

2024



THE
MARKET
LIMITED

ANNUAL FINANCIAL REPORT

The Market Limited (ASX:MKT)
and its Controlled Entities
ACN 611 717 036

Financial Report for the Year Ended 30 June 2024

Level 6, BGC Centre
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ASX:MKT

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Corporate Directory

Directors

Bruce Rathie
(appointed 1 December 2023)

Geoff Stalley
(appointed 1 December 2023)

Alec Pismiris

John O'Loughlen
(appointed 5 September 2024)

Twila Jensen

Gavin Argyle
(resigned 29 February 2024)

Company Secretary

Ben Donovan

Registered and Principal Office

Level 6, BGC Centre
28 The Esplanade,
Perth WA 6000

Bankers

Commonwealth Bank of Australia
Tower 1, 201 Sussex Street,
Sydney NSW 2000

National Bank of Canada
600, De La Gauchetière Ouest,
Rez-de-Chaussée,
Montréal (Québec) H3B 4L2

Solicitors

Clayton Utz Lawyers
Level 27, QV1 Building,
250 St Georges Terrace,
Perth WA 6000

Auditor

RSM Australia Partners
Level 32 Exchange Tower,
2 The Esplanade,
Perth WA 6000

Vancouver



West Hastings Street,
Vancouver BC, Canada



40 Staff

Stockhouse

MARKET
FONLINE

Our assets span across Australia and North America.

We have a dedicated team committed to helping Australians and Canadians access goods and services that ensure convenience, trust and security, inspired by community and driving profit.

Perth



The Esplanade,
Perth WA, Australia



20 Staff

HotCopper

MARKET
FONLINE

Sydney



York Street,
Sydney NSW, Australia



190 Staff

Gumtree carsguide Autotrader



The Market Limited (ASX: MKT) is pleased to present the financial results for the Company for the Financial Year ended 30 June 2024.

Highlights

- Revenue up 12% to \$91.5m,
- Reported EBITDA from continuing operations of (\$1.7m), EBITDA from continuing operations (excluding impairment) of \$0.5m, and adjusting for one-off costs underlying EBITDA from continuing operations of \$7.8m, and;
- Ongoing deleveraging with \$8.0m repaid to CBA.

Financials

Total revenues increased by 12% to \$91.5 million from \$81.6 million in the previous financial year, driven by the positive contribution of the Gumtree Group (Gumtree Australia, Carsguide and Autotrader Australia), acquired in October 2022.

Group reported EBITDA from continuing operations amounts to (\$1.7 million). Adjusting for one-off costs, the Company achieved a much stronger underlying EBITDA from continuing operations of \$7.8 million and an adjusted profit before tax from continuing operations of \$1.2 million.

Our FY24 reported results were impacted by significant one-off costs:

- Transaction Service Agreement (TSA) and one-off consulting costs for the Gumtree Group related to the successful exit of the services and support provided by previous owner (Adevinta) and the process of migrating to right-sized and proven system providers (\$5.9 million).
- Final legal fees related to Takeovers Panel process, settlement of legal proceedings with former management and for restructuring (\$1.4 million).
- A non-cash impairment of \$2.2 million against the goodwill of the Stockhouse business (acquired in 2019) following a review of its financial performance at the half year.
- Losses from discontinued operations, being Subscribacar, which activities have been ended in the financial year (\$1.0 million).

During FY24, the Company repaid a total amount of A\$8.0 million on the CBA loan facility (outstanding balance: A\$38.0 million as at 30 June 2024).

The Company classified the entire balance of the CBA loan to a current liability as at 30 June 2024, following a breach of a loan covenant. The bank has provided a waiver for that breach on 16 August 2024. It is Company expectation that this issue will be mitigated in FY25.

Operations

The Gumtree Group has strongly focused on executing its strategic roadmap. In the last 12 months, we have launched our first Transactional offerings with the roll-out of an Instant Cash Offer solution and a Car Inspection service. In the coming months we will launch more Transactional products (like payments and shipping functionalities) and features to our user base with a strong focus on our key categories, being Motors, Pets, Jobs and Real Estate.

Gumtree Group recently announced a partnership with the Homely Group in its real estate category, anticipated to go live in November 2024. Through this partnership, the total number of real estate listings on Gumtree across both for sale and rentals will grow significantly from nearly 11,000 to around 200,000, nationwide.

Within our Capital Markets business, strategy has been set for the year and we continue to invest in an improved user experience for HotCopper and Stockhouse leveraging all the key learnings and insights across the two sites.

Governance

The Company appointed two independent board members and independent Chairman during the year adding a broad range of governance strategic and finance skills to the Company.

Legal proceedings between the Company and the former MD were settled post balance date.

Outlook

FY24 was a year of transformation for The Company. We have built strong foundations for future growth across both the Gumtree Group and HotCopper/Stockhouse in the Capital Markets segment.

The significant one-off costs included in the FY24 results are non-recurring and management expects that FY25 will broadly reflect FY24 excluding the impact of these costs, which increases overall profitability. The Company has identified multiple opportunities for additional cost efficiencies to increase returns in next financial year

Directors' Report

The directors submit their report for The Market Limited ("The Market" or "the Company") and its controlled entities ("the Group") for the financial year ended 30 June 2024.

Directors

The names of the directors in office at any time during, or since the end of, the year are set out below. Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Names, qualification, experience and special responsibilities

Mr Bruce Rathie (Appointed 1 December 2023)

Title: Independent Non-Executive Director – Chairman

Mr Rathie is an experienced company director having completed successful prior careers in law and investment banking. He practised as a partner in a large legal firm and acted as Senior Corporate Counsel to Bell Resources Limited in the early to mid-1980s. He studied for his MBA in Geneva and embarked on his investment banking career on his return to Sydney. Mr Rathie was Head of the Industrial Franchise Group at Salomon Smith Barney in the late 1990s and led Salomons roles in the Federal Government's privatisations of Qantas, Commonwealth Bank and Telstra. He has over 20 years' experience as a professional non-executive company director.

Current directorships: Non-Executive Director of Cettire Limited (ASX:CTT) and PolyNovo Limited (ASX:PNV). Chairman of Cleanspace Holdings Ltd.

Former directorships (last 3 years): Chairman of 4DMedical Limited (ASX:4DX)

Mr Geoff Stalley (Appointed 1 December 2023)

Title: Non-Executive Director

Mr Stalley is a senior executive with consistent success in starting, building, growing and improving the performance of businesses. Initially as a consultant/business adviser working across major professional services firms (Kearney, Andersen, EY and Deloitte) where he served many global and Australian businesses through major transformations, Geoff has now transitioned to executive and Board roles. His senior operational experience includes CFO and CEO (interim) roles for Booktopia (ASX:BKG) following its listing on the ASX and through major changes at Board and ownership of the business; Chief Growth Officer for Serco Asia Pacific, a global public sector service provider. Geoff's professional services roles have also included Managing or Lead Partner positions with full operational responsibility for various

aspects of the business. In addition to his corporate roles, Geoff is a member of the Council for Southern Cross University; a Non-Executive Director and Chair of the Audit & Risk Committee for Maurice Blackburn Lawyers and previously a Non-Executive Director and Chair of the Audit & Risk Committee at iSelect (ASX:ISU).

Special responsibilities: Chairman of the Audit and Risk Committee

Other current directorships: None

Former directorships (last 3 years): iSelect Ltd (ASX:ISU).

Mr Alec Pismiris

Title: Non-Executive Director

Mr Pismiris has over 30 years of experience in the securities, finance and mining industries. Since 1990, Mr Pismiris has served as a director and company secretary for various ASX listed companies as well as a number of unlisted public and private companies. Mr Pismiris completed a Bachelor of Commerce degree at the University of Western Australia, is a member of the Australian Institute of Company Directors and a fellow of The Governance Institute of Australia. Mr Pismiris has participated numerous times in the processes by which boards have assessed the acquisition and financing of a diverse range of assets and has participated in and become familiar with the range of evaluation criteria used and the due diligence processes commonly adopted in the commercial assessment of corporate opportunities.

Special responsibilities: Member of the Audit and Risk Committee

Current directorships: Agrimin Limited, Bubalus Resources Limited, and Sunshine Metals Limited.

Former directorships (last 3 years): Lanthanein Resources Limited and Pacton Gold Inc. (TSX-V).

Mr John O'Loughlen (Appointed 5 September 2024)

Title: Non-Executive Director

Mr O'Loughlen is currently Managing Director of APC at Coinbase, a trusted platform for people and institutions to engage with crypto assets.

Prior to joining Coinbase, Mr O'Loughlen spent three years at Ant Group where he was Regional Director for Australia and New Zealand between May 2021 and July 2022. Before that, he was Director for Alipay Australia and New Zealand.

Directors (continued)

Mr John O'Loughlen (Appointed 5 September 2024) (continued)

From March 2016 to July 2018, he was Director – Business Development at Alibaba where he oversaw the onboarding of over 250 ANZ brands onto the Tmall Global e-commerce platform.

Prior to relocating to Sydney in 2014, he also co-founded Gung Ho! Pizza, a commercial and strategic partner in China for Fonterra and winner of major industry awards.

Prior to Gung Ho! Pizza, from 2006 to 2009, John was involved in Domino's Pizza International's Asian business overseeing the expansion of its international footprint.

John also spent five years in investment banking at Goldman Sachs, working with telecom, media and technology clients and financial sponsors in London, New York, Hong Kong, Shanghai and Beijing, where he also worked for former Goldman Sachs Chairman John L. Thornton's advisory business.

Other current directorships: None
Former directorships (last 3 years): None

Ms Twila Jensen

Title: Executive Director and Chief Operating Officer

Twila Jensen is a seasoned business leader with over 20 years of Capital Markets experience, with proven track record of driving growth and overseeing operations.

Ms. Jensen strategic acumen and dynamic leadership played a pivotal role in navigating Stockhouse through significant growth phases, culminating in the successful acquisition of Stockhouse Publishing Ltd in 2019 by The Market Limited.

Rising from Vice President of Sales and Marketing of Stockhouse Publishing to Chief Operating Officer of The Market Limited, she has consistently led high-performing teams and delivered results.

Ms. Jensen is a graduate of the Canadian Securities Course and has acted as an Independent Director for numerous publicly listed companies in North America.

Current directorships: None

Former directorships (last 3 years): Rock Edge Resources Ltd., First American Uranium Inc., Durango Resources Inc., Golden Lake Exploration Inc., American Copper Development Corporation and 79 Resources Ltd.

Mr Gavin Argyle (Resigned 29 February 2024)

Title: Non-Executive Director

Mr Argyle is an experienced senior executive who has worked in Australian capital markets for more than 25 years. In 2006, Mr Argyle co-founded Capital Investment Partners (CIP), a successful Perth-based investment bank providing capital raising and corporate advisory services to small and mid-capitalised ASX-listed companies. He has been managing director of CIP since 2008.

Mr Argyle holds a Bachelor of Commerce from the University of Western Australia and an MBA from the Wharton School at the University of Pennsylvania.

Former directorships (last 3 years): None

Other current directorships: None

Other current directorships' quoted above are current directorships for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

Former directorships (last 3 years)' quoted above are directorships held in the last 3 years for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

Company Secretary

Mr Ben Donovan

Mr Donovan is the principal director of Argus Corporate Partners Pty Ltd, which provides company secretary, finance, IPO and governance advice. He is a member of the Governance Institute of Australia and is currently company secretary of several ASX listed and public unlisted companies and has gained experience across resources, agritech, biotech, media and technology industries. He has extensive experience in listing rules compliance and corporate governance, having served as a Senior Adviser at the ASX in Perth for nearly 3 years, where he managed the listing of nearly 100 companies on the ASX. In addition, Mr Donovan has experience in the capital markets having raised capital and assisted numerous companies on achieving an initial listing on the ASX, as well as for a period of time, as a private client adviser at a boutique stockbroking group.

Interests in the shares and options of the Company and related bodies corporate

As at the date of this report, the interests of the directors in the shares and options of the Company were:

Financial Performance	Number of ordinary shares	Number of options
Bruce Rathie	400,000	-
Geoff Stalley	50,000	-
Alec Pismiris	2,810,000	-
John O'Loughlen	-	-
Twila Jensen	-	-

Principal activities

The Market Limited is a group of businesses with two main offerings, each having a leading role in their relevant segments:

1) Classifieds:

We operate one of the largest classifieds businesses in Australia with a powerful portfolio of complimentary brands: Gumtree, Carsguide and Autotrader (Gumtree Group)

- Gumtree is the largest and oldest iconic Australian online horizontal marketplace with over 350 million of page views per month. Annual listed GMV (Gross Merchandise Value) amounts to AUD 30 billion. In the last 12 months Gumtree launched its first Transactional offerings with the roll-out of an Instant Cash Offer product and a Car Inspection service. Additional Transactional products will be launched in coming months with a focus on payments and shipping.
- Carsguide is Australia's #1 motors editorial site combining listings, advice, reviews and automotive news and is the leading destination where car buyers go to research. Carsguide offers rich, relevant motors content to more than 2 million unique users per month.
- Autotrader is a dedicated motors marketplace connecting dealers with in market shoppers with more than 1 million unique users per month.

Gumtree, Carsguide, and Autotrader is a highly attractive marketplace ecosystem with highly complementary brands, reaching 1 in 4 Australians each month. Our total monthly unique users amount to 5.5 million.

2) Capital Markets:

- Investor Communities:
With HotCopper and Stockhouse, we operate two of the largest investor communities in Australia and North America, reaching a combined audience of up to 3 million unique investors. Our sites offer in-depth research tools, stock market education and analysis, and investor forums, to provide an investor everything they need to make informed investment decisions.
- Business News:
The Market Online is a growing business digital news masthead, which offers realtime breaking news, in-depth interviews via our studios in Perth, Australia, and Vancouver, Canada, supported by our featured journalists and writers. We also partner with leading industry experts and contributors to offer insightful education around investing.
- Digital Investor Relations and Consulting:
Through our advertising and investor relations arms, we put our clients in front of the most qualified investors through our customized and strategic capital markets advertising offerings. We offer a unique set of sophisticated and data-driven advertising tools.

Operating and financial review

Financial Performance ⁽¹⁾

	30 Jun 2024 \$	30 Jun 2023 \$	Change \$	Percentage Change %
Income Statement				
Total revenue	91,466,142	81,616,368	9,849,774	12%
EBITDA from continuing operations	(1,732,249)	12,013,918	(13,746,167)	(114%)
EBITDA from continuing operations (excluding impairment)	458,574	12,013,918	(11,555,344)	(96%)
EBITDA from discontinued operations	(929,751)	(95,973)	(833,778)	869%
Profit/(loss) before Tax from continuing operations ⁽²⁾	(8,358,988)	5,990,562	(14,349,550)	(240%)
Profit/(loss) before Tax from discontinued operations ⁽³⁾	(929,751)	(589,801)	(339,950)	58%
Profit/(loss) from ordinary activities after tax attributable to the owners of The Market Limited	(6,949,622)	4,351,829	(11,301,451)	(260%)

(1) Gumtree group was acquired on 4 October 2022. The financial results for the financial year ended 30 June 2023 are included from that date.

(2) Includes several one-off costs being, \$5.9 million for TSA, \$1.4 million of legal fees in relation to Takeover Panel, restructuring and settlement of legal proceedings with former management and \$2.2 million of non-cash impairment of goodwill from the Stockhouse business.

(3) Discontinued operations relate to the Subscribacar activity which was discontinued following the strategic review in the financial year ended 30 June 2023.

Shareholders can find further information on the financial results in the "2024 Financial Results" discussion section of this Directors Report.

Dividend

As the Group continues to progress its strategy, it will continue to invest operating cashflows into strategic growth, and the Board has elected not to declare a dividend in relation to the 2024 financial year (30 June 2023: \$Nil).

It is the intention of the Board to profitably grow and expand the business, and to ensure shareholders benefit from that growth and expansion through capital growth in valuation of The Market Limited's share price, and availability of returns for distribution. To this end, the Board will continue to update shareholders on its strategic progress and look forward to welcoming those of you who can join us at the 2024 Annual General Meeting, details of which will shortly be announced.

Key risks identified and mitigating actions

Risk: Significant decline in new listings

Significant decline in new listings on our Classifieds sites posted by businesses and consumers, would result in a disparity between buyers and seller's expectations. This could as a result impact our overall financial performance and growth.

Mitigating action:

Incremental investments in marketing activities (e.g. Paid and Search Engine Optimisation) to increase total volume of listings on our platforms. Further investments in our product and technology to improve user experience.

Risk: Prolonged website downtime or system failure

If any of the Group's websites experience a downtime or systems failures for a prolonged period, the business may not be able to provide its services which would have a negative impact on revenue and customer perception.

Mitigating action:

The Group continues to invest in technology to strengthen the platform and prepare for long-term growth.

Risk: Financial risk regarding bank loan facilities

The Company has a bank loan with the Commonwealth Bank of Australia and the Royal Bank of Canada. The Company is obliged to make payments and meet various covenants as per the loan agreements. If the Company is unable to meet its contractual repayments or in the event of a breach of covenant, the bank may recall the loan and cancel the loan agreement which may require the Company to enter into new loan facilities on less favourable terms and there is no guarantee it would be able to obtain a new loan agreement. This could materially affect the Company's ability to operate the business.

Mitigating action:

The Group is introducing new revenue streams and is reviewing its operations to reduce overheads and ongoing operating costs. The Company also has access to the capital markets as necessary. The Company monitors the debt covenants and takes any required action to ensure their compliance

Significant changes in the state of affairs

There have been no other significant changes in the Group's state of affairs during the course of the year ended 30 June 2024.

Significant events after the balance date

Legal proceedings between the Company and the former MD were settled post balance date.

On 9 August 2024, Report Card Canada Media Limited ("RCCM"), a subsidiary of the Company, entered into a secured non-revolving term facility of CAD\$1,400,000 with Royal Bank of Canada ("RBC"). This facility carries an interest rate of Royal Bank Prime Rate plus 1.9% per annum. Monthly payments of CAD\$23,333 are required, covering the principal balance, in addition to monthly interest payment, due on the last day of each month. The loan is secured by all personal property of the RCCM, and its term extends to 60 months following the drawdown date. On 15 August, 2024, RCCM successfully obtained the drawdown of RBC loan of CAD\$1,400,000. Following this, partial repayment of Brian Argyle's shareholder loan was made.

On 16 August 2024, the Commonwealth Bank of Australia provided a waiver for a breach of a loan covenant.

On 20 August 2024, Gumtree Group announced a partnership with the Homely Group in its real

estate category, which is anticipated to go live in November 2024. Through this partnership, the total number of real estate listings on Gumtree across both for sale and rentals will grow significantly from nearly 11,000 to around 200,000, nationwide.

On 5 September 2024, John O'Loughlen was appointed Non-Executive Director.

On 16 September 2024, Gumtree Group announced an important technology partnership agreement with uWorkin. This partnership will significantly improve Gumtree's recruitment advertising offering in the Australian market and is expected to go live in December 2024

No other matters or circumstances have arisen since 30 June 2024 that have significantly affected or may significantly affect:

- the Group's operations in future financial years; or
- the results of those operations in future financial years; or
- the Group's state of affairs in future financial years.

Likely developments and expected results of operations

Likely developments in the operations of the Group and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the Group.

Environmental regulation

The Group is not subject to any particular or specific environmental regulation in any of the jurisdictions in which it operates and therefore is not required to present further details in relation to environmental regulation.

Shares under options and performance rights

There are no unissued ordinary shares under options and performance rights at the date of this report.

Shares issued on the exercise of options and performance rights

Performance rights

On 5 May 2023, Mr Tommy Logtenberg was invited to participate in the Company's incentive plan with the following details:

- Number of performance rights: 1,449,275
- Grant date: 2 August 2023
- Vesting date: The performance rights will vest 12 months from the date of the successful refinancing of the Gumtree Vendor Loan Note. This event has occurred during the year.
- Expiration date: 12 months from vesting date

Vesting conditions:

- Subject to the successful refinancing of the Gumtree Vendor Loan Note and repayment of monies owed to Adevinta; and
- Remaining employed, or otherwise engaged, by the Company or one of its subsidiaries for a continuous period up to and including the Vesting Date.

These performance rights have been vested and exercised during the year.

Apart from the above, there are no other issued ordinary shares on the exercise of options and performance rights at the date of this report.

Indemnification and insurance of directors

During or since the financial year, the Company has paid premiums in respect of a contract insuring all the directors of The Market Limited against legal costs incurred in defending conduct other than:

- a) a wilful breach of duty, and
- b) a contravention of section 182 or 183 of the *Corporations Act 2001*, as permitted by section 199B of the *Corporations Act 2001*.

Details of the amount of the premium paid in respect of insurance policies are not disclosed as such disclosure is prohibited under the terms of the contract.

Indemnification and insurance of auditors

The Company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the Company, RSM Australia Partners, or any related entity against a liability incurred by the auditor.

During the financial year, the Company has not paid a premium in respect of a contract to insure the auditor of the Company or any related entity.

Proceedings on behalf of the company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

Directors' meetings

The number of meetings of directors held during the year and the number of meetings attended, including by phone or video, by each director were as follows:

	Board of Directors Meeting		Remuneration & Nomination Committee Meeting		Audit & Risk Committee Meeting	
	Held	Attended	Held	Attended	Held	Attended
Bruce Rathie (Appointed 1 December 2023)	5	5	–	–	N/A	N/A
Geoff Stalley (Appointed 1 December 2023)	5	5	–	–	4	4
Alec Pismiris	9	9	–	–	4	4
Twila Jensen	9	8	–	–	N/A	N/A
Gavin Argyle (Resigned 29 February 2024)	6	3	–	–	N/A	N/A

Held: represents the number of meetings held during the time the director held office or was a member of the relevant committee.

Non-audit services

Details of the amounts paid or payable to the auditors for non-audit services provided during the financial year by the auditors are outlined in note 32.

The directors are satisfied that the provision of non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The nature and scope of each type of non-audit service provided means that auditor independence was not compromised.

Officers of the company who are former partners of RSM Australia Partners

There are no officers of the company who are former partners of RSM Australia Partners.

Auditor

RSM Australia Partners continues in office in accordance with section 327 of the *Corporations Act 2001*.

Auditor's independence declaration

A copy of the Auditor's Independence Declaration as required under Section 307C of the *Corporations Act 2001* is set out in this Annual Report, located immediately following the Independent Auditor's Report

Remuneration Report (Audited)

The Group's remuneration policy is structured for the purpose of motivating executive directors and senior management to pursue the long-term growth and success of the Group and demonstrating a clear relationship between executive directors' and senior management's performance and remuneration.

The Board sets the level and structure of remuneration for executive directors and senior management, for the purpose of balancing the Group's competing interests of attracting and retaining executive directors and senior management and not paying excessive remuneration.

Executive directors' remuneration is structured to reflect short and long-term performance objectives appropriate to the Group's circumstances and goals. Executive directors' and senior management's remuneration packages involve a balance between fixed and incentive pay, reflecting short and long-term performance objectives appropriate to the Group's circumstances and goals.

The remuneration structures take into account the capability and experience of the key management personnel and the Group's performance including:

- the successful implementation of new revenue streams for development into operations;
- the Group's earnings;
- the growth in share price and delivering enhancement of shareholder value; and
- the amount of incentives within each key management person's remuneration.

At the 2023 Annual General Meeting of Shareholders held on 9th November 2023, 56.45% of the shareholders of The Market Limited voted to adopt the 2023 Remuneration Report by ordinary resolution passed by way of show of hands.

Executive remuneration

Principles of remuneration

Remuneration packages include a mix of fixed and variable remuneration and short and long-term performance-based incentives.

Fixed remuneration

Fixed remuneration consists of base remuneration as well as employer contributions to superannuation funds, as required by law. Remuneration levels are reviewed annually by the Board through a process that considers individual performance and overall performance of the Group.

Performance linked remuneration

Performance linked remuneration includes short-term and long-term incentives and is designed both to reward key management personnel for meeting or exceeding their financial and personal objectives and to keep the Group competitive in the marketplace.

The long-term incentive ('LTI') has been provided as options over ordinary shares of the Company that were issued when the Company completed its listing on the Australian Securities Exchange ('ASX') in September 2016.

Short-term incentive bonus

Remuneration for certain individuals is directly linked to the performance of the Group. A portion of cash bonus and incentive payments are dependent on defined revenue and earnings targets being met. The remaining portion of cash bonus and incentive payments are paid to key management personnel at the discretion of the Board based on individual performance for the year. The full Board reviews and confirms the cash incentive to be paid to each individual. Discretionary payments thus provide the Board with flexibility to reward individual performance.

Long-term incentive

Options are issued at the discretion of the Board and provides for key management personnel to receive varying numbers of options for no consideration. The actual number of options issued depends on the seniority and responsibility of the executive concerned.

For executive options, the performance conditions and vesting periods of the options are set so as to provide a realistic incentive to each executive and to reflect the executive's contribution to the Group and enhancement of value for all shareholders.

No options were issued during the 2024 financial year (nil in 2023 financial year).

The Board considers that the Group's LTI schemes incentivise key management personnel to successfully develop new revenue streams by providing rewards that are directly correlated to delivering value to shareholders through share price appreciation.

Use of remuneration consultants

During the financial year ended 30 June 2024, the consolidated entity, through the Board of Directors, engaged Gaines Advisory Pty Ltd, remuneration consultants, to review its existing remuneration policies.

This has resulted the changes in remunerations for non-executive directors as follows:

Chairman: \$168,000 p.a. plus superannuation
Non-Executive Director: \$96,000 p.a. plus superannuation
Chair of Audit and Risk Committee: \$12,000 p.a. plus superannuation.

Gains Advisory Pty Ltd was paid \$8,000 for these services (nil in 2023 financial year).

The remuneration review was conducted independently and is free from undue influence, as it is based on a comprehensive comparison of market data from similar-sized ASX-listed companies in the communication sector, excluding the entertainment sector.

Remuneration Report (Audited) (continued)

Use of remuneration consultants (continued)

The review included an analysis of annual reports, board and committee workloads, and data from the WA Business News Australian Remuneration Report 2022, focusing on companies within the market cap range of \$63 million to \$122 million, as well as ASX 'all company' medians for Chair and Non-Executive Director roles.

The Board of Directors is satisfied that the review was free from undue influence and have approved the recommendation.

Consequences of performance on shareholder wealth

The Board considers that the most effective way to increase shareholder wealth is to increase revenue and profits through existing channels and the development of new revenue streams through website enhancements, product development and possible strategic partnerships.

The factors that are considered relevant to affect total shareholder returns as required to be disclosed by the *Corporations Act 2001* are summarised in the following table.

	2024	2023	2022	2021	2020
Revenue from continuing operations (\$000's)	91,466	81,616	25,779	23,001	12,035
Net profit/(loss) after tax (\$000's)	(6,949)	4,352	(4,621)	10,837	(348)
EBITDA from continuing operations (\$000's)	(1,732)	12,014	(1,885)	15,760	3,512
Share price at year-end (\$'s)	0.17	0.275	0.39	0.61	0.18
Basic earnings per share (cents)	(2.16)	1.61	(2.39)	5.71	(0.22)

No dividend was paid during the 2024 financial year (nil in 2023 financial year).

Directors' and executive officers' remuneration

Amounts of remuneration

Details of the remuneration of key management personnel of the Group are set out in the following tables.

The key management personnel of the Group consisted of the following directors of The Market Limited:

Bruce Rathie (Appointed 1 December 2023) - Independent Non-Executive Director - Chairman

Geoff Stalley (Appointed 1 December 2023) - Independent Non-Executive Director

Alec Pismiris - Independent Non-Executive Director

Twila Jensen - Executive Director and Chief Operating Officer

Gavin Argyle - Non-Executive Director (Resigned 29 February 2024)

And the following persons:

Tommy Logtenberg - Chief Executive Officer

Details of the nature and amount of each major element of remuneration of each director and key management person of the Group for the year ended 30 June 2024 are as follows.

Remuneration Report (Audited) (continued)

Directors' and executive officers' remuneration (continued)

Directors	B Rathie ⁽¹⁾	G Stalley ⁽²⁾	A Pismiris	G Argyle ⁽³⁾	T Jensen	T Logtenberg	Total
Short-term							
Salary & fees	98,000	63,000	87,160	-	491,664 ⁽⁴⁾	487,006	1,226,830
Bonus/ Incentive	-	-	-	-	140,000	193,750	333,750
Total	98,000	63,000	87,160	-	631,664	680,756	1,560,580
Long term benefits							
Employee entitlements	-	-	-	-	-	11,358	11,358
Post-employment							
Superannuation benefits	10,780	6,930	-	-	5,743	27,500	50,953
Share-based payments	-	-	-	-	-	409,132	409,132
Total	108,780	69,930	87,160	-	637,407	1,128,746	2,032,023
Proportion of fixed remuneration	100%	100%	100%	-	78%	47%	-
Proportion of remuneration performance related	-	-	-	-	22%	17%	-
Value of performance rights as proportion of remuneration	-	-	-	-	-	36%	-

(1) Appointed 1 December 2023.

(2) Appointed 1 December 2023.

(3) Resigned 29 February 2024. Nil fees for the year ended 30 June 2024.

(4) Amount includes directors fee of \$3,000 per month for the period from 1 July 2023 to 30 November 2023.

Remuneration Report (Audited) (continued)

Directors' and executive officers' remuneration (continued)

Details of the nature and amount of each major element of remuneration of each director and key management person of the Group for the year ended 30 June 2023 are as follows.

Directors	A Pismiris	G Argyle ⁽³⁾	T Jensen ⁽²⁾	J Sangha ⁽³⁾	C Chenu ⁽⁴⁾	T Logtenberg ⁽⁵⁾	Total
Short-term							
Salary & fees	60,000	-	224,116	474,624	19,000	292,536	1,070,276
Bonus/ Incentive	-	-	125,000	-	-	198,899 ⁽⁶⁾	323,899
Other ⁽⁷⁾	-	-	29,856	37,810	-	-	67,666
Total	60,000	-	378,972	512,434	19,000	491,435	1,461,841
Long term benefits							
Employee entitlements	-	-	-	-	-	-	-
Post-employment							
Superannuation benefits	-	-	6,902	18,969	-	37,076	62,947
Termination benefits	-	-	-	250,000	-	-	250,000
Share-based payments	-	-	-	-	-	54,636	54,636
Total	60,000	-	385,874	781,403	19,000	583,147	1,829,424
Proportion of fixed remuneration	100%	-	58%	61%	100%	50%	-
Proportion of remuneration performance related	-	-	32%	-	-	43%	-
Value of performance rights as proportion of remuneration	-	-	-	-	-	9%	-

(1) Nil fees for the year ended 30 June 2023.

(2) Appointed as Chief Operating Officer on 1 January 2023 and Executive Director 10 January 2023.

(3) Resigned as managing director 20 December 2022 and terminated 15 March 2023.

(4) Resigned as non-executive director 10 January 2023.

(5) Appointed as Chief Executive Officer 1 December 2022.

(6) In addition to the amounts disclosed above, T Logtenberg was also awarded \$250,000 cash bonus for his role in the sale of Gumtree Group during the year, which has been excluded above as it does not form part of his key management person remuneration.

(7) Relates to payments of leave balances accrued.

Non-executive directors

Total remuneration for all non-executive directors was set at \$500,000 per annum (approved 15 November 2021). The levels of fees set were based on a review involving reference to fees paid to other non-executive directors of comparable companies at the time.

Directors' fees are paid monthly in arrears. Members of the board of directors are entitled to performance-related remuneration. Directors' fees cover all main board activities. Additional services

provided outside of board duties attract a separate daily rate agreed by the full

Board. There is no board retirement scheme and there is currently no intention to establish such a scheme.

Effective from 1 December 2023, annual directors' fees currently agreed to be paid by the Company are \$168,000 to the Chairman and \$96,000 to the other non-executive directors. Superannuation payments (if applicable) are not included in these amounts.

Remuneration Report (Audited) (continued)

Analysis of bonuses included in remuneration

Short-term incentive cash bonuses were awarded and paid as remuneration in the year ended 30 June 2024 as follows:

Ms Twila Jensen's contract includes a cash bonus component for FY2024 that is dependent on the achievement of revenue and EBITDA targets, maintaining target percentage of equity-settled contracts entered by the group and successful refinancing of the Canadian loan facility. Total achievable amount is \$600,000 in FY24, of which \$140,000 was achieved.

Mr Tommy Logtenberg's contract includes an incentive bonus of \$100,000 for FY2024 that is set by the Board based on their absolute discretion, of which the total amount was fully achieved. Mr Logtenberg is also entitled to the Annual Variable Incentive (AVI) Scheme, where he is eligible for corporate bonus calculated at 25% of his annual base salary (maximum payment \$125,000). Total amount achieved in FY2024 was \$93,750.

There are no other contracts in place that includes a STI.

Key management personnel	Bonus awarded	Rationale
2024		
Tommy Logtenberg	\$193,750	Bonus and Incentive Payment
Twila Jensen	\$140,000	Bonus and Incentive Payment
2023		
Tommy Logtenberg	\$250,000	Sale of Gumtree Group
Tommy Logtenberg	\$198,898	Bonus and Incentive Payment
Twila Jensen	\$125,000	Bonus and Incentive Payment

The proportion of the cash bonus paid/payable or forfeited is as follows:

	Cash bonus paid/payable		Cash bonus forfeited	
	2024	2023	2024	2023
Directors:				
B Rathie ⁽¹⁾	-	-	-	-
G Stalley ⁽¹⁾	-	-	-	-
A Pismiris	-	-	-	-
T Jensen ⁽²⁾	23%	100%	77%	100%
G Argyle ⁽³⁾	-	-	-	-
J Sangha ⁽⁴⁾	-	-	-	-
C Chenu ⁽⁵⁾	-	-	-	-
Other Key Management Personnel:				
T Logtenberg ⁽⁴⁾	87%	100%	13%	100%

(1) Appointed 1 December 2023

(2) Appointed as director 10 January 2023.

(3) Resigned 29 Feb 2024

(4) Resigned as managing director 20 December 2022 and terminated 15 March 2023.

(5) Resigned as non-executive director 10 January 2023.

(6) Appointed as Chief Executive Officer 1 December 2022.

Remuneration Report (Audited) (continued)

Service agreements

Remuneration and other terms of employment for key management personnel are formalised in service agreements. Details of these agreements are as follows:

Name:	Tommy Logtenberg
Title:	Chief Executive Officer
Agreement commenced:	1 September 2023
Details:	Base salary for the year ended 30 June 2024 of \$500,000 plus statutory superannuation, 6 months termination notice by either party, non-solicitation and non-compete clauses. Entitled to AVI Scheme benefit and bonus at discretion of Board of Directors. Please refer 'Analysis of bonuses included in remuneration' section for further detail.
Name:	Twila Jensen
Title:	Chief Operating Officer
Agreement commenced:	1 January 2023
Details:	Base salary for the year ended 30 June 2024 of \$440,000 plus applicable statutory superannuation, notice of termination or pay in lieu of notice, or a combination of the two in accordance with the Employment Standards Act (British Columbia) if by the Company and 3 months termination notice if by Twila Jensen. Entitled to bonus determined by the Board of Directors based on KPI agreement. Please refer 'Analysis of bonuses included in remuneration' section for further detail.

Key management personnel have no entitlement to termination payments in the event of removal for misconduct.

Share-based compensation

Performance Rights

On 5 May 2023, Mr Tommy Logtenberg was invited to participate in the Company's incentive plan with the following details:

- Number of performance rights: 1,449,275
- Grant date: 2 August 2023
- Vesting date: The performance rights will vest 12 months from the date of the successful refinancing of the Gumtree Vendor Loan Note. This event has occurred during the year.
- Expiration date: 12 months from vesting date

Vesting conditions:

- Subject to the successful refinancing of the Gumtree Vendor Loan Note and repayment of monies owed to Adevinta; and
- Remaining employed, or otherwise engaged, by the Company or one of its subsidiaries for a continuous period up to and including the Vesting Date.

The Board resolution was completed on 2 August 2023 therefore the fair value of the performance rights was deemed to be \$463,768 based on the share price at that date, with \$409,132 recognised as share-based payment expense in the current year.

The number of performance rights granted was determined having regard to the satisfaction of performance measures as described above. The performance rights vest based on the provision of service over the vesting period whereby the executive becomes beneficially entitled to the performance right on vesting date. The performance rights are held by the holder as from the vesting date. There has not been any alteration to the terms or conditions of the grant since the grant date. There are no amounts paid or payable by the recipient in relation to the granting of such performance rights.

The performance rights have been vested and exercised during the year.

Remuneration Report (Audited) (continued)

Option and performance right holdings of Key Management Personnel

During the year, there is no options held by the Key Management Personnel.

Movement of the Performance Rights of Key Management Personnel as below:

2024	Held at 1 July 2023	Granted as remuneration during 2024	Vested and exercised	Expired	Held on appointment /termination /resignation	Held at 30 June 2024	Vested and exercisable at 30 June 2024
Directors							
B Rathie	-	-	-	-	-	-	-
G Stalley	-	-	-	-	-	-	-
A Pismiris	-	-	-	-	-	-	-
G Argyle	-	-	-	-	-	-	-
T Jensen	-	-	-	-	-	-	-
T Logtenberg	-	1,449,275	(1,449,275)	-	-	-	-
	-	1,449,275	(1,449,275)	-	-	-	-

Shareholdings of Key Management Personnel

2024	Held at 1 July 2023	Purchases /other acquisitions	Exercise of performance rights	Net change other	Held on appointment / termination / resignation	Held at 30 June 2024
Directors						
B Rathie	-	400,000	-	-	-	400,000
G Stalley	-	50,000	-	-	-	50,000
A Pismiris	2,810,000	-	-	-	-	2,810,000
G Argyle	18,786,484	-	-	-	18,786,484	-
T Jensen	-	-	-	-	-	-
T Logtenberg	45,000	52,001	1,449,275	-	-	1,546,276
	21,641,484	502,001	1,449,275	-	18,786,484	4,806,276

Other transactions and balances with KMP and their related parties

Details and terms and conditions of other transactions and balances with KMP and their related parties:

During the financial year ended 30 June 2024, Report Card Canada Media Ltd, a wholly owned subsidiary of Company secured two loans totally AUD 4,000,000 from Messrs. Brian Argyle and Gavin Argyle, who together beneficially control 44% of the issued share capital of the Company on the date the loan agreements were executed. Mr Gavin Argyle resigned as a director of the Company on 29 February 2024. Mr Brian Argyle is the father of Mr Gavin Argyle. As at 30 June 2024, they are no longer related parties to the Company.

The loan proceeds were used to repay a mature loan owed to the National Bank of Canada.

The loan from Mr Brian Argyle totals \$2,000,000. The interest rate is 9.15% p.a. with interest payable

monthly and the principal on 18 January 2025.

The outstanding balance as of 30 June 2024: \$1,924,682. The rate of interest is equivalent to the amount which was charged by the National Bank of Canada, and the loan is deemed to be entered into on arm's length terms.

The loan from Mr Gavin Argyle totals \$2,000,000.

The interest rate is 9% p.a. with interest and principal due and payable on 18 December 2025.

The outstanding balance as of 30 June 2024: \$2,057,030. The rate of interest is lower than the amount which was charged by the National Bank of Canada, and the loan is deemed to be entered into on arm's length terms.

Subsequent to financial year end, on 15 August 2024, a partial repayment of Brian Argyle's shareholder loan was made. The balance outstanding at the date of this report is \$500,000, which is expected to be repaid at the end of the loan term in January 2025.

Remuneration Report (Audited) (continued)

End of Remuneration Report

This directors' report is signed in accordance with a resolution of the directors:



Bruce Rathie
26 September 2024

Consolidated Statement of Profit or Loss and Other Comprehensive Income for the Year Ended 30 June 2024

	Note	2024 \$	2023 \$
Revenue from continuing operations	4	91,466,142	81,616,368
Other income	5	191,999	1,713,805
Expenses			
Employee and director benefits expense	7(a)	(43,725,813)	(34,808,471)
Share based payments expense	25	(409,132)	(54,636)
Commission paid		(2,208,396)	(2,149,067)
Depreciation and amortisation		(1,821,239)	(1,826,773)
Impairment of non-financial assets	15	(2,190,823)	-
Finance cost	7(c)	(4,805,500)	(4,196,583)
Acquisition expenses	6	-	(1,779,374)
Other expenses	7(b)	(44,856,226)	(32,524,707)
Profit/(loss) before income tax expense from continuing operations		(8,358,988)	5,990,562
Income tax benefit/(expense)	8(b)	1,996,805	(1,190,807)
Profit/(loss) after income tax expense from continuing operations		(6,362,183)	4,799,755
Loss after income tax expense from discontinued operations	9	(587,439)	(447,926)
Profit/(loss) after income tax expense for the year		(6,949,622)	4,351,829
Other comprehensive income/(loss)			
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods (net of tax):</i>			
Net loss on equity instruments designated at fair value through other comprehensive income, net of tax		(131,741)	(506,236)
<i>Amounts that may be subsequently reclassified to profit or loss</i>			
Foreign currency translation		(919,313)	487,773
Other comprehensive loss		(1,051,054)	(18,463)
Total comprehensive income/(loss) for the year		(8,000,676)	4,333,366
Total profit/(loss) for the year is attributable to:			
Continuing operations		(6,362,183)	4,799,755
Discontinued operations		(587,439)	(447,926)
Total comprehensive income/(loss) for the year is attributable to:			
Continuing operations		(7,413,237)	4,781,292
Discontinued operations		(587,439)	(447,926)
Earnings/(loss) per share from continuing operations attributable to members			
Basic (loss)/earnings per share (cents)	23	(1.98)	1.77
Diluted (loss)/earnings per share (cents)	23	(1.98)	1.77
Earnings/(loss) per share from discontinued operations attributable to members			
Basic (loss)/earnings per share (cents)	23	(0.18)	(0.17)
Diluted (loss)/earnings per share (cents)	23	(0.18)	(0.17)
Earnings/(loss) per share attributable to members			
Basic (loss)/earnings per share (cents)	23	(2.16)	1.61
Diluted (loss)/earnings per share (cents)	23	(2.16)	1.61

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

Consolidated Statement of Financial Position as at 30 June 2024

	Note	2024 \$	2023 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	10	3,924,509	12,677,020
Trade and other receivables	11	6,574,862	5,208,044
Financial assets	17	5,467,267	6,803,612
Contract assets	12	5,846,909	5,786,185
Other current assets	13	2,237,751	2,795,148
		24,051,298	33,270,009
Non-current assets classified as held for sale	14	-	3,499,745
TOTAL CURRENT ASSETS		24,051,298	36,769,754
NON-CURRENT ASSETS			
Plant and equipment	14	923,396	858,197
Intangibles	15	120,913,762	124,400,530
Right-of-use assets	19	2,315,108	2,824,650
Financial assets	17	174,434	1,293,422
Deferred tax assets	8	-	1,197,959
TOTAL NON-CURRENT ASSETS		124,326,700	130,574,758
TOTAL ASSETS		148,377,998	167,344,512
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	18	12,117,940	11,705,387
Lease liabilities	19	1,148,628	971,094
Provisions	20	5,556,678	3,828,577
Contract liabilities	21	3,312,530	3,341,600
Interest bearing liabilities	28	37,687,630	10,613,360
Current tax liabilities		1,762,324	1,745,678
TOTAL CURRENT LIABILITIES		61,585,730	32,205,696
NON-CURRENT LIABILITIES			
Interest bearing liabilities	28	2,057,030	37,943,791
Provisions	20	150,071	-
Deferred tax liabilities	8	16,332,709	20,659,483
Lease liabilities	19	1,360,679	2,052,219
TOTAL NON-CURRENT LIABILITIES		19,900,489	60,655,493
TOTAL LIABILITIES		81,486,219	92,861,189
NET ASSETS		66,891,779	74,483,323
EQUITY			
Issued capital	22	63,253,173	63,253,173
Reserves	22	(9,867,860)	(9,225,938)
Retained earnings		13,506,466	20,456,088
TOTAL EQUITY		66,891,779	74,483,323

The above statement of financial position should be read in conjunction with the accompanying notes.

Consolidated Statement of Changes in Equity for the Year Ended 30 June 2024

		Share capital	Distribution reserve	Share based payments reserve	Financial assets at FVOCI reserve	Foreign currency translation reserve	Retained earnings	Total
	Note	\$	\$	\$	\$	\$	\$	\$
Balance at 1 July 2023		63,253,173	(10,184,223)	944,380	(1,686,382)	1,700,287	20,456,088	74,483,323
Loss for the year		-	-	-	-	-	(6,949,622)	(6,949,622)
Other comprehensive loss		-	-	-	(131,741)	(919,313)	-	(1,051,054)
Total comprehensive loss for the year		-	-	-	(131,741)	(919,313)	(6,949,622)	(8,000,676)
Share based payment expense	25	-	-	409,132	-	-	-	409,132
Balance at 30 June 2024		63,253,173	(10,184,223)	1,353,512	(1,818,123)	780,974	13,506,466	66,891,779
Balance at 1 July 2022		22,313,184	(10,184,223)	1,708,975	(1,180,146)	1,212,514	15,285,028	29,155,332
Profit for the year		-	-	-	-	-	4,351,829	4,351,829
Other comprehensive loss		-	-	-	(506,236)	487,773	-	(18,463)
Total comprehensive loss for the year		-	-	-	(506,236)	487,773	4,351,829	4,333,366
Exercise of options	22	458,634	-	-	-	-	-	458,634
Issue of shares, net of transaction costs		40,481,355	-	-	-	-	-	40,481,355
Share based payments		-	-	54,636	-	-	-	54,636
Settlement of limited recourse loan		-	-	(819,231)	-	-	819,231	-
Balance at 30 June 2023		63,253,173	(10,184,223)	944,380	(1,686,382)	1,700,287	20,456,088	74,483,323

The above statement of changes in equity should be read in conjunction with the accompanying notes.

Consolidated Statement of Cash Flows for the Year Ended 30 June 2024

	Note	2024 \$	2023 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers (inclusive of GST)		98,893,643	100,027,974
Payments to suppliers and employees (inclusive of GST)		(96,041,271)	(81,482,789)
Interest received		164,798	150,951
Income tax paid		(603,691)	(3,135,930)
Transaction costs for business combination		-	(1,779,374)
Net cash provided by operating activities	10	2,413,479	13,780,832
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of financial instruments		(5,040,011)	(7,674,379)
Proceeds from sale of financial instruments		5,013,490	8,178,538
Purchase of plant, equipment		(620,166)	(808,826)
Proceeds from sale of plant, equipment		3,448,508	1,143,238
Payment for acquisition, net of cash acquired	16	-	(86,892,828)
Proceeds from security deposit		205,091	-
Net cash provided by/(used in) investing activities		3,006,912	(86,054,257)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from issue of shares, net of transaction costs		-	40,939,989
Payment of lease liabilities		(1,355,929)	(1,174,732)
Loan repayment		(13,463,406)	(2,226,000)
Loan drawdown		4,014,911	46,000,000
Interest paid		(3,275,155)	(3,798,464)
Net cash (used in)/provided by financing activities		(14,079,579)	79,740,793
Net increase/(decrease) in cash held		(8,659,188)	7,467,368
Net foreign exchange difference		(93,323)	440,903
Cash and cash equivalents at beginning of financial year		12,677,020	4,768,749
Cash and cash equivalents at end of financial year	10	3,924,509	12,677,020

The above statement of cash flows should be read in conjunction with the accompanying notes.

Notes to the Consolidated Financial Statements for the Year Ended 30 June 2024

1. Corporation information

The consolidated financial report of The Market Limited (the "Company") and its controlled entities (collectively referred to as the "Group") for the year ended 30 June 2024 was authorised for issue in accordance with a resolution of the directors on 26 September 2024.

The Market Limited is a for-profit company limited by shares incorporated in Australia whose shares are publicly traded on the Australian Securities Exchange.

The Group is principally engaged in the provision

of digital classifieds, maintaining digital business communities, producing digital business news and providing digital investor relations and consulting services. The Group's principal place of business is in Perth, Western Australia, Australia. Further information on the nature of the operations and principal activities of the Group is provided in the directors' report. Information on the

Group's structure is provided in Note 35. Information on other related party relationships of the Group is provided in Note 31.

2. Material accounting policy information

2.1 Basis of preparation

The financial report is a general purpose financial report, which has been prepared in accordance with the requirements of the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board.

The financial report has been prepared on an accrual basis and is based on historical costs except for certain financial assets measured at fair value.

The financial report is presented in Australian dollars (AUD).

(a) Compliance with International Financial Reporting Standards

The consolidated financial statements of The Market Limited also comply with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

(b) New or amended Accounting Standards and Interpretations adopted

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

(c) Going Concern

As disclosed in the financial statements, the Group incurred a loss of \$6,949,622 and had net cash inflows from operating activities of \$2,413,479, net cash inflows from investing activities of \$3,006,912 and net cash outflows from financing activities of \$14,079,579 for the year ended 30 June 2024. As at that date, the

Group had a cash balance of \$3,924,509, and its current liabilities exceeded current assets by \$37,534,432.

The Directors believe that it is reasonably foreseeable that the Group will continue as a going concern and that it is appropriate to adopt the going concern basis in the preparation of the financial report after consideration of the following factors:

- The \$38M CBA loan is classified as a current liability in the statement of financial position as at 30 June 2024 as the Group breached a loan covenant at that date. On 16 August 2024, the Group successfully obtained a waiver of this breach from the CBA;
- The Group has introduced new revenue streams in the current financial year that are expected to increase sales growth;
- The Group is currently in the process of reviewing and restructuring its operations to reduce overheads and ongoing operating costs; and
- The Company has the ability to sell its listed financial assets.

2.2. Basis of consolidation and accounting policies applied

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption, and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement(s) with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls

2. Material accounting policy information (continued)

2.2 Basis of consolidation and accounting policies applied (continued)

an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, non-controlling interest and other components of equity while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

(a) Foreign currency translation

Functional and presentation currency

The functional currency of each entity in the Group is determined with reference to the currency of the primary economic environment in which the Company operates ("the functional currency"). The financial statements are presented in Australian dollars, which is also the Company's functional currency.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are recognised in profit or loss.

(b) Plant and equipment

All plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Repairs and maintenance are charged to the profit or loss during the reporting period in which they are incurred.

Depreciation is calculated over the estimated useful life of the asset as follows

	Method	Depreciation rate
Plant and equipment	Reducing Balance	7%-50%
Motor Vehicles	Straight Line	20%
Leasehold improvements	Reducing Balance	33%

An asset's carrying amount is written down immediately to its recoverable amount if

the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss.

(c) Impairment of non-financial assets

Non-financial assets are tested for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value (less costs of disposal) and value in use.

For the purposes of assessing impairment, assets are grouped together at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

(d) Discontinued operations

A discontinued operation is a component of the Group that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single co-ordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately on the face of the statement of profit or loss and other comprehensive income.

(e) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less; that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

(f) Trade and other receivables

The Group classifies receivables as financial assets at amortised cost if both of the following conditions are met: -

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Trade receivables that do not contain significant financing component are initially recognised at the transaction price determined under the revenue policy. Other receivables are initially measured at fair value less transaction costs. Receivables at amortised cost are subsequently measured using the effective

2. Material accounting policy information (continued)

2.2 Basis of consolidation and accounting policies applied (continued)

(f) Trade and other receivables (continued)

interest (EIR) method, less an allowance for expected credit losses. The Group has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue. The Group considered a financial asset in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancement held by the Group. A receivable is written off when there is no reasonable expectation of recovering the contractual cash flow.

(g) Intangible assets

Software development

Research costs are expensed as incurred. Development expenditures on an individual project are recognised as an intangible asset when the Group can demonstrate:

- (a) the technical feasibility of completing the intangible asset so that the asset will be available for use or sale;
- (b) its intention to complete and its ability and intention to use or sell the asset;
- (c) how the asset will generate future economic benefits;
- (d) the availability of resources to complete the asset; and
- (e) the ability to measure reliably the expenditure during development.

Following initial recognition of the development expenditure as an asset, the asset is carried at cost less any accumulated amortisation and accumulated impairment losses. Amortisation of development cost is based on a straight-line method over a 3-10 year period and matched to the future economic benefits over the useful life of the project. The amortisation period and amortisation method of intangible assets are reviewed at least at each balance date.

Goodwill

Goodwill arises on the acquisition of a business. Goodwill is not amortised. Instead, goodwill is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Impairment losses on goodwill are taken to profit or loss and are not subsequently reversed.

Brands

Brands acquired in business combination are not amortised. Instead, brands are tested annually for impairment, or more frequently if events or changes in circumstances indicate

that it might be impaired, and is carried at cost less accumulated impairment losses. Impairment losses on trademark are taken to profit or loss and are not subsequently reversed.

Trademarks

Trademark is not amortised. Instead, trademark is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Impairment losses on trademark are taken to profit or loss and are not subsequently reversed.

Customer relationship

Customer relationship acquired in a business combination are amortised on a straight-line basis over the period of their expected benefit, being their finite life of 1.25 years.

(h) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

(i) Revenue from contracts with customers

Revenue from contracts with customers is recognised when control of the services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those services.

Classified revenue

All revenues related to fees for listing items and also to feature the listing are generally recognised at the point in time of the classifieds listing.

Dealer sales revenue

Software and website subscription services revenue is earned from fees that give customers access to software and website applications. These revenues are recognised over time as they are delivered and consumed concurrently over the contractual term.

Advertising revenue

Revenue from advertising arrangements

2. Material accounting policy information (continued)

2.2 Basis of consolidation and accounting policies applied (continued)

(i) Revenue from contracts with customers (continued)

Advertising revenue (continued)

(including “pay per view” advertising arrangements) where an advertisement is running for a period of time on the site is recognised as over time because the customer simultaneously receives the benefits provided by the entity’s performance as the entity performs its obligations.

Investor relations revenue

Revenue from investor relations services and advertisements is recognised in accordance with the nature of the service and the terms of the agreement with the customer.

Revenue is recognised over time when the service or advertisement is for a specific period of time and does not involve individual performance obligations. For example, services and advertisements with contractual terms spanning a fixed period will be recognised over that period on a straight-line basis, reflecting the continuous provision of services.

Revenue is recognised at a point in time when there are specific performance obligations associated with the service or advertisement. For instance, revenue from a sponsored email campaign sent to a database of verified opt-in email recipients will be recognised at the point in time when the email is sent and delivered to the recipients.

(j) Contract assets and contract liabilities

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognised for the earned consideration that is conditional.

Contract liabilities represent the Group’s obligation to transfer goods or services to a customer and are recognised when a customer pays consideration, or when the Group recognises a receivable to reflect its unconditional right to consideration (whichever is earlier) before the Group has transferred the goods or services to the customer.

(k) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included

with other receivables or payables in the statement of financial position.

Cash flows are presented in the Consolidated Statement of Cash Flows on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

(l) Trade and other payables

These amounts represent liabilities for goods or services provided to the Company prior to the end of the financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.

(m) Income tax

Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or tax loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

The Group records its best estimate of these items based upon the latest information available and management’s interpretation of enacted tax laws. Whilst the Group believes it has adequately provided for the outcome of these matters based on the most probable outcome, future results may include favourable or unfavourable adjustments as assessments are made, or resolved.

Deferred tax

Deferred tax is provided using the full liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are

2. Material accounting policy information (continued)

2.2 Basis of consolidation and accounting policies applied (continued)

(m) Income tax (continued)

Deferred tax (continued)

recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date. Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

(n) Contributed equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

(o) Employee benefits

Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employee's services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled.

Long service leave

The liability for long service leave is recognised and measured using the projected unit credit valuation method up to the reporting date. Consideration is given to the expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on high quality corporate bonds with terms to maturity and currencies.

Superannuation

Contributions made by the Group to employee superannuation funds, which are defined contribution plans, are charged as an expense when incurred.

(p) Equity Investments

Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instrument)

Upon initial recognition, the Group elected to classify irrevocably its equity investments as

equity instruments designated at fair value through OCI. The classification is determined on an instrument-by-instrument basis. Gains and losses on these financial assets are never recycled to profit or loss.

Dividends are recognised as other income in the statement of profit or loss when the right of payment has been established. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group's investments were irrevocably designated at fair value through OCI as the Group considers these investments to be strategic in nature and contribute towards facilitating a trusted relationship with the customer.

Financial assets at fair value through profit or loss

Financial assets not measured at amortised cost or at fair value through other comprehensive income are classified as financial assets at fair value through profit or loss. Typically, such financial assets will be either: (i) held for trading, where they are acquired for the purpose of selling in the short-term with an intention of making a profit, or a derivative; or (ii) designated as such upon initial recognition where permitted. Fair value movements are recognised in profit or loss.

(q) Financial liabilities

Financial liabilities are classified, at initial recognition, as payables. All financial liabilities are recognised initially at fair value. The Group's financial liabilities include trade and other payables.

They are subsequently measured at amortised cost using the effective interest method. A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

(r) Fair value measurement

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The carrying amount of financial assets and financial liabilities approximate their fair values. For financial instruments carried at fair value, the Company uses various methods in estimating fair value. The methods comprise:

Level 1 – the fair value is calculated using quoted prices in an active market.

Level 2 – the fair value is estimated using inputs other than quoted prices included in the Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).

Level 3 – the fair value is estimated using inputs for the asset or liability that are not based on observable market data.

2. Material accounting policy information (continued)

2.2 Basis of consolidation and accounting policies applied (continued)

(s) Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the Company, on or before the end of the reporting period but not distributed at balance date.

(t) Share-based payments

The Company provides benefits to individuals acting as, and providing services similar to employees (including Directors) of the Company in the form of share based payment transactions, whereby individuals render services in exchange for shares or rights over shares ('equity settled transactions').

The cost of these equity settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined by using the Binomial valuation model.

In valuing equity settled transactions no account is taken of any performance conditions, other than conditions linked to the value of the shares of The Market Limited ('market conditions').

The cost of the equity settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award ('vesting date').

The cumulative expense recognised for equity settled transactions at each reporting date until vesting date reflects (i) the extent to which the vesting period has expired and (ii) the number of awards that, in the opinion of the Directors of the Company, will ultimately vest. This opinion is formed based on the best available information at balance date. No adjustment is made for the likelihood of the market performance conditions being met as the effect of these conditions is included in the determination of fair value at grant date. The statement of comprehensive income charge or credit for a period represents the movement in cumulative expense recognised at the beginning and end of the period.

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition.

Where the terms of an equity settled award are modified, as a minimum an expense is recognised as if the terms had not been modified. In addition, an expense is recognised for any increase in the value of the transaction as a result of the modification, as measured at the date of the modification.

The cost of equity-settled transactions with non-employees is measured by reference to the fair value of goods and services received

unless this cannot be measured reliably, in which case the cost is measured by reference to the fair value of the equity instruments granted.

The dilutive effect, if any, of outstanding options is reflected in the computation of earnings/(loss) per share (see note 23).

(u) Earnings per share

Basic earnings/loss per share is calculated as net profit or loss attributable to members of the Company, adjusted to exclude any costs of servicing equity (other than dividends), divided by the weighted average number of ordinary shares of the Company, adjusted for any bonus element.

Diluted earnings/loss per share is calculated as net profit or loss attributable to members of the Company, adjusted for:

- costs of servicing equity (other than dividends);
- the after-tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses;
- other non-discretionary changes in revenues or expenses during the period that would result from the dilution of potential ordinary shares; and
- divided by the weighted average number of ordinary shares and dilutive potential ordinary shares, adjusted for any bonus element.

(v) Borrowings

Loans and borrowings are initially recognised at the fair value of the consideration received, net of transaction costs. They are subsequently measured at amortised cost during the effective interest method.

(w) Finance costs

Finance costs are expensed in the period in which they are incurred.

(x) Leases

Group as a lessee

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identifiable asset for a period of time in exchange for consideration.

Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e. the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any

2. Material accounting policy information (continued)

2.2 Basis of consolidation and accounting policies applied (continued)

(x) Leases (continued)

Right-of-use assets (continued)

lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term, as follows:

- Property lease 4 – 5 years

Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made.

In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Leases of low-value assets

The lease of low-value assets recognition exemption to leases of office equipment that are considered of low value. Lease payments on short-term lease and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

(y) Business combinations

The acquisition method of accounting is used to account for business combinations regardless of whether equity instruments or other assets are acquired. The consideration transferred is the sum of the acquisition-date fair values of the assets transferred, equity

instruments issued or liabilities incurred by the acquirer to former owners of the acquiree and the amount of any non-controlling interest in the acquiree. All acquisition costs are expensed as incurred to profit or loss.

On the acquisition of a business, the Group assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the Group's operating or accounting policies and other pertinent conditions in existence at the acquisition-date.

Where the business combination is achieved in stages, the Group remeasures its previously held equity interest in the acquiree at the acquisition-date fair value and the difference between the fair value and the previous carrying amount is recognised in profit or loss.

Contingent consideration to be transferred by the acquirer is recognised at the acquisition-date fair value. Subsequent changes in the fair value of the contingent consideration classified as an asset or liability is recognised in profit or loss. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity.

The difference between the acquisition-date fair value of assets acquired, liabilities assumed and any non-controlling interest in the acquiree and the fair value of the consideration transferred and the fair value of any pre-existing investment in the acquiree is recognised as goodwill. If the consideration transferred and the pre-existing fair value is less than the fair value of the identifiable net assets acquired, being a bargain purchase to the acquirer, the difference is recognised as a gain directly in profit or loss by the acquirer on the acquisition-date, but only after a reassessment of the identification and measurement of the net assets acquired, the non-controlling interest in the acquiree, if any, the consideration transferred and the acquirer's previously held equity interest in the acquirer.

Business combinations are initially accounted for on a provisional basis. The acquirer retrospectively adjusts the provisional amounts recognised and also recognises additional assets or liabilities during the measurement period, based on new information obtained about the facts and circumstances that existed at the acquisition-date. The measurement period ends on either the earlier of (i) 12 months from the date of the acquisition or (ii) when the acquirer receives all the information possible to determine fair value.

(z) AASB Interpretation 23 Uncertainty over Income Tax Treatment

The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12 Income Taxes. It does not apply to taxes or levies outside the scope of IAS 12, nor does it specifically include requirements relating to interest and penalties associated with

2. Material accounting policy information (continued)

2.2 Basis of consolidation and accounting policies applied (continued)

(z) AASB Interpretation 23 Uncertainty over Income Tax Treatment (continued)

uncertain tax treatments. The Interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately.
- The assumptions an entity makes about the examination of tax treatments by taxation authorities.
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates.
- How an entity considers changes in facts and circumstances.

An entity has to determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty needs to be followed. The Group applies significant judgement in identifying uncertainties over income tax treatments. Since the Group operates in a complex multinational environment, it assessed whether the Interpretation had an impact on its consolidated financial statements. Upon adoption of the Interpretation, the Group considered whether it had any uncertain tax positions, particularly those relating to transfer pricing. The Company's and the subsidiaries' tax filings in different jurisdictions and the taxation authorities may challenge those tax treatments. The interpretation did not have an impact on the consolidated financial statements of the Group.

(aa) Significant accounting judgements estimates and assumptions

The directors made estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

The significant estimates and assumptions made have been described below.

Key judgements

Revenue from contracts with customers

Allocation of the transaction price to multiple performance obligations – the transaction price is allocated to performance obligations based on a relative standard alone selling price basis using the standard list price for individual services.

Key estimates

Impairment of non-financial assets

The Group assess at each reporting date whether there are any indications that an asset or CGU may be impaired. Indicators that were considered but not limited to are such as whether there have been significant changes with an adverse effect on the entity have occurred during the year or will occur in subsequent years in the technological, market economic or legal environment in which the entity operates. Impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is higher of its fair value less costs of disposal and its value in use. The value in use calculation is based on a discounted cash flow model. The cash flows are derived from the budget for the next five years and do not include significant future investments that will enhance the asset's performance of the CGU being tested. The recoverable amount is sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash-inflows and the growth rate used for extrapolation purposes. Variations to expected future cash flows, and timing thereof, could result in significant changes in the recoverable amount, which in turn could impact future financial results.

Allowance for expected credit losses

The allowance for expected credit losses assessment requires a degree of estimation and judgement. The most relevant category applicable to the Group is the trade receivables where the ECL calculation is calculated based on the lifetime ECL using a provision matrix, grouped based on days overdue. The ECL assumptions include historical observed default rates and has incorporated forward looking assumptions. Further details of the accounting policy on ECLs of the Group's trade receivables is disclosed in note 11.

Fair value measurement of financial instruments

When the fair values of financial assets and financial liabilities recorded in the statement of financial position cannot be measured based on quoted prices in active markets, their fair value is measured using the relevant valuation technique. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility.

3. Segment information

Identification of reportable operating segments

For management purposes the Group is organised into three operating segments. These are Classifieds, Capital Markets and Head office. Classifieds includes the operation of the Australian classified businesses, being "Gumtree", "Carsguide" and "Autotrader". The Capital Market consist of the digital community in Australia and Canada, being capital markets websites of "The Market Online", "HotCopper" and "Stockhouse".

All significant operating decisions are based upon analysis of the Group these segments. These operating segments are based on the internal

reports that are reviewed and used by the Board of Directors (who are identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments.

Intersegment receivables, payables and loans

Intersegment loans are initially recognised at the consideration received. Intersegment loans receivable and loans payable that earn or incur non-market interest are not adjusted to fair value based on market interest rates. Intersegment loans are eliminated on consolidation.

	Consolidated	
	2024	2023
	\$	\$
Geographical markets:		
Australia customers	74,907,583	60,548,822
Overseas customers	16,558,559	21,067,546
Total revenue from contracts with customers	91,466,142	81,616,368

All non-current assets are in Australia and Canada.

Consolidated year ended 30 June 2024	Classifieds	Capital Markets	Subsidiaries (discontinued operations)	Head Office	Total
	\$	\$	\$	\$	\$
Revenue					
Revenue from contracts with customers	80,518,056	10,948,086	351,237	-	91,817,379
Other revenue	177,481	166,732	65,005	-	409,218
Total segment revenue	80,695,537	11,114,818	416,242	-	92,226,597
Total revenue					92,226,597
EBITDA	7,016,606	(4,853,142)	(929,751)	(3,895,713)	(2,662,000)
Depreciation and amortisation	(1,271,821)	(549,418)	-	-	(1,821,239)
Finance costs	(4,222,439)	(577,616)	-	(5,445)	(4,805,500)
Profit before income tax expense	1,522,346	(5,980,176)	(929,751)	(3,901,158)	(9,288,739)
Income tax benefit					2,339,117
Loss after income tax expense					(6,949,622)
Assets					
Segment assets	123,313,365	38,650,159	1,946,923	12,602,512	176,512,959
Intersegment eliminations					(28,134,961)
Total assets					148,377,998
Liabilities					
Segment liabilities	(76,874,592)	(28,002,388)	(3,458,410)	(5,120,577)	(113,455,967)
Intersegment eliminations					31,969,748
Total liabilities					(81,486,219)

3. Segment information (continued)

Consolidated year ended 30 June 2023	Classifieds	Capital Markets	Subsidiary (discontinued operations)	Head Office	Total
	\$	\$	\$	\$	\$
Revenue					
Revenue from contracts with customers	64,952,483	16,663,885	2,582,307	-	84,198,675
Other revenue	53,308	63,223	-	34,420	150,951
Total segment revenue	65,005,791	16,727,108	2,582,307	34,420	84,349,626
Total revenue					84,349,626
EBITDA	19,112,013	(4,673,534)	(95,973)	(2,424,561)	11,917,945
Depreciation and amortisation	(1,277,726)	(549,047)	(493,828)	-	(2,320,601)
Finance costs	(348,869)	(759,795)	-	(3,087,919)	(4,196,583)
Profit/(loss) before income tax expense	17,485,418	(5,982,376)	(589,801)	(5,512,480)	5,400,761
Income tax expense					(1,048,932)
Loss after income tax expense					4,351,829
Assets					
Segment assets	123,383,556	35,120,948	4,149,450	13,839,100	176,493,054
Intersegment eliminations					(9,148,542)
Total assets					167,344,512
Liabilities					
Segment liabilities	(78,011,154)	(25,763,025)	(5,073,501)	(1,880,898)	(110,728,578)
Intersegment eliminations					17,867,389
Total liabilities					(92,861,189)

4. Revenue from Contracts with Customers

Set out below is the disaggregation of the Group's revenue from contracts with customers:

	Consolidated	
	2024	2023
	\$	\$
From continuing operations		
Revenue from contracts with customers		
Advertising revenue	18,346,614	19,602,921
Classified revenue	22,708,780	17,632,808
Sponsorship revenue	191,800	-
Dealer sales revenue	39,463,412	27,716,754
Investor relations revenue	10,755,536	16,663,885
Total revenue from contracts with customers	91,466,142	81,616,368
Timing of revenue recognition		
Point in time	65,781,785	22,932,552
Over time	25,684,357	58,683,816
Total revenue	91,466,142	81,616,368

5. Other income

	Consolidated	
	2024	2023
	\$	\$
Other income	344,213	150,951
(Loss)/Gain on foreign exchange movement	(152,214)	1,562,854
	191,999	1,713,805

6. Acquisition Expenses

	Consolidated	
	2024	2023
	\$	\$
Legal fees	-	1,172,597
Consulting fees	-	235,000
Insurance	-	371,777
	-	1,779,374

Acquisition expenses were incurred in relation to the acquisition of Gumtree AU Pty Ltd and its subsidiaries by the Group in the financial year ended 30 June 2023 (Note 16).

7. Expense items

This note provides a breakdown of material expense items shown in the statement of profit or loss and other comprehensive income relating to continuing operations:

	Consolidated	
	2024 \$	2023 \$
(a) Employee and director benefits expense		
Wages and salaries	35,630,700	28,092,371
Superannuation and social benefits	3,308,761	2,824,454
Director fees	263,160	97,000
Other employee expenses	4,523,192	3,794,646
	43,725,813	34,808,471
(b) Other expenses		
Consultancy costs	11,886,414	3,433,638
Site monitoring and hosting	271,990	357,632
Flights and accommodation	851,664	980,982
Marketing and advertising	15,214,185	6,957,504
Office software	8,698,641	11,088,454
Market data	603,443	908,822
Accounting, audit, and tax fees	908,354	726,830
Loss on revaluation of financial assets at FVTPL	1,519,558	1,631,149
Loss on disposal of financial assets at FVTPL	285,586	998,484
IT Cost	604,969	589,586
Insurance	557,230	471,503
Legal fees	1,627,325	1,900,333
Bad debt expense	565,790	298,463
Rental expense	371,404	346,897
Other	889,673	1,834,430
	44,856,226	32,524,707
(c) Finance expense		
Interest and finance charges paid/payable on borrowings	4,679,673	4,061,502
Interest and finance charges paid/payable on lease liabilities	125,827	135,081
	4,805,500	4,196,583

8. Income tax expense

	Consolidated	
	2024	2023
	\$	\$
(a) Major components of income tax expense are:		
Consolidated profit or loss		
Current tax:		
Current income tax charge	484,105	54,741
Deferred tax:		
Relating to origination and reversal of temporary differences in the current period	(1,487,366)	2,140,624
Adjustment for change in tax rate	-	(188,484)
Adjustment for prior period	(1,335,856)	137,837
Deferred tax asset not previously recognised	-	(1,095,786)
	(2,339,117)	1,048,932
(b) The prima facie tax on profit/(loss) from ordinary activities before income tax is reconciled to the income tax as follows:		
Accounting profit/(loss) before income tax	(9,288,739)	5,400,761
Income tax expense at the statutory income tax rate of 30% (2023: 30%)	(2,786,622)	1,620,228
Adjusted tax effect for:		
Adjustments in respect of current income tax and deferred tax of previous years	(523,439)	(409,095)
Adjustment for changes in tax rate	-	(188,484)
Non-deductible expenses and non-taxable revenue	209,900	686,442
Deferred tax asset not recognised in prior period	-	(1,095,786)
Deferred tax asset not recognised in current period	-	-
Other	761,044	435,627
	(2,339,117)	1,048,932

8. Income tax expense (continued)

	Consolidated	
	2024	2023
	\$	\$
(c) Deferred tax		
Deferred tax relates to the following:		
The balance comprises temporary differences attributable to:		
Carried forward tax losses	223,546	1,197,959
Carried interest deductions	759,278	-
Intangibles	(21,352,941)	(21,543,223)
Investments	172,262	187,398
Property, plant and equipment	(3,735)	(1,076,878)
Deferred tax asset not recognised in current period	-	-
Section 40-880 costs	350,749	224,824
Non-capital losses	751,332	431,801
Provision	1,614,980	843,625
Other	1,151,820	272,970
Net deferred tax liability	(16,332,709)	(19,461,524)
Movements for the year recognised in profit or loss:		
Opening balance at 1 July	(19,461,524)	(5,366,751)
Foreign exchange movement	326,542	(193,210)
Tax benefit during the year recognised in profit or loss	2,279,458	(2,138,166)
Adjustment for change in tax rate	-	188,484
Deferred tax asset not recognised in prior period	-	1,095,786
Deferred tax liability on acquisition	-	(12,909,830)
Adjustments to deferred tax of prior periods	522,815	(137,837)
Net deferred tax liability	(16,332,709)	(19,461,524)
Presented in the statement of financial position as follows:		
Deferred tax liabilities	(16,332,709)	(20,659,483)
Deferred tax assets	-	1,197,959
Net balance	(16,332,709)	(19,461,524)

(d) Recognised temporary differences

At 30 June 2024, there were \$223,546 recognised temporary differences in relation to carried forward tax losses (30 June 2023: \$1,197,959).

Tax consolidation legislation

The Market Limited and its wholly-owned Australian controlled entities implemented the tax consolidation legislation as of 12 September 2016.

The Market Limited is the head entity of the tax consolidated group. Members of the tax consolidated group have entered into a tax sharing agreement that provides for the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement on the basis that the possibility of default is remote.

The Group has applied the separate taxpayer within a group approach in determining the appropriate amount of current taxes and deferred taxes to allocate to members of the tax consolidated group.

In addition to its own current and deferred tax amounts, The Market Limited also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

Members of the tax consolidated group have entered into a tax funding agreement. Under the funding agreement, the funding amount for each Member shall be determined as the Member's appropriate share of the Group liabilities and/or Group assets recognised for the period in accordance with the 'separate taxpayer with a group' approach, adjusting appropriately for transactions between Members.

9. Discontinued operations

Description

Following a strategic review in the financial year ended 30 June 2023, the Company decided to discontinue the Subscribacar operations.

Financial performance information

	Consolidated	
	2024 \$	2023 \$
Revenue from continuing operations	351,237	2,582,307
Other income	65,005	-
Total revenue	416,242	2,582,307
Employee benefit expense	(362,928)	(898,255)
Depreciation and amortisation	-	(493,828)
Impairment expense	-	(212,908)
Other expenses	(983,065)	(1,567,117)
Total expenses	(1,345,993)	(3,172,108)
Loss before income tax expense	(929,751)	(589,801)
Income tax benefit/(expense)	342,312	141,875
Loss after income tax expense from discontinued operations	(587,439)	(447,926)

Cash flow information

	Consolidated	
	2024 \$	2023 \$
Net cash (used in)/from operating activities	(798,987)	379,170
Net cash from investing activities	3,222,520	341,636
Net cash used in financing activities	(2,572,733)	(690,126)
Net (decrease)/increase in cash and cash equivalents from discontinued operations	(149,200)	30,680

10. Cash and cash equivalents

	Consolidated	
	2024	2023
	\$	\$
Cash at bank and on hand	3,924,509	12,677,020

Cash at bank and on hand earns interest at floating rates based on daily bank deposit rates.

For the purpose of the statement of cash flows, cash and cash equivalents comprise the amounts above at 30 June 2024. The carrying value of the cash and cash equivalents approximates fair value.

The Group's exposure to credit risk for financial assets and liabilities is disclosed in note 26.

Reconciliation from the profit/(loss) after tax to the net cash flows from operations

	Consolidated	
	2024	2023
	\$	\$
Net (loss)/profit after tax	(6,949,622)	4,351,829
Adjustments for:		
Depreciation and amortisation	1,821,239	2,320,601
Share based payments expense	409,132	54,636
Expected credit losses	79,674	298,463
Bad debt expense	565,790	-
Loss on revaluation of financial assets at FVTPL	1,519,558	1,631,149
Loss on disposal of financial assets at FVTPL	-	998,484
Interest expense of lease liabilities	125,827	57,587
Capitalised loan expense	(283,059)	(3,129,014)
Impairment on fixed asset	-	212,908
Impairment on non-financial asset	2,190,823	-
Loss/(Gain) on disposal of plant and equipment	277,225	(63,524)
Foreign exchange movement	385,034	(1,427,444)
Finance cost	4,679,673	4,138,996
Adjustments for assets and liabilities:		
Movement in trade and other receivables	(1,576,896)	8,419,792
Movement in financial asset	432,625	(1,087,198)
Movement in contract asset	(60,724)	840,781
Movement in other assets	(352,306)	(470,156)
Movement in trade and other payables	412,553	3,858,591
Movement in provisions	1,878,172	(4,554,241)
Movement in contract liabilities	(29,070)	(726,283)
Movement in income taxes payable	16,646	(2,974,571)
Movement in deferred taxes payable	(3,128,815)	1,029,446
Net cash flows from operating activities	2,413,479	13,780,832

11. Trade and other receivables

	Consolidated	
	2024	2023
	\$	\$
CURRENT		
Trade receivables at amortised cost	8,186,934	6,679,821
Allowance for expected credit losses	(1,612,072)	(1,691,746)
Other receivables	-	219,969
	6,574,862	5,208,044

Trade receivables are amounts due from customers for services performed in the ordinary course of business. Trade receivables are generally due for settlement within 30 days and are non-interest bearing. They are presented as current assets unless collection is not expected for more than 12 months after the reporting date. Collectability of trade receivables is reviewed on an ongoing basis. The Group's impairment and other accounting policies for trade receivables are outlined in Note 2.2(f).

A credit loss arises when the Group does not expect an amount to be paid in full by considering the due date, amount, and recent sales experience.

Set out below is the movement in the allowance for expected credit losses account for trade receivables:

	Consolidated	
Date	2024	2023
	\$	\$
Opening Balance	1,691,746	517,050
(Decrease)/Increase in allowance	(79,674)	1,174,696
Closing Balance	1,612,072	1,691,746

As at 30 June 2024, the ageing analysis of trade receivables, net of allowance for expected credit losses is as follows:

Date	Total	Current	< 30	31-60	61-90	90-180	180-270	> 270
	\$	\$	\$	\$	\$	\$	\$	\$
30 June 2024								
Expected credit loss rate		7.11%	6.55%	0.00%	13.08%	41.94%	96.18%	100.00%
Gross trade receivables	8,186,934	4,402,300	2,319,896	25,575	134,829	281,217	306,882	716,235
Expected credit loss	(1,612,072)	(313,035)	(152,058)	-	(17,640)	(117,953)	(295,151)	(716,235)
Allowance for expected credit losses	(1,612,072)							

As at 30 June 2023, the ageing analysis of trade receivables, net of allowance for expected credit losses is as follows:

Date	Total	Current	< 30	31-60	61-90	90-180	180-270	> 270
	\$	\$	\$	\$	\$	\$	\$	\$
30 June 2023								
Expected credit loss rate		14.68%	11.60%	10.88%	27.70%	58.89%	54.89%	96.13%
Gross trade receivables	6,679,821	3,880,239	1,130,449	371,578	155,918	202,375	278,674	660,588
Expected credit loss	(1,691,746)	(569,761)	(131,160)	(40,446)	(43,191)	(119,169)	(152,966)	(635,053)
Allowance for expected credit losses	(1,691,746)							

12. Contract assets

	Consolidated	
	2024	2023
	\$	\$
Contract assets	5,846,909	5,786,185
<i>Reconciliation</i>		
Reconciliation of the written down values at the beginning and end of the current and previous financial year are set out below:		
Opening balance	5,786,185	-
Acquired on business combination	-	6,626,966
Additions	5,846,909	5,759,636
Cumulative catch-up adjustments	(100,194)	(115,112)
Transfer to trade receivables	(5,685,991)	(6,485,305)
Closing balance	5,846,909	5,786,185

13. Other assets

	Consolidated	
	2024	2023
	\$	\$
CURRENT		
Prepayments	2,234,467	2,165,152
Other assets	3,284	424,905
Security deposit	-	205,091
	2,237,751	2,795,148

The Group's exposure to credit risk for financial assets and liabilities is disclosed in note 26. The carrying value of the other assets approximates fair value.

14. Plant and equipment

	Consolidated	
	2024 \$	2023 \$
Equipment		
Gross carrying value – at cost	2,477,125	3,271,824
Accumulated depreciation	(2,032,968)	(2,596,077)
Net carrying amount at 30 June	444,157	675,747
Net carrying amount at 1 July	675,747	395,106
Additions	211,049	108,090
Addition due to business combination	-	690,803
Disposals	(14,620)	(518)
Depreciation	(425,234)	(518,083)
Foreign exchange difference	(2,785)	349
Net carrying amount at 30 June	444,157	675,747
Leasehold Improvements		
Gross carrying value – at cost	868,080	905,468
Accumulated depreciation	(388,841)	(723,018)
Net carrying amount at 30 June	479,239	182,450
Net carrying amount at 1 July	182,450	88,596
Additions	434,540	26,699
Addition due to business combination	-	165,446
Depreciation	(104,339)	(98,832)
Write off	(31,809)	-
Foreign exchange difference	(1,603)	541
Net carrying amount at 30 June	479,239	182,450
Motor Vehicle		
Gross carrying value – at cost	-	-
Accumulated depreciation	-	-
Net carrying amount at 30 June	-	-
Net carrying amount at 1 July	-	4,611,641
Additions	-	674,036
Disposals	-	(1,079,196)
Depreciation	-	(493,828)
Impairment	-	(212,908)
Transfer to non-current assets classified as held for sale (a)	-	(3,499,745)
Net carrying amount at 30 June	-	-
Total net carrying amount as at 30 June	923,396	858,197

- (a) (a) The motor vehicles transferred to non-current assets held for sale relate to its business unit, Subscribacar, which management has decided to discontinue in the financial year ended 30 June 2023. These motor vehicles have been fully sold in financial year ended 30 June 2024.

15. Intangibles

	Consolidated	
	2024 \$	2023 \$
Software development		
Gross carrying value – at cost	787,404	788,277
Accumulated depreciation	(778,469)	(746,772)
Net carrying amount at 30 June	8,935	41,505
Software development		
Net carrying amount at 1 July	41,505	92,395
Depreciation	(32,570)	(50,890)
Net carrying amount at 30 June	8,935	41,505

Intangibles arising from business combinations AASB 3

	Consolidated	
	2024 \$	2023 \$
Trademarks		
Net carrying amount at 1 July	21,945,667	21,792,529
Foreign exchange difference	(710,170)	153,138
Net carrying amount	21,235,497	21,945,667
Goodwill		
Net carrying amount at 1 July	3,922,634	3,895,262
Re-allocation of provisionally acquired intangible assets	45,888,550	-
Impairment	(2,189,950)	-
Foreign exchange difference	(11,548)	27,372
Net carrying amount	47,609,686	3,922,634
Brands		
Net carrying amount at 1 July	52,059,644	-
Addition from business combination	-	52,059,644
Net carrying amount	52,059,644	52,059,644
Intangible assets – provisionally acquired		
Net carrying amount at 1 July	46,431,080	-
Re-allocation of provisionally acquired intangible assets	(46,431,080)	46,431,080
Net carrying amount	-	46,431,080
Total intangible assets arising from business combination	120,904,827	124,359,025
Total intangible assets	120,913,762	124,400,530

Intangibles arising from business combinations have been allocated to the following cash-generating units:

	2024 \$	2023 \$
Stockhouse Publishing Limited	22,956,633	25,868,301
Gumtree AU Pty Ltd and CarsGuide Autotrader Media Solutions Pty Ltd ("GCA")	97,948,194	98,490,724
	120,904,827	124,359,025

15. Intangibles (continued)

The recoverable amount of the Group's intangibles has been determined by a value-in-use calculation using a discounted cash flow model, based on a 5-year projection period together with a terminal value approved by management. Key assumptions are those to which the recoverable amount of an asset or cash-generating units is most sensitive.

During the half-year ended 31 December 2023, annual impairment testing was conducted on Stockhouse Publishing Ltd intangible assets due to existence of impairment indicators. As a result, an impairment expense of \$2,189,950 has been applied as the carrying amount of the cash-generating unit exceeded its recoverable amount.

As at 30 June 2024, impairment testing was conducted on Stockhouse Publishing Ltd due to existence of impairment indicators as at 30 June 2024.

The following key assumptions were used in the discounted cash flow model for Stockhouse Publishing Ltd:

- 10.20% pre-tax discount rate (30 June 2023: 13.86%);
- 12% per annum projected revenue growth rate for first year and 3% per annum thereafter (30 June 2023: 4%);
- 2.6% cash flow growth rate for terminal value (30 June 2023: 2.5%);
- 3% per annum increase in operating costs and overheads from second year onwards (30 June 2023: 4%).

The increase in projected revenue growth rate as compared to 30 June 2023 was as a result of new revenue initiatives identified as part of a significant strategic review carried out during financial year ended 30 June 2024.

The discount rate of 10.20% pre-tax reflects management's estimate of the time value of money and the Group's weighted average cost of capital adjusted for the division, the risk-free rate and the volatility of the share price relative to market movements.

There were no other key assumptions for Stockhouse Publishing Ltd.

Based on the above, the recoverable amount of Stockhouse Publishing Ltd exceeded the carrying amount by \$1,082,571.

The following key assumptions were used in the discounted cash flow model for GCA:

- 11.89% pre-tax discount rate;
- 0.97% per annum projected revenue growth rate for first year, followed by 2.97%, 3.19%, 3.58% and 3.61% per annum;
- 2.5% cash flow growth rate for terminal value;
- 2% to 3% per annum increase in operating costs and overheads from second year onwards.

The discount rate of 11.89% pre-tax reflects management's estimate of the time value of money and the Group's weighted average cost of capital adjusted for the division, the risk free rate and the volatility of the share price relative to market movements. Management believes the projected revenue growth rate is reasonable, based on the current performance. There were no other key assumptions for GCA. Based on the above, the recoverable amount of GCA exceeded the carrying amount by \$42,236,511.

Sensitivity

As disclosed in note 2, judgements and estimates in respect of impairment testing of non-financial assets have been made. Should these judgements and estimates not occur the resulting non-financial asset carrying amount may decrease. The sensitivities are as follows:

For Stockhouse Publishing Limited:

- Revenue growth would need to decrease by 0.53% per annum for Stockhouse Publishing Ltd before intangibles would need to be impaired, with all other assumptions remaining constant.
- The pre-tax discount rate would be required to increase by 0.47% for Stockhouse Publishing Ltd before intangibles would need to be impaired, with all other assumptions remaining constant.

For GCA:

- Revenue growth would need to decrease by 1.10% per annum for GCA before intangibles would need to be impaired, with all other assumptions remaining constant.
- The pre-tax discount rate would be required to increase by 4.21% for GCA before intangibles would need to be impaired, with all other assumptions remaining constant.

16. Business Combinations

On 4 October 2022, the Group acquired 100% of the shares in Gumtree AU Pty Ltd and its subsidiaries Carsguide Autotrader Media Solutions Pty Ltd and Gumtree IP AUS Holding Ltd from Adevinta Oak Holdings B. V. for a total consideration of USD \$60.9 million (AUD \$93.7 million). The consideration was subject to post-acquisition adjustments. The acquisition was initially funded by a vendor loan of approximately USD \$44.7 million (AUD \$68.76 million) and a 2:5 share entitlement issue, which raised the sum of AUD \$26.6 million (before costs). After settlement, a number of post-acquisition adjustments resulted in a credit of USD \$3.1 million. This credit was applied to reduce the balance of

vendor loan to USD \$41.6 million. The vendor loan was fully paid in May 2023, which was funded by AUD \$16.6 million of internally generated cash and an AUD \$46.0 million loan facility via the Commonwealth Bank of Australia. As the Vendor loan was denominated in US Dollars, the Company realised a foreign exchange gain of AUD \$1.3 million on repayment of the loan. The acquired business contributed revenues of \$80,518,056 and profit before tax of \$1,522,349 to the Group for the year ended 30 June 2024. The following table summarises the consideration paid and the final fair value amounts of the assets acquired and liabilities recognised at the acquisition date.

	AU\$
Cash and cash equivalents	750,002
Trade and other receivables	11,520,062
Contract assets	7,170,748
Other current assets	1,489,870
Plant and equipment	856,249
Right of use assets	3,316,219
Intangible assets – Brands	52,059,644
Trade and other payables	(6,707,953)
Current tax liabilities	(3,392,704)
Provisions	(7,607,412)
Lease Liability	(3,446,413)
Deferred tax liability	(12,909,830)
Net assets acquired	43,098,482
Goodwill	45,888,550
Acquisition-date fair value of the total consideration transferred	88,987,032
Representing:	
Cash paid to vendor	87,642,830
Realised gain on foreign exchange difference	1,344,202
Total consideration	88,987,032
Acquisition costs expensed to profit or loss during year ended 30 June 2023	1,779,374
Cash used to acquire business, net of cash acquired:	
Acquisition-date fair value of the total consideration transferred	88,987,032
Less: Realised gain on foreign exchange difference	(1,344,202)
Less: Cash acquired	(750,002)
Net cash used	86,892,828

17. Financial assets

	Consolidated	
	2024	2023
	\$	\$
CURRENT		
Fair value through profit or loss – listed and unlisted shares	2,873,091	3,711,051
Fair value through profit or loss – options and debentures	2,594,176	3,092,561
	5,467,267	6,803,612
NON-CURRENT		
Fair value through other comprehensive income – listed shares	139,087	423,505
Fair value through profit or loss – Interest rate swaps	35,347	212,917
Other financial assets	–	657,000
	174,434	1,293,422
	5,641,701	8,097,034

18. Trade and other payables

	Consolidated	
	2024	2023
	\$	\$
Trade payables	6,509,187	6,341,713
GST payable	417,379	337,140
Sundry payables and accrued expenses	5,191,374	5,026,534
Net carrying amount at 30 June	12,117,940	11,705,387

- Trade and other payables are non-interest bearing and are unsecured. Balances are usually settled within 30 days of recognition.
- The carrying amounts of trade and other payables approximate their fair values, due to their short-term nature.

19. Leases

Amounts recognised in the statement of financial position and profit or loss

Set out below are the carrying amounts of the Group's right-of-use asset (ROU) and lease liabilities and the movements during the year:

	Consolidated	
	2024 \$	2023 \$
Assets		
Non-current : Right-of-use assets	2,315,108	2,824,650
Total assets	2,315,108	2,824,650
Liabilities		
Current : Lease liabilities	1,148,628	971,094
Non-current : Lease liabilities	1,360,679	2,052,219
Total liabilities	2,509,307	3,023,313
ROU Asset – Property		
Balance at 1 July	2,824,650	631,870
Additions	703,408	-
Addition on business combination	-	3,316,219
Depreciation expense	(1,212,949)	(1,123,439)
ROU asset as at 30 June	2,315,109	2,824,650
Lease liabilities		
Carrying amount at 1 July	3,023,313	694,045
Lease reassessment	(757)	-
Additions	703,408	-
Addition on business combination	-	3,446,413
Interest expense	81,194	57,587
Payments	(1,297,851)	(1,174,732)
Lease liabilities as at 30 June	2,509,307	3,023,313

20. Provisions

	Consolidated	
	2024 \$	2023 \$
CURRENT		
Employee benefits (a)	2,904,275	3,426,759
Other payroll provisions	2,652,403	401,818
	5,556,678	3,828,577
NON-CURRENT		
Employee benefits (b)	150,071	-
	150,071	-

a) Employee benefits

The provision for employee benefits relates to the Group's liability for annual leave. The current portion for this provision includes the total amount accrued for annual leave entitlements. Based on past experience, the Group expects the full amount of annual leave to be settled within the next 12 months.

b) The provision for employee benefits relates to the Group's liability for long service leave.

21. Contract Liabilities

Contract liabilities relate to the deferred portion of term contract revenues where the contract term extends past the balance date. Revenue is released from the statement of financial position and recognised in the statement of profit or loss when the product or services have been delivered. The remaining performance obligations are expected to be satisfied within 1 year.

		Consolidated	
		2024 \$	2023 \$
Contract liabilities		3,312,530	3,341,600
		3,312,530	3,341,600
Date			
1 July	Opening balance	3,341,600	4,067,883
	Advance payments received:	7,795,521	11,919,511
	Revenue recognised in the period from:		
	• Amounts included in the contract liabilities at the beginning of the period relating to continuing operations	(3,195,025)	(3,816,189)
	• Amounts included in the contract liabilities at the beginning of the period relating to discontinued operations	(48,718)	(43,476)
	• Advance payments applied to current period to continuing operations	(4,580,848)	(8,273,489)
	• Advance payments applied to current period relating to discontinued operations	-	(512,640)
30 June	Closing balance	3,312,530	3,341,600

22. Equity

(i) Issued capital

	30 June 2024 Number	30 June 2023 Number	30 June 2024 \$	30 June 2023 \$
(a) Share capital				
Ordinary shares	320,972,581	320,972,581	63,253,173	63,253,173

On a show of hands every holder of ordinary shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote.

(b) Movement in share capital

Date	Details	No. of shares	\$
1 July 2022	Shares on issue	195,229,035	22,313,184
30 August 2022	Options exercised	419,652	104,913
27 September 2022	Placement	74,788,852	25,433,369
6 October 2022	Placement	3,470,587	1,180,000
26 October 2022	Options exercised	139,884	34,971
2 February 2023	Options exercised	1,250,000	318,750
27 February 2023	Entitlement offer	45,674,571	15,529,354
	Share issue cost		(1,661,368)
30 June 2023	Shares on issue	320,972,581	63,253,173*
-			
30 June 2024	Shares on issue	320,972,581	63,253,173

* The total exercise of options in financial year ended 30 June 2023 was \$458,634

In the financial year ended 30 June 2023, 4,767,713 shares were returned to the Company in relation to settlement of limited recourse loans with a number of employees. These shares were being held on behalf of the Company and have not been sold or cancelled as at 30 June 2023. During the financial year ended 30 June 2024, the shares have been transferred to employee share trust and 1,449,275 of these were issued to Tommy Logtenburg upon the exercise of his performance rights.

The balance of 3,318,438 shares are being held by the Company through the employee share trust as at 30 June 2024.

Date	No. of shares
Shares on issue	317,654,143
Shares held by the company through employee share trust	3,318,438
Total shares on issue as at 30 June 2024	320,972,581

(c) Capital risk management

For the purpose of the Group's capital management, capital includes issued capital and retained earnings attributable to the equity holders of the parent. The primary objectives of the Group when managing its capital are to safeguard its ability to continue as a going concern, so that they can continue to provide returns for shareholders and benefits for other stakeholders and to maintain a capital structure balancing the interests of all shareholders.

The Board considers capital management initiatives that are in the best interests of the Group and shareholders from time to time, including undertaking capital raisings, share buy-backs, capital reductions and the payment of dividends.

The Group has a debt facility with the Commonwealth Bank of Australia. Please refer to note 28 for further information.

22. Equity (continued)

(ii) Reserves

	Consolidated	
	2024 \$	2023 \$
Share based payments reserve	1,353,512	944,380
Financial assets at fair value through other comprehensive income reserve	(1,818,123)	(1,686,382)
Foreign currency translation reserve	780,974	1,700,287
Distribution reserve	(10,184,223)	(10,184,223)
	(9,867,860)	(9,225,938)

Share based payment reserve

The share-based payments reserve is used to recognise the value of equity-settled share-based payments provided to employees, including key management personnel, as part of their remuneration. Refer to Note 25 for further details of these plans.

Distribution reserve

The reserve represents the distribution paid to shareholders of Report Card in relation to the Group reorganisation in 2016 and upon the listing of The Market Limited.

Fair value reserves of financial assets at FVOCI

The reserve represents the unrealised gains and losses arising from changes in the fair value of these assets and are recognised in equity in the period in which they arise.

Foreign currency reserve

The reserve is used to recognise exchange differences arising from the translation of the financial statements of foreign operations to Australian dollars. It is also used to recognise gains and losses on hedges of the net investments in foreign operations.

23. Earnings/(loss) per share (EPS)

Basic EPS is calculated by dividing the profit/(loss) for the year attributable to ordinary equity holders of the Group by the weighted average number of ordinary shares on issue during the year.

Diluted EPS is calculated by dividing the profit/(loss) attributable to ordinary equity holders of the Group by the weighted average number of ordinary shares on issue during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

The following table reflects the income and share data used in the basic and diluted EPS computations:

	Consolidated	
	2024 Number	2023 Number
Weighted average number of ordinary shares used in the calculation of basic earnings/(loss) per share	320,972,581	270,663,193
Effects of dilution from share options	-	-
Weighted average number of ordinary shares used in the calculation of diluted earnings/(loss) per share	320,972,581	270,663,193
	2024 \$	2023 \$
Profit/(loss) after income tax attributable to continuing operations	(6,362,183)	4,799,755
Loss after income tax attributable to discontinued operations	(587,439)	(447,926)
Profit/(loss) after income tax attributable to the owners of the Group	(6,949,622)	4,351,829

23. Earnings/(loss) per share (EPS) (continued)

	2024 Cents	2023 Cents
Earnings/(loss) per share from continuing operations attributable to members		
Basic (loss)/earnings per share	(1.98)	1.77
Diluted (loss)/earnings per share	(1.98)	1.77
Loss per share from discontinued operations attributable to members		
Basic loss earnings per share	(0.18)	(0.17)
Diluted loss earnings per share	(0.18)	(0.17)
Earnings/(loss) per share attributable to members		
Basic (loss)/earnings per share	(2.16)	1.61
Diluted (loss)/earnings per share	(2.16)	1.61

24. Dividend paid or provided for

No dividend was declared and paid during the year (30 June 2023: \$Nil).

25. Share based payments

Options

The following table illustrates the outstanding options granted, exercised and cancelled during the year:

	Number	Weighted average exercise price (\$)
Outstanding at 1 July 2022	15,127,765	\$0.13
Options exercised	(559,536)	\$0.25
Options expired	(279,768)	\$0.25
Options exercised	(1,250,000)	\$0.26
Options expired	(1,500,000)	\$0.26
Options exercised*	(11,538,461)	\$0.13
Outstanding at 30 June 2023 and 30 June 2024	-	-
Exercisable at 30 June 2024	-	-

* 11,538,461 in-substance option award in relation to the \$1,500,000 loan to Jagdip Sangha in previous years. This loan could be repaid by cash or surrendering the shares at market price equivalent to the loan amount. This was settled in the year ended 30 June 2023 at the Company's request and the loan plus interest accrued repaid.

The options issued to directors and other key management personnel during the year was nil (2023: Nil).

Performance Rights

On 5 May 2023, Mr Tommy Logtenberg was invited to participate in the Company's incentive plan with the following details:

- Number of performance rights: 1,449,275
- Grant date: 2 August 2023

- Vesting date: The performance rights will vest 12 months from the date of the successful refinancing of the Gumtree Vendor Loan Note. This event has occurred in the financial year ended 30 June 2023.

- Expiration date: 12 months from vesting date

Vesting conditions:

- Subject to the successful refinancing of the Gumtree Vendor Loan Note and repayment of monies owed to Adeventa; and
- Remaining employed, or otherwise engaged, by the Company or one of its subsidiaries for a continuous period up to and including the Vesting Date.
- The Board resolution was completed on 2 August 2023 therefore the fair value of the performance rights was deemed to be \$463,768 based on the share price at that date, with \$409,132 recognised

25. Share based payments (continued)

Performance Rights (continued)

as share-based payment expenses in current year (30 June 2023: \$54,636).

The performance rights have been vested and exercised during the year

26. Financial risk management

The Group's principal financial instruments comprise receivables, payables, equity investments, and cash and cash equivalents which arise directly from its operations.

The Group manages its exposure to key financial risks in accordance with the Group's financial risk management policy. The objective of the policy is to support the delivery of the Group's financial targets whilst protecting future financial security.

The main risks arising from the Group's financial instruments are interest rate risk, equity price risk, liquidity risk and credit risk. The Group's senior management is directed by the Board that advises on financial risks and the appropriate financial risk governance framework for the Group. The Group's senior management provides assurance to the Board that the Group's financial risk activities are governed by appropriate policies and procedures that financial risks are identified, measured and managed in accordance with the Group's policies and risk objectives. The Board reviews and agrees policies for managing each of these risks and they are summarised below.

Risk exposures and responses

Interest rate risk

The Group's main interest rate risk arises from long-term borrowings. Borrowings obtained at variable rates expose the Group to interest rate risk.

The Group's loans outstanding, totalling \$39,744,660 (2023: \$48,557,151), are principal and interest payment loans. For term loan held by Gumtree AU Pty Ltd, a subsidiary of the Group, quarterly payments of approximately \$627,000 (2023: \$680,000) are required to service the interest payments. For shareholder loan, monthly cash outlays of approximately \$15,324 (2023: nil) per month are required to service the interest payments.

An official increase/decrease in interest rates of 100 (2023: 100) basis points would have an adverse/ favourable effect on profit before tax of \$230,000 (2023: \$284,480) per annum. The percentage change is based on the expected volatility of interest rates using market data and analyst's forecasts.

In addition, minimum principal repayments of \$9,920,131 (2023: \$8,217,868) are due during the year ending 30 June 2025 (2023: 30 June 2024). Refer to Note 30 for the loan waiver obtained subsequently.

Equity price risk

The Group's listed equity instruments are susceptible to market price risk arising from uncertainties about future values of the investment securities. The Group manages the equity price risk through diversification and by placing limits on individual and total equity instruments. Reports on the equity portfolio are submitted to the Group's senior management on a regular basis. The Group's Board of Directors reviews and approves all equity investment decisions.

At balance date, the exposure to the listed equity investments represents the carrying value of the investments as disclosed in note 17. The Group determined that an overall increase/(decrease) of 10% could have an impact of approximately \$560,635 increase/(decrease) on the equity attributable to the Group.

Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily in relation to trade receivables and contract assets) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

Customer credit risk is managed by the Group's established policy, procedures and control relating to customer credit risk management. Credit quality of the customer is assessed based on the customer's financial position, past working experience with the customer (if any) and any other applicable factors. Individual credit limits are defined in accordance with this assessment. Outstanding customer receivables are regularly monitored and followed up accordingly.

An impairment analysis of trade receivables and contract assets is performed at each reporting date using a provision matrix to measure expected credit losses at Note 11. The contract assets relate to unbilled work in progress and have substantially the same risk characteristics as the trade receivables for the same types of contracts. The expected credit loss is based on the lifetime expected credit loss, grouped based on shared credit risk characteristics and the days overdue, and assumptions made to allocate an overall expected credit loss rate. These assumptions include historical collection rates and has incorporated forward looking assumptions.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of

26. Financial risk management (continued)

Risk exposures and responses (continued)

Credit risk (continued)

financial assets disclosed in Note 10, 11, 12 and 13. The credit risk on liquid funds and security deposits is limited because the counterparties are banks with high credit-ratings assigned by international credit rating agencies. The Group has a concentration of credit risk as all cash and cash equivalents are held with the one counterparty. The Group does not hold collateral as security.

Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and funding to ensure that the Group can meet its obligations when due. The Group manages liquidity risk by continuously monitoring forecast and actual cash flows and

matching the maturity profiles of financial assets and liabilities.

The Group holds the majority of its assets as financial assets and trade receivables with customers who have had no payment issues in the past and hence, does not have any material liquidity risk at the reporting date.

Remaining contractual maturities

The following tables detail the Group's remaining contractual maturity for its financial instrument liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables includes both interest and principal cash flows disclosed as remaining contractual maturities and therefore these totals may differ from their carrying value in the statement of financial position.

	Weighted average interest rate %	1 year or less \$	Between 1 and 2 years \$	Between 2 and 5 years \$	Over 5 years \$	Remaining contractual maturities \$
Consolidated – 2024						
<i>Non-interest bearing</i>						
Trade and other payables	-	12,117,940	-	-	-	12,117,940
<i>Interest-bearing</i>						
Term loan	6.6%	38,000,000	-	-	-	38,000,000
Shareholder loan	9.07%	1,924,682	2,057,030	-	-	3,981,712
Lease liabilities	6.52%	1,153,666	1,192,449	258,565	-	2,604,680
		53,196,288	3,249,479	258,565	-	56,704,332
Consolidated – 2023						
<i>Non-interest bearing</i>						
Trade and other payables	-	11,705,387	-	-	-	11,705,387
<i>Interest-bearing</i>						
Term loan	6.51%	10,613,360	8,344,973	35,972,262	-	54,930,595
Lease liabilities	6.12%	980,195	912,773	1,130,345	-	3,023,313
Total		23,298,942	9,257,746	37,102,607	-	69,659,295

The cash flows in the maturity analysis above are not expected to occur significantly earlier than contractually disclosed above.

27. Fair value measurement

Fair value hierarchy

The following tables detail the Group's assets and liabilities, measured or disclosed at fair value, using a three level hierarchy, based on the lowest level of input that is significant to the entire fair value measurement, being:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the

entity can access at the measurement date

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly

Level 3: Unobservable inputs for the asset or liability

The following table provides the fair value measurement hierarchy of the Group's assets as at 30 June 2024.

	Fair value measurement using			
	Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
	\$	\$	\$	\$
Assets				
Ordinary shares at fair value through other comprehensive income (Note 17)	139,087	139,087	-	-
Ordinary shares at fair value through profit or loss (Note 17)	2,873,091	1,955,427	917,664	-
Options and debentures at fair value through profit or loss (Note 17)	2,594,176	-	2,594,176	-
Interest rate swap (Note 17)	35,347	35,347	-	-
	5,641,701	2,129,861	3,511,840	-

The following table provides the fair value measurement hierarchy of the Group's assets as at 30 June 2023.

	Fair value measurement using			
	Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
	\$	\$	\$	\$
Assets				
Ordinary shares at fair value through other comprehensive income (Note 17)	423,505	423,505	-	-
Ordinary shares at fair value through profit or loss (Note 17)	3,711,051	2,897,972	813,079	-
Options and debentures at fair value through profit or loss (Note 17)	3,092,561	68,691	3,023,870	-
Interest rate swap (Note 17)	212,917	212,917	-	-
Other financial assets (Note 17)	657,000	657,000	-	-
	8,097,034	4,260,085	3,836,949	-

Assets and liabilities held for sale are measured at fair value on a non-recurring basis.

There were no transfers between levels during the financial year.

The carrying amounts of trade and other receivables and trade and other payables are assumed to approximate their fair values due to their short-term nature.

The fair value of financial liabilities is estimated by discounting the remaining contractual maturities at the current market interest rate that is available for similar financial liabilities.

Valuation techniques for fair value measurements categorised within level 2

In the absence of an active market for an identical asset or liability, the Group selects and uses one or more valuation techniques to measure the fair value of the asset or liability. The Group selects a valuation technique that is appropriate in the circumstances and for which sufficient data is available to measure fair value. The availability of sufficient and relevant data primarily depends on the specific characteristics of the asset or liability being measured.

Valuation of investments in private companies are based on fair value calculated using the going concern valuation approach using either the

27. Fair value measurement (continued)

Valuation techniques for fair value measurements categorised within level 2 (continued)

market or cost methodology.

Valuation of options and convertible debenture investments are based on fair value calculated using the Black Scholes option pricing model or an integrated valuation model.

28. Interest bearing liabilities

	Consolidated	
	2024 \$	2023 \$
CURRENT		
Secured term loan (a)		
Principal amount	38,000,000	6,000,000
Less: Capitalised borrowing cost	(2,237,052)	(834,684)
	35,762,948	5,165,316
Secured term loan (b)	-	5,448,044
Secured shareholder loan (c)	1,924,682	-
	37,687,630	10,613,360
NON-CURRENT		
Secured term loan (a)		
Principal amount	-	40,000,000
Less: Capitalised borrowing cost	-	(2,056,209)
	-	37,943,791
Unsecured shareholder loan (d)	2,057,030	-
	2,057,030	37,943,791
Total interest-bearing liabilities	39,744,660	48,557,151

The weighted average interest rate for the financial year is 6.85% (30 June 2023: 6.51%).

- (a) The loan has a term of 3 years and loan repayment involves making payments every quarter that cover both interest and capital, subject to Gross Leverage Ratio (GLR) as at relevant Calculation Date.

No quarterly repayment will be required if the GLR is less than 1.25x. If the GLR is 1.25x or higher, a quarterly payment of \$1,000,000 is necessary until the GLR drops below 1.25x. If the GLR is 1.75x or higher, a quarterly payment of \$1,500,000 is required until the GLR falls below 1.75x.

Interest is payable every quarter, and calculated as the average BBSY bid rate plus an applicable margin of between 1.9% – 2.2% per annum depending on gross leverage ratio, with half the interest risk hedged via an interest rate swap with CBA.

As at 30 June 2024, there was an increase in the Net Leverage Ratio in Gumtree AU Pty Ltd

and its controlled entities which resulted in a breach of loan covenant. As a result, the loan can be called upon for immediate repayment by the bank. The bank has provided a waiver for the breach on 16 August 2024. As at the date of signing of these financial statements, all loan repayments have been made in accordance with the loan agreement and there are no overdue repayments.

Financing agreement

At 30 June 2024 and 30 June 2023, the facility limit has been reached, and there is no unused facility limit remaining.

Asset pledged as security

This loan is secured by first-ranking general security interest over the borrower, Gumtree AU Pty Ltd, and its subsidiaries. The loan is also secured by a fixed charge over all shares and a floating charge over all other assets of the parent entity. The Market Limited

28. Interest bearing liabilities (continued)

(a) (continued)

Asset pledged as security (continued)

and its subsidiaries Report Card Pty Ltd and 708Placement Pty Ltd.

- (b) During financial year ended 30 June 2023, the loan repayments consist of monthly interest only during each of the first six (6) months, followed by straight-line amortisation over the subsequent sixty-six (66) months by way of blended payments of principal and interest. As at 30 June 2023, there was an increase in the Ratio of interest-bearing debt to EBITDA in Report Card Media Canada Ltd and its controlled entities which resulted in a breach of the debt covenants. As a result, the loan can be called upon for immediate repayment by the bank. The term loan has been fully repaid during current year upon due.

Financing agreement

At 30 June 2023, the facility limit has been reached, and there is no unused facility limit remaining.

Asset pledged as security

This loan was secured by first-ranking charge on all the present and after-acquired personal property of the borrower (Report Card Media Canada Ltd) and each of its subsidiaries.

- (c) During the financial year ended 30 June 2024, Report Card Canada Media Ltd, a wholly owned subsidiary of the Company has secured a loan with total of \$2,000,000 from Mr. Brian Argyle. The rate of interest 9.15% p.a. with interest

payable monthly and the principal on 18 January 2025.

On 30 June 2024, the company breached financial covenants related to Debt Service Coverage Ratio and Total Senior Funded Debt to EBITDA Ratio. The lender has provided a waiver for the breach on 1 August 2024.

Financing arrangements

At 30 June 2024, the facility has been withdrawn fully, and there is no unused facility limit remaining.

Assets pledged as security

This loan is secured by first-ranking general security interest over the borrower, Report Card Canada Media Ltd., and its subsidiaries. The loan is also secured by a fixed charge over all shares and a floating charge over all other assets of the parent entity, The Market Limited, and its subsidiaries Stockhouse Publishing Ltd. and Advisir Ventures Ltd.

- (d) During the financial year ended 30 June 2024, Report Card Canada Media Ltd, a wholly owned subsidiary of the Company has obtained an unsecured loan with total of \$2,000,000 from Mr Gavin Argyle. The rate of interest is 9% p.a. with interest and principal due and payable on 19 December 2025. The loan was resolved by the Board to be on arm's length terms.

Financing arrangements

At 30 June 2024, the facility has been withdrawn fully, and there is no unused facility limit remaining.

29. Commitments and contingencies

a. Commitments

The Group had no commitments as at 30 June 2024 and 30 June 2023.

b. Contingent liabilities

The Group's current processes do not permit 'real time' scrutiny and moderation of postings on its website from its Members. It can be, and has been, the case that some postings contain defamatory material or material that may otherwise give rise to legal claims. In instances where this has occurred, the Group has moved as quickly as practicable to remove such material.

Nonetheless a number of legal actions have been commenced against the Group based on information posted on its website. In a majority of instances, legal claims have involved a party seeking access to information in the possession of the Group in relation to the person who has posted the material, where the intention is to proceed against the poster of material and not the Group. At the date of this report, a number of requests have been made to the Group either directly by the party impacted or by the order of the court

to provide identity of postings on its website. The Group is working through these requests and in the Directors opinion that there is no material exposure to the Group arising from these various actual and pending claims.

There have been other instances, occurring less frequently, where the Group is the direct target of a legal complaint. To date, these matters have all been resolved without the commencement of formal legal proceedings against the Group.

There is a risk, however, that if in the future the Group is the direct target of a legal action, this may lead to a ruling from a court which may find that the Group has liability for material posted on its website. Were this to occur, then the Group's exposure to legal liability and potential damages would be significantly increased.

Bank guarantees

At 30 June 2024 and 30 June 2023, the Group has \$0.8 million in bank guarantees. The guarantees are provided to the landlords of the Group's office premises in Perth and Sydney and are secured with term deposits.

30. Events after balance sheet date

Legal proceedings between the Company and the former Managing Director were settled subsequent to the year end.

On 9 August 2024, Report Card Canada Media Limited ("RCCM"), a subsidiary of the Company, entered into a secured non-revolving term facility of CAD\$1,400,000 with Royal Bank of Canada ("RBC"). This facility carries an interest rate of Royal Bank Prime Rate plus 1.9% per annum. Monthly payments of CAD\$23,333 are required, covering the principal balance, in addition to monthly interest payment, due on the last day of each month. The loan is secured by all personal property of the RCCM, and its term extends to 60 months following the drawdown date. On 15 August 15, 2024, RCCM successfully obtained the drawdown of RBC loan of CAD\$1,400,000. Following this, partial repayment of Brian Argyle's shareholder loan was made.

Subsequent to the financial year end, the Company experienced a technical breach of one its Commonwealth Bank of Australia Loan covenants. The Bank recognised the extraordinary nature of this breach and provided a waiver of the breach on 16 August 2024.

On 20 August 2024, Gumtree Group announced a partnership with the Homely Group in its real estate category, which is anticipated to go live in November 2024. Through this partnership, the total number of real estate listings on Gumtree across both for sale and rentals will grow significantly from nearly 11,000 to around 200,000, nationwide.

On 5 September 2024, John O'Loughlen was appointed Non-Executive Director

On 16 September 2024, Gumtree Group announced an important technology partnership agreement with uWorkin. This partnership will significantly improve Gumtree's recruitment advertising offering in the Australian market and is expected to go live in December 2024

No other matters or circumstances have arisen since 30 June 2024 that have significantly affected or may significantly affect:

- the Group's operations in future financial years; or
- the results of those operations in future financial years; or
- the Group's state of affairs in future financial years.

31. Related party disclosures

The Group's main related parties are as follows:

a) Key management personnel

Any person(s) having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, including any director

(whether executive or otherwise) of the Parent entity, is considered key management personnel.

For details of disclosures relating to key management personnel, refer to the Remuneration Report.

b) Other related parties

Other related parties include close family members of key management personnel and entities that are controlled

or jointly controlled by those key management personnel, individually or collectively with their close family members.

c) Transactions with related parties

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

The following transactions occurred with related parties:

During the financial year ended 30 June 2024, Report Card Canada Media Ltd, a wholly owned subsidiary of the Company secured two loans with total of \$4,000,000 from Messrs. Brian Argyle and

Gavin Argyle, who together beneficially control 44.34% of the issued share capital of the Company on the date the loan agreements were executed. Mr Gavin Argyle resigned as a director of the Company on 29 February 2024. Mr Brian Argyle is the father of Mr Gavin Argyle. As at 30 June 2024, they are no longer a related party to the Company.

The loan proceeds were used to repay a matured loan owed to the National Bank of Canada.

The loan from Mr Brian Argyle totals \$2,000,000. The interest rate is 9.15% pa with interest payable monthly and the principal on 18 January 2025. The outstanding balance as of 30 June 2024: \$1,924,682. The interest rate is equivalent to the amount which was charged by the National Bank of Canada, and the loan is deemed to be entered into on arm's length terms.

The loan from Mr Gavin Argyle totals \$2,000,000. The interest rate is 9% pa with interest and principal due and payable on 19 December 2025. The outstanding balance as of 30 June 2024: \$2,057,030. The interest rate is lower than the amount charged by the National Bank of Canada, and the loan is deemed to be entered into on arm's length terms.

Subsequent to financial year end, on 15 August 2024, a partial repayment of Brian Argyle's shareholder loan was made. The balance outstanding at the date of this report is \$500,000, which is expected to be repaid at the end of the loan term in January 2025.

In the financial year ended 30 June 2023, the limited recourse loan of \$1,500,000 which was provided to Mr Jagdip Sangha (former director) has been fully repaid together with the interest accrued through the return of shares at the Company's request.

31. Related party disclosures (continued)

c) Transactions with related parties (continued)

On 14 September 2022, the Company completed a rights issue in which Capital Investment Partners Pty Ltd were the underwriters. Total underwriting fees paid by the Company was \$954,342.

On 26 March 2023, the Company completed a rights issue of which Capital Investment Partners received \$43,225 as part of the sub-underwriters fees.

Capital Investment Partners Pty Ltd is controlled by Mr. Gavin Argyle.

d) Key management personnel compensation

The totals of remuneration paid to key management personnel (KMP) of the Group during the year are as follows:

	Consolidated	
	2024	2023
	\$	\$
Short-term employee benefits	1,560,580	1,461,841
Long-term employee benefits	11,358	-
Post-employment benefits	50,953	62,947
Termination benefits	-	250,000
Share-based payments	409,132	54,636
	2,032,023	1,829,424

The amounts disclosed in the table are the amounts recognised as an expense during the reporting period related to key management personnel.

32. Auditors' remuneration

	Consolidated	
	2024	2023
	\$	\$
Audit fees		
RSM Australia Partners		
audit or review of the financial statements	284,000	224,500
PricewaterhouseCoopers		
audit or review of the financial statements	437,007	430,400
Dale Matheson Carr-Hilton Labonte LLP		
audit or review of the financial statements	138,188	105,349
Total audit fees	859,195	760,249
Non-audit fees		
RSM Australia Pty Ltd		
due diligence services	-	70,594
taxation services	-	4,900
advisory	3,500	-
PricewaterhouseCoopers		
taxation services	81,762	-
Dale Matheson Carr-Hilton Labonte LLP		
tax advisory	18,425	20,293
Total non-audit fees	103,687	95,787
Total auditor's remuneration	962,882	856,036

33. Parent entity information

The following information relates to the parent entity of the Group, being The Market Limited. The information presented has been prepared using consistent accounting policies as presented in Note 2.

	2024 \$	2023 \$
Statement of Financial Position		
ASSETS		
Current assets	221,132	601,358
Non-current assets	122,457,126	117,411,877
TOTAL ASSETS	122,678,258	118,013,235
LIABILITIES		
Current liabilities	237,065	1,441,085
Non-current liabilities	60,883,513	52,669,210
TOTAL LIABILITIES	61,120,578	54,110,295
EQUITY		
Issued capital	72,597,955	72,597,955
Reserves	1,353,512	944,380
Accumulated losses	(12,393,787)	(9,639,395)
TOTAL EQUITY	61,557,680	63,902,940
Statement of Profit or Loss and Other Comprehensive Income		
	2024 \$	2023 \$
Total loss	(2,754,392)	(5,595,722)
Total comprehensive loss	(2,754,392)	(5,595,722)

Guarantees

The Market Limited is a guarantor, in relation to the debts of its subsidiaries as disclosed in Note 28.

Contingent liabilities

At 30 June 2024 and 30 June 2023, The Market Limited had no contingent liabilities, other than as stated in note 29.

Contractual commitments

At 30 June 2024, The Market Limited had not entered into any contractual commitments for the acquisition of property, plant and equipment (2023: Nil).

34. Deed of Cross Guarantee

The following entities are party to a deed of cross guarantee, effective from 14 July 2023, under which each company guarantees the debts of the others:

The Market Limited
Gumtree AU Pty Ltd
Carsguide Autotrader Media Solutions Pty Ltd

By entering into the deed, the wholly-owned entities have been relieved from the requirement to prepare financial statements and directors' report under Corporations Instrument 2016/785

issued by the Australian Securities and Investments Commission.

The above companies represent a 'Closed Group' for the purposes of the Corporations Instrument, and there are no other parties to the deed of cross guarantee.

Set out below is a consolidated statement of profit or loss and other comprehensive income and statement of financial position of the 'Closed Group'.

Statement of profit or loss and other comprehensive income for the year ended 30 June 2024

	2024 \$
Revenue	80,518,056
Other income	81,195
Expenses	
Employee and director benefits expense	(37,187,111)
Share based payments expense	(409,132)
Commission paid	(1,714,802)
Depreciation and amortisation	(1,271,821)
Impairment in investment	(9,906,475)
Finance cost	(4,227,884)
Other expenses	(38,168,382)
Loss before income tax expense	(12,286,356)
Income tax benefit	1,019,161
Loss after income tax expense for the year	(11,267,195)
Other comprehensive income	-
Total comprehensive loss for the year	(11,267,195)
	2024 \$
Equity - retained profits	
Retained profits at the beginning of the financial year	13,235,939
Loss after income tax expense	(11,267,195)
Retained profits at the end of the financial year	1,968,744

34. Deed of Cross Guarantee (continued)

Statement of financial position as at 30 June 2024

2024
\$

ASSETS

CURRENT ASSETS

Cash and cash equivalents	1,859,985
Trade and other receivables	6,044,729
Contract assets	5,846,909
Other current assets	2,113,021

TOTAL CURRENT ASSETS	15,864,644
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NON-CURRENT ASSETS

Plant and equipment	705,089
Intangibles	119,775,474
Right-of-use assets	1,733,987
Financial assets	35,347
Other receivables	9,767,461

TOTAL NON-CURRENT ASSETS	132,017,358
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TOTAL ASSETS	147,882,002
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LIABILITIES

CURRENT LIABILITIES

Trade and other payables	11,233,778
Lease liabilities	944,596
Provisions	5,264,101
Interest bearing liabilities	35,762,948
Current tax liabilities	1,278,042

TOTAL CURRENT LIABILITIES	54,483,465
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NON-CURRENT LIABILITIES

Provisions	150,071
Deferred tax liabilities	15,080,768
Lease liabilities	946,594
Other payables	1,300,893

TOTAL NON-CURRENT LIABILITIES	17,478,326
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TOTAL LIABILITIES	71,961,791
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NET ASSETS	75,920,211
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EQUITY

Issued capital	72,597,955
Reserves	1,353,512
Retained earnings	1,968,744

TOTAL EQUITY	75,920,211
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35. Group information

The consolidated financial statements of the Group include:

Name	Principal activity	Country of incorporation	% equity interest	
			2024	2023
Report Card Pty Ltd	Internet discussion forum	Australia	100	100
Report Card Canada Media Ltd	Internet discussion forum	Canada	100	100
Stockhouse Publishing Ltd	Internet discussion forum	Canada	100	100
Advisir Ventures Ltd	Internet discussion forum	Canada	100	100
The Market Limited Employee Share Trust*	Employee Share Trust	Australia	N/A	N/A
708Placements Pty Ltd	Sophisticated investor services	Australia	100	100
Gumtree AU Pty Ltd	Classified and advertisements	Australia	100	100
Carsguide Autotrader Media Solutions Pty Ltd	Advertising	Australia	100	100
Gumtree IP AUS Holding Ltd	Classified and advertisements	United Kingdom	100	100
Subscribacar Pty Ltd	Retail leasing services	Australia	100	100
Subscribacar ACT Pty Ltd **	Retail leasing services	Australia	-	100
Subscribacar VIC Pty Ltd **	Retail leasing services	Australia	-	100
Subscribacar NSW Pty Ltd **	Retail leasing services	Australia	-	100
Subscribacar SA Pty Ltd **	Retail leasing services	Australia	-	100
Subscribacar QLD Pty Ltd **	Retail leasing services	Australia	-	100

* The Company is deemed to have control over the Trust. The Trust's sole activities are obtaining shares or rights in the Group and distributing those shares or rights to employees, directors (or their associates) and other parties of the Group.

** These subsidiaries were dissolved as result of the discontinued operations referred to in note 9.

36. Consolidated entity disclosure statement

Entity name	Entity type	Place formed / Country of incorporation	Ownership interest	Australian tax resident or foreign tax resident	Foreign tax jurisdiction (if applicable)
Report Card Pty Ltd	Company	Australia	100%	Australia	N/A
Report Card Canada Media Ltd	Company	Canada	100%	Foreign	Canada
Stockhouse Publishing Ltd	Company	Canada	100%	Foreign	Canada
Advisir Ventures Ltd	Company	Canada	100%	Foreign	Canada
The Market Limited	Company	Australia	100%	Australia	N/A
The Market Limited Employee Share Trust	Trust	Australia	N/A	Australia	N/A
708Placements Pty Ltd	Company	Australia	100%	Australia	N/A
Gumtree AU Pty Ltd	Company	Australia	100%	Australia	N/A
Carsguide Autotrader Media Solutions Pty Ltd	Company	Australia	100%	Australia	N/A
Gumtree IP AUS Holding Ltd	Company	United Kingdom	100%	Australia	N/A
Subscribacar Pty Ltd	Company	Australia	100%	Australia	N/A

Directors' Declaration

In accordance with a resolution of the Directors of The Market Limited, I state:

In the directors' opinion:

- (a) the attached financial statements and notes comply with the *Corporations Act 2001*, the Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements;
- (b) the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 1 to the financial statements;
- (c) the attached financial statements and notes give a true and fair view of the consolidated entity's financial position as at 30 June 2024 and of its performance for the financial year ended on that date;
- (d) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable;
- (e) at the date of this declaration, there are reasonable grounds to believe that the members of the Closed Group will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in note 34 to the financial statements; and
- (f) the information disclosed in the attached consolidated entity disclosure statement is true and correct.

The directors have been given the declarations required by section 295A of the *Corporations Act 2001*.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the *Corporations Act 2001*.

On behalf of the directors



Bruce Rathie
Chairman

26 September 2024

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE MARKET LIMITED

Opinion

We have audited the financial report of The Market Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2024, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information, the consolidated entity disclosure statement and the directors' declaration .

In our opinion, the accompanying financial report of the Group is in accordance with the Corporations Act 2001, including:

- (i) Giving a true and fair view of the Group's financial position as at 30 June 2024 and of its financial performance for the year then ended; and
- (ii) Complying with Australian Accounting Standards and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key Audit Matter	How our audit addressed this matter
Going concern Refer to Note 2 in the financial statements	
<p>As disclosed in the financial statements, the Group incurred a loss of \$6,949,622 and had net cash outflows from financing activities of \$14,079,579 for the year ended 30 June 2024. As at that date, the Group's current liabilities exceeded current assets by \$37,534,432.</p> <p>The ability of the Group to continue as a going concern is principally dependent upon the ability of the Group to generate and manage cashflows from operations and to restructure its operations to reduce ongoing operating costs.</p>	<p>Our audit procedures included:</p> <ul style="list-style-type: none"> • Evaluate management's assessment and assumptions made in relation to its ability to continue as a going concern; • Assessing cash flow forecasts provided by management; • Challenging the reasonableness of key assumptions used in the cash flow forecasts; • Performing sensitivity analysis on the cash flow forecast; and • Assessing the appropriateness of disclosures in the financial statements.
Revenue Refer to Note 4 in the financial statements	
<p>As disclosed in the consolidated statement of profit or loss and other comprehensive income, the Group has recognised revenue of \$91,466,142 for the year ended 30 June 2024. In addition, as disclosed in the consolidated statement of financial position, the Group had contract assets of \$5,846,909 and contract liabilities of \$3,312,530 as at 30 June 2024.</p> <p>We determined revenue recognition to be a key audit matter as there are risks associated with management judgements relating to the identification of contracts and performance obligations, determination of the transaction price and the timing of revenue recognition</p>	<p>Our audit procedures included:</p> <ul style="list-style-type: none"> • Obtaining an understanding of the Group's revenue sources, and assessing the Group's revenue recognition policies for compliance with Australian Accounting Standards; • On a sample basis, agreeing revenue transactions to supporting contracts to assess the timing of performance obligations, and whether the revenue recognition criteria were met; • Testing a sample of revenue transactions before and after the reporting date to assess whether revenue is recognised in the correct financial period; and • Assessing the disclosures in the financial statements.

Key Audit Matter	How our audit addressed this matter
Intangible assets	
Refer to Note 15 in the financial statements	
<p>As disclosed in the consolidated statement of financial position, the Group has recognised the following as intangible assets as at 30 June 2024:</p> <ul style="list-style-type: none"> • brands of \$52,059,644; • trademarks of \$21,235,497; and • goodwill of \$47,609,686. <p>We determined this area to be a key audit matter due to the size of the intangibles balance, the requirement to test goodwill annually for impairment and because management's assessment of the recoverable amount of the applicable cash generating unit (CGU) determined on a value-in-use basis involves significant judgements and estimation about the future underlying cash flows of the CGU and the discount rate applied.</p>	<p>Our audit procedures included:</p> <ul style="list-style-type: none"> • We challenged management's assessment whether impairment indicators exist in accordance with Australian Accounting Standards; • For cash generating units (CGU) where impairment indicators were identified, or annual impairment testing was required, we reviewed management value-in-use models of the CGU which estimated the recoverable amount of the assets; • Assessing the methodology used by management to prepare the value-in-use models are in accordance with the requirements of Australian Accounting Standards; • Challenging the reasonableness of key assumptions used by management in the value in-use-model to determine the CGU's recoverable amount; • Checking the mathematical accuracy of the value-in-use models and comparing input data to supporting evidence; • Evaluating the sensitivity of the key assumptions used in the value-in-use models; • Assessing the amount of the impairment of goodwill recognised in profit or loss for the year ended 30 June 2024; and • Assessing the disclosures in the financial statements.

Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2024 but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of:

- a. the financial report (other than the consolidated entity disclosure statement) that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001; and
- b. the consolidated entity disclosure statement that is true and correct in accordance with the Corporations Act 2001, and

for such internal control as the directors determine is necessary to enable the preparation of:

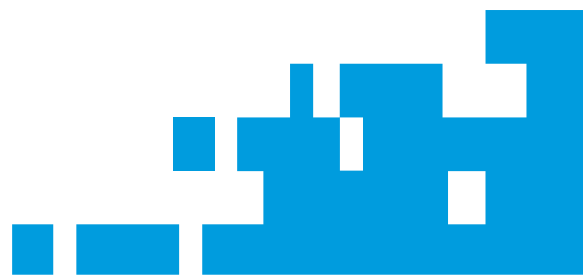
- i. the financial report (other than the consolidated entity disclosure statement) that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- ii. the consolidated entity disclosure statement that is true and correct and is free of misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: https://www.auasb.gov.au/admin/file/content102/c3/ar2_2020.pdf. This description forms part of our auditor's report.



Report on the Remuneration Report*Opinion on the Remuneration Report*

We have audited the Remuneration Report included in the directors' report for the year ended 30 June 2024.

In our opinion, the Remuneration Report of The Market Limited, for the year ended 30 June 2024, complies with section 300A of the Corporations Act 2001.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.



RSM AUSTRALIA



TUTU PHONG
Partner

Perth, WA
Dated: 26 September 2024



RSM Australia Partners

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AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the audit of the financial report of The Market Limited for the year ended 30 June 2024, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink that reads "RSM".

RSM AUSTRALIA

A handwritten signature in black ink, appearing to read "Tutu Phong".

TUTU PHONG
Partner

Perth, WA
Dated: 26 September 2024

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ASX Additional Information

The following additional information is required by the Australian Securities Exchange. The information is current as at 4 September 2024.

(a) Distribution schedule and number of holders of equity securities as at 4 September 2024

Holding Ranges – Ordinary shares	Holders	Total Units	% Issued Share Capital
above 0 up to and including 1,000	33	11,002	0.00%
above 1,000 up to and including 5,000	49	125,286	0.04%
above 5,000 up to and including 10,000	35	291,091	0.09%
above 10,000 up to and including 100,000	68	2,606,003	0.81%
above 100,000	50	317,939,199	99.05%
Totals	235	320,972,581	100.00%

The number of shareholders holding less than a marketable parcel of fully paid ordinary shares as at 4 September 2024 is 74 holding 98,514 shares.

(b) 20 Largest holders of quoted equity securities as at 4 September 2024

The names of the twenty largest holders of fully paid ordinary shares (ASX code: MKT) as at 4 September 2024 are:

Position	Holder Name	Holding	% Issued Capital
1	MR DAVID BRIAN ARGYLE	85,306,127	26.58%
2	J P MORGAN NOMINEES AUSTRALIA PTY LIMITED	76,390,484	23.80%
3	ZERO NOMINEES PTY LTD	33,360,941	10.39%
4	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	30,915,664	9.63%
5	GAB SUPERANNUATION FUND PTY LTD <GAB SUPERANNUATION FUND A/C>	18,786,482	5.85%
6	ROI CAPITAL INC	16,950,876	5.28%
7	MRS REBECCA CAROLINE ARGYLE	8,819,018	2.75%
8	SOMERS LIMITED	8,600,000	2.68%
9	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED – GSI EDA	4,735,599	1.48%
10	PACIFIC CUSTODIANS PTY LIMITED <TMH EMP SHARE TST A.C>	3,318,438	1.03%
11	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED – A/C 2	2,720,100	0.85%
12	BNP PARIBAS NOMINEES PTY LTD <HUB24 CUSTODIAL SERV LTD>	2,687,512	0.84%
13	MANIKATO FINANCIAL SERVICES PTY LTD	2,631,153	0.82%
14	TIRUMI PTY LTD <TIRUMI SUPER FUND A/C>	2,309,708	0.72%
15	ACP INVESTMENTS PTY LTD	2,000,000	0.62%
16	INGOT CAPITAL INVESTMENTS PTY LTD	1,560,712	0.49%
17	MR ANTONI EDUARD LOGTENBERG	1,546,903	0.48%
18	FLUE HOLDINGS PTY LTD	1,284,000	0.40%
19	AJAVA HOLDINGS PTY LTD	1,072,315	0.33%
20	BNP PARIBAS NOMS PTY LTD <DRP>	1,063,500	0.33%
Total		306,059,532	95.35%
Total issued capital – selected security class(es)		320,972,581	100.00%

Stock Exchange Listing – Listing has been granted for 320,972,581 fully paid ordinary shares of the Company on issue on the Australian Securities Exchange.

(c) Substantial shareholders

Substantial shareholders in The Market Limited and the number of equity securities over which the substantial shareholder has a relevant interest as disclosed in substantial holding notices provided to the Company are listed below:

Holder Name	Holding Balance	% IC
GAB SUPERANNUATION FUND PTY LTD <GAB SUPERANNUATION FUND <A/C> (MR DAVID BRIAN ARGYLE, ZERO NOMINEES PTY LTD, GAB SUPERANNUATION FUND PTY LTD <GAB SUPERANNUATION FUND <A/C>, MS KASEY LINNEY, MR ERIC ROSENAL)	138,235,902	43.06%
MR DAVID BRIAN ARGYLE (GAB SUPERANNUATION FUND PTY LTD <GAB SUPERANNUATION FUND <A/C>, GAVIN JOHN ARGYLE)	137,453,550	42.82%
UIL LIMITED, SOMERS LIMITED, INGOT CAPITAL INVESTMENTS PTY LTD	85,678,032	26.69%
SG HISCOCK & COMPANY LIMITED	30,361,534	9.46%
HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	28,843,340	8.99%
KASEY LINNEY (GAB SUPERANNUATION FUND PTY LTD <GAB SUPERANNUATION FUND <A/C>, GAVIN JOHN ARGYLE, KASEY LINNEY, ERIC ROSENAL)	21,542,853	6.71%
ERIC ROSENAL (GAB SUPERANNUATION FUND PTY LTD <GAB SUPERANNUATION FUND <A/C>, GAVIN JOHN ARGYLE, KASEY LINNEY, ERIC ROSENAL)	21,542,853	6.71%
ROI CAPITAL INC	16,950,876	5.28%

(d) Unquoted securities

There are no unquoted securities on issue at present.

(e) Holder details of unquoted securities

There are no holders above 20% of unquoted securities outside the employee plan.

(f) Escrowed securities

There are no escrowed securities.

(g) Voting rights

All fully paid ordinary shares carry one vote per ordinary share without restriction. Unquoted options have no voting rights.

(h) Company secretary

The Company Secretary is Mr Ben Donovan.

(i) Registered office

The Company's Registered Office is Level 6, BGC Centre, 28 The Esplanade, Perth, AUSTRALIA.

(j) Share registry

The Company's Share Registry is as follows:

Automic Group
Level 5, 191 St Georges Terrace, Perth WA 6000
Phone: 1300 288 664

(k) On-market buy- back

None.

(l) Corporate governance

The Board of The Market Limited is committed to achieving and demonstrating the highest standards of Corporate Governance. The Board is responsible to its shareholders for the performance of the Company and seeks to communicate extensively with shareholders. The Board believes that sound Corporate Governance practices will assist in the creation

of shareholder wealth and provide accountability. In accordance with ASX Listing Rule 4.10.3, the Company has elected to disclose its Corporate Governance policies and its compliance with them on its website, rather than in the Annual Report. Accordingly, information about the Company's Corporate Governance practices is set out on the Company's website at <https://themarketlimited.com.au/investors/>



THE
MARKET
LIMITED

 Gumtree

HotCopper

Stockhouse 

 THE MARKET
ONLINE

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