

# Urban Mining



Diggers & Dealers Mining Forum | 7 August 2024

ASX: NMT | AIM: NMT | OTCQX: NMTAY | DEU: 9R9

Authorised for release by Christopher Reed,
Managing Director of **Neometals** 

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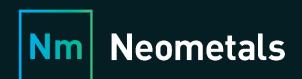
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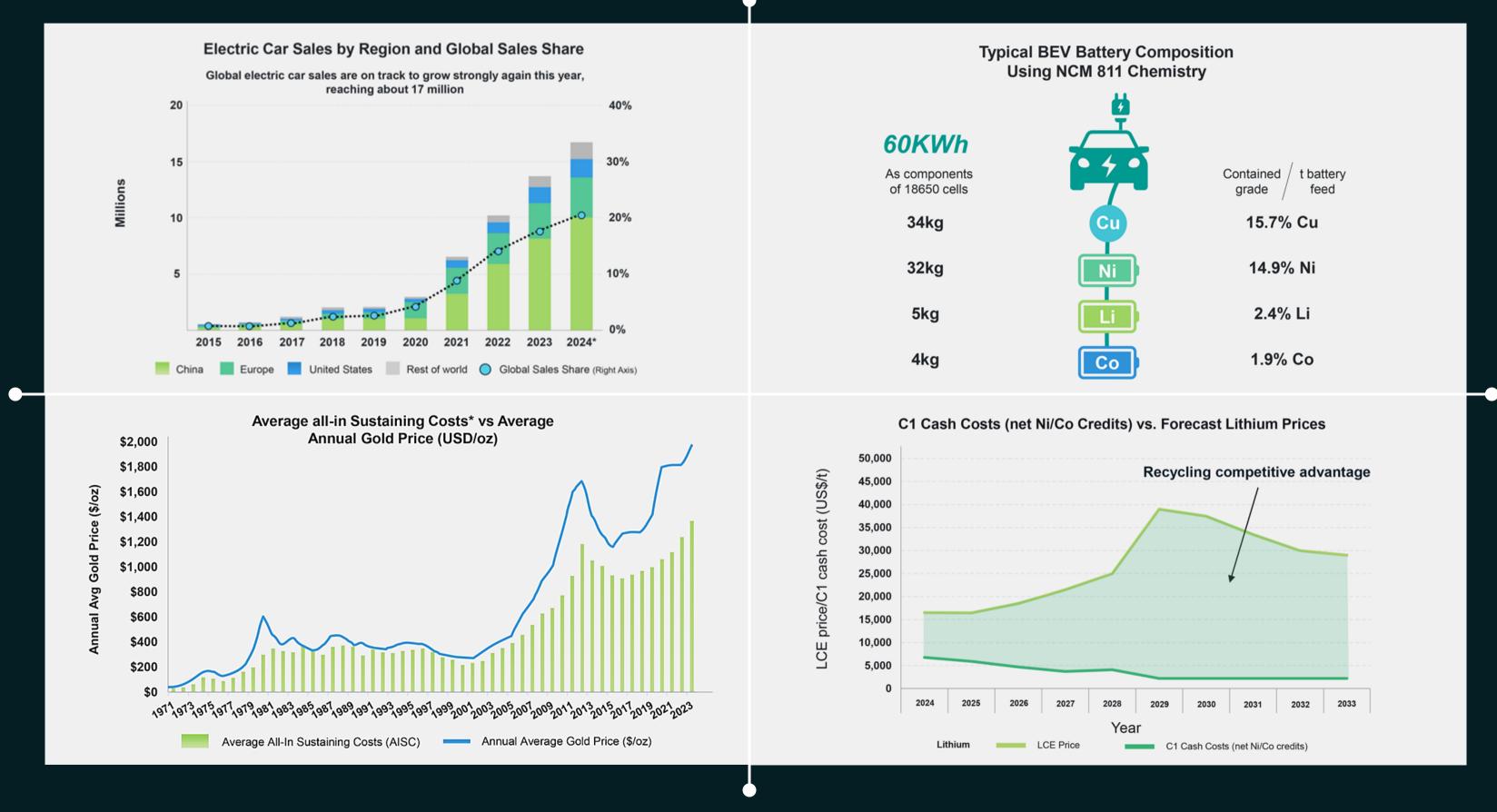
## Who We Are – From Hard Rock to Urban Miners



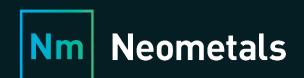


## Why? Growing, High-Grade Orebody, No Mining Costs

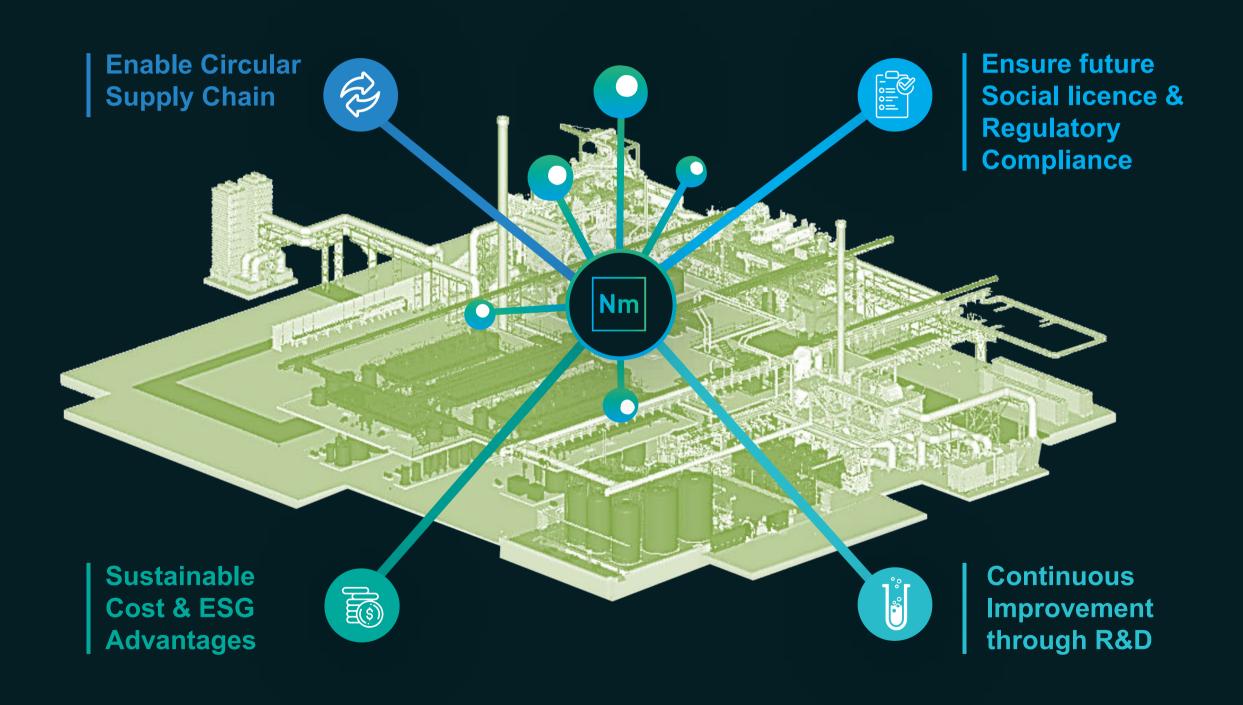




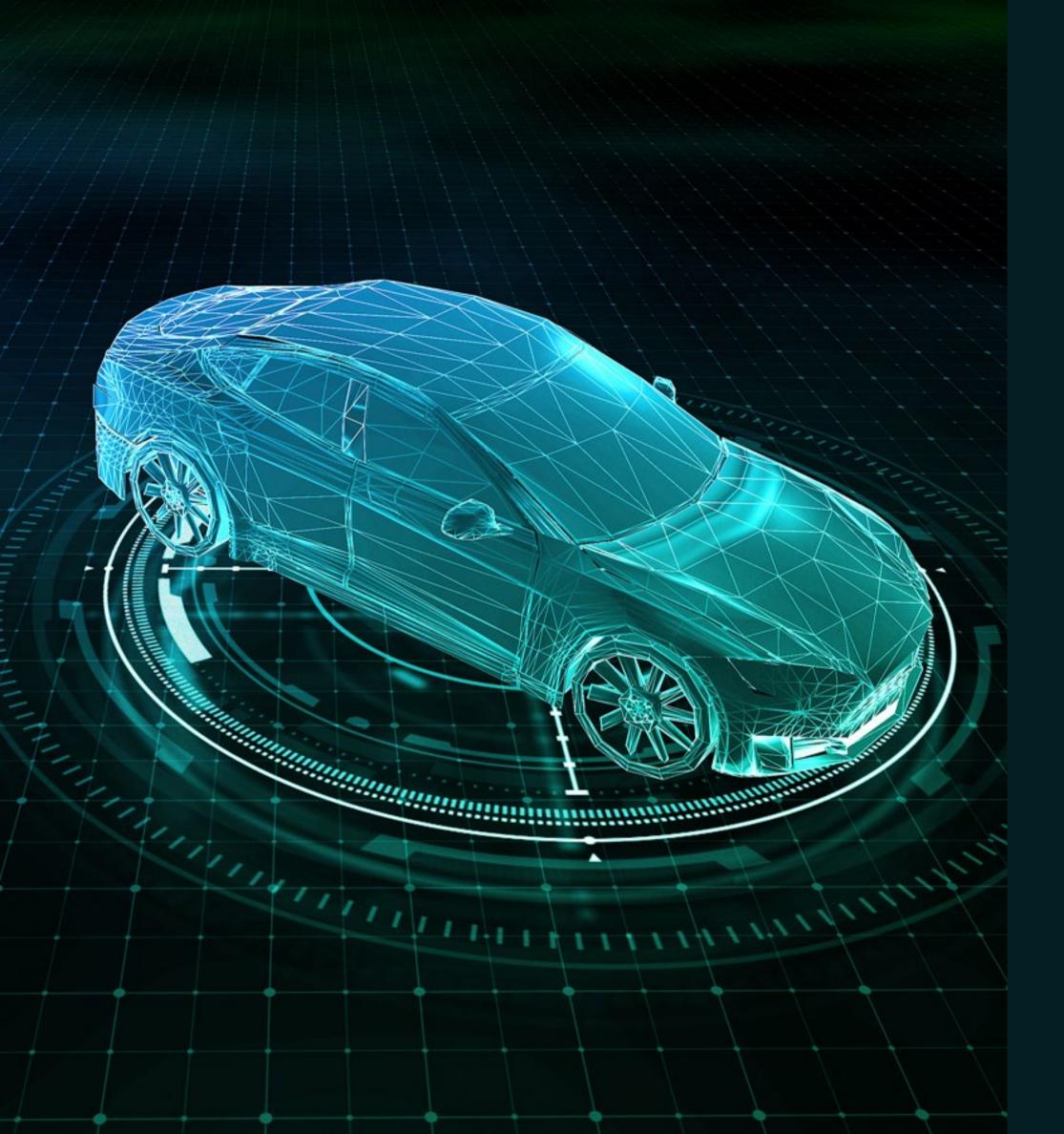
## Focus (What We Do)



Commercialising our portfolio of sustainable process technologies to recycle and recover critical materials from high-value waste streams



- Flagship Recycling Plant Building JV is building Mercedes-Benz a 2,500tpa pilot plant
- Product readiness for ~21,000tpa commercial plants expected mid-2025
- Lithium Chemical and Vanadium Recovery technologies ready for Industrial Partner Validation stage of development





# Building world-class Lithium-ion Battery (LiB) Recycling Plants

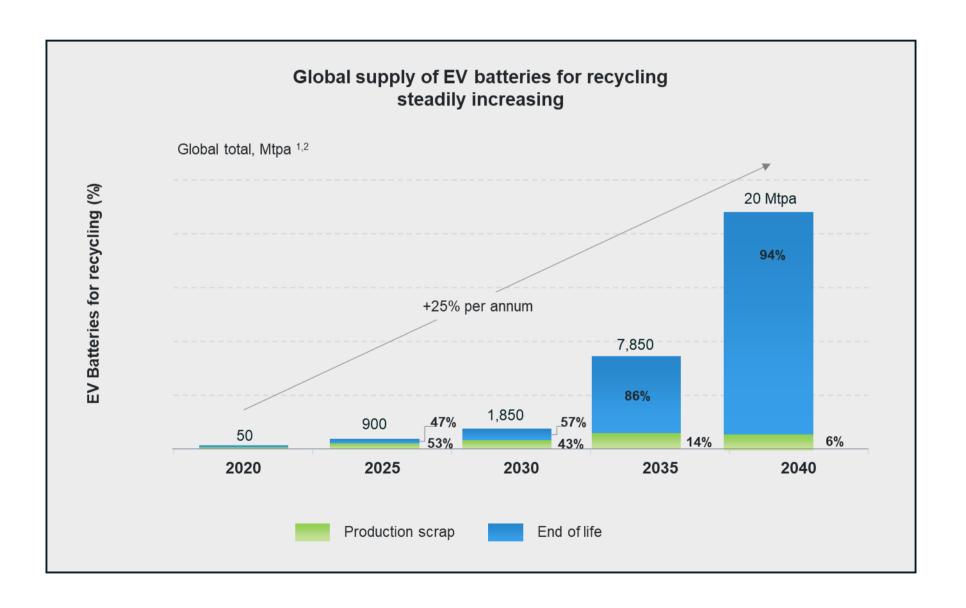
# Primobius

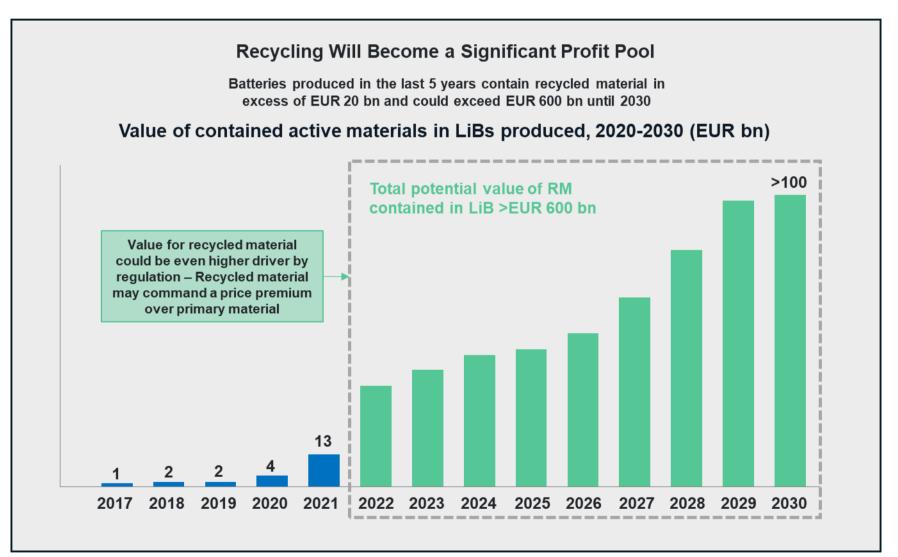




## Our TAM is the Fastest Growing, High-Value Waste Stream

- Regulatory move to mandatory recycling driven by security of supply and environmental sustainability
- Demand for recycling by EV and battery OEM's -25% CAGR driven by production scrap, warranty returns and EOL
- China dominate raw material supply and recycling, Europe and North America underserviced





Source: McKinsey Battery Insights (2023)

<sup>1</sup> Numbers are rounded. <sup>2</sup> 2023 Q1

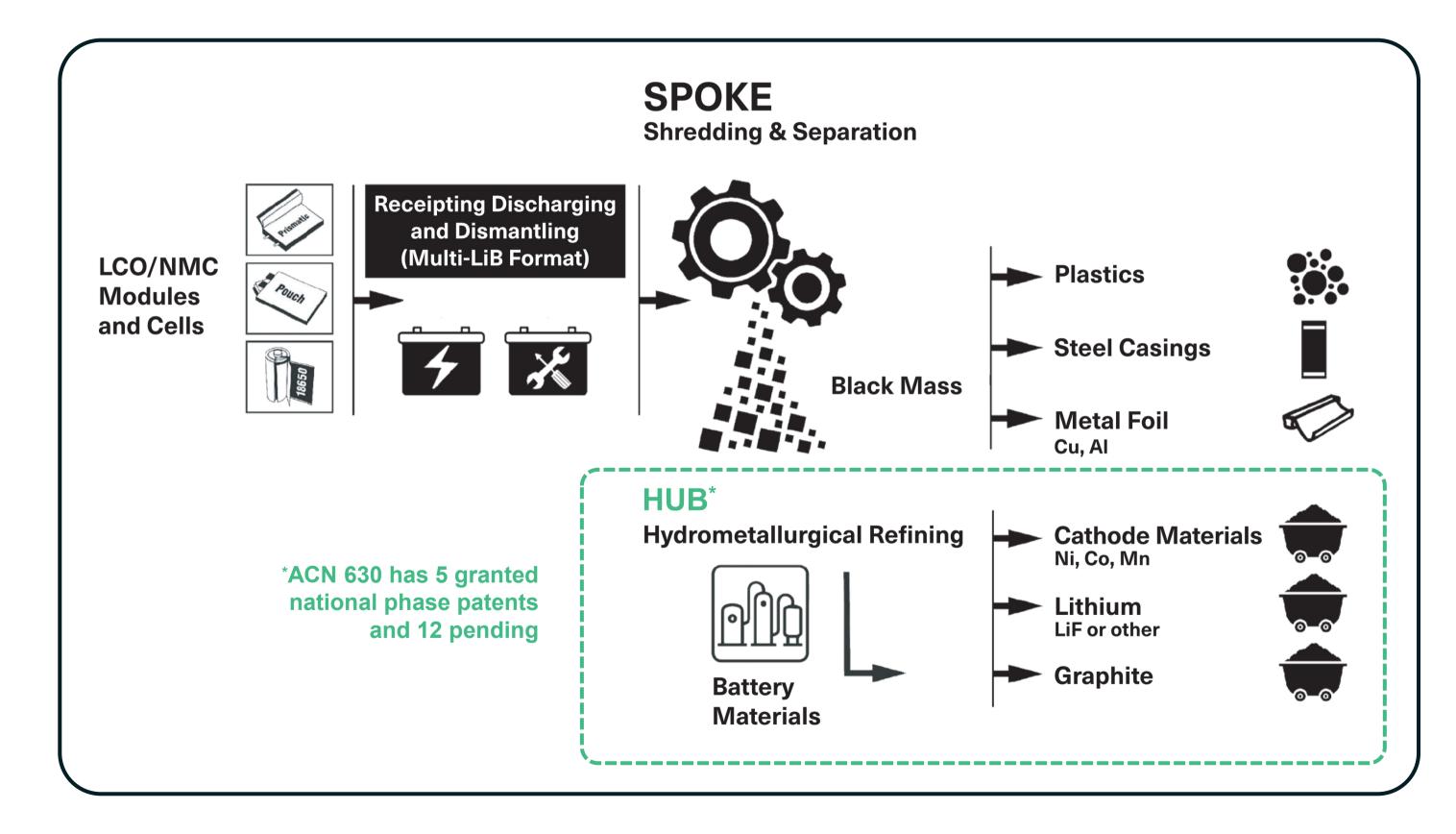
Source: Roland Berger Integrated LiB Demand and Supply Model
Note: Only battery production since 2017 considered, 2022 average spot market prices limited to Li, Ni, Co, Mn





## NMT Developed, Highly Efficient, Patented Hydromet Process

Patented, environmentally-friendly process delivers long-term, sustainable competitive advantages

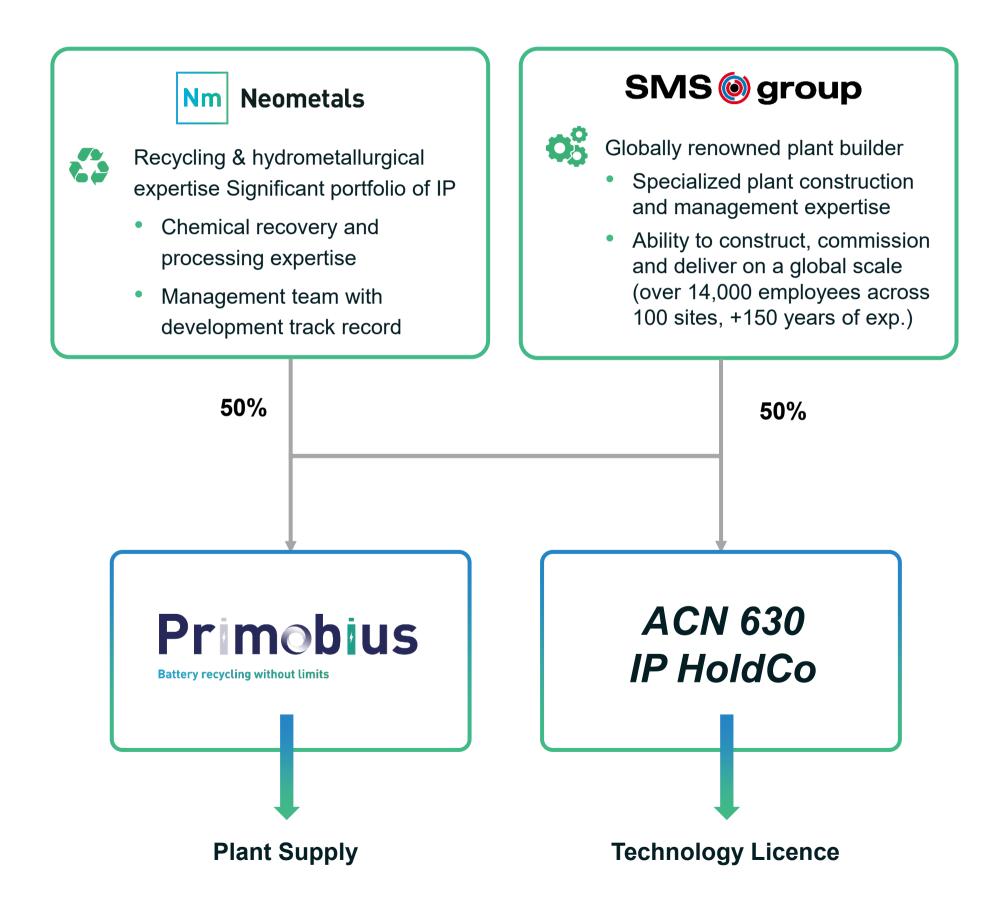






#### Partnered with a World-class Plant Builder

Synergistic joint venture leveraging complimentary skills and experience to deliver best-in-class recycling solutions

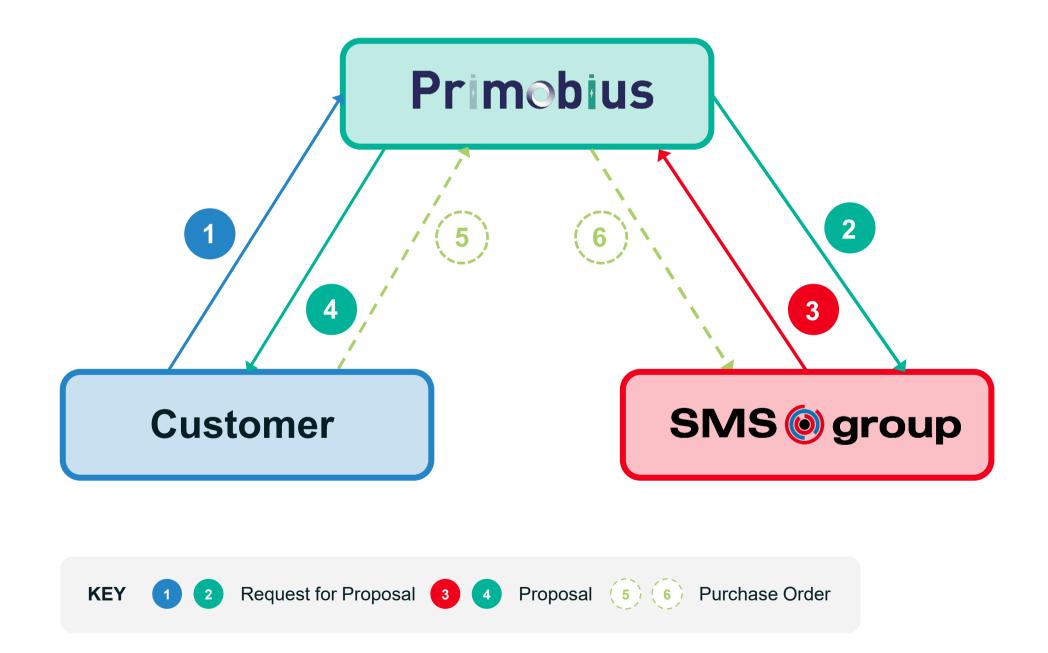




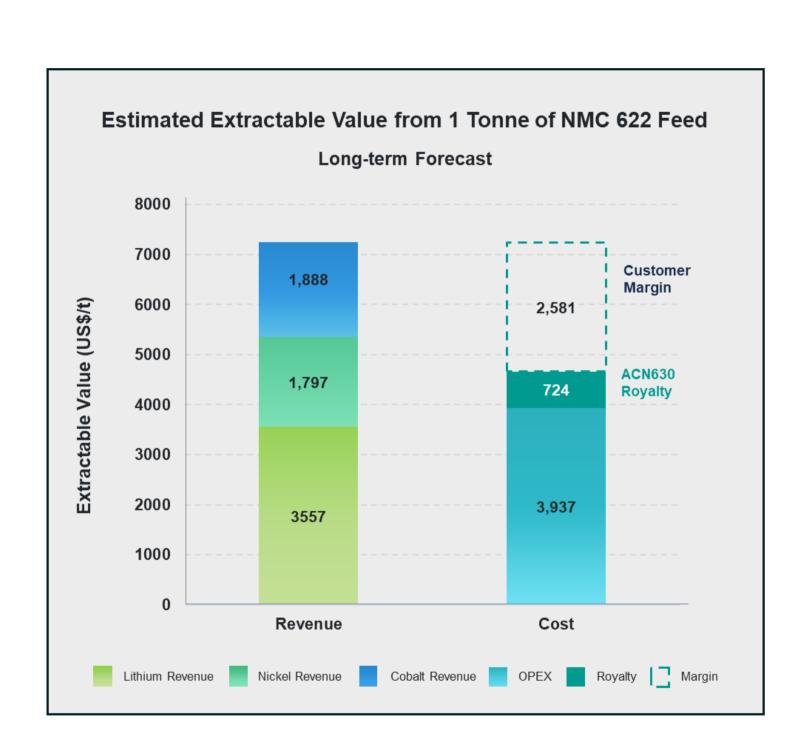


## Unique Business Model to Maximise Market Penetration

- Plant Supply and Technology Licensing is our preferred model
- Capital light, low-risk, up-front plant supply margin
- Recurrent royalty revenues from end-product value recovered over expected plant life







Source: Primobius 2023 ECS (production and OPEX estimates). For further information and assumptions refer to ASX announcement 'Battery Recycling "Hub" Engineering Cost Study Results' released 1 August 2023. Benchmark Mineral Intelligence (lithium carbonate forecast), Consensus Economics (nickel/cobalt forecast), Golden Dragon (lithium fluoride premium)

Note: Please refer to slide 23 for forecast pricing table





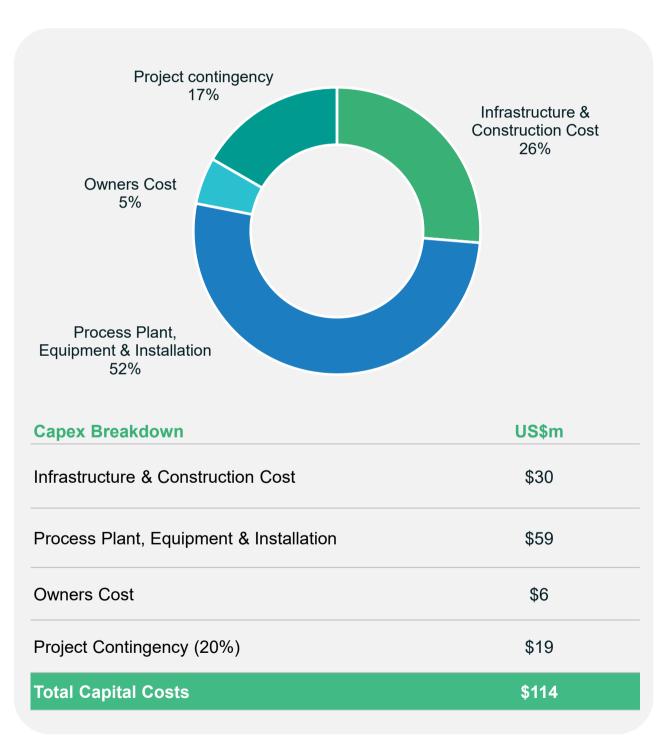
## **Indicative LiB Recycling Plant Cost**

Engineering Cost Study, ± 25% Accuracy, August 2023 – 21,000tpa Integrated LiB Recycling Plant

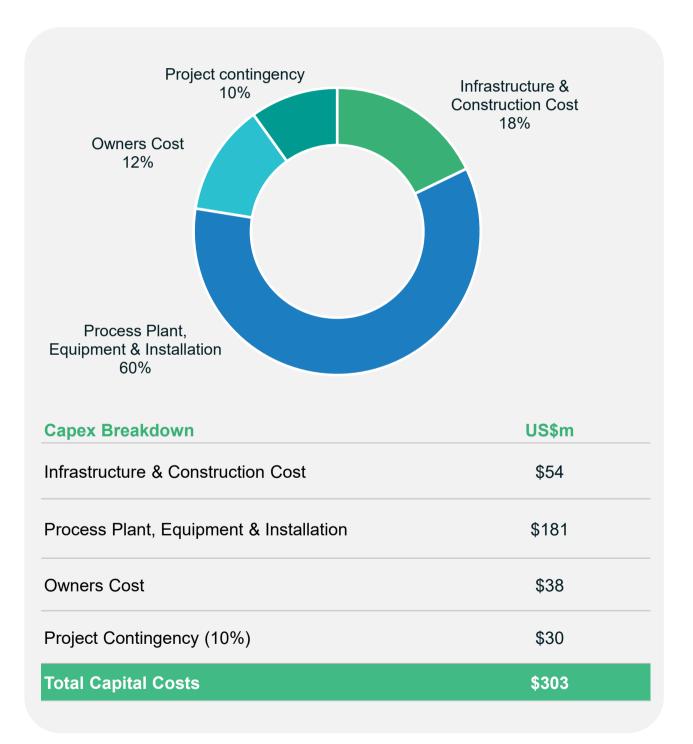
#### Location



#### **Spoke Capital Cost Breakdown** (1)



#### **Hub Capital Cost Breakdown**



For full details refer to Neometals ASX release dated 1 August 2023 titled "Primobius -50tpd Hub Engineering Cost Study Results"

Note: EUR 1: USD 1.1063

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## **Tailored to Satisfy Wants and Needs**

- Delivering flexible business models to meet customers wants
- Certainty to deliver solutions to customers economic, regulatory and social needs

#### **Wants**



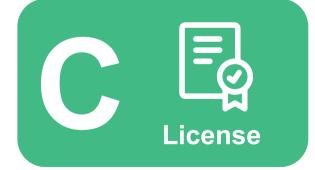
LiB Disposal Facility Hilchenbach, Germany



B Company Partnership

Mercedes-Benz Pilot Plant R&D collaboration





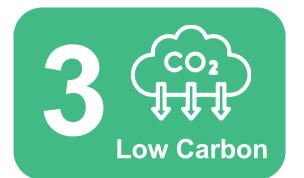
Stelco in NA Redivium in UK, Italy, Scandinavia, Balkans



#### Needs







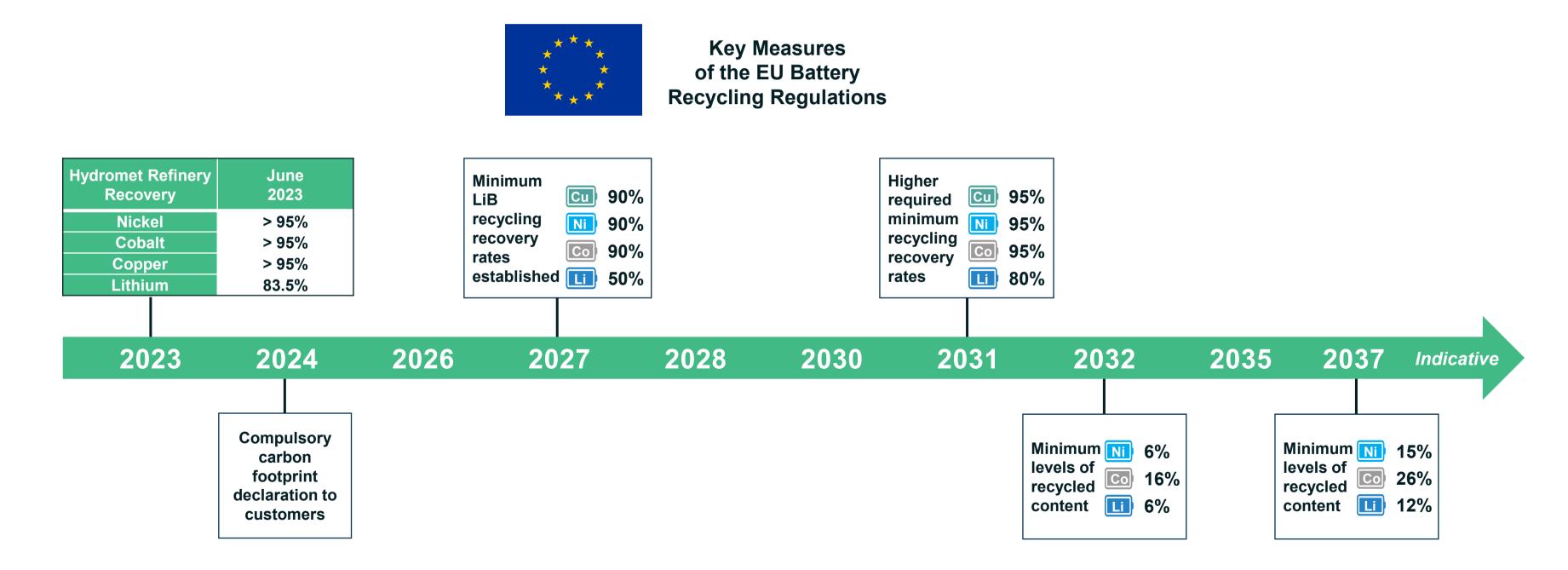




## Solves Regulatory Obligations to Recycle



- Two Key Regulations EU Battery Regulations (Recycling is mandatory) and CRMA
- Recycling recovery rates mandated & new cells will require recycled content

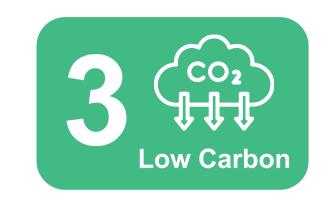


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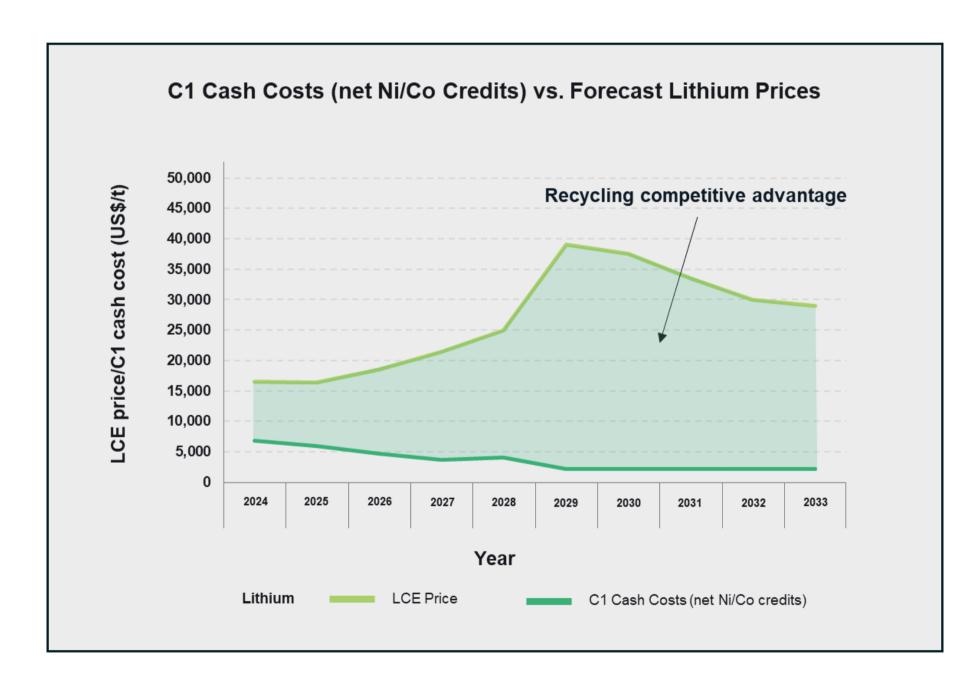


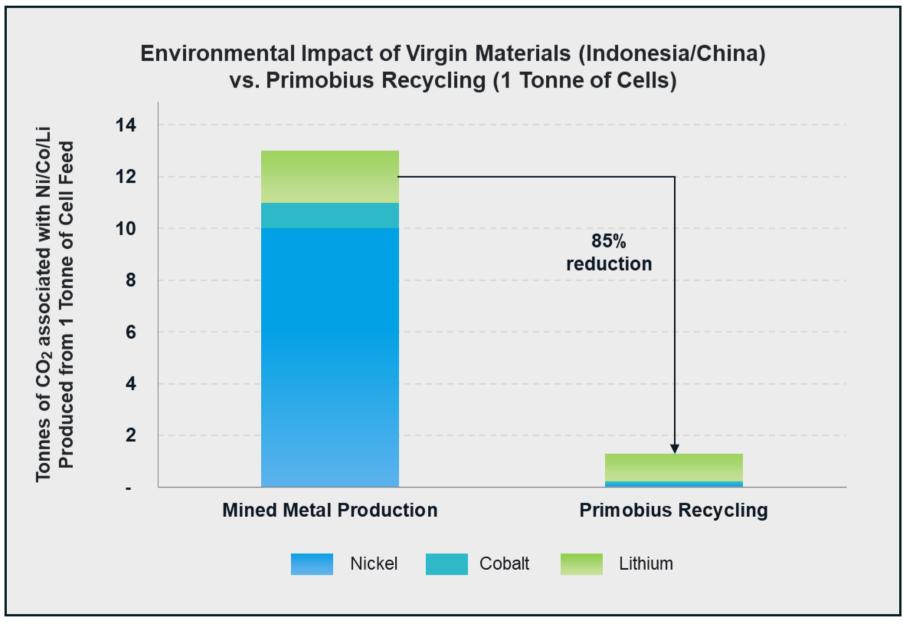
# Lowers EV Makers LiB Cost and EV Carbon Footprint





- We enable customers to recover/regenerate own battery materials creates resilient, circular supply chains
- We deliver a long-term, sustainable competitive advantage over purchasing on market





Source: Primobius July 2023 ECS (operating cost & production), Consensus Economics (nickel/cobalt price), Benchmark (LCE forecast price)

Note: C1 cash costs net Ni/Co by product credit

Source: Argonne National Laboratory (Battery Compositions), Primobius  $CO_2$  (LCA), Ni  $CO_2$  (LCA, Indonesia source) Co  $CO_2$  (LCA China source), Li  $CO_2$  (LCA)

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### Mercedes-Benz: Industrial Validation

#### Potential long-life relationship with marquee OEM







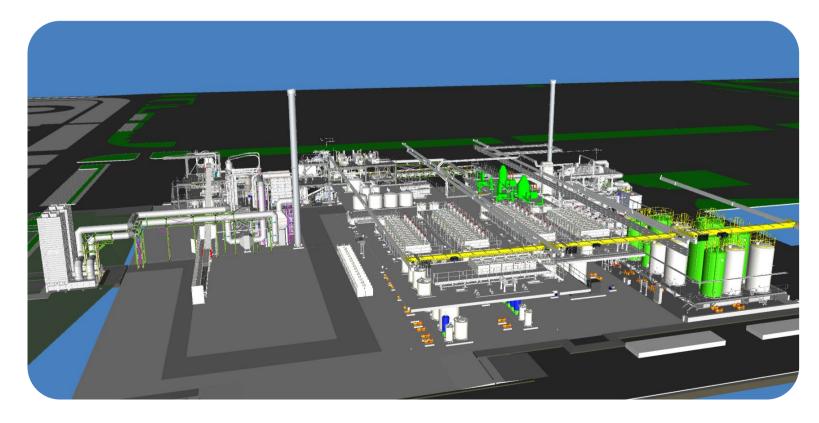


#### **Cooperation agreement with Mercedes-Benz**

- Suppling MB -2,500tpa Integrated Recycling Plant
- Pilot Plant supplied EPC basis, royalty-free
- Long-term (5yr) R&D collaboration
- Industrial-scale plants require commercial licence









# LiB

## **Commercial Pipeline**

First planned 21,000tpa plant supply and licence into the North American Market for end-of-life EV's



- Exclusively licensed to Stelco for end-of-life LiB's in North America with exception of German OEMs for a 10% gross revenue royalty<sup>(1)</sup>
- Primobius has option to acquire 25–50% of the equity in Stelco's recycling SPV, if exercised the licence will be royalty free
- Stelco will be responsible for supply of LiB feedstock and the securing of sites for plants

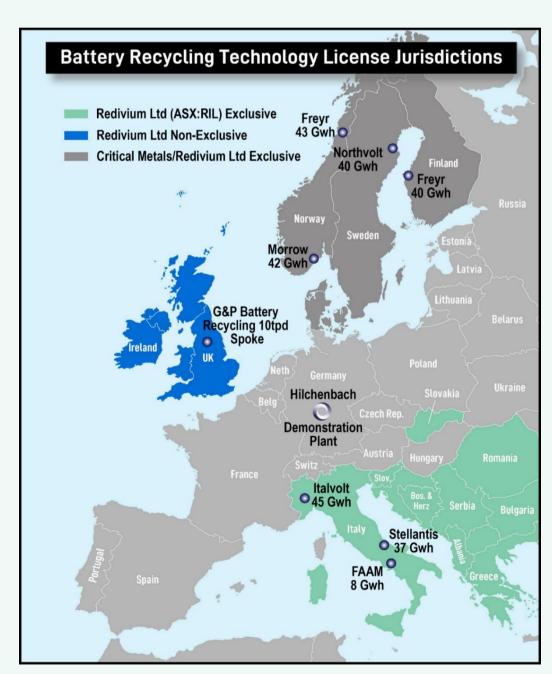
#### Pipeline of MOU's & Technology licencees

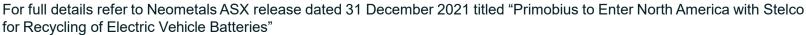




Japan

**Thailand** 





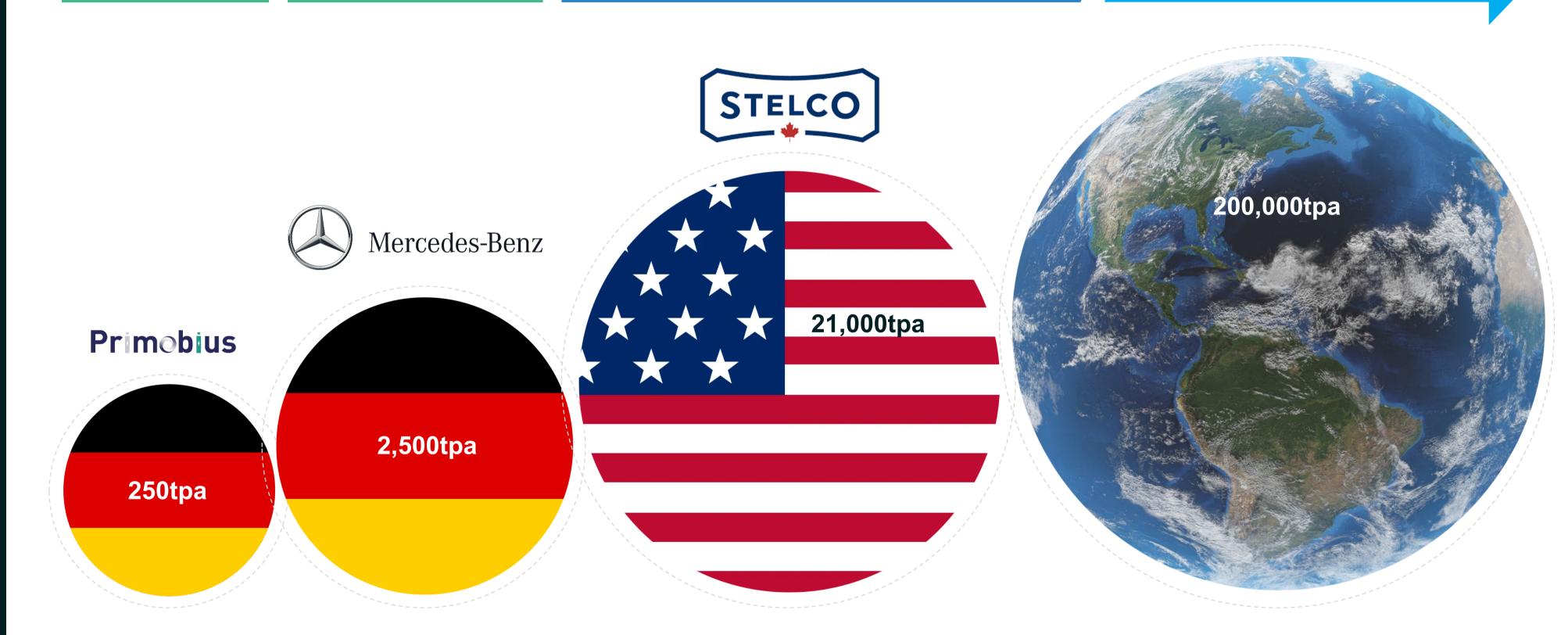
<sup>(1)</sup> Scope for reductions in the royalty rate depending on IRRs generated, and a minimum royalty fee in cases of stalled recycling production.

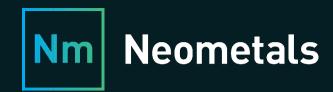




## **Disciplined Product Development Plan\***

Operational In Progress Targeted Growth Plan Scale Up Opportunity





# Summary



## Nm Neometals

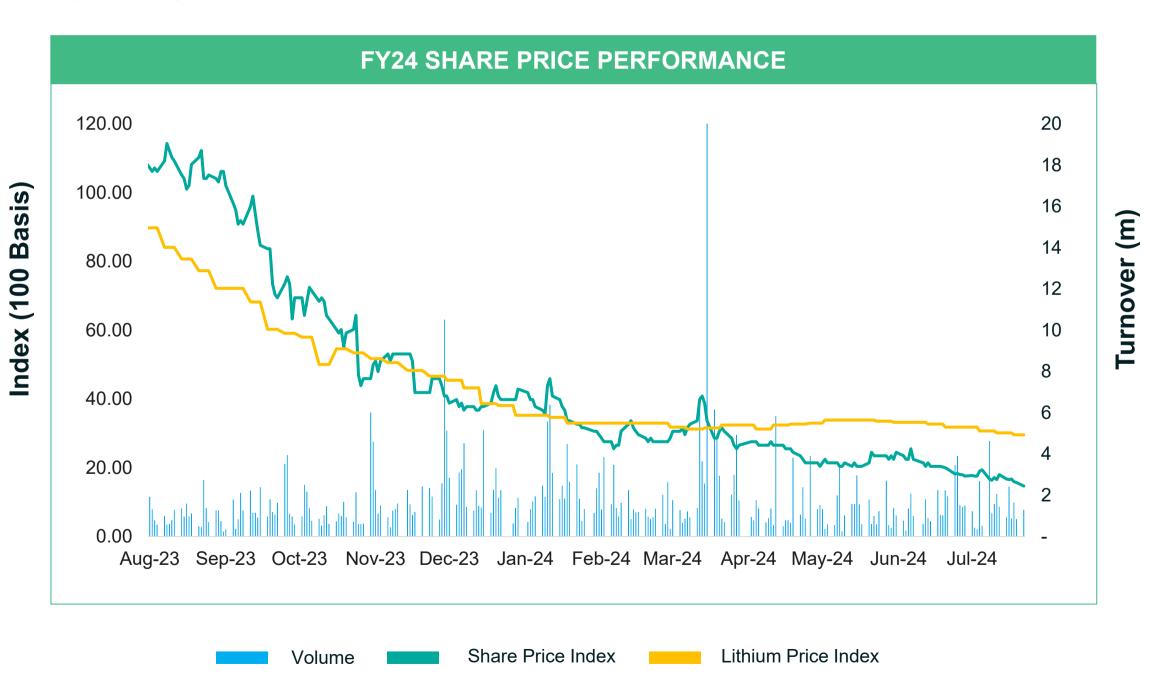
## **Corporate Dashboard**

ASX: NMT OTC: RDRUY		
Shares on Issue (1)	m	623.2
Share Price	A\$	0.075
Market Capitalisation	A\$m	46.74
Cash (30 Jun-24) <sup>(2)</sup>	A\$m	9.8
Debt (30 Jun-24) (2)	A\$m	_
Investments (30 Jun-24) (2)	A\$m	15.5



MAJOR SHAREHOLDERS (3)	
David Reed	4.6%
Robertson Family	2.9%
Top 20	34.1%
No. of Shareholders	13,034

"The collapse in battery materials prices over the last 2 years has been painful, particularly with our strong lithium price correlation (0.9). However, the strong fundamentals of the EV transition – cheaper operating costs for owners and lower emissions remains firmly intact. Our Recycling business is generating revenue, and the pipeline is growing. We will adjust to this new reality and push through the headwinds."



Notes: Market data as at 22 July 2024 (unless otherwise noted)

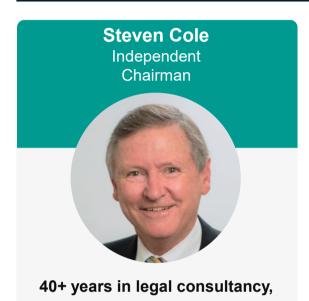
- . Excludes ~15.2m performance rights
- 2. See NMT JuneQ Report. Investments includes Receivables
- 3. Miragle as at 28 June 2024
- 4. Supporting information available at <a href="https://www.asx.com.au/markets/company/NMT">https://www.asx.com.au/markets/company/NMT</a>

## **Strong Team and Culture**



#### Experienced executives backed by a board of skilled specialists

#### **Board of Directors**



corporate management, and diverse

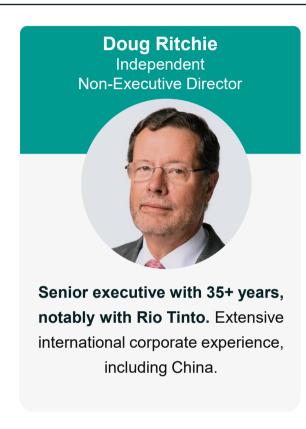
board experience including roles at

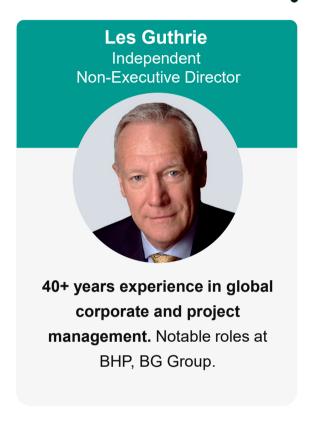
Matrix Composites, DGB Investment

Funds Pty Ltd and Bilton Canning.









#### **Business Unit Heads**









## Neometals' Unique Value Proposition



Neometals is at the forefront of the low carbon production of critical materials via recycling and recovery from waste



Clear Strategy – To focus on providing sustainable processing technologies for producing critical materials, into a vast growing TAM driven by the energy and policy tailwinds



**Environmentally Friendly** – Proprietary processes utilising high-value waste and non-conventional feedstocks to reduce burden of traditional mining and processing



Sustainable Competitive Advantage – Leading operating cost and carbon footprint versus mined products



Industrial Validation – From marquee customer Mercedes Benz, JV partner and global plant builder SMS group



**Smart Business Models** – Supplying turn-key plants under low-capital, low-risk, technology licensing business model (plant supply enables customer profit centres)



**Diversification** – Multiple exposures to the energy transition and critical materials



## Thank you









## **Appendix**

#### **Commodity Forecast Prices from Benchmark Mineral Intelligence 2024**

	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Lithium Price (US\$ / t, real)	16,525	16,475	18,500	21,500	25,000	39,000	37,500	33,500	30,000	28,980
Nickel Price (US\$ / t, real)	16,945	17,421	17,891	17,954	17,566	18,416	18,416	18,416	18,416	18,416
Cobalt Price (US\$ / t, real)	35,917	36,951	38,971	41,230	41,176	43,956	43,956	43,956	43,956	43,956