

**ASX ANNOUNCEMENT** 

29 January 2025

# **Q2 FY2025 QUARTERLY ACTIVITIES REPORT**

## **Q2 FY2025 Highlights**

- Cashflow positive Quarter with net cash on hand of \$431K
- Customer receipts up 78% Qtr-on-Qtr to \$1.18M with further cash receipts of \$1.08M post-quarter end
- Successfully delivered multiple global contracts on time and budget
- Newmont renews virtualplant subscription
- Driving cutting-edge innovations and applications for *virtualplant* in new sectors

## **Q2 FY2025 Activities Report**

RemSense Technologies Limited (**RemSense** or **the Company**) (**ASX:REM**) is pleased to provide an overview of the December 2024 quarter (Q2 FY2025) activities and the associated cash flows and cash position in the Appendix 4C (attached).

#### **Business Overview**

RemSense is a technology company engaged in industrial digital transformation using a visualisation platform. RemSense's core focus is developing **virtualplant**, a high-resolution 3D photographic asset visualisation platform providing a digital representation of plant assets (visual twin). **Virtualplant** integrates with existing business operations and asset management systems to deliver greater productivity, increased safety, and reduced costs.

#### **Business Activity**

RemSense achieved a highly productive quarter, successfully completing and invoicing numerous domestic and international projects valued at **A\$1,583,316** and **US\$311,705**, respectively, resulting in a total approximate value of **A\$2,078,086**. As of 31 December 2024, the Company banked **A\$1,180,000** and had receivables totalling **A\$1,370,278** (of which A\$1,080,380 has been received post month end).

#### **Project Activities**

During the quarter, RemSense completed onsite reality capture scanning and high-resolution photogrammetry imagery processing for two Liquefied Natural Gas (**LNG**) operations in northwest Australia. These projects were completed under a combined contract value of **A\$1,445,273**.

Additionally, RemSense delivered reality capture scanning and processing of imagery for a Tier 1 Oil and Gas company's Floating Production Unit (**FPU**) in Deepwater U.S. Gulf of Mexico. The next project phase for this facility is scheduled for late January and involves a collaborative effort to implement processes for maintaining the 3D model's currency,

ensuring ongoing operational efficiency and safety. This process for the efficient reality capture of smaller incremental changes of the facility post-maintenance turnrounds is being planned for operations in northwest Australia.

RemSense successfully completed a challenging South Asia project under difficult environmental and physical conditions, delivering high-quality imagery on time and within budget for a total contract value of **US\$313,349**.

RemSense is pleased to report the renewal of Newmont Mining's Boddington Gold operation's annual *virtualplant* subscription, demonstrating their trust and ongoing value the platform provides across its operations.

The Company also delivered multiple Remotely Piloted Aircraft System (**RPAS**) projects. This includes ongoing collaborations with the University of Western Australia and Main Roads Western Australia on traffic monitoring surveys to better understand traffic flow, identify required safety improvements, and support infrastructure planning. Additionally, RemSense continued to deliver regular drone-based remote water sampling campaigns for mining companies and environmental consultancies.

#### **Opportunities**

RemSense continues to experience significant interest in its *virtualplant* product and services. The Company's dedicated business development team, combined with an ongoing focus on refining sales messaging and communication strategies, has resulted in a growing and robust sales pipeline with opportunities spanning the Oil and Gas, mining, and industrial sectors. In addition, RemSense is actively exploring avenues for growth and diversification into new industries to further strengthen its market position.

RemSense has continued to strengthen its relationship and partnership with Chevron, sharing its trusted commitment to innovation and excellence. In collaboration with Chevron's major digital twin provider, we are delivering advanced photogrammetry solutions while expanding our capabilities to include immersive reality 3D models and asset identification solutions. These partnerships underscore our collective dedication to leveraging cutting-edge technologies to support Chevron's operational goals and drive sustained success.

The Company is progressing advanced discussions to conduct pilot projects with several organisations, including leading international producers of aggregates, cement, and bitumen. These pilot projects represent a significant opportunity to showcase the versatility and value of our solutions in new market segments.

RemSense is in active discussions with a leading Tier 1 Oil and Gas producer to explore an innovative, groundbreaking collaboration on large-scale, complex infrastructure decommissioning and demolition projects. This partnership aims to leverage advanced imagery technology to capture critical data, enabling the safe, efficient, and cost-effective decommissioning and demolition of ageing facilities.

This opportunity aligns seamlessly with the *virtualplant* technology roadmap and underscores RemSense's commitment to developing a world-class visualisation platform. By delivering actionable insights, our platform empowers industries to achieve safer and more efficient operations, further reinforcing our position as an innovation leader in asset visualisation and management.

Furthermore, RemSense remains focused on building strategic partnerships to expand its sales capacity both internationally and domestically, positioning the Company for continued growth and market leadership.

#### **Product Development Activities**

**Virtualplant** is a versatile and powerful platform designed for the immersive visualisation of small to large-scale, complex industrial facilities. The Company remains deeply committed to collaborating with customers to continuously enhance and innovate **virtualplant's** products and services. RemSense is committed in pursuing strategic partnerships with innovative technology companies, focused on developing state-of-the-art visualisation applications to further enhance the **virtualplant** technology stack.

During the past quarter, RemSense made significant advancements in the proprietary coordinate transformation and geolocation functionalities of *virtualplant's* Asset Audit Aldriven application. These enhancements expand the application's capacity to handle larger volumes of data, ensuring scalability and improved performance for our clients.

Additionally, RemSense continues to evolve and expand its RPAS (Remotely Piloted Aircraft Systems) services and equipment capabilities. A key focus this quarter has been on bespoke water sampling solutions for challenging environments, such as deep, abandoned open pits. To support clients in meeting stringent environmental regulatory obligations, RemSense has developed integrated solutions incorporating connected sonars, tethers, and winches. These innovations enable safe operations to collect water sampling at depths of up to 200 metres. This results in precise control to extract samples at specified depths, providing unparalleled accuracy and reliability.

#### **ADDITIONAL APPENDIX 4C DISCLOSURES**

The following information is provided as required under ASX Listing Rule 4.7C that has not been disclosed in the body of the quarterly activities report.

#### **ASX Listing Rule 4.7C.3**

Payments to related parties totalled \$47K and was in respect of key management personnel salaries, and superannuation. All payments were on normal commercial terms.

-ENDS-

This announcement has been approved for release by the Board of RemSense Technologies Limited.

#### Disclaimer

This report has been prepared by RemSense Technologies Limited (RemSense). The material contained in this report is for information purposes only. This release is not an offer or invitation for subscription or purchase of, or a recommendation in relation to, securities in RemSense and neither this release nor anything contained in it shall form the basis of any contract or commitment.

This report may contain forward-looking statements. Forward-looking statements include, but are not limited to, statements concerning RemSense business plans, intentions, opportunities, expectations, capabilities, and other statements that are not historical facts. Forward-looking statements include those containing such words as could, plan, target, estimate, forecast, anticipate, indicate, expect, intend, may, potential, should or similar expressions. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions, and other important factors, many of which are beyond the control of RemSense, and which could cause actual results to differ from those expressed in this report. Because actual results might differ materially to the information in this report, RemSense does not make, and this report should not be relied upon as, any representation or warranty as to the accuracy, or reasonableness, of the underlying assumptions and uncertainties. Investors are cautioned to view all forward-looking statements with caution and to not place undue reliance on such statements.

The report has been prepared by RemSense based on information available to it, including information from third parties, and has not been independently verified. No representation or warranty, express or implied, is made to the fairness, accuracy or completeness of the information or opinions contained in this report.

#### **About RemSense Technologies Limited (ASX: REM)**

Shares in RemSense Technologies Limited (ASX: REM) are traded on the Australian Securities exchange (ASX).

For more information, please visit our website <u>www.remsense.com.au</u>

# **Appendix 4C**

# Quarterly cash flow report for entities subject to Listing Rule 4.7B

#### Name of entity

RemSense Technologies Limited	
ABN	Quarter ended ("current quarter")

50 648 834 771 31 December 2024

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	1,180	1,840
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(43)	(104)
	(c) advertising and marketing	(93)	(180)
	(d) leased assets	-	-
	(e) staff costs	(714)	(1,077)
	(f) administration and corporate costs	(131)	(353)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	(7)	(17)
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	169	169
1.8	Other (provide details if material)	-	-
1.9	Net cash from / (used in) operating activities	361	278

2.	Cas	sh flows from investing activities	
2.1	Pay	ments to acquire or for:	
	(a)	entities	-
	(b)	businesses	-
	(c)	property, plant, and equipment	-
	(d)	investments	-
	(e)	intellectual property	(1)
	(f)	other non-current assets	-

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Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant, and equipment	4	19
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	3	13

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)*	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	(3)	(3)
3.5	Proceeds from borrowings	15	65
3.6	Repayment of loans	(71)	(193)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (lease liabilities right of use assets)	(29)	(54)
3.10	Net cash from / (used in) financing activities	(88)	(185)

Note: \* includes \$300,000 of funds received from directors. Shareholder approval is being sought at a meeting of shareholders on 10 May for the issue of shares for this investment.

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	155	325
4.2	Net cash from / (used in) operating activities (item 1.9 above)	361	278
4.3	Net cash from / (used in) investing activities (item 2.6 above)	3	13

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Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(88)	(185)
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	431	431

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	431	155
5.2	Call deposits		
5.3	Bank overdrafts		
5.4	Other (provide details)		
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	431	155

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amounts of payments to related parties and their associates included in item 1	47
6.2	Aggregate amounts of payments to related parties and their associates included in item 2	-
Note: i	if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must includ	e a description of, and an

explanation for, such payments.

7.	Financing facilities  Note: the term "facility' includes all forms of financing arrangements available to the entity.  Add notes as necessary for an understanding of the sources of finance available to the entity.	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	100	-
7.2	Credit standby arrangements	-	-
7.3	Other	-	-
7.4	Total financing facilities	100	-
7.5	Unused financing facilities available at quarter end		100
7.6	Include in the box below a description of each facility above, including the lender, interest		

rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

\$100,000 unsecured loan facility with Broadway Management (WA) Pty Ltd. Any funds drawn down as part of this facility will earn interest at a rate of 10% p.a. from date of drawing.

8.	Estimated cash available for future ope	rating activities \$A'000		
8.1	Net cash from / (used in) operating activities (item 1.9)			
8.2	Cash and cash equivalents at quarter end (iten	n 4.6) 431		
8.3	Unused finance facilities available at quarter en	nd (item 7.5) 100		
8.4	Total available funding (item 8.2 + item 8.3)	531		
8.5	Estimated quarters of funding available (ite item 8.1)	m 8.4 divided by		
	Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.			
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:			
	8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?			
	Answer: N/A			
	8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?			
	Answer: N/A	Answer: N/A		
	8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?			
	Answer: N/A			
	Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.			

#### **Compliance statement**

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 29 January 2025

Authorised by: Board of Directors

(Name of body or officer authorising release – see note 4)

#### **Notes**

- 1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions
  in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been
  prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the
  corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.