



PRESENTATION

Euroz Hartleys Industrials & Resources Forum

18 June 2025



PRINCESS YACHTS

DISCLAIMER

THIS DOCUMENT DOES NOT CONSTITUTE AN OFFER OR ADVERTISEMENT

This document, including the information contained in this disclaimer, is not a prospectus, product disclosure statement or other disclosure document and does not constitute, or form any part of, an offer to sell, or a solicitation of an offer to buy, the Shares. This document does not constitute an invitation, offer or recommendation to apply for or purchase the Shares and does not contain any application form for the Shares. This document does not constitute an advertisement for an offer or proposed offer of the Shares. Neither this document nor anything contained in it shall form the basis of any contract or commitment and it is not intended to induce or solicit any person to engage in, or refrain from engaging in, any transaction. No person is authorised to give information or make any representation in connection with any Public Offer which is not contained in this document. Any information or representation not so contained may not be relied on as being authorised by the Company, the Lead Manager or any person associated with them. This document does not constitute an offer to sell, or the solicitation of an offer to buy, any securities in the United States. The Shares have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended (Securities Act) or the securities laws of any state or other jurisdiction of the United States, and may not be offered or sold, directly or indirectly, in the United States absent registration under the Securities Act or in a transaction exempt from, or not subject to, the registration requirements of the Securities Act and any other applicable U.S. state securities laws.

DISTRIBUTION

Distribution of this document outside Australia may be restricted by law. Persons who come into possession of this document who are not in Australia should seek advice on and observe any such restrictions. Any failure to comply with such restrictions may constitute a violation of applicable securities laws.

NO LIABILITY

The Company has prepared this document based on information available to it at the time of preparation, from sources believed to be reliable and subject to the qualifications in this document. To the maximum extent permitted by law, Limited Parties accept no responsibility or liability for the contents of this document and make no recommendation or warranties concerning any Public Offer. No representation or warranty, express or implied, is made as to the fairness, accuracy, adequacy, validity, correctness or completeness of the information, opinions and conclusions contained in this document. To the maximum extent permitted by law, none of the Limited Parties accepts any responsibility or liability including, without limitation, any liability arising from fault or negligence on the part of any person, for any loss whatsoever arising from the use of this document or its contents or otherwise arising in connection with it.

Neither of the Lead Manager, nor any of its affiliates, related bodies corporate (as that term is defined in the Corporations Act) and their respective directors, employees, officers, representatives, agents, partners, consultants and advisers have authorised, permitted or caused the issue, lodgement, submission, despatch or provision of this document, and none of them make or purport to make any statement in this document and there is no statement in this document which is based on any statement by them.

PAST PERFORMANCE

Past performance information in this document is given for illustration purposes only and should not be relied upon as (and is not) an indication of future performance. Actual results could differ materially from those referred to in this document.

FORWARD-LOOKING STATEMENTS

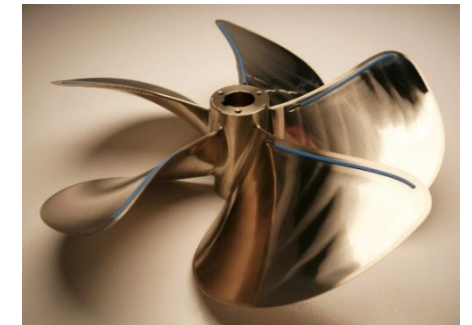
Certain statements, beliefs and opinions contained in this document, particularly those regarding the possible or assumed future financial or other performance of the Company, industry growth or other trend projections are or may be forward looking statements. Forward-looking statements can be identified by the use of 'forward-looking' terminology, including, without limitation, the terms 'believes', 'estimates', 'anticipates', 'expects', 'predicts', 'intends', 'plans', 'propose', 'goals', 'targets', 'aims', 'outlook', 'guidance', 'forecasts', 'may', 'will', 'would', 'could' or 'should' or, in each case, their negative or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. By their nature, forward-looking statements involve known and unknown risks, uncertainties and other factors because they relate to events and depend on circumstances that may or may not occur in the future, assumptions which may or may not prove correct, and may be beyond the Company's ability to control or predict which may cause the actual results or performance of the Company to be materially different from the results or performance expressed or implied by such forward-looking statements. Forward-looking statements are based on assumptions and contingencies and are not guarantees or predictions of future performance. No representation is made that any of these statements or forecasts will come to pass or that any forecast result will be achieved. Similarly, no representation is given that the assumptions upon which forward looking statements may be based are reasonable. None of the Company, the Lead Manager or any other Limited Party, makes any representation or warranty as to the accuracy of any forward looking statements contained in this document. Forward-looking statements speak only as at the date of this document and the Limited Parties disclaim any obligations or undertakings to release any update of, or revisions to, any forward-looking statements in this document. All dollar values contained in this document are in Australian dollars (A\$) unless otherwise stated.

NOT FINANCIAL PRODUCT ADVICE

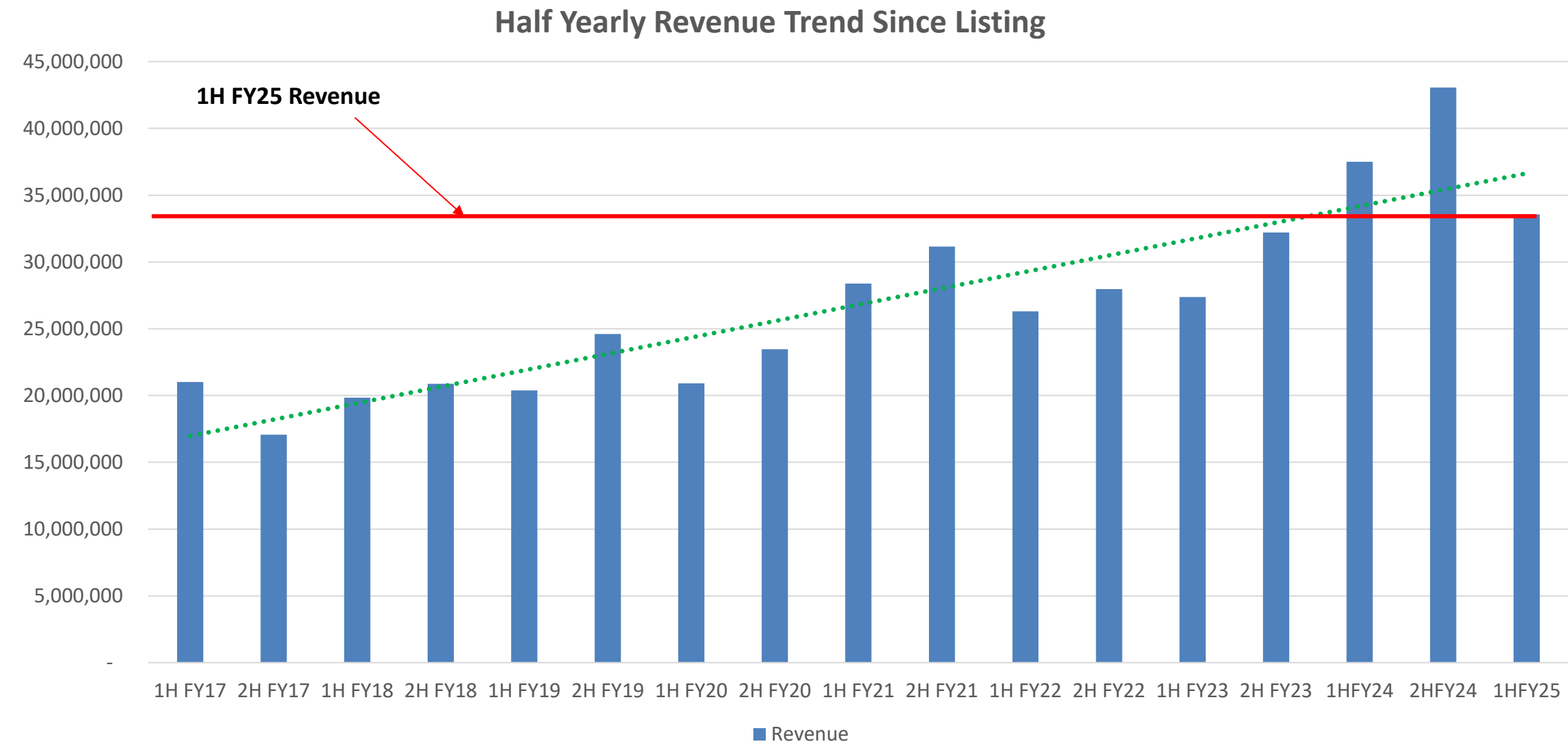
No attempt has been made to independently verify the information contained in this document. You should make your own assessment in considering an investment in the Company and should not rely on this document. In all cases, you should conduct your own investigations and analysis of the financial condition, assets and liabilities, financial position and performance, profits and losses, prospects and business affairs of the Company and its business, and the contents of this document. This document is not, and should not be construed as, a recommendation by the Company, related bodies corporate (as that term is defined in the Corporations Act), or any of their respective officers, employees, directors, shareholders, partners, representatives, agents, consultants or advisers or any other party referred to in this document (each a **Limited Party** and, together, the **Limited Parties**) to invest in the Company. The information in this document is of a general nature and does not constitute financial product advice, investment advice or any recommendation. Nothing in this document constitutes legal, financial, tax or other advice. The information in this document does not take into account the particular investment objectives, financial situation or needs of any person. You should seek legal, financial, tax and other advice appropriate to your jurisdiction.

Who is VEEM?

- Designer and manufacturer of the **world's best marine propellers and stabilisation products** for the global luxury motor yacht, fast ferry, commercial workboat and defence industries. Largest non prime defence contractor manufacturer in WA.
- Commenced in 1968. Listed on ASX 2016. **Profits and dividends every year since listing.**
- Located in Perth, Western Australia, with a 14,700 sqm purpose-built manufacturing facility, including Australia's largest non-ferrous foundry.
- Approximately 200 staff in Australia, including R&D, graduates and apprentices.
- Accredited to ISO 9001, 14001, 45001, Defence (DISP) security accreditation, ISO 27001 Information Security and most recently USA defence supplier qualification program for nuclear submarine and air craft carrier manufacturing programs.
- Revenue generated from the following markets:
 - Propellers
 - Gyrostabilisers
 - Defence
 - Mining and Engineered products and services



Demonstrated long-term growth, just not linear



Our products and markets

World's best technology with large target markets, using automation and robotics to manufacture efficiently in Australia

Propulsion

- World's best performing propellers
- Export globally
- Key customers are the world's leading boat builders

Market: Estimated propeller market size of US\$2.6bn including US\$0.3bn of new vessels each year

Future:

- Facility expansion - underway
- Shaftlines
- Increased efficiency - existing products and Sharrow global licence
- Production technology advancement

Gyrostabilisers

- Only major supplier of large gyros
- Large barriers to entry
- Market exists for commercial , defence and recreational uses
- International network of technicians

Market: Estimated market size of US\$1.1bn for new builds and US\$13.5b for retrofits (current fleet)

Future:

- Mark III – Further improvements
- Deeper penetration into commercial market
- Adoption escalation similar to smaller recreational gyros

Defence

- Largest non prime Defence manufacturer in WA
- Enhanced security rating in FY24
- \$3m in defence grants awarded
- HII US supplier qualification program for nuclear submarine and aircraft carrier programs

Market: Defence spending accelerating across the western world

Future:

- Hunter Class Frigate opportunities
- Overseas T26 programs - 42 in total
- USA submarine tenders- pre AUKUS
- AUKUS opportunities – Aus, US, UK

Engineering

- Foundry led, precision-engineered products
- Over 250 Alloys available
- Highly accredited ISO9001; 14001; 450001; 27001; NATA and more

Market: Infrastructure, oil and gas, mining and commercial clients. Mostly domestic

Future:

- VEEM products such as Hollow Bar pushing into new markets
- Increased demand for sovereign capacity and capability

Outlook

Accelerating Growth: A Stronger FY26 and Beyond

Propulsion

- Momentum from FY24 to continue with increased orders on hand
- Expansion of Volvo scope
- New contracts with three large Italian superyacht builders
- Expansion of offerings including shaftlines, flow-aligned rudders and brackets
- Positive outlook with facility expansion and three new machines on order
- Efficiency improvements – own products and development of the SHARROW by VEEM product
- Further use of advanced technology

Gyrostabilisers

- Recent attendance at global boat shows has resulted in continuing enquiries
- Mark II released into the market with 5 year warranty is stimulating sales
- Leads received highlight increased understanding of the benefits of a VEEM gyro
- Revenue growth expected, supported by:
 - Increased global technical service support
 - Further product improvements (Mark III)
 - Adoption rates of small gyros, particularly in the US

Defence

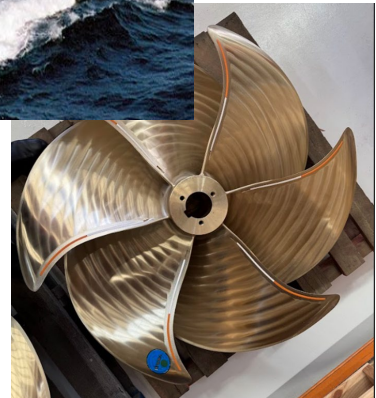
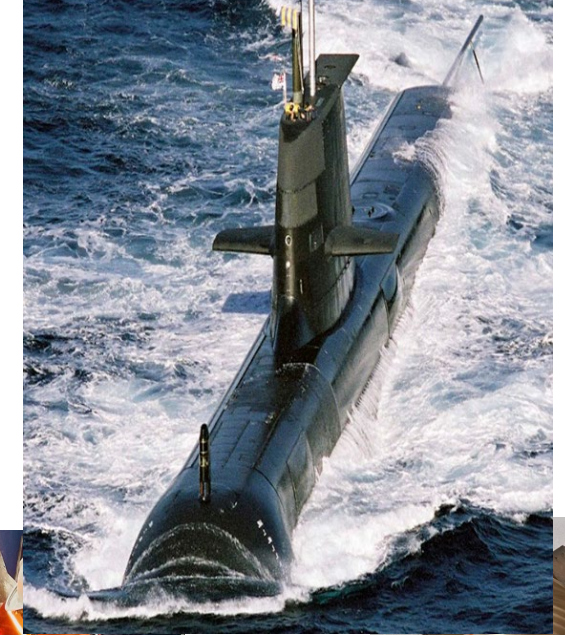
- New orders anticipated from ASC, Type 26, HII in H1FY26
- Other defence work for prime contractors (including Austal) expected to continue
- Capacity increase from \$3m grants
- Qualification for T26 (Hunter Class Frigate) Program will provide leverage to pursue more opportunities
- VEEM is positioned to take advantage of further opportunities that arise out increased security clearances for defence in Australian and USA

Engineering

- Demand for the traditional engineering products and services is expected to continue
- Hollow bar demand expected to grow
- Benefiting from a shortage of sophisticated foundries in Australia and increased efforts at local sourcing

Company Summary

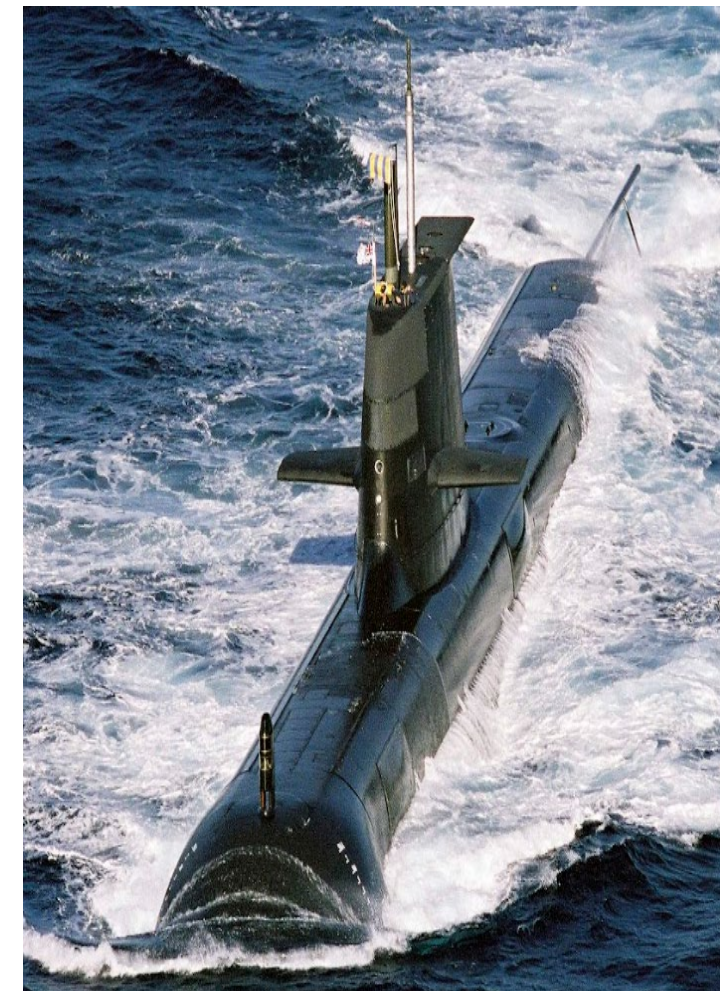
- Global leader in marine propulsion and stabilization, long established defence supplier
- Strong record of profitability over decades
- Long term leverage to growth in key areas:
 - Large gyrostabilisers
 - Large global market
 - Substantial barriers to entry
 - Technology adoption is expected to continue to grow rapidly as occurred in small recreational gyrostabilisers
 - VEEM manufactures the world's best propellers. New growth areas are:
 - Complimentary products like shaftlines, flow aligned rudders and brackets
 - Increased efficiency of existing products and design of new ones
 - The innovative Sharrow designed propellers for inboard applications
 - Revenue and margin increase through further automation and expansion
 - Defence opportunities to leverage VEEM's security qualifications and decades as a reliable defence supplier (over \$300M to date) including:
 - AUKUS supply chain opportunities in Australia, UK and the US
 - Domestic naval shipbuilding – Hunter, Austal, Anduril etc



1H FY25 Highlights

<p>Revenue</p> <p>\$33.6m</p> <p>(Guidance \$33m-\$35m)</p>	<p>Total Activity¹</p> <p>\$34.5m</p>	<p>EBITDA</p> <p>\$3.9m</p> <p>(Guidance \$3.4m-\$4m)</p>
<p>EBITDA Margin</p> <p>11.7%</p>	<p>EBIT</p> <p>\$1.6m</p>	<p>NPAT</p> <p>\$1.0m</p> <p>(Guidance \$0.4m-\$1.2m)</p>
<p>Operating Cashflow</p> <p>\$1.8m</p>	<p>EPS</p> <p>0.75cps</p>	<p>Interim Dividend</p> <p>0.23c</p>

1. Total Activity = Sales + change in WIP



Q & A



Contact

Mark Mioceovich
Managing Director
+61 8 9455 9355

Tino Kapfumo
Chief Financial Officer
+61 8 9455 9355

Jonas Fitzgerald
Investor Relations
jonas.fitzgerald@lgcapital.com.au
+61 427 104 488



@VEEM_Ltd



VEEM_Ltd