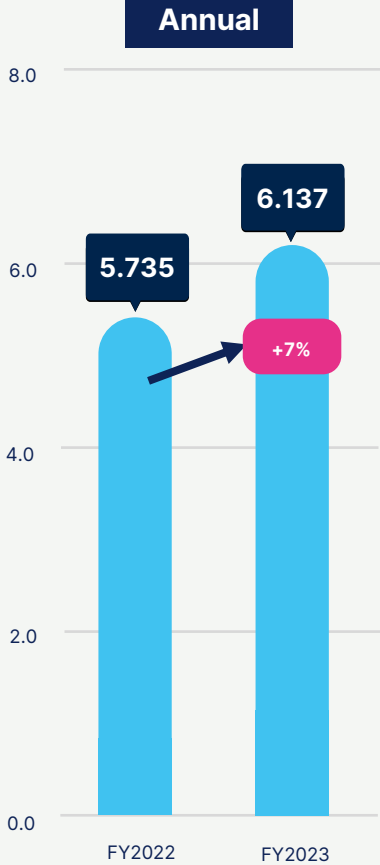
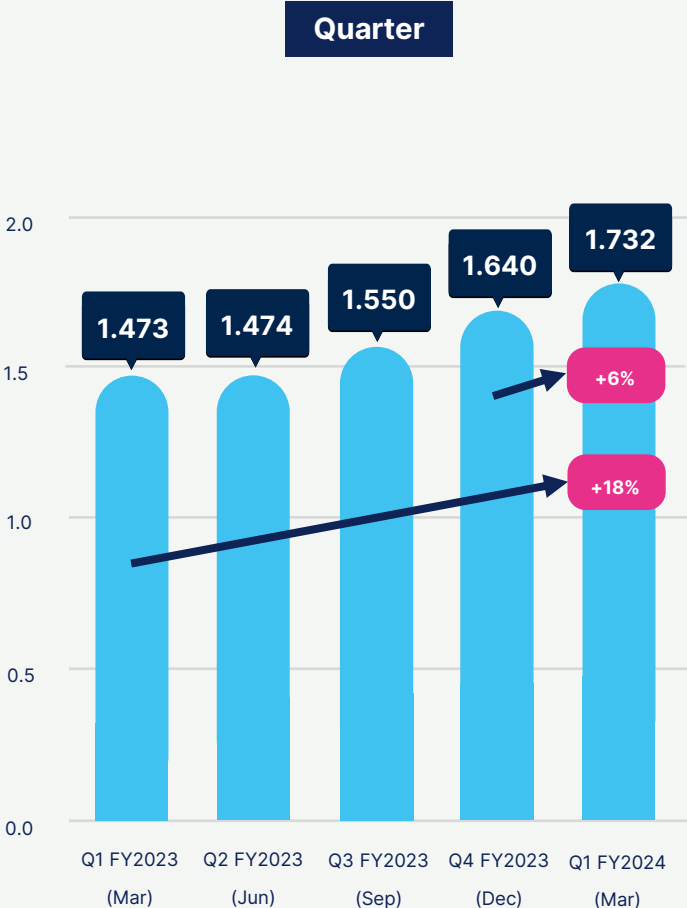
David Morton's very recent appointment to the Chairman role is a valued addition and will help me focus on my role as CEO in achieving operational wins. We are hitting our internal milestones for FY2024 and maintain a positive outlook for the quarters ahead."

Quarterly results

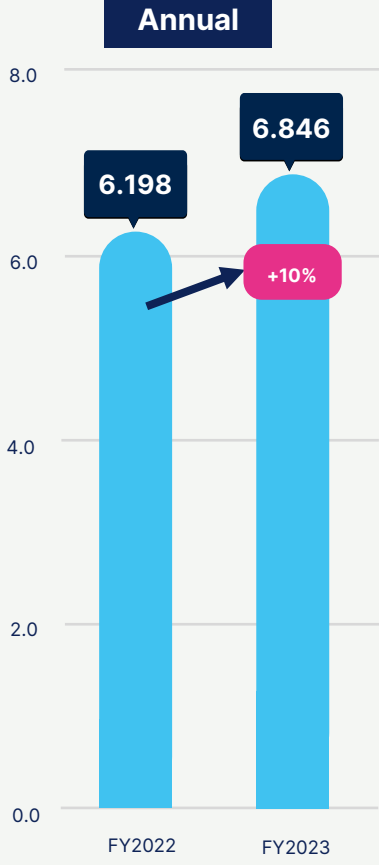
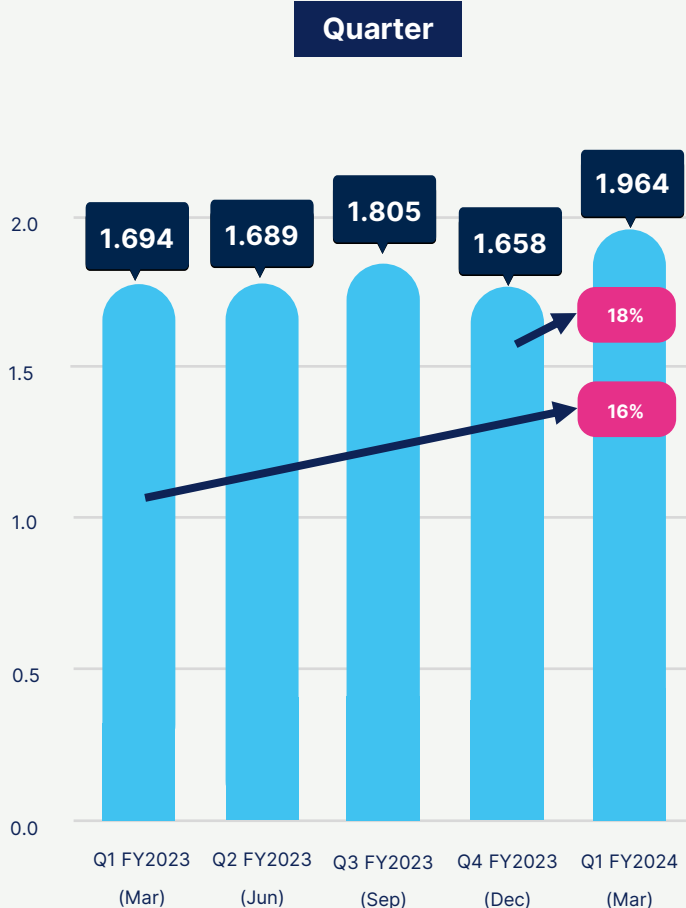
Revenue and Cash Receipts¹



Revenue, \$m



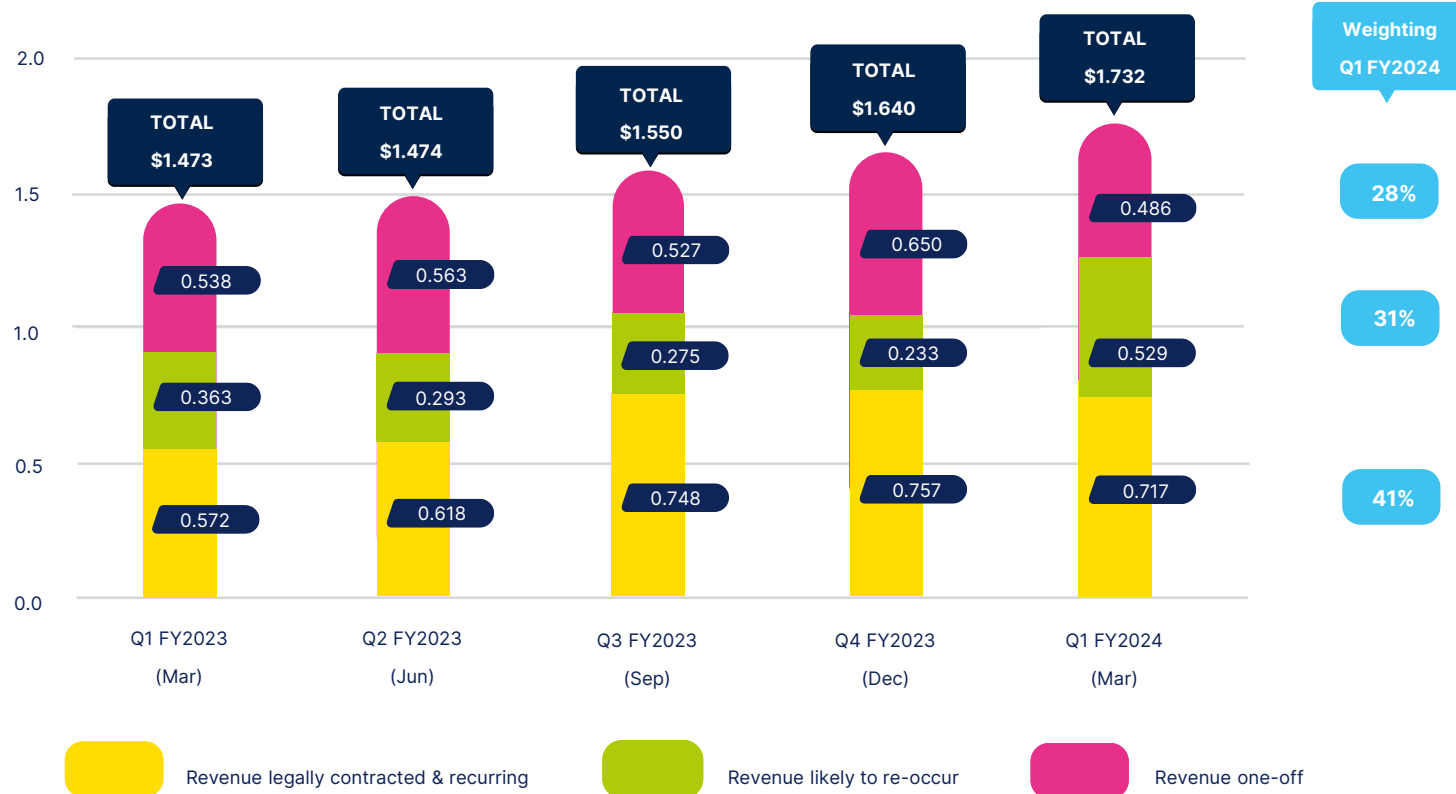
Cash Receipts From Customers, \$m



¹ Q1 FY2024 unaudited | Financial year end 31 December

Quarterly results

Revenue by Type, \$m¹



Revenue derived from contracts (linking to ARR) was 41%

Of total Revenue in Q1 FY2024 (March)

Revenue types

Revenue legally contracted and recurring

Revenue from legal contracts with minimum original terms of 12 months, subject to normal termination provisions per each contract. The TCV and ARR measures contain only this type of contract.

Revenue likely to re-occur

Revenue which management have a reasonable expectation will reoccur in the future either because it has been historically demonstrated to re-occur or because we hold rolling short term purchase orders or legal contracts which are less than 12 months in original length

Revenue one-off

Revenue which does not meet the above definitions (these are typically one-off short projects)

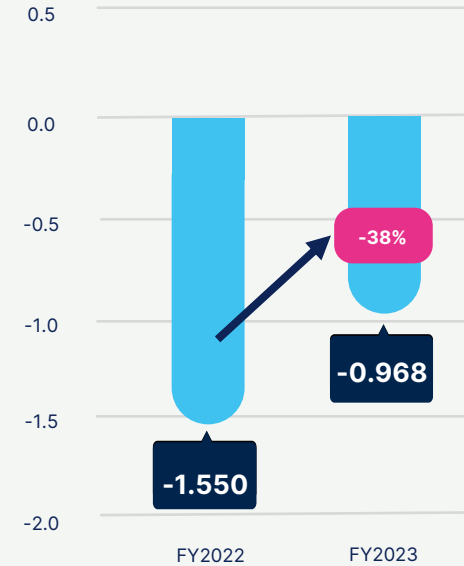
Quarterly results

Net Cash Used in Operating Activities¹

Quarterly, \$m



FY2023, \$m



Q1 FY2024 **Net cash used in operating activities \$104k**

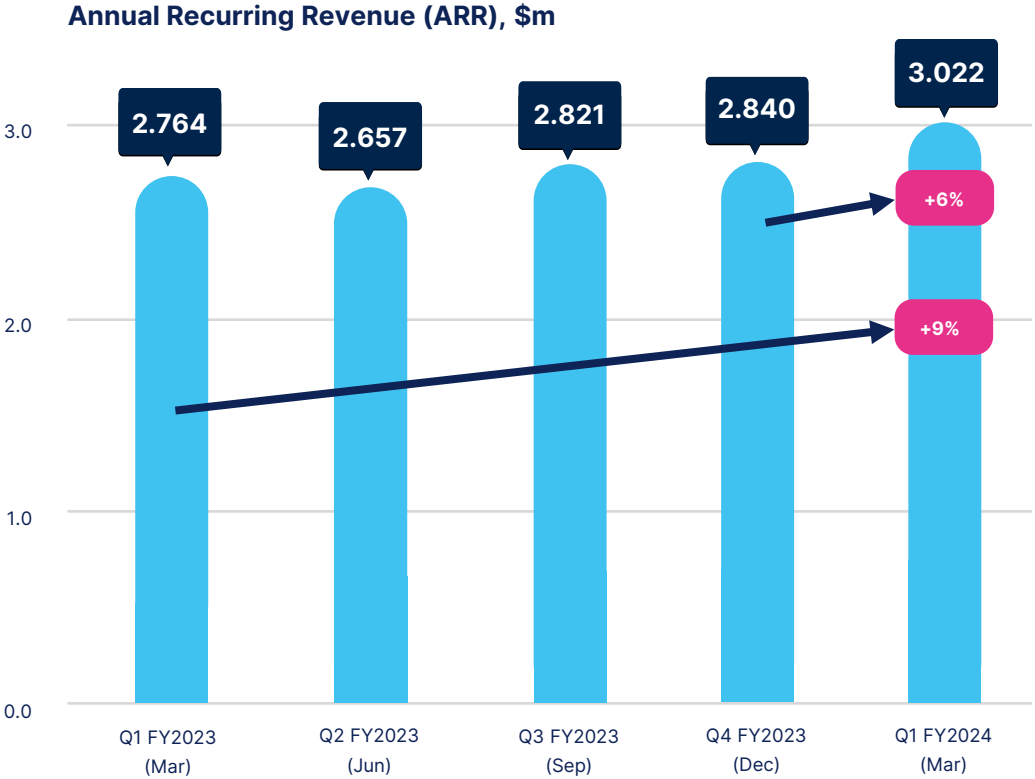


FY2023 **Net cash used in operating activities** significantly improved over FY2022, on the back of growing cash receipts and good cost management throughout the financial year

¹ Q1 FY2024 unaudited | Financial year end 31 December

Quarterly results

ARR¹



Contribution from the Calidus Resources contract win during the March Q1 FY2024 quarter

ARR

Annual Recurring Revenue (ARR) is the annualised (12-months) worth of revenue for all legally binding contracts currently in-force which have an original contract duration of 12-months or longer.



Contracted recurring revenue accounted for 41% of total revenue in Q1 FY2024

¹ Q1 FY2024 unaudited | Financial year end 31 December



STRATEGY, MARKET & GROWTH PATHWAY

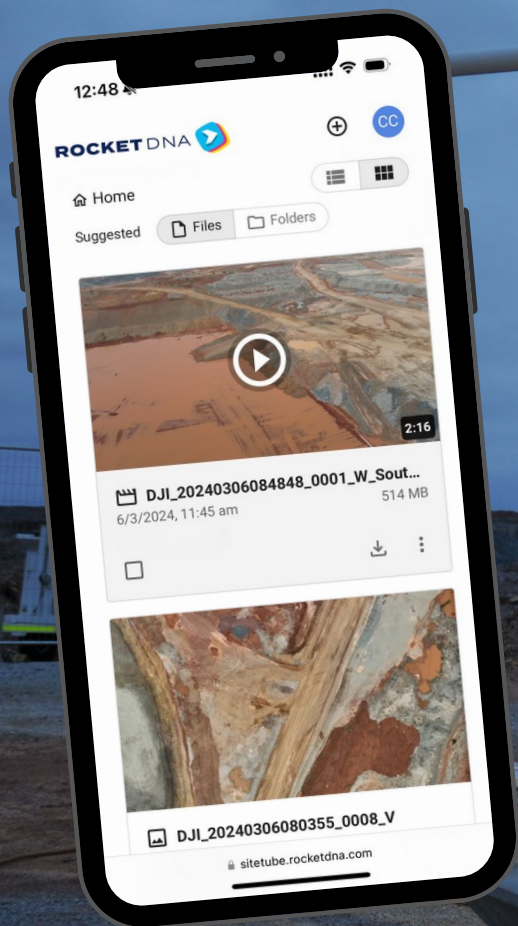


Leveraging our Autonomous xBot® Advantage

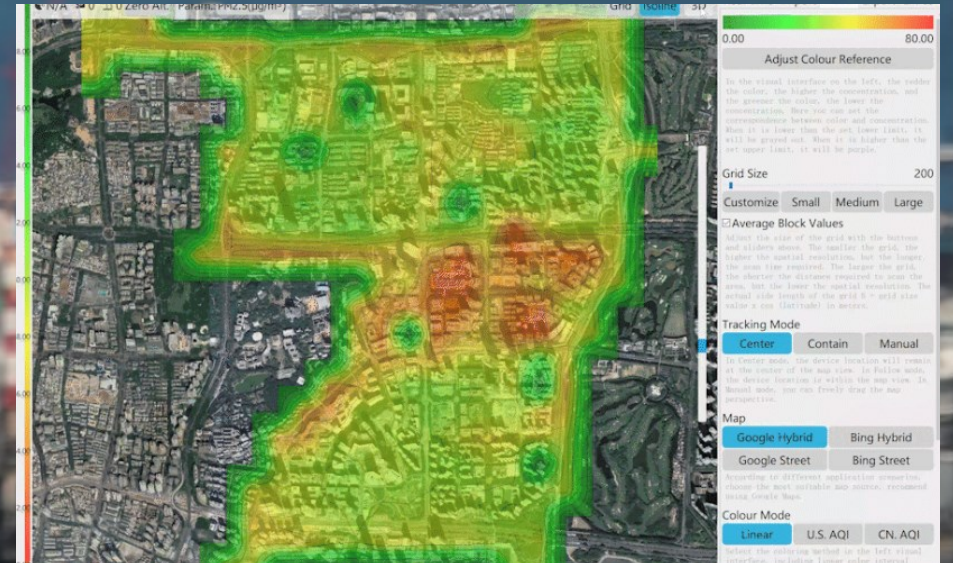
PROGRESS UPDATE & PRODUCT STRATEGY

- ✔ **First CASA & CAA approved operator for the DJI Dock system** with projects deployed across multiple customer sites in Australia and Africa
- ✔ **Ramp-up of our assembly capability** to meet the growing demand for autonomous-based drone solutions.
- ✔ The convenience of RocketDNA's **automated drone-in-a-box solution is exponentially growing the Company's target market** beyond mining, with discussions currently underway with Government Authorities, Ports, Insurance, Asset Managers, Agribusinesses and Security Companies
- ✔ **Integration of Artificial Intelligence (AI) tools**, in conjunction with RKT's xBot® platform, enhances the Company's ability to provide real-time data capture, reporting and analysis at a greater frequency than traditional manual methods, which is unique product differentiator in the market

Deploying Scalable 'Drone-in-a-Box' Technology Today

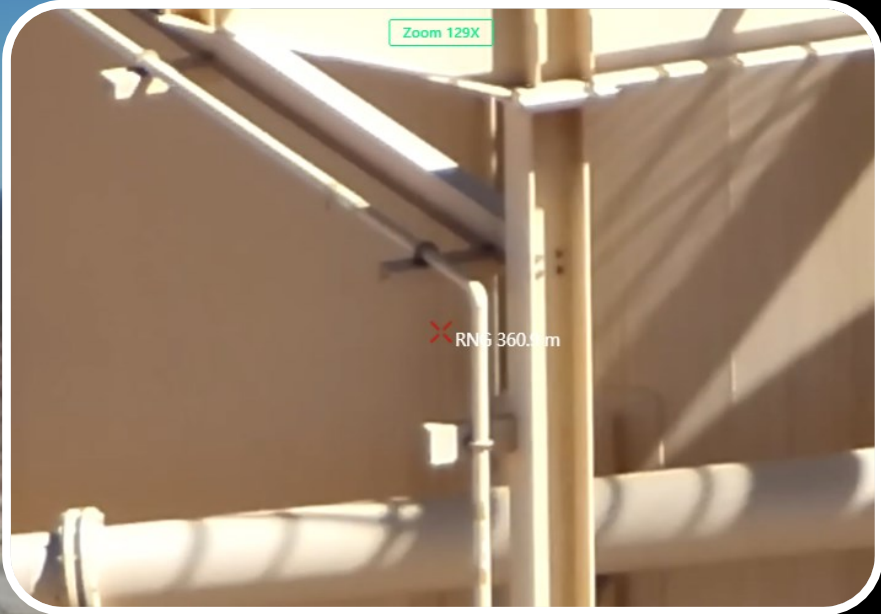
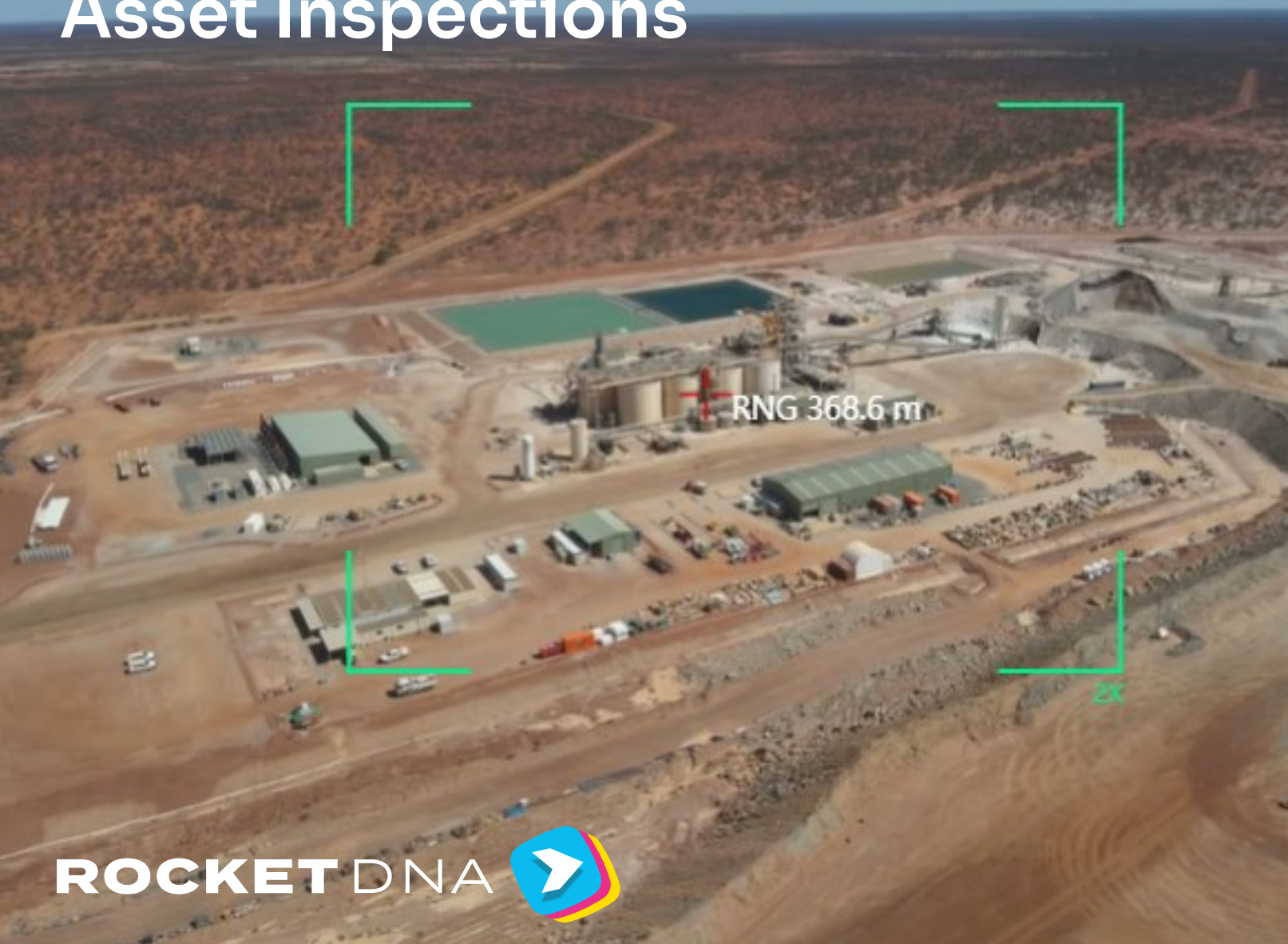


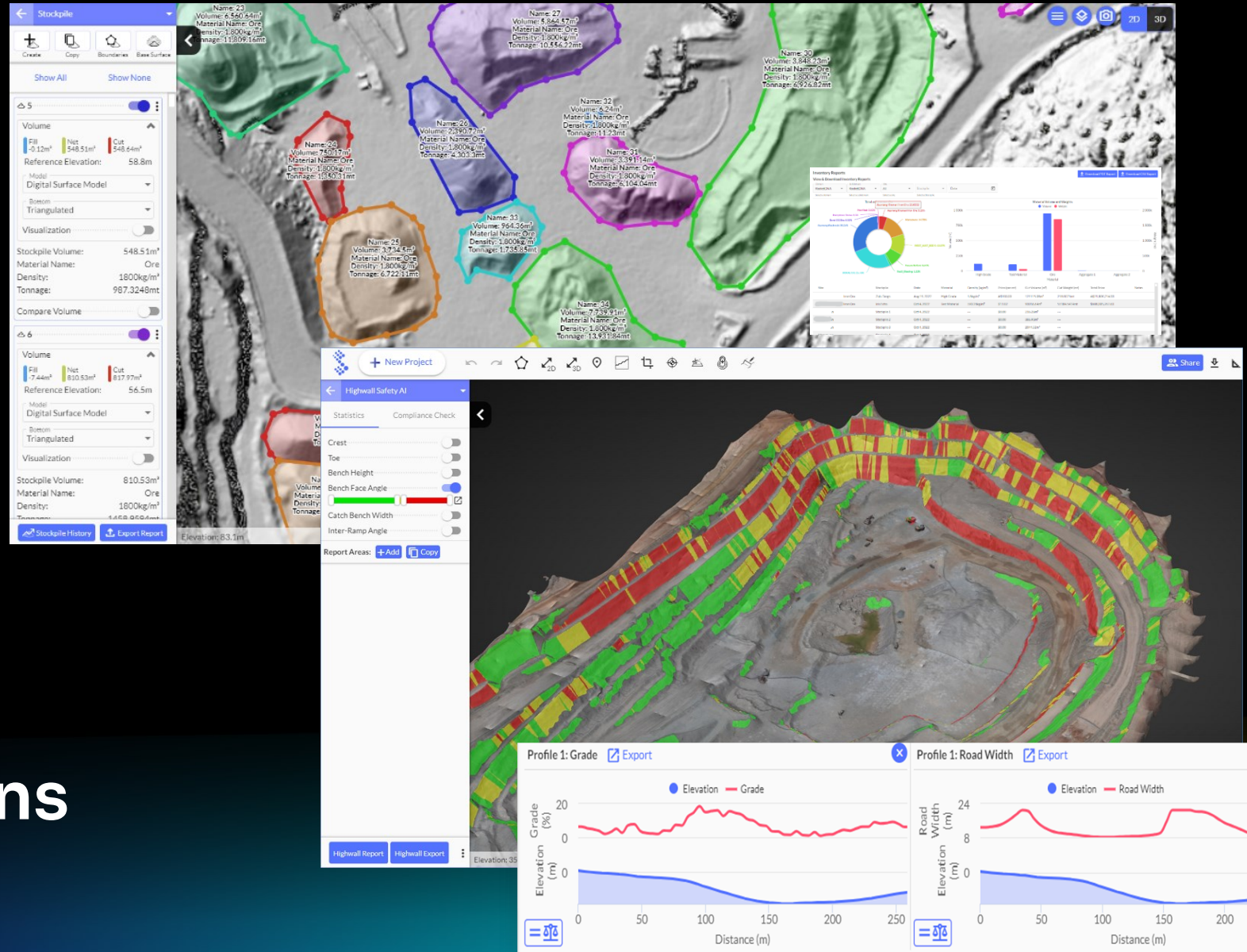
Automated Gas Detection



WIDE 1.0X

Automated Plant & Asset Inspections





Automated Reporting for Mining Operations

ROCKET DNA
DRONES & AUTOMATION



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