

# **COMPANY PRESENTATION**

August 2024

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## **Investment Highlights**



**Financial Improvement** 



Capital Intensive Projects Now Finished; Opex Optimised and Sales Continue to Trend Upwards

**High-Margin Industries** 



Marketing Strategy Tailored to Premium, High-Margin Industries and Applications

**Multi Decade Resource** 



Over 18mt<sup>1</sup> Of Inferred and Indicated JORC Compliant Kaolin Resources

**Worldwide IP License** 



Low Carbon Geopolymer Concrete Formulation and Batching Plant

**Global Megatrend Upside** 



2032 Forecast Global Geopolymer Market US \$40Bn, CAGR 20.9%

**Commercial Partner** 



PERMAcast Is WA's Leading Supplier of Precast and Prestressed Concrete Products

# **Kaolin Operations**

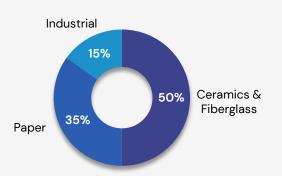
## **Compelling Kaolin Market Dynamics**



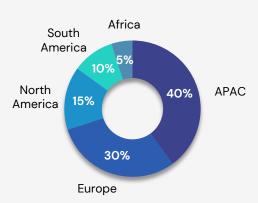
#### Kaolin is a white clay powder used in a broad range of industries

- Kaolin is used as a filler in paints, rubber and plastics; and in ceramics and refractory clays that can withstand high temperatures.
- Kaolin clay has proven to be an excellent extender for titanium dioxide in paint formulations.
- It offers good reinforcement properties, improving tensile strength, tear resistance and abrasion resistance in rubber compounds.
- It is a favourite constituent in pharmaceutical formulations because of its high purity and low toxicity. In tablets, capsules and powders it serves as a binder, diluent and filler.
- Suvo's hydrous kaolin is highly suited to low-volume, high-margin premium markets due to its high purity and low toxicity.

#### Demand by Industry<sup>1</sup>



#### Demand by Region<sup>1</sup>

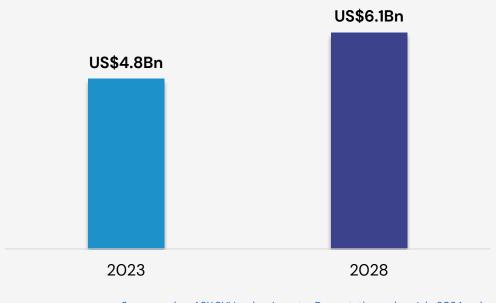


~US\$6.10BN

2028 forecast global kaolin market<sup>1</sup> ~4.8%

Estimated CAGR between 2023 - 20281

#### **Kaolin Market**



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## **Pittong Kaolin Operations**



#### Pittong is a 100% owned Kaolin operation located 40km west of Ballarat in Victoria

- Pittong is the sole wet kaolin mine and processing facility in Australia and has been in operation since 1972.
- Total Indicated and Inferred Mineral Resource of 5.69mt indicating the potential for a multi decade mine life<sup>1</sup>.
- Invested over \$5m into the facility since acquisition from Imerys S.A in 2021.
- In FY24 produced and sold circa 20k tonnes of kaolin; plant name plate capacity validated to be circa 60k tonnes<sup>2</sup>.
- Marketing strategy tailored to premium, high-margin applications such as paints, coatings and pharmaceuticals.
- Pittong ore body highly suited to premium markets due to its high purity and low toxicity.
- Premium markets demand pricing up to \$2,000/per tonne; average price achieved in FY24 was \$601/per tonne.
- Capital intensive projects have finished; opex has been optimised and sales continue to trend upwards.

Brands: Suvo's long-standing customers and offtake partners



















~\$12.3m

Revenue generated in FY24<sup>3</sup>

~\$601/t

Average price per tonne achieved3

Mine Site

Mining license approved to 2045

~9tonne/hr

Plant throughput<sup>2</sup>

July 2024

## Trawalla Kaolin Project – Feedstock for Low Carbon Concrete



#### Trawalla is a 100% owned kaolin project, located 23km from Pittong, Victoria

- Trawalla is a fully licensed and permitted mine in Victoria with a 12.7mt kaolin JORC compliant resource<sup>1</sup>.
- Test work shows significant concentrations of Halloysite grades up to 45.4%.
- Studies to commence analysing a low-cost processing method; simple de-sanding and calcining for production of metakaolin.
- Metakaolin has been used in low carbon geopolymer concrete and as a supplementary cementitious material in the production of Portland cement concrete (PCC).
- When used as clinker substitute in cement can reduce CO<sub>2</sub> emission by up to 50%.
- Halloysite content in kaolin improves the structure of concrete.
- There is limited access to high quality aluminosilicates in Victoria and fly-ash is generated from low quality brown coal.



Figure 1: Trawalla Halloysite Nanotubes

~12.7mt

JORC Inferred & Indicated resource<sup>1</sup>

## Mine Site

Fully licensed and permitted

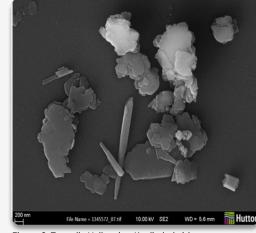


Figure 2: Trawalla Halloysite-Kaolin hybrid

Halloysite
Grades up to 45.4%<sup>2</sup>

#### Infrastructure

Power, gas, water and rail near mine site

# Geopolymer Concrete

## **Market Opportunity**



### Rapid growth driven by emission reduction targets by industry



#### 2<sup>nd</sup> Most Consumed

Cement is second to only water as the most consumed resource on the planet



#### 3<sup>rd</sup> Largest Emitter

If the cement industry were a country, it would be the third largest emitter of greenhouse gases



2032 forecast global Geopolymer market<sup>1</sup> ~20.9%

Estimated CAGR between  $2023 - 2032^{1}$ 



#### 8.0% of Global Emissions

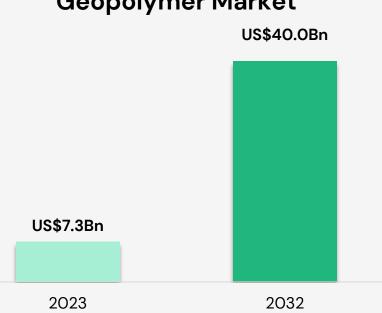
As core ingredient of concrete, cement is the source of 8% of the worlds CO2 emissions, equivalent to the global car fleet



#### **4 Billion Tonnes**

Cement production equates to 4 billion tonnes annually with demand expected to grow to five billion in the next decade







#### -16.0% Reduction Target

Annual emission from cement must fall by 16% by 2030 to align with the Paris Accords



#### 2.2 Billion Tonnes of CO<sub>2</sub>

The worldwide production of cement results in 2.2 billion tonnes of CO<sub>2</sub> per year

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## Significant Requirement For Low Carbon Options



#### Low carbon options are being pulled into market

#### **Benefits of Geopolymer Concrete**

#### **Cost Effective**

Enhanced durability reduces need for frequent repair and maintenance, reducing total cost over the concrete's lifespan

#### **Strength & Durability**

Exhibits superior strength and durability compared to conventional concrete

#### **Efficiency in Production**

Ability to reduce CO<sub>2</sub> emissions of total project, in-line with new construction standards



#### **Market Drivers**

#### Net Zero by 2050

The Global Cement & Concrete Association (GCCA) is calling for complete decarbonisation by 2050

#### 40% - 60%

Of concrete sales comprise national, regional and local governments and agencies globally

#### **6 Countries**

Are in the vanguard of adoption low carbon concrete and construction rules, and green procurement policies

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## Suvo's Strategy



### Partner appointed to deliver low carbon products and projects

- Continued rises in energy prices and challenges with supply chains has resulted in increased prices for traditional cement options available to the construction industry.
- Increased prices coupled with the adoption of green and net zero targets following increasing ESG regulation in the construction industry has presented the need for a low carbon concrete alternative for industry players, with immediate market need.
- Under the new geopolymer concrete (GPC) strategy, Suvo is seeking to commercialise GPC following the development of the Company's licensed GP technology.
- Suvo has successfully culminated multiple lab scale geopolymer concrete solutions which showed promising results, the trials ran tests comprising five samples in each test returning an average compressive strength of 27 megapascal (MPa) up to 52MPa<sup>1</sup>.
- Suvo has produced and delivered its first GPC product, a series of 1,000mm x 350mm x 350mm backing blocks to be used for a major Government infrastructure project<sup>2</sup>.



#### **Key Milestones**



Execute Joint Development Agreement (JDA)



Formulate and test a range of GPC formulations



Execute supply agreements for industrial by-products



Execute MOU's (Offtakes and other)



Finalise GPC formulations and products



Commercial pilot and scale-up for commercial production



Commence large scale commercial production and supply to market

## Joint Development Agreement



#### WA's leading supplier of precast and prestressed concrete products





50 / 50 **Joint Venture** 





- Privately owned Company employing over 400 people.
- Notable projects include Chevron Gorgon Gas Project and Perth Optus Stadium.
- PERMAcast offers a clean avenue for scale-up and industry validation.
- PERMAcast will provide the necessary funding for the project.

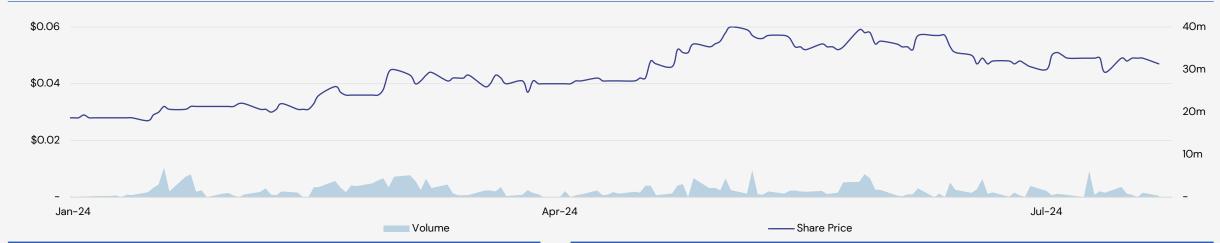
- Climate Tech Cement (CTC) (wholly owned subsidiary of Suvo) will identify and characterize various waste derived inputs for the GPC.
- CTC will create various mix designs meeting 10, 20, 30, 40MPa and maximum strength attainable.
- CTC and PERMAcast will assess and determine preferred route to market.

ASX:SUV | Investor Presentation | July 2024 ASX announcement 9 July 2024

# Appendix

## **Corporate Overview**





CORPORATE SNAPSHOT (31/07/2024)	
Shares on Issue	~967.8m
Options & Performance Rights	97.8m
Share price	\$0.050
Market capitalisation	\$48.4m
52-week high	\$0.061
52-week low	\$0.025
Cash & Cash Equivalents (30 June)	\$3.1m

TOP SHAREHOLDERS (31/07/2024)		
Shareholder	Shares (m)	%
Mr Aaron Peter Banks	73.7	7.6
Melbourne Securities Corporation Ltd	64.9	6.7
Mr Christopher Weed & Mrs Janet Brockman	50.3	5.2
Mr Peter Mark Lewis	20.0	2.1
Mr Robert Kingsley Fitzgerald	17.0	1.8
Ratdog Pty Ltd	16.1	1.7
Dixson Trust Pty Ltd	12.7	1.3
Bearay Pty Limited	11.7	1.2
Total	266.4	27.6

## **Experienced Board & Senior Management**





Aaron Banks
Executive Chairman



Mark Pensabene
Non-executive Director



Oliver Barnes
Non-executive Director



**Bojan Bogunovic**Chief Executive Officer



Hanno Van Der Merwe Chief Operating Officer

- A specialist business
  consultant with over 20
  years' experience in
  contract negotiations and
  business development
  including senior roles in
  sales, marketing and
  construction management.
  In 2015, as founder &
  Managing Director of
  Australian Silica Pty Ltd, Mr
  Banks discovered one of the
  largest high grade silica
  sand resources in the world.
- Over 20 years of operational and management experience in the engineering and construction sectors. Mark spent 18 years with ASX-200 Company, Monadelphous Group, where he held a number of general manager roles. Most recently, Mark was the **Executive General Manager** & Chief Operating Officer at Primero Group, subsidiary of ASX listed NRW Holdings, a company specializing in the provision of EPC services in the Western Australian and North American mining sectors.
- · Over 25 years' experience in natural resources and asset development with expertise in carbon, rural development, ESG and clean technology commercialisation. Mr Barnes was previously the Managing Director of an ASX listed land and water developer and held a senior role with an ASX listed phosphate technology company. He holds a Bachelor of Science in Agriculture Business Management.
- · Qualified Chartered Accountant with a Bachelor of Commerce from Curtin University. Mr Bogunovic has extensive experience in the exploration, construction and mining industries in Australia and overseas. Mr Bogunovic has held senior financial roles with a number of ASX listed mining and exploration companies. Mr Bogunovic was the Company Chief Financial Officer and Chief Commercial Officer before his appointment as Chief Executive Officer.
- Over 25 years' experience in Estimating, Project
  Management, and
  Production Management,
  holding qualifications in
  Production Engineering and
  a Master of Business
  Management. Delivered of a
  number of highly successful
  projects in Australia and
  Africa, holding senior
  management roles in the
  mining, oil and gas,
  renewable energy industries.



### For Further Information

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