#### SKIN ELEMENTS LIMITED

ABN 90 608 047 794

and its controlled entities



# Appendix 4E Preliminary Final Report 2024

30 June 2024

ABN 90 608 047 794

## **Corporate directory**

#### **Current Directors**

Peter Malone Executive Chairman

Filippo (Phil) Giglia Non-Executive Director

Stuart Usher Non-Executive Director

#### **Company Secretary**

Stuart Usher

**Registered Office** 

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West Perth WA 6005

Postal: 1242 Hay Street

WEST PERTH WA 6005

Telephone: +61 (0)8 6311 1900

Facsimile: +61 (0)8 6311 1999

Email: info@skinelements.com

Website: www.skinelementslimited.com

**Auditors** 

BDO Audit (WA) Pty Ltd

Street: Mia Yellagonga Tower 2

5 Spring Street

Perth WA 6000

Telephone: +61 (0)8 6382 4600 Facsimile: +61 (0)8 6382 4601 Website: www.bdo.com.au **Share Registry** 

Link Market Services Limited

Street: Level 12, QV1 Building, 250 St Georges Terrace

Perth WA 6000

Telephone: 1300 554 474 (within Australia)

+61 1300 554 474 (International)

Facsimile: +61 (0)8 6370 4203

Email: registrars@linkmarketservices.com.au

Website: www.linkmarketservices.com.au

**Securities Exchange** 

Australian Securities Exchange

Street: Level 40, Central Park, 152-158 St Georges Terrace

Perth WA 6000

Telephone: 131 ASX (131 279) (within Australia)

Telephone: +61 (0)2 9338 0000 Facsimile: +61 (0)2 9227 0885 Website: www.asx.com.au

ASX Code: SKN



# **SKIN ELEMENTS LIMITED** AND CONTROLLED ENTITIES

30 June 2024 ABN 90 608 047 794

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## **Company update**

#### 1. Operating and financial review

#### 1.1. Nature of Operations and Principal Activities

Skin Elements is a researcher and developer of the innovative proprietary SE Formula™ biotechnology. This plant-based and organic sourced SE Formula™ is used as a base in the Company's proprietary flagship products including the SuprCuvr TGA-registered hospital-grade plant-based disinfectant, ECO-Nurture plant bio-stimulant, Invisi Shield alcohol free natural sanitiser, Soléo Organics natural and organic sunscreen, PapayaActivs natural therapeutics skincare and Elizabeth Jane Natural Cosmetics brand.

#### 1.2. Operations Review

#### 1.2.1. Development of SE Formula™

The SE Formula<sup>TM</sup> has been developed by Skin Elements over the last 15 years and is the core of every natural product developed by Skin Elements. Products with the SE Formula<sup>TM</sup> have scientifically proven as high performance while using only natural and plant-based ingredients.

Skin Elements has a three-phase development process leading into commercial scale production and sales:

- \* Phase 1 Pure research and development to undertake investigations into natural organic ingredients and processes to prepare prototype formulations.
- \*\* Phase 2 Produce test batches and undertake product trials, test marketing and regulatory certifications.
- by Phase 3 Negotiate distribution agreements and commence scale up production and launch into commercialisation.

#### 1.2.2. Development of Eco Nurture Plant Bio-Stimulant

ECO-Nurture is a sustainable, horticultural-specific plant bio stimulant product developed from the plant-based SE Formula biotechnology research and development program as an effective alternative to chemical-based agricultural sprays currently used in crop disease protection globally.

Following extensive successful evaluation of ECO-Nurture in a live agricultural setting, including a full-season spray-program evaluation of ECO-Nurture on 10 kiwi fruit farms in New Zealand, ECO Nurture has demonstrated that it is effective against bacteria which has negatively impacted kiwifruit industry in addition to supporting high fruit quality, yield quantity, and cosmetic look of the fruit with zero residual toxicity.

During the quarter, over 2,500 litres of ECO Nurture concentrate have been delivered to kiwi fruit orchard managers in New Zealand with a further 1,500 litres delivered in July. For the third year of the farm evaluations commencing presently over 120 orchards out of the 200 kiwi fruit owners have all agreed to immediately move over to ECO Nurture spray application program instead of using chemicals – an immediate 60% take-up.

This evaluation was conducted under Zespri Crop Protection Standards Justified Approval (JA) protocols with ECO-Nurture now on the official list Zespri approved spray list. Headquartered in New Zealand, Zespri is the world's largest marketer of kiwifruit with over \$4.5 billion in sales annually.

With the initial success of its evaluation in the kiwifruit sector, the Company is assessing opportunities in other horticulture sectors, including testing on grapes and other fruit and vegetable crops.

#### 1.2.3. SuprCuvr - Development Phase 2 Market Testing

SuprCuvr is a TGA registered hospital-grade disinfectant made from the Company's proprietary 100% plant-based SE formula. It combines the world's highest level of efficacy against viral and bacterial infection with a 100% plant-based organic input certified formula to present a significant market opportunity for a chemical-free disinfectant in large-scale settings such as food manufacturing, hospitality retailing businesses, public transport, educational facilities, hospitals and health services.

Skin Elements has continued to focus on test market assessment and qualification of SuprCuvr in transport and educational sectors. These represent large-scale, commercial opportunities for SuprCuvr to be utilised as a disinfectant, replacing widely used chemical-based products.

The Company is currently delivering early sales of SuprCuvr 3 in 1 formulae for disinfectant cleaning, across all government high schools and urban train carriages and stations in Melbourne, Australia.

#### 1.2.4. Soleo Organics

Soléo Organics is an award-winning, natural and organic sunscreen formulation, providing a highly effective, high-performance chemical-free sunscreen. It was the first application borne out of Skin Elements' SE Formula research and development program.

Negotiations continue to progress during the quarter with a leading health retail group in the United Kingdom for distribution of the Soléo Organics sunscreen formulation under white label.



## **Company update**

As part of this process, independent laboratory testing designed to confirm key performance specifications for the UK market is in progress. This includes testing the Soléo Organics sunscreen formulation and final product development testing for both an SPF50 and 5-Star UVA rating which has previously been unheard of for a natural organic sunscreen formulation.

Skin Elements participated in an exclusive Rolls Royce Strive for Perfection: Celebrating 20 years of Goodwood event held in London, on 6 October 2023. Skin Elements was delighted to be a partner at the event and to promote its natural and organic Soléo Organics to a high net-worth audience with a focus on high-end, innovative and sustainable products.

## 1.2.5. PapayaActivs Phase 2 Completion

The fourth SE formulation, PapayaActivs combines a high concentration of natural pawpaw extract with other active natural ingredients to help relieve the symptoms of skin conditions, like psoriasis, rashes, eczema, assist in healing of minor burns and wounds, and relieve mild muscle, joint and arthritic pain. PapayaActivs is listed on the TGAs Australian Register of Therapeutic Goods.

Skin Elements has completed the Phase 2 product formulation improvements with products expected to go into Phase 3 test market launch in FY2025.

#### 1.2.6. Research and development (R&D) tax incentive grant income

During the period, Skin Elements received R&D Rebate of \$1.13 million in relation to the eligible research and development spend in the 2023 financial year.

The Company's commitment to the continued research and development of its natural SE Formula Biotechnology sees it eligible for the Federal Government's *R&D tax incentive* for the FY2024 with R&D Rebate calculation of \$1.19 million as at 30 June 2024.

During the period, Skin Elements received an advance of \$717K under a R&D Rebate advance facility provided by Radium Capital in relation to the FY2024 eligible R&D expenditure.

#### 1.2.7. Placement raises \$200,000

The Company announced on 23 October 2023 that it had undertaken a private placement to sophisticated investors raising \$200,000 (before costs). The Company issued 20,000,000 SKN fully paid ordinary shares (under the Company's ASX LR7.1A placement capacity) at \$0.01 each with one attaching SKNOD option exercisable at \$0.025 on or before 31 May 2026 (under the Company's ASX LR7.1 capacity) for each new share issued.

#### 1.3. Financial Review

#### 1.3.1. Key profit and loss measures

	(increased/ decreased)	Movement \$	2024 \$	2023 \$
Revenues from ordinary activities	increased	222,071	416,202	194,131
Loss from ordinary activities after tax	decreased	9,542,364	(1,873,804)	(11,416,168)
<b>₩</b> EBITDA Loss	decreased	(564,622)	(1,531,404)	(2,096,026)

Movement

Movement

#### 1.3.2. Key net asset measures

	(increased/ decreased)	Movement \$	2024 \$	2023 \$
Cash and cash equivalents	decreased	216,104	142,328	358,432
Working capital deficit (excluding prepayments)	decreased	1,403,956	(870,820)	533,136
Net tangible liabilities	decreased	1,438,578	(833,775)	604,803
Net liabilities	decreased	1,438,578	(833,775)	604,803
Adjusted net asset measures¹ (excluding KMP payables)				
Working capital (excluding KMP payables)	decreased	653,126	308,935	962,061
Net tangible assets (excluding KMP payables)	decreased	687,748	345,980	1,033,728
Net assets (excluding KMP payables)	decreased	687,748	345,980	1,033,728

As disclosed in note 3.4.1a, the Board intends, subject to shareholder approval, to issue equity securities to Directors and key management for unpaid executive services and Directors' services under current service agreements. Any unpaid amounts that remain will be paid on terms as agreed.



## **Company update**

The financial statements have been prepared on a going concern basis, which contemplates the continuity of normal business activity and the realisation of assets and the settlement of liabilities in the ordinary course of business.

#### 1.4. Future Developments, Prospects, and Business Strategies

Likely developments in the operations, business strategies and prospects of the Group include:

- \* The Company will undertake future capital raising through either equity placement facility, private placement or entitlement issue, and the consideration of other equity and debt proposals
- \* The Company will continue to focus on development and commercialisation of its natural anti-microbial technology as set out in its review of operations.

Other likely developments, future prospects and business strategies of the operations of the Group and the expected results of those operations have not been included in this report particularly given the early stage of the Company's commercial operations with its new expanded range of natural and organic products. The Directors believe that the inclusion of such information would be likely to be unreasonably prejudicial to the Group.

#### 1.5. Environmental Regulations

The Group's operations are not subject to significant environmental regulations in the jurisdictions it operates in, namely Australia.

The Directors have considered the enacted *National Greenhouse* and *Energy Reporting Act 2007* (the NGER Act) which introduced a single national reporting framework for the reporting and dissemination of information about the greenhouse gas emissions, greenhouse gas projects, and energy use and production of corporations. At the current stage of development, the Directors have determined that the NGER Act has no effect on the Company for the current, nor subsequent, financial year. The Directors will reassess this position as and when the need arises.

**PETER MALONE** 

**Executive Chairman** 

Dated this Friday, 30 August 2024



## **Results for announcement to the Market**

for the year ended 30 June 2024

1. Reporting period (item 1)

Report for the financial year ended:

30 June 2024

Previous corresponding period is the year months ended:

30 June 2023

2.	Results for announcement to the market	Movement	Percentage %		Amount \$
	Increase in revenues from ordinary activities (item 2.1)	<b>↑</b>	114.39	to	416,202
	Increase in loss from ordinary activities after tax attributable to members (item 2.2)	<b>1</b>	(83.59)	to	(1,873,804)
	Increase in loss after tax attributable to members (item 2.3)	<b>↑</b>	(83.59)	to	(1,873,804)
2.1.	Dividends (item 2.4)		Amount Sec	t per urity ¢	Franked amount per security %
	1 Interim dividend			nil	n/a
	Final dividend			nil	n/a
	Record date for determining entitlements to the dividend (ite	em 2.5) n/	a		
2.2.	Brief explanation of any of the figures reported above necessar	y to enable the	figures to be un	dersto	od (item 2.6):

# 3. Preliminary Final Report

3.1. Statement of comprehensive income (item 3):

Refer to Consolidated statement of profit or loss and other comprehensive income on page 6

3.2. Statement of financial position (item 4):

Refer to Consolidated statement of financial position on page 7

3.3. Statement of cash flows (item 5):

Refer to Consolidated statement of cash flows on page 9

3.4. Statement of changes in equity (item 6):

Refer to Consolidated statement of changes in equity on page 8

- 4. Dividends (item 7) and Returns to shareholders including distributions and buy backs (item 14.2)Nil.
- 4.1. Details of dividend or distribution reinvestment plans in operation are described below (item 8):
   Not applicable

5.	Ratios	Current Period \$	Previous corresponding Period \$
5.1.	Financial Information relating to 5.2 and 5.3:		
	Earnings for the period attributable to owners of the parent	(1,873,804)	(11,416,168)
	Net assets	(833,775)	604,803
	Less: Intangible assets (including net deferred tax balances)	-	-
	Net tangible assets	(833,775)	604,803



30 June 2024

#### **Results for announcement to the Market**

for the year ended 30 June 2024

5	Ratios (cont.)	Current Period No.	Previous corresponding Period No.
	Fully paid ordinary shares	563,986,095	543,986,095
	Weighted average number of ordinary shares outstanding during the period used in calculation of basic EPS	570,543,472	437,027,832
		¢	¢
5.2.	Net tangible assets backing per share (item 9):	(0.148)	0.111
5.3.	Earnings per share attributable to owners of the parent (item 14.1):	(0.328)	(2.612)

As at 30 June 2024 the Group has 191,351,198 unissued shares under options (2023: 197,351,198) and 209,000,000 performance shares on issue (2023: 209,000,000). The Group does not report diluted earnings per share on losses generated by the Group. During the year, the Group's unissued shares under option and performance shares were anti-dilutive.

Nil

- 6. Details of entities over which control has been gained or lost during the period (item 10):
- 6.1. Control gained over entities
  - Name of entities (item 10.1)
  - Date(s) of gain of control (item 10.2)
- 6.2. Loss of control of entities
  - Name of entities (item 10.1)
  - Date(s) of loss of control (item 10.2) N/A
- 6.3. Contribution to consolidated profit (loss) from ordinary activities after tax by Nil the controlled entities to the date(s) in the current period when control was gained / lost (item 10.3).
- 6.4. Profit (loss) from ordinary activities after tax of the controlled entities for the Nil whole of the previous corresponding period (item 10.3)
- 7. Details of associates and joint venture (item 11):
  - Name of entities (item 11.1)
  - Percentage holding in each of these entities (item 11.2) n/a

Previous	
corresponding	Current
Period	Period
\$	\$
N/A	N/A

- Aggregate share of profits (losses) of these entities (item 11.3)
- Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position (item 12):
  - Refer to Company update on page 1 of this report.
- 9. The financial information provided in the Appendix 4E is based on the preliminary final report (attached), which has been prepared in accordance with Australian Accounting Standards (item 13).
- 10. Commentary on the results for the period (item 14):

Refer to Company update on page 1

11. The preliminary final report has been prepared based on the 30 June 2024 accounts which are in the process of being audited by an independent Audit Firm in accordance with the requirements of s.302 of the *Corporations Act 2001* (Cth). (item 15)



# Consolidated statement of profit or loss and other comprehensive income

for the year ended 30 June 2024

	Note	2024 \$	2023 \$
Continuing operations		· · · · · ·	*
Revenue	1.1	416,202	194,131
Cost of sales		(54,328)	(99,014)
Gross profit		361,874	95,117
Other income	1.2	1,197,149	1,183,463
Administrative and other costs		(1,333,812)	(1,946,879)
Research and development costs		(1,688,692)	(1,690,254)
Selling and distribution costs		(74,017)	(143,647)
Operating loss		(1,537,498)	(2,502,200)
Interest and finance costs		(81,851)	(58,252)
Impairment expense	3.2.2	(254,455)	(8,017,774)
Put option agreement fees expensed		-	(837,942)
Loss before tax	2.1	(1,873,804)	(11,416,168)
Income tax benefit		-	<u>-</u>
Net loss for the year		(1,873,804)	(11,416,168)
Other comprehensive income, net of income tax		-	-
Other comprehensive income for the period, net of tax		-	-
Total comprehensive income attributable to members of the parent entity		(1,873,804)	(11,416,168)
Earnings per share:		¢	¢
Basic and diluted loss per share (cents per share)	6.4	(0.33)	(2.61)

The consolidated statement of profit or loss and other comprehensive income is to be read in conjunction with the accompanying notes.



# **Consolidated statement of financial position**

as at 30 June 2024

Note	2024 \$	2023 \$
Current assets	,	Ţ
Cash and cash equivalents 3.1	142,328	358,432
Trade and other receivables 3.2	542,104	1,172,336
Inventories 4.1	31,908	83,845
Other current assets 3.3.1	28,680	57,207
Total current assets	745,020	1,671,820
Non-current assets		
Right of use asset - property, plant, and equipment	8,365	14,460
Financial assets 3.6.1	-	-
Intangible assets 4.2	-	-
Total non-current assets	8,365	14,460
Total assets	753,385	1,686,280
Current liabilities		
Trade and other payables 3.4.1	1,572,213	1,063,725
Borrowings 3.5.1	14,947	17,752
Total current liabilities	1,587,160	1,081,477
Total liabilities	1,587,160	1,081,477
Net assets	(833,775)	604,803
Equity		
Issued capital 5.1.1	24,444,454	24,244,454
Reserves 5.4	1,059,924	824,698
Accumulated losses	(26,338,153)	(24,464,349)
Total equity	(833,775)	604,803

The consolidated statement of financial position is to be read in conjunction with the accompanying notes.



# **Consolidated statement of changes in equity**

for the year ended 30 June 2024

	Note	Contributed equity \$	Accumulated losses \$	Share-based payment reserve \$	Total equity \$
Balance at 1 July 2022		22,871,096	(13,048,181)	229,094	10,052,009
Loss for the year attributable to the owners of the parent		-	(11,416,168)	-	(11,416,168)
Other comprehensive income for the year attributable to the owners of the parent		-	-	-	-
Total comprehensive income for the year attributable to the owners of the parent		-	(11,416,168)	-	(11,416,168)
Transaction with owners, directly in equity					
Shares issued during the year (net of costs)	5.1.1	1,268,355	-	-	1,268,355
Share-based payments during the year	5.1.1	105,003	-	-	105,003
Share-based payments during the year: options	5.2.1	-	-	335,827	335,827
Share-based payments during the year: rights	5.3.1	-	-	259,777	259,777
Balance at 30 June 2023		24,244,454	(24,464,349)	824,698	604,803
Balance at 1 July 2023		24,244,454	(24,464,349)	824,698	604,803
Loss for the year attributable to the owners of the parent		-	(1,873,804)	-	(1,873,804)
Other comprehensive loss for the year attributable to the owners of the parent		-	-	-	-
Total comprehensive loss for the year attributable to the owners of the parent	)	+	(1,873,804)	-	(1,873,804)
Transaction with owners, directly in equity					
Shares issued during the year (net of costs)	5.1.1	200,000	-	-	200,000
Share-based payments during the year: rights	5.3.1	-	-	235,226	235,226
Balance at 30 June 2024		24,444,454	(26,338,153)	1,059,924	(833,775)

The consolidated statement of changes in equity is to be read in conjunction with the accompanying notes.



30 June 2024

# **Consolidated statement of cash flows**

for the year ended 30 June 2024

Note	2024 \$	2023 \$
Cash flows from operating activities	· · · · · · · · · · · · · · · · · · ·	<u> </u>
Receipts from customers	403,821	193,326
Payments to suppliers and employees	3,520	(2,955,997)
Receipt of Research and development tax incentive grant income	(1,707,544)	984,992
Interest paid and facility fees	1,129,934	(58,252)
Interest paid	(81,851)	-
Net cash used in operating activities	(252,120)	(1,835,931)
Cash flows from investing activities		
Net cash used in investing activities	-	-
Cash flows from financing activities		
Proceeds from issue of shares 5.1.1	200,000	1,772,102
Share issue costs	(39,708)	(129,837)
Proceeds of borrowings	983,413	638,251
Repayments of borrowings	(1,107,689)	(834,203)
Net cash provided by financing activities	36,016	1,446,313
Net increase in cash and cash equivalents held	(216,104)	(389,618)
Cash and cash equivalents at the beginning of the year	358,432	748,050
Cash and cash equivalents at the end of the year 3.1	142,328	358,432

The consolidated statement of cash flows is to be read in conjunction with the accompanying notes.



# Notes to the preliminary final report

Sales to customers   416,202	Note	1	Revenue and other income		2024 \$	2023 \$
1.1.2   Other Income   Research and development tax incentive grant income   1,193,629   1,129,934   53,000   529   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,147   1,197,149   1,183,463   1,197,147   1,197,149   1,199,149   1,199,14	1.1	Rev	venue			
1,193,629   1,129,934   Fair value adjustment of fee options   1,193,629   1,129,934   Fair value adjustment of fee options   - 53,000   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,467   1,197,149		Sale	es to customers		416,202	194,131
Research and development tax incentive grant income   1,193,629   1,129,934   Fair value adjustment of fee options   3,520   529   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,183,463   1,197,149   1,197,149   1,183,463   1,197,149   1,197					416,202	194,131
Fair value adjustment of fee options Other income  8 3,520 529 1,197,149 1,183,463  Note 2 Expenses Note 2 1,197,149 1,183,463  Note 2 Expenses 2 1,142,22 462,142	1.2	Oth	ner Income			
Fair value adjustment of fee options Other income  8 3,520 529 1,197,149 1,183,463  Note 2 Expenses Note 2 1,197,149 1,183,463  Note 2 Expenses 2 1,142,22 462,142		Res	earch and development tax incentive grant income		1,193,629	1,129,934
1,197,149					- ·	
Note   2   Expenses   Note   S   S   S   S   S   S   S   S   S		Oth	ner income		3,520	529
\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$					1,197,149	1,183,463
2.1 Expenses by nature  # Administration expenses	Note	2	Expenses	Note		
## Administration expenses 2.2 414,222 462,142 ## Advertising and marketing expenses 74,017 143,647 ## Amortisation 4.2 6,094 406,174 ## Corporate expenses 2.3 181,354 230,753 ## Employee benefits expense 2.4 698,999 798,625 ## Impairment expense 3.2.2 254,455 8,017,774 ## Occupancy costs 114,994 107,437 ## Manufacturing, purchasing, and distribution costs 54,328 99,014 ## Put Option Agreement fees expensed - 837,942 ## Research and development expenses 1,688,692 1,690,254 ## Total expenses by nature 3,487,155 12,793,762  ## Net loss before tax (1,873,804) (11,416,168) ## External consulting fees (1,873,804) (11,416,168) ## External consulting fees 3,0,000 81,892 ## Travel expenses 180,994 150,391 ## Interest expenses 180,994 150,391 ## Other expenses 8,362 71,376 ## Legal expenses 8,32,040 61,444 ## Share Registry and shareholder communications 23,247 46,388	2 1	Evr	pancas by natura		\$	\$
** Advertising and marketing expenses  ** Amortisation  4.2 6,094 406,174  ** Corporate expenses  2.3 181,354 230,753  ** Employee benefits expense  2.4 698,999 798,625  ** Impairment expense  3.2.2 254,455 8,017,774  ** Occupancy costs  ** Manufacturing, purchasing, and distribution costs  ** Put Option Agreement fees expensed  ** Research and development expenses  1,688,692 1,690,254  ** Total expenses by nature  2.1.1 Reconciliation to net profit or loss before tax  Total revenue and other income  Less: Total expenses by nature  2.2.2 Administration expenses  ** Accounting expenses  ** Accounting expenses  ** Accounting fees  ** Accounting fees  ** Travel expenses  ** Interest expenses and finance facility costs  ** Interest expenses and finance facility costs  ** Interest expenses  ** Other expenses  ** Other expenses  ** ASX fees  ** ASX fees  ** AU dit expenses  ** Audit expenses  ** Aud	2.1	_	-	2.2	414 222	462 142
#W Amortisation			•	2.2		
## Corporate expenses ## Corporate expenses ## Employee benefits expense ## Employee benefits expense ## Impairment expense ## Occupancy costs ## Impairment expense ## Occupancy costs ## Manufacturing, purchasing, and distribution costs ## Put Option Agreement fees expensed ## Research and development expenses ## Research and development expenses ## Research and development expenses ## Total expenses by nature ## Accounting expenses ## Accounting expenses ## Accounting expenses ## Accounting expenses ## Interest expenses and finance facility costs ## Interest expenses and finance facility costs ## Other expenses ## ASX fees ## ASX fees ## ASX fees ## Audit expenses ## Asx fees ## Audit expenses ## Asx fees ## Asx fee				4 2		,
## Employee benefits expense 2.4 698,999 798,625 ## Impairment expense 3.2.2 254,455 8,017,774 ## Occupancy costs 114,994 107,437 ## Manufacturing, purchasing, and distribution costs 54,328 99,014 ## Put Option Agreement fees expensed - 837,942 ## Research and development expenses 1,688,692 1,690,254  **Total expenses by nature 3,487,155 12,793,762  **Entertail expenses by nature 1,613,351 1,377,594 **Less: Total expenses 1,688,692 1,690,254  **Total expenses by nature 1,613,351 1,377,594 **Less: Total expenses 1,613,351 1,377,594 **Less:						•
#W Impairment expense 3.2.2 254,455 8,017,774 #W Occupancy costs 114,994 107,437 #W Manufacturing, purchasing, and distribution costs 54,328 99,014 #W Put Option Agreement fees expensed - 837,942 #W Research and development expenses 1,688,692 1,690,254  **Total expenses by nature 3,487,155 12,793,762  **Example 1.1.1 Reconciliation to net profit or loss before tax  **Total revenue and other income 1,613,351 1,377,594  **Less: Total expenses by nature (3,487,155) (12,793,762)  **Net loss before tax (1,873,804) (11,416,168)  **Put Option Agreement fees expenses  **W Accounting expenses 121,143 157,799  **W External consulting fees 30,000 81,892  **W Travel expenses 234 13,898  **W Interest expenses and finance facility costs 81,851 58,252  **W Other expenses 180,994 150,391  **Legal expenses 37,705 51,545  **W Audit expenses 32,040 61,444  **W Share Registry and shareholder communications 23,247 46,388						
₩ Occupancy costs       114,994       107,437         ₩ Manufacturing, purchasing, and distribution costs       54,328       99,014         ₩ Put Option Agreement fees expensed       -       837,942         ₩ Research and development expenses       1,688,692       1,690,254         Total expenses by nature       3,487,155       12,793,762         2.1.1 Reconciliation to net profit or loss before tax       1,613,351       1,377,594         Less: Total expenses by nature       (3,487,155)       (12,793,762)         Net loss before tax       (1,873,804)       (11,416,168)         2.2 Administration expenses       121,143       157,709         ₩ External consulting fees       30,000       81,892         № Travel expenses       234       13,898         № Interest expenses and finance facility costs       81,851       58,252         № Other expenses       180,994       150,391         2.3 Corporate expenses       37,705       51,545         № Audit expenses       88,362       71,376         № Legal expenses       32,040       61,444         № Share Registry and shareholder communications       23,247       46,388						ŕ
₩ Manufacturing, purchasing, and distribution costs       54,328       99,014         ₩ Put Option Agreement fees expensed       - 837,942         ₩ Research and development expenses       1,688,692       1,690,254         Total expenses by nature       3,487,155       12,793,762         2.1.1 Reconciliation to net profit or loss before tax       - 1,613,351       1,377,594         Less: Total expenses by nature       (3,487,155)       (12,793,762)         Net loss before tax       (1,873,804)       (11,416,168)         2.2 Administration expenses       121,143       157,709         ₩ External consulting fees       30,000       81,892         ₩ Travel expenses       234       13,898         ₩ Interest expenses and finance facility costs       81,851       58,252         ₩ Other expenses       180,994       150,391         2.3 Corporate expenses       37,705       51,545         ₩ Addit expenses       37,005       51,545         ₩ Audit expenses       32,040       61,444         ₩ Share Registry and shareholder communications       23,247       46,388						
## Research and development expenses  Total expenses by nature  2.1.1 Reconciliation to net profit or loss before tax  Total revenue and other income  Less: Total expenses by nature  1,613,351 1,377,594 Less: Total expenses by nature  (1,873,804) (11,416,168)  2.2 Administration expenses  Accounting expenses  External consulting fees  Travel expenses  Interest expenses and finance facility costs  Interest expenses and finance facility costs  ASX fees  ASX fees  ASX fees  ASX fees  ASX fees  Share Registry and shareholder communications  1,688,692 1,690,254 1,6		0.00				
Total expenses by nature 3,487,155 12,793,762  2.1.1 Reconciliation to net profit or loss before tax  Total revenue and other income 1,613,351 1,377,594  Less: Total expenses by nature (3,487,155) (12,793,762)  Net loss before tax (1,873,804) (11,416,168)  2.2 Administration expenses  ♣ Accounting expenses 121,143 157,709  ♣ External consulting fees 30,000 81,892  ♣ Travel expenses 234 13,898  ♣ Interest expenses and finance facility costs 81,851 58,252  ♣ Other expenses 180,994 150,391  2.3 Corporate expenses  ♣ ASX fees 37,705 51,545  ♣ Audit expenses 88,362 71,376  ♣ Legal expenses 32,040 61,444  ♣ Share Registry and shareholder communications 23,247 46,388		36	Put Option Agreement fees expensed		-	837,942
2.1.1 Reconciliation to net profit or loss before tax  Total revenue and other income  Less: Total expenses by nature  (3,487,155)  (12,793,762)  Net loss before tax  (1,873,804)  (11,416,168)  2.2 Administration expenses  Accounting expenses  External consulting fees  Travel expenses  Interest expenses and finance facility costs  Interest expenses  Other expenses  ASX fees  ASX fees  ASX fees  Audit expenses  Legal expenses  Share Registry and shareholder communications  1,613,351 1,377,594 (1,873,804) (11,416,168)  157,709 121,143 157		88	Research and development expenses		1,688,692	1,690,254
Total revenue and other income  Less: Total expenses by nature  (3,487,155)  (12,793,762)  Net loss before tax  (1,873,804)  (11,416,168)  2.2 Administration expenses  Accounting expenses  External consulting fees  Travel expenses  Interest expenses and finance facility costs  Other expenses  ASX fees  ASX fees  ASX fees  ASX fees  Share Registry and shareholder communications  1,613,351 1,377,594 (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (13,487,155) (12,793,762) (13,487,155) (13,487,155) (13,487,155) (12,793,762) (14,416,168) (14,41		Tot	al expenses by nature		3,487,155	12,793,762
Total revenue and other income  Less: Total expenses by nature  (3,487,155)  (12,793,762)  Net loss before tax  (1,873,804)  (11,416,168)  2.2 Administration expenses  Accounting expenses  External consulting fees  Travel expenses  Interest expenses and finance facility costs  Other expenses  ASX fees  ASX fees  ASX fees  ASX fees  Share Registry and shareholder communications  1,613,351 1,377,594 (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (12,793,762) (12,793,762) (13,487,155) (13,487,155) (12,793,762) (13,487,155) (13,487,155) (13,487,155) (12,793,762) (14,416,168) (14,41	2.1.1	Rec	conciliation to net profit or loss before tax			
Less: Total expenses by nature       (3,487,155)       (12,793,762)         Net loss before tax       (1,873,804)       (11,416,168)         2.2 Administration expenses       121,143       157,709         № External consulting fees       30,000       81,892         № Travel expenses       234       13,898         № Interest expenses and finance facility costs       81,851       58,252         № Other expenses       180,994       150,391         414,222       462,142         2.3 Corporate expenses       37,705       51,545         № Audit expenses       88,362       71,376         № Legal expenses       32,040       61,444         № Share Registry and shareholder communications       23,247       46,388					1,613,351	1,377,594
2.2 Administration expenses  Accounting expenses  External consulting fees  Travel expenses  Interest expenses and finance facility costs  Other expenses  ASX fees  ASX fees  Audit expenses  Legal expenses  Share Registry and shareholder communications  121,143 157,709 30,000 81,892 234 13,898 81,851 58,252 81,851 58,252 414,222 462,142 2.3 Corporate expenses  81,851 58,252 414,222 462,142 46,388		Les	s: Total expenses by nature		(3,487,155)	(12,793,762)
Accounting expenses  External consulting fees  Travel expenses  Interest expenses and finance facility costs  Other expenses  ASX fees  ASX fees  Audit expenses  Legal expenses  Share Registry and shareholder communications  121,143 157,709 30,000 81,892 13,898 13,851 58,252 180,994 150,391 414,222 462,142 2.3  Corporate expenses  837,705 51,545 10 Legal expenses 32,040 61,444 10 Share Registry and shareholder communications		Net	loss before tax		(1,873,804)	(11,416,168)
External consulting fees 30,000 81,892 Travel expenses 234 13,898 Interest expenses and finance facility costs 81,851 58,252 Other expenses 180,994 150,391  Corporate expenses ASX fees 37,705 51,545 Audit expenses 88,362 71,376 Legal expenses 32,040 61,444 Share Registry and shareholder communications 23,247 46,388	2.2	Adı	ministration expenses			
*** Travel expenses       234       13,898         *** Interest expenses and finance facility costs       81,851       58,252         *** Other expenses       180,994       150,391         *** ASX fees       37,705       51,545         *** Audit expenses       88,362       71,376         *** Legal expenses       32,040       61,444         *** Share Registry and shareholder communications       23,247       46,388		30	Accounting expenses		121,143	157,709
Interest expenses and finance facility costs       81,851       58,252         Other expenses       180,994       150,391         2.3 Corporate expenses       414,222       462,142         ASX fees       37,705       51,545         Audit expenses       88,362       71,376         Legal expenses       32,040       61,444         Share Registry and shareholder communications       23,247       46,388		30	External consulting fees		30,000	81,892
Other expenses 180,994 150,391  414,222 462,142  Corporate expenses  ASX fees 37,705 51,545  Audit expenses 88,362 71,376  Legal expenses 32,040 61,444  Share Registry and shareholder communications 23,247 46,388		36	Travel expenses		234	13,898
2.3 Corporate expenses  ASX fees  Audit expenses  Legal expenses  Share Registry and shareholder communications  414,222 462,142  462,142  462,142  462,142  462,142  462,142  462,142  462,142  462,142  462,142  462,142  462,142  462,142  462,142  462,142  462,142		38	Interest expenses and finance facility costs		81,851	58,252
2.3 Corporate expenses  ASX fees  AUdit expenses  Legal expenses  Share Registry and shareholder communications  23,247  ASX fees  37,705  51,545  37,705  51,545  48,362  71,376  40,388		30	Other expenses		180,994	150,391
ASX fees 37,705 51,545 Audit expenses 88,362 71,376 Legal expenses 32,040 61,444 Share Registry and shareholder communications 23,247 46,388					414,222	462,142
Audit expenses       88,362       71,376         Legal expenses       32,040       61,444         Share Registry and shareholder communications       23,247       46,388	2.3	Coi	rporate expenses			
Legal expenses 32,040 61,444 Share Registry and shareholder communications 23,247 46,388		36	ASX fees		37,705	51,545
Share Registry and shareholder communications 23,247 46,388		36	Audit expenses		88,362	71,376
		30	Legal expenses		32,040	61,444
181,354 230,753		36	Share Registry and shareholder communications		23,247	46,388
					181,354	230,753



# Notes to the preliminary final report

for the year ended 30 June 2024

Note	2	Expenses (cont.)		2024 \$	2023 \$
2.4	En	nployee benefits expense			
	38	Directors' fees		160,000	106,510
	30	Executive services contracts		239,782	241,749
	36	Wages and salaries – non-R&D		63,991	190,589
	36	Share-based performance rights: amortisation		235,226	259,777
			,	698,999	798,625
Note	3	Financial assets and financial liabilities			
3.1	Cash and cash equivalents		2024 \$	2023 \$	
	Ca	sh at bank		142,328	358,432
				142,328	358,432
3.2	Tra	ade and other receivables	Note	2024 \$	2023 \$
3.2.1	Cu	rrent			
	Tra	ade receivables	3.2.2	31,662	1,074,847
	Les	ss: Loss allowance	3.2.2	-	(527,784)
	Re.	search and development tax incentive rebate receivable	3.2.3	1,193,629	1,129,934
	Les	ss: R&D Rebate Advance Facility Terms		(716,780)	(538,251)
	Ne	t Research and Development rebate receivable		476,849	591,683
	Ot	her receivables		33,593	33,590
				542,104	1,172,336

- 3.2.2 In the previous year the Company had received an order from Pacific Health for SuprCuvr totalling \$1,055,568 which was produced and delivered into secured warehouse. Subsequently, due to the rapidly evolving market at that time and the launch of the newly developed SuprCuvr disinfectant range, the Company has revised the terms of the order with Pacific Health, including extended payment terms. Due to the uncertainty of the timing of payments under these new terms, as at 31 December 2023, the Company has agreed to the settlement of the debtor's balance through the repurchase of the SuprCuvr inventory. The Company will continue to work with Pacific Health for the launch of SuprCuvr disinfectant into scale markets and will recognise sales revenue as product is delivered.
- 3.2.3 The Group continued its development program during the year ended 30 June 2024 resulting in a claim for research and development tax incentive which has been included as a receivable at year end.
- 3.2.4 During the year, the Group received advance funding (wholly or predominantly for working capital or research and development expenditures) on its expected annual R&D rebate from Radium Capital. Refer key terms below:

Amounts
For 30 June 2024: 09/23: \$229,000; 12/23: \$238,000; 3/24: \$112,200; 5/24: \$137,580.

Final Maturity Date 30 November 2024.

\*\* Repayment Skin Elements has the option to repay earlier without penalties.

Interest Rate
14% - 15% per annum, with default rate of 18% if repayment is later than 30 November 2024.

Security Secured against the R&D refund receivable from the ATO



# Notes to the preliminary final report

Note	3 Financial assets and financial liabilities (cont.)		
3.3	Other assets Note	2024 \$	2023
3.3.1	Current	, ,	, , , , , , , , , , , , , , , , , , ,
	Prepayments – Raw materials	28,680	57,207
		28,680	57,207
3.4	Trade and other payables	2024	2023
3.4	Trade and other payables	\$	\$
3.4.1	Current		
	Unsecured – Third-party		
	Trade payables	307,988	233,664
	Sundry payables and accrued expenses	111,178	102,218
	Net Goods and Services Tax (receivable) / payable	(26,708)	(1,082)
	Commitment Fee payable	-	300,000
	Sub-total Sub-total	392,458	634,800
	Other current payables		
	Unsecured – Related party		
	Key management personnel related 3.4.1a	1,179,755	428,925
		1,572,213	1,063,725
	a. The Board intends, subject to shareholder approval, to issue equity securities unpaid executive services and Directors' services under current service agreen will be paid on terms as agreed.		
3.5	Borrowings	2024 \$	2023 \$
3.5.1	Current		
	Leases – motor vehicle	14,947	17,752
		14,947	17,752
Note	4 Non-financial assets and financial liabilities		
4.1	Inventories	2024 \$	2023 \$
	Finished goods	31,908	83,845
		31,908	83,845
4.0		2024	2023
4.2	Intangible assets	\$	\$
	SE Formula™	9,859,296	9,859,296
	Accumulated amortisation and impairment	(9,859,296)	(9,859,296)
		-	-
	Website development costs	55,410	55,410
	Accumulated amortisation and impairment	(55,410)	(55,410)
		-	-
	Total intangibles	_	-
	♥ * **		



30 June 2024

# Notes to the preliminary final report

for the year ended 30 June 2024

Note	5 Equity				
5.1	Issued capital	2024 No.	2023 No.	2024 \$	2023 \$
	Fully paid ordinary shares	563,986,095	543,986,095	24,444,454	24,244,454
5.1.1	Ordinary shares	2024 No.	2023 No.	2024 \$	2023 \$
	At the beginning of the year	543,986,095	407,727,266	24,244,454	22,871,096
	Shares issued during the year:				
	26.10.22 Consultancy fees	-	1,216,075	-	71,376
	26.10.22 LDA fees	-	1,691,556	-	43,473
	<b>№</b> 04.11.22 Placement	-	30,000,000	-	750,000
	31.05.23 Entitlement issue	-	93,226,979	-	932,270
	20.06.23 Shortfall placement	-	3,971,238	-	39,712
	30.06.23 Underwriting fee	-	6,152,981	-	61,530
	Unplaced applications	-	-	-	26,120
	<b>№</b> 01.11.23 Placement	20,000,000	-	200,000	-
	Share issue transaction costs	-	-	-	(551,123)
	At end of the year	563,986,095	543,986,095	24,444,454	24,244,454

a. Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of and amounts paid on the shares held. On a show of hands every holder of ordinary shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote. Ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

5.1.2	Treasury shares
-------	-----------------

At beginning of the year

At end of the year

2024 No.	2023 No.
25,500,000	25,500,000
25,500,000	25,500,000

a. Treasury shares are ordinary shares issued as collateral shares for nil consideration.



30 June 2024

ABN 90 608 047 794

# Notes to the preliminary final report

Note	5 Equity (cont.)				
5.2	Options	2024 No.	2023 No.	2024 \$	2023 \$
	Options on issue	191,351,198	197,351,198	335,827	335,827
5.2.1	Options movement during the year:	2024	2023	2024	2023
5.2.1		No.	No.	\$	\$
	At the beginning of the year  04.11.22 Issued free attaching	197,351,198	26,000,000 30,000,000	335,827 -	-
	to Placement shares  17.02.23 Lead manager fee	-	38 000 000		277 027
	31.05.23 Issued free attaching to Entitlement shares		28,000,000 93,226,979	-	277,827 -
	20.06.23 Issued free attaching to Shortfall shares		3,971,238	-	-
	30.06.23 Issued free attaching to underwriter fee shares	-	6,152,981	-	-
	30.06.23 Lead manager fee	-	10,000,000	-	58,000
	01.11.23 Issued free attaching to Placement shares	20,000,000	-	-	-
	15.03.24 Expiration of LDA options	(26,000,000)	-	-	-
	At end of the year	191,351,198	197,351,198	335,827	335,827
5.3	Performance rights	2024 No.	2023 No.	2024 \$	2023 \$
	Performance rights	209,000,000	209,000,000	724,097	488,871
5.3.1	Performance rights movement during the year:	2024 No.	2023 No.	2024 \$	2023 \$
	At the beginning of the year	209,000,000	209,000,000	488,871	229,094
	<ul><li>Amortisation of rights</li><li>Derecognition of rights not achieved</li></ul>	-	-	235,226 -	437,794 (178,017)
	At end of the year	209,000,000	209,000,000	724,097	488,871
5.4	Reserves			2024 \$	2023 \$
	Share-based payment reserve			1,059,924	824,698
				1,059,924	824,698



30 June 2024

# Notes to the preliminary final report

Note	6 Earnings per share (EPS)	2024 \$	2023 \$
6.1	Reconciliation of loss to profit or loss		
	Loss for the year	(1,873,804)	(11,416,168)
	Loss used in the calculation of basic and diluted EPS	(1,873,804)	(11,416,168)
		2024 No.	2023 No.
6.2	Weighted average number of ordinary shares outstanding during the year used in calculation of basic EPS	570,543,472	437,027,832
	Weighted average number of dilutive equity instruments outstanding	N/A	N/A
6.3	Weighted average number of ordinary shares outstanding during the year used in calculation of basic EPS	570,543,472	437,027,832
6.4	Earnings per share	2024 ¢	2023 ¢
	Basic EPS (cents per share)	(0.33)	(2.61)
	Diluted EPS (cents per share)	N/A	N/A
Note	7 Share-based payments	2024 \$	2023 \$
7.1	Share-based payments:		
	Net recognised/derecognised in profit and loss (expenses/contra- expense)	235,226	259,777
	Recognised in equity (transaction costs): Shares	-	105,003
	Options	-	335,827
	Recognised in net assets (payables)	-	71,376
	Gross share-based payments	235,226	771,983





## Skin Elements Limited (ASX:SKN)

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