

ZELIRA THERAPEUTICS  
Investor Deck  
April 2025

ASX: ZLD  
OTCQB: ZLDAF  
[zeliratx.com](http://zeliratx.com)



**Zelira is a global biopharmaceutical company developing, and marketing clinically validated cannabinoid-based medicines.**

It offers investors exposure to a rapidly emerging global industry at a very attractive valuation, with multiple shots on goal to create significant value.



# Zelira's unique rapid commercialisation strategy



## Launch

Generate proprietary formulations  
Launch products in global markets  
Rapid path to revenues  
Low Capex model



## Learn

Collect real-world patient data  
Refine product to meet patient needs  
Real-time response to market



## Develop

Patient data informs and de-risks  
design of clinical trial  
Supports path to registration



# Zelira's portfolio of products: multiple shots on goal



## Autism

HOPE® 1

De-risked lead candidate: Significantly improved CGI and Efficacy Score in ASD patients in RWD study

Phase 2 PoC trial upon IND opening



## Insomnia

ZENIVOL®

World's first clinically validated cannabinoid drug for chronic insomnia

Phase 1B/2A clinical trial confirmed safety, efficacy and improved quality of life



## Neuropathy

iTURA™

Consumers have reported significant reductions in pain and itching and effective relief from muscle tension, numbness and tingling, aching and cramps and burning



## Diabetic Nerve Pain

ZLT-L-007

Outperformed multi-billion-dollar Lyrica® in IRB-approved study

Evaluate further progression to formal FDA clinical trials



## Oral Care

SprinJene

Helps to protect teeth from decay, fight gingivitis, gum inflammation and plaque and tartar



## Dermatology

RAV FIVE™

Proprietary acne fighting complex that helps with bacteria and sebum production

## PRODUCT

## CLINICAL EVIDENCE/ PIPELINE

Zelira's patented ZYRAYDI™ technology is a novel encapsulation system designed to enhance the disolution, stability and delivery of active ingredients in its oral dosage products.



# HOPE<sup>®</sup> 1: A proven and de-risked lead candidate



## About HOPE<sup>®</sup>1

Launched in US in 2020 and then Australia under the TGA Special Access Program

HOPE<sup>®</sup> 1 is a THC:CBD oral solid Capsule

Reformulated into a dry-powder pharmaceutical-grade capsule using Zelira's proprietary, patent-protected ZYRAYDI™ technology



## Clinically validated, highly de-risked ASD treatment

Over 11 Million doses of HOPE<sup>®</sup> 1 dispensed in Pennsylvania over the past five years without any negative safety signal.

The HOPE<sup>®</sup> SPV gives Zelira the resources to start clinical trials – funds raised to date of US\$3,250,000

Successful Pre-IND meeting with the FDA sets the stage for IND submission and the launch of Phase 1 clinical trials.



## Near-term development milestones

Initial focus - Phelan McDermid Syndrome (PMS) co-morbid with ASD per pre-IND meeting held Q2 2024

Multiple targets within the ASD indication

Progressed company in a capital-efficient manner

Phase 2 PoC trial to start immediately upon IND opening

Can proceed to Phase 3 pivotal trials as soon as Q4 2026

Aim for NDA submission as early as Q2 2027

The formal FDA trials for HOPE<sup>®</sup> 1 represents the third and final stage of the Launch, Learn, Develop strategy for validation and commercialisation



# ASD is highly prevalent with ineffective current therapies that carry significant risks



## Prevalence

About **1 in 44** children identified with Autism Spectrum Disorder (ASD)<sup>1</sup>

CDC estimates **5,437,988 (2.21%)** adults in the United States have ASD

Prevalence estimate rose **57%** from 2002 to 2006 – due to increased awareness, education and environmental factors



## Significant Market Opportunity

Increased prevalence of ASD is positively impacting **growth of the global market**, which has led to increasing demand for clinical research for effective treatments

The ASD market is projected to reach **US \$4.53B by 2026** (PR Newswire, 2021)



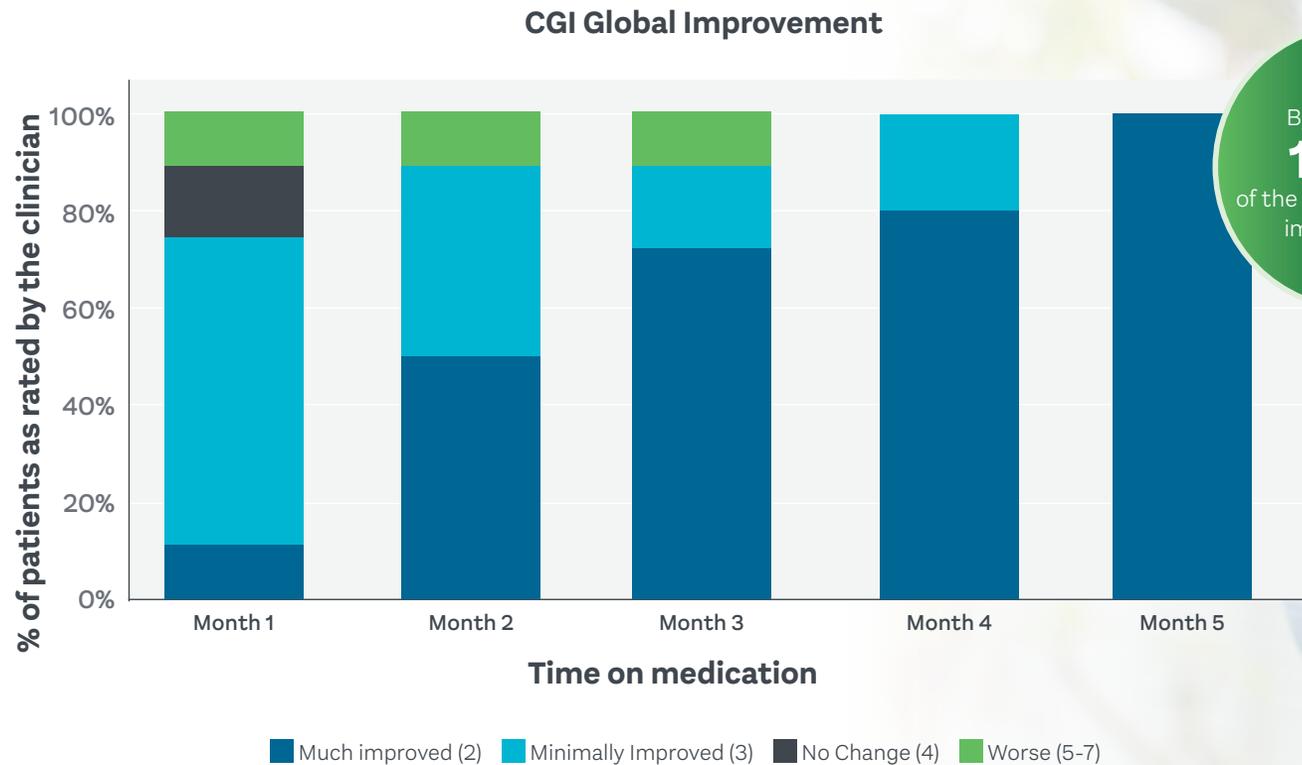
## Existing Therapies have Significant Risks

Current treatments are antipsychotic drugs, SSRIs/antidepressants, stimulants and sleep medications.

**Risks of these therapies are significant** and include increased fracture risk; weight gain/increased appetite; increased anxiety and fatigue; sedation/somnolence. They also carry warnings of: potential for cognitive impairment, motor skills impairment, cerebrovascular events, GI Disturbances/Dysphagia/Emesis



# Real world evidence – HOPE® 1 improved Clinical Global Impression (CGI) and Efficacy Score in ASD patients



By 5 months,  
**100%**  
of the patients showed  
improvement

After 1 month, **56%** showed minimal improvement

After 3 months, **50%** showed moderate improvement

After 4 months, **60%** showed marked improvement

By 5 months, **100%** of patients showed improvement

- HOPE® 1 tincture launched under the TGA's Special Access Scheme B in Australia
- Administered sublingually, optimal dosage not yet established at the start of the study
- This study focused on real-world patient data to assess the product's impact on CGI scores.



# Development pathway for HOPE<sup>®</sup> 1 Phelan McDermid Syndrome (PMS) co-morbid with ASD program

## Phelan-McDermid Syndrome (PMS)

Ultra-rare genetic condition caused by a deletion or change of chromosome 22 in the 22q13 region or disease causing (pathogenic) variant of the SHANK3 gene. Most affected individuals have moderate to profound intellectual disability and a very high prevalence of ASD.

## Regulatory Pathway

Accelerated regulatory pathway strategy utilizing existing pre-clinical, USDMF and CMC data sets already generated by Zelira through its Launch, Learn and Develop strategy and clinically-validated real-world patient data, using the FDA 505(b)(2) pathway.

	2023	2024	2025	2026	2027
TPP		Completed			
MRL/FDA pre-IND Meeting		Completed			
IND/PK dose ranging			2024-2025		
Phase 2 Factorial				2025-2026	
Phase 3 Pivotal					2026-2027
FDA eCTD Submission & NDA					2027

Pre-IND meeting held in June 2024; feedback was to proceed in Autism Spectrum Disorder (ASD) subset indication, irritability associated with PMS patients



# HOPE<sup>®</sup> 1 and HOPE<sup>®</sup> 2 development pathway for indications within Autism Spectrum Disorder (ASD) subset

Target Indication		Subset Targets Co-morbid with ASD	2025	2026	2027	
<b>Initial focus with fund raise</b>						
HOPE <sup>®</sup> 1	Reduction in Irritability	Phelan McDermid Syndrome (PMS)	IND and Phase 1/ PK (n = 40)	Phase 2 Factorial (n = 170)	Phase 3 (n = 350)	
	<b>Pipeline indications</b>					
	Reduction in Irritability	Smith Magenis Syndrome (SMS)		Pre-IND	IND enabling work	
	Reduction in Irritability	FoxP1		TBD		
HOPE <sup>®</sup> 2	Improvement in communication	Pediatric Minimally Verbal Autism (PMVA)		Pre-IND	IND enabling work	
	Improvement in sleep disorder	ASD			TBD	





## Outlook

- Commencement of Phase 1 clinical trials for HOPE® 1
- Development work for the transformation of Zenivol® into a capsule formulation is on track to be completed in mid-late 2025
- Evaluating the further progression of ZLT-L-007 into formal FDA clinical trials

# Investment highlights



## De-risked, proven lead candidate

HOPE® 1 already proven to be effective in treating Autism Spectrum Disorder (ASD); successful pre-IND meeting with FDA.



## Multiple shots on goal

Leading pipeline of products in clinical development for insomnia, chronic pain and autism.



## DeriskedRx & OTC Development and Commercialisation strategies

Products developed from Cannabis are Rx, requiring a physician intervention-Mid/Long term revenue.

Products developed from hemp are OTC, as such direct to consumer-Immediate-Mid/Long term revenue.



## Fast Tracking Commercialization

Disruptive 'Launch, Learn, & Develop' model facilitates rapid commercialisation.



## Premium Product

Manufacturing Partner-EU GMP Certified.



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# Thank You

For further information please contact

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# Appendix



# 1H FY25 Milestones



## 2024

8 Jan 24

Zelira's HOPE® SPV receives US\$819,000 second tranche of funding



15 Apr 24

Zelira receives \$919,000 R&D Tax Incentive Scheme refund



29 Apr 24

Zelira submits Meeting Request Letter for Pre-IND meeting to the FDA



23 May 24

Zelira's HOPE® SPV receives US\$681,000 third tranche of funding



11 Jul 24

Zelira advances HOPE® Program with positive pre-IND meeting with the FDA



16 Jul 24

Zelira secures leading patents for HOPE® 1 and HOPE® 2 formulations targeting Autism Spectrum Disorder



22 Aug 24

Zelira receives positive feedback from Pre-IND Meeting with FDA, Advancing HOPE® Autism Program



## 2025

28 Jan 25

Zelira's HOPE® receives US\$681,000 fourth tranche of funding



18 Feb 25

Zelira receives \$1,153,000 R&D Tax Incentive refund. Total funds received by the HOPE® SPV to date of US\$3,250,000

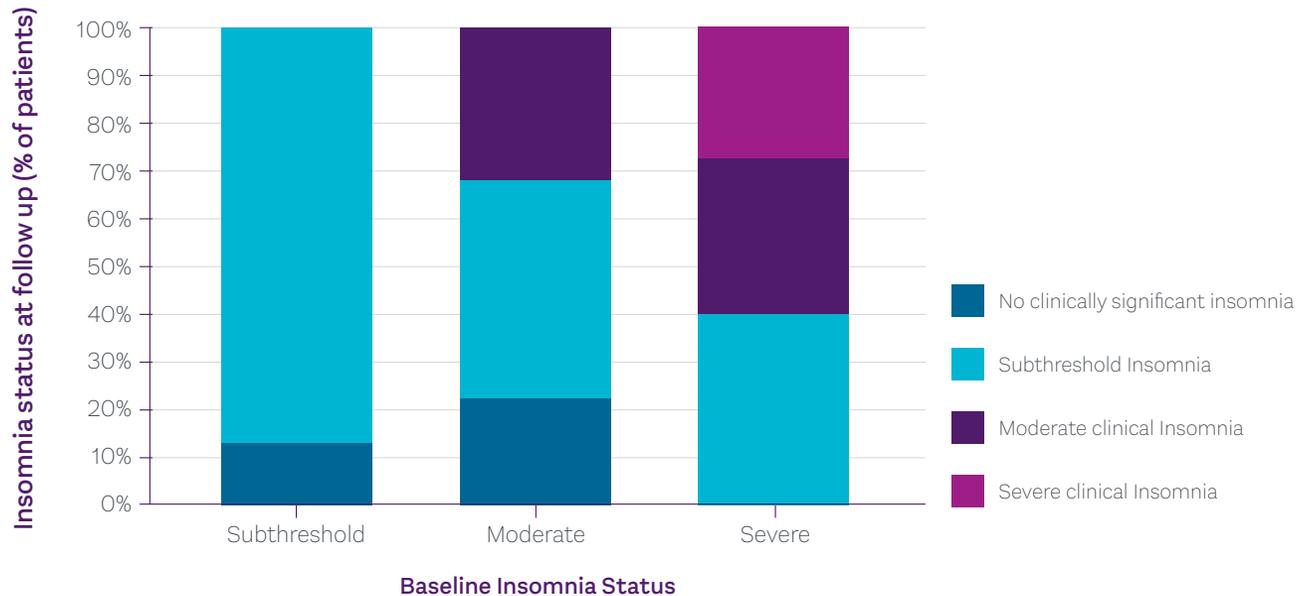


# ZENIVOL® for chronic, unresolved insomnia

## Insomnia Market

- 30% of adults report symptoms of insomnia<sup>1</sup>
- US insomnia market: US \$4B by 2021<sup>2</sup>
- Current medications limited by side-effects

Taking ZENIVOL® improved from a baseline ISI score of 19.5 (Moderate) to 14.3 (p<0.001).



OBJECTIVE: Investigate the effect of ZENIVOL® in improving sleep in people with chronic insomnia, ENDPOINTS: Improvement in ISI scores (Insomnia Severity Index), PATIENTS: N = 94 PATIENT AGE: The mean age of active patients was 56 years of age with the oldest patient being 77 years of age DURATION: Maximum time to-date that a patient had taken ZENIVOL® was 10.8 months (or 329 days). The mean time on treatment for active ZENIVOL® patients was 4.3 months

## Overview

- World's first clinically validated cannabinoid drug for chronic insomnia
- Phase 1B/2A clinical trial confirmed ZENIVOL® safe, efficacious and improved quality of life
- Clinical trial results published in peer reviewed journal of *Sleep*®



Approved by BfArM for German market



Manufacturing agreement for Australia: Extractas Biosciences



Distribution agreements: Australia (Health House), Germany (Adjupharm), NZ (NUBU)

1 Roth, T. (2007). Insomnia: definition, prevalence, etiology, and consequences. *Journal of Clinical Sleep Medicine*, 3(5 Suppl), S7-10.  
 2 <https://www.marketsandmarkets.com/Market-Reports/us-insomnia-market-55727597.html>



# Zelira's Diabetic Nerve Pain Drug (ZLT-L-007) Outperforms Big Pharma drug; successful clinical trial against multi-billion-dollar Lyrica® Demonstrated Safety, Tolerability, and Improved Efficacy



## Objective of the study

- Comparing Zelira's patent protected, proprietary ZLT-L-007 with Lyrica® with regards to the reduction of diabetic nerve pain
- IRB-approved observational multi-arm head-to-head study powered to show statistical significance



## Topline Results

- ZLT-L-007 materially outperformed Lyrica® in reducing NRS pain scores
- Significant decrease in symptom severity observed
- ZLT-L-007 met the primary endpoint with no Serious Adverse Events (SAE)
- ZLT-L-007 significant decreases in Visual Analog Scale (VAS) and Short form McGill scores- met secondary endpoints



## Market Potential

- ZLT-L-007 demonstrated improved efficacy, enhanced safety and tolerability profile for diabetic nerve pain, a market in which Lyrica® is an established leader with peak year sales of approximately US\$5B\*

**Next steps - Evaluate further progression of ZLT- L-007 in formal FDA clinical trials as part of Zelira's Launch, Learn & Develop strategy**

#### References:

\*-Grand View Research. (2021). Diabetic Neuropathy Market Size, Share & Trends Analysis Report By Disorder (Peripheral, Autonomic, Proximal, Focal), By Treatment (Drug, Radiotherapy, Physiotherapy), By Region, And Segment Forecasts, 2021 - 2028. Retrieved from <https://www.grandviewresearch.com/industry-analysis/diabetic-neuropathy-market>



# ZYRAYDI™ (Enhanced Cannabinoid Capture and Dissolution Matrix)



- Breakthrough technology developed by Zelira
- Solves the problem of developing solid oral dosage forms from cannabinoid distillate
- Zelira's unique, proprietary matrix prevents cannabinoid separation from the powder providing a free flow powder base for tablets and capsules
- This technology allows development of standardised pharmaceutical grade, cannabinoid-based medicines in solid oral dosage
- A move from extracts (oils) to capsules and tablets enhances patient and HCP familiarity and increased acceptance of cannabinoid-based medicines

The ZYRAYDI™ matrix contains pharmaceutical grade excipients that are on the FDA-approved list of GRAS (Generally Recognized As Safe) ingredients



# Global Board of Directors



**Osagie Imasogie**  
Chairman

- Over 30 years in the field of law, finance, business management, healthcare and the pharmaceutical industry
- Founder and VP for Glaxo Smith Kline (“GSK”) Ventures
- Co-founder and the Senior Managing Partner of PIPV Capital, a Private Equity Firm focused on the Life Sciences vertical
- Chairman and Founder of Ilera Healthcare, Ilera Therapeutics, iCeutica Inc., Churchill Pharma, Ception Therapeutics Inc. and Trigenesis Therapeutics Inc.



**Dr. Oludare Odumosu**  
Global CEO

- Post-clinical development of Iroko Pharmaceutical’s Zorvolex® Tivorbex® and Vivlodex® through FDA approvals and successful US and global market commercialization
- Lead Scientist and Inventor of Patent Protected HOPE® Drugs targeting treatment of Autism Spectrum Disorder (ASD) symptoms
- Founding Chief Scientific Officer CSO/EVP of Ilera Therapeutics
- Founding COO of Ilera Healthcare. Ilera Healthcare was acquired by TerrAscend (TER.CN) for \$225M Mid 2019



**Dr Donna Gentile O'Donnell**  
Non-Executive Director

- Senior VP of the ‘Innovation Pillar’ at Thomas Jefferson University Health
- While President of Franklin Health Trust, led the merger of US \$50M of assets into Drexel University College of Medicine
- Served as Deputy Health Commissioner for policy and planning for the City of Philadelphia
- Named Philadelphia Business Journal Woman of Distinction and elected to Fellow at Philadelphia College of Physicians
- Appointed by the Governor, serves on the Commonwealth Universal Research Enhancement (CURE) Board, and she has served on the boards of many non-profits and advisory councils



**Tim Slate**  
Non-Executive Director

- Founder, Director of accounting, secretarial and advisory firm Catalyst Corporate
- Appointed Company Secretary on 16 December 2016
- Over 15 years of experience in the ASX, accounting and secretarial advisory sector



**Greg Blake**  
Executive Director

- 20 years commercial and operational leadership in the pharmaceutical and biotech sectors in Australia and internationally
- As GM Rhythm Biosciences led pre-launch and commercialisation planning globally
- As Marketing Lead (Europe) Mundipharma International led 26 European countries pre-launch and launch phases for a novel pain medication
- Held leadership roles at large multinationals (J&J and CSL) and publicly-listed biotech start-ups

