

## Quarterly Activities Report and Appendix 4C



SSH Group Ltd ACN 140 110 130

Level 3, 88 William Street, Perth WA 6000

# Quarterly Activities Report and Appendix 4C

| FY24<br>Cash Receipts       | Cash Balance        | Operating<br>Cash Flow      |
|-----------------------------|---------------------|-----------------------------|
| \$43.8m                     | \$2.6m              | Positive                    |
| In receipts from customers. | As of 30 June 2024. | For 5 consecutive quarters. |

#### HIGHLIGHTS

- ▶ FY24 positive operating cashflow of \$4.5m.
- Operating cash flow positive for the past 5 consecutive quarters.
- ▶ FY24 revenue of \$38.2m.
- ► FY24 EBITDA of \$7.0m.
- ▶ The Group repaid (net) borrowings of \$1.7m in the June quarter.

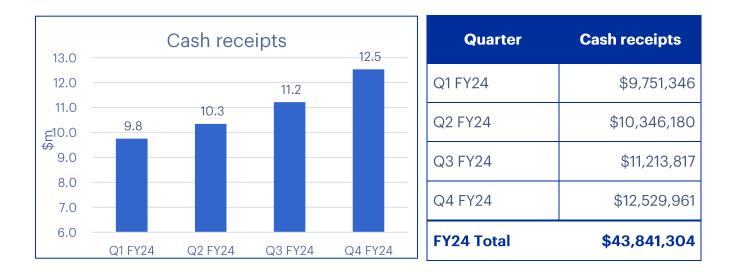
SSH Group Ltd. (ASX:SSH) (*Company* or *SSH*) is pleased to release its June 2024 Quarterly Activities Report and Appendix 4C. Financial results released within this document are from unaudited management accounts.



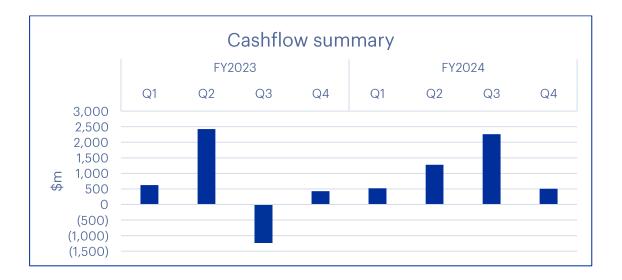
#### POSITIVE FINANCIAL RESULTS FOR THE QUARTER

SSH Group Ltd. (ASX:SSH) (*Company* or *SSH*) is pleased to provide the market with an update on the operational activities from the June quarter.

The SSH Group continues to deliver financial growth with cash receipts for the 12 months ending 30 June 2024 of \$43.8m, and a positive operating cash flow of \$0.5m for the quarter.



For each quarter in the FY24 period, SSH has delivered positive operating cashflow, totalling \$4.5m over the 12 months. The SSH Group continues to strengthen its cashflow as it invests in its higher margin Equipment Vertical.



The SSH Group has continued to improve EBITDA with FY24 Q4 exceeding \$1.6 million. FY24 Revenue was \$38.2m with an EBITDA of \$7.0m resulting in a 18% EBITDA margin to revenue.



#### OPERATIONAL DEVELOPMENTS FOR THE QUARTER

SSH Group is pursing growth in the mining sector with both existing Tier 1 mines and development projects. SSH Group is especially focused on creating value accretive project partnerships and bespoke service offerings for mid-tier and junior minors. SSH Group recently engaged a highly recognised mining engineer to help unlock future growth opportunities in the mining sector.

SSH Group's Equipment Solutions and Workforce Solutions verticals have performed exceptionally well due to continuing to cross sell its service offering to the rest of the Group's customer base within the Mining and Civil market segments.

#### CORPORATE

Subsequent to the June quarter, SSH Group has paid out early the remaining \$1,380,400 balance of a term loan initially established for the acquisition of Karratha Machinery Hire (KMH) in May 2022 (Term Loan). The Term Loan of \$2,436,000 was entered into with National Australia Bank (NAB) in April 2022 for a period of five years. This loan included restrictive debt covenant arrangements that have now been extinguished. The Company's current finance facilities are now fully assetbacked, with comprehensive asset insurance in place.

#### **ADDITIONAL INFORMATION**

The SSH Group provides the following additional information relating to expenditure during the quarter and since listing:

 ASX Listing Rule 4.7C.3: Payments to related parties of the SSH and their associates during the quarter: \$130,570. These payments relate to executive and non-executive directors' fees and remuneration payments for executive directors and related parties as per the Executive Service Agreements.

#### **ASX** ANNOUNCEMENTS

This Quarterly Activities Report contains information reported in the following announcements released during the period:

| Date       | ASX Release Title                                  |  |
|------------|--|--|
| 18/06/2024 | Key Appointment to drive Mining Sector Growth      |  |
| 29/05/2024 | SSH Addendum – Appendix 4C (MarQ24)                |  |
| 24/04/2024 | Quarterly Activities/Appendix 4 C Cash Flow Report |  |



#### **AUTHORISATION**

This release has been authorised in accordance with the Company's published continuous disclosure policy and approved for release by the Board of SSH Group Ltd.

#### ABOUT SSH GROUP

SSH Group Ltd has a portfolio of essential service businesses, focused on service delivery to the Australian Mining, Civil, and Construction Industry.

#### FORWARD LOOKING STATEMENTS

This announcement may contain forward looking statements which involve risks, uncertainties, and unaudited metrics. Forward-looking statements are expressed in good faith and are believed to have a reasonable basis. These statements reflect current expectations, intentions or strategies regarding the future and assumptions based on currently available information. Should one or more risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary from the expectations, intentions and strategies described in this announcement.

The forward-looking statements are made as at the date of this announcement and the Company disclaims any intent or obligation to update publicly such forward looking statements, whether as the result of new information, future events, or results, or otherwise.

#### FURTHER DETAILS

| Investor Information                | Registered Office | Company Secretary     |
|-------------------------------------|-------------------|-----------------------|
| ASX Market Data                     | SSH Group Ltd     | Email:                |
|                                     | Level 3,          | cosec@sshgroup.com.au |
| 88 William Street,<br>Perth WA 6000 |                   | Post:                 |
|                                     |                   | PO Box 189            |
|                                     |                   | WELSHPOOL DC 6986     |



### Appendix 4C

#### QUARTERLY CASH FLOW REPORT FOR ENTITIES

#### subject to Listing Rule 4.7B

#### Name of entity

#### SSH Group Limited

ABN

Quarter ended ("current quarter")

79 140 110 130

30 June 2024

|     | Consolidated statement of cash flows           | Current quarter<br>\$A'000 | Year to date<br>(12 months)<br>\$A'000 |
|-----|--|----------------------------|--|
| 1.  | Cash flows from operating activities           | 12,530                     | 43,842                                 |
| 1.1 | Receipts from customers                        | 12,550                     | 40,042                                 |
| 1.2 | Payments for                                   |                            |  |
|     | product manufacturing and operating costs      | (8,505)                    | (28,093)                               |
|     | advertising and marketing                      | (32)                       | (87)                                   |
|     | leased assets                                  | (145)                      | (444)                                  |
|     | staff costs                                    | (2,084)                    | (5,793)                                |
|     | administration and corporate costs             | (661)                      | (2,553)                                |
| 1.3 | Dividends received (see note 3)                | -                          | -                                      |
| 1.4 | Interest received                              | -                          | 1                                      |
| 1.5 | Interest and other costs of finance paid       | (601)                      | (2,355)                                |
| 1.6 | Income taxes paid                              | -                          | -                                      |
| 1.7 | Government grants and tax incentives           |                            | -                                      |
| 1.9 | Net cash from / (used in) operating activities | 502                        | 4,518                                  |



|     | Consolidated statement of cash flows              | Current quarter<br>\$A'000 | Year to date<br>(12 months)<br>\$A'000 |
|-----|---|----------------------------|--|
| 2.  | Cash flows from investing activities <sup>1</sup> |                            |  |
| 2.1 | Payments to acquire or for:                       |                            |  |
|     | entities  | -                          | -                                      |
|     | businesses  | -                          | -                                      |
|     | property, plant, and equipment                    | -                          | (605)                                  |
|     | investments                                       | -                          | -                                      |
|     | intellectual property                             | -                          | -                                      |
|     | other non-current assets                          | -                          | -                                      |
| 2.2 | Proceeds from disposal of:                        |                            |  |
|     | entities  | -                          | -                                      |
|     | businesses  | -                          | -                                      |
|     | property, plant, and equipment                    | 123                        | 1,035                                  |
|     | investments                                       | -                          | -                                      |
|     | intellectual property                             | -                          | -                                      |
|     | other non-current assets                          | -                          | -                                      |
| 2.3 | Cash flows from loans to other entities           | -                          | -                                      |
| 2.4 | Dividends received (see note 3)                   | -                          | -                                      |
| 2.5 | Other (provide details if material)               | -                          | -                                      |
| 2.6 | Net cash from / (used in) investing activities    | 123                        | 430                                    |



|      | Consolidated statement of cash flows  | Current quarter<br>\$A'000 | Year to date<br>(12months)<br>\$A'000 |
|------|---|----------------------------|---------------------------------------|
| 3.   | Cash flows from financing activities <sup>2</sup>                                       |                            |                                       |
| 3.1  | Proceeds from issues of equity securities (excluding convertible debt securities)       | -                          | -                                     |
| 3.2  | Proceeds from issue of convertible debt securities                                      | -                          | -                                     |
| 3.3  | Proceeds from exercise of options   | -                          | -                                     |
| 3.4  | Transaction costs related to issues of equity securities or convertible debt securities | -                          | (15)                                  |
| 3.5  | Proceeds from borrowings  | 1,062                      | 1,209                                 |
| 3.6  | Repayment of borrowings   | (1,652)                    | (5,590)                               |
| 3.7  | Transaction costs related to loans and borrowings                                       | -                          | -                                     |
| 3.8  | Dividends paid  | -                          | -                                     |
| 3.9  | Other (provide details if material)   | -                          | -                                     |
| 3.10 | Net cash from / (used in) financing activities  | (590)                      | (4,396)                               |

|     | Consolidated statement of cash flows                                     | Current quarter<br>\$A'000 | Year to date<br>(12 months)<br>\$A'000 |
|-----|--|----------------------------|--|
| 4.  | Net increase / (decrease) in cash and cash<br>equivalents for the period |                            |  |
| 4.1 | Cash and cash equivalents at beginning of period                         | 2,566                      | 2,049                                  |
| 4.2 | Net cash from / (used in) operating activities<br>(item 1.9 above)       | 502                        | 4,518                                  |
| 4.3 | Net cash from / (used in) investing activities                           | 123                        | 430                                    |
| 4.4 | Net cash from / (used in) financing activities<br>(item 3.10 above)      | (590)                      | (4,396)                                |
| 4.5 | Effect of movement in exchange rates on cash held                        | -                          | -                                      |
| 4.6 | Cash and cash equivalents at end of period                               | 2,601                      | 2,601                                  |

<sup>&</sup>lt;sup>2</sup> As per AASB107: Cashflow Statements, SSH Group excludes from its cashflow noncash items.



| Cons | solidated statement of cash flows  | Current quarter<br>\$A'000 | Year to date<br>(12 months)<br>\$A'000 |
|------|--|----------------------------|--|
| 5.   | Reconciliation of cash and cash equivalents at the<br>end of the quarter to the related items in the<br>accounts<br>(as shown in the consolidated statement of cash flows) |                            |  |
| 5.1  | Bank balances  | 2,601                      | 2,601                                  |
| 5.2  | Call deposits  | -                          | -                                      |
| 5.3  | Bank overdrafts  | -                          | -                                      |
| 5.4  | Other (provide details)  | -                          | -                                      |
| 5.5  | Cash and cash equivalents at end of quarter<br>(should equal item 4.6 above)   | 2,601                      | 2,601                                  |

| Cons   | solidated statement of cash flows  | Current quarter<br>\$A'000 |  |
|--|--|----------------------------|--|
| 6.   | Payments to related parties of the entity and their associates   |                            |  |
| 6.1  | Aggregate amount of payments to related parties and their associates included in item 1 <sup>1</sup>                       | 131                        |  |
| 6.2  | Aggregate amount of payments to related parties and their associates included in item 2                                    | -                          |  |
| Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments. |  |                            |  |
|  | <sup>1</sup> These amounts comprise of fees paid to associated entities of the Directors of the Company during the quarter |                            |  |



|     | Consolidated statement of cash flows   | Total Facility at<br>Quarter End<br>\$A'000 | Amount Drawn at<br>Quarter End<br>\$A'000 |
|-----|--|---|---|
| 7.  | Financing facilities<br>Note: the term "facility' includes all forms of<br>financing arrangements available to the entity. |   |   |
| 7.1 | Loan and asset finance facilities  | 26,684                                      | 26,311                                    |
| 7.2 | Credit standby arrangements  | -   | -   |
| 7.3 | Debtor Funding Facility  | 7,000                                       | 3,726                                     |
| 7.4 | Total financing facilities   | 33,684                                      | 30,037                                    |
| 7.5 | Unused financing facilities available at quarter er  | nd  | 3,647                                     |

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

| Financier                         | Loan                         | Balance     | Security  | Interest rates                            |
|-----------------------------------|------------------------------|-------------|-----------|---|
| NAB                               | Business Market<br>Loan      | \$1,407,461 | GSA       | Variable                                  |
| NAB                               | Equipment<br>Finance         | \$5,755,952 | GSA, PPSR | 6.608-8.7%                                |
| NAB                               | Debtor Funding               | \$2,922,333 | GSA       | NAB's Receivables<br>Finance Rate + 1.60% |
| ScotPac                           | Debtor Funding               | \$803,265   | GSA       | 30-day BBSY +4%                           |
| De Lage Landen                    | Equipment<br>Finance         | \$1,237,484 | PPSR      | Fixed: Various                            |
| Caterpillar<br>Financial Services | Equipment<br>Finance         | \$2,259,138 | PPSR      | Fixed: 5.80% to 7.75%                     |
| Toyota Financial<br>Services      | Equipment<br>Finance         | \$7,447,953 | PPSR      | Fixed: 3.83% - 7.17%                      |
| Nissan Financial<br>Services      | Equipment<br>Finance         | \$1,553,070 | PPSR      | Fixed: 3.39% to 7.49%                     |
| Daimler Financial<br>Services     | Equipment<br>Finance         | \$6,307,528 | PPSR      | Fixed: 6.17% - 7.79%                      |
| Various                           | Insurance<br>Premium Funding | \$342,447   | Nil       | Simple: 3.9%                              |

Note: Post quarter end, SSH Group expanded its ScotPac facility increasing its facility from \$2m to \$9m and discontinued the NAB Debtor Funding facility (limit of \$5m) as included in table above.



|     | Consolida  | ted statement of cash flows   | Current quarter<br>\$A'000 |  |
|-----|--|---|----------------------------|--|
| 8.  | Estimated of   | cash available for future operating activities  |                            |  |
| 8.1 | Net cash fr  | om / (used in) operating activities (item 1.9)  | 502                        |  |
| 8.2 | Cash and c   | ash equivalents at quarter end (item 4.6)   | 2,601                      |  |
| 8.3 | Unused fina  | ance facilities available at quarter end (item 7.5)   | 3,647                      |  |
| 8.4 | Total availa   | ble funding (item 8.2 + item 8.3)   | 6,248                      |  |
| 8.5 |  | quarters of funding available<br>ded by item 8.1)   | N/A Cashflow positive      |  |
|     |  | entity has reported positive net operating cash flows in item<br>erwise, a figure for the estimated quarters of funding available |                            |  |
| 8.6 | <ul> <li>If item 8.5 is less than 2 quarters, please provide answers to the following questions:</li> <li>8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?</li> </ul> |   |                            |  |
|     | Answer   | N/A   |                            |  |
|     | 8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?   |   |                            |  |
|     | Answer:  | N/A   |                            |  |
|     | 8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?  |   |                            |  |
|     | Answer: N/A  |   |                            |  |
|     | Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.  |   |                            |  |



#### **COMPLIANCE STATEMENT**

This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.

This statement gives a true and fair view of the matters disclosed.

| Board of Directors |
|--------------------|
|                    |

#### NOTES

- 2. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 3. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 4. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 5. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee e.g., Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 6. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.