



# Quarterly Financial Summary

**Q1 2025**  
**ASX: RKT**

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## Financial Data

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# We leverage AI and Autonomous Drones to provide Mission Critical Data Services for Enterprise Customers.

## BARS Certified

### Highest Safety Recognition

RocketDNA has been verified in both South Africa and Australia against the BARS standard - one of the highest commitments to safety in the contracted aviation world.

## BVLOS Approved

### Enabling Long-Range Operations

With approval from the local Civil Aviation & Safety Authorities, we are able to execute long-range Beyond Visual Line of Sight missions, unlocking cost efficiencies.

## Remote Operations

### Our Multiplier Effect

Deploying a swarm of autonomous xBot® units enables our data products at a global scale. Missions are conducted 24/7 from one of our worldwide remote operation centres.

## AI-Enabled

### Faster Geospatial Insight

A growing segment of our data products and insights are powered by AI tools, allowing us to process, quantify and report faster than previous manual calculations.





# Company Snapshot



## Enterprise Value (A\$)

<b>Market cap<sup>1</sup></b>	Share price \$0.010 on 29 April 2025	<b>\$9.155M</b>
<b>Cash</b>	As at 31 March 2025	<b>\$2.850M</b>
<b>Debt<sup>2</sup></b>	As at 31 March 2025	<b>\$0.892M</b>

<b>Enterprise value</b>	<b>29 April 2025</b>	<b>\$7.197M</b>
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## Key Operating Metrics (A\$) (December Financial Year-End)

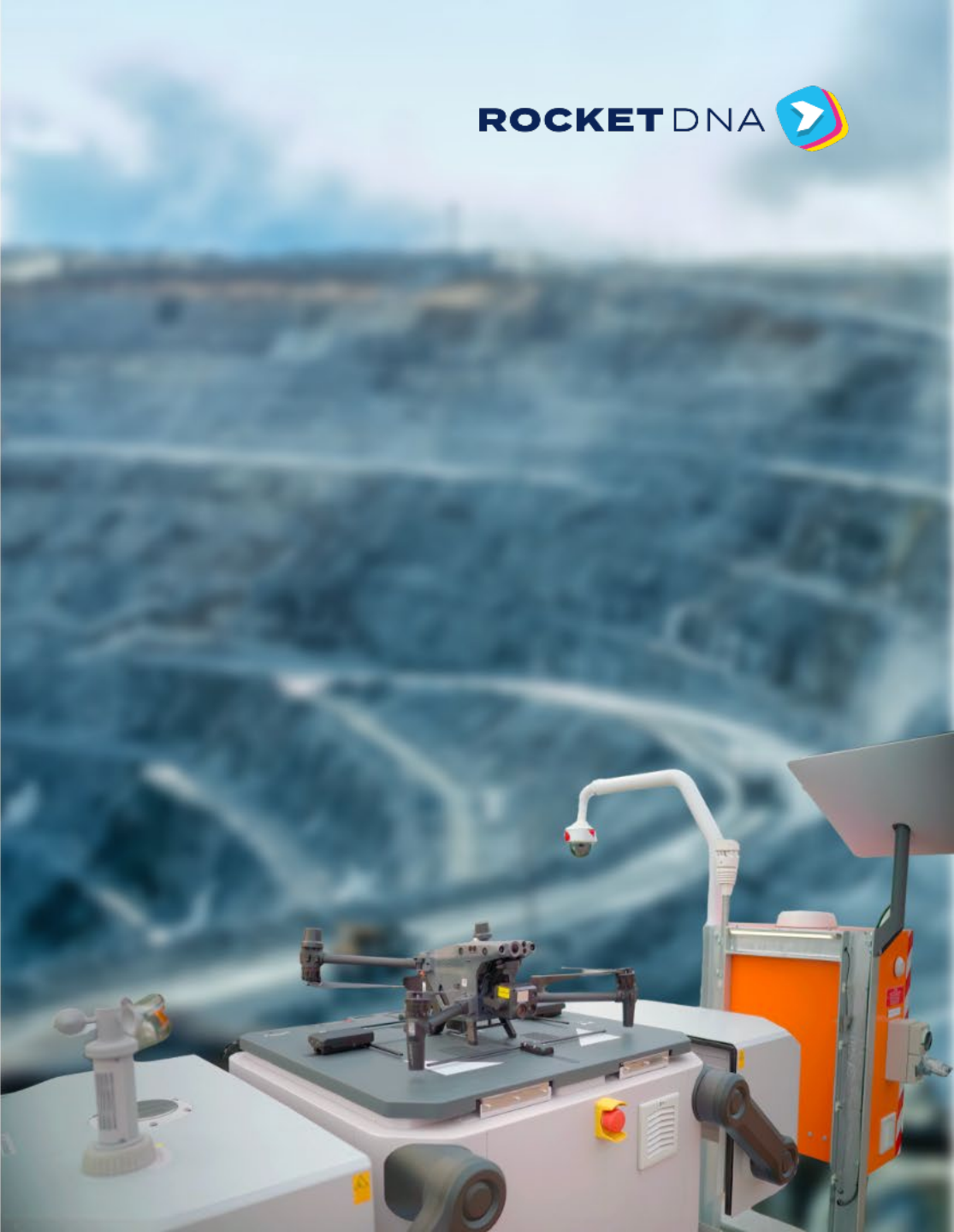
<b>Revenue FY 2024<sup>3</sup></b>	End Dec 2024	<b>\$7.241M</b>	<b>+18%</b> compared to FY23
<b>ARR<sup>4</sup></b>	As at 31 Mar 2025	<b>\$3.446M</b>	<b>+5%</b> compared to end FY24

<sup>1</sup> 915,523,238 ordinary shares outstanding at the date, including those in voluntary escrow

<sup>2</sup> Shareholder loans, credit cards, motor vehicle and equipment loans and lease liabilities





<sup>3</sup> Audited

<sup>4</sup> Annual Recurring Revenue (ARR) (Unaudited)



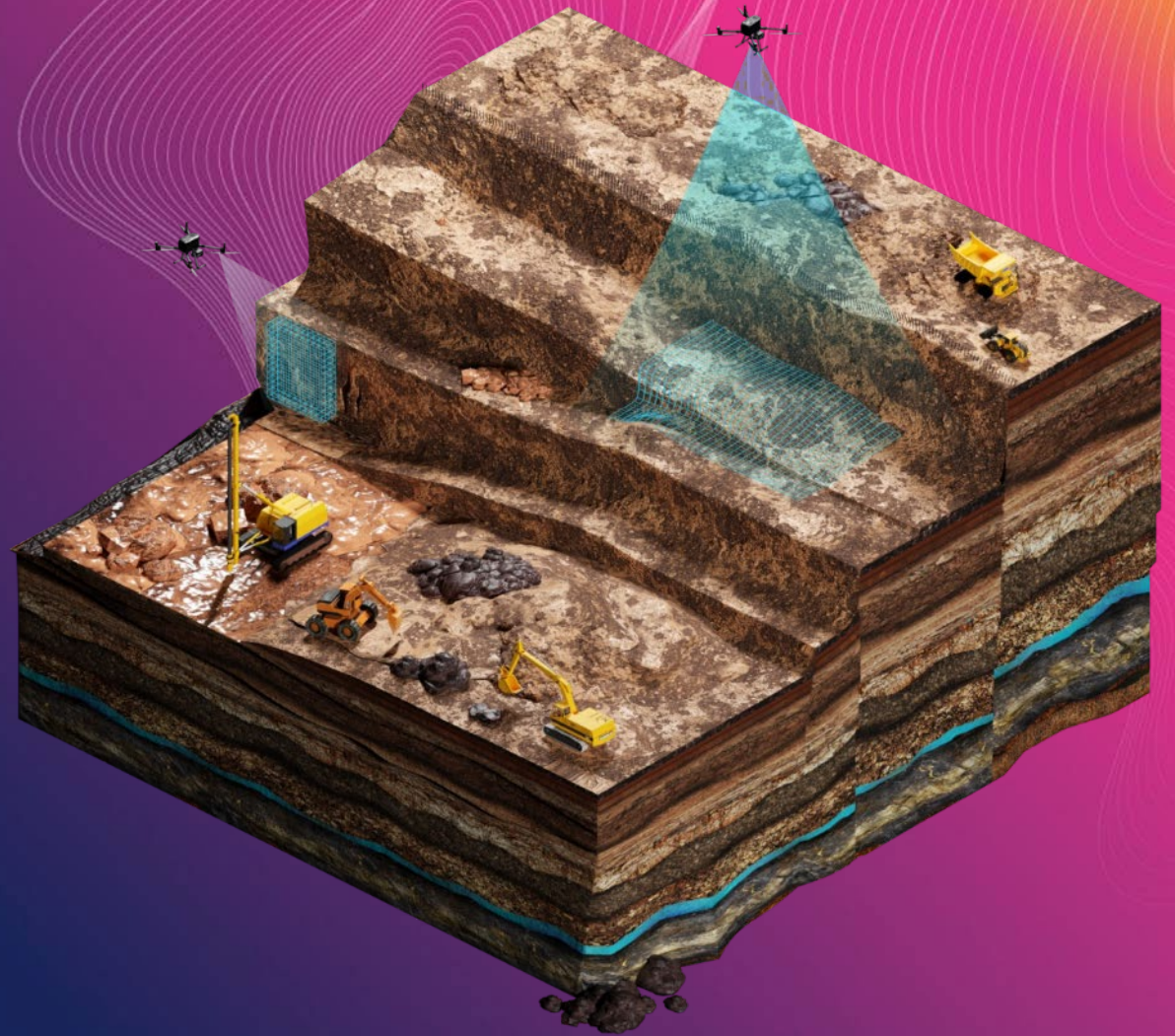
# Quarterly Highlights



-  **Achieved historic safety milestone: first drone operator with simultaneous BARS Gold Certification in Australia and Africa, with zero audit findings under Comprehensive Audit Stream.**
-  **Strengthened Rio Tinto relationship: pilot project underway at Gudai-Darri iron ore mine; operations commenced at Coppermine tailings dam with further deployments in Q2.**
-  **Completed fit out of Remote Operating Centre (ROC) in Perth, supporting 24/7 autonomous drone missions; complements ROCs in Adelaide and Johannesburg.**
-  **Generated \$1.66m revenue (unaudited) in March 2025 quarter, down 19% vs December 2024 and 4% YoY, impacted by Anglo American contract change and lower one-off revenue.**



# Financial Highlights





# Quarterly Results – Highlights



Q1 March FY2025

Milestone international expansion with xBot® deployment in Africa, strong capital raising success, and continued growth across mining, security, and public safety sectors.

## ARR AND TCV

- ✓ **ARR - \$3.446m**  
Up 5% on prior quarter (Q4 FY2024) and up 14% on Q1 FY2024
  - ✓ **TCV - \$3.428m**  
Down 13% on prior quarter (Q4 FY2024) and down 28% on Q1 FY2023
- TCV is impacted by ongoing existing contract depletion (run-off)

## Revenue & Cash Receipts

- ✓ **Revenue Q1 – \$1.661m** (unaudited) down 19% on the prior quarter and down 4% on Q1 FY24;
- ✓ **Cash Receipts – \$1.992m** down 17% on prior quarter and up 1.4% on Q1 FY2024;
- ✓ **Contracted revenue accounted for 55% of total revenue (based on Q1 FY2024)**

## Operating Cash flow

- ✓ **Net cash used in operating activities in Q1 2025 was \$266k, up from \$103k in Q4 FY24**
- Counteracting lower cash receipts, operating payments reduced by \$279k from cost savings associated with a strategic rightsizing of the African operations, partially offset by additional spend on xBot® manufacturing stock and business development hires.

**RocketDNA CEO Christopher Clark said:** “While this quarter reflects the less-than-desirable result on our revenues, the growing sales pipeline and overwhelming positive product feedback we are receiving from Tier-1 mining and critical infrastructure customers gives us the confidence that we are on the right track.

We've proven our ability to operate safely and reliably in some of the world's most demanding environments, and the ongoing paid trial at Rio Tinto's Gudai Darri mine and our expansion into Kamoa Copper highlight the clear endorsement of our team's capability to be able to deliver at a first-class standard.

Our technology is scaling, our safety credentials are world-leading, and our team is committed to setting the benchmark for global autonomous drone operations. With momentum building across both mining and public safety, we're confident that RocketDNA is exceptionally well-positioned for sustained growth and profitability.”

# Investor Update

## On-going Strategic Initiatives



- ✓ **Tier 1 Mining Vertical** – RKT advanced its relationship with Rio Tinto with a formal xBot® pilot project at the Gudai-Darri iron ore mine, following a successful technology trial in late 2024.
- ✓ **xBot® flight operations commenced** on the previously announced WSP Copper mine tailings dam construction monitoring project after the end of the quarter.
- ✓ **Public Safety & DFR Vertical** - RKT completed delivery of its first DFR xBot® unit to a police department customer in January 2025, following a late-2024 purchase order.

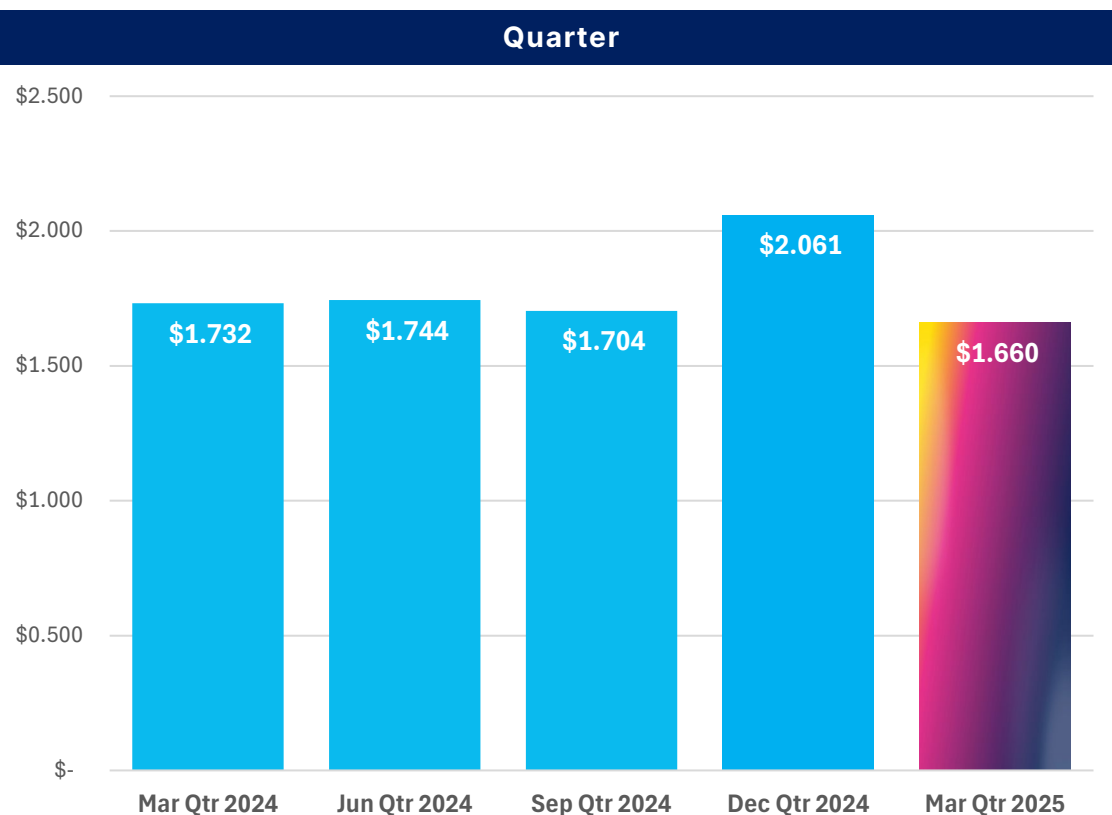


# Quarterly results

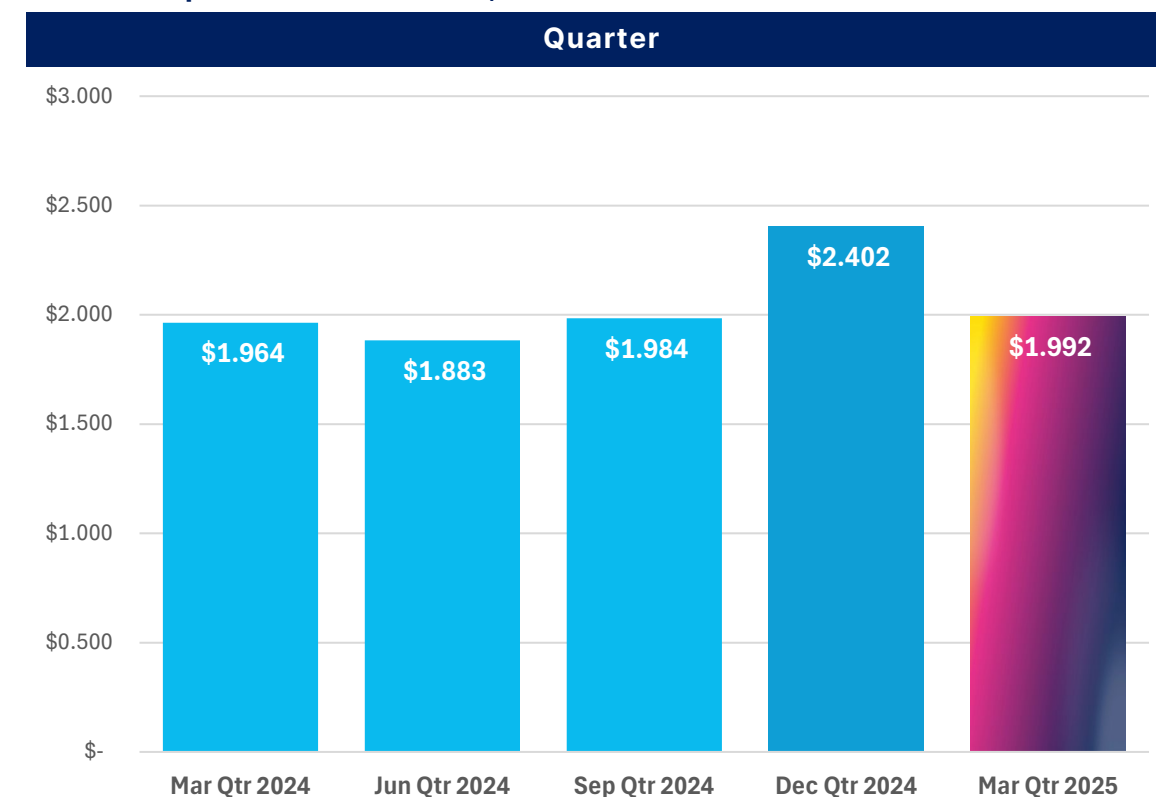
## Revenue<sup>1</sup> and Cash Receipts



Revenue, \$m



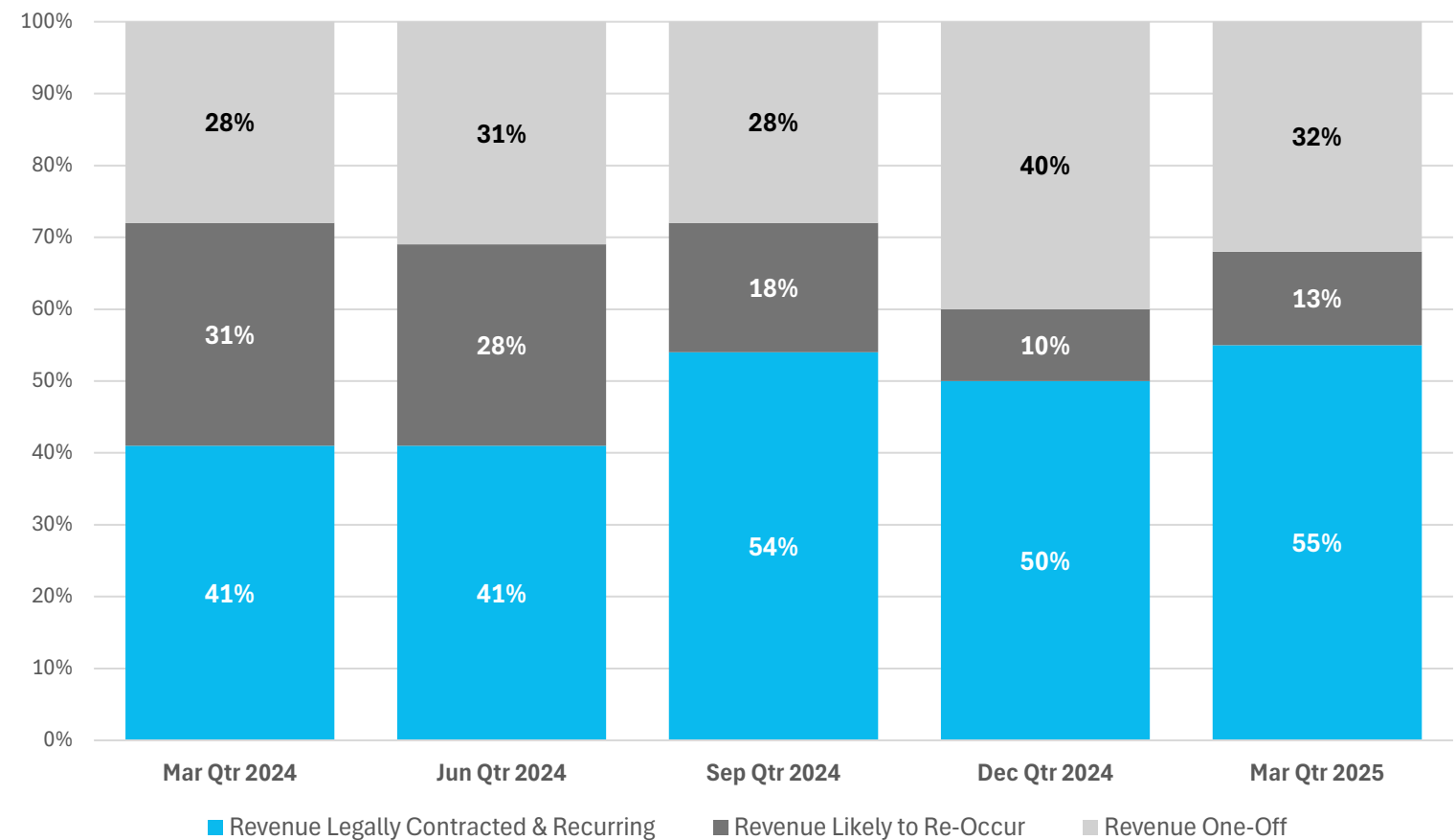
Cash receipts from Customers, \$m



<sup>1</sup> March 2025 Quarter Unaudited

# Quarterly results

Revenue by Type, \$m<sup>1</sup>



Revenue derived from contracts (linking to ARR) was 55%

Of total Revenue in March Quarter 2025<sup>1</sup>

### Revenue types

**Revenue one-off**  
Revenue which does not meet the above definitions (these are typically one-off short projects)

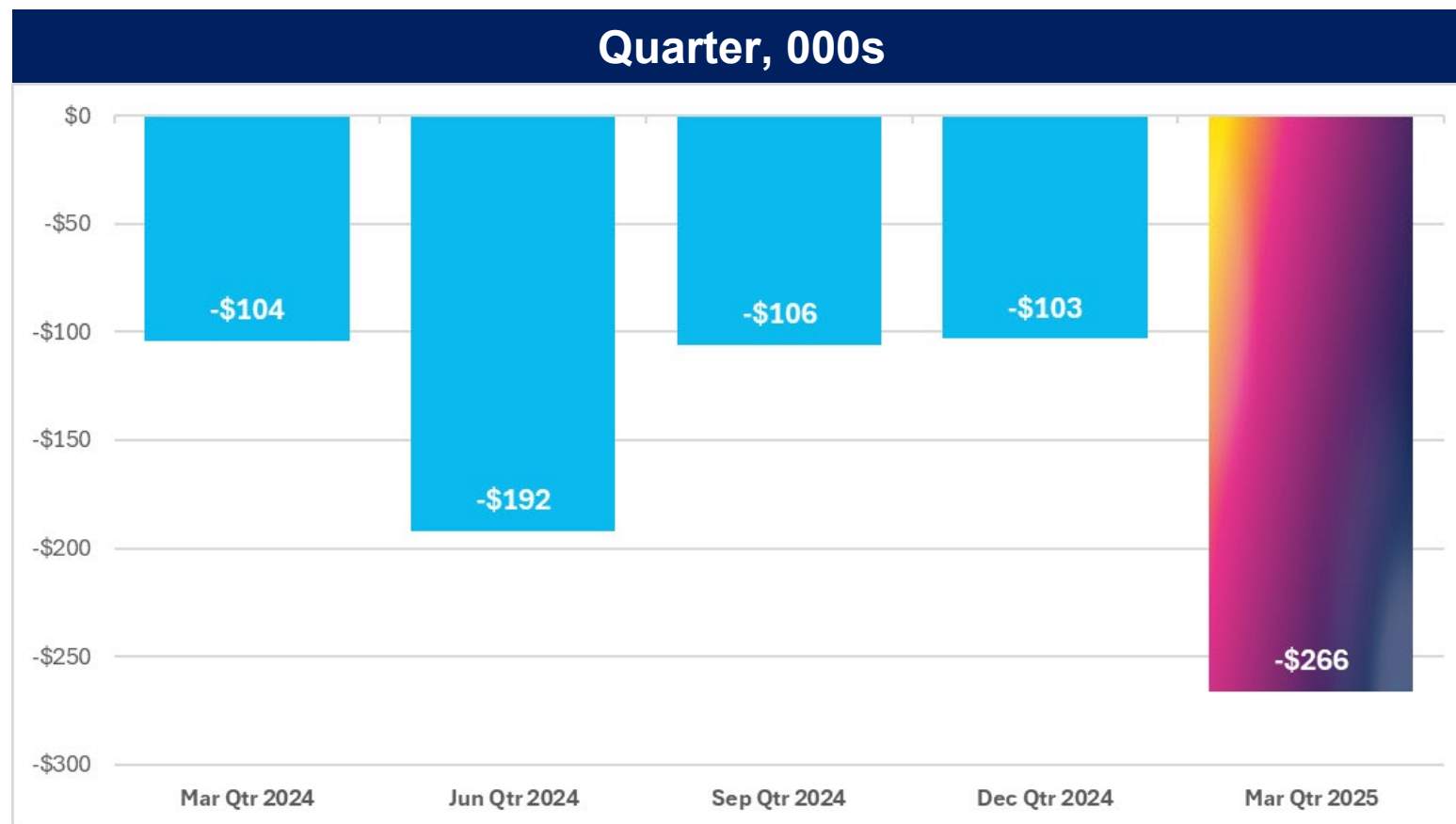
**Revenue likely to re-occur**  
Revenue which management have a reasonable expectation will reoccur in the future either because it has been historically demonstrated to re-occur or because we hold rolling short term purchase orders or legal contracts which are less than 12 months in original length

**Revenue legally contracted and recurring**  
Revenue from legal contracts with minimum original terms of 12 months, subject to normal termination provisions per each contract. The TCV and ARR measures contain only this type of contract.

<sup>1</sup> March Quarter 2025 Unaudited

# Quarterly results

## Net Cash Used in Operating Activities



Net cash used in operating activities increased to \$266k versus \$103k in the December quarter.

- The most significant driver of this change was lower revenue, resulting in a reduction of \$410k in receipts from customers.
- Following the strategic rightsizing of the African operations, a number of operating cost savings were realised.
- These cost savings were partially offset by additional spend on xBot® manufacturing stock and business development hires, in line with the intended use of funds from the capital raising announced on 30 October 2024.
- Overall, operating payments reduced by \$279k compared to Quarter 4 FY24.

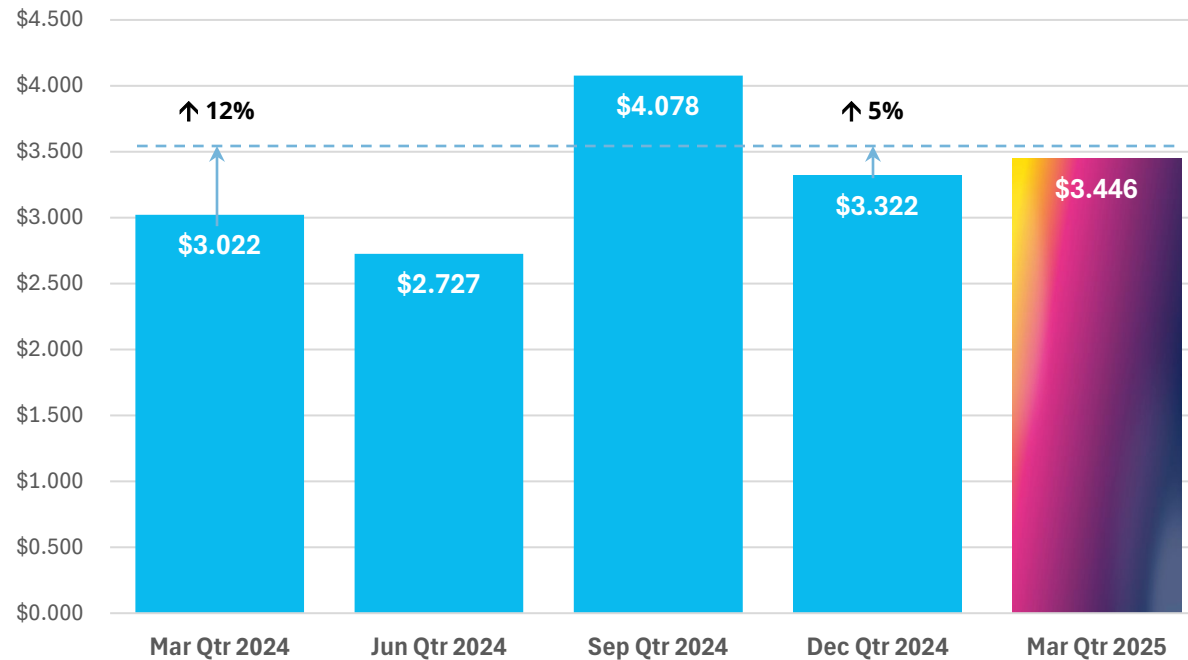


# Quarterly results

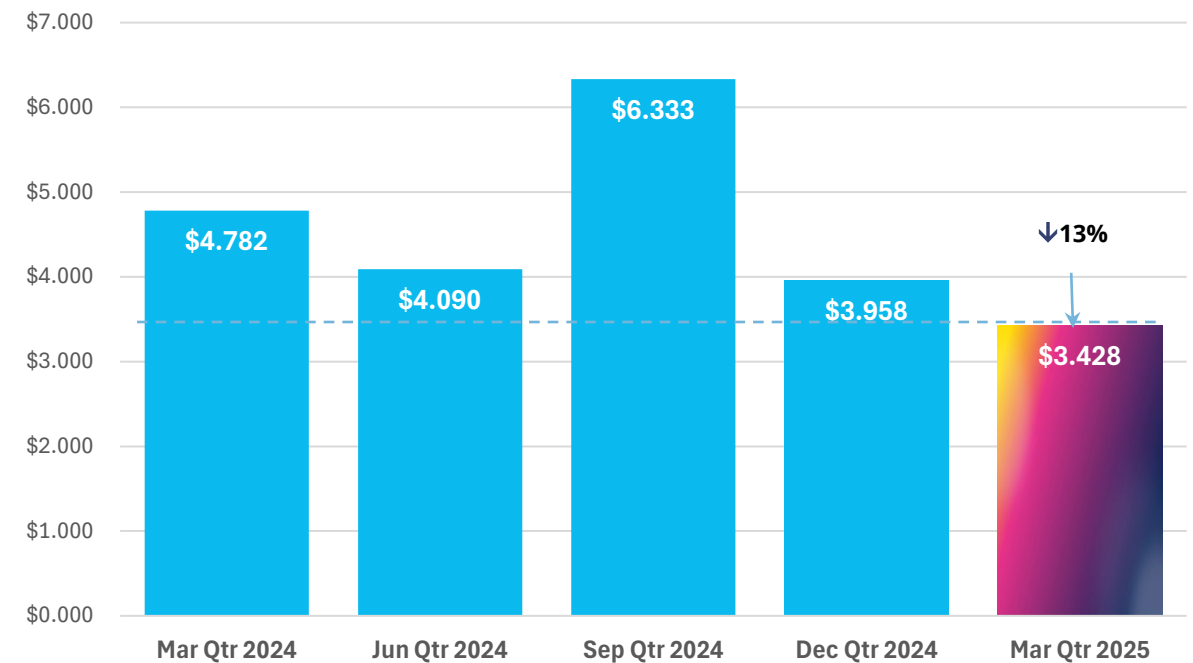
ARR<sup>1</sup> & TCV<sup>2</sup>



Annual Recurring Revenue (ARR) A\$M



Total Contract Value (TCV) A\$M



<sup>1</sup> March 2025 Quarter Unaudited

<sup>2</sup> Net of monthly contract depletion (run-off) in the quarter



## Contact

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Investor Relations  
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# Our Customer Base


Growing tier-1 and tier-2 customer base;  
trusted and used by these companies

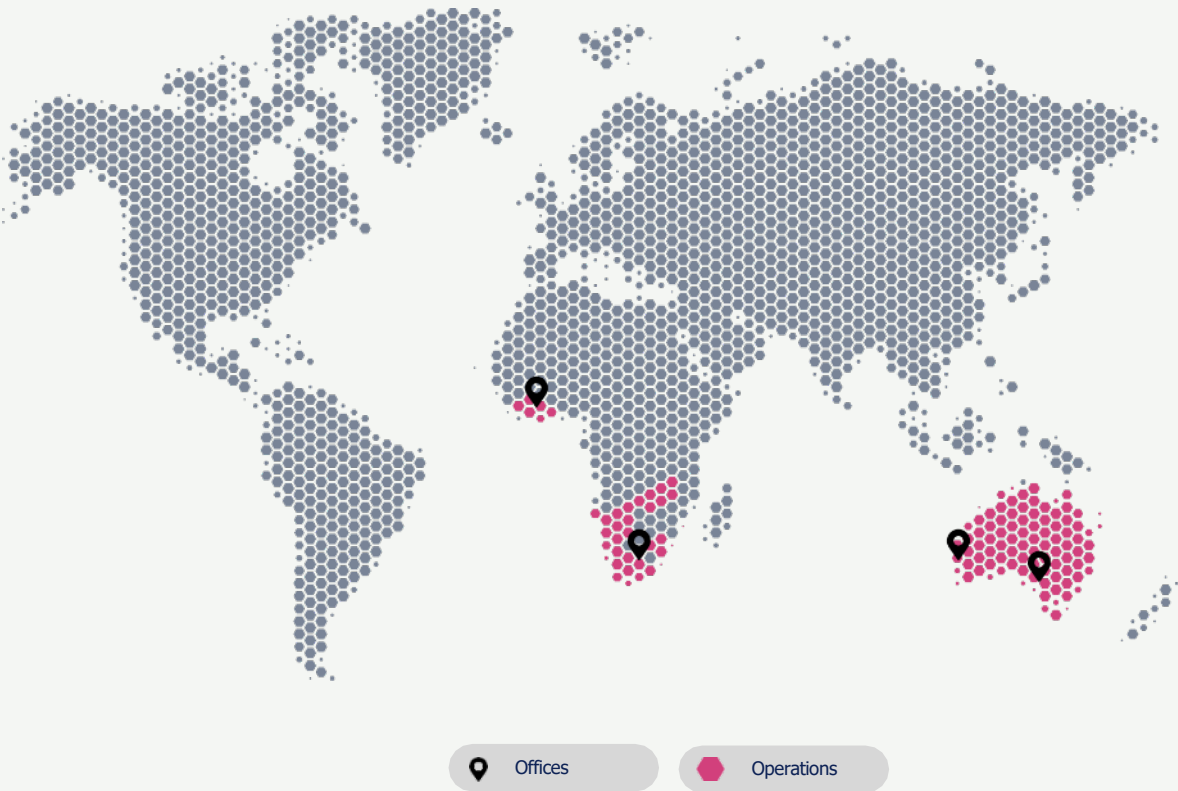

















 Geotechnical


 Tailings Storage Management

 Exploration


 Training & Consulting

 Survey & Planning

 Drill & Blast

 Infrastructure & Construction

 Agriculture & Environmental

 Surveillance & Public Safety

# Automating Tasks across multiple Sectors

We provide scalable geo-data & AI solutions using automated data capture and on-site services, which provide short & long-term insights for decision makers



# Remote Operating Centre

Worldwide Availability 24/7

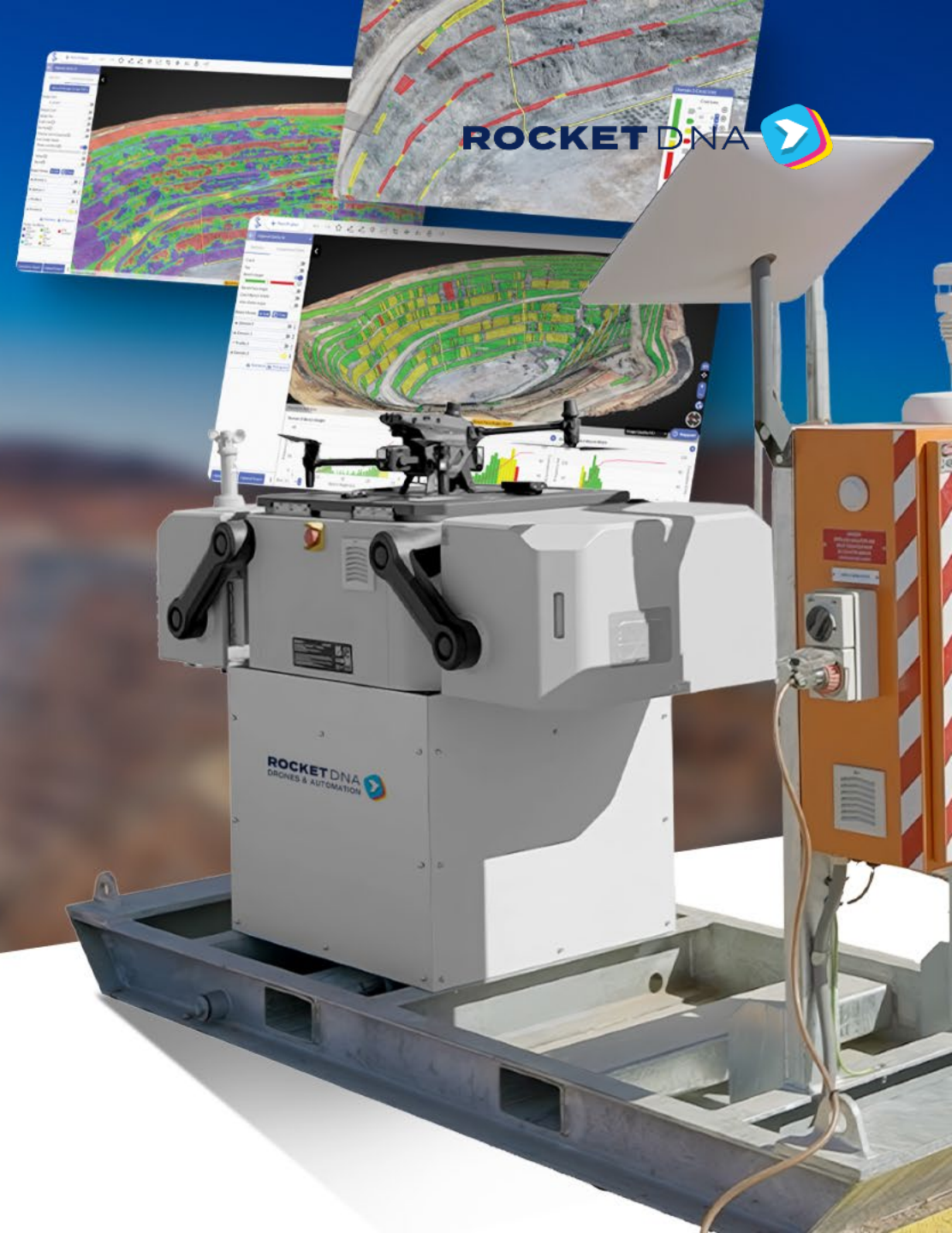




# SurveyBot

Automating Frequent Survey Tasks

- ✓ Automated Stockpile Volumes Reporting Open Pit &
- ✓ Earthworks Volumetrics Conformance-to-Design
- ✓ Reporting Cultural Heritage Monitoring
- ✓ Daily 360-deg Panoramas & Video On-demand
- ✓ Live Streaming

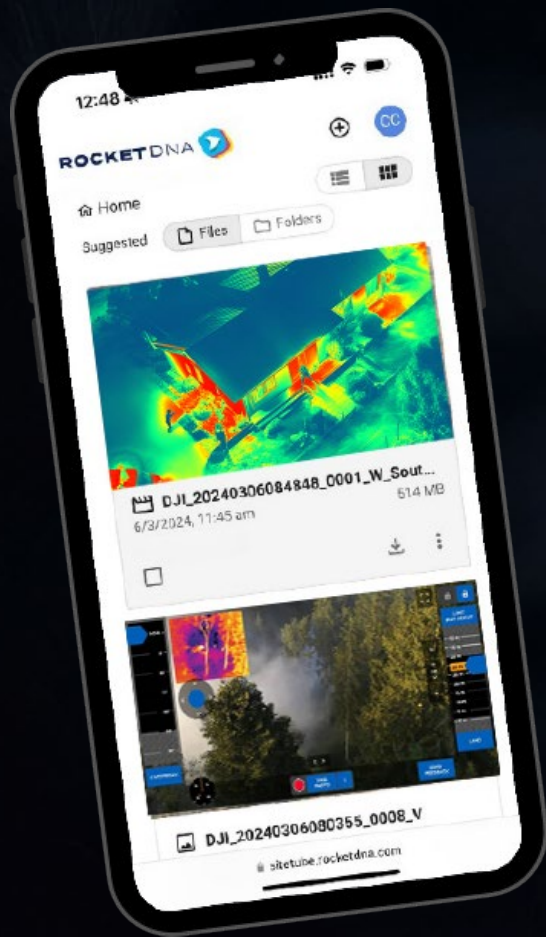




# PatrolBot

Automating Front-line Surveillance & Perimeter Monitoring

ROCKETDNA 



- ✔ Identify and qualify all/any threat
- ✔ Share live feed and location with ground team
- ✔ Coordinate with on-site ground team to identified suspect location







# Strategy, Market & Growth Pathway



# Market Opportunity

By 2043, total drone flights in Australia are expected to reach 60 million per year<sup>1</sup>



The Mining Industry will operate over 500,000 drone flights<sup>1</sup>



Over 300,000 flights will be used to assist frontline Policing efforts<sup>1</sup>

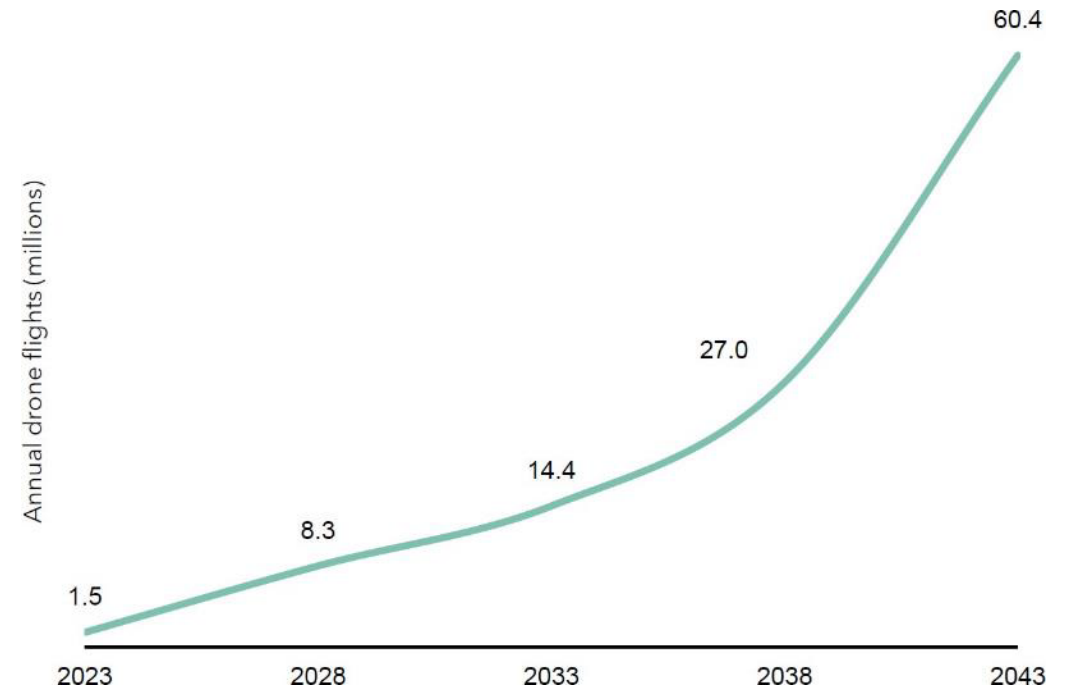


Chart: Total Number of annual drone flights (millions): 2023 – 2043<sup>1</sup>

<sup>1</sup> Source: Air Services Australia: Sizing the future drone and advanced air mobility market in Australia ([www.airservicesaustralia.com](http://www.airservicesaustralia.com))



# Growth Pathway

Our focus



## Business Model

- ✓ **Multi-Year Contracts**  
Conversion of current customers into long-term agreements
- ✓ **AI & GIS Data Products Sales**  
Immediate productivity and cost benefit for mining customers
- ✓ **Automated xBot® Data Capture**  
We continue to receive strong demand across the continent for ad-hoc projects



## OP & Financial Efficiency

- ✓ Initiatives that bring us closer to break-even
- ✓ Continue to contain & reduce corporate overheads, fees & consulting
- ✓ Improve operational process flows (data capture and processing)
- ✓ Utilise debt-sourced funding for operational 'growth' purposes, such as scaling new contracts



## Customer Growth

- ✓ Tier 1 Mining Strategy
- ✓ Tier 2 & 3 Mining Strategy
- ✓ New Sectors: Public Safety & Critical Asset Surveillance



## Acquisitions

- ✓ Pursue complementary opportunities that add value to our business and help us build further economies of scale