

ASX: RKT



ROCKET DNA
DRONES & AUTOMATION



Investor Presentation

September 2024

Disclaimer



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Financial Data

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We leverage AI and Autonomous Drones to provide Mission Critical Data Services for Enterprise Customers.

BARS Certified

Highest Safety Recognition

RocketDNA has been verified in both South Africa and Australia against the BARS standard - one of the highest commitments to safety in the contracted aviation world.

BVLOS Approved

Enabling Long-Range Operations

With approval from the local Civil Aviation & Safety Authorities, we are able to execute long-range Beyond Visual Line of Sight missions, unlocking cost efficiencies.

Remote Operations

Our Multiplier Effect

Deploying a swarm of autonomous xBot® units enables our data products at a global scale. Missions are conducted 24/7 from one of our worldwide remote operation centres.

AI-Enabled

Faster Geospatial Insight

A growing segment of our data products and insights are powered by AI tools, allowing us to process, quantify and report faster than previous manual calculations

Investment Highlights

Why RocketDNA (ASX: RKT)



- ▶ Unique market validated business with **high barriers to entry**
- ▶ Proprietary **AI-centric solution** with high commercial value-in-use
- ▶ Visible and **growing global addressable customer markets**
- ▶ **Secured complex and hard to obtain aviation regulatory authorisations**, including BVLOS, and Remote Operations
- ▶ **Scalable operation** with demonstrated **recurring revenue model**

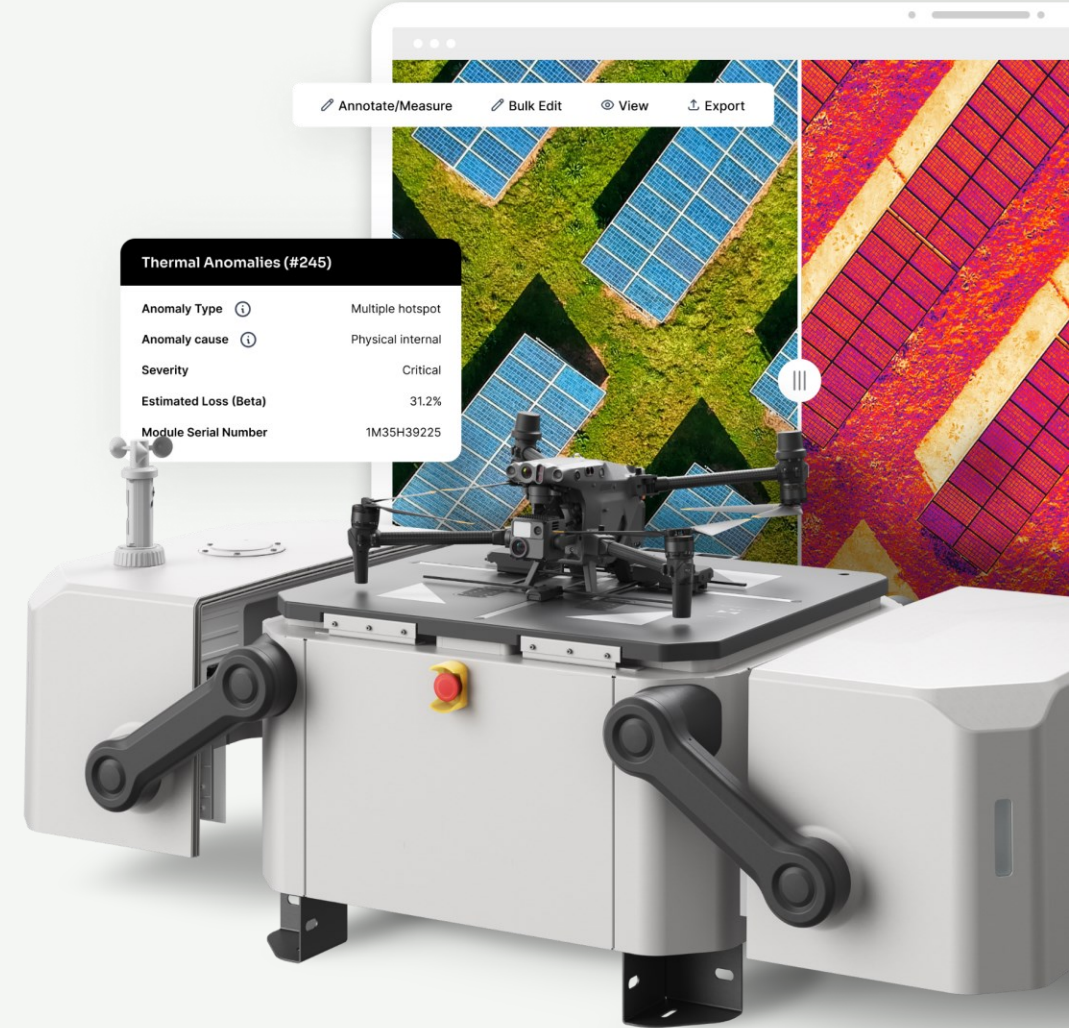
Company Snapshot

Enterprise Value (A\$)

Market cap¹	Share price \$0.014 at 12 September 2024	\$9.19M
Cash²	As at 30 June 2024	\$1.44M
Debt²	As at 30 June 2024	-
Enterprise value	12 September 2024	\$7.75M

Key Operating Metrics (A\$) (December Financial Year-End)

Revenue FY 2023	End Dec 2023	\$6.137M	+7% on FY22
Revenue H1 2024³	End Jun 2024	\$3.476M	+9% on H2 FY23
ARR⁴	End Jun 2024	\$2.727M	-4% compared to end FY23



¹ 656,114,841 ordinary shares outstanding at the date, including those in voluntary escrow

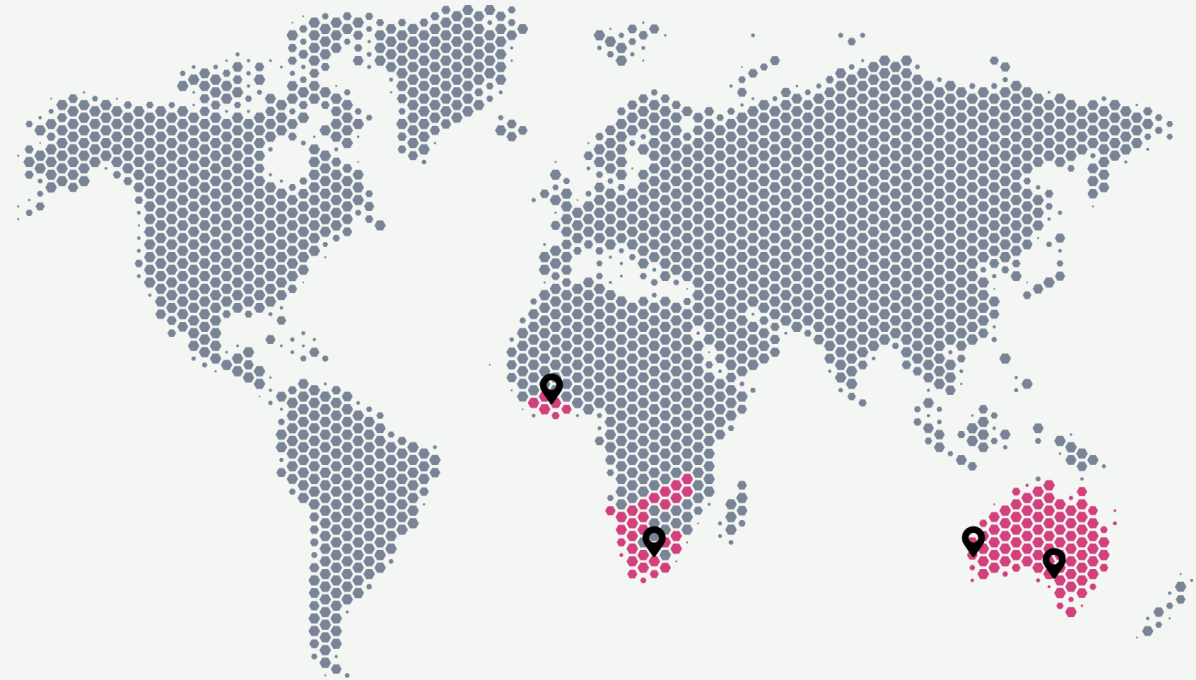
² Excluding shareholder loans, credit cards, motor vehicle and equipment leasing

³ Unaudited

⁴ Annual Recurring Revenue (ARR), Total Contract Value (TCV), see 'ARR | TCV' slide for details.

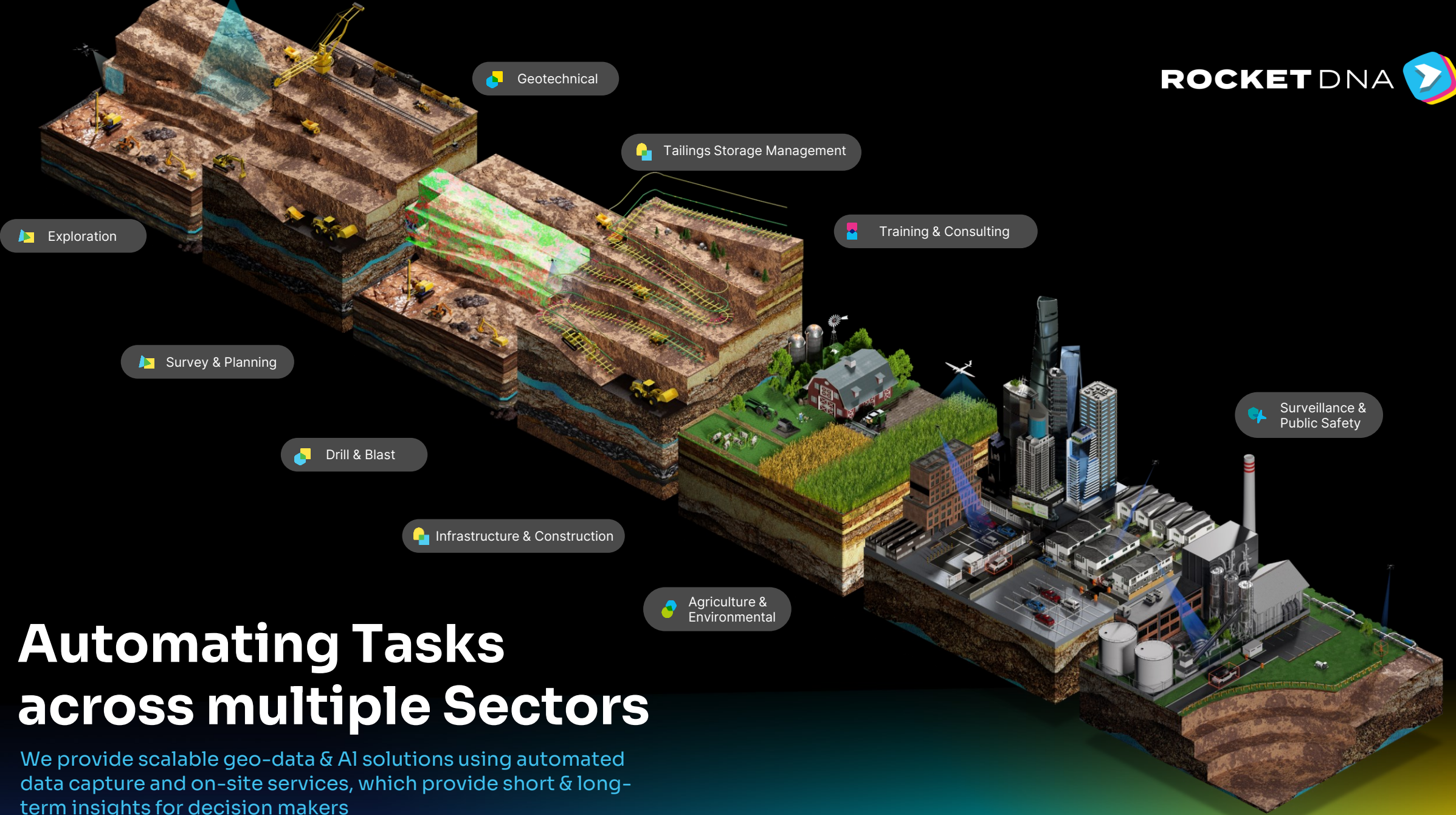
Our Customer Base

Growing tier-1 and tier-2 customer base;
trusted and used by these companies




 Offices

 Operations





 Geotechnical


 Tailings Storage Management


 Training & Consulting


 Exploration

 Survey & Planning

 Drill & Blast

 Infrastructure & Construction

 Agriculture & Environmental

 Surveillance & Public Safety

Automating Tasks across multiple Sectors

We provide scalable geo-data & AI solutions using automated data capture and on-site services, which provide short & long-term insights for decision makers

Our xBot® Platform

Automating Drone Data Capture on a Global Scale

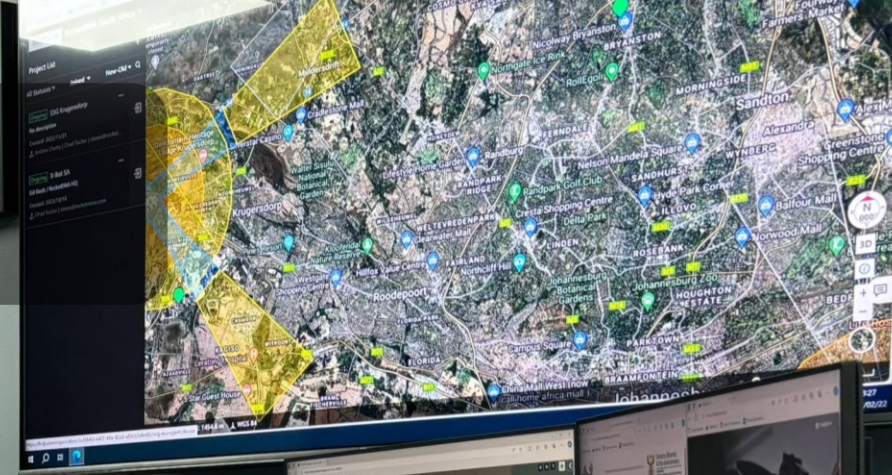


- ✔ Locally Manufactured
- ✔ Industrial Design with HVAC Cooling System
- ✔ Up to 8km Range/ 40-minute flight time
- ✔ Redundant Starlink/ 5G Connection for Worldwide operational reach
- ✔ CASA-Approved for Remote Operations

Remote Operating Centre

Worldwide Availability 24/7

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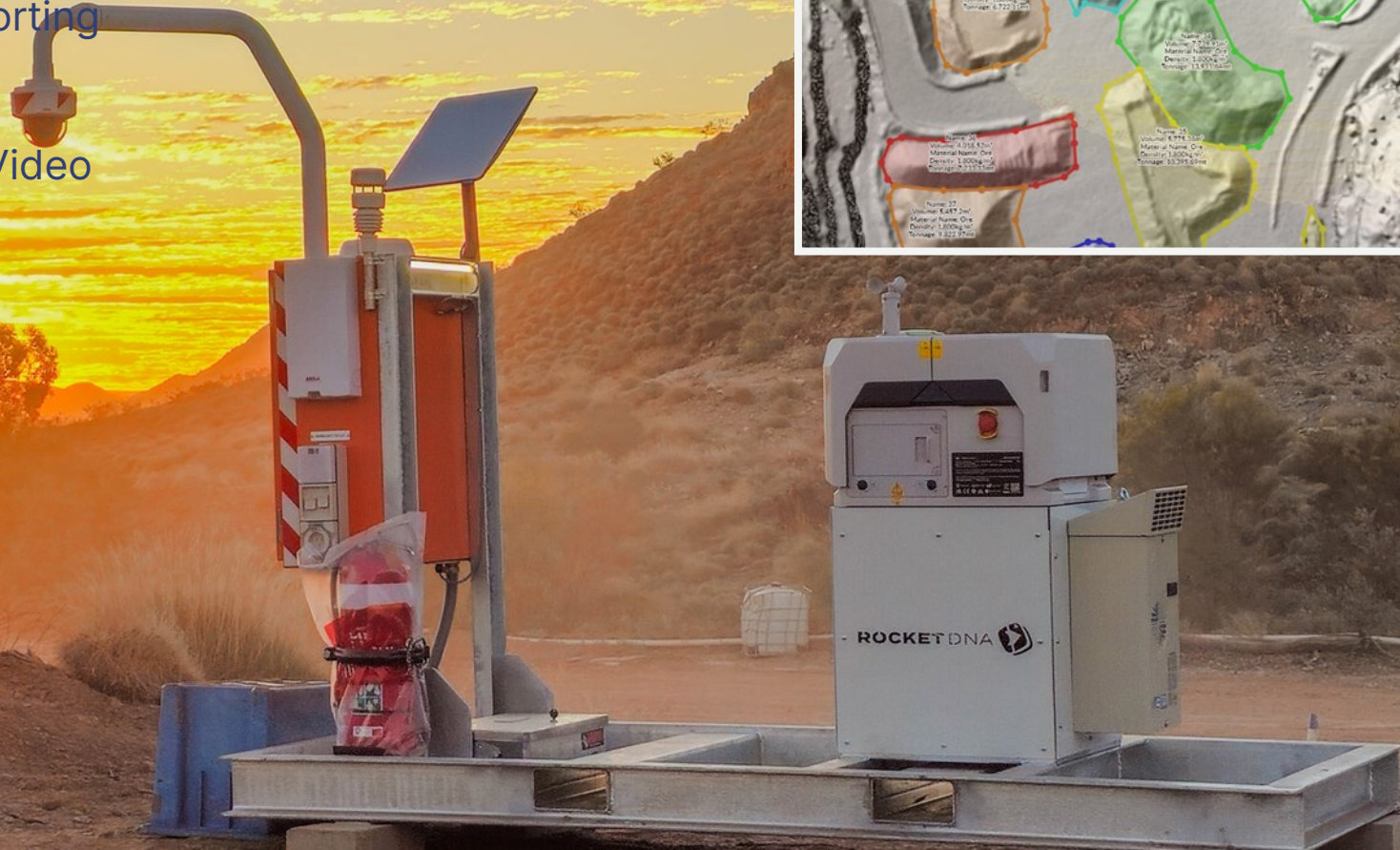
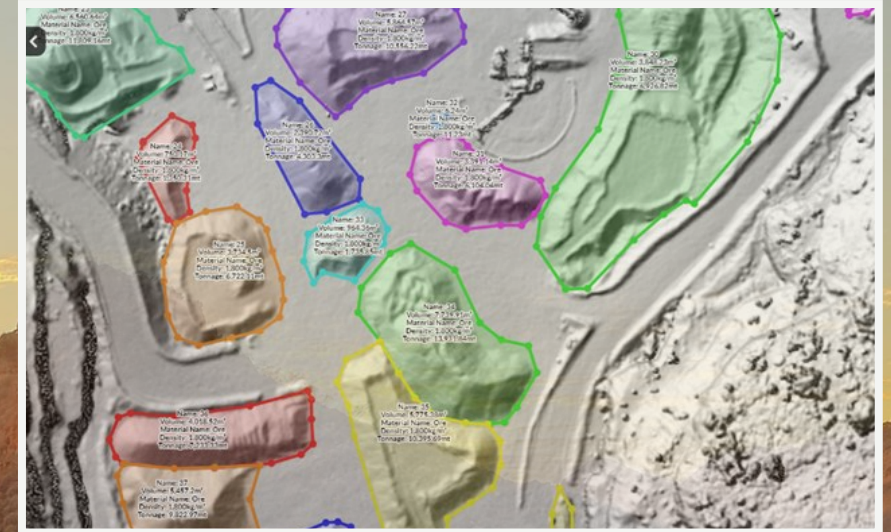


AI Enabled

SurveyBot

Automating Frequent Survey Tasks

- ✓ Automated Stockpile Volumes Reporting
- ✓ Open Pit & Earthworks Volumetrics
- ✓ Conformance-to-Design Reporting
- ✓ Cultural Heritage Monitoring
- ✓ Daily 360-deg Panoramas & Video
- ✓ On-demand Live Streaming



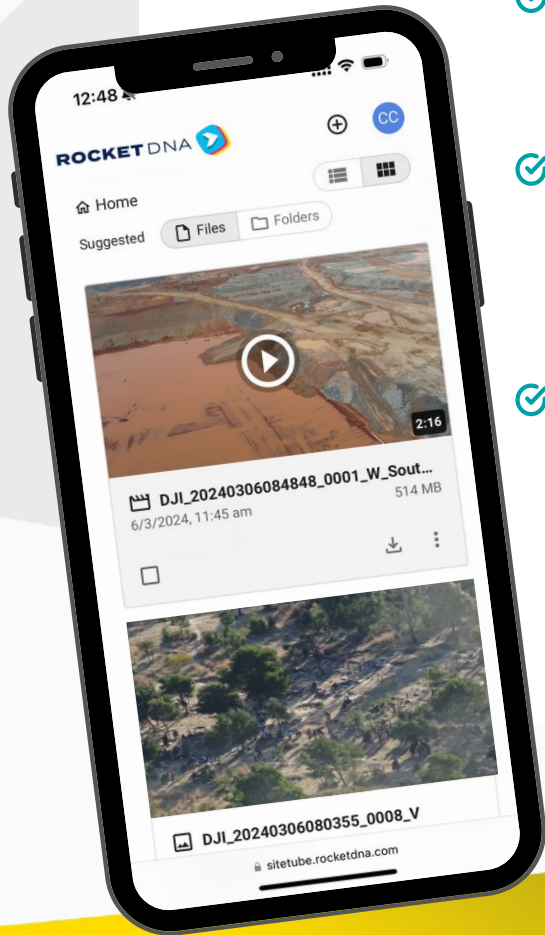


PatrolBot

AI Enabled



Automating Front-line Surveillance & Perimeter Monitoring

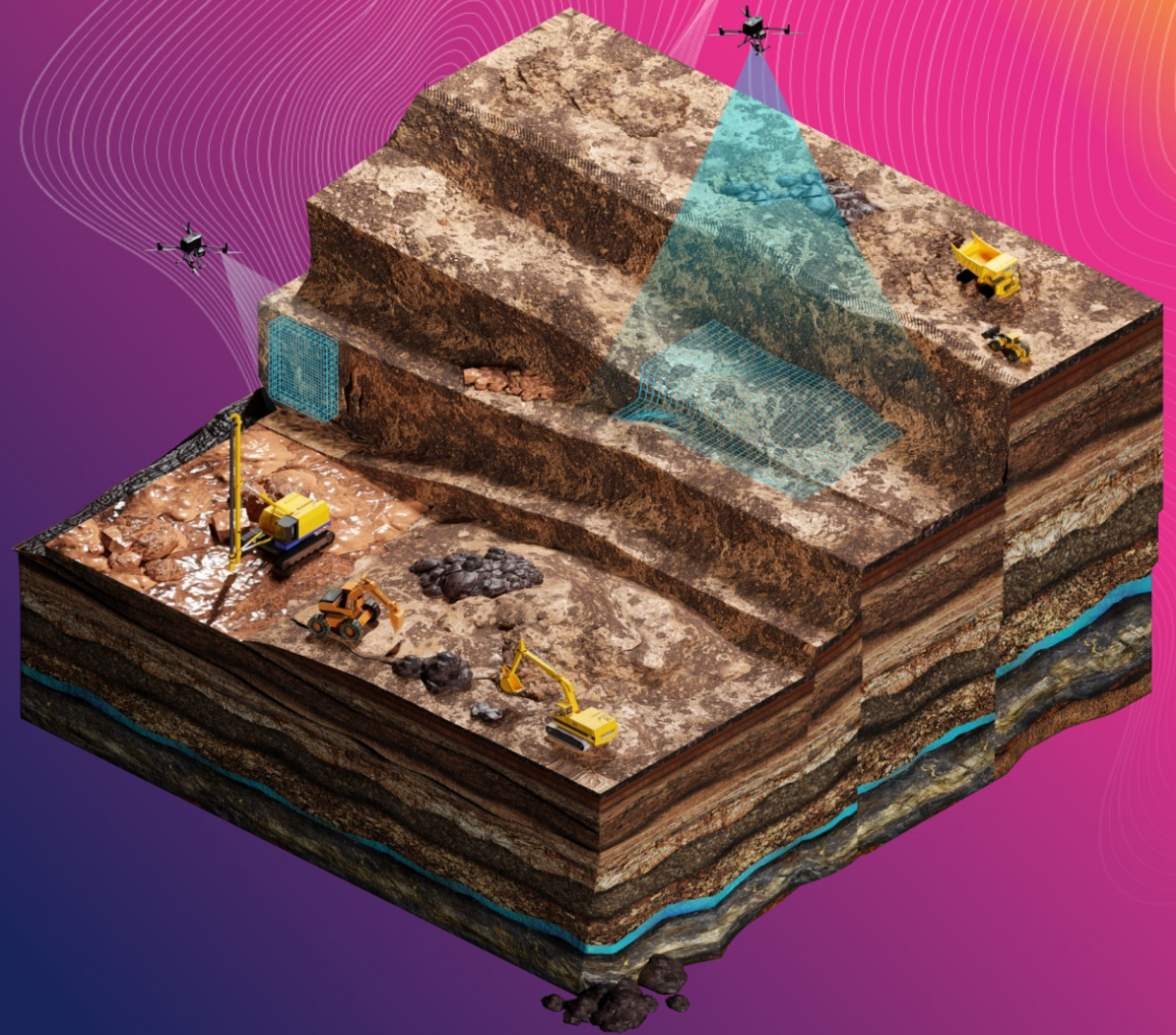


- ✔ Identify and qualify all/any threat
- ✔ Share live feed and location with ground team
- ✔ Coordinate with on-site ground team to identified suspect location





FINANCIAL HIGHLIGHTS



Quarterly Results - Highlights

Q2 FY2024 (June) and half year 2024¹

Operating Cash Flow Improvement and Autonomous system rolling in H1 2024; strong pipeline

ARR AND TCV

- ✓ **ARR - \$2.7m**
Down 10% on prior quarter (Q1 FY2024) and up 3% on Q2 FY2023
- ✓ **TCV - \$4.1m**
down 14% on prior quarter (Q1 FY2024) and down 6% on Q2 FY2023

TCV is impacted by ongoing existing contract depletion (run-off)

Revenue & Cash Receipts

- ✓ **Revenue Q2 – \$1.744m**
up 1% on the prior quarter and up 18% on Q2 FY23; **H1 2024 up 9% on H2 2023**
- ✓ **Cash Receipts – \$1.9m**
down 4% on prior quarter and up 11% on Q2 FY2023; **H1 2024 up 11% on H2 2023**
- ✓ **Contracted revenue accounted for 41% of total revenue (based on Q2 FY2024)**

Operating Cash flow

- ✓ **Net cash used in operating activities in H1 2024**
significantly improved over H2 2023, down 56% at \$296k, down
 - improvement is on the back of growing cash receipts and good cost management

Key Initiatives

- ✓ **Capital raise completed raising \$1.065m in December 2023**
 - to fund the autonomous drone business
 - raised from institutional and sophisticated investors including a well-regarded family office

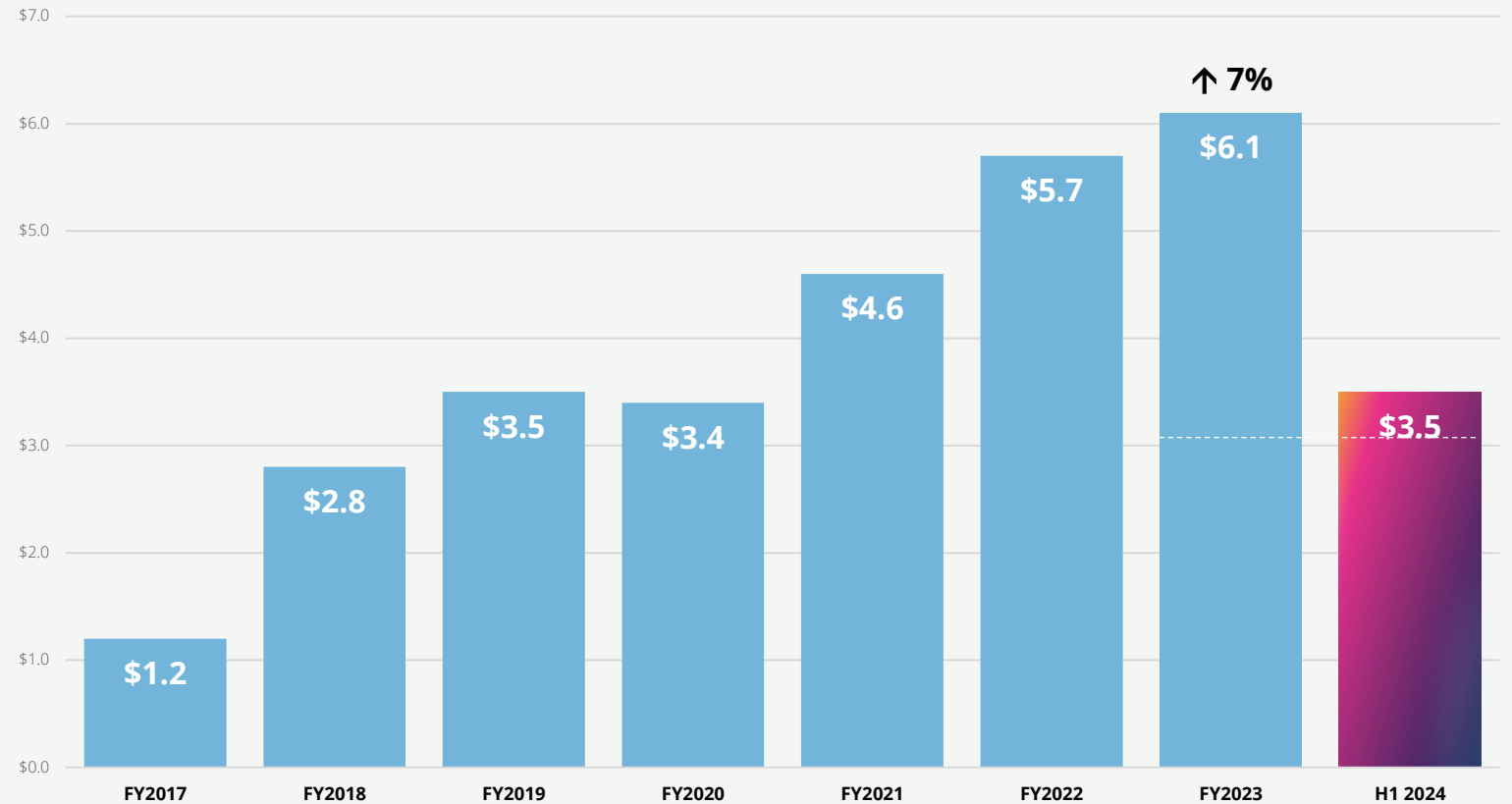
RocketDNA CEO Christopher Clark said: “Our second quarter 2024 saw strong pipeline activity, which resulted in a boost to project revenues for our existing business and brought two important xBot® trials to fruition – one in tier 1 mining and one in public infrastructure.

I am also pleased with our financial progress, in particular with operating cash flows, which, excluding a one-off tax payment, moved closer to operating cash flow breakeven”

Annual revenue growth¹

Growing track record

- ✓ 24% of Total Revenue is generated in Australia (based on H1 2024)
- ✓ 41% of Total Revenue is multi-year contracted revenue (based on H1 2024)



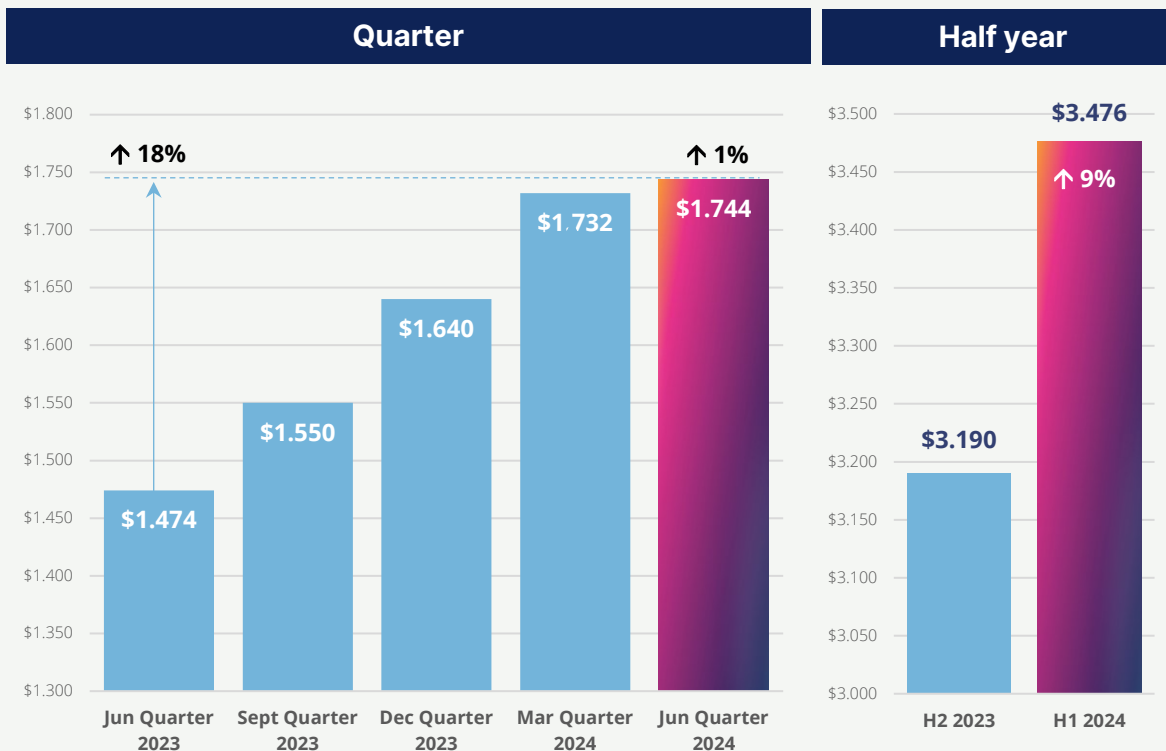
¹ FY2023 audited, H1 2024 unaudited | Financial year end 31 December

Quarterly results

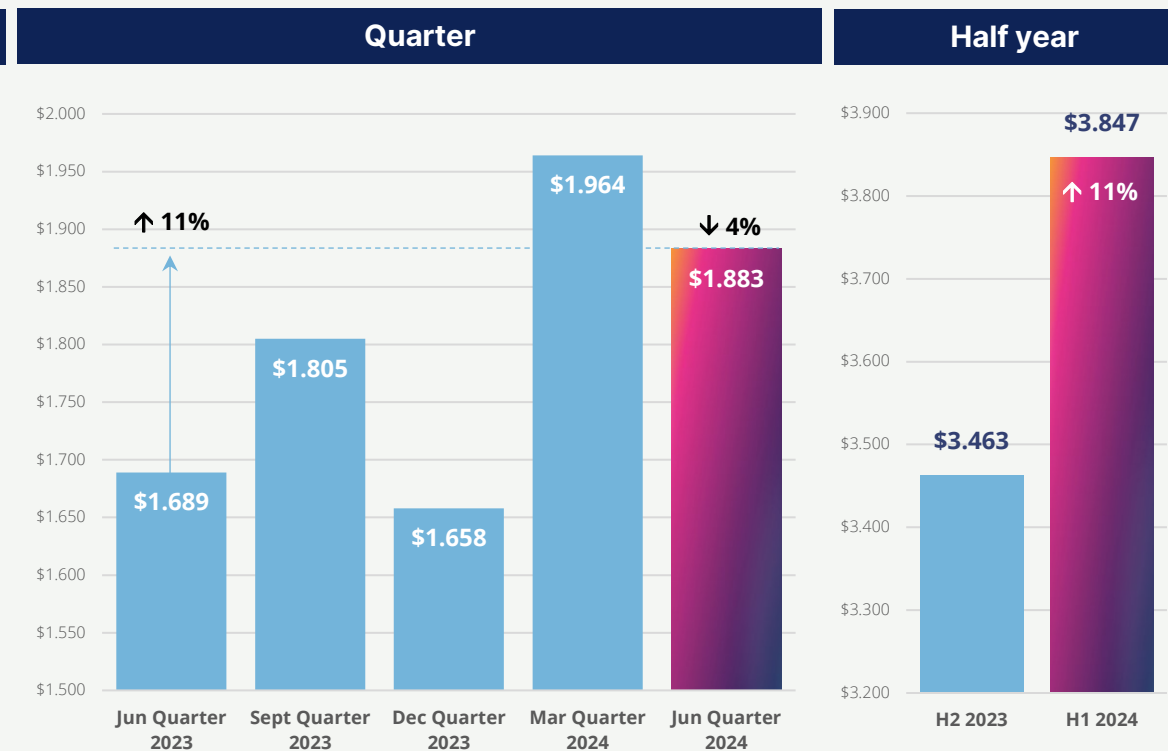
Revenue and Cash Receipts¹



Revenue, \$m



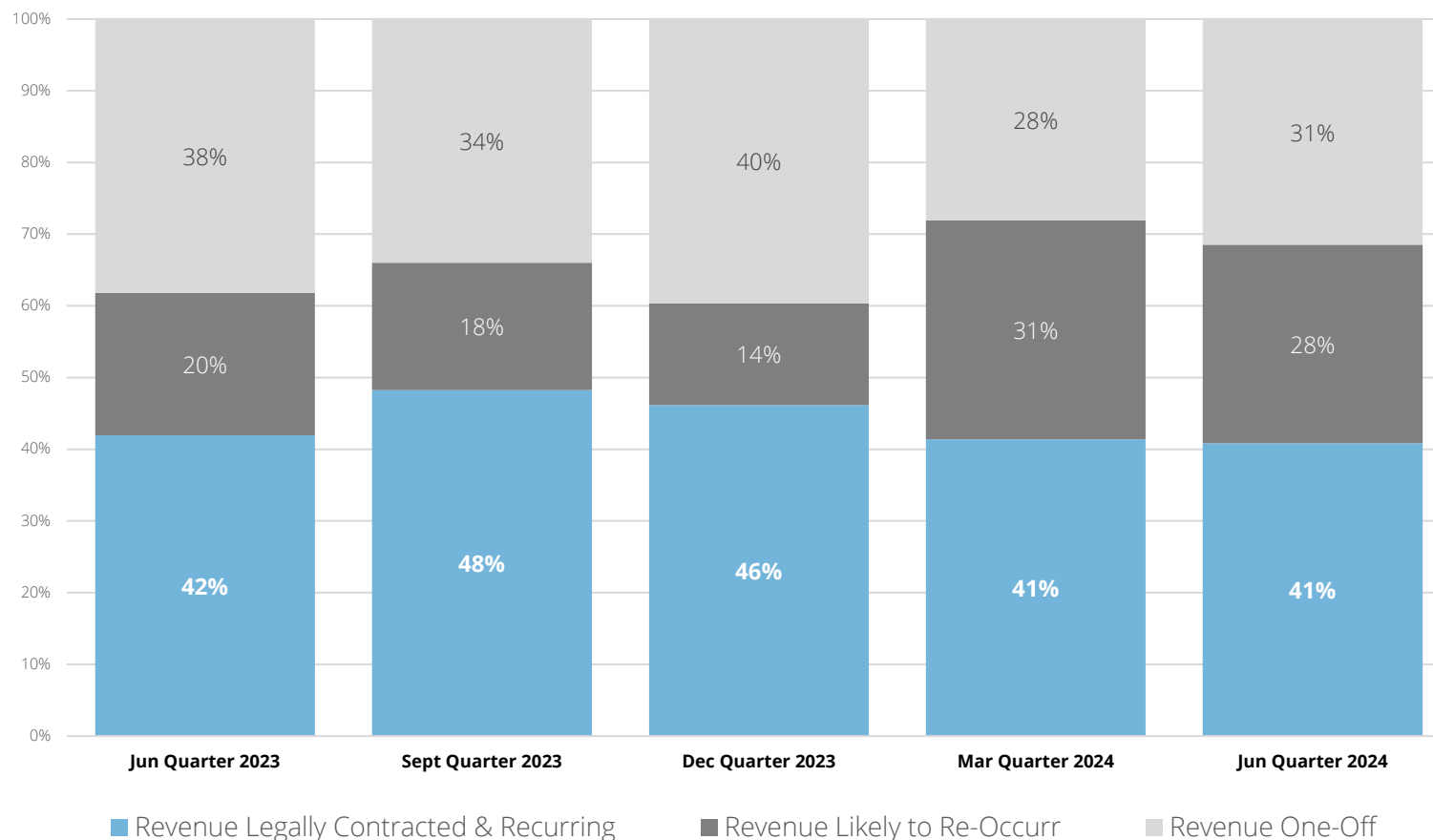
Cash Receipts From Customers, \$m



¹ FY2023 audited | Financial year end 31 December

Quarterly results

Revenue by Type, \$m¹



Revenue derived from contracts (linking to ARR) was 41%

Of total Revenue in June Quarter 2024

Revenue types

Revenue one-off

Revenue which does not meet the above definitions (these are typically one-off short projects)

Revenue likely to re-occur

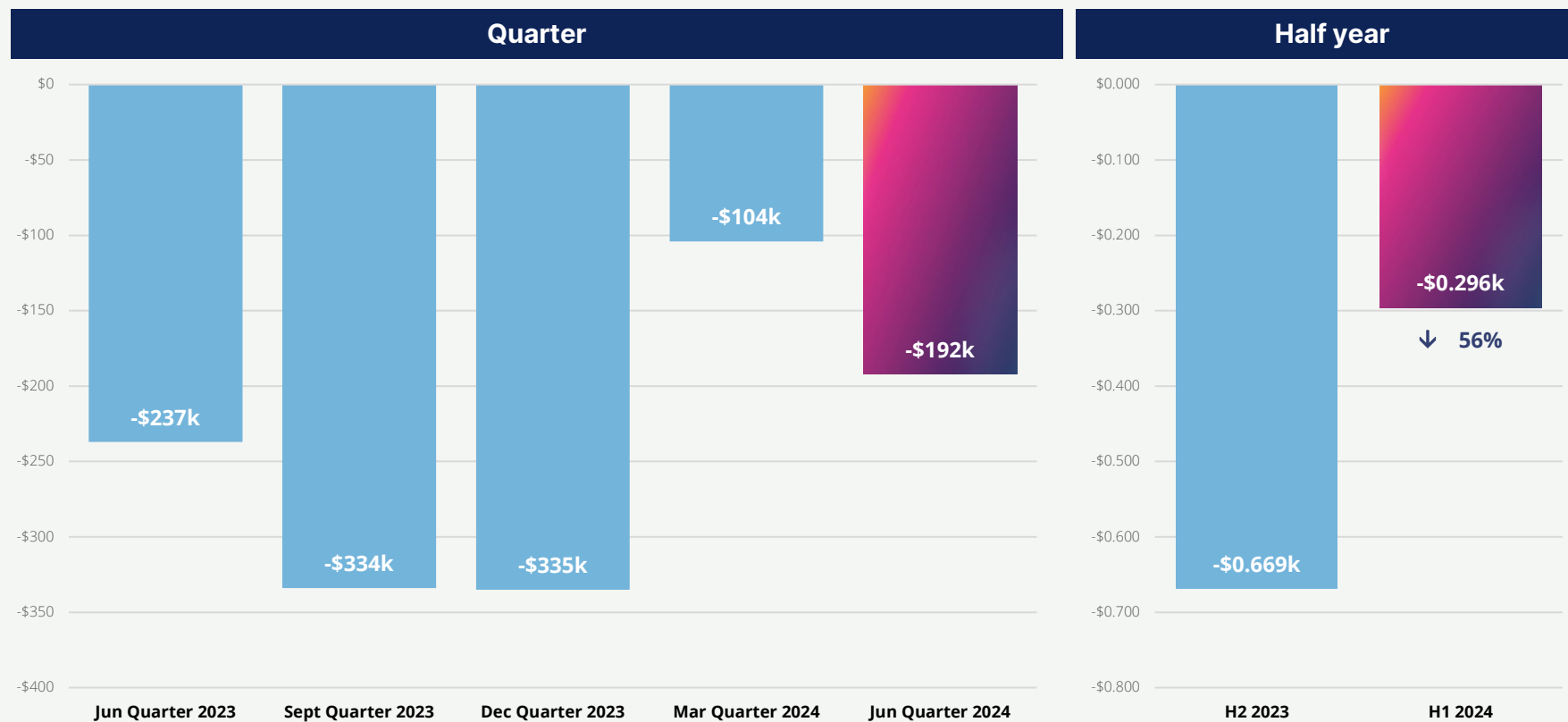
Revenue which management have a reasonable expectation will reoccur in the future either because it has been historically demonstrated to re-occur or because we hold rolling short term purchase orders or legal contracts which are less than 12 months in original length

Revenue legally contracted and recurring

Revenue from legal contracts with minimum original terms of 12 months, subject to normal termination provisions per each contract. The TCV and ARR measures contain only this type of contract.

Quarterly results

Net Cash Used in Operating Activities¹



✓ **Net cash used in operating activities** in June quarter included \$158k of payments relating to prior year income tax in Ghana.

✓ The Company continues to reduce cash used in operating activities on the back of growing cash receipts and good cost management.

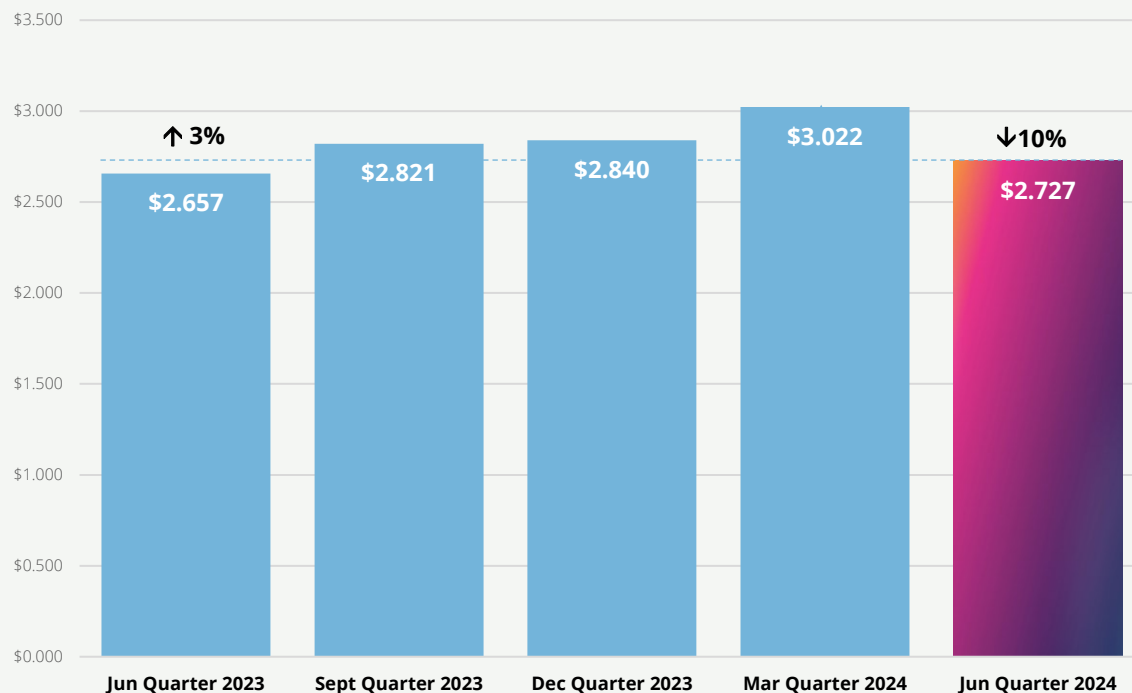
¹ FY2023 audited | Financial year end 31 December

Quarterly results

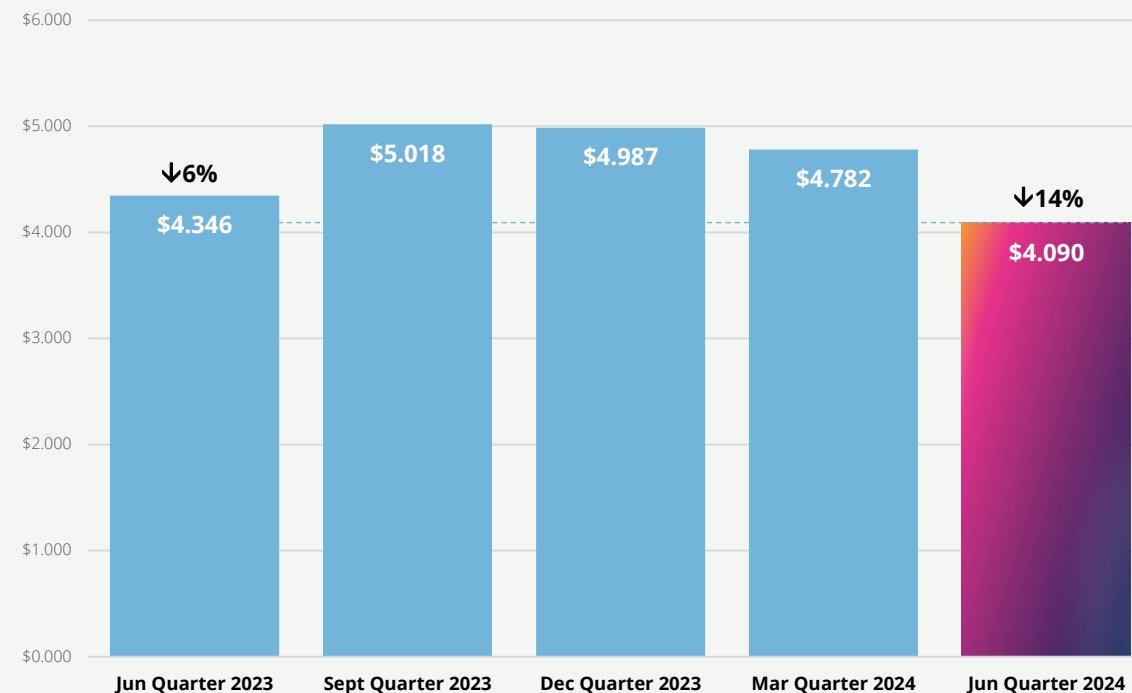
ARR & TCV¹



Annual Recurring Revenue - ARR (A\$M)



Total Contract Value - TCV (A\$M)



Contracted recurring revenue accounted for 41% of total revenue in Q2 FY2024



Whilst ARR has been impacted by the termination of the 3-year Calidus contract, this has been replaced by a month-to-month arrangement.

¹ Financial year end 31 December

² Net of monthly contract depletion (run-off) in the quarter




STRATEGY, MARKET & GROWTH PATHWAY



Market Opportunity

By 2043, total drone flights in Australia are expected to reach 60 million per year¹

The Mining Industry will operate over 500,000 drone flights¹



Over 300,000 flights will be used to assist frontline Policing efforts¹

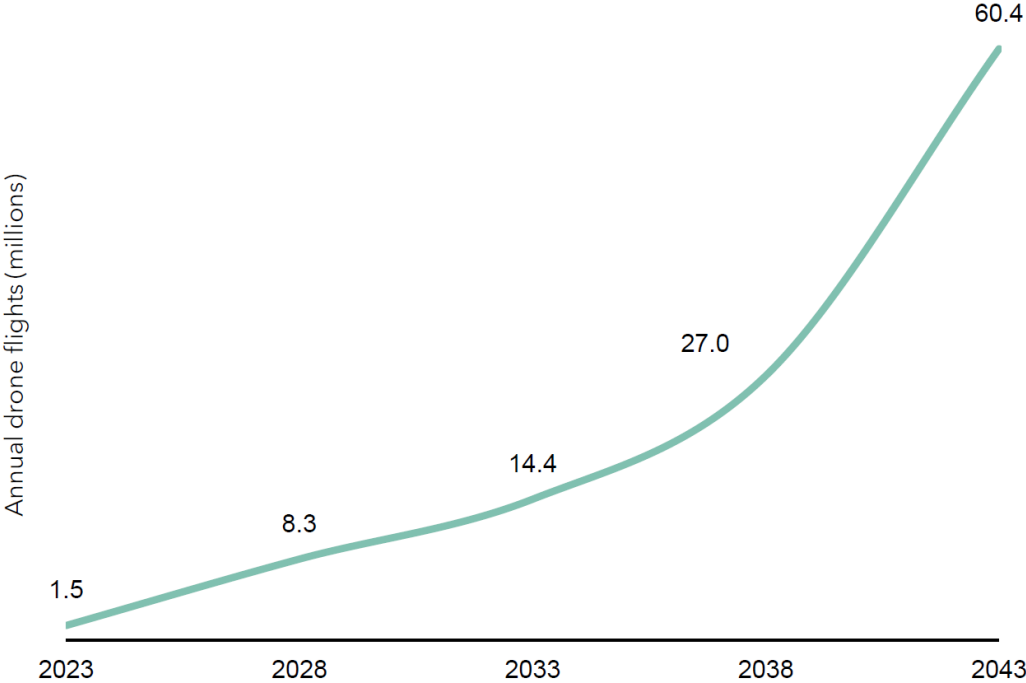



Chart: Total Number of annual drone flights (millions): 2023 – 2043¹

¹ Source: Scyne Advisory: Sizing the future drone and advanced air mobility market in Australia (www.scyne.com)

Growth Pathway

Our focus for FY2024

BUSINESS MODEL

- ✓ **Multi-Year Contracts**
 - Conversion of current customers into long-term agreements
- ✓ **AI & GIS Data Products Sales**
 - Immediate productivity and cost benefit for mining customers
- ✓ **Automated xBot® Data Capture**
 - We continue to receive strong demand across the continent for ad-hoc projects

OP. & FINANCIAL EFFICIENCY

- ✓ Initiatives that bring us closer to break-even
- ✓ Continue to contain & reduce corporate overheads, fees & consulting
- ✓ Improve operational process flows (data capture and processing)
- ✓ Utilise debt-sourced funding for operational 'growth' purposes, such as scaling new contracts

CUSTOMER GROWTH

- ✓ Tier 1 Mining Strategy
- ✓ Tier 2 & 3 Mining Strategy
- ✓ New Sectors: Public Safety & Critical Asset Surveillance

ACQUISITIONS

- ✓ Pursue complementary opportunities that add value to our business and help us build further economies of scale



Thank You

Contact

Chris Clark
Managing Director & CEO
contact@rocketdna.com

