

**ASX Release**  
**28 November 2024**

### **Conversion of Performance Shares**

National real estate company The Agency Group Australia (ASX: AU1) (“The Agency” or “the Company”) is pleased to announce the conversion of 11,000,000 Performance Shares to Fully Paid Ordinary Shares for director, Mr Paul Niardone, on achievement of his performance milestones. The Performance Shares were originally issued to Mr. Niardone after shareholder approval was received at a shareholder meeting held 28 January 2022.

8,000,000 Class A Performance Shares have been converted to 8,000,000 Fully Paid Ordinary Shares on achievement of 24 months continuous service; and

3,000,000 Class B Performance Shares have been converted to 3,000,000 Fully Paid Ordinary Shares on the achievement of GCI of >\$50M for the financial year ending 30 June 2024.

The Board congratulate Mr Niardone on reaching his performance milestone and for his ongoing support and leadership across our national business. His contribution is an integral part of our success and is highly valued by our team and shareholders.

An appendix 2A has been lodged with ASX today.

**ENDS**

***Announcement authorised for release by the Board of The Agency Group Australia Limited.***

**If you require further information, please contact:**

**Investors**

The Agency Australia Ltd  
Andrew Jensen  
T: +61 02 8376 9100

**Media**

Chapter One Advisors  
David Tasker / Colin Jacoby  
T: +61 433 112 936 / +61 439 980 359

HEAD OFFICE 68 Milligan Street PERTH WA 6000  
08 9204 7955 theagencygroup.com.au ABN 52 118 913 232

THE AGENCY

 MORTGAGE  
& FINANCE  
Solutions Australia

 LANDMARK  
Settlements Australia

 AUSNET  
Insurance

 AUSNET  
Financial Planning

THE AGENCY  
— GROUP AUSTRALIA LTD

ASX: AU1