Investor Day

**BRISBANE OPERATIONS** 

22 – 23 October 2024



marine

bhagwanmarine.com

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Bhagwan Marine is a leading marine solutions provider operating in the oil & gas, resources, civil construction, marine logistics, offshore wind and defence industries.



## **PRESENTATION OVERVIEW**

- **Company Overview**
- **Brisbane Operations**
- **Growth Segments & Outlook**
- Safety Induction for Tour



# Company Overview



## **BHAGWAN MARINE AT A GLANCE**

Bhagwan delivers four core services



Supplied by fit for purpose owned and leased vessels



Operating under stringent compliance and a strong safety culture



Powered by a strong workforce across strategic locations



Delivering to a range of blue-chip customers

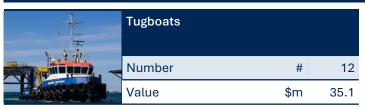
- PORT AUTHORITIES
- GOVERNMENT ORGANISATIONS
- OIL AND GAS MAJORS
- LARGE MINING COMPANIES
- LARGE CONSTRUCTION COMPANIES

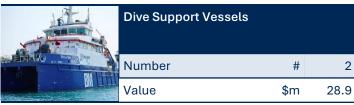


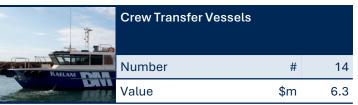
## **DIVERSE FLEET**

- Bhagwan has access to a fleet of c. 100 vessels, 68 owned, 26 under lease
- Wide range of fit for purpose owned and leased vessels
- The aggregate value of the Bhagwan-owned fleet is c. \$116.8m<sup>1</sup>

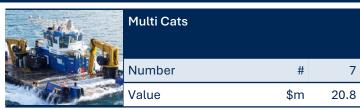
## **Vessels Owned by Bhagwan**

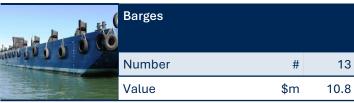






Other Vessels <sup>2</sup>		
Number in fleet	#	10
Value	\$m	0.3







Total Owned Vessels				
Number	#	68		
Value	\$m	116.8		

#### Notes:



<sup>1.</sup> Value of fleet per Company's Statement of Financial Position as at 30 June 2024, based on latest independent valuation of certain vessels plus written down value of remaining vessels.

<sup>2.</sup> Tenders and other small support vessels.

# Brisbane Operations



## **OUR DEDICATED BRISBANE TEAM**



**Kevin Clifford**General Manager East Coast Operations



Andrew Dons
Commercial and Subsea Lead



**Tyron Henderson**Technical Superintendent Brisbane



Blair Ferguson
Operations Manager



**Briney Cobb**Operations Coordinator



Matthew Coupar
Operations Coordinator



**Benny Leach**Purchasing and Stores

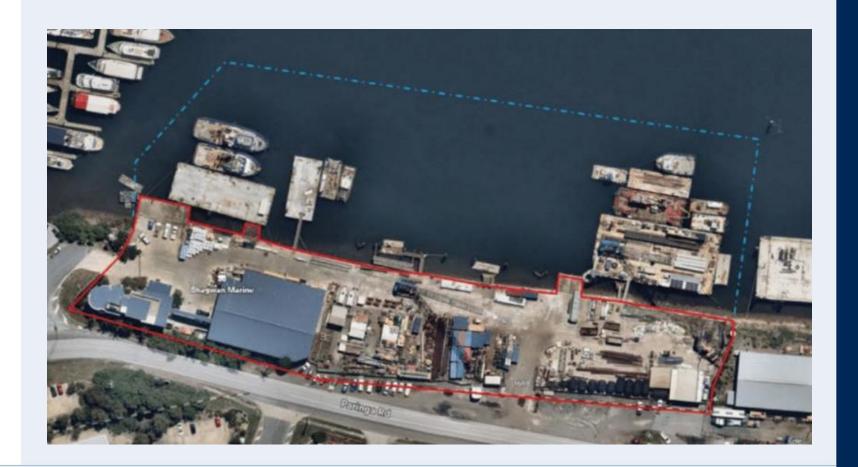


Natalie Long
QHSE Coordinator Brisbane



## OUR STRATEGICALLY LOCATED FACILITIES

- Bhagwan's facilities are close to the wharf areas of the Port of Brisbane
- The location and the advantages that it provides has allowed Bhagwan to develop strong relationships with clients





## **OUR BROAD RANGE OF SERVICES**





## OUR KEY CLIENTS (selection only)

























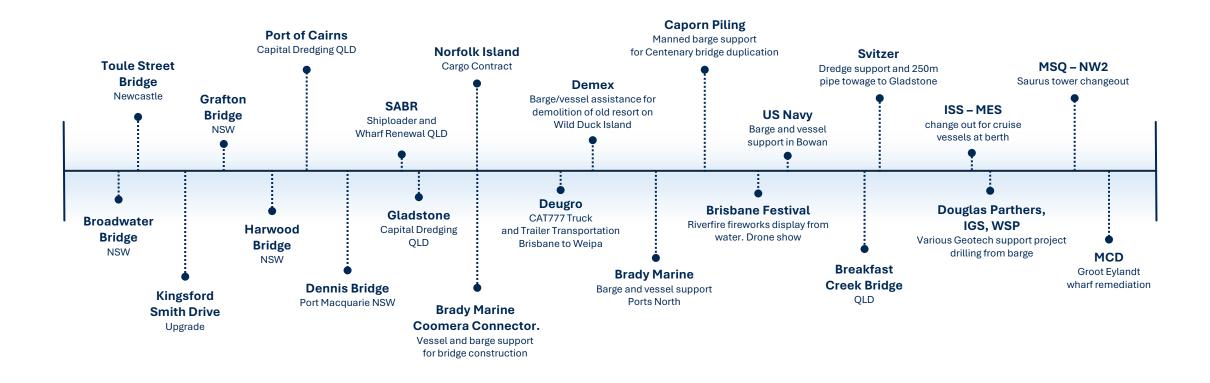








## OUR KEY PROJECTS (selection only)





## **OUR NOTABLE SUCCESSES**

### **SABR**

Large port infrastructure project in northern Queensland.

### Port of Melbourne

Bhagwan Marine Brisbane, bid and won the Port of Melbourne Maintenance Contract in 2018, including rapid mobilisation of assets to the contract.

## **Building Trust**

Bhagwan Marine Brisbane built and continues to build and foster, first-class relationships and trust with clients. Some clients no longer go to tender, rather opting to engage Bhagwan's services directly.

## BHAGWAN<sup>®</sup> marine

## **FUTURE OPPORTUNITIES**



### **Marine Berth Refurbishment**

Location: Queensland

Commencement: 6 to 18 months

Duration: ~ 3 years

### **Vessels Required:**

- Tugs
- Multi cats
- Barges
- Crewboats



### **Marine Berth Extension**

**Location: Northern Queensland** 

Commencement: 15 to 24 months

Duration: ~ 3 years

### Vessels Required:

- Tugs
- Multi cats
- Barges
- Crewboats
- Landing craft





# Growth Segments & Outlook



## **GROWTH SEGMENTS**









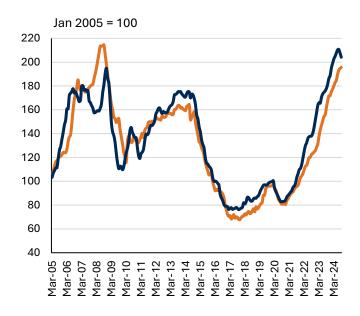
	Decommissioning	Offshore Wind	Defence	Maintenance
Growth Drivers	<ul> <li>Maturing of Australia's offshore oil and gas industry</li> <li>Movement to reduce emissions and reduce reliance on fossil fuels</li> </ul>	<ul> <li>Nascent and growing market across the APAC region</li> <li>Construction and maintenance services are highly vessel intensive</li> </ul>	<ul> <li>Renewed focus on marine logistics, security and offshore surveys</li> <li>Increasing naval infrastructure spend</li> </ul>	<ul> <li>Ageing offshore assets and marine / port infrastructure</li> <li>Impetus to maintain production levels and optimise asset utilisation</li> </ul>
Services Examples	<ul> <li>Mobilisation of construction barge, with crane and accommodation</li> <li>Anchor handling support</li> <li>Crew transfer</li> </ul>	<ul> <li>Environmental surveys</li> <li>Geotechnical support</li> <li>Construction support</li> <li>Inspection, maintenance and repair</li> </ul>	<ul><li>Geophysical and geotechnical surveys</li><li>Construction support</li><li>Infrastructure maintenance</li></ul>	<ul><li>Inspection, maintenance and repair</li><li>Subsea engineering</li><li>Infrastructure maintenance</li></ul>
Bhagwan's Current Activity	Delivered Bhagwan's first oil and gas decommissioning project, the largest undertaken by an Australian-owned service provider	Currently supporting initial survey work for offshore wind farms	Ongoing service delivery for border force contracts	Ongoing maintenance work across Bhagwan's core service portfolio



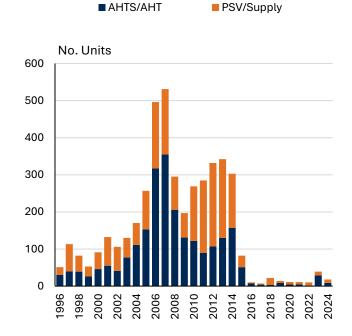
## POSITIVE INDUSTRY OUTLOOK

### **OSV Rate Index**



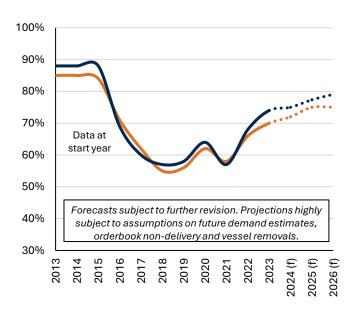


### **OSV Newbuilding Contracting Activity**



### **OSV Global Utilisation**

——AHTS 4,000+ BHP



#### Notes:

Source: Clarksons Research, 'Offshore Supply Vessel Monthly', September 2024.

Platform supply vessels (**PSV**). Anchor handling tug vessels (**AHT**). Anchor handling tug / supply vessels (**AHTS**).



# Safety Induction for Tour



