



Establishing low-cost hydrogen supply chains to Europe

May 2024

www.provaris.energy | ASX.PV1

### **Important notice and disclaimer**

This presentation and these materials (together the "Presentation") have been prepared by Provaris Energy Ltd ACN 109 213 470 (ASX:PV1) ("Provaris") as a summary of Provaris' operations and results for the purposes of a presentation to existing or potential investors in Provaris. By participating in this Presentation or reviewing or retaining these materials, you acknowledge and represent that you have read, understood and accepted the terms of this Important Notice and Disclaimer.

This Presentation should be read in conjunction with Provaris' 31 December 2023 Half Year Report lodged with the Australian Securities Exchange ("ASX") on 28 February 2024 and other periodic and continuous disclosure announcements that have been lodged by Provaris with the ASX.

This Presentation may contain forward looking statements concerning projected costs, approval timelines, construction timelines, earnings, revenue, growth, outlook or other matters ("Projections"). Any such Projections are based on assumptions which may differ materially from the actual circumstances which may arise and actual results may vary materially from Projections. You should not place undue reliance on any Projections, which are based only on current expectations and the information available to Provaris. The expectations reflected in such Projections are currently considered by Provaris to be reasonable, but they may be affected by a range of variables that could cause actual results or trends to differ materially, including but not limited to: price and currency fluctuations, the ability to obtain reliable hydrogen supply, the ability to locate markets for hydrogen, fluctuations in renewable energy and hydrogen prices, project site latent conditions, approvals and cost estimates, development progress, operating results, legislative, fiscal and regulatory developments, and economic and financial markets conditions, including availability of financing.

Provaris undertakes no obligation to update any Projections for events or circumstances that occur subsequent to the date of this Presentation or to keep current any of the information provided, except to the extent required by law.

This Presentation is not a disclosure document, is for information purposes only, should not be used as the basis for making investment decisions or other decisions in relation to Provaris or its securities, and does not constitute an offer to issue, or arrange to issue, securities or other financial products. This Presentation has been prepared without taking into account the investment objectives, financial situation or particular needs of any particular person. You should consult your own advisors as to legal, tax, financial and related matters and conduct your own investigations, enquiries and analysis concerning any transaction or investment or other decision in relation to Provaris. This Presentation, including opinions set out in it, is based on information compiled or prepared by Provaris from sources believed to be reliable, although such information has not been verified in all instances. Provaris has no obligation to tell recipients if it becomes aware of any inaccuracy in or omission from the information in this Presentation. No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions or conclusions contained in this Presentation. To the maximum extent permitted by law, none of Provaris, its directors, employees, advisors or agents, nor any other person, accepts any liability, including without limitation any liability arising out of fault or negligence, for any loss arising from the use of the information contained in this Presentation. In particular, no representation or warranty, express or implied, is given as to the accuracy, completeness, likelihood of achievement or reasonableness of any forecasts, Projections or prospects referred to in this Presentation.

No distribution in United States or other jurisdictions outside Australia.

This Presentation does not constitute an offer or recommendation to purchase or sell any securities in any jurisdiction, nor an invitation to apply for such securities in any jurisdiction, and will not form part of any contract for the acquisition of securities in Provaris. This Presentation does not constitute an offer to sell, or a solicitation of an offer to buy, securities in the United States. Any securities described in this Presentation have not been, and will not be, registered under the US Securities Act of 1933, as amended ("Securities Act") or the securities laws of any state or other jurisdiction of the United States and may not be offered or sold in the United States except in transactions exempt from, or not subject to, registration under the Securities Act and applicable US state securities laws. This Presentation may not be released to US wire services or distributed in the United States.

The distribution of this Presentation in other jurisdictions outside Australia may also be restricted by law and any such restrictions should be observed. Any failure to comply with such restrictions may constitute a violation of applicable securities laws. By accepting this Presentation you represent and warrant that you are entitled to receive such Presentation in accordance with applicable laws.

#### Non-IFRS Financial Information

This Presentation may use non-IFRS financial information. Non-IFRS measures have not been subject to audit or review. Certain of these measures may not be comparable to similarly titled measures of other companies and should not be construed as an alternative to other financial measures determined in accordance with Australian accounting standards.

# Provaris is developing innovative and unique IP using the simplicity and efficiency of compression to deliver hydrogen supply chains for Europe

- Company Overview: Australian-listed company focusing on the production, storage and shipping of hydrogen, with a European office in Oslo, Norway.
- > **Collaborations:** Established collaborations with technical and commercial partners to implement innovative approach for the production, storage, and transportation of bulk-scale hydrogen in Europe.
- Strategic Importance: Safe, efficient and low-cost hydrogen storage and transport are crucial for Europe to achieve its 2030 energy transition goals.
- Market Position: Increasing attention from European utilities, highlighted by three Memorandums of Understanding (MOUs). Supporting our status as the lead importer of gaseous hydrogen in Europe before 2030.
- > **Pending Approvals:** Final approvals for storage and shipping IP, expected to lead to binding agreements and early revenue opportunities starting in 2024.



### **Compression: proven technology eliminating the capital and energy intensity to ship H2 and addresses the scarcity of gaseous H2 supply**



#### Compression the lowest cost carrier for regional hydrogen, ready to deliver at scale late



#### Safe

and proven method for storage and transport of hydrogen



#### Efficient

for regional production and delivery reducing capital and energy intensive processes



#### Flexible

to 'load follow' the variability and volatility in renewable energy generation



Simple

process enables low capex design, build and repeat



#### Delivers gaseous H2

required for decarbonisation of industries

# Simplicity and conversion efficiency of compression demonstrates a lower delivered cost of hydrogen

- > It's not all about the energy density!
- Maintains gaseous H2 cargo; No cargo loss (boil-off); Ambient temperature
- Priority industrial applications (refineries, steel, power, HDV) all need H2 gas
- Eliminates refrigerated storage at loading and discharge ports
- > Combination of lower capex & 50% less energy use = lower delivered cost
- Simplicity, efficiency and cost advantage now recognised by European utilities

#### **Conversion of H2 into a carrier for export**

(KWh/Kg H2 – energy used)



#### Reconversion to gaseous H2 ready pipeline gas (% energy lost)



# Increasing number of countries committed to a net-zero policy positions hydrogen as essential pillar to reach the targets

Unprecedented support through policy and funding to scale infrastructure for production, storage and transport

#### **Global hydrogen demand in the Net Zero Scenario, 2020-2030\***



- > 98% of all hydrogen today is produced with fossil fuels and no carbon capture (CCS), creating 1-2kg CO2 emissions per kg
- Development 'low-emission' (blue) hydrogen also requires scale up of CCS technology, storage and transport infrastructure
- > Hydrogen produced from electrolysis (green) seen as the holy grail; costs driven by scale/maturity of technology and renewable energy source
- Conversion to another molecule for transport comes at a cost through additional energy, scale and capex
- Regardless of color or emissions there is a need to establish global efficient supply chains for hydrogen
- Global opportunity available for developers who can provide a low-cost supply of green hydrogen before 2030

# Germany's requirement for energy security with a transition to green fuels requires dependency on imported hydrogen

EU's largest power market (625TWh or 200GW) committed to phase out coal; banned uranium: and reliant on LNG

#### Germany's 2030 hydrogen ambition (in TWh)

"Meeting German demand solely through domestic supply would neither be technically nor economically viable". NHS 2023



#### **Provaris focused on Europe for commercialisation**

> EU Green deal committed €100 billion to support industries (Innovation Fund; Horizon Europe; EU Hydrogen Bank; H2Global)



- > Major power utilities announced investments +€100B in energy transition projects by 2030, including hydrogen
- > Development of import infrastructure includes ship transport and pipelines via 'core-network'
- > Germany tendering for 10 GW of `H2-ready' gas-fired generation capacity for 2030
- Provaris now recognized as being the lowest cost of gaseous H2 regional supply to Germany
- Three MOUs signed with German Utilities (including Uniper Global Commodities)

# Europe has established policy framework with increasing funding to support large-scale deployment of hydrogen to meet 2030 targets

2024 continues to see the introduction of both EU and country specific incentive schemes for both supply and offtake

- > 2019: EU Green Deal launched package of policy objectives to reach net-zero by 2050.
- > 2021: EU turned climate goals into legislation with "Fit for 55" with member states committed to cutting net greenhouse gas emissions in the EU by at least 55% by 2030, compared to 1990 levels. Estimated investment of €70 billion up to 2050, funded through ETS schemes (C-BAM).
- > 2023-4: Increasing funding schemes announced for hydrogen activities across technology innovation, production of renewable and low-carbon hydrogen and distribution, and implementation in downstream industries.

EU Funding initiatives continue to flow in 2024		Emergence of industrial scale offtake			
NEWS ARTICLE   15 December 2023   Directorate-General for Climate Action   2 min read Innovation Fund: 37 large-scale clean tech projects sign grant agreements worth €3.45 billion supporting the EU's clean energy transition		Decarbonizing Refining: TotalEnergies Launches a Call for Tenders for the Supply of 500,000 tons per year of Green Hydrogen			
Fifteen hydrogen projects to receive       EU to fast-traafter signing grant agreements         Recipients include Fortescue, H2 Green Steel, Bosch, Iberdrola, Repsol and Topsoe       EU to fast-traafter signing grant agreements         NEWS ARTICLE   7 May 2024   European Climate, Infrastructure and Environment Executive Agency   2 min read       Horizon Europe: €163.5 million available to fund green, smart and resilient transport and mobility research projects	Ack 65 hydrogen projects energy infrastructure list <sup>46</sup> I <sup>2</sup> deviagments. Including destroyers, pipelines <sup>16</sup> If deviagments. Including destroyers, pipelines <sup>16</sup> I <sup>2</sup> deviagments. Including destroyers, pipelines <sup>16</sup> Massive boost for green hydrogen exporters as Germany allocates <i>€</i> 3 5 bp to H2Global auction subsidies	thyssenkrupp issues ter production	nder for 143,000 tonnes o	f hydrogen to decarl <sup>Düsseldorf, 23 April 2024</sup> Salzgitter AG an contract for the s green hydrogen	bonise steel d Uniper SE sign pre- supply and purchase of
The European Commission has launched two new calls for projects under Horizon Europe's Work         Programme for 2023-2024 Cluster 5 – which groups together topics on Climate Action, Energy and         Mobility.         PRESS RELEASE   30 April 2024   Brussels   3 min read         European Hydrogen Bank auction provides €720 million	Total public funding for H2 import subsidy programme now approaches the €5bn capitalisation promised by Berlin	Germany outlines \$17 bln plan to subsidise gas-to-hydrogen shift By Riham Alkousaa		in to hift	
PROVARIS EXCLUSIVE Seauction worth €2	cond EU hydrogen 2.2bn set to be nn 2024	February 5, 2024 4:19 PM GMT+1 · Upd	NEWS CIP, Uniper Ink Deal by Paul Anderson   Rigzone	for Export of Hydro Staff   Wednesday, May 0	ogen from Denmark to Germany 08, 2024   2:30 AM EST

## **Establishing a platform of technical innovation and commercial activities** across hydrogen production, shipping and storage

Integrated development model provides multiple pathways to commercialise our IP and diversity of revenue



#### Leveraging unique IP and approach across the supply chain...

- Collaboration for H2 Supply projects in Norway
- Infrastructure funds seeking FID ready supply projects



- Advanced design & approvals for hydrogen carriers
- Shipowners to fund and operate fleet under LT charter



#### Potential for multiple revenue sources and value creation for shareholders...

2

Equity share in hydrogen production assets



Share of cash flow from long-term charter agreements

License fees for ship design

Long-term supply agreements underwrite investment in the supply chain assets

🕈 GES

• 3 MOUs for H2 supply with

Collaboration for Rotterdam

German utilities

import terminal

JV for production of tanks in Norway for distribution to Europe, providing **early** revenue opportunity in 2024





### Making substantial progress on H2 supply chains for Europe across supply, shipping, ports and offtake

 $\mathbf{X}$ 

Provaris' focus in Europe being validated through Collaborations and MOUs for commercialisation

#### **SUPPLY**



DNV

- > Joint development with Norwegian Hydrogen for H2 supply from Nordic sites (FjordH2 PFS demonstrated competitive delivered cost; benefits of arid connected sites)
- > Additional sites under review for supply using Provaris carriers – Norway, Iberia, UK

#### **SHIPPING**

> Final Class Approval (DNV) pending successful prototype testing in Norway

**CLARKSONS** > Clarksons acting as Advisor (shipyards, owners, financing)

#### **IMPORT & DISTRIBUTION**

- GES GES GLOBAL STORAGE > Collaboration with GES for Port of Rotterdam import terminal provides market access to Europe
  - > Due diligence with Dutche and German pipeline ports and TSOs

#### **OFFTAKE**

- > 3 MOUs signed with German utilities ( collective ~€60 billion budget spend on Energy Transition by 2030)
- > Includes Uniper Global Commodities



# **Proprietary ship design and IP for world first bulk-scale** gaseous hydrogen carrier

H2Neo Hydrogen Carrier (450 t) Final Class Approvals 2024 Shipowners to finance and operate the fleet

H2Leo Hydrogen Storage (300-600 t H2)



Supported by:











**Extension of tank IP for industrial** storage applications creates a 2024 revenue opportunity



Maritime Fuel/Bunkering

Gaseous H2 storage 1 - 10 tonne capacity 250 barg

Collaboration for large-scale export of green hydrogen from the Nordics to the EU

Track of developing hydrogen facilities across the Nordics (incl. Norway and Denmark)

Collaboration projects include equity in supply projects

Norwegian Hydrogen

www.nh2.no



Norwegian Hydrogen

Accelerating the development of new hydrogen export facilities across the Nordic region.









**Collaborating with Global Energy Storage for a** compressed hydrogen import facility at Port of **Rotterdam** 

- Largest energy terminal in the world >
- Site adjacent to HyNetwork H2 pipeline under construction > along with road, rail and barge for distribution within port
- GES own and operate the terminal >
- Feasibility study and co-marketing 2024 >
- Provides access to European markets by 2028 >
- GES operator of 3 terminals, backed by private equity energy infrastructure funds



# World first bulk-scale hydrogen carrier pending final approvals mid-2024

Unique Proprietary tank design 'unlocks' significant market opportunity for low-cost storage and bulk-scale shipping

2021	2022	2024	2025	2027/28
<section-header></section-header>	<section-header><text></text></section-header>	<ul> <li>Final Class Approvals Target - Mid 2024</li> <li>Prototype Tank Testing</li> <li>LOI Shipbuild Contract</li> <li>First orders for industrial tanks</li> </ul>	<ul> <li>Scale-up production of tanks</li> <li>FID H2 Project</li> <li>Charter contract +10yrs</li> <li>Shipbuild contract</li> </ul>	<ul> <li>Hydrogen export projects based on Provaris hydrogen carriers</li> <li>Shipping operations aligned to H2 Export project</li> <li>Revenue share of production and shipping contracts</li> </ul>
H2Neo carı	rier	Illustration: Prototype Tank (2.5m * 11m), 650kg H2 capacity		
Conventional MR tanker Cargo capacity: 27,000m <sup>3</sup> (450t) Project export capacity scale <sup>1</sup> : 200,0 Hybrid propulsion system includ Cell Extensive FEED and safety studies co	000 tpa (<2,000 Nm) l <b>ing Battery &amp; H2 Fuel</b> ompleted			
Note 1Assumptions:		Marine Classification Technical Partner		

ABS

Northern Marine

- production rates and distance to market be multiples of the above "fleet" production facility capacities.

# Large addressable market for industrial hydrogen storage solutions seeking alternatives to high-cost composite solutions

Demonstrated approvals and efficient production cell facility in Norway to accelerate revenue business in 2024

#### Large addressable market focused compression

- > Buffer storage for intermittency or maintenance creates flexibility and lowers the cost of hydrogen
- > Long-term storage is focused on caverns which takes time and capital
- Existing market applications focus on small-scale (sub-1-tonne) high-cost composite tanks, short duration, localized storage or conversion to hydrogen alternatives.



- > AFIR legislation passed by the EU in Sept. 2023
- Stipulates minimum 1-tonne H2 storage capacity for 657 HRS sites to be deployed across 27 member states by 2027.
- > Deployment must start in 2025.



#### Maximise the volume of hydrogen stored at lowest capital cost <sup>1</sup>

<sup>1</sup>Longspur Research, 2024

# Advanced development program positions Provaris as a 2024 investment story

Multiple catalysts providing long-term value creation from H2 supply projects and early-stage revenue from industrial tanks production and sales

#### Key milestones for 2024...

**Mid-2024:** Prototype Tank testing & Final Class Approvals for H2Neo carriers



#### **Creating shareholder value...**





# Early revenue from tank sales 2024

- Production facility established
- First orders and revenue 2024



First Export Project FID in 2025, export 2027



Equity share in H2 supply projects using Provaris carriers

**2H-2024:** First orders for small scale tanks for delivery and revenue late 2024



**2H-2024:** Target for binding agreement with German Utilities for H2 supply and shipping



### **Investment Highlights**



Leveraged to European policy actions mandating the use of hydrogen supported by funding incentives for technology, producers, importers and industrial users



**Pending shipping approvals** paving the way for binding hydrogen supply chain agreements and the launch of industrial storage tanks for early revenue opportunity in 2024

**Increasing attention from major German utilities seeking gaseous hydrogen** supply alternatives, evidenced with 3 MOUs (Uniper) and import terminal (GES) collaboration for Rotterdam





Multiple discussions underway for funding alternatives in the development and infrastructure asset development

# **Corporate Overview**

#### **Capital Structure**

Ordinary Shares on Issue (PV1.ASX; WS90.BE)	597 M
Market Capitalisation (at 4.5c)	A\$ 27 M
Cash (31 March 2024)	A\$ 1.7 M
Convertible Bonds (Macquarie Bank) <sup>1</sup>	A\$500,000
Performance Rights <sup>2</sup>	24.0 M
Unlisted Options <sup>3</sup>	41.7 M

1. A\$3 million Two-year standby facility with Macquarie Bank, announced 3 May 2024.

2. Performance Rights issued to Management Expiry 2025.

3. 9M at 18.75c, Expiry November 2024; 23.75 at 7.5c, Expiry March 2026; 4M at 6.6c, Expiry May 2027

#### Shareholding (Undiluted)

OC Funds Management	4.9%
HNW/Family Office	15.0%
Board & Management	7.0%
Total top 20	38%



#### **12mth Share Price Performance**





# **Board & Management**

Global experience in energy infrastructure, utilities, ship newbuilds, operations, and capital markets



Martin Carolan Managing Director & CEO

> Commercial & Capital Markets

**SYDNEY** 



Greg Martin Chairman

Business Leader, Energy, Infrastructure, Governance

**SYDNEY** 



Andrew Pickering Non-executive Director

Shipping, Newbuilds, Tankers, LNG

**SYDNEY** 



David Palmer Non-executive Director

Shipping, Commercial, Financing

LONDON



Per Roed Chief Technical Officer

Newbuilds, Tankers, LNG, Ports, Operations

**0 S L 0** 



Mats Fagerberg Business Development -Europe

Commercial, LNG, Infrastructure, Shipbroking

LISBON



Garry Triglavcanin Product Development Director

Engineer, LNG, Project Development

PERTH



Norman Marshall Group Commercial Manager

Legal, Commercial, Project Finance

PERTH



John Stevenson Group Financial Controller



**SYDNEY** 



Jessica Roed Operations Manager, Norway

Shipping, Logistics

**0 S L 0** 



# Contacts



Martin Carolan Managing Director & CEO mcarolan@provaris.energy



Norm Marshall Company Secretary nmarshall@provaris.energy

### **Media & PR Enquiries**

Melanie Singh NWR Communications +61 439 748 819 melanie@nwrcommunications.com.au

### www.provaris.energy



227

17

# Cost of delivered hydrogen is driven by production volume and distance as opposed to a fixed transport cost

Illustrative Compressed H2 Marine Transportation Tariff (Compression, Loading, Shipping, Scavenging)





Short (500 Nm), Mid (1,000 NM) and Long 1,500 NM), with each case assuming flat H2 production profile.



www.provaris.energy