





**ASX: RKT** 

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We leverage Al and Autonomous
Drones to provide Mission Critical Data
Services for Enterprise Customers.

## **BARS Certified**

#### **Highest Safety Recognition**

RocketDNA has been verified in both South Africa and Australia against the BARS standard - one of the highest commitments to safety in the contracted aviation world.

## **BVLOS Approved**

#### **Enabling Long-Range Operations**

With approval from the local Civil Aviation & Safety Authorities, we are able to execute long-range Beyond Visual Line of Sight missions, unlocking cost efficiencies.

## **Remote Operations**

#### **Our Multiplier Effect**

Deploying a swarm of autonomous xBot® units enables our data products at a global scale. Missions are conducted 24/7 from one of our worldwide remote operation centres.

## **Al-Enabled**

#### **Faster Geospatial Insight**

A growing segment of our data products and insights are powered by Al tools, allowing us to process, quantify and report faster than previous manual calculations.



# **Our Customer Base**

ROCKET DNA 🔾

**Growing Tier-1 and Tier-2 customer base; Trusted and used by these global companies** 































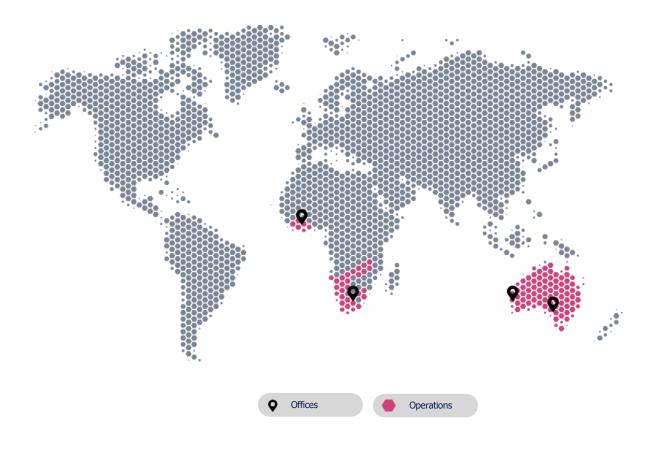












# **Our xBot® Platform**







- Locally Manufactured for Extreme Environments
- Redundant SatelliteCommunication & PowerSystems
- Optional Off-Grid (Solar) Power available
- Suited for Fast, Frequent & High-Resolution Data Missions
- Cloud & Closed-loop options available for cyber risk mitigation

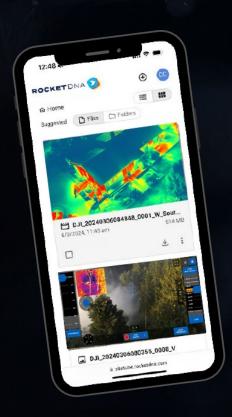






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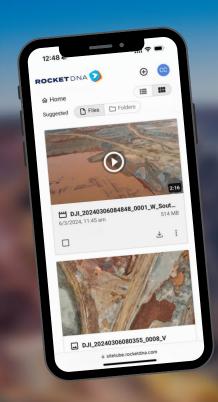
Automating Front-line Response & Perimeter Monitoring



- Identify and qualifyOn-site threats
- Share live feed and location with ground team
- Coordinate with on-site ground team to identified suspect location

# SurveyBot

**Automating Frequent Survey Tasks** 



- Automated Stockpile Volumes
- Reporting Open Pit & Earthworks
- **⊘** Volumetrics Conformance-to-Design
- Reporting Cultural Heritage Monitoring
- Oaily 360-deg Panoramas & Video

**On-demand Live Streaming** 





Strategy, Market & Growth Pathway



# **Market Opportunity**

By 2043, total drone flights in Australia are expected to reach 60 million per year<sup>1</sup>



The Mining Industry will operate over 500,000 drone flights<sup>1</sup>



Over 300,000 flights will be used to assist frontline Policing efforts<sup>1</sup>



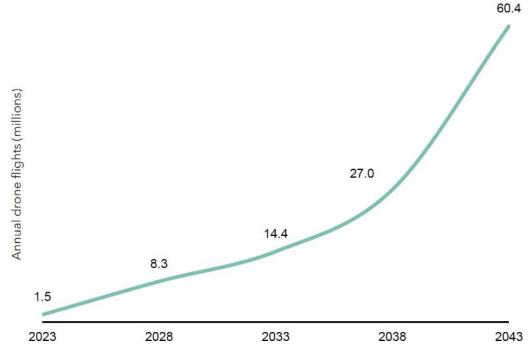


Chart: Total Number of annual drone flights (millions): 2023 - 20431

<sup>&</sup>lt;sup>1</sup> Source: Scyne Advisory: Sizing the future drone and advanced air mobility market in Australia (www.scyne.com.au)

# **Key Verticals**

## Primed for Automation Disruption



#### **Mining Sector**

- Traditional customer base for RKT long run experience in sector in Australia and Africa
- Consistent and frequent data requirements
- Ability to integrate with existing GIS systems
- Remote operating regulatory approvals in place
- Cy Large users of drone data fast ROI for customer
- Remove people from dangerous areas / work
- Increased capacity for other department's requests (beyond traditional survey department)

## **Public Safety and Critical Asset Surveillance**

- Experience in Africa and Australia particularly in security and infrastructure monitoring
- Remote operating regulatory approvals in place complex regulatory approvals obtained
- Enterprise service levels Cybersecurity and IT
- Inherent high value of purpose strong business case
- Early adoption overseas showing good momentum
- Significant market opportunity given low current usage of drones and geographic spread of market
- "Drone-as-first-responder" programs gaining traction

# **Growth Pathway**

## **Our Current Focus**





#### **Business Model**

- Multi-Year Contracts
  Conversion of current customers
  into long-term agreements
- Al & GIS Data Products Sales
  Immediate productivity and cost
  benefit for mining customers
- We continue to receive strong demand across the continent for ad-hoc projects



# OP & Financial Efficiency

- Initiatives that bring us closer to break-even
- Continue to contain & reduce corporate overheads, fees & consulting
- Improve operational process flows (data capture and processing)
- Utilise debt-sourced funding for operational 'growth' purposes, such as scaling new contracts



#### **Customer Growth**

- Tier 1 Mining Strategy
- Tier 2 & 3 Mining Strategy
- New Sectors: Public Safety & Critical Asset Surveillance

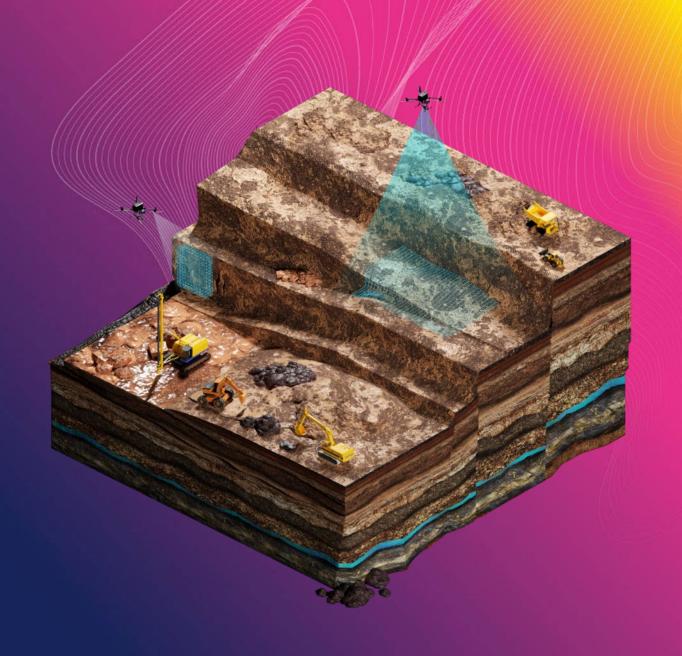


## **Acquisitions**

Pursue complementary opportunities that add value to our business and help us build further economies of scale



# Financial Highlights



# **Company Snapshot**

## **Enterprise Value (A\$)**

Market cap<sup>1</sup> Share price \$0.012 on 19 Mar 2025 \$10.986M

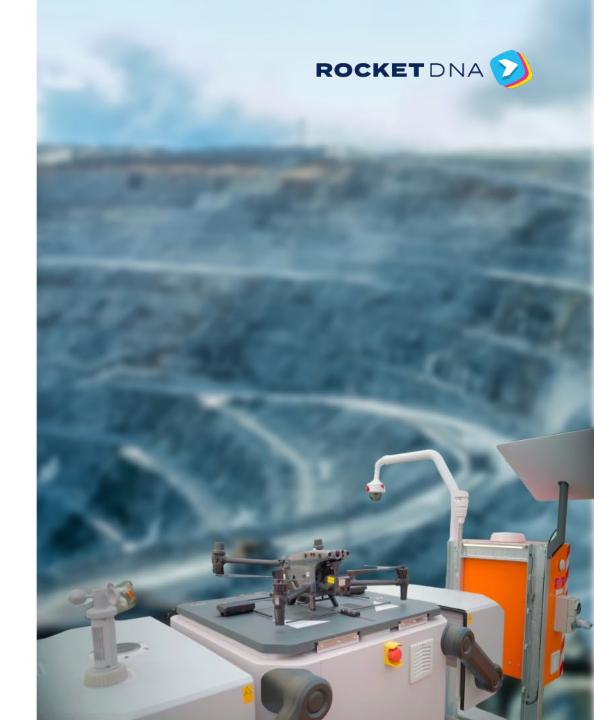
**Cash** As at 31 Dec 2024 **\$3.406M** 

**Debt<sup>2</sup>** As at 31 Dec 2024 **\$1.003M** 

Enterprise value 19 Mar 2025 \$7.668M

## Key Operating Metrics (A\$) (December Financial Year-End)

+18% Revenue \$7.241M 2024 FY 2024 compared to FY23 +16% As at **ARR**<sup>3</sup> \$3.322M 31 Dec 2024 compared to FY23 -21% As at TCV<sup>3</sup> \$3.958M 31 Dec 2024 compared to FY23



 <sup>915,523,238</sup> ordinary shares outstanding at the date, including those in voluntary escrow
 Shareholder loans, credit cards, motor vehicle and equipment loans and lease liabilities

<sup>&</sup>lt;sup>3</sup> Annual Recurring Revenue (ARR) | Total Contract Revenue (TCV)

# Financial Highlights





FY24

- Total revenue of \$7.24M, an 18% increase from FY2023. Achieved best revenue quarter to date, surpassing the \$2 million milestone for the first time, with a 21% quarter-on-quarter revenue increase to \$2.061m in the December quarter 2024.
- Revenue derived from contracts (linking to Annual Recurring Revenue or ARR) was 50% of total Revenue in December Quarter 2024. Secured high-value deals with Tier 1 and Tier 2 clients globally.
- Net cash used in operating activities in FY24 was \$505k, which improved 48% from FY23. The consistency is driven by growing cash receipts and strong cost management.
- Successfully secured cash commitments through a Share Placement and an oversubscribed Share Purchase Plan (SPP), reflecting strong support from shareholders. Combined proceeds support ongoing expansion and positions RocketDNA for sustainable growth in global markets.

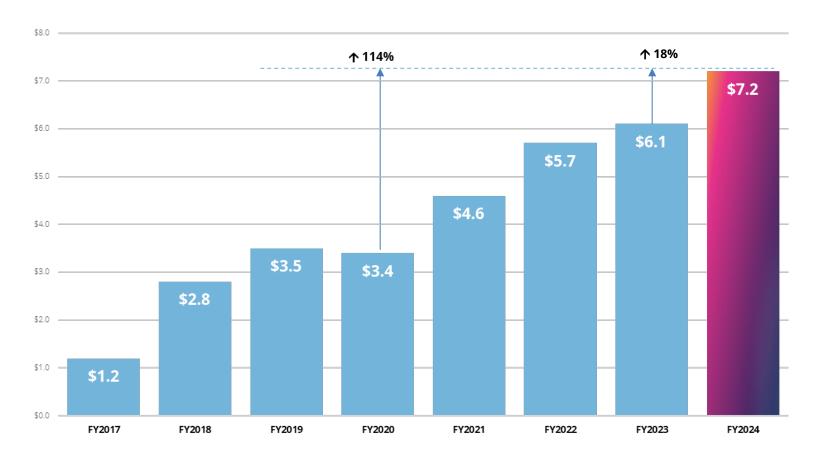


# Annual revenue growth<sup>1</sup>

## Growing track record



50% of Total Revenue is multi-year contracted revenue (based on Q4 2024)



# **Investment Highlights**

Why RKT





- Unique market validated business with high barriers to entry
- Proprietary Al-centric solution with high commercial value-in-use
- Visible and growing global addressable customer markets
- Secured complex and hard to obtain aviation regulatory authorisations, including BVLOS, and Remote Operations
- Scalable operation with demonstrated recurring revenue model



## **Contact**

#### **Chris Clark**

Managing Director & CEO contact@rocketdna.com

### **Mark Flynn**

Investor Relations <a href="mailto:investors@rocketdna.com">investors@rocketdna.com</a>



