

## LINIUS FULLY FUNDED



- Linius launched \$3.3 million capital raising and is now fully funded to break even by June 2026 with current pipeline
- \$1.5 million standby equity facility remains undrawn
- Management see no requirement for further capital raises
- Recent capital raise has been funded by strategic and existing investors and Directors
- The company is in a prime position for accelerated growth with our current pipeline and our fan engagement product Captivate



## STRATEGIC REVIEW - REVENUE



- Fully funded to cash breakeven by June 2026
- Break Even: 6 x Tier 1 Deals AU\$250k 750k ARR + 8 x Tier 2 Deals AU\$75k 150k ARR
- Healthy and growing pipeline combined with stable revenue and upsell opportunities from referenceable clients e.g. CA, IMG
- World class partner ecosystem remains underleveraged
- Actively recruiting further sales resource to help manage and expand existing pipeline
- Converting the Linius team into a ferocious sales machine



## REVENUE TO ACHIEVE BREAKEVEN



1 x Tier 1 2 x Tier 2

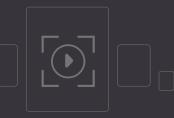
3 x Tier 1

2 x Tier 2



- Leading soccer leagues & global security providers
- Sports Leagues, federations, clubs and other sports organisations
- Prospecting
- Expected Sports and security companies
- Existing Partner ecosystem
- Existing pipeline
- Security Provider
- Football Leagues

- Upsell existing clients





## STRATEGIC REVIEW - PRODUCT



- Captivate our fan engagement product is market ready
- SaaS Platform creates excitement with sports prospects
- SaaS platform is ready to commercialise in further market sectors e.g. Security
- Improved positioning and messaging
- Adding Al capability



# BOARD APPOINTMENTS



- The fully funded balance sheet, growing pipeline and product positioning has allowed Linius to attract established business leaders to join the board
- Appointment of Andrew Demetriou
- Appointment of Brent Jones



