



Video Virtualization Engine™

Annual General Meeting
26 November 2024



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Summary of proxies received

Resolutions	For	Against	Proxy's discretion	Abstained
1. Adoption of the Remuneration Report for the year ended 30 June 2024 (Advisory resolution only)	248,024,501 95.08%	6,878,618 2.64%	5,957,868 2.28%	10,181,127
2. Re-election of Director – Gerard Bongiorno	246,106,311 94.25%	6,732,808 2.58%	8,292,368 3.18%	10,181,127
3. Approval for additional 10% placement capacity	238,661,069 93.55%	10,509,033 4.12%	5,957,868 2.34%	16,184,644
4. Approval for issue of Convertible Notes (Tranche 4) – Listing Rule 7.1	239,806,869 93.99%	6,831,033 2.68%	8,490,068 3.33%	16,184,644
5. Adoption of the Employee Securities Incentive Plan	239,404,605 91.74%	13,103,864 5.02%	8,457,868 3.24%	10,075,777

Chairman and CEO address



Gerard Bongiorno
Chairman



James Brennan
Chief Executive Officer



Drive engagement and stream volume

Deliver new revenues

with a personalised, socially-oriented
viewing experience

Linus automates production and delivers highly relevant personalized video at scale

- **Automation/scale** – create millions of videos from your existing video library with no overhead
- **Relevancy** – match personalized video to specific users based on preferences
- **Engagement** - presented in an engaging format that users are proven to favour

Deeper engagement delivers greater revenues



In an era where traditional broadcast mediums are facing declining viewership...

Customers using Linus APIs are seeing increases of 20 – 560% in streams viewed,

Monetising their content on their platforms,

By delivering the engagement tools that viewers are proven to favour, including:

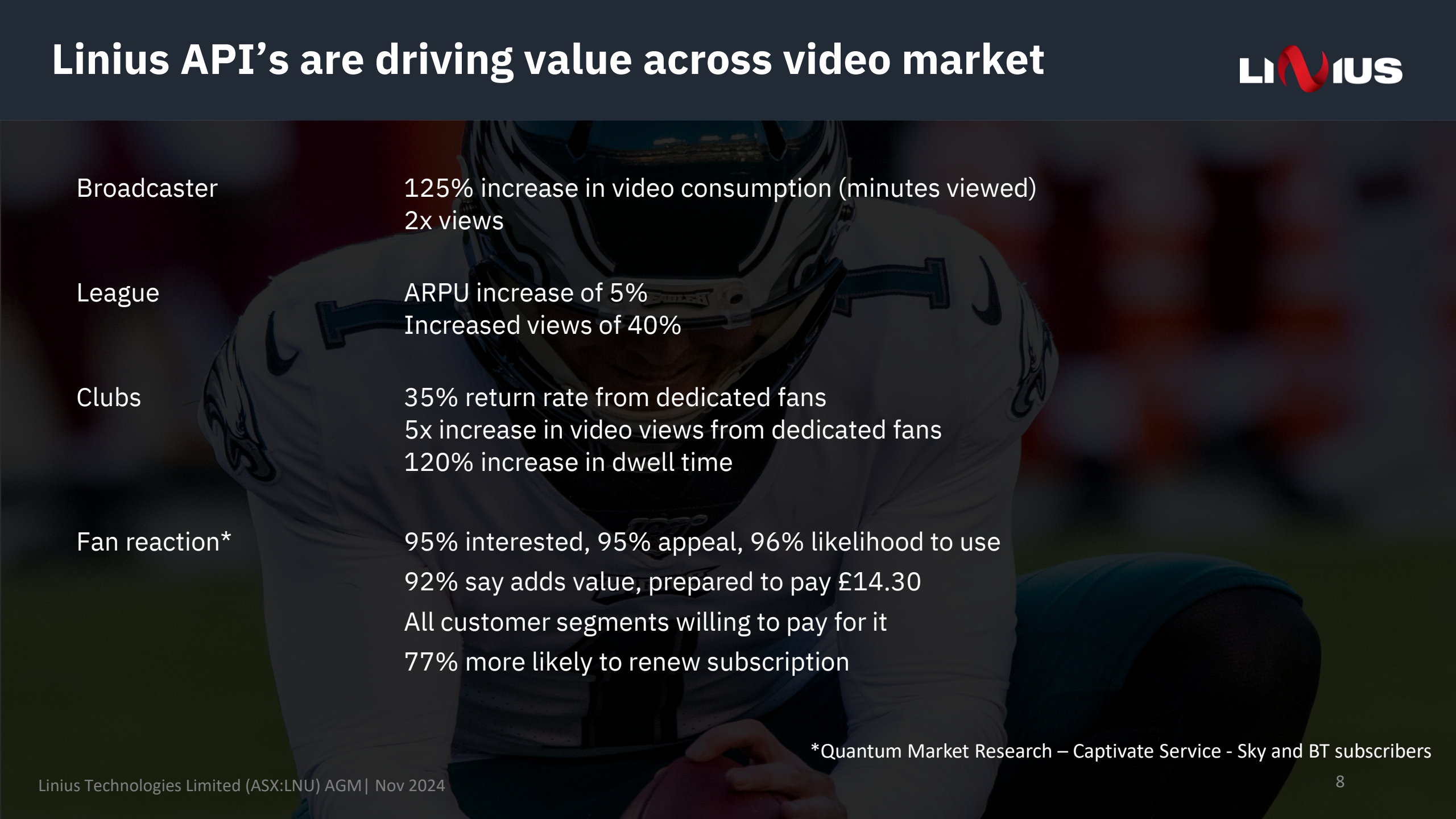
- World's first automated personalized highlights
- Social media application style navigation and engagement
- User generated content and community sharing
- Deep search unlocking the value of archives

Delivering new revenues:

- New subscribers, higher value subscription packages, and increased retention
- Increased advertising inventory, CPMs, and sponsor opportunities

**Combine the best of digital engagement tools with your content
to deliver new revenues on your properties**

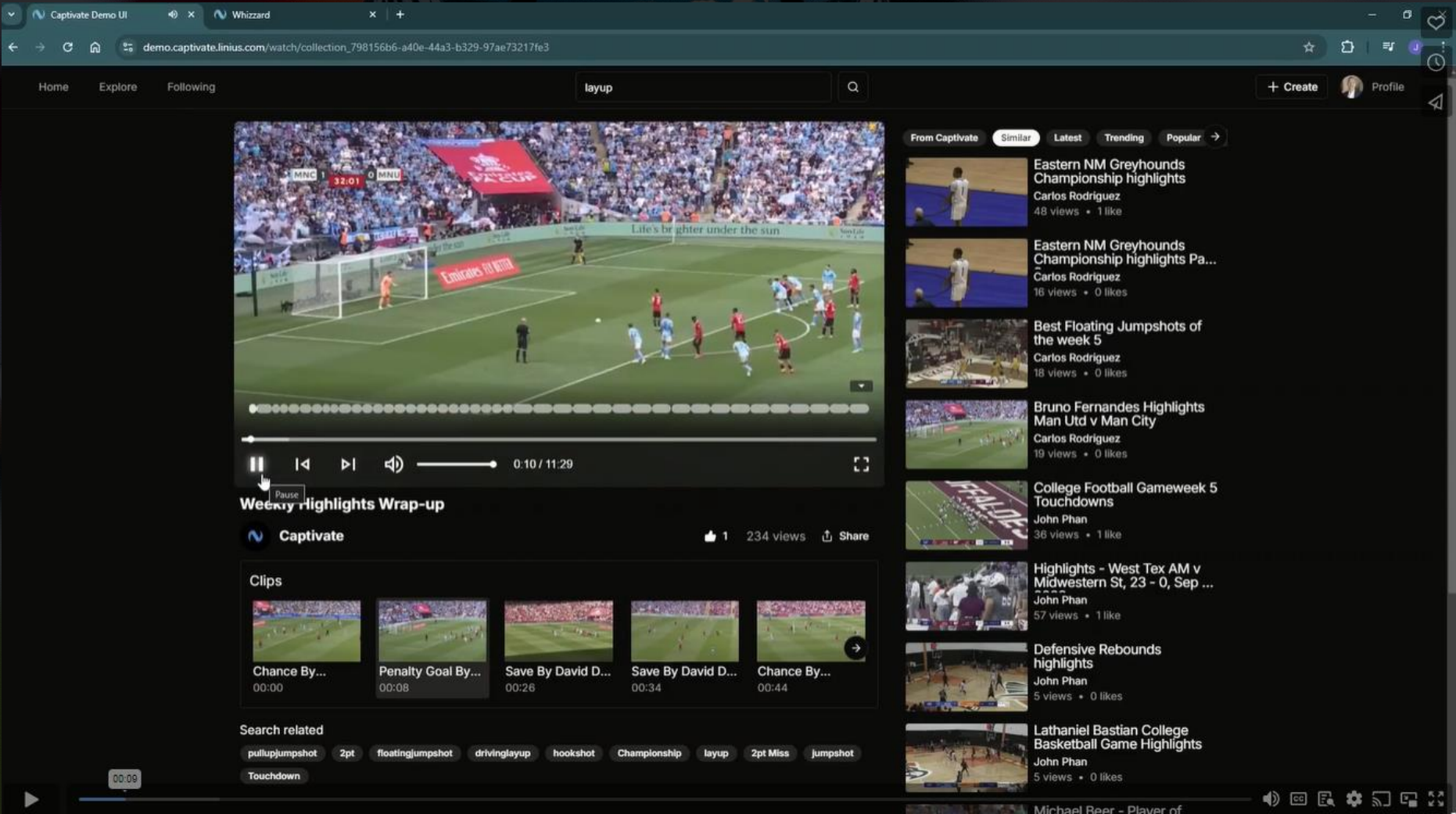
Linus API's are driving value across video market

A dark, semi-transparent background image of a football player in a white jersey with blue accents, holding a football. The player's face is partially visible through the helmet's visor.

Broadcaster	125% increase in video consumption (minutes viewed) 2x views
League	ARPU increase of 5% Increased views of 40%
Clubs	35% return rate from dedicated fans 5x increase in video views from dedicated fans 120% increase in dwell time
Fan reaction*	95% interested, 95% appeal, 96% likelihood to use 92% say adds value, prepared to pay £14.30 All customer segments willing to pay for it 77% more likely to renew subscription

*Quantum Market Research – Captivate Service - Sky and BT subscribers

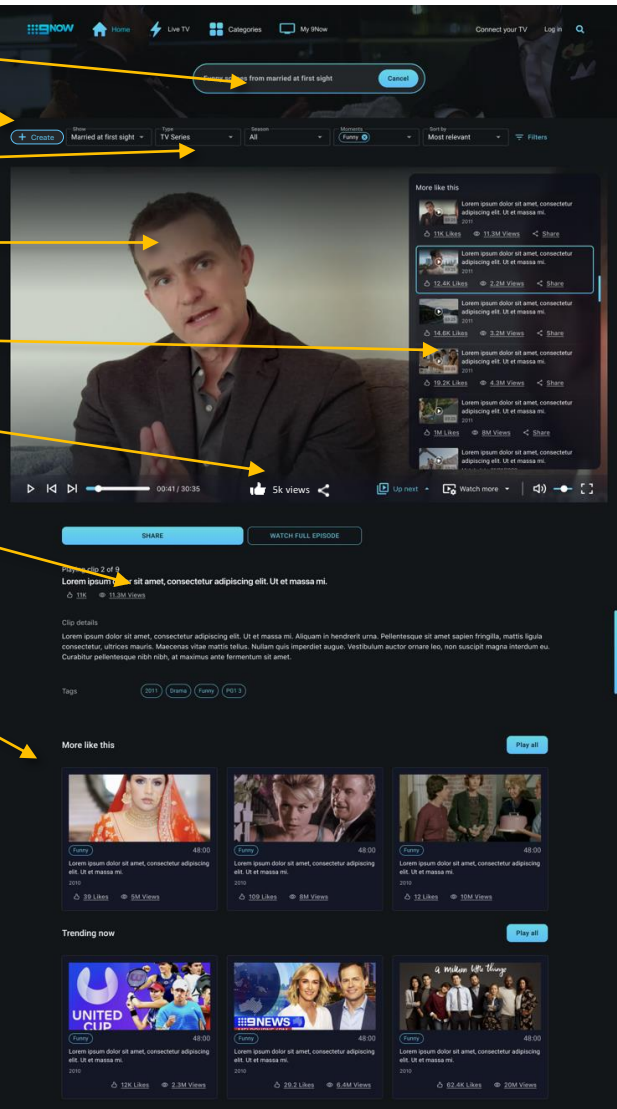
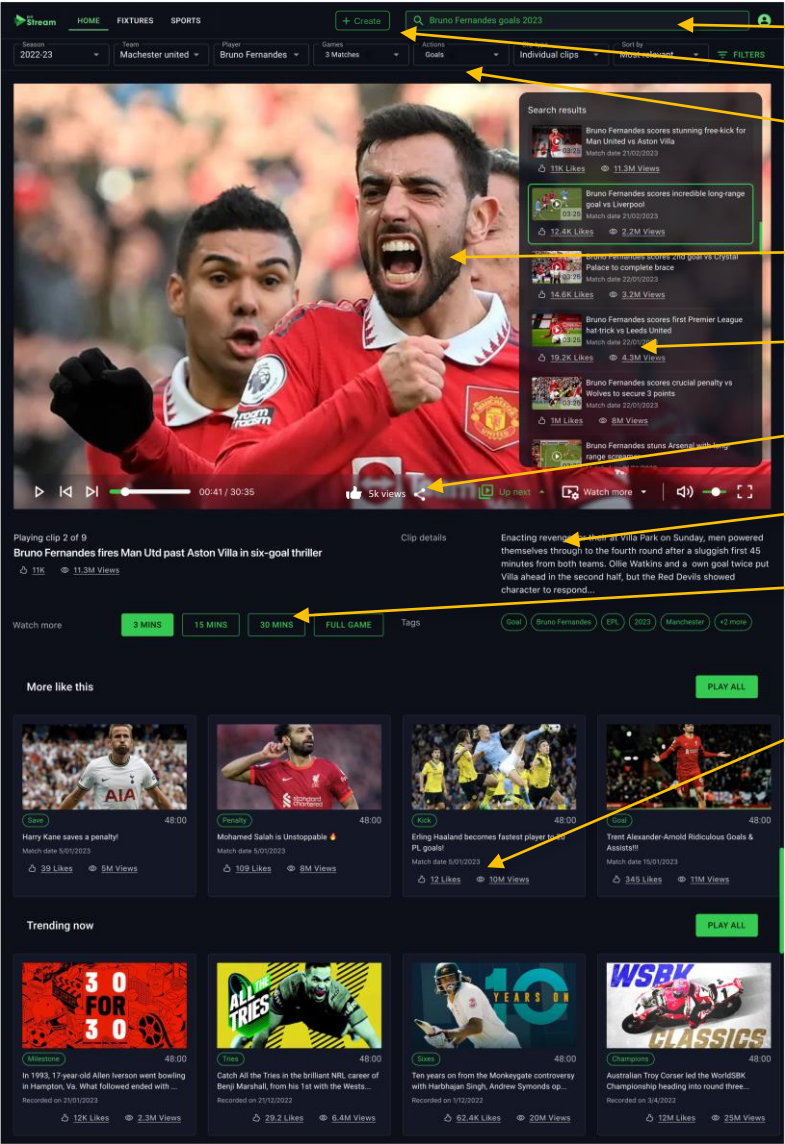
Captivate in action - demo



Click to play video

Deployed within your apps/sites

with your content – sport, news, entertainment





Only Linius makes this possible through our patented video virtualization technology

- ✓ **\$ Efficient:** no need to copy, move, edit, render, or store any new video files. Millions of personalized videos at minimal cost
- ✓ **More content, less cost:** Content generated automatically by our highlights engine and personalization algorithms, by your production team, and by viewers themselves
- ✓ **Simply plugs in** to your existing stream and storage infrastructure



- The **world's 9th largest** , **Oceania's 5th largest** ,and **Japan's largest** - technology services provider
- A trusted technology service partner in **Australia** for over 50 years (since 1972)
- With over 30 locations and 2,700 employees, serving ~900 customers in Oceania
- Invest over AU\$1 billion in research and development worldwide every year, delivering ground-breaking solutions in:
 - AI and automation
 - Cyber security
 - Data and the cloud
 - Enterprise solutions

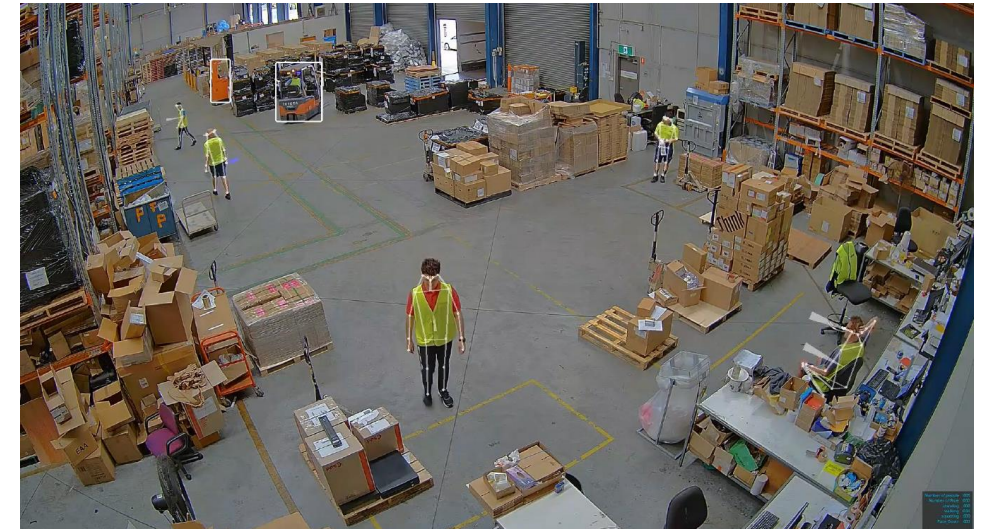
Linus and Fujitsu have partnered to **deliver AI-powered video analytics**, combining **Fujitsu's AI expertise** with **Linus' video virtualisation technology** to transform multimedia content into **actionable insights**.

FUJITSU's technology is the **world's most accurate in person tracking** benchmark, using multiple cameras to extract and match characteristics of persons.

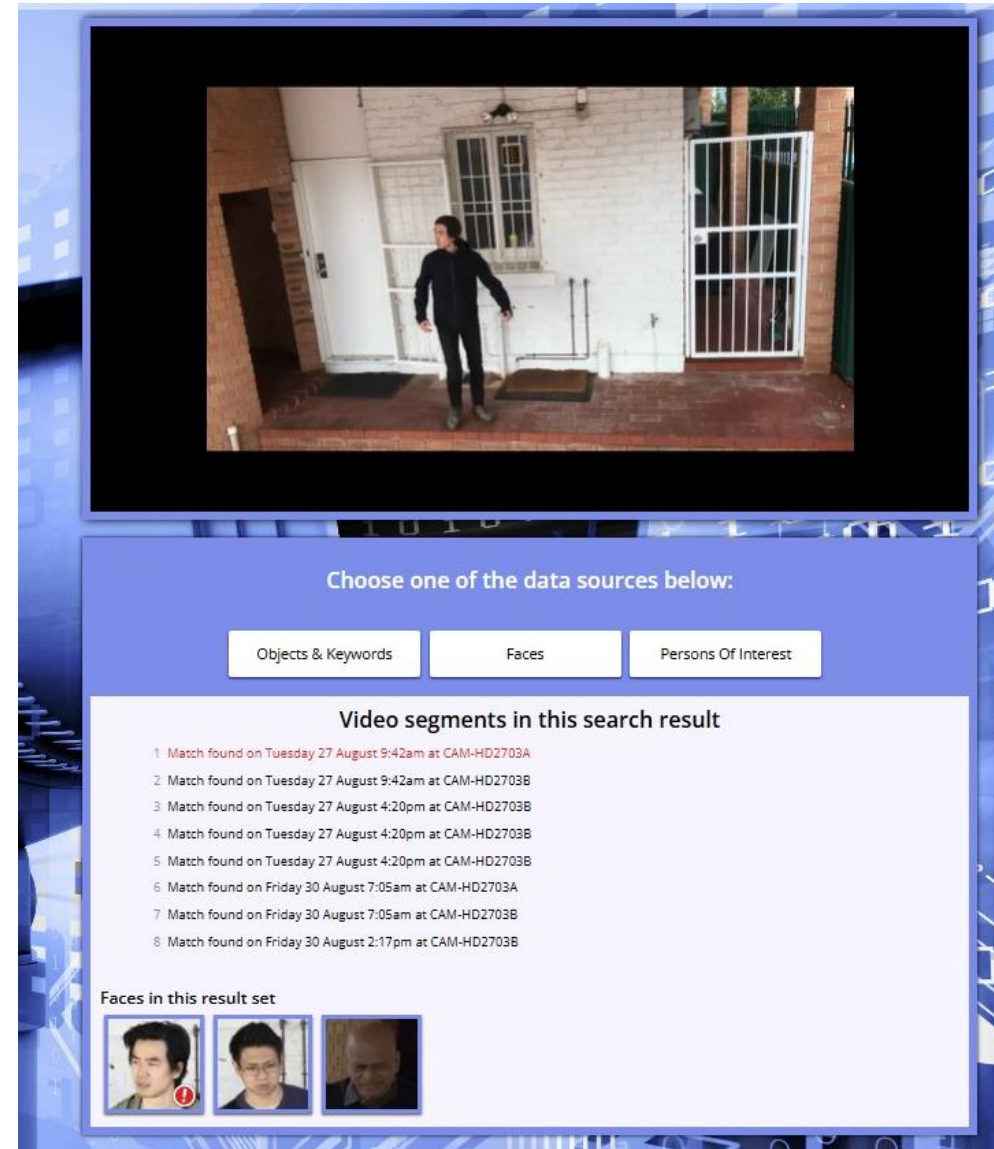
Multiple object tracking benchmark



No.1 (MOT-17, 2023.3)



- Data-driven search across massive video data sets
- Assembly of video segments on the fly
- Narrative video streams add context to analysis



Delivering AI-powered video analytics



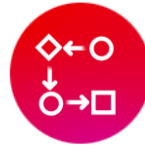
Combining Fujitsu Kozuchi for Vision with Linius' advanced video intelligence



Analyse video to find moments of interest in seconds



Instantly compile video streams that combine relevant video segments into meaningful narratives.



Dive deeper into video segments to uncover actions, objects, and people of interest to create understanding of individual situations.



Search and assemble new video of interest with a click.



Security/
Public safety



Airport, transportation
operations, boarder
services



Police/Fire
services
operations



Site/asset
inspections and
worker safety



Consumer behaviour

- Successful FY24
 - Record revenue & cash receipts, >250% revenue growth
 - Key deployments of Whizzard & Whizzard Highlights
 - Entry to US market
 - Industry partnerships
- Launch of Captivate driving significant pipeline for FY25
- Partnerships will unlock access and scale for FY25
- Fujitsu partnership opens new markets/industries with minimal investment



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