

12 August 2025

Botanix presents at Canaccord Genuity Annual Growth Conference

Philadelphia and Phoenix US, 12 August 2025: Clinical dermatology company Botanix Pharmaceuticals Limited (ABN 70 009 109 755) (ASX:BOT, “Botanix” or “the Company”) is pleased to announce that their Chief Executive Officer Dr Howie McKibbin will be a featured presenter on Wednesday 13 August at the Canaccord Genuity 45th Annual Growth Conference in Boston, MA. This conference attracts hundreds of institutional fund managers from around the world, and some of the most promising global growth companies, including those in the healthcare and life sciences sectors, will present during the event.

A copy of the Company’s presentation is attached to this press release.

This ASX announcement is authorised for release by the Board.

About Botanix Pharmaceuticals

Botanix Pharmaceuticals Limited (ASX: BOT) is a dermatology company based in Philadelphia and Phoenix (US), which has received FDA approval for its lead product *Sofdra* for the treatment of primary axillary hyperhidrosis. *Sofdra* is the first and only new chemical entity approved by FDA to treat primary axillary hyperhidrosis and presents a novel safe and effective solution for patients who have lacked treatment options for this socially challenging medical condition.

To learn more, please visit: <http://www.botanixpharma.com/>

For more information, please contact:

General enquiries

Corporate Communications
Botanix Pharmaceuticals
P: +61 8 6555 2945
investors@botanixpharma.com

Investor enquiries

Hannah Howlett
WE Communications
P: +61 450 648 064
hhowlett@we-worldwide.com

Media enquiries

Haley Chartres
H^CK
P: +61 423 139 163
haley@hck.digital

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Botanix Pharmaceuticals Corporate Presentation

Canaccord Genuity 45th Annual Growth Conference

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Corporate overview: Fast-growing dermatology pharmaceutical company with successful launch of lead product for hyperhidrosis

Dermatology Focused

Sofdra[™] is the first and only new chemical entity (sofipironium) to treat primary axillary hyperhidrosis

Innovative Platform

Fulfillment platform increases patient compliance and improves gross-to-net (GTN)

Strong Capital Position

\$64.9M
in cash and cash equivalents as of
June 30, 2025
(traded on ASX)
~\$300M Market Cap

Experienced Leadership Team

>30 dermatology products successfully launched

Driven by *Sofdra*[™], Botanix is committed to delivering dermatology solutions to patients with high unmet need

***Sofdra* (sofpironium) topical gel, 12.45%**



**FDA-approved treatment
for Primary Axillary
Hyperhidrosis in adult and
pediatric patients 9 years
of age and older¹**

Botanix acquired worldwide exclusive rights to sofpironium; patent protection through mid-2040

***Sofdra* approved by FDA in 2024 as the first new chemical entity for hyperhidrosis**

US Launch of *Sofdra*, February 2025, with strong uptake in a large, underserved market

Botanix leadership has a rich history of successful launch execution in dermatology



VINCE IPPOLITO
Executive Chairman



HOWIE MCKIBBON
Chief Executive Officer



CAREY HERBERT
Chief Legal & Compliance Officer



CHRIS LESOVITZ
Chief Financial Officer, U.S.



LEISHA MARTIN
VP, Quality, Regulatory & PV



PAUL SEABACK
Chief Technical Officer



MARTINA CARTWRIGHT
VP, Medical Affairs



**>30
successful
dermatology
product
launches**

*developed, secured
approval for, and
commercialized*

Three key pillars drive Botanix's near- and long-term value



**Strong Opportunity
for Lead Asset,
*Sofdra*TM**



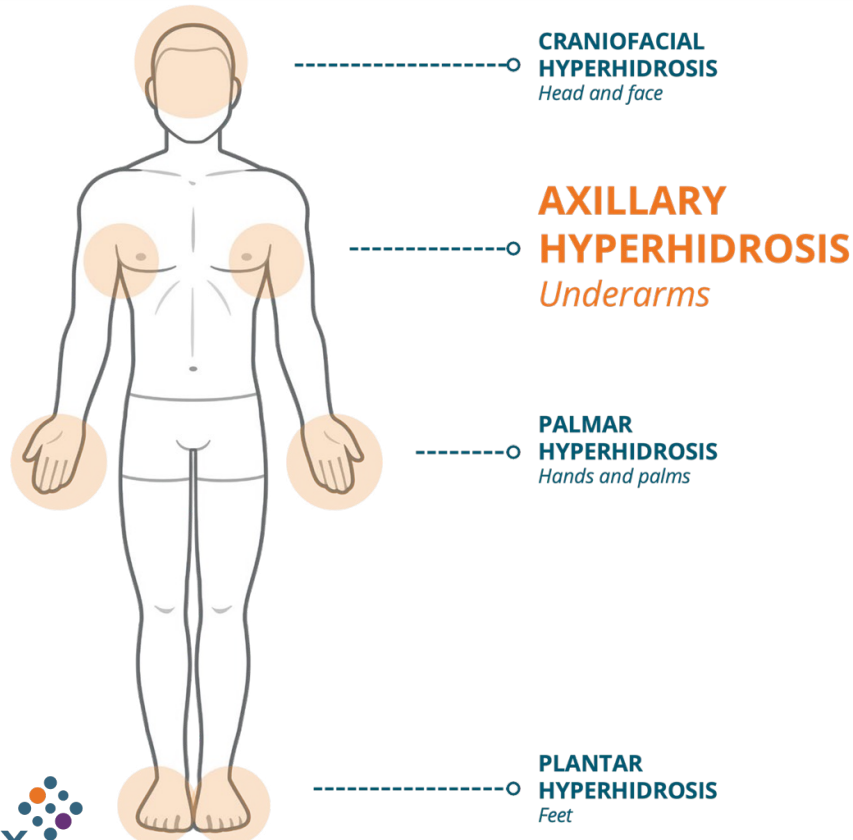
**Differentiated
Fulfilment Platform**



**Clear Pathway to
Profitability and
Future Growth**

Hyperhidrosis is a medical condition characterized by excessive sweating

Hyperhidrosis patients have excessive sweating beyond what is needed to maintain normal body temperature¹



Hyperhidrosis Poses Day-to-Day Challenge for Patients¹⁻⁴



Frequently change clothes



Place napkins or pads under their arms or their pockets



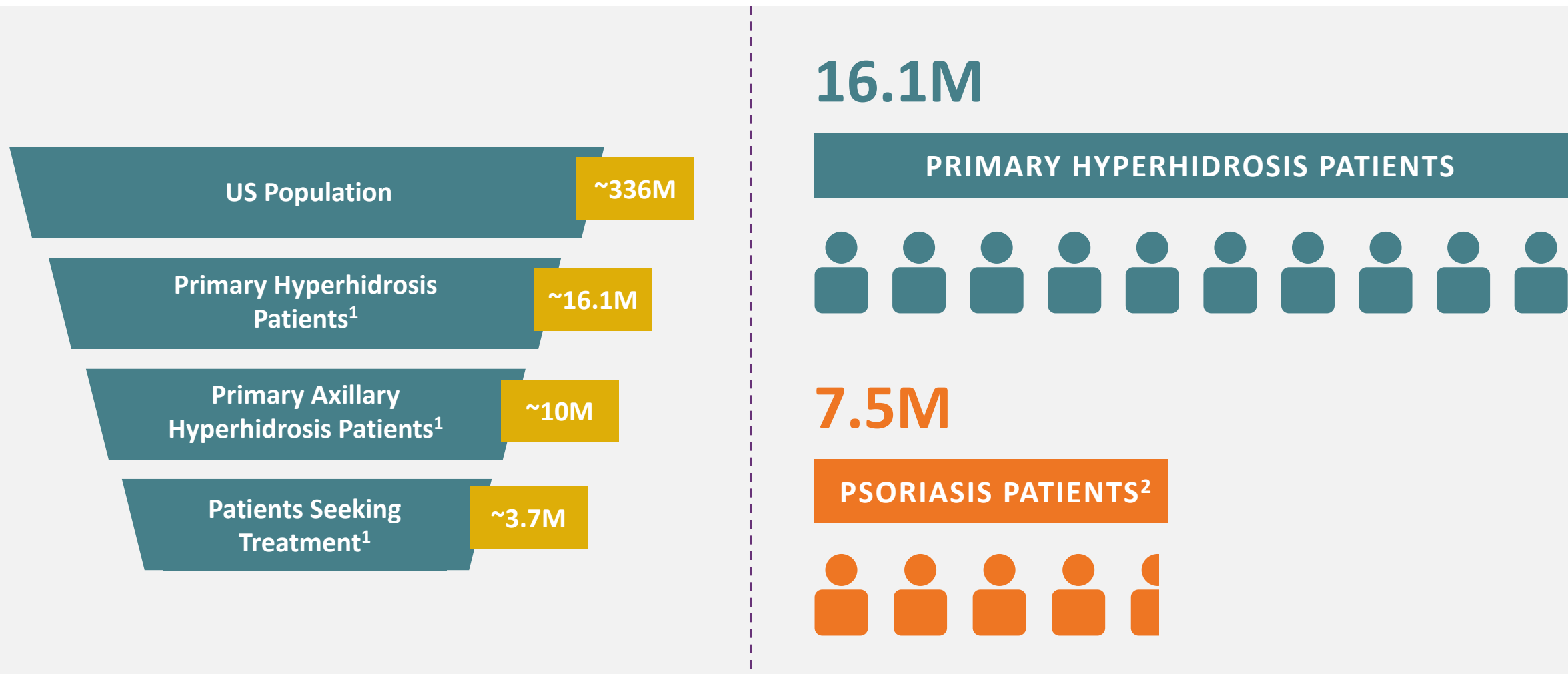
Freshen up by wiping or bathing



Hide under dark-colored, bulky clothes

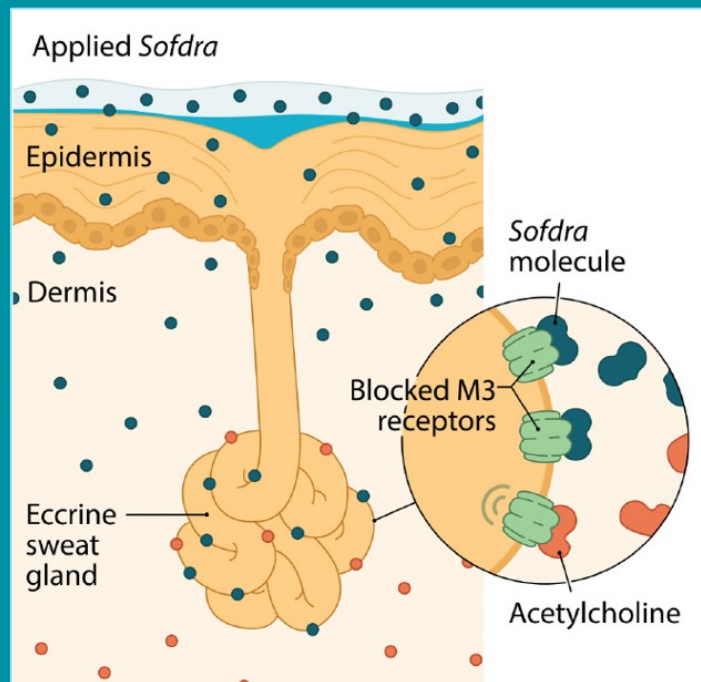
Many hyperhidrosis patients report **negative psychological impacts** including **persistent worry, disrupted social lives, heightened anxiety, and depression**⁵

Primary hyperhidrosis affects 2 times more patients than psoriasis and is the third largest patient category in dermatology



Sofdra™ provides a targeted solution for patients

Sofdra binds selectively to M3 receptors in the sweat gland, blocks acetylcholine to inhibit sweat, and is rapidly metabolised¹



FDA-Approved Indication²

The treatment of primary axillary hyperhidrosis (PAH) in adults and pediatric patients 9 years of age and older

Efficacy²

High statistical significance across both co-primary endpoints: Patient Reported (HDSM-Ax-7) and Objective (GSP)

Safety and Tolerability²

Well-tolerated with adverse events that were mostly mild or moderate and transient; No serious TEAEs were reported

Proprietary Drug Delivery System

Applicator helps limit unwanted drug contact to hands during application and ensures consistent dosing



Sofdra™ is well positioned as a first-line prescription treatment



OTC

Degree Old Spice

CLINICAL STRENGTH

CERTAIN DRI ANTIPERSPIRANT SWEAT BLOCK

Sofdra™
(sofpironium) topical gel, 12.45%

ALUMINUM CHLORIDE

DRYSOL™

REFORMULATED ORAL DRUG INTO A SOLUTION

cuvposa.

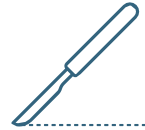
REFORMULATED ORAL DRUG INTO A WIPE

Qbrexza®
(glycopyrronium) cloth

BOTOX INJECTION

BOTOX® Cosmetic
onabotulinumtoxinA

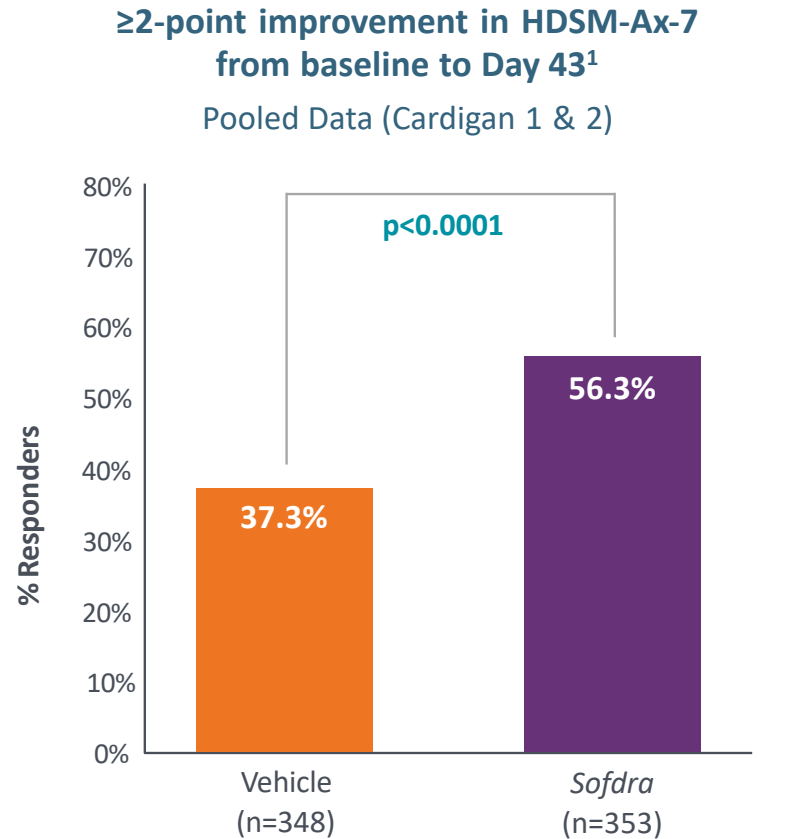
CUTTING NERVES



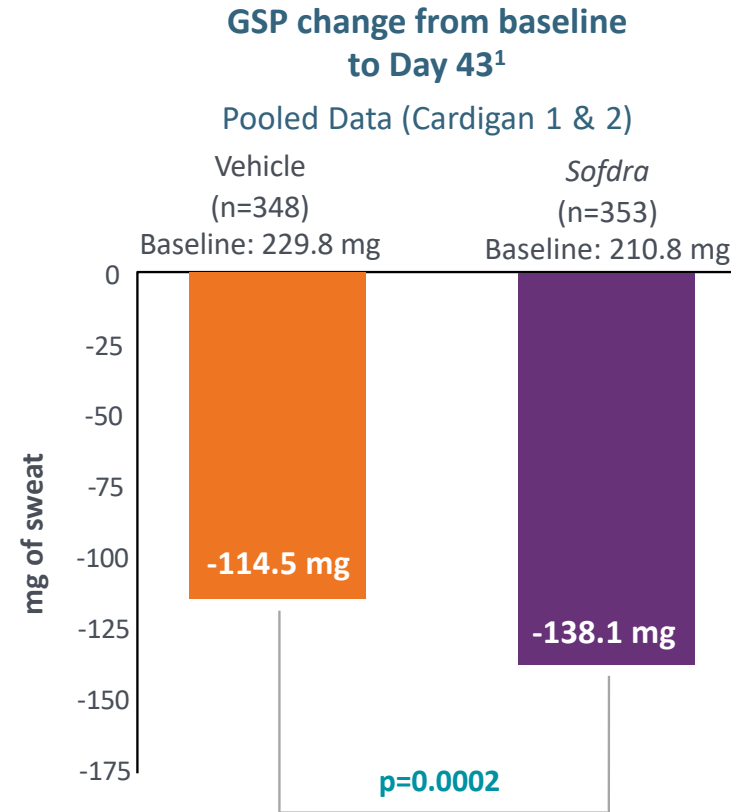
HEAT ENERGY DEVICE

miraDry®

In *Sofdra*[™] phase 3 clinical trials, co-primary endpoints were highly statistically significant



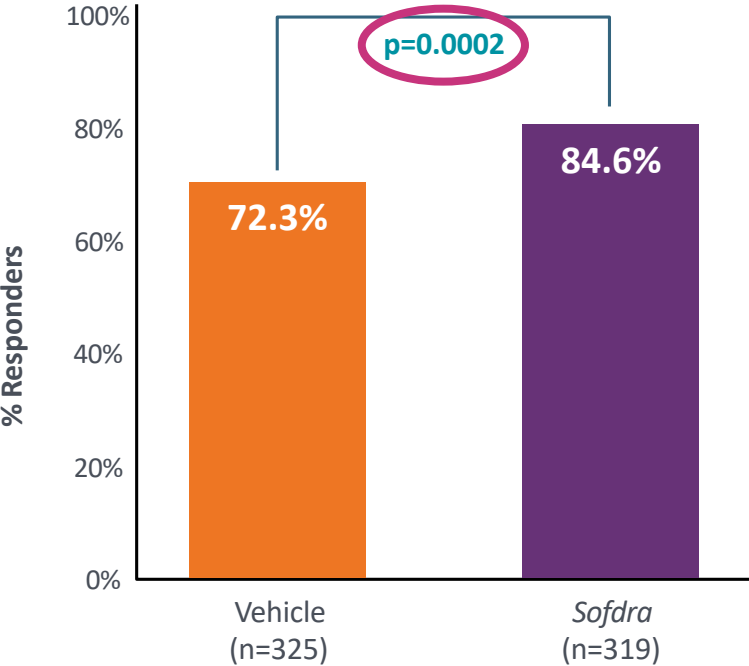
HDSM-Ax scale measures patient reported severity of axillary (underarm) hyperhidrosis



GSP (Gravimetric Sweat Production) is an objective measurement of underarm sweat production (mg/5 min)

A pooled analysis of two 6-week trials of Sofdra™ in severe to very severe patients

Pooled Data (Cardigan 1 and 2)
HDSM-Ax-7 reduction (≥ 1 -point improvement) from baseline to end of treatment¹



Almost **85%** of *Sofdra* patients experienced a *statistically significant and clinically meaningful response*

In practice, Sofdra™ provides breakthrough relief for patients

“My patient said this is the best treatment he’s ever used. Nothing has worked for him. He considered his sweating to be a 9/10. Now, after Sofdra, it’s a 1/10.”

“In my opinion it’s a complete no-brainer. Free, little to no irritation, great efficacy, and little to no risk of getting it on their hands with the easy applicator use. So glad that my patients have a new option in this market that’s been underserved for years!”

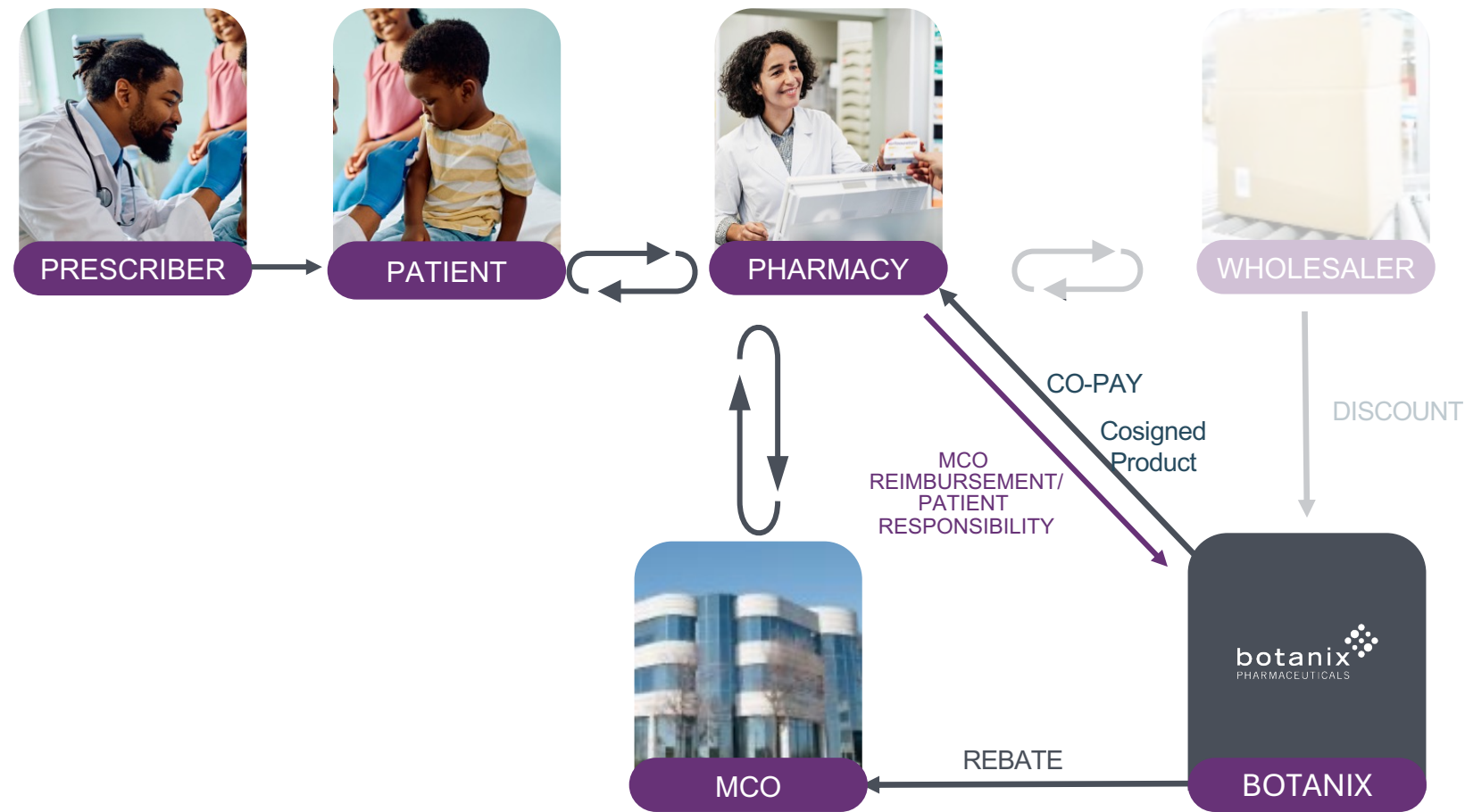
“I’ve never used a specialty pharmacy that has been as seamless as SendRx. I put a prescription in on Friday afternoon and the patient had their medication by Saturday morning.”

“I had a patient who would discontinue their previous medication...in the winter time because he had bad irritation in the cold weather. I started him on treatment in early February and he already asked about a refill.”

“It’s great to have a new novel molecule that is a ‘topical gel’ with a unique applicator to treat PAH. You can tell a lot of thought went into it. Plus, ordering Sofdra is very straightforward, simple, and easy for us. Most importantly, it’s very easy on our patients.”

“Sofdra is my new go to for HH. It’s nice to have a product that works well and is easy to get. You usually only get one or the other with pharmaceuticals.”

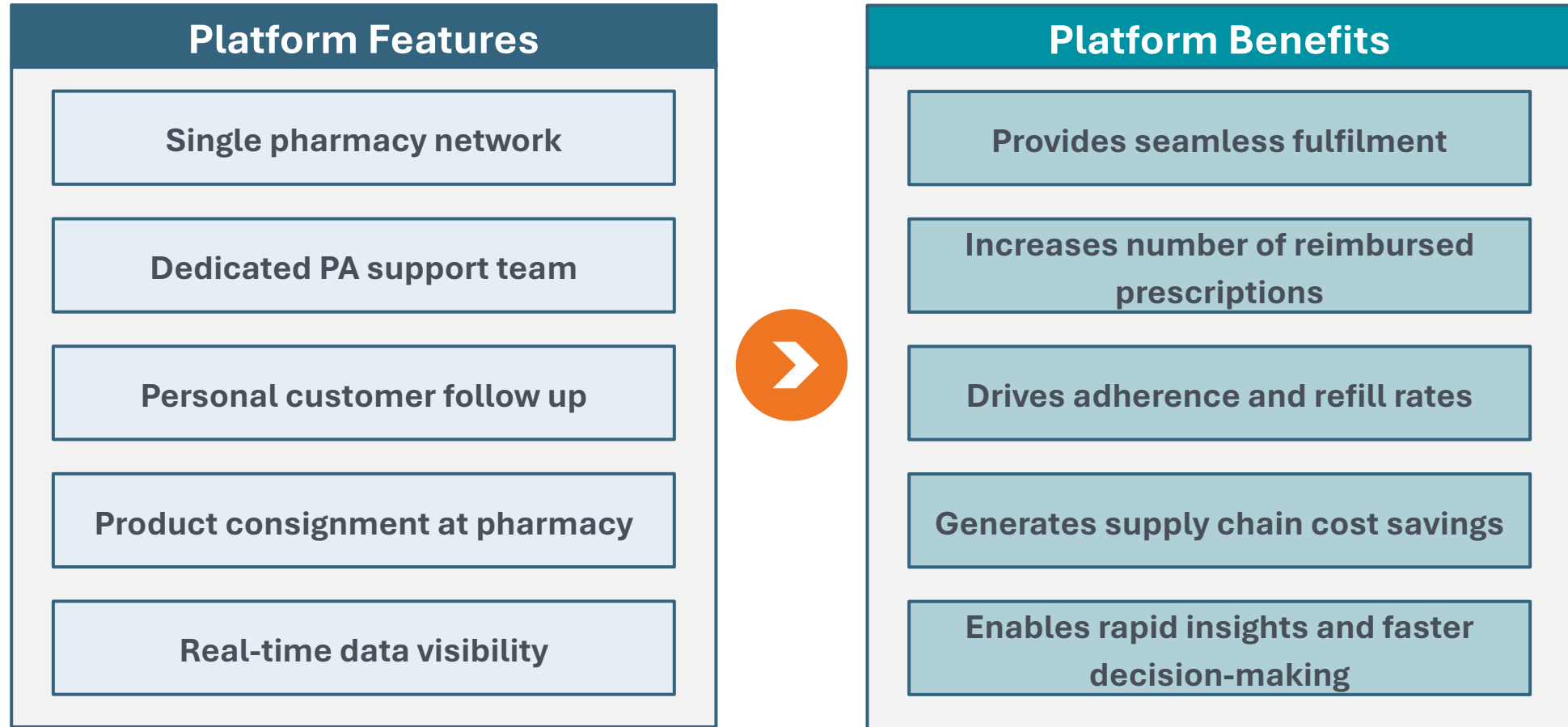
The Botanix fulfilment platform removes the wholesaler, improving GTN yield and expediting fulfilment



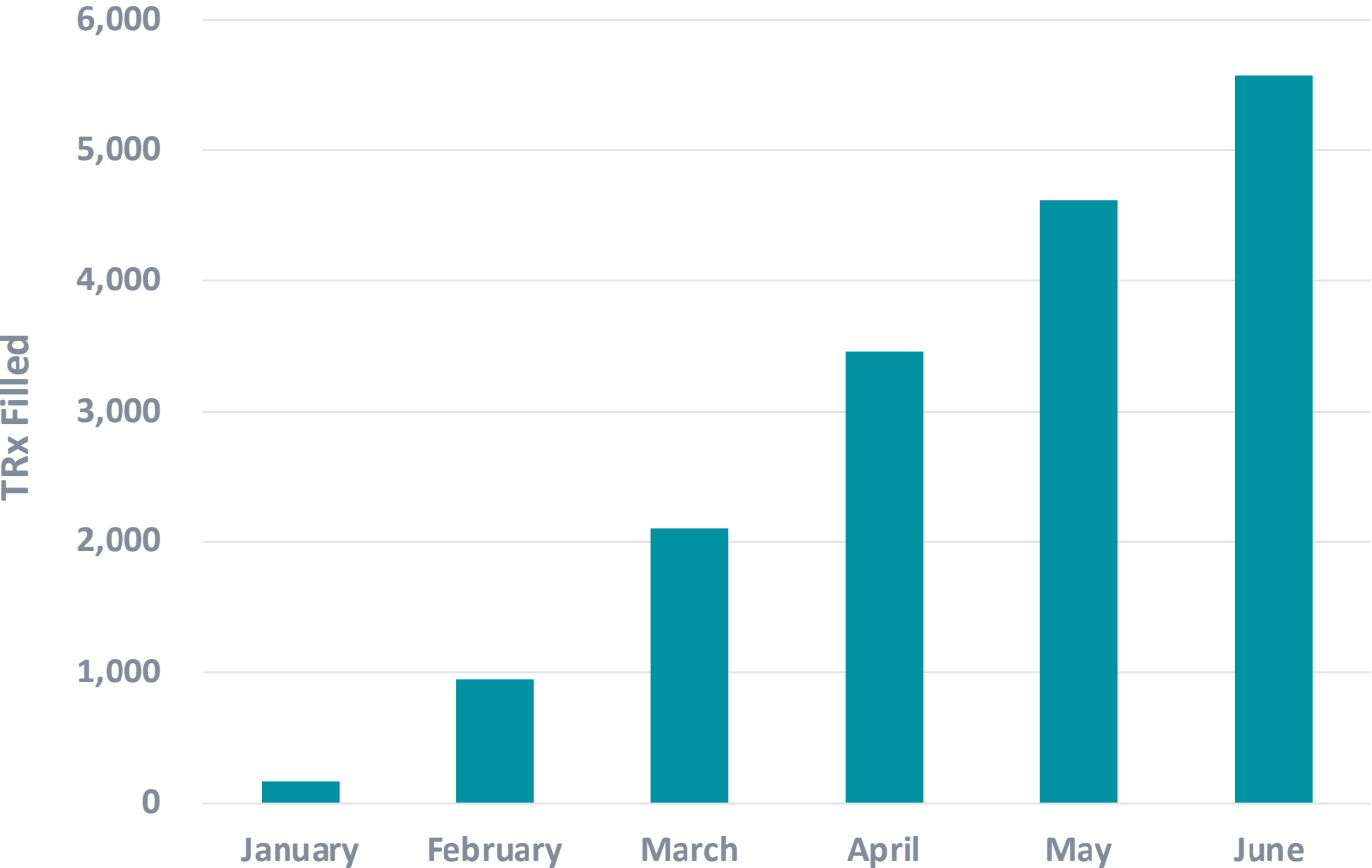
GTN Deductions	Traditional Model	Botanix Model
Wholesale DSA	18%	N/A
Wholesale Prompt Pay	2%	N/A
Pharmacy Fee	0%	↑%
Managed Care	35%	≈%
Patient Rebate	30%	↓%
Reserves	3%	↓%
Returns	2%	N/A
Outcome	90% GTN	~60–70% GTN

30–40% GTN Yield

Botanix fulfilment platform provides several additional differentiated benefits



Sofdra™ total prescriptions (TRx) growing month over month



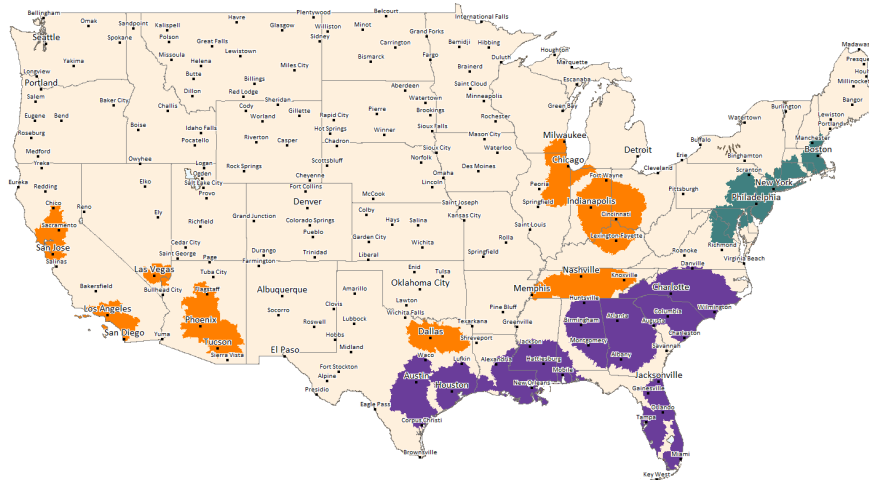
TRx Growth:
Q2 2025 vs. Q1 2025

+323.5%

*Consistent growth in TRx
driven by new patients
and refill success*

Undertaking sales force expansion due to high physician response

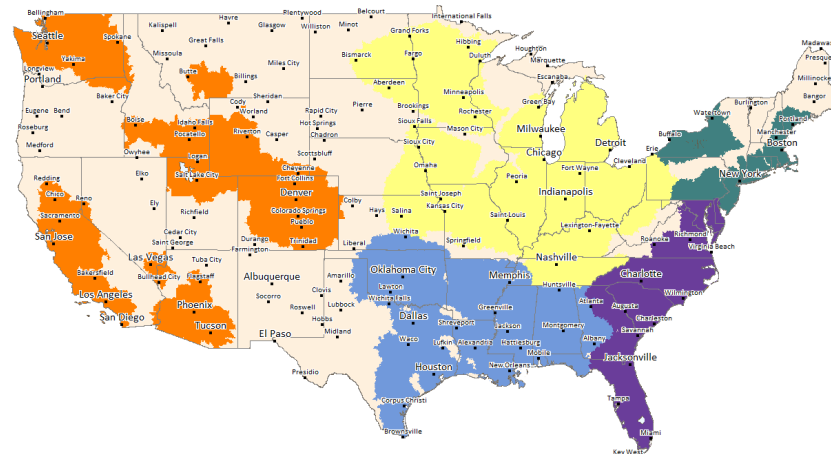
Feb 2025



of Sales Professionals

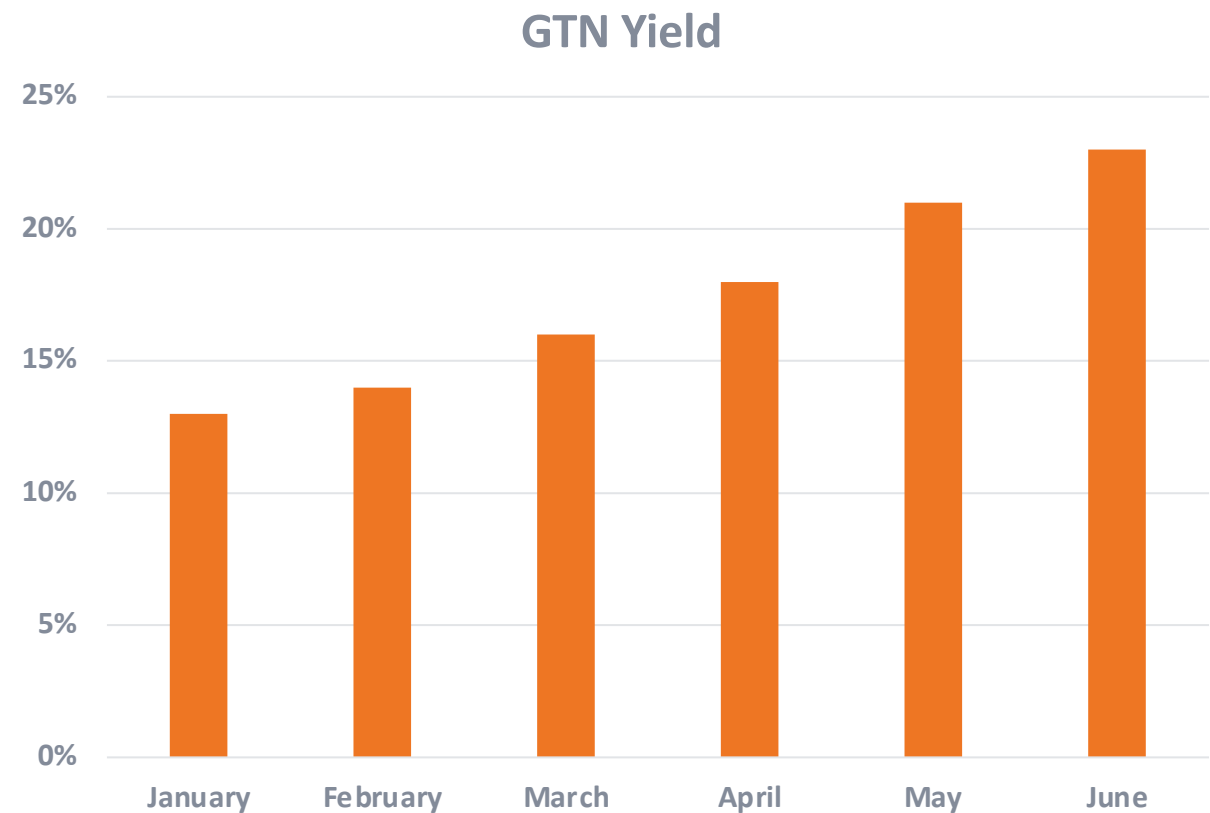
27

Oct 2025



50

Sofdra™ GTN yield has improved every month since launch with a target range of 30–40%



GTN Yield:
Month of June 2025

23%

Fulfilment platform continues to improve prior authorisation approval rates and the number of fully reimbursed prescriptions

Botanix clear path to profitability



Strong Balance Sheet: As of 30 June 2025, Botanix had **\$64.9M in cash** and **\$15.3M in undrawn debt***



Operating Costs are Consistent and Stable: Inventory purchases are not anticipated in 1H FY2026



Rapidly Increasing Revenue: Revenue is projected to increase rapidly quarter on quarter, due to growth and expansion

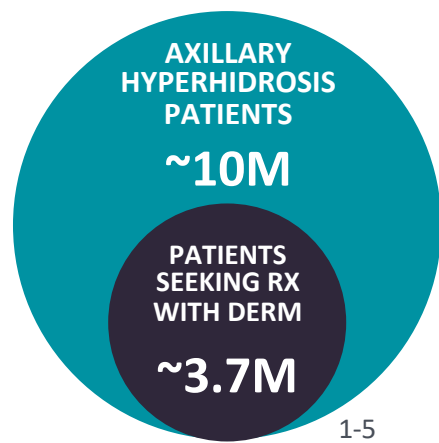


Improving GTN: Month-over-month improvement in GTN yield is expected to continue — targeting 30–40% GTN

Botanix focus on sustained future value creation

1

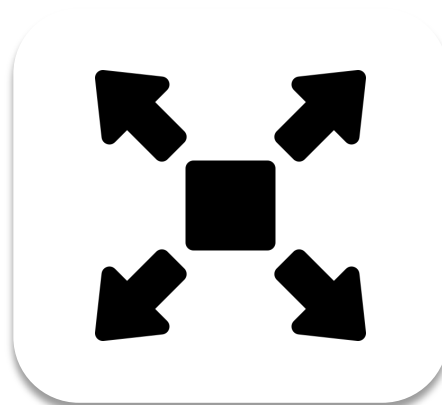
Harvest Large Untapped Market



- ❖ Opportunity to activate 6.3M patients with Primary Axillary Hyperhidrosis
- ❖ Drive patients to integrated telemedicine platform

2

Platform Expansion through Mergers and Acquisitions



- ❖ Platform can be scaled to support additional future products
- ❖ Products that underperform in a traditional fulfilment model can realize immediate net sales growth with little or no up-front and marketing cost

3

Global Product Licensing



- ❖ Sofpironium was licensed to Kaken (Japan), and was launched in 2020 and then sublicensed to Dong Wha (Korea) in 2023
- ❖ Retain ability to license ex-US development and commercialization
- ❖ Income bolstered by up-front payments, royalties, and other deal features