FY25 Results

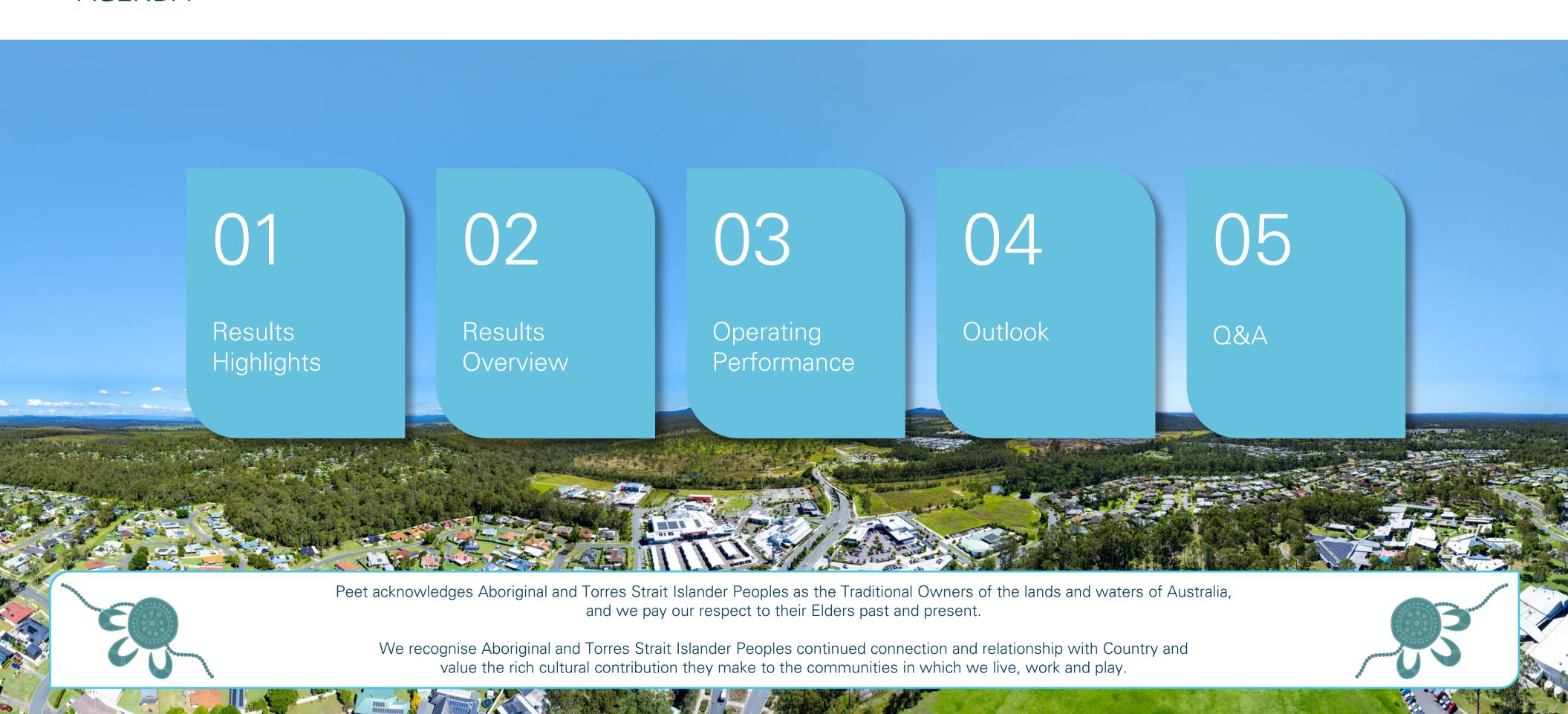
21 AUGUST 2025





FY25 Results

AGENDA



FY25 Results Highlights

STRONG PERFORMANCE UNDERPINNED BY FAVOURABLE MARKET CONDITIONS

FINANCIAL

FY25 Net
Operating Profit¹

\$58.5m

Up 60% on FY24

Operating Earnings per Share

12.48c

Up 61% on FY24

FY25 DPS

7.75c

Up 82% on FY24

NTA² per Share

\$1.37

5% higher than FY24

EDITDA³
Margin

24%

Up 3% on FY24

Gearing⁴

27.5%

at 30 June 2025

Notes:

- Operating profit is a non-IFRS measure that is determined to present the ongoing activities of the Group in a way that reflects its operating performance. Operating profit excludes unrealised fair value gains//(losses) arising from the effect of revaluing assets and liabilities and adjustments for realised/(unrealised) transactions outside the core ongoing business activities
- 2 Book NTA (under accounting standards) does not fully reflect market value of Development projects and co-investment stakes in Funds and JVs
- 3 EBITDA is a non-IFRS measure that includes effects of non-cash movements in investments in associates and joint ventures
- 4 Calculated as (Total interest-bearing liabilities (including land vendor liabilities) less cash)/(Total assets less cash, less intangible assets)
- 5 Includes equivalent lots
- 6 When a project is launched all lots in that project are considered activated

OPERATIONAL



2,768

LOTS⁵ SOLD



2,642

LOTS⁵ SETTTLED



\$612m





71%

LAND BANK
ACTIVATION⁶





Australian Residential Drivers

FAVOURABLE MACRO CONDITIONS FOR THE RESIDENTIAL SECTOR

The global and domestic environment shape our thinking and response to managing risk and leveraging opportunities



Strong Population Growth

- Positive population growth across all states and territories with Australia's annual growth at 1.7%¹
- Net overseas migration major contributor to annual growth
- Qld continues to experience strong net interstate migration



Constrained Housing Supply

- Approximately 400,000 dwelling supply shortfall nationally²
- Federal Government target of 1.2m new homes by 2029
- Federal policies and funding support affordable and social housing (eq: HAFFF)
- State governments prioritising planning approvals
- Rental vacancy rate remains low at 1.2%³ nationally



Favourable Borrowing Environment

- Increase in annual wage growth of 3.4%⁵
- Interest rates trending down resulting in improved consumer confidence and increased borrowing capacity
- Inflation easing to within target levels leading to improvement in loan serviceability
- Government incentives support first home buyers (FHB) entering the market, including stamp duty relief, FHB grants, shared equity schemes and off the plan incentives



Growing Appetite from Overseas Capital Partners

- Stable economy and close geo-proximity to Asia representing an attractive investment proposition
- Asian investment in Australian real estate reaching record levels, particularly Japanese capital investment which reached \$2bn in 2024⁶
- Australian and international institutional funds actively seeking partnership opportunities

How we respond:

- Portfolio weighted to east-coast where highest demand exists
- Communities well-located with desirable amenity and infrastructure
- Focus on community engagement programs to promote inclusive communities for new Australians

How we respond:

- 38 active projects selling in FY26, including four new projects
- Accelerating production by activating 13 projects⁴ since FY22 to meet sales demand
- Planning and environmental approvals in place on key projects
- Positioning specific projects to capitalise on increased government funding

How we respond:

- High proportion of product offering across the portfolio priced within the range of first home buyer buying capacity
- Structuring sales strategies on townhouse and apartment product to ensure eligibility for government incentives
- Well-located communities that attract significant investor interest

How we respond:

- Established partnership with Tokyo Gas Real Estate with two projects jointly owned
- Partnership with Supalai on three active projects
- Exploring opportunities with other capital partners both domestically and overseas
- Well-established network of domestic high net worth individual investors

Notes:

- 1 ABS data as at 31 December 2024
- 2 UDIA State of the Land 2025 report
- 3 SOM Research July 2025
- Including new projects commencing in FY26
- A DC Later and OA March 2005
- 5 ABS data as at 31 March 2025

6 Herbert Smith Freehills, Japan-Australia Investment Report 2024





Strategic Review to Unlock Value

LEADING INVESTMENT BANK APPOINTED

Peet has commenced a targeted review of its business to ensure it is optimally positioned to capitalise on the favourable market dynamics of the Australian residential sector



Strong Performance Enables Strategic Foresight

- With Peet in a solid financial position, delivering strong results in FY25 and a favourable outlook for FY26, it is an opportune time to proactively assess the strategic positioning of the business
- Supported by shareholders and aligned with sound business practice, the review ensures the company is leveraging its stability to plan for long-term growth



Independent Oversight by Leading Investment Bank

- Goldman Sachs has been appointed to lead the review, ensuring independent, expert analysis and market-informed recommendations
- The review will assess key aspects of Peet's business to ensure it is optimally positioned for future growth and value creation
- The review will consider how to best leverage Peet's asset base and platform, operationally, structurally and financially, to take advantage of favourable market conditions that are currently being experienced and expected to continue over the medium to long-term



Focused on Short-Term and Long-Term Value Creation

- The review is about strengthening Peet's strategic position, unlocking value and preparing for future opportunities
- It ensures Peet is equipped to make smart, informed decisions that drive value for shareholders

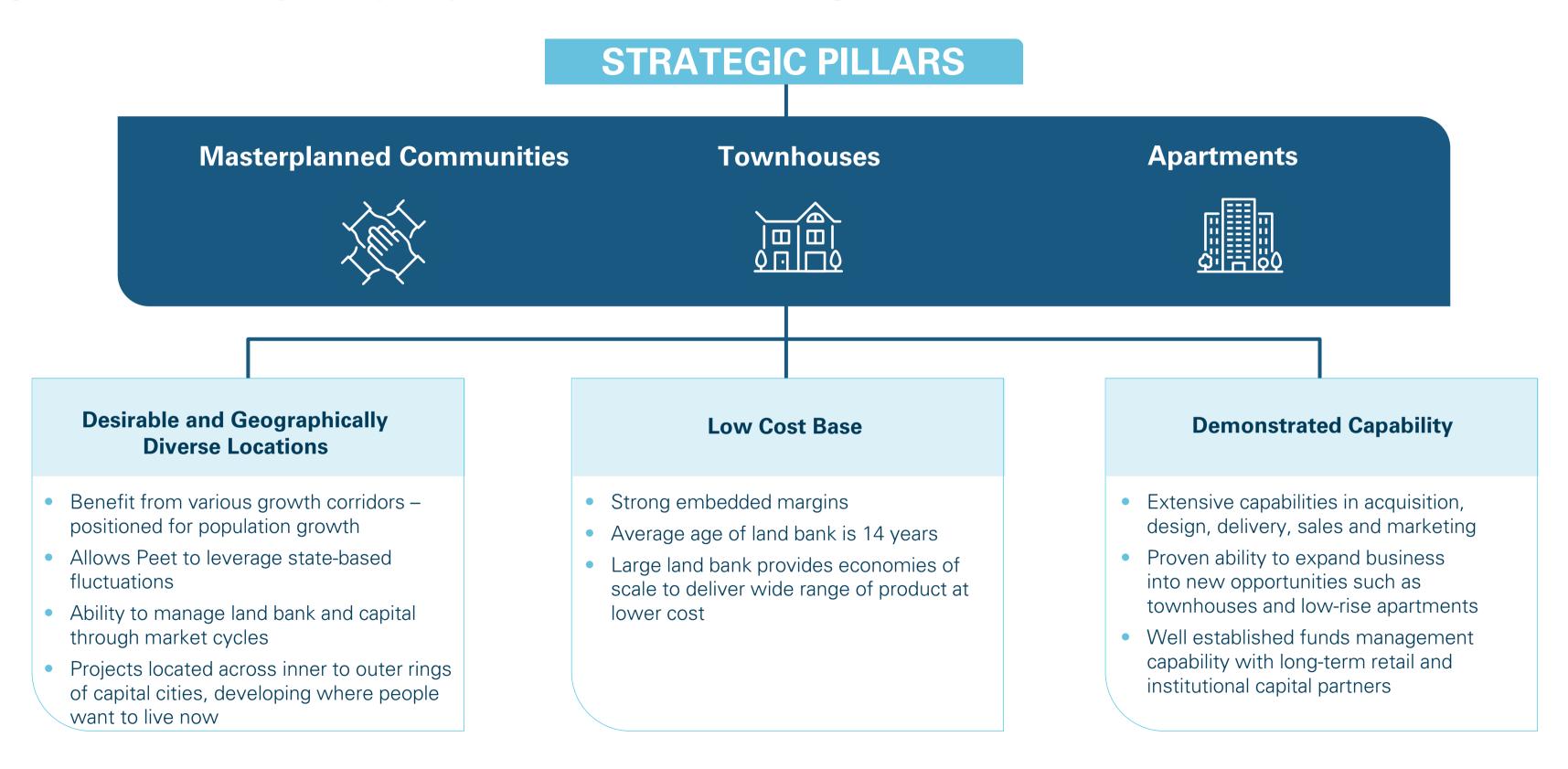




Diversified Product Offering in Growth Corridors

EXTENSIVE EXPERIENCE AND CAPABILITY TO DELIVER

Leading Australian developer of quality communities with a strong culture, brand and customer focus







Strong Platform for Growth

UNDERPINNED BY 130 YEARS OF EXPERIENCE

Developmen	t Funds l	Funds Management – Co-Investment Partners in Projects					
100% Company Own	ned Wholesale / In	stitutional	Retail	Joint Ventures			
18,685	8,04 _{LOTS1}	4	2,752 LOTS ¹	1,304 LOTS ¹			
\$8.2bn	\$3.4b	n	\$0.9bn GDV ²	\$0.7bn GDV ²			
PIPELINE (PIPELINE OF 30,785 LOTS ¹		O VALUE	43 PROJECTS			
WA 16 PROJECTS	Qld 10 PROJECTS	Vic 8 PROJECTS	SA 6 PROJECTS	NSW / ACT 3 PROJECTS			

Notes:





¹ Includes equivalent lots

² Gross Development Value, which is the forecast future sales price of the remaining equivalent lots as at 30 June 2025, subject to market conditions

Delivering Against FY25 Strategic Objectives

INVEST

In high quality land in strategic locations



- Acquired c.480 lots in Palmview, Qld
 - Adjoins Peet's highly successful Village Green estate
 - Sales commence in FY26
 - Transaction to settle in August 2025
- Acquired c.315 lots in Onkaparinga Heights, SA
 - Sales to commence in FY26
 - Transaction to settle in December 2025

EXPAND

Product offering and geographic presence to appeal to wider variety of customers



- Successfully launched Glendalough, WA townhouse project in FY25 with first stage sold out
- Launch of 71 terrace homes in Forestville, SA infill project
- Secured development approval for pipeline of 1,600 lots at Flagstone City, Qld
- First settlements from four new projects in FY26 and three new projects commencing in FY27. After the three new projects commence in FY27, activation¹ of landbank will be 88%

MAINTAIN

Focus on capital management



- Partnership with Tokyo Gas Real Estate to joint venture on Glendalough, WA and Onkaparinga Heights, SA
- New wholesale fund established to acquire Palmview, Qld project
- Continued to maintain a disciplined approach to capital management by aligning production levels with sales demand
- On-market share buy-back has reduced shares on issue by 4% to date
- Rebalanced banking portfolio with extended maturity and lower cost of debt

VALUE CREATION

Unlock short-term and long-term value



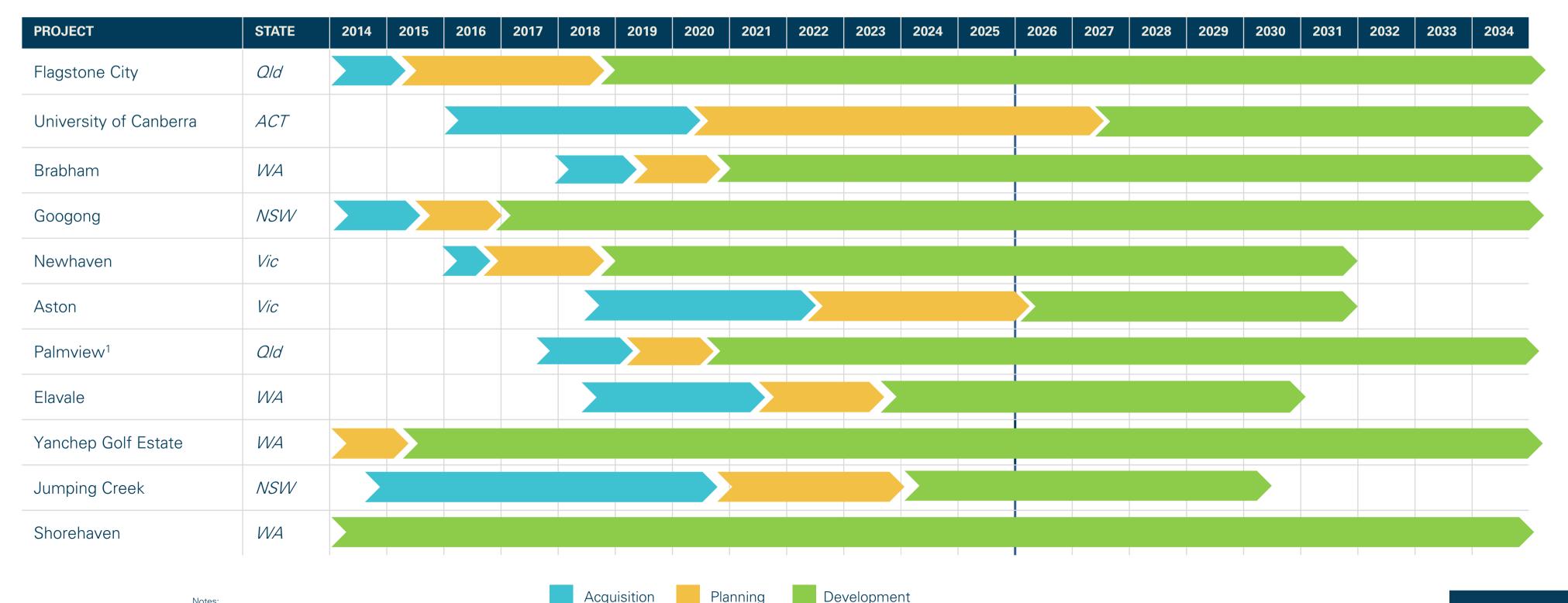
- Statutory planning approval obtained for Flagstone City Town Centre, Old masterplan providing certainty for activation
- Agreement finalised with adjoining land-owner for delivery of major road infrastructure allowing staged delivery of Flagstone City Town Centre, Qld
- Key environmental approval received and subdivision development application submitted for University of Canberra project



Strong Foundations Built Over Time

STRATEGIC PROJECTS DRIVING FUTURE EARNINGS

Our long life, high margin portfolio of projects has been strategically acquired and developed since 2014 and now underpins a confident outlook over the next decade







Environment, Social, Governance

OUR COMMITMENT

As a leading residential developer with a large national footprint, our approach focuses on sustainable practices to create long-term shared value for our communities, shareholders and people

ENVIRONMENT | SOCIAL | GOVERNANCE

ENVIRONMENTALLY CONSCIOUS DEVELOPMENT, including:



- Water conservation and recycling
- Use of solar and energy reduction in building design
- Long history of operating in highly environmentally regulated industry
- Biodiversity and land restoration



POSITIVE SOCIAL IMPACT IN OUR COMMUNITIES AND TEAM

- Employee diversity, wellbeing and engagement
- Focus on building community partnerships
- Providing opportunities for affordable housing for homebuyers



A TRUSTED PARTNER AND SUSTAINABLE BUSINESS

- Ethical and responsible business practices
- Robust risk management framework
- Board Charter and Corporate Governance Statement

FY25 HIGHLIGHTS



Peet accredited as a Family Inclusive Workplace recognising our commitment to a family inclusive culture that supports work-life wellbeing



Golden Bay Estate awarded Best Masterplanned Community by Property Council WA



Building resilient communities with over \$100,000 in support of 36 organisations via National Community Grants Program



Connection of 500+ Tonsley Village dwellings to a District Energy Scheme, featuring an embedded electrical network powered by 17,000 solar panels supplying ~40% of the district's annual energy needs

Partnerships driving positive social outcomes



Prioritising mental Black Dog wellbeing through workplace and community education programs





Leveraging the game of cricket to build community belonging, develop leadership skills and support mental and physical wellbeing





Results Ovenview

Group FY25 Financial Results

NET OPERATING PROFIT UP 60%

KEY PERFORMANCE STATISTICS	FY25	FY24	VAR (%)	
Lot sales ¹	2,768	2,504	11%	4
Lot settlements ¹	2,642	2,418	9%	4
Revenue ²	\$437.3m	\$314.4m	39%	•
EBITDA ³	\$105.5m	\$66.7m	58%	
EBITDA ³ margin	24%	21%	3%	4
Operating profit after tax ⁴	\$58.5m	\$36.6m	60%	
EPS (operating)	12.48c	7.77c	61%	
DPS ⁵	7.75c	4.25c	82%	
	JUN 25	JUN 24	VAR (%)	
Book NTA per share	\$1.37	\$1.31	5%	4

Lot sales higher mainly due to increased activity in Qld

Settlements higher driven by Qld and WA projects

Group revenue was higher due to increased settlement revenue from Development projects and Funds Management fee income

Margin higher predominantly due to price increases in Development projects and higher share of net profit from equity accounted investments in WA projects

Book NTA (under accounting standards) does not fully reflect market value of Development projects and co-investment stakes in Funds and JVs

Notes

- 1 Includes equivalent lots
- 2 Includes share of net profit from associates and JVs
- 3 EBITDA is a non-IFRS measure that includes effects of non-cash movements in investments in associates and joint ventures
- 4 Operating profit is a non-IFRS measure that is determined to present the ongoing activities of the Group in a way that reflects its operating performance. Operating profit excludes unrealised fair value gains/(losses) arising from the effect of revaluing assets and liabilities and adjustments for realised/(unrealised) transactions outside the core ongoing business activities
- 5 Fully franked





Group Cash Flow Summary

NET OPERATING CASH FLOW MORE THAN \$100M

CASH FLOWS RELATED TO OPERATING ACTIVITIES	FY25 (\$M)	FY24 (\$M)	
Receipts from customers	440.6	302.4	Receipts higher due to increased settlement revenue from Development projects and Funds Management fee income
Payments for development and infrastructure	(242.1)	(223.2)	
Payments to suppliers and employees	(52.7)	(48.1)	Development expenditure was higher during FY25 as a result of increased levels of production in the Group's Development business, particularly Qlo
Borrowing costs	(30.6)	(28.9)	projects responding to increased demand
Interest received	0.8	0.9	
Distributions and dividends from associates and joint ventures	13.6	17.4	
Net taxes paid	(12.1)	(20.4)	Tax payments lower due to timing of payments relating to FY24
Operating cash flow before acquisitions	117.5	0.1	
Payments for land acquisitions – term payments	(5.8)	(22.0)	Term payments in FY25 relate to the acquisition of University of Canberra project
Payments for land acquisitions	(4.6)	(3.9)	_
Net operating cash flow	107.1	(25.8)	



Group Balance Sheet

GEARING REDUCED TO 27.5%

CAPITAL MANAGEMENT METRICS	FY25	FY24	
_ Total assets ¹	\$1,082.3m	\$1,094.1m	Does not fully reflect market value of Development p stakes in Funds and JVs
Book NTA per share ¹	\$1.37	\$1.31	
Cash at bank ²	\$47.3m	\$23.8m	Cash and debt facility headroom of more than \$200m current portfolio
Bank debt ³	\$140.9m	\$189.8m	Bank debt lower due to strong settlement activity in (
Peet notes ⁴	\$150.0m	\$150.0m	Management fee income
Net debt ⁵	\$243.6m	\$316.0m	-
Net assets ¹	\$620.7m	\$595.0m	_
Gearing ⁶	27.5%	34.8%	Gearing within target range of 20% - 30% as a result
Interest cover ratio ⁷	3.2x	2.3x	-
Weighted average debt maturity ¹	2.3 years	3.3 years	Third bank introduced into syndicated debt facility in A date extended by one year. This increases the proform
Debt fixed/hedged ¹	26%	22%	maturity at 30 June 2025 to 3.0 years
Weighted average cash cost of debt ⁸	8.3%	8.1%	

Notes:

- 1 Calculated as at year end
- 2 Includes cash at bank of syndicates consolidated under AASB10
- 3 Includes bank debt of syndicates consolidated under AASB10
- 4 Excluding transaction costs
- 5 Bank debt plus Peet notes less cash at bank
- 6 Calculated as (Total interest-bearing liabilities (including land vendor liabilities) less cash)/(Total assets less cash, less intangible assets)
- 7 12 month rolling EBIT/Total interest cost (including capitalised interest)
- 8 Total annual cash cost of debt/weighted average annual debt balance

projects and co-investment

Om provides capacity to fund

n Old and increased Funds

ult of strong settlement activity

in August 2025 and expiry forma weighted average debt





Our Shareholder Returns

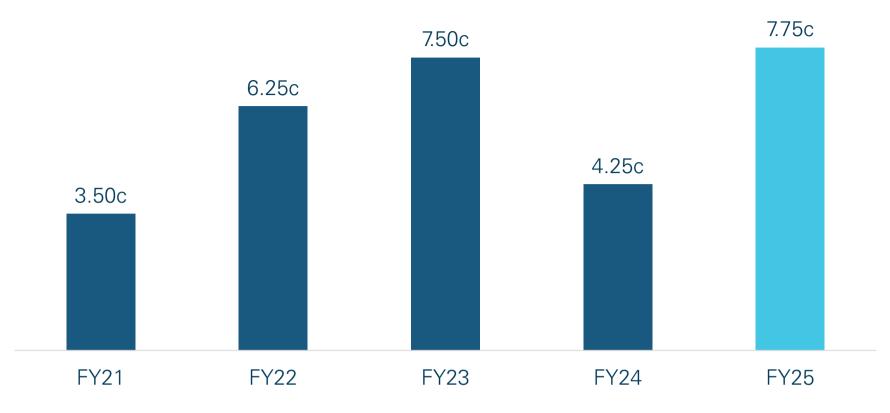
EARNINGS DRIVING DIVIDEND PAYOUT

We have returned \$232m to shareholders since FY18, through fully franked dividends and our ongoing onmarket share buy-back

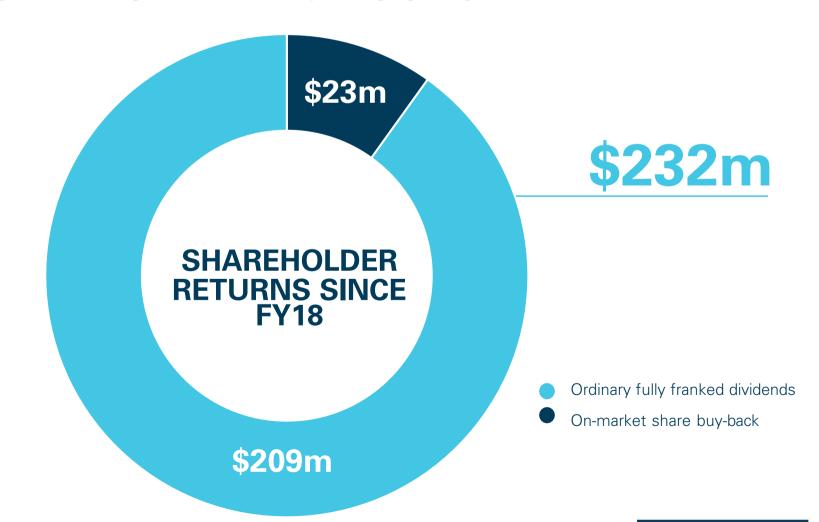
- Disciplined application of our capital management framework and strong balance sheet means shareholders benefit as our financial performance improves
- FY25 full year dividends of 7.75 cents per share fully franked
- Our value driven on-market share buy-back has reduced our shares on issue by c.4%, further benefitting our pershare dividends through time
 - Current book NTA¹ of \$1.37
 - Average buy-back price of c.\$1.07 per share
 - On market buy-back extended to September 2026

Notes:

DIVIDENDS PER SHARE



SHAREHOLDER RETURNS SINCE FY18





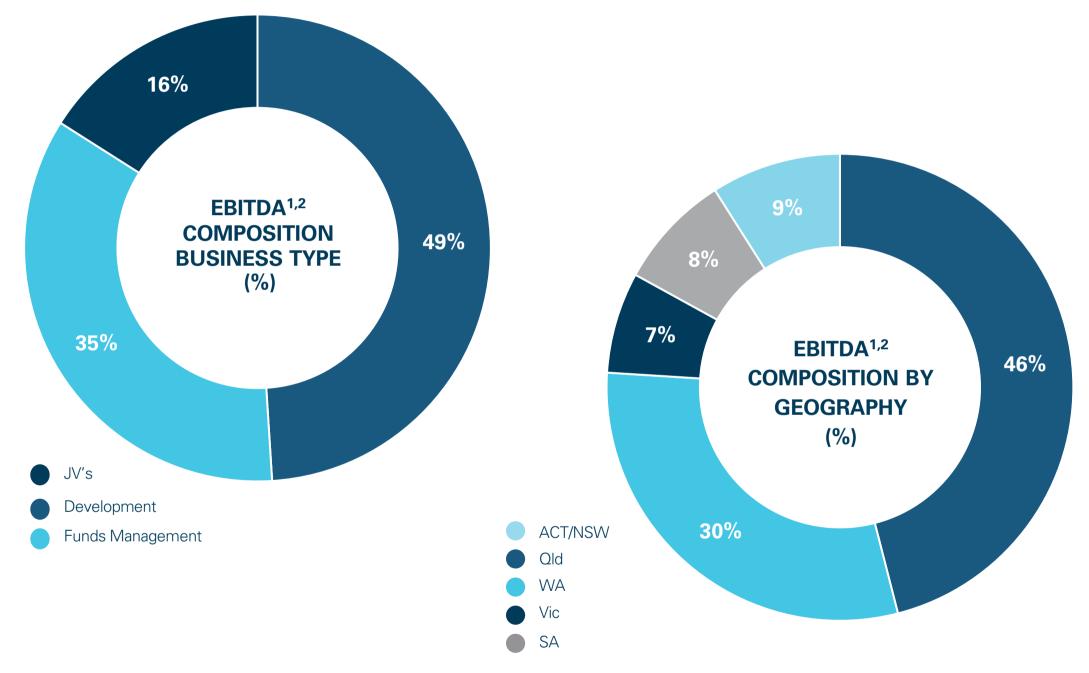


¹ Book NTA, (under accounting standards) does not fully reflect market value of Development projects and co-investment stakes in Funds and JVs

Operating Performance

Group Operating Performance

BALANCE SHEET WEIGHTING DELIVERING RESULTS



Notes

Group EBITDA¹



- Earnings are higher predominantly driven by increased lot prices and settlement revenue from Qld projects and Funds Management fee income
- Contribution from eastern states' projects represented 70% of EBITDA^{1,2} during FY25
- Funds Management contribution increased due to increased lot prices across the Funds Management portfolio

Continued focus on overhead management and other operational efficiencies



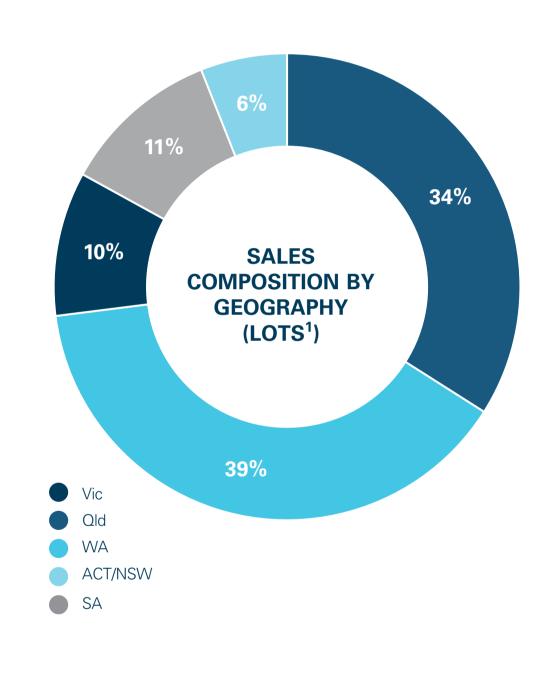


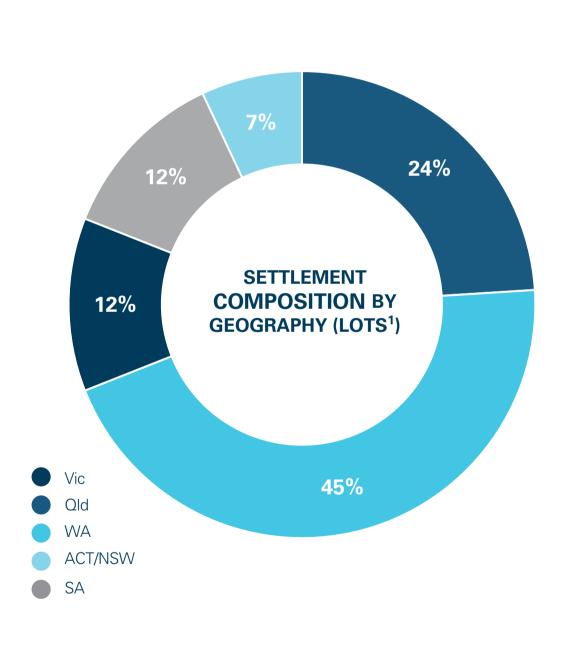
¹ EBITDA is a non-IFRS measure that includes effects of non-cash movements in investments in associates and joint ventures

² Before inter-segment transfers and other unallocated items

Group Sales and Settlement Activity

MARKET CONDITIONS IN WA, QId & SA DRIVING STRONG SALES PERFORMANCE





Group lot¹ sales

11%

- Group lot sales totalled 2,768 lots¹ for FY25
- Increased sales activity experienced predominantly in Old
- Indications are that Vic and ACT/NSW are at the bottom of their respective market cycles

Group Lot¹ settlements

19%

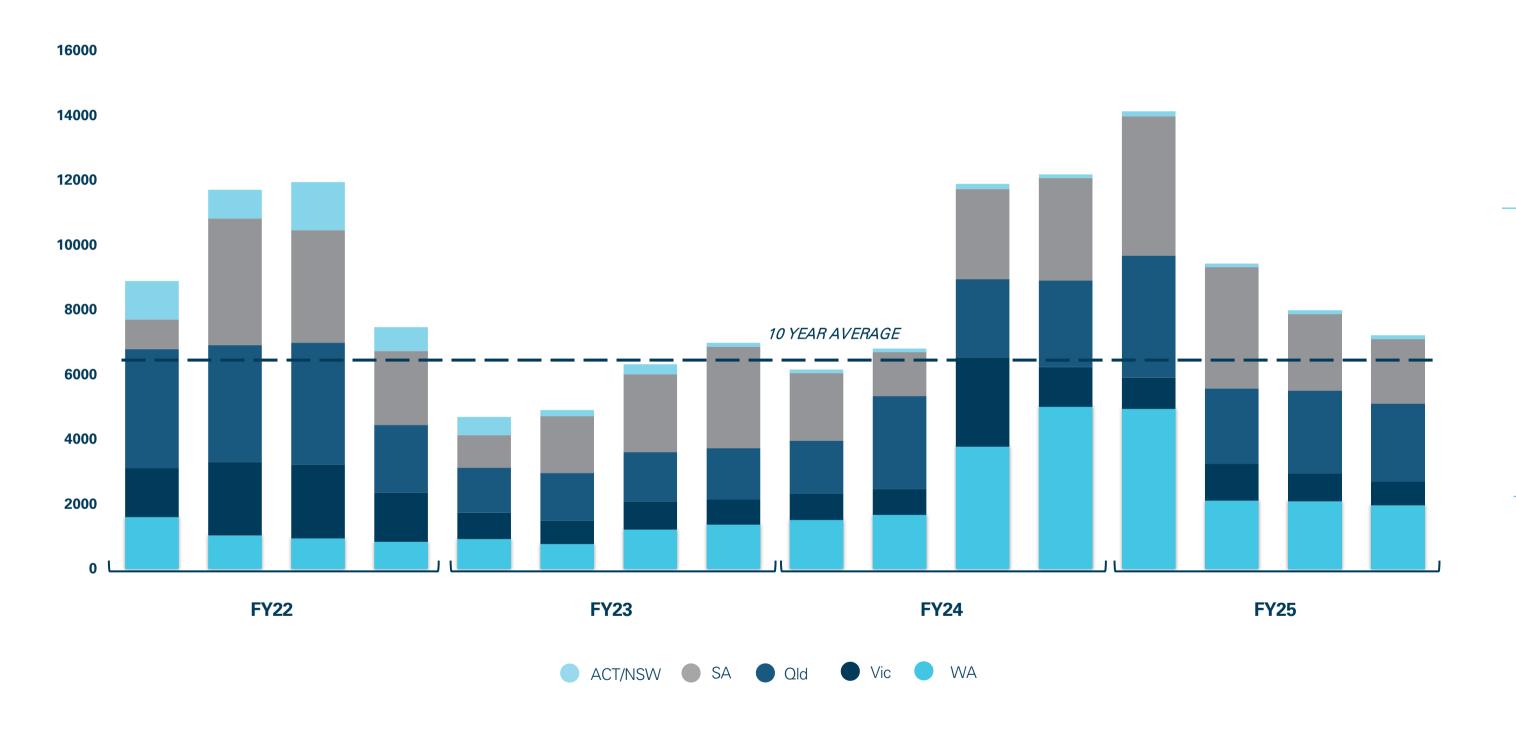
- Increased settlements were from Qld and WA projects
- Construction timeframes continue to normalise

Notes:

1 Includes equivalent lots



FY25 Enquiry Levels Higher Than 10-Year Quarterly Average



Quarterly enquiry levels remain strong:

- FY25 enquiries increased by 5% compared with FY24
- Organic enquiries in second half of FY25 began to normalise to sustainable levels
- Continued qualified waitlists in Qld, SA

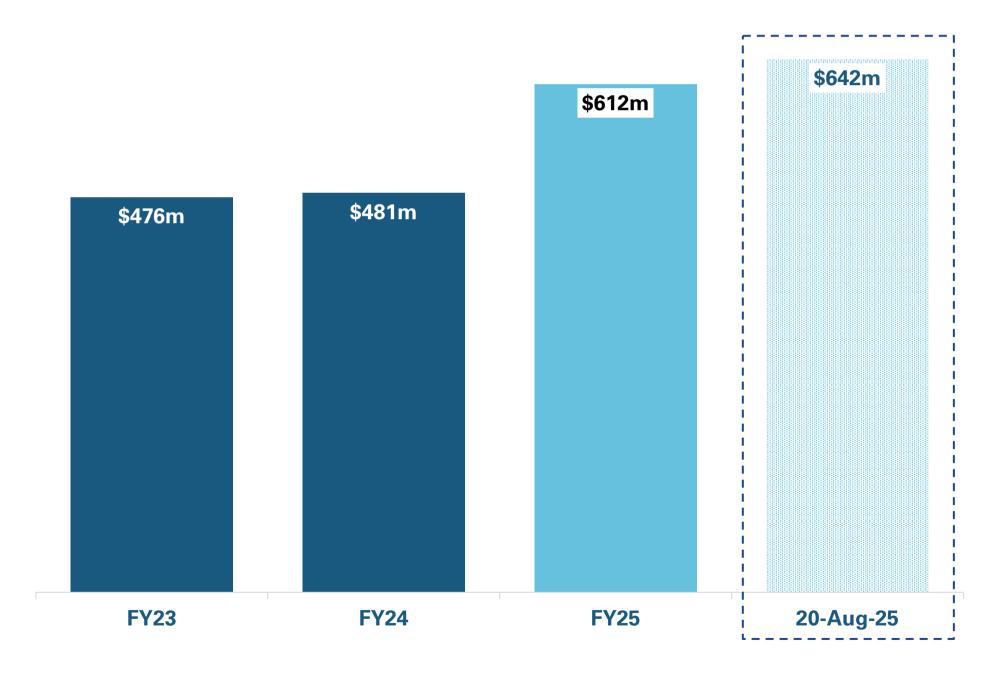


Strong Financial Position

\$612M CONTRACTS ON HAND AS AT 30 JUNE 2025

Value of contracts on hand has increased by 4% since year end, providing solid momentum into FY26

CONTRACTS ON HAND (VALUE)



Value of Contracts on Hand



- Reflects strong market conditions across the Group's Old and WA markets
- Four new projects to commence FY26
- Cancellation rates have continued to reduce in FY25

Outlook

New Projects Provide Medium Term Earnings Visibility

PIPELINE OF APPROXIMATELY 31,000 LOTS¹ UNDERPINS FUTURE EARNINGS

FY26 – FY27 NEW PROJECT RELEASE SCHEDULE²

PROJECT NAME	STATE	SEGMENT	PROJECT LAUNCH ³	LOTS ¹ / UNITS	GDV ⁴	PROJECT LIFE (YEARS)
Communities						
Aston	Vic	Owned	FY26	806	\$350m	5
Palmview DMA	Qld	Funds	FY26	717	\$232m	4
Palmview Syndicate	Qld	Funds	FY26	480	\$275m	4
Onkaparinga Heights	SA	Funds	FY26	316	\$112m	4
Yanchep (Wholesale)	WA	Funds	FY27	766	\$249m	7
Townhouses/Apartments	3					
University of Canberra	ACT	Owned	FY27	2,694	\$2,547m	14
Keysborough	Vic	Owned	FY27	165	\$164m	4
Total				5,944	\$3,928m	

- Up to five new land community projects and two townhouse/apartment sites to commence development within the next two years
- Planned project releases will be **fully funded** from internally generated cash flows and existing debt facilities

Notes

- 1 Refers to equivalent lots and/or dwellings
- 2 Subject to market conditions
- 3 Commencement of sales/development
- 4 Gross Development Value is the forecast future sales price of the remaining equivalent lots as at 30 June 2025, subject to market conditions





Group Outlook

DELIVERY PROGRAM IN PLACE TO MEET MARKET DEMAND



 Whilst cost of living pressures remain, macro factors are building positive momentum and improving consumer confidence



- Underlying residential drivers remain supportive including:
 - elevated levels of overseas migration
 - ongoing constraints in housing supply
 - positive labour market conditions
 - interest rates are reducing
 - strong overseas and institutional capital investment in Australia



- Various State and Territory residential markets are at different points in their respective property cycles
 - Demand remains solid in WA, SA and Qld with continued focus on delivering product at right price point
 - Well positioned to capitalise on an eventual recovery in the ACT/NSW and Vic markets, which are showing early signs of improvement



 Strategic review initiated to ensure the Group is optimally positioned and structured to capitalise on market conditions, and maximise shareholder returns

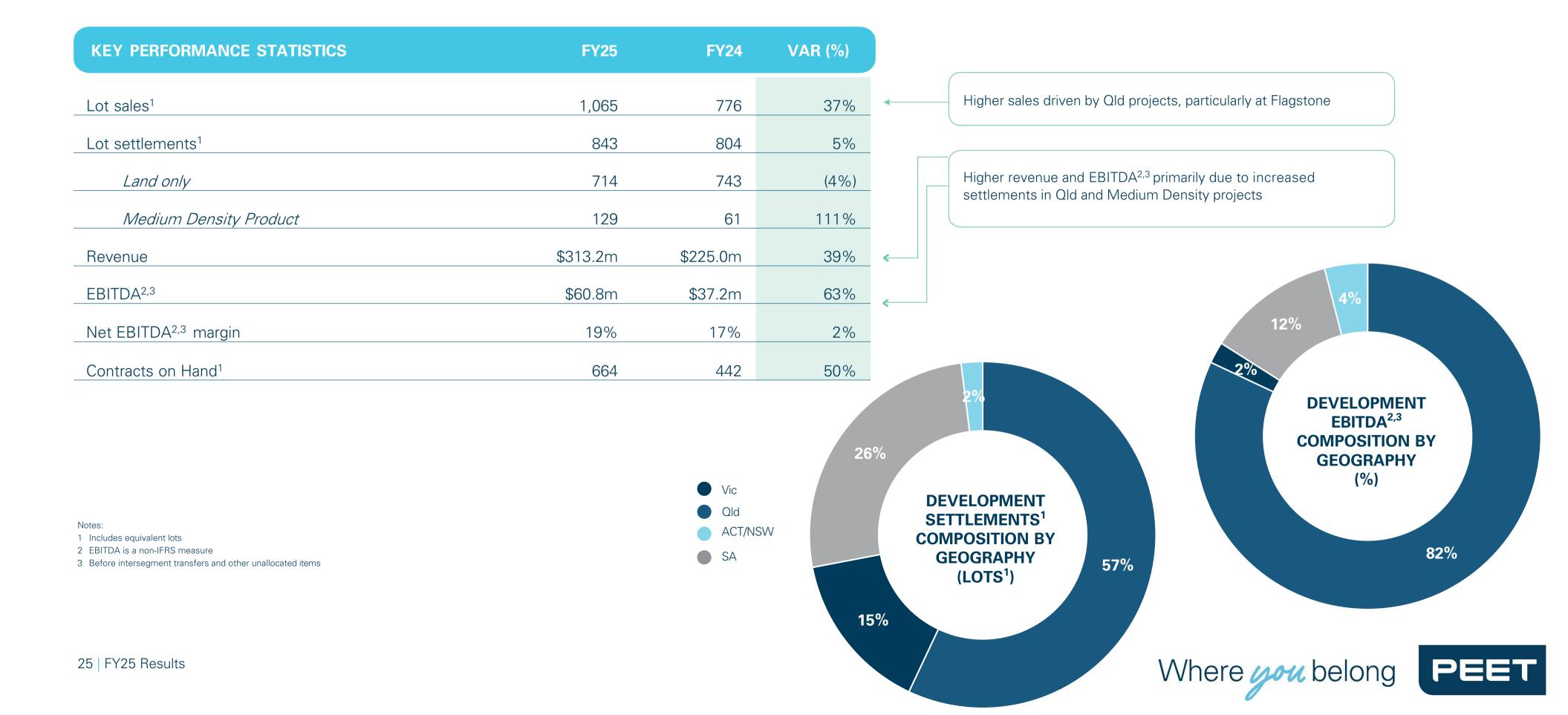
Focused on positioning the Group for growth through a prudent approach to project delivery and identifying growth opportunities

Subject to market conditions and the timing of settlements, and supported by more than \$640m in contracts on hand, the Group is well-positioned for FY26, with expectations for:

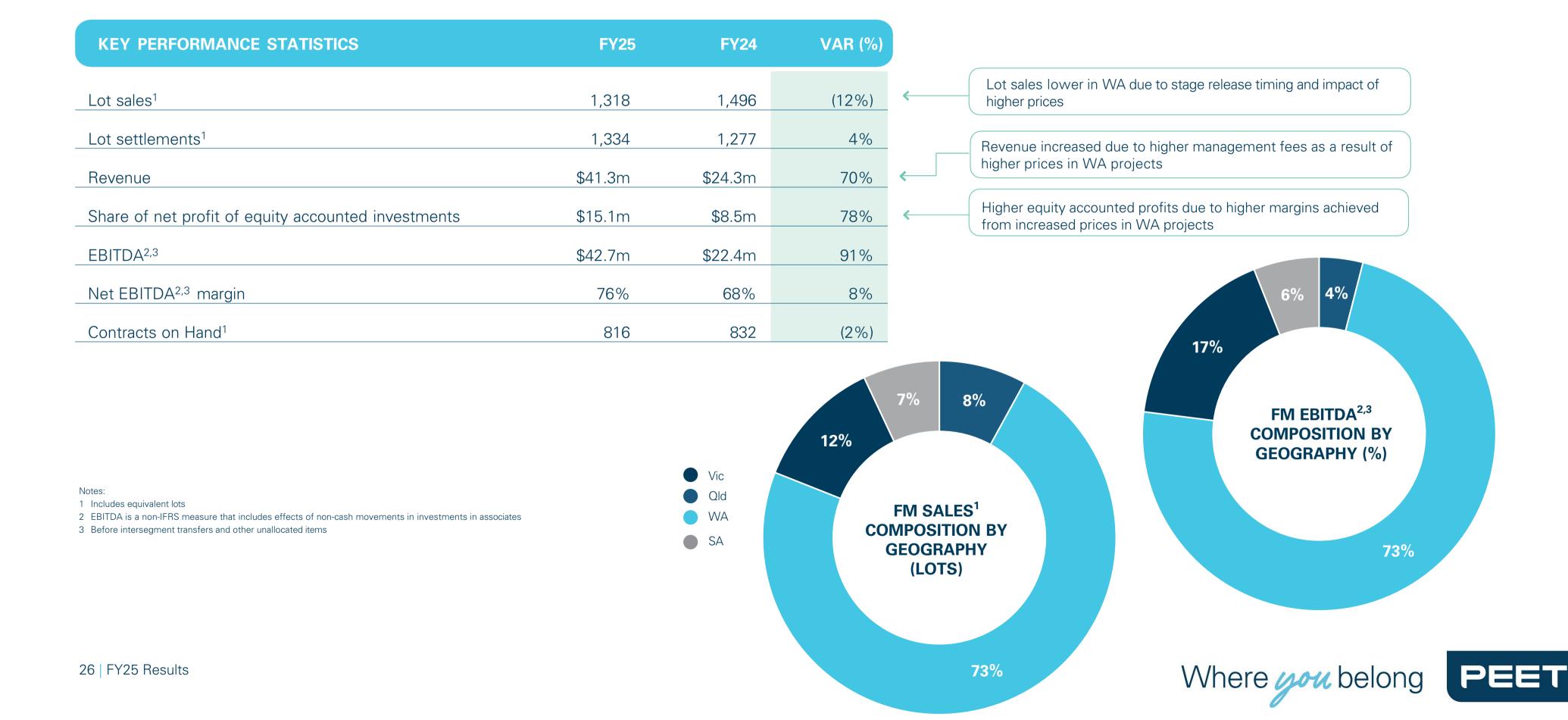
- Earnings growth; and
- Strong operating cash flows

Appendices

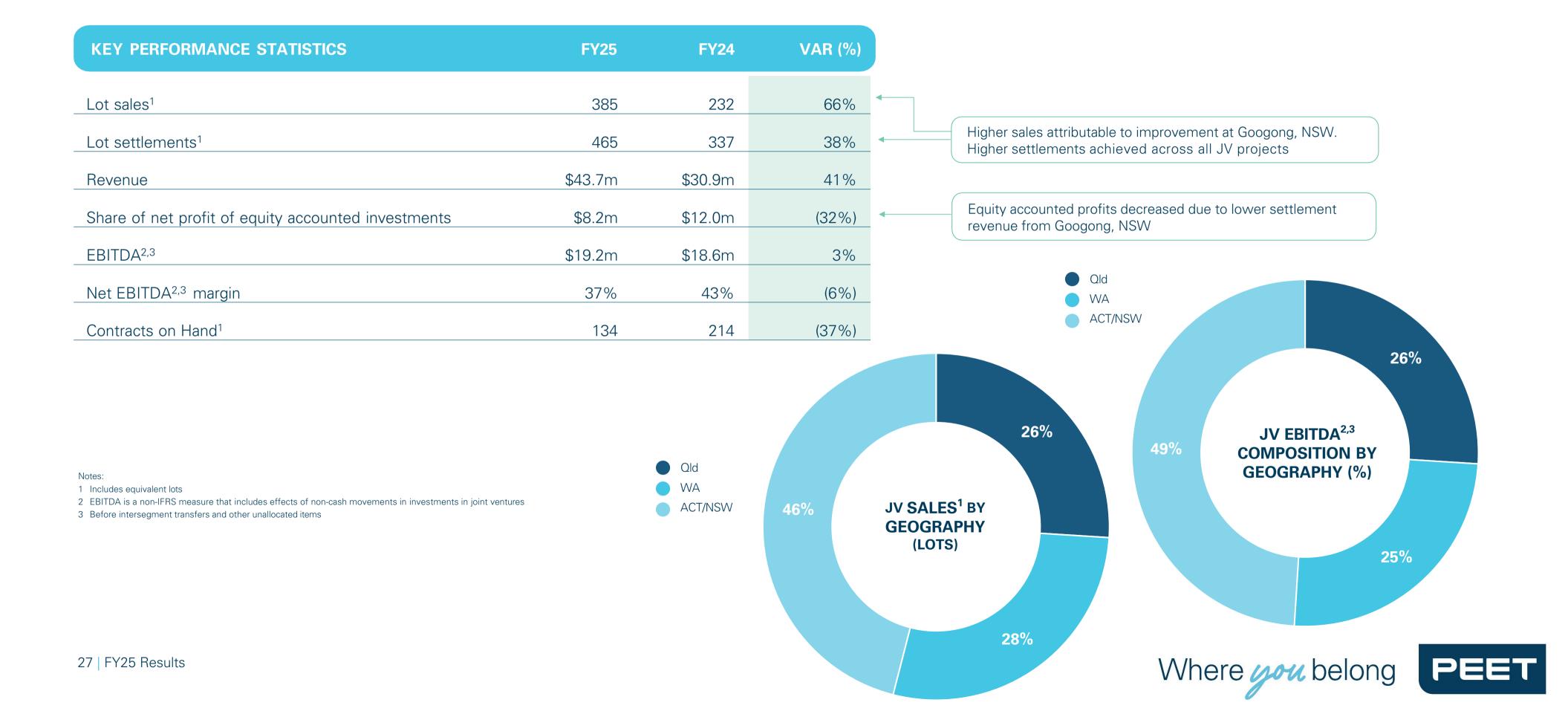
Development Operating Performance



Funds Management Operating Performance



Joint Venture Operating Performance



Summary Income Statement

KEY PERFORMANCE STATISTICS \$M	FY25	FY24	VAR (%)
Development	313.2	225.0	39%
Funds Management	41.3	24.3	70%
Joint Venture	43.7	30.9	41%
Share of net profit of equity accounted investments	23.3	20.5	14%
Other ¹	15.8	13.7	15%
Revenue	437.3	314.4	39%
EBITDA	105.5	66.7	58%
Finance Costs ²	(27.0)	(14.7)	(84%)
Depreciation and amortization	(2.4)	(2.3)	(4%)
NPBT	76.1	49.7	53%
Income tax expense	(17.2)	(13.7)	(26%)
Non-controlling interest	(0.4)	0.6	(167%)
NPAT ³	58.5	36.6	60%

Net Operating Profit



Notes



¹ Includes AASB10 Syndicates, unallocated and elimination entries

² Finance costs include interest and finance costs expensed through cost of sales

³ Attributable to the owners of Peet Limited

Summary Balance Sheet

KEY PERFORMANCE STATISTICS \$M	FY25	FY24
Assets		
Cash and cash equivalents	47.3	23.8
Receivables	72.6	74.9
Inventories	757.1	790.8
Investments accounted for using the equity method	198.2	194.9
Other	7.1	9.6
Total assets	1,082.3	1,094.0
Liabilities		
Payables	52.4	34.3
Land vendor liabilities	42.1	57.9
Borrowings	289.7	338.2
Other	77.4	68.7
Total liabilities	461.6	499.1
Net assets	620.7	594.9
Book NTA per share	\$1.37	\$1.31

Borrowings

↓\$48.5m

Land Bank Development Key Projects

\$94m

\$8,242m

								Selling
PROJECT NAME	STATE	GDV ¹	LOTS REMAINING ²	2026	2027	2028	2029	2030
Greenlea	WA	\$2m	1					
Glyde Street	WA	\$6m	1					
Other	WA	\$752m	3,843					
Vantage	Qld	\$9m	310					
Village Green, Palmview	Qld	\$34m	68					
Spring Mountain	Qld	\$53m	87					
Little Eagle	Qld	\$56m	64					
Lily, Rochedale	Qld	\$10m	10					
Flagstone City	Qld	\$3,920m	10,011					
Aston	Vic	\$350m	806					
Ellery	Vic	\$46m	119					
Elmslie Common	Vic	\$39m	60					
Lightwood	Vic	\$7m	12					
Miller's Row	Vic	\$13m	21					
Keysborough	Vic	\$164m	165					
Tonsley	SA	\$78m	132					
Fort Largs	SA	\$15m	38					
Forestville	SA	\$24m	54					
Woodville Rd	SA	\$23m	51					
University of Canberra	ACT	\$2,547m	2,694					

138

18,685

Notes

NSW

Planning

Jumping Creek

Total Development

¹ Gross Development Value is the forecast future sales price of the remaining equivalent lots as at 30 June 2025, subject to market conditions

² Equivalent lots as at 30 June 2025

Land Bank Funds Management Key Projects

Planning
Selling

PROJECT NAME	STATE	GDV ¹	LOTS REMAINING ²	2026	2027	2028	2029	2030
Shorehaven	WA	\$808m	1,295					
Brabham	WA	\$816m	1,931					
Burns Beach	WA	\$100m	146					
Elavale	WA	\$225m	645					
Glendalough	WA	\$97m	91					
Golden Bay	WA	\$67m	217					
Lakeland Estates	WA	\$148m	498					
Yanchep Golf Estate	WA	\$556m	1,407					
The Avenue Estate	WA	\$122m	620					
Movida Estate	WA	\$14m	230					
Yanchep (Wholesale)	WA	\$249m	766					
Riverbank	Qld	\$55m	125					
Palmview DMA	Qld	\$232m	717					
Palmview Syndicate	Qld	\$275m	480					
Cornerstone	Vic	\$15m	81					
Newhaven	Vic	\$367m	1,172					
Bluestone, Mt Barker	SA	\$20m	59					
Onkaparinga Heights	SA	\$112m	316					
Total Funds Management		\$4,278m	10,796					

Note:



¹ Gross Development Value is the forecast future sales price of the remaining equivalent lots as at 30 June 2025, subject to market conditions

² Equivalent lots as at 30 June 2025

Land Bank Joint Venture Key Projects

Planning
Selling

PROJECT NAME	STATE	GDV ¹	LOTS REMAINING ²	2026	2027	2028	2029	2030
The Village at Wellard	WA	\$2m	5					
Edens Crossing	Qld	\$129m	263					
Googong ³	NSW	\$576m	1,036					
Total Joint Venture		\$707m	1,304					
Total Pipeline		\$13,227m	30,785					

Notes



¹ Gross Development Value is the forecast future sales price of the remaining equivalent lots as at 30 June 2025, subject to market conditions

² Equivalent lots as at 30 June 2025

³ Googong represents 50% share of project

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Thank you





