#### OM HOLDINGS LIMITED

(ARBN 081 028 337) (Malaysian Registration No. 202002000012 (995782-P)) Incorporated in Bermuda



No. of Pages Lodged: 19

19 June 2024

ASX Market Announcements ASX Limited 4<sup>th</sup> Floor 20 Bridge Street SYDNEY NSW 2000

Dear Sir/Madam

#### **OM HOLDINGS LIMITED ("OMH") PRESENTATION**

Please find attached a copy of the OMH Investor Presentation slides to be delivered at TA Securities Sarawak Corporate Day event on 19<sup>th</sup> June 2024.

Yours faithfully OM HOLDINGS LIMITED

groundy Sandwee

Heng Siow Kwee/Julie Wolseley Joint Company Secretary

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1

This ASX announcement was authorised for release by the Board of OM Holdings Limited.

# **OM HOLDINGS LIMITED**

Australia • China • Japan • Malaysia • Singapore • South Africa

June 2024 • Investor Presentation • ASX:OMH | Bursa:OMH (5298)

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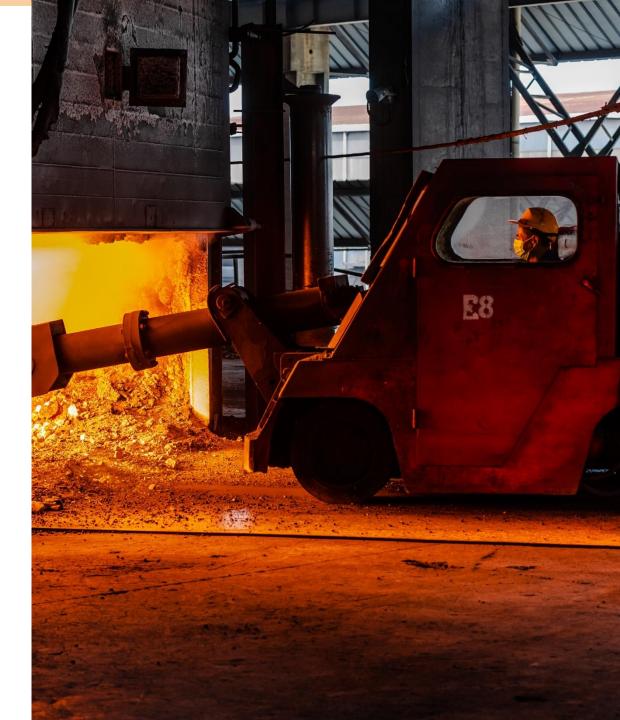
# A MANGANESE & SILICON COMPANY

Manganese and silicon smelting company, with vertical exposure in mining and trading

350MW sustainable hydro-power with prices locked in for 10 years

Dual listed on ASX and Bursa Malaysia, unique exposure

Lowest cost quartile smelter complex in Sarawak, the largest of its kind in Asia (ex-China)





### **GEOGRAPHICAL PRESENCE**





### **OUR PRODUCTS**

Critical alloying element to steel with a diversification into electronic, chemical and solar industries



#### **Manganese** Ore

Manganese is the 4<sup>th</sup> most consumed metal behind iron, aluminium and copper.

Steel accounts for over 90% of manganese ore consumption, with batteries a small but growing market.



**Manganese Alloys** 

Main alloying element - Manganese

- Deoxidises and desulphurises steel
- Acts as a hardening agent
- No known substitute and cannot be recycled
- 8 manganese alloys furnaces



**Silicon Alloys** 

Main alloying element - Silicon

- Deoxidises steel
- Used in specialty electrical steels for transformers
- No known substitute and cannot be recycled
- 6 ferrosilicon furnaces

Silicon Metal

#### 99% Pure Silicon

- aluminum, Used in electronic, chemical, and solar sectors
- No known substitute and cannot be recycled
  - 2 silicon metal furnaces

Products: Silicon Metal

Products: Ferro-manganese, Silico-manganese

Products: Ferrosilicon



### Well-Invested Asset Base

#### Cost competitive resource asset, leveraging on management know-how





- Ready access to raw material sources for quartz and reductants
- Conveniently located along seaborne route for manganese ore exports from South Africa and Australia
- All raw material (quartz, manganese ore, reductant) sourced from external parties. Manganese ore from Tshipi mainly used for trading due to distance constraints





- 350 MW hydroelectric power supply from Sarawak Energy supplying 100% of total production power
- 20-year Power Purchase Agreement (from 2013-2033) competitively priced with fixed escalation
- Stable and clean hydropower supply

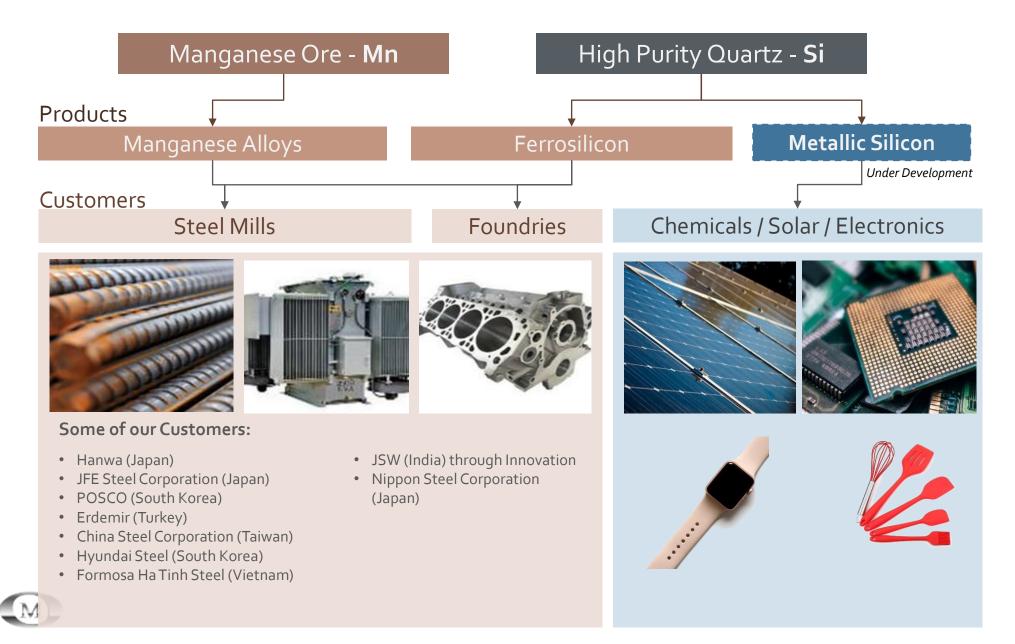




- Malaysia becoming the world's new ferroalloy production hub, supplying growing Asia (ex. China) steel makers
- No import duties and export taxes
- Awarded pioneer status, enjoyed a 5 year tax holiday from 1 Dec 2016 to 30 Nov 2021 and eligible for a 2<sup>nd</sup> 5 year tax exemption period on 70% of its statutory income from 1 Dec 2021 to 30 Nov 2026
- Export oriented industrial park, with dedicated port facilities (Samalaju Port and Bintulu Port)

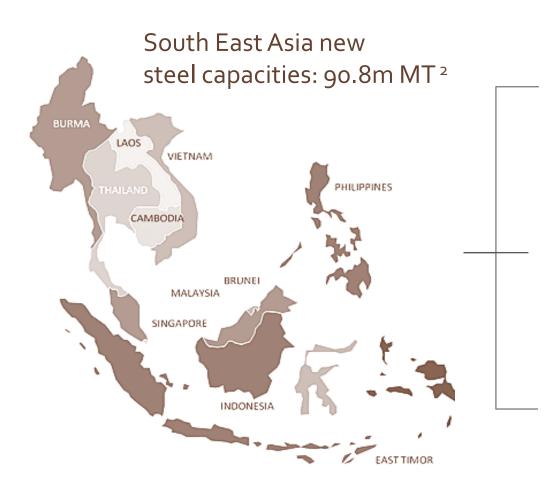


## SMELTING: RAW MATERIALS TO CRITICAL ADDITIVES



## GROWTH OF STEEL IN SOUTHEAST ASIA (SEA)

Regional steel demand remains positive in the long run



### Addition of steel capacity in SEA

- Surge of foreign investments in SEA steel mills since 2015 (~25 million MT)<sup>1</sup>
- Current capacity in ASEAN: 71.8mt, expects to increase to 162.6mt towards 2030<sup>2</sup>
- Tracked new capacities of 90.8mt

### Rapid urbanization in SEA

- Higher standards of living
- 2.5 billion increase in urban population by 2050<sup>3</sup>
- 100 million people expected to migrate into cities in the next decade 4

### Growth of steel

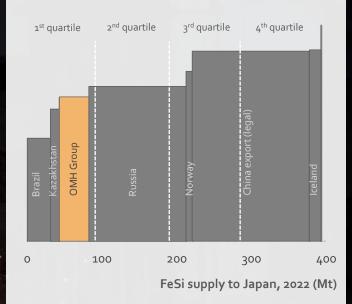
- Expected long term growth prospects spurred by urbanization growth in the SEA region
- Increased demand for steel via public infrastructure investment, driving recovery in construction sectors



(1) Internal sources; (2) Kallanish Commodities - SEAISI sees ASEAN demand growing but overcapacity threatening; (3) UN Department of Economic and Social Affairs ; (4) The Straits Times;

## SMELTING – AT THE HEART OF WHAT WE DO

FeSi Production (CIF Japan) Cash Cost Comparison 2022



- Sustainable producer, first-quartile of cost curve
- 350MW of competitively priced, reliable power, locked in for 20 years
- Hands on management
- Close proximity to the Asian market

Lowest Quartile Producer • Structural Cost Advantage • Sustainable Hydro-power

Source: AlloyConsult Industry Market Report 2022

## Q1 KEY UPDATES AND FY24 PRODUCTION GUIDANCE

#### FeSi & SiMn Market Review

- FeSi prices remain range bound between \$1,200 to \$1,300; SiMn rebounded from \$850 in Q4 2023 to \$1,223 end May 2024
- Price recovery expected for both FeSi and SiMn due to:
   (i) China's high power tariff and economic stimuli, and
   (ii) Mn ore supply disruption, cascading down to higher Mn Alloy prices



#### 167 131 140 140 140 49 FY2020 FY2021 FY2022 FY2023 FY2024

FeSi Production Volume (kmt)





(1) FY2019 - FY2021 OMQ + OM Sarawak production volume. FY2022 onwards purely OM Sarawak production volume.

#### Exploration and Mining (Mn Ore)

- Board approval for the restart of the UFP was obtained in November 2023.
- Mine remains under care and maintenance with rehabilitation works progressed as planned, with a focus on repairing damaged landforms caused by the higher-than-expected rainfall.

#### Smelting (FeSi and Mn Alloy)

- As at 31 March, 14 out of 16 furnaces have completed major maintenance. Remaining 2 FeSi furnaces to undergo major maintenance works in 2025.
- Fabrication works for MetSi furnaces completed in Q1 2024. The hot commissioning phase is expected to start in Q3 2024.

## **PIONEER IN THE SUSTAINABLE PERFORMANCE**

### Clear focus with major targets set for 2024 and beyond



Environmental

Achieved ISO 14001 in FY2023 •

In Progress:

- Establish Decarbonisation Plan in FY2024
- To achieve ISO 50001 and ISO 14067 from FY2024 to FY2026
- Repurpose at least 80% of • schedule waste generated by FY2030



- Achieved ISO 45001 in FY2023 •
- Commit to zero workplace fatality
- Achieve 75% localization rate for key smelting operations by 2025



- Achieve 100% supplier compliance with OMH's Supplier Code of Conduct, and Anti-Bribery & Corruption Policy by 2026
- Achieve ISO 9001 in FY2025



Our Sarawak smelting operations are predominantly powered by hydropower

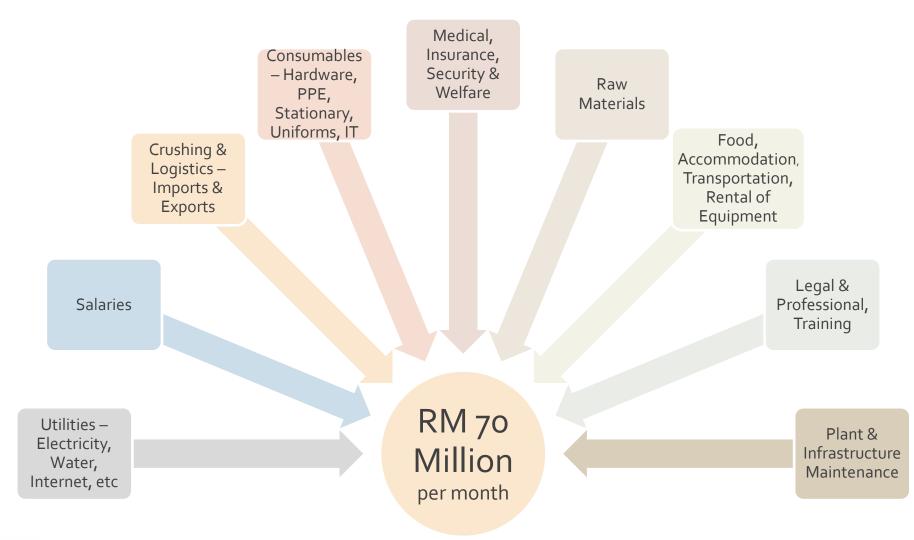
Scope II GHG Emission are 75% lower compared to conventional smelters\*



\*ISO 50001 Energy Management System, ISO 14067 Product Carbon Footprint Certification, ISO 9001 Quality Management System \*FY2023 has been designated as the base year for OMH, which includes Scope 1, 2 and 3 emissions. In FY2021-2022, only Scope 1 and 2 emissions were examined

## HIGH SOCIO-ECONOMIC RETURN

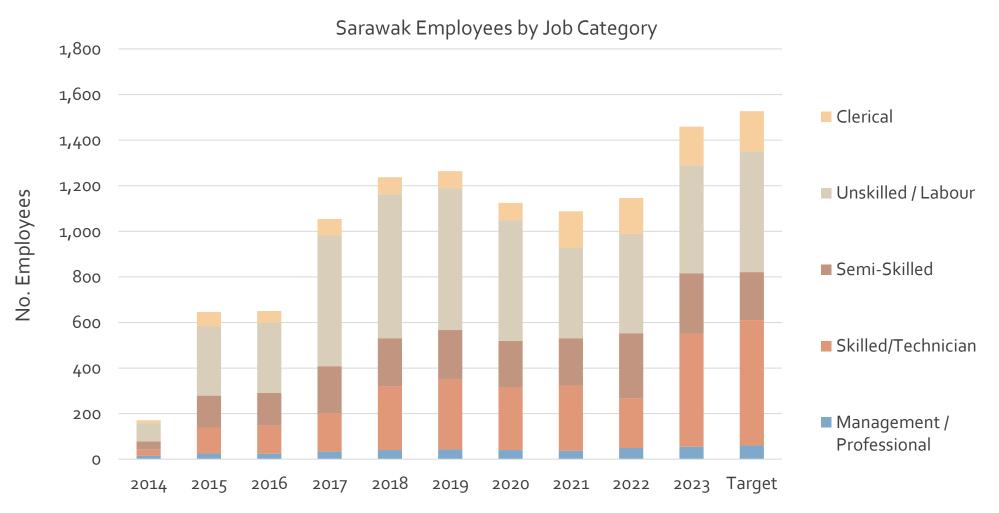
### RM70 million per month contributed to Sarawak economy in 2023





### **GROWING LOCAL EMPLOYMENT**

Growing local employment through emphasis on training and skill development



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## CONTRIBUTING BACK TO THE SOCIETY

### Creating a brighter future in our communities



#### **Career Development Opportunities**

OMSA has an ongoing collaboration with Universiti Malaya Sarawak (UNIMAS) in a Certificate in Manufacturing Technology (Smelting) Programme

### RM860,963<sup>(1)</sup>

invested back to the local communities in 2023

#### Selamat Datang HOSPITAL BINTULU



## Sponsorship, Donation and Community Giving

OMSA's sponsorship to Bintulu General Hospital helped improve facilities, acquire advanced medical equipment and elevate patient care standards

#### Rewilding Initiative with Sarawak Forestry Corporation (SFC)



Restore 10 hectares



Plant 10,000 native tree species



Contribute RM482,600 from 2022 to 2025





#### **Empowering Students to Soar**

OMSA conducted donation drive, career talks, and environmental awareness initiatives at multiple schools, contributing essential goods such as school supplies, books and other educational materials to ensure students have access to resources needed for learning 14



## MAJOR DEVELOPMENT PLAN 2024 & BEYOND

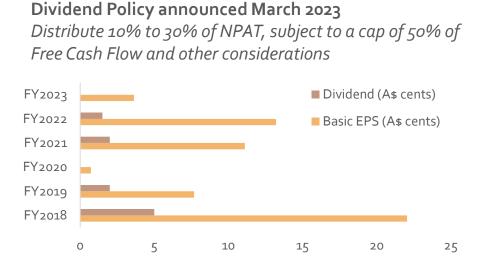
### Capacity utilization stabilized 2024 onwards

	2023	<b>2024</b> Guidance	Future
Fesi 65-70 mt / day	5 to 7 furnaces 120-140ktpa	6 to 8 furnaces 130-140ktpa	6 130-140ktpa
Mn Alloys	7 to 8 furnaces 260-290ktpa	8 of 8 furnaces 280-308ktpa	<b>8</b> 280-308ktpa
MetSi 38-42 mt/day	-	o to 2 furnaces (ramping up) 26-29ktpa	<b>2</b> 26-29ktpa
1 MetSi (33 MV 49-54 mt/day	/A) _	-	<b>1</b> 17-19ktpa
Total Sarawak Plant Output (Est.)	380-430ktpa	<i>430-470</i> ktpa	450-490ktpa
	<ul> <li>Major maintenance continued</li> <li>Revised guidance with more furnace expected to restart</li> </ul>	<ul> <li>Commissioning of 2 MetSi furnaces</li> <li>Utilization rate expected to be &gt; 85%</li> </ul>	



## COMPANY SNAPSHOT

### Balancing debt reduction with sustainable dividends





Share Metrics (as at 6 <sup>th</sup> June 2024)	Issued Shares (ex. Treasury Shares)	764.3 million shares	
	Share Price	A\$ 0.47 / RM1.54	
	52 weeks Low / High	A\$ 0.40 / A\$ 0.60	
	Market Capitalization	US\$ 239.1 million <sup>(1)</sup>	
Debt (FY2023)	Total Borrowings	US\$ 265.5 million	
Cash (FY2023)	Cash & Cash Equivalent	US\$ 60.5 million	
	Enterprise Value	US\$ 444.1 million	
Earnings & Key	Adj. EBITDA <sup>(2)</sup> (trailing 12 months)	US\$ 94.9 million	
	EPS (trailing 12 months)	US 2.45 cents	
Ratios	EV : Adj. EBITDA	4.68x	
	Price Earning Ratio	12.77X	



(1) Figure converted using the FX assumption of AUD to USD: : 0.6655 (2) Adjusted EBITDA is defined as operating profit before depreciation and amortisation, net finance costs, income tax, and other non-cash items. Adjusted EBITDA is not a uniformly defined measure and other companies in similar industries may calculate this measure differently. Consequently, the Group's presentation of Adjusted EBITDA may not be readily comparable to other companies' disclosures.

## MARKET OUTLOOK & KEY TAKEAWAYS

### Favorable outlook despite subdued market environment in early 2024

#### 2024 Market Outlook

#### Price catalyst

- FeSi prices stable, supported by China's economic stimuli, energy conservation and CO<sub>2</sub> emissions reduction plan
- Potential price recovery with the absence of Russian FeSi from the market
- Mn Alloy prices catalyzed by ore supply concerns and rising raw material costs Uncertainties
- Supply chain disruption with shortage of containers and port congestion recently, leading to heightened freight rates

### Key Takeaways

#### Fundamentally strong assets, cash flow positive despite cyclical challenges

- Largest manganese and silicon alloy producer in the region (ex-China)
- Lowest cost quartile smelter in the region
- Blue chip regional customers with long and stable relationships
- Access to affordable and renewable energy → prime beneficiary of rising power and transition to renewables



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