

# Euroz Hartleys Industrials & Resources Forum



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This presentation was authorised for release by the CEO and Managing Director.



# **Our Business**

Macmahon is a leading, ASX listed (ASX:MAH) mining services and civil infrastructure company in Australia and Indonesia

### **Trusted. Diversified. Experienced.**

- Extensive, proven track record in surface mining, underground mining and civil infrastructure
- ✓ Comprehensive range of integrated mining services: engineering, rehabilitation, plant & maintenance and mine optimisation
- Established long-term relationships with clients predicated on a transparent, flexible partnership style approach
- ✓ Delivered record financial results in FY24 with a strong start to FY25

**Established** 

1963

People<sup>1</sup>

9,605

54% Australia, 46% Indonesia

1H25 Dividend

0.55cps 22.2%

Fully franked

**1H25 Revenue** 

\$1.2bn 22.0%

FY25 Secured Revenue \$2.2bn

1H25 Underlying EBIT(A)

\$78.1m 14.7%

6.6% EBIT(A) margin

**1H25 Free Cash Flow** 

\$49.0m

Net Debt<sup>1</sup>: \$236.9m

1H25 ROACE<sup>3</sup>

17.5%

1H25 Annualised ROACE: 18.2%

Orderbook<sup>2</sup>

\$4.3bn

Expected extensions: \$1.6bn+

**Tender Pipeline**<sup>1</sup>

\$24.8bn

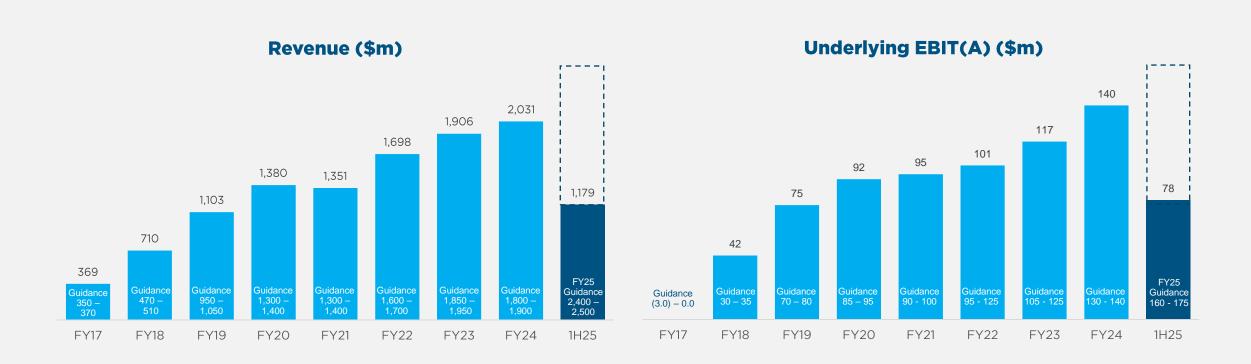
<sup>3.</sup> Rolling 12 months Underlying EBIT(A) / Average ((Total Assets excluding Cash) - (Current Liabilities excluding Debt)



<sup>1.</sup> All results as at 31 December 2024. Excludes subsequent awards unless otherwise stated

<sup>2.</sup> Orderbook includes the Awak Mas and Ison Road contracts awarded in January 2025. Excludes \$1.4bn subsequent awards, short term civil and underground churn work and future contract cost escalation recoveries

# Track Record of Delivering Growth



# On track to deliver FY25 Guidance

Supported by the commencement of new projects at Decmil and in Indonesia, renegotiated underground contracts effective

1 January 2025 and organic growth in existing projects



# **Operational Highlights**

# **Surface Mining**

- Secured \$900m, 3 year
   Byerwen Extension
- Awarded ~\$500m¹+ of new work in Indonesia:
  - \$80m Poboya gold
  - \$463m Awak Mas gold
- Signed a Heads of Agreement with Cyprium Metals to accelerate the redevelopment of the Nifty Copper Complex in January 2025

# **Underground**

- Targeting >50% revenue growth over the next 2-3 years
- Secured \$105m, 2 year contract at Deflector
- Secured \$67m contract with Genesis at Gwalia and Ulysses
- Awarded interim contract at Poboya gold project (estimated \$317m),
- Awarded two-year extension at Daisy Milano (\$90m) and strategically aligned extensions at Olympic Dam and Fosterville
- \$7.2bn underground tender pipeline with opportunities in both Australia and Indonesia

### **Civil Infrastructure**

- Acquisition of Decmil completed in Aug-24, integration completed
- \$400m+ of new civil work awarded post acquisition
  - \$70m Eva Copper Village
  - \$10m Girrawheen Facility
  - \$64m Mount Holland Road Upgrade
  - \$61m Marble Bar Road
  - \$111m Borumba Dam Project
  - \$47m Warradarge Wind Farm Project
  - \$50m Ison Road Extension awarded in January 2025
- Disciplined tendering and risk management approach, aligned to Macmahon tendering guidelines

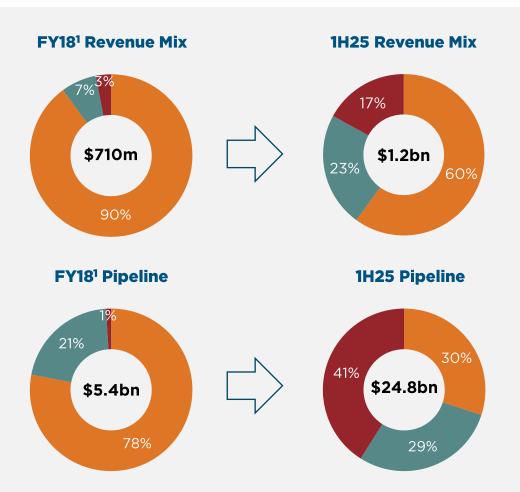
# Corporate

- Management are focussed on the monetisation of the noncore Homeground asset, a 1,392 bed, fully serviced accommodation village
- Implementing new corporate operating model to enhance divisional ownership and accountability
- Australian labour market normalising, but shortages persist in some areas (Queensland, equipment maintenance and operators)

1. USD converted to AUD at 0.65



# Strategic Journey Towards Lower Capital Intensity Services







<sup>2.</sup> Rolling 12 months Underlying EBIT(A) / Average ((Total Assets excluding Cash) - (Current Liabilities excluding Debt)

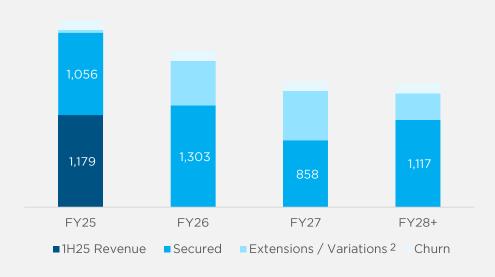




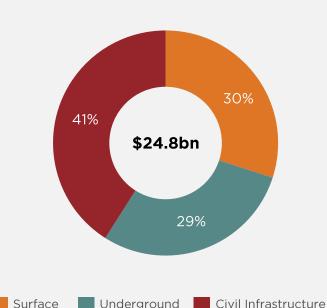
<sup>1.</sup> Capital light strategy established in FY18

# Work in Hand & Tender Pipeline

# \$4.3bn Order Book<sup>1</sup> as at 31 December 2025, excludes \$1.4bn subsequent contract awards



# **Tender Pipeline**<sup>1</sup>



- \$4.3bn Order Book<sup>1</sup> as at 31 December and includes the Awak Mas and Ison Road contracts awarded in January 2025
- Order Book excludes:
  - \$1.4bn recently awarded extensions / variations and new work: Byerwen (\$900m), recent civil awards (\$80m), (Deflector (\$105m), Gwalia / Ulysses (\$67m), Poboya underground project (\$317m)
  - Short term civil and underground churn work, which historically delivers \$100m -\$150m annual revenue
- \$24.8bn Tender Pipeline<sup>1</sup>

<sup>1.</sup> As at 31 December 2024. Orderbook includes the Awak Mas and Ison Road contracts awarded in January 2025. Excludes \$1.4bn subsequent awards, short term civil and underground churn work and future contract cost escalation recoveries 2. Two and three year term extensions and variations which includes \$1.4bn awarded post year end



# Capital Allocation to Balance Growth and Shareholder Returns

## **Our Priorities**

Maintain resilient balance sheet, ensure appropriate liquidity and gearing

Retain flexibility to fund organic growth and accretive acquisitions

Increase cash return to shareholders

### **Our Record**

# **Maintain Financial Strength**

Continue to reduce gearing and net debt

# Leverage & Gearing Guiderails Temporary increase post Decmil acquisition Leverage: <1.0x 0.65x 0.66x

0.50x

0.42x

0.30x

0.30x

28%

25%

19%

11%

11%

FY19

FY20

FY21

FY22

FY23

FY24

1H25

Gearing

-Net Debt / EBITDA

### **Investment in Growth**

Growing civil infrastructure and underground businesses provide capital light growth

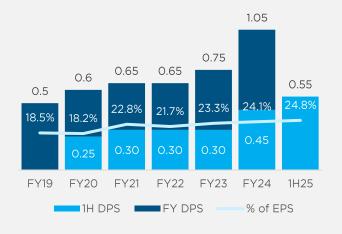
Increase in Revenue (\$m), NPAT (\$m) and EPS (cps)



### **Return Cash to Shareholders**

Dividend payout ratio range 20% to 35% of underlying EPS

Historical Dividend Payout Ratio (% of EPS) and DPS (cps)





# **FY25 Guidance** & Priorities

Achieved guidance for eight consecutive years and on track for FY25

### **FY25 PRIORITIES**

- No life changing events, reduction in TRIFR
- Continuing to drive operational improvements
- Reducing Net Debt post the Decmil acquisition with continued strong
   Free Cash Flow generation into the second half
- Remain focussed on increasing margins and ROACE
- Progress capital light strategy with a focus on growth in Underground and Civil Infrastructure in both Indonesia and Australia
- Grow and develop our team to ensure we have the capabilities needed to deliver our existing and future pipeline
- Invest in technology to deliver efficiencies and sustainability outcomes
- Monetisation of the non-core Homeground asset

### **POSITIVE OUTLOOK**



Tender Pipeline of \$24.8bn

\$2.2bn¹ of secured revenue for FY25

# **FY25 GUIDANCE**





1. As at 31 December 2024. Orderbook includes the Awak Mas and Ison Road contracts awarded in January 2025. Excludes \$1.4bn subsequent awards, short term civil and underground churn work and future contract cost escalation recoveries



# **Thank You**

