



ASX RELEASE

31 July 2024

Quarterly Activities Report and Cash Flow Statement June 2024 Quarter

The Board of Cape Range Ltd (ASX:CAG) (the **Company**) presents the quarterly activities report for the three months ended 30 June 2024.

Corporate Highlights

Following the reconstitution of the Board in late March 2024, the Board has actively considered a number of potential transactions to build scale and add value to the Company. Details will be announced if and when an agreement is signed.

The Company continues to manage its operating business, Biztrak Business Solutions Sdn Bhd (**Biztrak**). Biztrak is a software development and distribution business operating in Asia. It is based in Malaysia and has customers in a number of Asian countries.

Financial Highlights

In the June 2024 quarter, Biztrak recorded revenue of RM525k (AUD160k), which was a 50% increase compared to the revenue of RM350k (AUD107k) from the previous corresponding June 2023 quarter. The increase in revenue was primarily due to the contribution from Biztrak MSB accounting software training and services related to the Malaysian e-invoicing implementation.

Biztrak revenues and costs are recorded in Malaysian Ringgit (RM), and in the cash flow statement, have been converted into Australian dollars at the average exchange rate for the relevant period.

Net cash outflow for the Company during the June 2024 quarter was reduced to AUD51k, representing a reduction of 62% compared to the previous corresponding June 2023 quarter. This was due to improved revenues at Biztrak, and tight control of Board and corporate costs.

Business Highlights

Biztrak had no significant new customer wins or customer losses during the quarter.

The second quarter of 2024 was primarily dedicated to intensive preparations for the impending e-invoicing mandate in Malaysia, set to commence on 1 August 2024. Businesses with an annual revenue exceeding RM100 million are obligated to comply with the new regulation from that date.

Biztrak has been diligently engaged with the Inland Revenue Board of Malaysia (LHDN) to ensure full alignment with e-invoicing requirements. Efforts have centred on understanding the intricacies of e-invoice submissions and seamlessly integrating the Biztrak MSB software with the LHDN's MyInvois portal.

To facilitate a smooth transition for our clients, Biztrak conducted three comprehensive training programs in June 2024, equipping our clients with the necessary knowledge and skills to navigate the e-invoicing process within the Biztrak MSB system. Additional training sessions are planned for September and October, to support the second batch of businesses mandated to commence e-invoicing compliance in January 2025.

In May 2024, Biztrak participated in a conference organized by the Malaysian Institute of Accountants (MIA) to showcase our accounting software solutions and highlight our commitment to industry best practices.

Overall, the second quarter of 2024 was marked by Biztrak's strategic focus on e-invoicing readiness and proactive customer support.

Product Highlights

(1) Biztrak MSB – Desktop Accounting Software for Windows

The Biztrak MSB team has completed a substantial number of upgrades and developments, focused on enhancing the software for e-invoicing. Many of the software modules within the product have been updated and upgraded, including:

- *Malaysia e-Invoicing Module – Admin Module:* Company information and system parameters updated, allowing default values to be configured for e-invoice functions.
- *Malaysia e-Invoicing Module – Setup Module:* Charts of accounts, party lists, units of measurement and item information all updated.
- *Malaysia e-Invoicing Module – Financial Module:* Accounts receivable, accounts payable, and cash management programs have all been enhanced with a significant number of new fields to cater for e-invoicing.
- *Malaysia e-Invoicing Module – Inventory, Sales & Purchase Module:* Sales invoice and vendor invoice programs have been updated.
- *Malaysia e-Invoicing Module – Tax Module:* Tax detail and tax schedule programs updated.
- *Malaysia e-Invoicing Module – e-Invoice Module:* Leveraging API capabilities, new programs have been developed for batch submission of e-invoices, digital signatures, and QR code generation. Other features facilitate enquiries, cancellations, and reporting on e-invoices.

Other enhancements to the Biztrak MSB software include:

- *Biztrak MSB & Biztrak WMS Integration:* Customizing the integration of Biztrak MSB with Biztrak WMS for Jetpharma Sdn Bhd.

The Biztrak MSB team is currently engaged in the development of the following tasks, slated for completion in the third quarter of 2024:

- *Ongoing Malaysia e-Invoice enhancements:* including e-invoice batch submissions, API upgrades for software development kits, and developing the Biztrak e-bridge to facilitate data import and export for e-invoice integration.
- *Migration of Changes from Biztrak MSB 17.0 to Biztrak Enterprise version:* includes integrating new features and refining existing functionalities to align with the advanced capabilities of the Biztrak Enterprise platform.

(2) Biztrak Online – Cloud Accounting Software

Biztrak Online has been updated with new features and enhancements in the second quarter of 2024. These upgrades include:

Cape Range Ltd

ABN 43 009 289 481

Registered Office: c/- Hall Chadwick, Level 40, 2 Park Street, Sydney NSW 2000

- *Enhancement of MAYBANK Export Wizard:* Users can now export Maybank Berhad's payment listing information more efficiently, facilitating seamless uploads to third-party applications.
- Enhanced the layout of a number of business forms, including payment vouchers, sales invoices, and customer statements.

The Biztrak Online team has also finished developing a number of new inventory management and reporting modules, which are currently awaiting user acceptance. Further work in progress continues on inventory costing methods, import functions, and inventory reports.

(3) Biztrak WMS – Warehouse Management System Software

The Biztrak WMS team completed a number of enhancements in the second quarter of 2024, including:

- Integration with SAP B1 for existing customer, BE International Marketing Sdn Bhd. This project included updates to the Biztrak WMS Web API and integration with the customer's portal, BE4U. These integrations enhance the operational efficiency and data synchronization capabilities of Biztrak WMS, enabling seamless management of item profiles, purchase orders, overseas orders, sales invoices, and sales returns for BE International Marketing Sdn Bhd.
- Enhancing the "Transfer Loading List by Item Barcode" report.

Further work is underway to strengthen the Biztrak WMS in the areas of packaging options, mobile app enhancements, and e-commerce features for the Biztrak WMS Web Portal.

Expenditure

Biztrak expenditure on the business activities undertaken during the quarter and described in this report totalled \$121k, comprising Malaysian staff costs.

During the quarter, a total of \$54k was paid to related parties of the Company, primarily being director fees paid to non-executive directors (including superannuation). This represents a reduction of 17% compared to the \$65k paid in the March 2024 quarter, before the changes made to the Board.

Authorised for release by the Board

Ben Reichel
Chairman

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Cape Range Limited

ABN

43 009 289 481

Quarter ended ("current quarter")

30 June 2024

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	160	347
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(10)	(24)
(c) advertising and marketing	(5)	(7)
(d) leased assets	-	-
(e) staff costs	(155)	(347)
(f) administration and corporate costs	(47)	(170)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	6	11
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other (provide details if material)	-	-
1.9 Net cash from / (used in) operating activities	(51)	(190)
2. Cash flows from investing activities		
2.1 Payments to acquire:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	-	(2)
(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	-	(2)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	(2)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	-	(2)

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	1,759	1,902
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(51)	(190)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	(2)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	(2)
4.5	Effect of movement in exchange rates on cash held	-	
4.6	Cash and cash equivalents at end of period	1,708	1,708

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	1,708	1,759
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details) – Translation Forex		-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,708	1,759

6. Payments to related parties of the entity and their associates

- 6.1 Aggregate amount of payments to related parties and their associates included in item 1
- 6.2 Aggregate amount of payments to related parties and their associates included in item 2

**Current quarter
\$A'000**

54

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Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments

7. Financing facilities

Note: the term "facility" includes all forms of financing arrangements available to the entity.

Add notes as necessary for an understanding of the sources of finance available to the entity.

	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1 Loan facilities	177	-
7.2 Credit standby arrangements	-	-
7.3 Other (please specify)	-	-
7.4 Total financing facilities	177	-

7.5 **Unused financing facilities available at quarter end** 177

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

The facility, as disclosed in item 7.1 above is an unsecured loan with Maybank, Malaysia for MYR 550,000 at a rate of 6.65% and a term of 7 years.

8. Estimated cash available for future operating activities	\$A'000
8.1 Net cash from / (used in) operating activities (Item 1.9)	(51)
8.2 Cash and cash equivalents at quarter end (Item 4.6)	1,708
8.3 Unused finance facilities available at quarter end (Item 7.5)	177
8.4 Total available funding (Item 8.2 + Item 8.3)	1,885
8.5 Estimated quarters of funding available (Item 8.4 divided by Item 8.1)	37

8.6 If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

1. Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

2. Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

3. Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

31 July 2024

Date:

The Board of the company

Authorised by:
(Name of body or officer authorising release— see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.