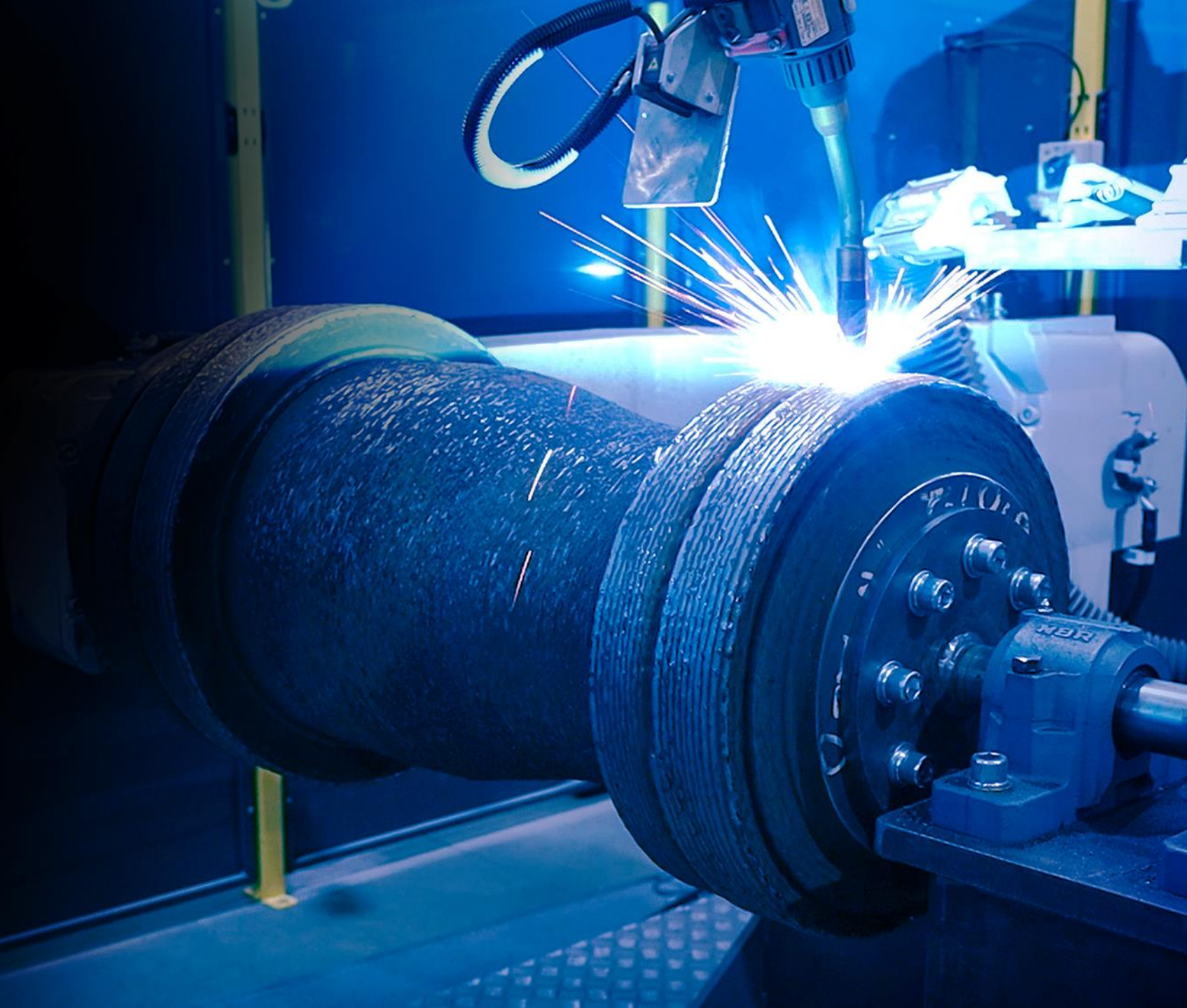




**2024**

# Annual General Meeting

AML3D Limited (ASX:AL3)  
November 2024



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# Board: Broad experience – Global skillsets



**Noel Cornish AM**  
Chairman, Non-Executive Director  
B.Sc, M.Eng.Sc., FAICD FUOW

AML3D as a Non-executive Director and Chairman in October 2022.

His former roles include Chief Executive of BlueScope Limited's Australian and New Zealand steel manufacturing businesses, Deputy Chancellor University of Wollongong, President Northstar BHP LLC in Ohio USA, Chairman of Snowy Hydro Limited and IMB Bank, as well as past National President Ai Group. Noel is currently Chairman of the Hunter Valley Coal Chain and a member of the University of Newcastle Council.

Noel was appointed a Member of the Order of Australia in 2017 for his business leadership and community service. The Board considers that Mr Cornish is an independent director.



**Sean Ebert**  
Managing Director  
BEng Hons(Electrical), GAICD, MBA

Sean has 25 years of executive and board-level experience across public and commercial sectors, with particular expertise within the engineering sectors of oil and gas, mining and resources and emerging technologies in Australia, the Middle East, South America, the US and Europe.

Non-executive director of MLEI Consulting Engineers Pty Ltd and Apixium Technologies Pty Ltd, Deputy Chairman of FCT International Pty Ltd and Chairman of Tony's Wholesale Flowers Pty Ltd.

Previously the CEO of Beston Pacific Asset Management, Global Director of M&A of WorleyParsons, CEO of Camms Pty Ltd and CEO of Camms Profit Impact Pty Ltd.



**Andy Sales**  
Executive Director, CTO  
MEng, MSc, CEng, CMatP

Founding director of AML3D in 2014. Has been an Executive Director since 2019 and held the CEO position between 2019 to late 2022.

Renowned welding technology expert with over 30 years of global experience (Australia, Europe, South America, Africa and Asia).

Held a variety of roles across upper management and senior leadership within the oil and gas, resources, and mining sectors including advanced manufacturing, heavy engineering and fabrication sectors.

Chartered Engineer with a Master of Engineering and Master of Science, as well as Diploma in Quality Management and Auditing. Sits on two Standards Australia committees, including the position of co-Chairperson on the committee for Additive Manufacturing.



**Peter Siebels**  
Non-Executive Director

Following a thirty-year career with KPMG including roles on the Australian National Board and National Executive Committee, Peter has pursued a career in Governance and Advisory, since 2015.

Governance positions include Chair roles with the RAA, RAA Insurance, Electricity Industry Superannuation Scheme, Hood Sweeney, Robern Menz and also a non-executive director role with ECH, GCF Investments Pty Ltd.

Peter has Chaired many Board Committees, including Investment, Finance and Audit, Governance and Nominations and Risk.



**Katilin Smith**  
Company Secretary  
B.Com (Acc), CA, FGIA

Kaitlin has more than 15 years of professional experience as Company Secretary of several ASX listed companies in a variety of industries.

Appointed to the position of Company Secretary at AML3D on 30 November 2022.

Chartered Accountant, a fellow member of the Governance Institute of Australia.







# Agenda

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- |    |                      |                                             |
|----|----------------------|---------------------------------------------|
| 01 | Chairman's Address   | <b>Noel Cornish AM</b><br>Chairman          |
| 02 | CEO and MD's Address | <b>Sean Ebert</b><br>Non-Executive Director |
| 03 | Formal Business      | <b>Noel Cornish AM</b><br>Chairman          |

# Chairman's Address



10-fold increase in revenue driven by US scale up strategy and reinforced by establishing AML3D's US manufacturing.



Investing to support medium and longer-term growth, transform metal manufacturing and access new markets.

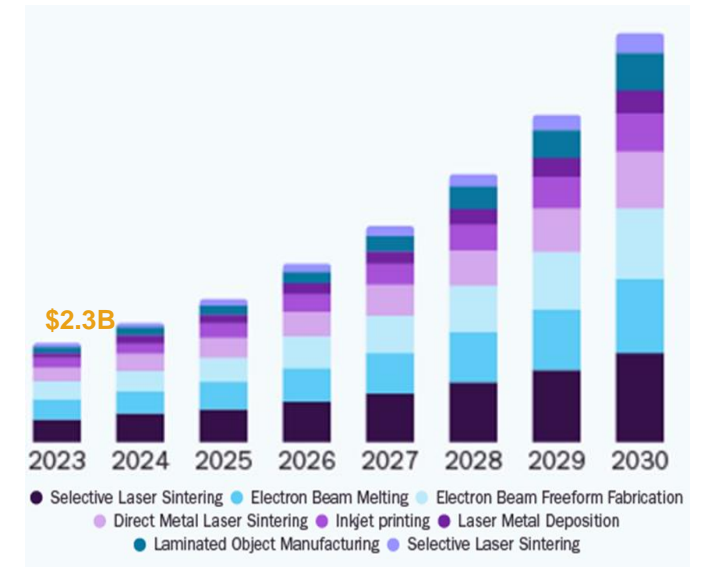


Strong balance sheet with stable, experienced leadership will allow delivery of strategic goals and increasing shareholder value.



# CEO and MD's Address: Summary

- Success of growth strategy moves AML3D from being a 'seller of 3D printed parts' to a 'seller of 3D printing systems and parts.'
- Huge demand in the US, the world's largest advanced additive manufacturing market, valued at US\$2.6 billion in 2023 and growing.
- Strong relationships within the US Navy drive an over 1000% increase in revenue and support rapid growth within the US.



1) Source: Grandview Research, Metal 3D Printing Market Size, Share & Trends Analysis Report By Component (Hardware, Software, Services), By Technology, By Software, By Application, By Vertical, By Region, And Segment Forecasts, 2022 – 2030 (<https://www.grandviewresearch.com/industry-analysis/metal-3d-printing-market>)

AUSTRALIA | UNITED STATES

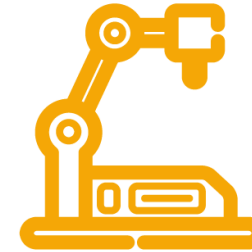
Aust Pat. 20192251514. JP Pat. 7225501. EP 3781344. // AML3D®, WAM®, WAMSoft®, ARCEMY® are all registered trademarks of AML3D Limited.



# CEO and MD's Address: Financial Performance



Diverse revenue drivers across ARCEMY® system sales, component manufacturing and testing and license and lease fees.



ARCEMY®  
system sales  
\$4.44m

↑ 61%



Strong US demand translates into a contracted pipeline of \$7.42 million of revenue from our existing order book in FY25.



Parts testing and  
manufacture  
\$2.66m

↑ 36%



Continuing investment for growth through technology advantage, US manufacturing hub and software development capabilities.



License and  
lease fees  
\$0.20m

↑ 3%





# CEO and MD's Address: US Scale Up Strategy



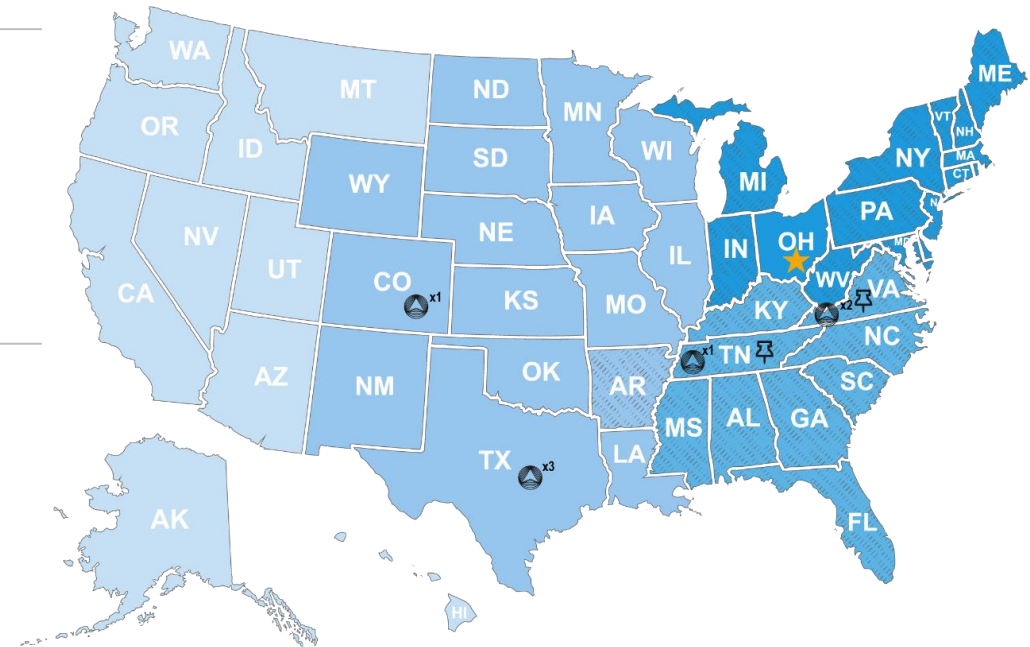
Building on 1<sup>st</sup> ARCEMY® sale to US Navy center of excellence at the Oak Ridge Laboratories in Tennessee in Feb. 2023.



Leveraging direct sales teams and Phillips value add reseller relationship to rapidly grow US sales capability and footprint.



Established presence at key US bases servicing US Navy creates opportunity to accelerate sales to US Tier 1 corporates.





# CEO and MD's Address: US Manufacturing Hub



Modern, purpose-built manufacturing hub in Stow, Ohio, means highly responsive to US customer's needs.



US based manufacturing hub creates a potential pathway to securing, high value, ITAR Defence contracts



ARCEMY® supports sovereign manufacturing and addresses supply chain constraints across US defence and industrial base



# CEO and MD's Address: Outlook

- US and Asia pacific growth accelerating with strong order pipeline and key manufacturing license agreements in place.
- Strong demand signals support the next phase of the growth – expansion in additional globally significant defence markets.
- Over \$7 million of revenue already locked in for FY25 with visibility on a further \$40 million of contract opportunities.





**2024**

**Meeting Close  
Thank You**







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**This presentation has been approved for release by the Board of AML3D Limited**