



TRUSTED TO SAFEGUARD THE WORLD'S MOST
SENSITIVE INFORMATION

Investor Presentation & Equity Capital Raising

ASX:AR9 / OTCQB:ARHLF



Daniel Lai
Managing Director
& CEO

archTIS Snapshot

archTIS (ASX:AR9) is a global provider of data-centric solutions for the secure collaboration of sensitive information

ASX IPO: AR9 - 2018 / OTCQB: ARHLF: 2021



Daniel Lai

CEO AND MANAGING DIRECTOR /
FOUNDER

Extensive industry experience in successfully delivering outcomes as part of a senior executive team to both government and commercial organizations.



Kurt Mueffelmann

GLOBAL COO & US PRESIDENT

30+ years of technology leadership, with 5 successful shareholder exits (2x Deloitte Fast 500 CEO), provides proven strategies for scaling go to market efforts and achieving hyper revenue growth.

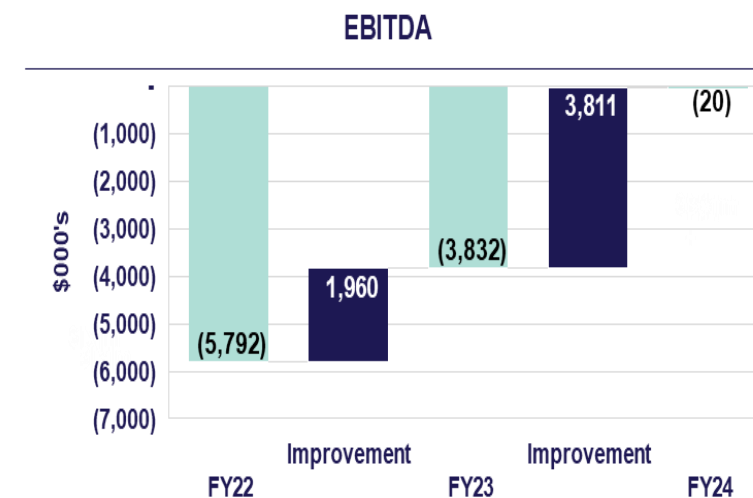
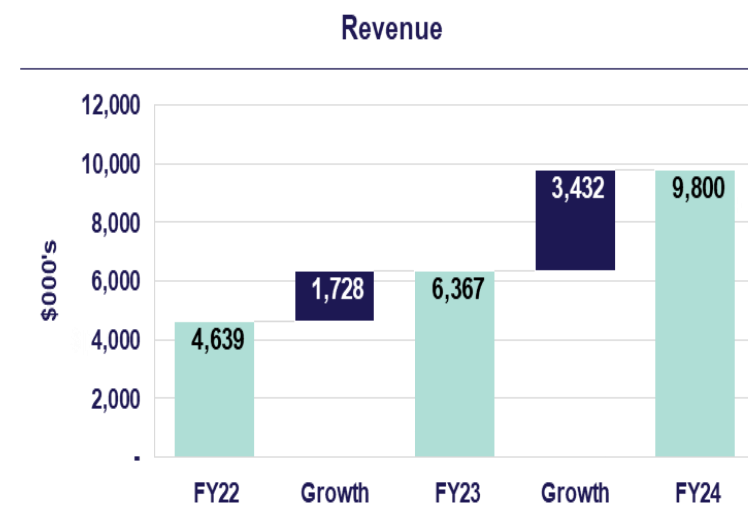


Andrew Burns

CFO

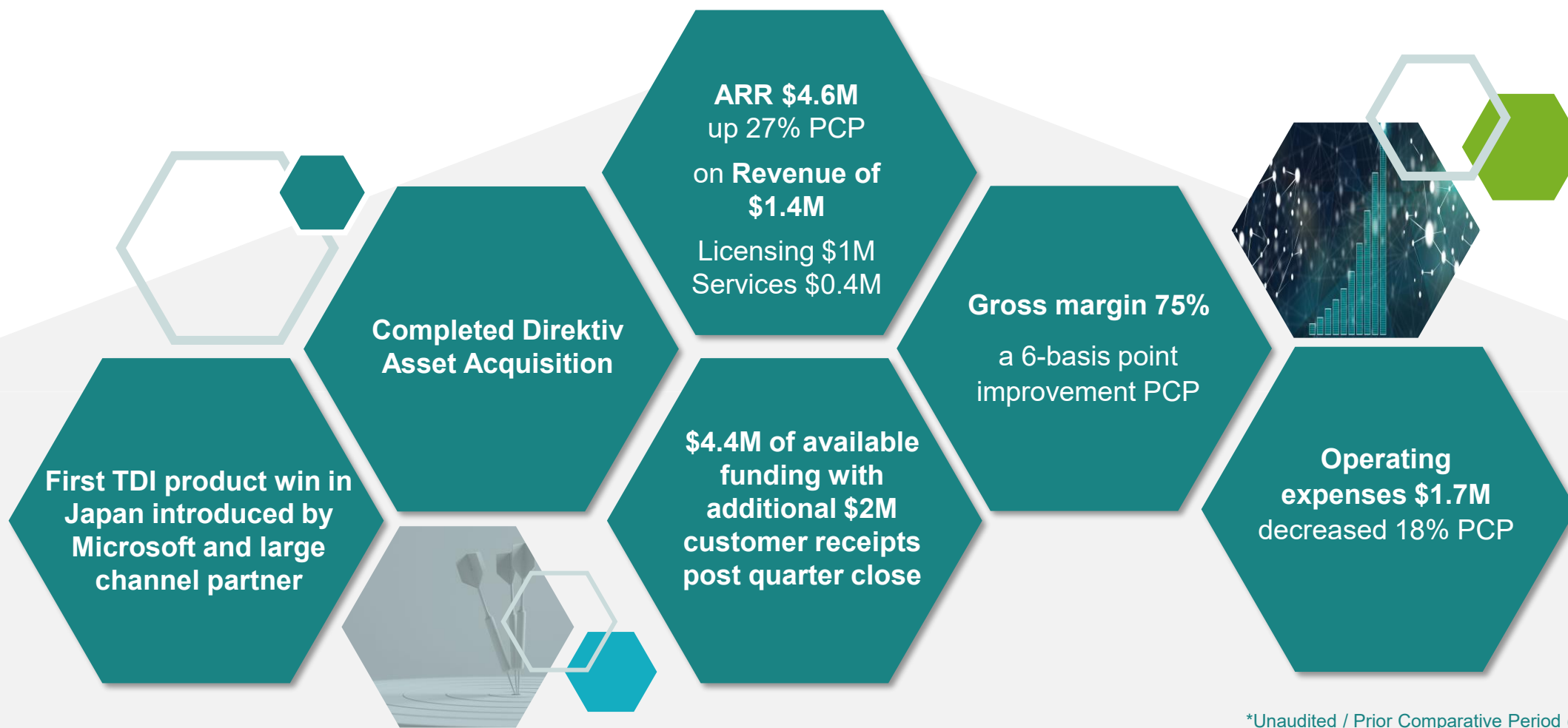
Andrew Burns brings more than 25 years of experience in executive, commercial and financial leadership, driving sustainable business transformation and profitable growth. Former CFO of The Citadel Group (Miles Jakeman)

- Broad technology use case applies to enterprise IP, government, defense, multinational coalitions and university research
- Core technology leverages Attribute-Based-Access Control (**ABAC**) to enforce dynamic security policies, ensuring data is accessed and shared only by authorised users under specific conditions
- Products implemented in government, military, and private industry clients, including Australian DOD, Thales, SAP, Hanwha, Northrop Gruman, Lockheed Martin and others
- Successful operational focus in last two years:
 - **Strong revenue growth:** 37% in FY23 and 54% in FY24
 - **ARR surpassing A\$4.6M**
 - **Reduced cost base to \$5.8m in FY24** (FY22: \$9.0m)
 - **Operating cashflow positive**
- AR9 is raising approximately \$7.5m via a Placement to assist fund U.S. expansion, strategic partnerships and product development



Q3 FY25 Quarterly Highlights

Record breaking ARR Supporting Strong Margins and OpEx Discipline



*Unaudited / Prior Comparative Period (PCP)

Who, Why, How and What

Who: It's in the name...
architected Trusted Information Sharing

Why: Trust not technology is the greatest obstacle
to sharing and collaborating on information

How: We empower information owners to set their
own policies on who, how and when their
information can be accessed and used anywhere.

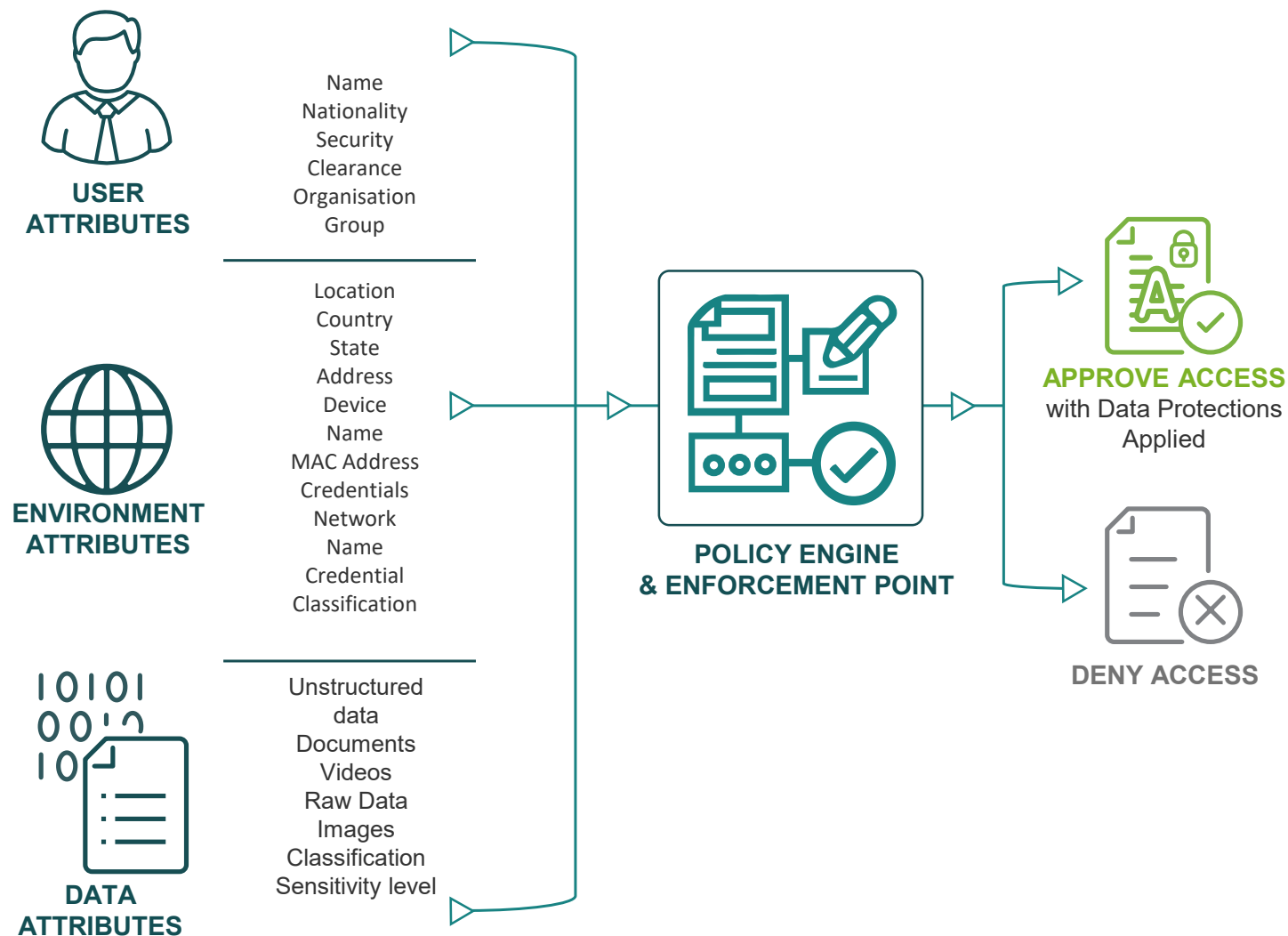
What: We implement Zero Trust Data Centric
Security to deliver dynamic, risk-based access to
share and collaborate on sensitive and classified
information.



Extending Zero Trust with Data Centric Security

Zero Trust = Trust Nothing,
Validate Everything

Enforced with Data Centric
ABAC-enabled Security





A Data Centric Security solution for every data sharing problem...



SECURE SHARING AND COLLABORATION PLATFORM
FOR CLASSIFIED DATA



DYNAMIC ACCESS & DATA PROTECTION FOR MICROSOFT
SHAREPOINT & FILE SHARES & M365



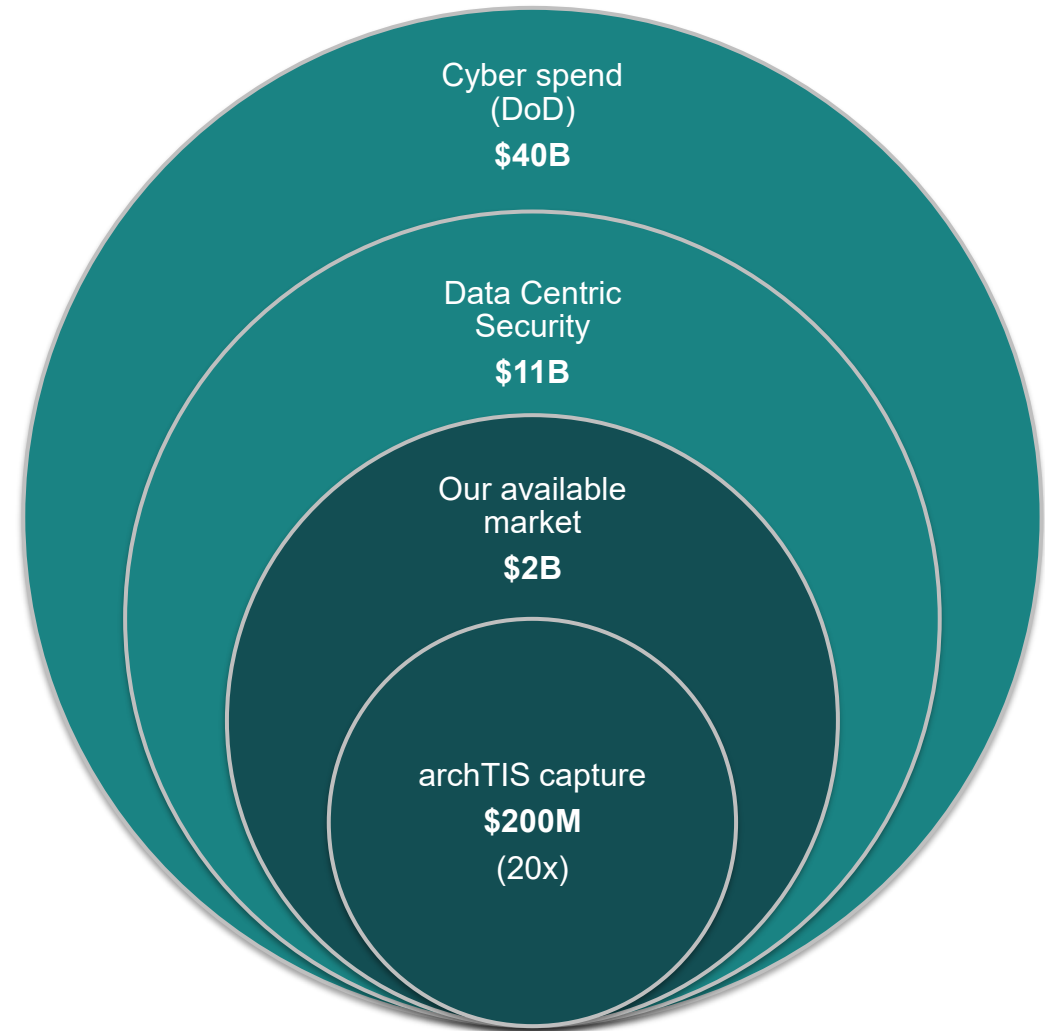
POLICY-BASED ACCESS ORCHESTRATION & CONTROL
FOR SENSITIVE & CLASSIFIED DATA



Total Addressable Market

Data-centric security (DCS) part of the broader and growing cyber security market (\$225B)

- **Focused on servicing the defence & intelligence markets**
- **Core customers: Coalition defence & intelligence agencies, Global defence industrial base (DIB)**
- **First mover / early-stage competition**
- **Emerging DCS sub-markets:**
 - ✓ Attribute-based access controls (ABAC)
 - ✓ Policy orchestration
 - ✓ Data fabric



Customer Validation

A\$18M Sold to Date



Australian Government

Defence

KOJENSI On-Premises NC Protect

Military-grade secure access,
collaboration and sharing of classified
and sensitive information.



Australian Government

Department of Defence



“ With NC Protect we can increase our collaboration by automatically controlling access to classified information. Before NC Protect, we had to lock everything down so very few users could access content to the extent that it inhibited our ability to collaborate with our coalition partners in theatre. ”

Brigadier General Warren Gould
Director General Systems and Integration,
Department of Defence

Market Evolution

archTIS' approach to respective markets will need to adapt, however, the nature of each of these markets will determine the speed, offerings and techniques used.

US and Canada

Critical Events

Torpedo Act
Pacific Build Up
Response to Ukraine
Pivot from Terrorism

Market Scale

\$ \$ \$

Drivers

AUKUS
JADC2 architecture
CMMC CUI

UK / EMEA and NATO

Critical Events

NATO response to Ukraine
NATO DCS Spirals
Response to Torpedo Act
Protection of UK IP
New NATO members

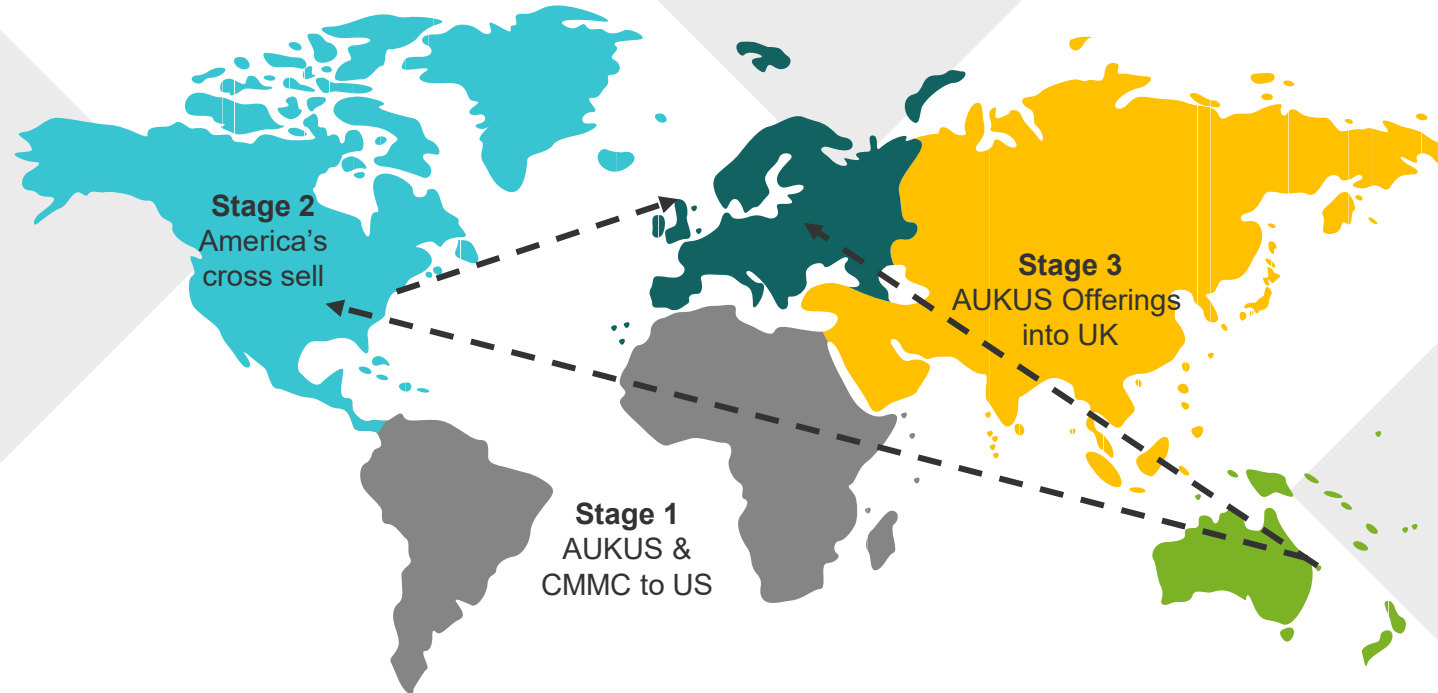
Market Scale

\$ \$ \$
NATO

\$
UK

Drivers

UK Digital Strategy
AUKUS
Shipbuilding



Australia and NZ

Critical Events

Defence Strategic Review
Response to Torpedo Act
Pacific Build-up

Market Scale

\$

Drivers

AUKUS
Shipbuilding
C4ISR (9111)
Data Strategy
DSN Modernisation (2222)

Revenue Threads - Organic Growth Strategy



Australian Defence Market

- Become the default Data Centric Security products for Defense
- Drive an enterprise agreement to go deeper into Australian Defence
- Existing Proof of Concepts
- Quoted opportunities



Replicate Success Across Coalition Forces

- Referenceable into Coalition Forces (US / Five-Eyes / AUKUS, etc.)
- Existing Proof of Concepts
- Microsoft relationship
- AUKUS
- Mandated compliance requirements



Global Defense Industrial Base (DIB)

- Sell-to / Sell through
- Advanced features to meet Defense Industry compliance requirements including Export Controls and security
- Referenceable into DIB internationally
- Existing POCs



Enter New Vertical Markets

- Continue to organically grow use case in other verticals
- Migrate customers from On-premises to Cloud
- Leverage archTIS unique products to support critical Infrastructure industries
- Support global business partners

POC Update

				
US DoD Agency M365 Collaboration on Secret Cloud 2025	Global / UK DIB Internal data leakage & Compliance 2h 2025	Military Alliance Multi-government sharing and collaboration of warfighter information 2025 Budget	Japanese Defence Contractor Explore TDI's potential to build data-centric security and orchestration solutions for its customers	Global Technology Company Providing bring your own key / hold your own key encryption for data sovereignty
Technical Selection	Technical Selection	Technical Selection	In Progress	In Progress

Achieved Major Milestone in Sale of NC Protect to U.S. Department of Defense

- A prime government contractor for the U.S. DoD has awarded the contract for an **initial 1,000 users of NC Protect** as part of ongoing deployment processes.
- The procurement of NC Protect is **expected to expand in the coming months across the broader U.S. DoD**, including an initial **150,000 users** across the warfighter network.
- This would expand the global NC Protect user base **6-fold** and **would serve as a key driver of growth in FY26**.
- **The initial license sale is valued at A\$38,500**, allowing the contractor to enhance systems in a live production environment in preparation for further NC Protect licensing procurement.



Inorganic Growth Strategy



**Scale
Revenue**



**Direct entry
into key clients**



**Accretive
cashflow**



**Complementary
sectors**

Capital Raising Overview

Placement	<ul style="list-style-type: none"> Placement of approximately \$7.5 million under the company's existing placement capacity per LR7.1 and LR7.1A ("Placement") Approximately 50 million new fully paid ordinary shares in AR9 ("New Shares") to be issued under the Placement
Offer Price	<ul style="list-style-type: none"> New Shares issued under the Placement will be issued at a price of \$0.15 per new share ("Offer Price"), representing a: <ul style="list-style-type: none"> 17.4% discount to 7 trading day VWAP of \$0.182 15.5% discount to the 14 trading day VWAP of \$0.178
Ranking	<ul style="list-style-type: none"> All new shares issued under the Offer will rank equally with existing AR9 shares from the date of issue
Use of Funds	<ul style="list-style-type: none"> U.S. Expansion & Support (\$3m) <ul style="list-style-type: none"> Build internal teams and tools to scale delivery of platforms, ensuring rapid onboarding and client success. Enhance implementation and support capacity in the US Develop post-sales support systems, onboarding automation, and customer health metrics dashboards. Strategic Partnerships (\$1.5m) <ul style="list-style-type: none"> Invest in systems and personnel to manage and grow strategic partnerships, especially tech alliances. Allocate budget to co-marketing and sales enablement initiatives with ecosystem and channel partners. Product Development (\$3m) <ul style="list-style-type: none"> Prioritize roadmap items aligned to enterprise customer requirements, industry-specific features, and usability. Expand R&D investment to embed advanced analytics, AI-driven insights, and automation capabilities. Fund certifications, audits, and security hardening to meet requirements of regulated and government sectors.
Joint Lead Managers	<ul style="list-style-type: none"> Henslow Pty Ltd ("Henslow") and Canaccord Genuity (Australia) Limited ("Canaccord") are acting as Joint Lead Managers to the Placement

Offer Timetable

Indicative Capital Raising Timetable ¹	Date (AEST)
Trading Halt	Monday 30 June 2025
Announcement of Placement and Trading Halt Lifted	Tuesday 01 July 2025
Settlement of Placement	Monday 07 July 2025
Allotment of New Shares under Placement	Tuesday 08 July 2025

1. The above timetable is indicative only and subject to change

Key Risks

Material Business Risks

The Company's risk management approach involves the ongoing assessment, monitoring and reporting of risks that could impede the Company's progress in delivering the Company's strategic priorities. As the Company continues to grow and evolve, the material risk profile may change.

Below is a list material business risks that the Company considers may affect the success of its strategy and financial prospects for future years, including some which are not directly within the Company's control. The Company may face a range of other risks in conducting its business activities in addition to those set out below.

Technology and competition risks

Technology markets, by their very nature, are a continually evolving marketplace. To succeed, the Company will need to research, develop, design, build and bring to market new enhancements to its existing products as well as to new markets that might not yet exist. The Company may not be able to engage in research or develop its existing (and new) products to meet the changing needs of its markets and the new and emerging technologies. At the same time, products and technologies developed by others may render the Company's products and systems obsolete or non-competitive. If any of these scenarios were to occur, it would adversely impact the operating results and potential of the Company.

Ability to attract and retain appropriately skilled employees

The responsibility of overseeing the day-to-day operations and the strategic management of the Company depends substantially on its senior management and key personnel. Company performance also depends on its ability to attract and retain skilled resources with relevant industry and technical expertise. The loss of several key personnel or the inability to attract additional resources may have an adverse impact on the financial and operating performance of the Company.

Cyber and security risks

A cyber-attack has the potential to disrupt the Company's information technology platform which is integral to the efficient operation of its business. The threat of cyber-attacks on security companies is real. A successful cyber-attack on the Company would cause significant damage to the Company's reputation and brand as well as have a material adverse impact on the financial position and performance of the Company.

Regulatory risk

archTIS has been eligible for the federal government R&D tax incentive. If the regulation regarding the R&D tax incentives changed and the Company was no longer eligible, this would impact on archTIS' anticipated costs for development and materially impact on the Company's financial and operating performance.

Uncertainty of future profitability

The success of the Company's sales and operations relies on the ability to attract more commercial users of the relevant technology and its products. An inability to attract new clients and users in a timely manner will affect the Company's earning ability. While the Company has been successful in attracting clients in the government sector in Australia, this will not necessarily translate into successful utilisation in other verticals and countries. Furthermore, the Company's profitability will be impacted by its ability to successfully execute its commercialisation and growth strategies, economic conditions in the markets in which it operates, competitive factors and regulatory developments. Accordingly, the extent of any future profits is uncertain. Moreover, the level of profitability cannot be predicted.

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