



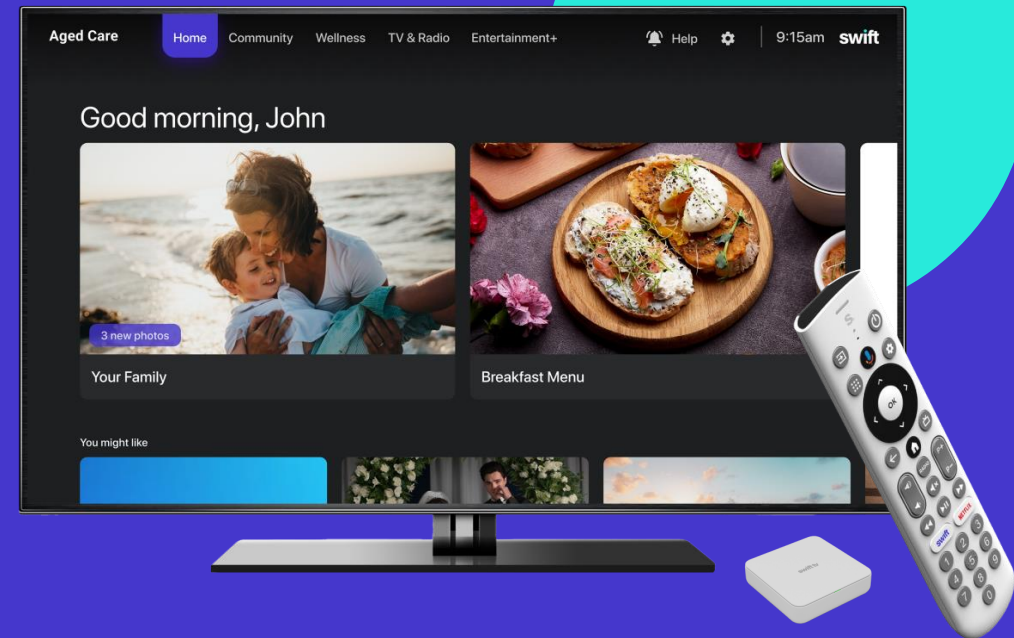
# Swift.

# Enterprise SaaS delivered via the TV.

Hardware-enabled, sector-ready,  
SaaS for connected communities

1 August 2025

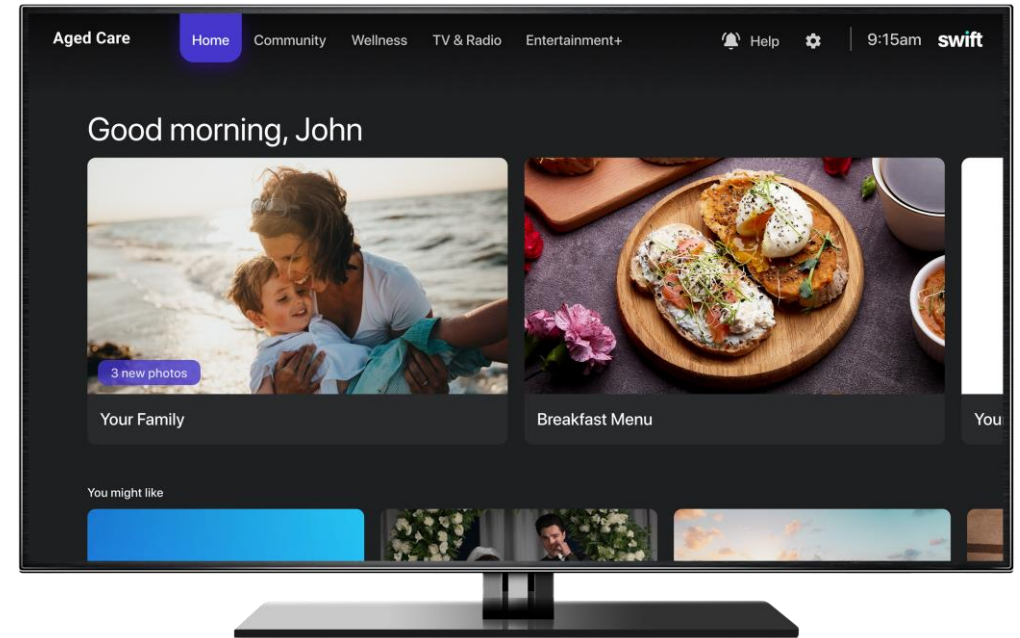
[swiftnetworks.com.au](https://swiftnetworks.com.au) (ASX:SW1)



# Built for business. Ready to scale.

We turn any TV into a smart interactive hub – that entertains, engages, communicates, complies and transacts.

- **Enterprise-grade SaaS** combining software and hardware
- **Scalable and cost-efficient** – primed for growth into new sectors and geographies
- **Single platform easily adapted** to new sectors without costly custom builds
- **Integration** into enterprise back-office software systems
- **Fully managed service**, even in remote areas



[Watch our Aged Care Demo](#)



# The right time — Tailwinds and market gaps. It's Swift's moment.

**Swift Advantage:** Ready-now, scalable, modular — filling the gap with proven enterprise tech.

- **Market Pain:** Outdated systems, legacy Pay TV, poor connectivity and limited functionality
- **Demand Shift:** Operators now prioritise tech that improves experience, compliance, and user satisfaction at a lower cost
- **Revenue Push:** Operators are seeking to unlock new revenue opportunities
- **Compliance Push:** Operators are looking for digital technology to make compliance more affordable and accessible
- **Opportunity Gap:** No other service provider offers an integrated platform tailored for these environments

The only  
enterprise-  
grade platform  
of its kind —  
unmatched in  
functionality,  
scope and  
design



# Strong recurring revenue.

Proven operational discipline and growth, setting the stage for acceleration with Swift Access 2026.

## UNAUDITED FY25 RESULTS

Total Revenue

**\$17.7M**

Subscription Revenue

**\$14.2M**

% Recurring Revenue

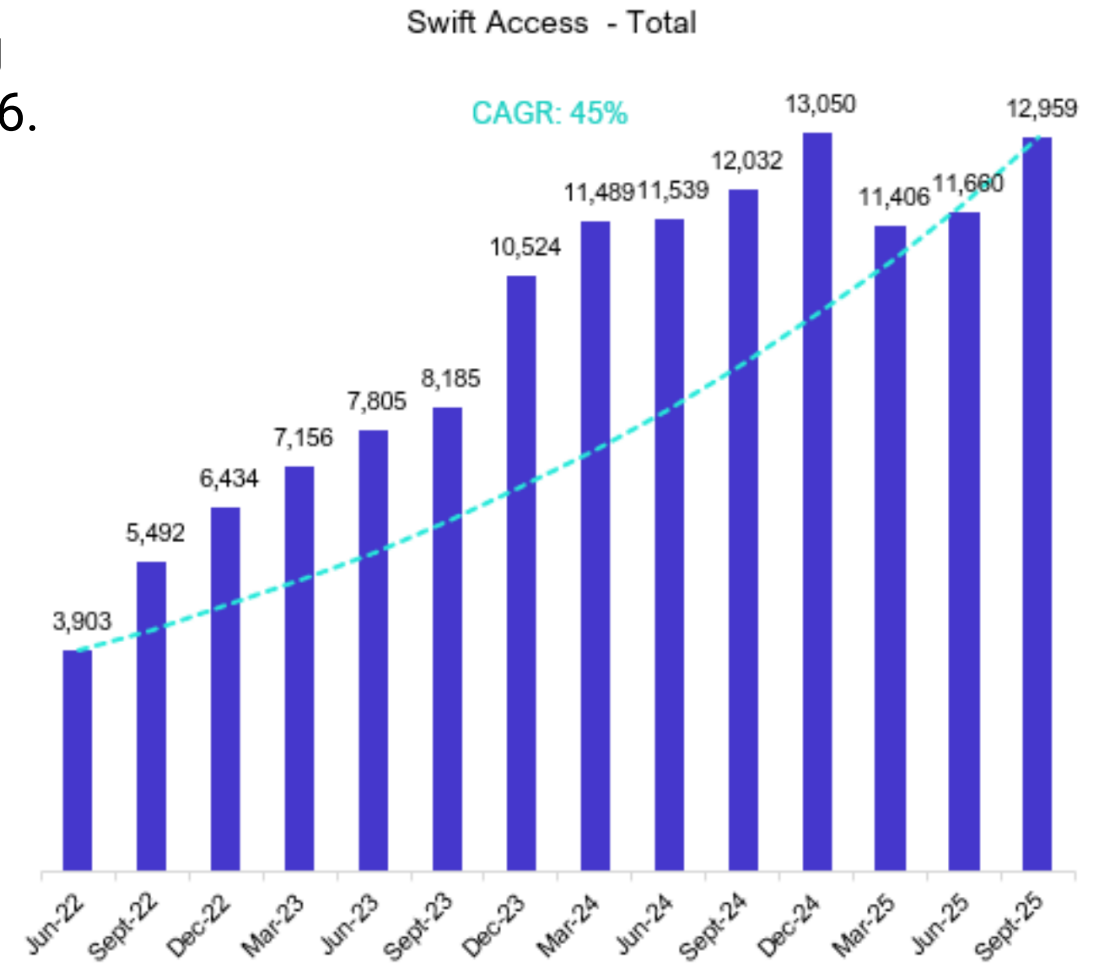
**80%**

Group EBITDA

**\$1.0M**

Contracted Swift Access Screens

**12,959**



Notes: Sept-25 figure represents rooms sold that are due to be installed in this period.  
**45%** compound annual growth from original Swift Access enterprise product.

# Cash sustaining.

Cash Receipts  
FY25

**\$18.0M**

Net Operating  
Cash FY25 (ex int)

**\$1.8M**

Cash & Deposits  
30/6/25

**\$2.4M**

## Q4 FY25 Highlights:

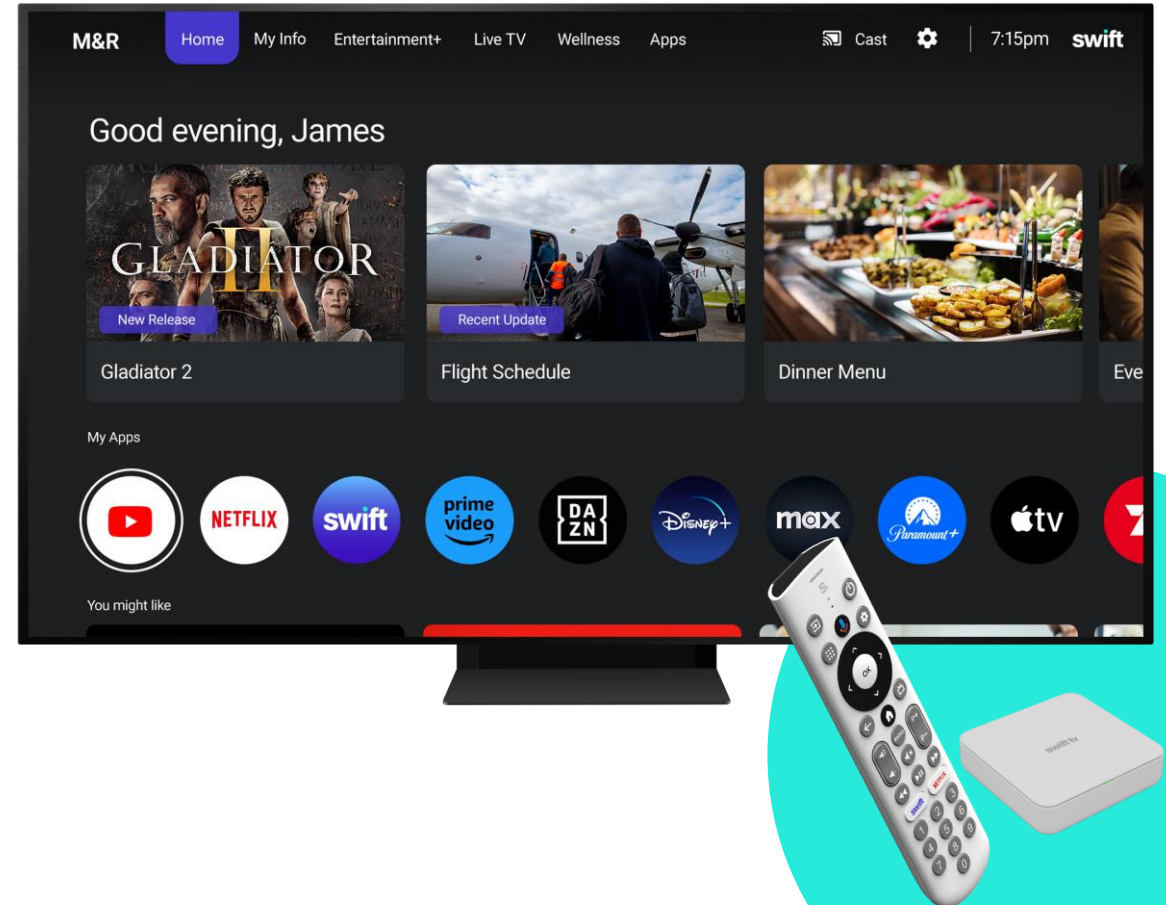
- **Positive Net Operating Cash of \$0.6m** (excluding interest)
- **\$1.4m PURE loan repayment** from \$2.2m raised via entitlement offer (net of costs)
- **New mining contracts** — across 392 rooms at **Iluka** and **RSA Contractors**.



# What's Next: Swift Access 2026 – Set to transform our business

Our next-gen platform to accelerate growth, lower costs, and expand into new markets.

- **Enterprise-grade, Google Certified** device and Netflix approval.
- **Plug-and-Play Scalability:** Clients can self-install, lowering costs and accelerating growth.
- **Positioned for Growth:** Builds on Swift's strong B2B track record with older tech, setting the stage for faster, margin-enhancing growth.

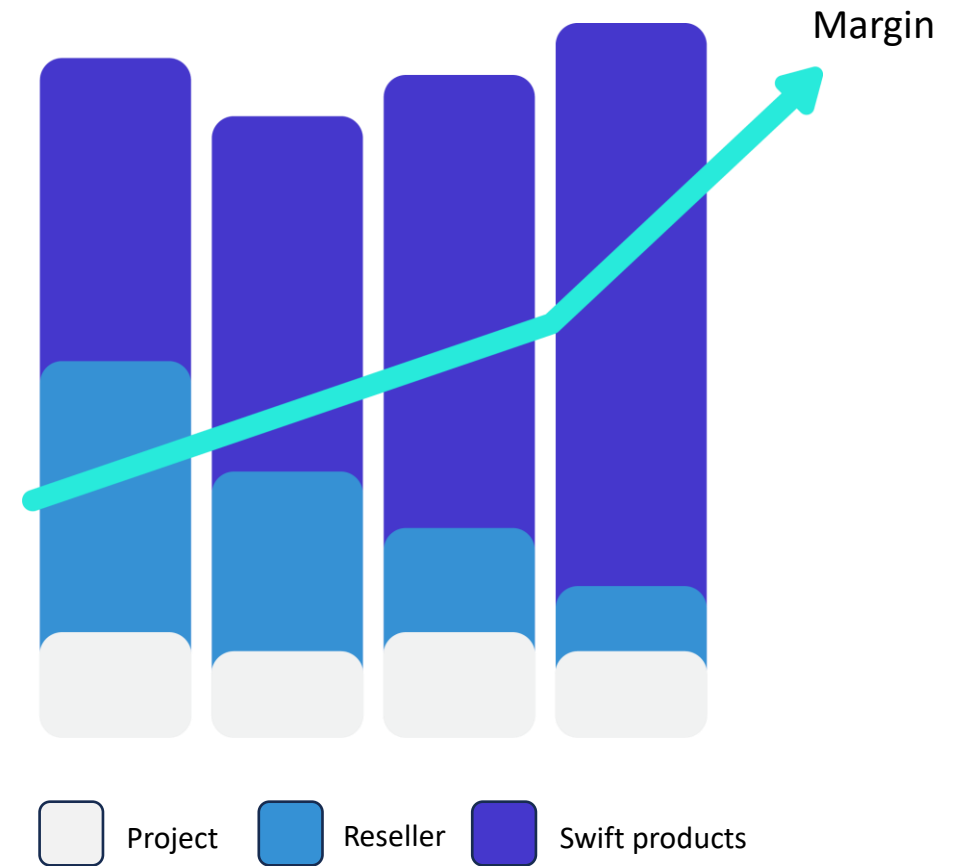




# Product mix shift will keep improving margins

Scaling high-margin SaaS revenue while reducing reliance on lower-margin legacy reseller products and project services.

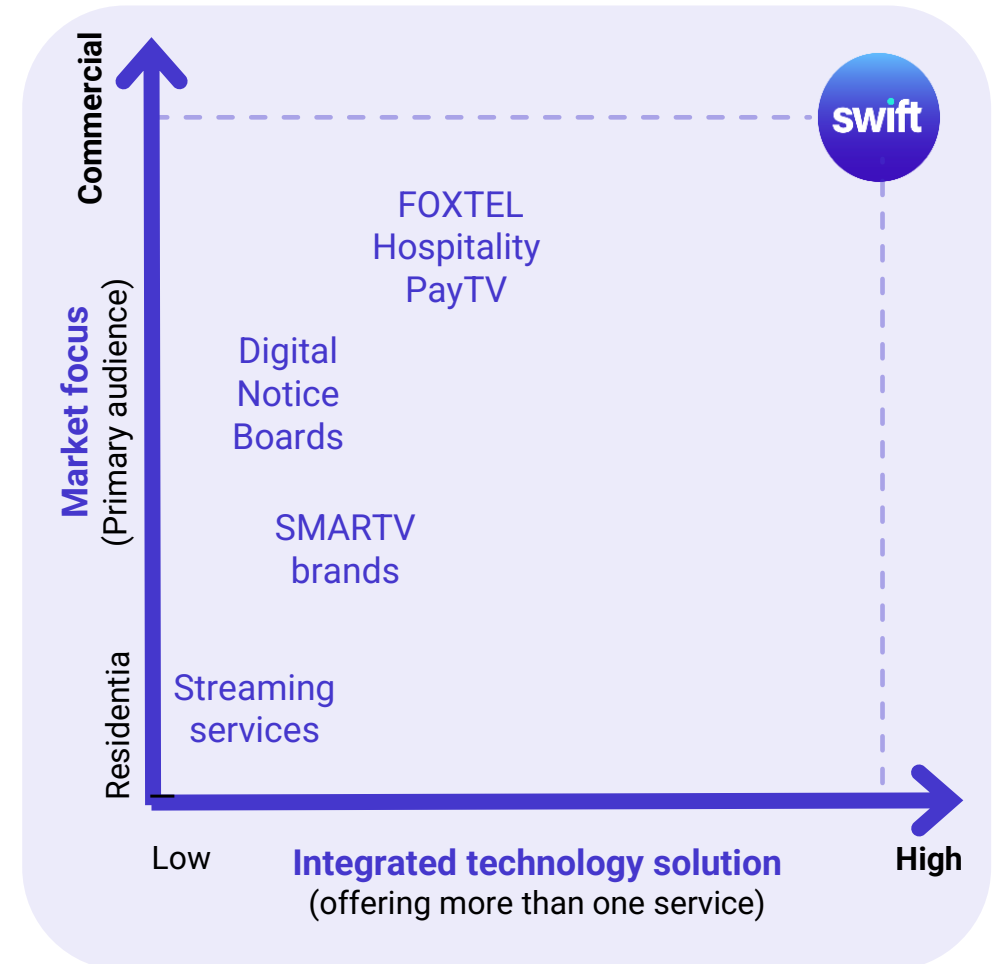
New product technology development will improve scalability – reduce variable costs and allow access to new markets.



# Swift's competitive edge.

Occupying clear leadership with an integrated, multi-service platform that goes far beyond content delivery.

- Unlike consumer streaming, Swift is enterprise-focused
- User Interface (UI) customised for the business
- Combines entertainment, alerts, compliance, transactions, third-party integrations and more
- Fully managed support – even in remote areas
- Flexible pricing models to suit each sector

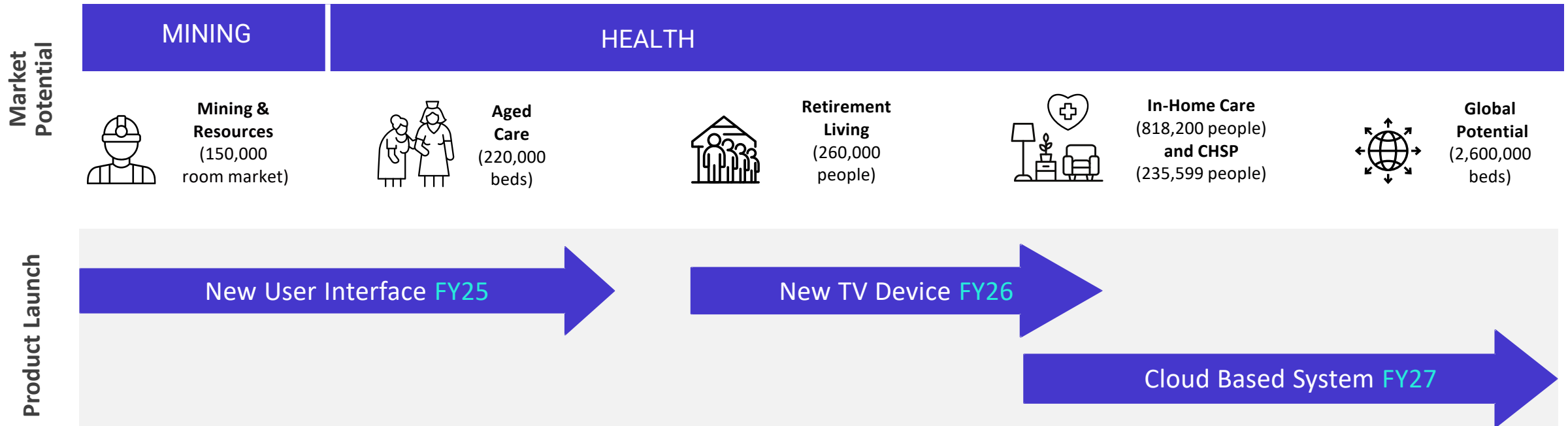




**Market**  
**opportunity.**

# Mining and Health.

Swift's roadmap expands growth from mining to high-value health markets, leveraging trusted relationships to expand into adjacent sectors.



Source: Market Size, NZ Aged Care Association 2021-22; US CDC National Center for Health Statistics, Nursing Homes 2020 report; CAN Canadian Institute for Health Information; UK CareHome.co.uk; Aus KPMG Aged Care Market Analysis 2023.

# Wins for FY25.

# 13

New customers

# 19

Renewals & site expansions  
8 client mine site closures



## Mining

Total rooms: 9,718



## Aged Care

Total rooms: 3,241



Our Lady of Consolation  
Aged Care & Services

# Swift Access 2026: Expanding without limits.

Enabling scalable growth  
into new industries and  
geographies, opening  
worldwide markets  
previously out of reach.



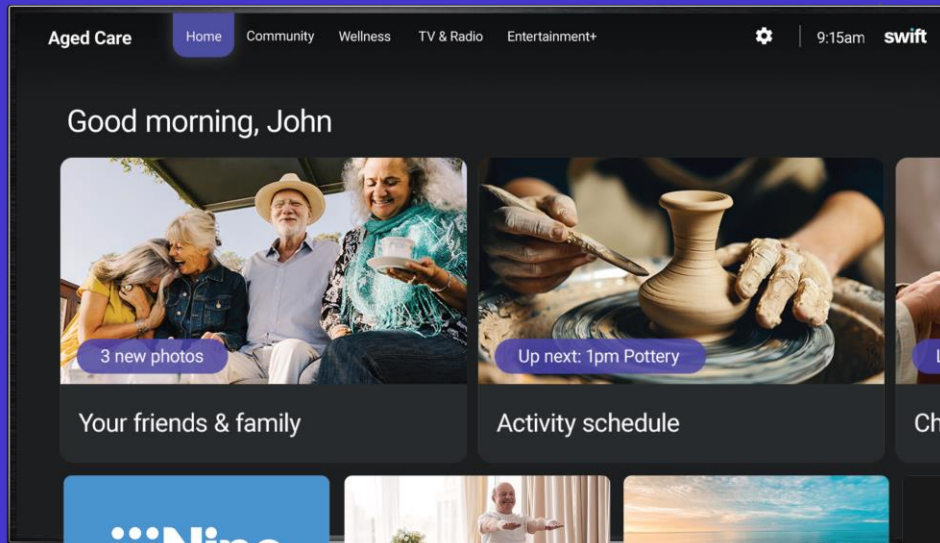
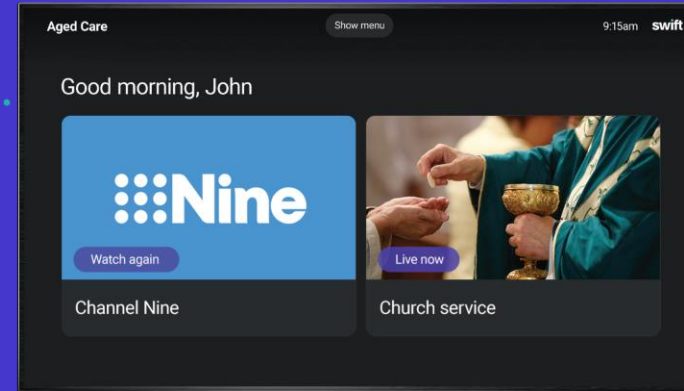


# Solutions.

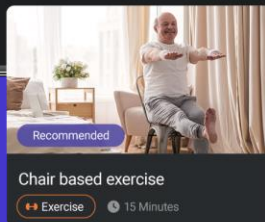
# Swift Access 2025 rolls out in Aged Care.



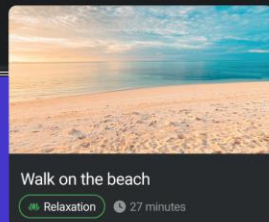
## High care mode



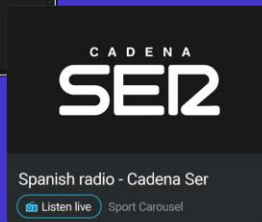
Live TV



Exercise content



Relaxation content



International radio stations



TV series



Entertainment

**Bethanie Como and Subiaco are now live.**  
Our person-first design can enhance wellbeing—while helping operators streamline communications and reduce the cost of delivering engagement.



# Swift Access 2025 rolls out in Mining.



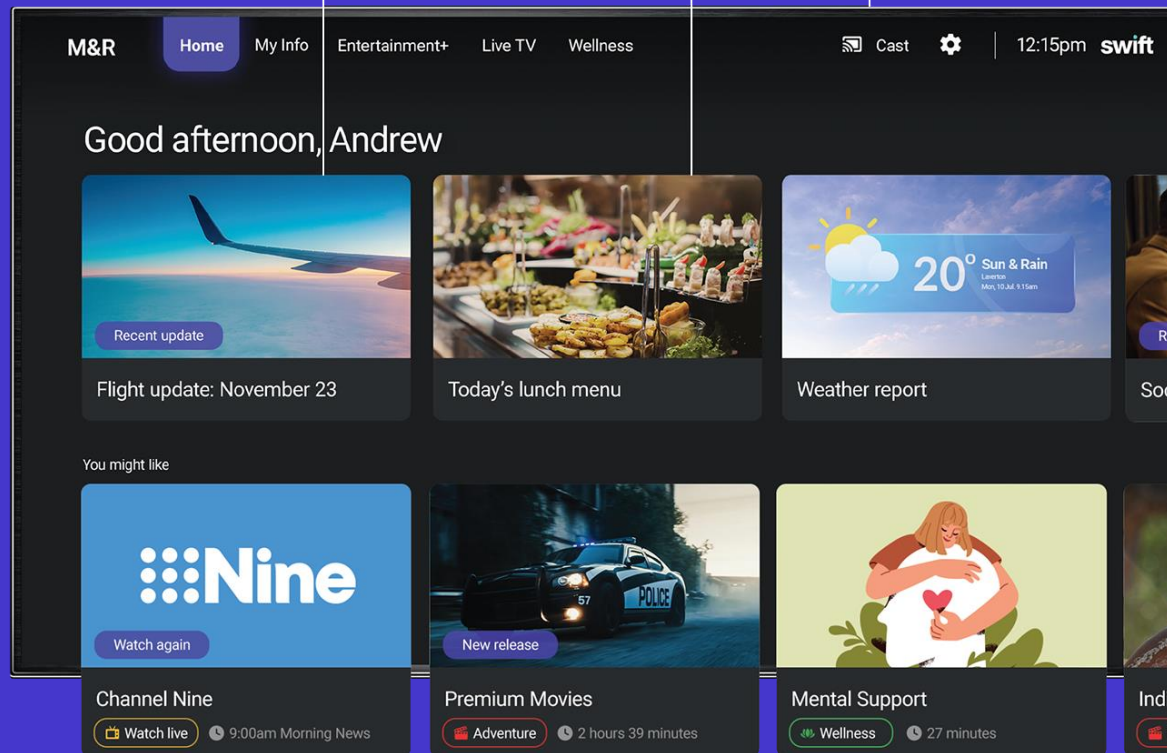
## Roy Hill now Live.

Swift Access's adaptive Users Experience (UX) and User Interface (UI) sets it apart. Designed to support sector specific communications and integrations makes it the better choice for business.

Travel information

On-site services

Secure casting



Live TV

The latest movies

Mental health support

Indigenous content

TV series

Radio

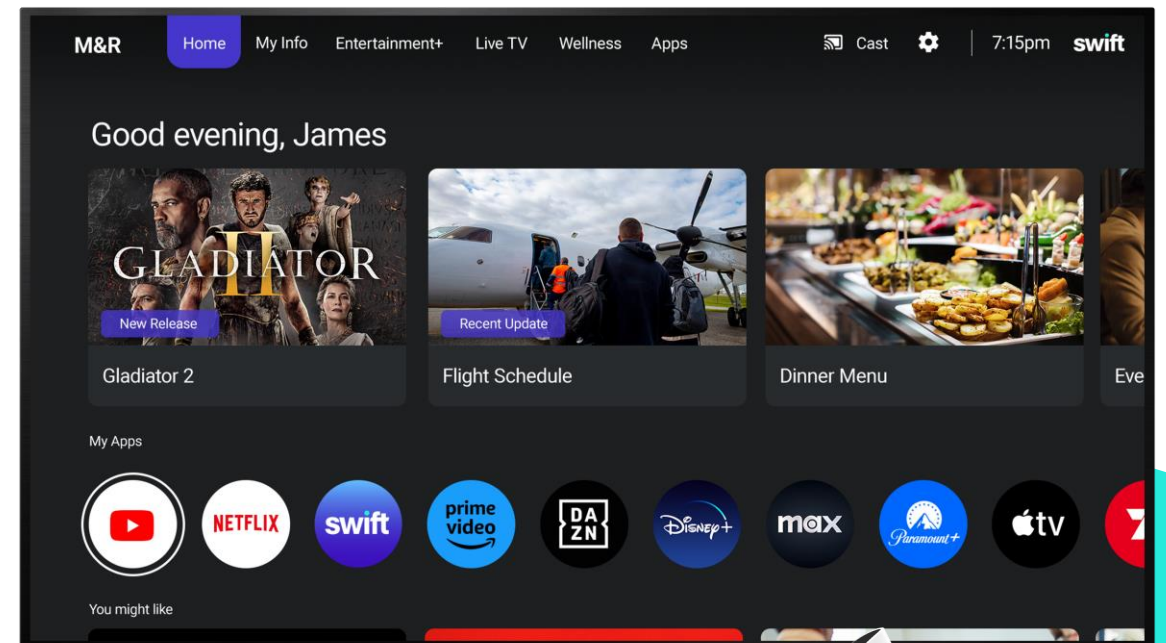


# What's Next: Accelerating growth with Swift Access 2026.



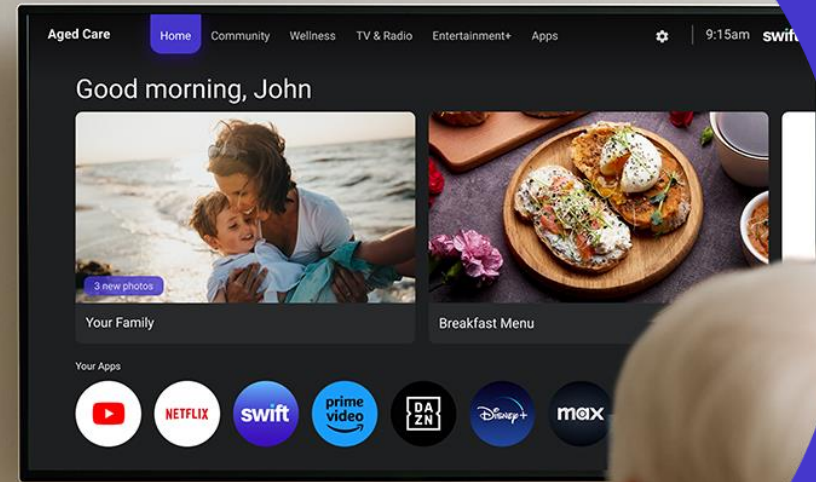
Plug-and-play scalability, richer features, faster market expansion.

- ✓ **Next-Generation Platform:** Combines Swift's proprietary tech, a market-defining adaptive UI/UX, and **Google-certified hardware** to set a new standard for in-room guest and resident engagement.
- ✓ **Expanded Entertainment & Features:** Direct access to the Google App Store, unlocking greater entertainment choices and new features such as teleconferencing.
- ✓ **Plug-and-Play Deployment:** Clients can install the device themselves, minimising installation costs and enabling faster growth across new markets.



# Why invest now?

- **\$14 million** recurring subscription revenue
- **Strong tailwinds** in Aged Care and Mining
- **Game-changing** new Swift hardware + software solution
- **Sticky enterprise customers** > 90% retention rate
- **Blue chip clients** in Mining & Aged Care
- **50%+ reduced install cost** with new Swift Access hardware
- Enterprise market moving away from traditional PayTV
- **Potential for global expansion** with Swift Access 2026
- Swift product **innovations** set to change the market
- Attractive investment **entry price**
- **In-house** R&D team



**Scoped to enter new markets in  
Australia and Internationally**

# Experienced board and management.



**Charles Fear**  
Chairman

Charles Fear is an experienced Non-Executive Director and Chairman of ASX-listed companies, co-founder of Argonaut Limited, with expertise in equity and debt markets, M&A, and resources. He has strong connections with Australian and global institutional investors.



**Pippa Leary**  
Non-Executive Director

Pippa led Nine's digital sales team, overseeing nine.com.au, 9Honey, and 9Now. Previously, she was CEO of the Fairfax-Nine programmatic exchange APEX and held senior roles at Fairfax Media, including Managing Director of Digital Media. An experienced board member, Pippa currently advises RLPA and uCast and joined the Swift Board in April 2021.



**Brad Denison**  
Non-Executive Director

Brad is an experienced Non-Executive Director and CEO with a focus on business turnarounds and complex projects. He has strong connections in government, mining, aged care, and commercial sectors. Brad is the founding director of Development Solutions Australia, Chairman of Providence Lifestyle Group, and a Non-Executive Director of prefabAUS.



**Nick Berry**  
Non-Executive Director

Nick brings 20+ years of capital markets experience, including roles at ABN AMRO, Nomura and Petra Capital. He is currently a Director at Pure Asset Management, one of Swift's largest shareholders. His expertise in small-cap growth and capital sourcing supports Swift's strategy across high-potential sectors.



**Brian Mangano**  
Managing Director

Brian has over 26 years of executive experience with ASX-listed companies in engineering, technology, and investment. Qualified as a Chartered Accountant in 1990, he joined Swift as CFO in 2021 and became CEO/MD soon after. He previously served as CFO of Veris Group and as MD of AirBoss and Australian Growth.



**Ryan Sofoulis**  
Chief Financial Officer

Ryan has been the CFO of Swift Networks for the last 3 years and has been involved with Swift since its inception in 2009 by the Sofoulis Family. Ryan has previously overseen the establishment of an international structure spanning the USA, UK, Ireland and Australia for various family-owned private businesses.

# Corporate summary.



Capital Structure (ASX: SW1)	
Share price – 31 July 2025	0.9 cps
Shares on issue – 31 July 2025	907 million
Market Capitalisation	\$8.1 million
Cash & Deposits – 30 June 2025	\$2.4 million
Debt – 30 June 2025	\$6.2 million
Enterprise Value	\$11.9 million

Major Shareholders	millions
JP Morgan Nominees Australia Pty Ltd	228.3 (25.4%)
Sofoulis Holdings Pty Ltd	97.1 (10.8%)
Medical Media Investments Pty Ltd	27.6 (3.1%)
Krisami Investments Pty Ltd	25.5 (2.8%)
Sandhurst Trustees Limited	24.2 (2.7%)
Mr Brian Francis Mangano	23.6 (2.6%)



# Important notices.

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This document contains certain forward-looking statements with respect to the financial condition, results of operations and business of the Company and certain plans, strategies and objectives of the management of the Company. Forward-looking statements can be identified by the use of forward-looking terminology, including, without limitation, the terms "believes", "estimates", "anticipates", "expects", "predicts", "intends", "plans", "goals", "targets", "aims", "forecasts", "may", "will", "would", "could" or "should" or, in each case, their negative or other variations or comparable terminology. These forward-looking statements are based on the Company's current expectations and beliefs concerning future events at the date of this document and are expressed in good faith as a general guide only and should not be relied upon as an indication or guarantee of future performance.

Whilst the Company believes it has reasonable grounds for making such forward-looking statements, such statements are subject to known and unknown risks, and significant uncertainties and other factors, many of which are outside the control of the Company. Actual results may differ materially from future results expressed or implied by such forward-looking statements. None of the Company, its affiliates or their directors, officers, employees, associates, advisers, agents or contractors makes any representation or warranty (either expressed or implied) as to the accuracy or likelihood of fulfilment of any future looking statement, or any events or results expressed or implied in any forward-looking statement, except to the extent required by law. You are cautioned not to place undue reliance on any forward-looking statement. Other than as required by law, including the ASX Listing Rules, the Company does not intend to update or revise forward-looking statements, or to publish prospective financial information in the future, regardless of whether new information, future events or any other factors affect the information contained in this document.

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# Thank you.



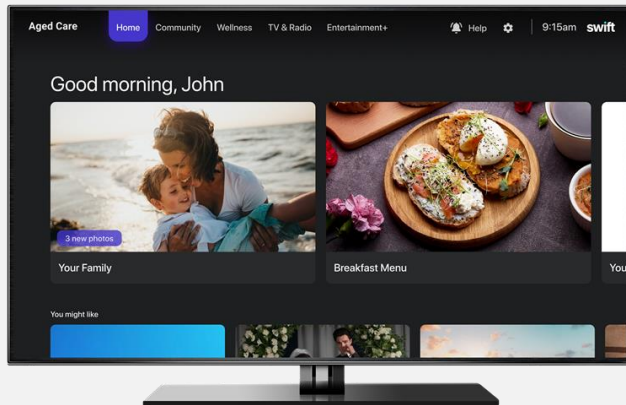
# Appendix.



# Swift Access 2025 vs 2026.

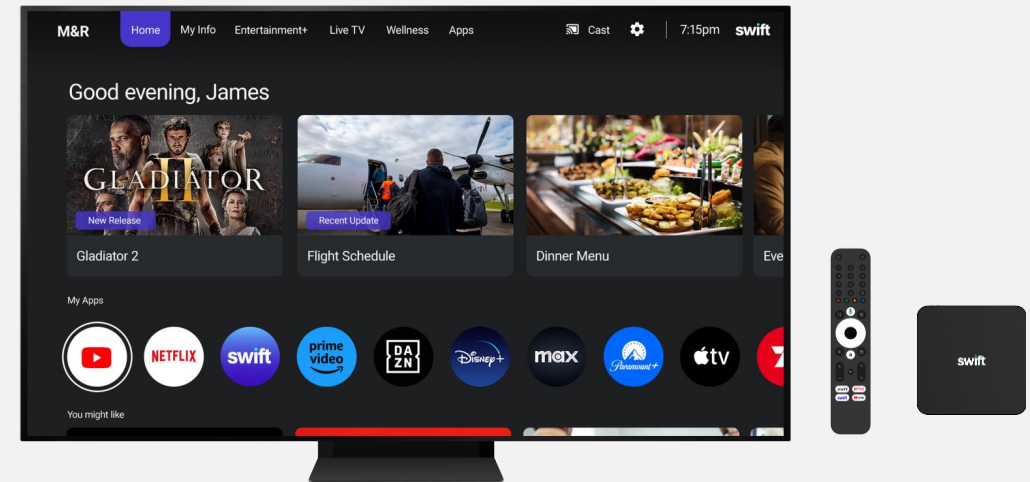
Optimised growth opportunities, efficiency, and cost — ready to scale into high-growth sectors

## Swift Access 2025: Now on 3,000+ Screens



- New User interface (UI) and experience (**software**)
- Low bandwidth technology
- Early release movie window
- 2,000 movie catalogue
- Supports Foxtel satellite channels
- Full installation and support services for remote Mining & Resources market

## Swift Access 2026: Expansion Ready



- Configured for global markets
- Google and Netflix certified Android TV device (**hardware**)
- In-built apps - no need to cast, easy access
- Concierge – direct on-screen ordering
- Compact hardware device with latest chipset
- Enterprise system integration
- Bluetooth and live streaming capabilities
- App password security management