



### **Investor Presentation**

Complii FinTech Solutions Limited (**Complii** or the **Company**) (CF1.ASX) is pleased to release a copy of the presentation to be provided by Craig Mason, Executive Chairman at the investor update webinar commencing at **12:00 pm AEST today** (Friday, 22 August 2025).

Registration is compulsory to attend.

To attend, register here:

https://us06web.zoom.us/webinar/register/8017551267210/WN\_t2m1vBIfT1eegeSI3FWjxQ

After registering, participants will receive an email confirmation containing information about joining the webinar.

It is recommended that participants join at least 10 minutes prior to the webinar commencing.

This announcement is authorised to be given to ASX by Craig Mason (Executive Chairman) and Alison Sarich (Managing Director) on behalf of the Board of Complii Fintech Solutions Limited.

- ENDS -

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# FY25 Highlights

The Group showed a strong commercial and financial performance in FY25

# Strategic and Commercial

- > International expansion of our Capital Raising solution in the UK and Canada, expanding our addressable market
- > Divestment of Registry Direct\*, helping us refocus on our core strengths
- > \$11.bn raised by clients in FY25 using Complii's Capital Raising solution

### **Financials**

- > \$2.05m cash at bank (incl TDs) + \$0.162m in TD for office leases as at 30 June 2025
- > 29% increase in Group Revenue to \$8.13m
- > 11% increase in cash receipts from customers (\$9.56m FY25 v \$8.59m FY24)
- > 60% improvement in operating cash flow vs FY24 (+\$1.88m)
- > \$1.5m R&D grant for FY24 activities received











Complii Fin Tech

# **Group Financial Performance**

		FY25 (\$)	FY24 (\$)	FY23 (\$) Restated
Group Income	Revenue from continuing operations	8,134,809	6,321,199	6,687,374
	Other income	72,931	89,052	161,714
	R&D Grant	1,502,069	1,038,109	1,999,785
	Total Revenue and Other income	9,709,809	7,448,360	8,848,873
	Cash at bank	1,350,569	1,944,662	1,796,052
	Cash on Term Deposit	700,000	-	4,000,000
Balance Sheet	Cash on Term Depost for office lease	162,323	-	-
	Total Cash at Bank and on Term Deposit	2,212,892	1,944,662	5,796,052
	Net Assets	5,011,144	7,143,445	16,267,112

FY25 Results Commentary Group revenue has increased by 29% to \$8.13m in the year ended 30 June 2025, up from \$6.32m ARR has continued to grow strongly across all segments within the group, with Group ARR up 14% on FY24 \$2.05m cash at bank (incl TDs) plus \$0.162m on term deposit for office security leases as at 30 June 2025 \$1.5m R&D grant for FY24 activities received

# Complii FinTech <=:

# Accelerating Group ARR Growth

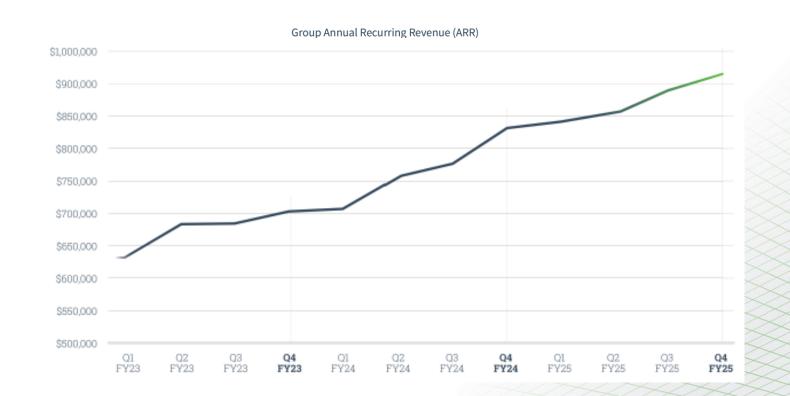
**Group ARR up 14% year on year** (FY25 vs FY24)



Our focus is on growing revenue and ARR, cross-selling to our expanded client base and through further customer acquisition.

We are actively engaged with several large customers that should see ARR growth.





# A strong product roadmap

### Core Product upgrade in the Compliance platform

> Enable the OFA service workflows and logic to meet new legislation requirements

# Initial Release of the CRM's module MVP and Compliance Management

> Go-live scheduled 1H FY26

### Rebalancing workflow improvements

> Bulk rebalancing capability and rebalancing orders submitted to the Trading order pad

### Capital Raising enhancements

> New intuitive User Interface experience for the Deal Listing page

### AccountFast upgrades

Improved operational workflow

Complii is actively engaged with several existing and new customers to implement these new and upgraded tools.

# The Group offering: end-to-end ecosystem



# Covering the whole corporate lifecycle from inception to unicorn

- Unlisted share trading facilities (including pre-IPO),
- Capital raising (from seed round to IPO listing) and administration tools
- Compliance controls required for those dealing for and in capital markets
- > Consulting in regulatory risk and compliance
- CPD management and e-Learning









# Group growth strategy

Growth strategy is a layered approach, to build recurring subscription revenue, supplemented with transactional revenue



### Corporate growth

Acquisition of complementary technology and integrated services and customers with additional product offerings



### Customer value

Continuous product and service innovation and enhancements, increasing the value of our products and supporting price increases



# Organic growth via cross-module sales to increase client penetration

Ensure existing clients are aware of the full suite of the products and enhancements of their existing modules to increase operational and administrative efficiencies inclusive of unlisted securities trading services



Continue to grow market footprint and be the fully integrated end to end provider across:

- Stockbrokers
- Corporate advisory firms
- > Wealth managers
- > Financial planners
- > Banks and financial services
- > International corporates
- > Private companies
- Sophisticated investors

# The Complii Group has built a unique, differentiated and hard-to-imitate endto-end platform delivering a whole suite of solutions for equity capital markets participants.

After strong investment in building our ecosystem, we are focused on monetisation.

# Investment thesis



# A growing market

Our TAM (total addressable market) is growing through our acquisitions, international expansion, increased product developments efforts and roll-outs, as well as cross-selling opportunities



# A unique offer

Our integrated, modular offer is unique in the market; we have strong customer retention and have seen great traction



# A clear growth path

We have been investing strongly to build a strong customer base and are now focused on monetisation through sales and marketing



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# A broad, growing client base







































